

ALASKA LEGISLATURE COMMITTEE FILES, 1989-1990 8672  
5792 HOUSE JUDICIARY

AS 21.86.230

Proper administration of the HMO program by the Division of Insurance and the Department of Health and Social Services will impose additional financial burdens on the respective agencies. For this reason, it is appropriate to establish a fee system through which HMOs are required to bear the expenses associated with their regulation by the state.

AS 21.86.240

This section provides for taxation of the HMO.

AS 21.86.250

This section authorizes the director to issue a cease and desist order and to apply for injunctive relief. It also provides penalties for violations.

AS 21.86.260

This section clarifies the relationship of HMOs to other insurance statutes.

AS 21.86.270

This section provides that filings and reports are public documents.

AS 21.86.280

This section provides that medical information on an enrollee is confidential.

AS 21.86.290

This section authorizes the Department of Health and Social Services to draw upon outside expertise where appropriate. One alternative would be to contract with Professional Standards Review Organizations established pursuant to Public Law 92-604.

AS 21.86.300

This section provides protection for HMOs from acquisitions which would run counter to this chapter.

### AS 21.86.310

This section is similar to section 1310 of the federal HMO Act, but extends the dual choice requirement to state licensed HMOs. The licensing requirements of this act are less stringent than the federal requirements, so this provision will assist in the development and growth of state licensed HMOs. The Finance Committee has clarified the language on page 27, lines 14-17, to assure that rights in collective bargaining are preserved. The option of enrolling in an HMO is an item that, if approved by the bargaining representative, then is offered to the membership. Previous language would have required the offer without first going to the bargaining table.

### AS 21.86.900

Definition section.

Paragraph (6) defines an HMO to be any person that undertakes to provide or arrange for at least basic health care services on a prepaid basis. This can achieve either (a) by providing the services directly through physician or other providers actually employed by the HMO and through hospitals or facilities owned or directly operated by the HMO, or (b) by contracting or arranging with physicians, hospitals or other facilities to provide such services. The term "arrange" does not contemplate those traditional arrangements which hospital or medical service corporations make in conjunction with their prepayment service plans pursuant to hospital or medical service corporation laws. If it were otherwise, the traditional hospital and medical service corporation prepayment service plan, by itself, would be an HMO.

Paragraph (2) defines basic health care services. This definition, combined with the requirement that an HMO provide for basic health care services in AS 21.86.020(b)(2) and AS 21.86.190(a)(3) establishes a minimum package of health care services which an HMO must provide or arrange for. This is intended to assure that the enrollees obtain at least a sufficiently broad range of services to meet a reasonable amount of their health care needs. At the same time, however, the definition should not be so broad as to be financially prohibitive to a substantial number of enrollees.

Since no HMO may function without either a certificate of authority and since an HMO must furnish basic health care services, no health care services may be provided or arranged for on a prepaid basis without the minimum package of basic health care benefits. This serves two purposes: (a) it requires the provision of adequate protection and (b) it prevents the avoidance of the applicability of the Act by the mere expediency of failing to meet the minimum package requirements.

In addition, the HMO may furnish additional services, certain limited indemnity benefits and more comprehensive indemnity benefits. These additional services and benefits can be put together in any one of a variety of ways. The indemnity or service benefits might cover such situations as out-of-area emergency services, out-of-area benefits for dependents away at college, or services which the affiliate providers lack the capacity to make available. This flexibility in piecing together the package of coverage through direct and indirect services and indemnity benefits enables an HMO type operation to meet health care needs in a wide variety of circumstances.

The definition of an HMO affords wide latitude for different arrangements. This highly flexible approach seems best suited to our diverse and pluralistic society with problems varying from locality to locality. Flexibility will allow continued innovation and experimentation with different organizational structures. It may be easier to recruit health personnel if a number of alternative approaches are available. Consistent with this philosophy is the absence of any requirement of a minimum number of employees or of a mandate as to whether or not the HMO should be a profit or nonprofit organization. Permitting both profit and nonprofit organizations will broaden the financial and managerial resources which can be drawn upon in developing the HMO concept.

Paragraph (j) defines uncovered expenditures. These are expenditures for health care services for which the HMO is at risk. They will vary in type and amount, depending on the arrangements of the HMO. They may include out-of-area services, referral services and hospital services. They do not include expenditures for services when a provider has agreed not to bill the enrollee even though the provider is not paid by the HMO, or for services that are guaranteed, insured or assumed by a person or organization other than the health maintenance organization.

### Section 2 and Section 3

Includes reference to HMOs in related statutes.

### Section 4

This is a temporary grandfather clause for existing HMOs.

### Section 5

This section provides for applying AS 21.86.310(a) to new or renewal contracts or agreements but not those existing.

### Section 6

Provides for an immediate effective date.

Original sponsor(s): Labor & Commerce Committee

1 IN THE HOUSE

BY THE JUDICIARY COMMITTEE

2 CS FOR HOUSE BILL NO. 335 (Judiciary)

3 IN THE LEGISLATURE OF THE STATE OF ALASKA

4 SIXTEENTH LEGISLATURE - SECOND SESSION

5 A BILL

6 For an Act entitled: "An Act repealing a provision of state law applicable  
7 to offers of judgment; and amending Rule 68 of the  
8 Alaska Rules of Civil Procedure."

9 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

10 \* Section 1. AS 09.30.065 is repealed.

11 \* Sec. 2. Rule 68(a) of the Alaska Rules of Civil Procedure is amended  
12 to read:

13 (a) At any time more than 10 days before the trial begins,  
14 either the party making a claim or the party defending against a claim  
15 may serve upon the adverse party a written [AN] offer to allow judg-  
16 ment to be entered in complete satisfaction of the claim for the money  
17 or property or to the effect specified in the offer, with costs then  
18 accrued. The offer may not be revoked in the .0 day period following  
19 service of the offer. The time during which the offer may be accepted  
20 may be extended in the offer. If within the time allowed for accep-  
21 tance [10 DAYS AFTER SERVICE] of the offer the adverse party serves  
22 written notice that the offer is accepted, either party may then file  
23 the offer and notice of acceptance together with proof of service, and  
24 the clerk shall enter judgment. An offer not accepted within the time  
25 allowed for its acceptance [10 DAYS] is considered withdrawn and  
26 evidence of the offer is not admissible except in a proceeding to  
27 determine costs. The fact that an offer is made but not accepted does  
28 not preclude a subsequent offer.

29 \* Sec. 3. Rule 68(b) of the Alaska Rules of Civil Procedure is repealed

1 and reenacted to read:

2 (b) If the judgment finally rendered by the court is at least as  
3 favorable to the offeror as the offer, the offeree must pay the offer-  
4 or's actual reasonable costs incurred after the offer was refused or  
5 terminated under (a) of this rule, and may be required by the court to  
6 pay the actual reasonable attorney's fees incurred after the date the  
7 offer was refused or terminated.

8 \* Sec. 4. Rule 68 of the Alaska Rules of Civil Procedure is amended by  
9 adding a new subsection to read:

10 (d) If the judgment finally rendered by the court is at least as  
11 favorable to the offeror as the offer, the prejudgment interest ac-  
12 crued before judgment is entered shall be adjusted as follows:

13 (1) if the offeror is the party making the claim, the  
14 interest rate will be increased by five percent a year;

15 (2) if the offeror is the party defending against the  
16 claim, the interest rate will be reduced by five percent a year.

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6-1321D ✓  
Chenoweth  
4/24/90

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6 For an Act entitled: "An Act repealing a provision of state law applicable  
7 to offers of judgment; amending Rule 11 of the Alaska  
8 Rules of Civil Procedure concerning sanctions; and  
9 amending Rule 68 of the Alaska Rules of Civil Proce-  
10 dure relating to [the award of costs and attorney fees  
11 and to the payment of prejudgment interest]."

12 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

13 \* Section 1. AS 09.30.065 is repealed.

14 \* Sec. 2. Rule 11 of the Alaska Rules of Civil Procedure is amended to  
15 read:

16 RULE 11. SIGNING OF PLEADINGS, MOTIONS, AND OTHER PAPERS; SANC-  
17 TIONS. Every pleading, motion, and other paper of a party represented  
18 by an attorney shall be signed by at least one attorney of record in  
19 his individual name, whose address shall be stated. A party who is  
20 not represented by an attorney shall sign his pleading, motion, or  
21 other paper and state his address. Except when otherwise specifically  
22 provided by rule or statute, pleadings need not be verified or accom-  
23 panied by affidavit. The rule in equity that the averments of an  
24 answer under oath must be overcome by the testimony of two witnesses  
25 or of one witness sustained by corroborating circumstances is abol-  
26 ished. The signature of an attorney or party constitutes a certifi-  
27 cate by him that he has read the pleading, motion, or other paper;  
28 that to the best of his knowledge, information, and belief formed  
29 after reasonable inquiry it is well grounded in fact and is warranted

1 by existing law or a good faith argument for the extension, modifica-  
2 tion, or reversal of existing law, and that it is not interposed for  
3 any improper purpose, such as to harass or to cause unnecessary delay  
4 or needless expense in the cost of litigation. If a pleading, motion,  
5 or other paper is not signed, it shall be stricken unless it is signed  
6 promptly after the omission is called to the attention of the pleader  
7 or movant. If a pleading, motion, or other paper is signed in vio-  
8 lation of this rule, the court, upon motion or upon its own initia-  
9 tive, shall impose upon the person who signed it, a represented party,  
10 or both, an appropriate sanction, which may include an order to pay to  
11 the other party or parties the amount of the reasonable expenses  
12 incurred because of the filing of the pleadings, motion, or other  
13 paper, including a reasonable attorney's fee.

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1 determine costs. The fact that an offer is made but not accepted does  
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3 \* Sec. 4. Rule 68(b) of the Alaska Rules of Civil Procedure is repealed  
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5 (b) If the judgment finally rendered by the court is at least as  
6 favorable to the offeror as the offer, the offeree must pay the  
7 offeror's actual reasonable costs incurred after the offer was refused  
8 or terminated under (a) of this rule, and may be required by the court  
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11 \* Sec. 5. Rule 68 of the Alaska Rules of Civil Procedure is amended by  
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13 (d) If the judgment finally rendered by the court is at least as  
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15 crued before judgment is entered shall be adjusted as follows:

16 (1) if the offeror is the party making the claim, the  
17 interest rate will be increased by five percent a year;

18 (2) if the offeror is the party defending against the  
19 claim, the interest rate will be reduced by five percent a year.  
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6-1321J  
Chenoweth  
4/19/90

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10 to pay the actual reasonable attorney's fees incurred after the date  
11 the offer was refused or terminated.

12 \* Sec. 5. Rule 68 of the Alaska Rules of Civil Procedure is amended by  
13 adding a new subsection to read:

14 (d) If the judgment finally rendered by the court is <sup>at least</sup> not more  
15 as favorable to the offeror as favorable to the offeree than] the offer, the prejudgment interest  
16 accrued before judgment is entered shall be adjusted as follows:

17 (1) if the <sup>offeror</sup> [offeree] is the party making the claim, the  
18 interest rate will be <sup>increased</sup> [reduced] by five percent a year;

19 (2) if the <sup>offeror</sup> [offeree] is the party defending against the  
20 claim, the interest rate will be <sup>valued</sup> [increased] by five percent a year.

restraining order. *Ostrom v. Higgins*, Op. No. 3085, 722 P2d 936 (Alaska 1986).

### Rule 66. Receivers.

An action wherein a receiver has been appointed shall not be dismissed except by order of the court. The practice in the administration of estates by receivers or by the other similar officers appointed by the court shall be in accordance with the practice set forth by statute. In all other respects the action in which the appointment of a receiver is sought or which is brought by or against a receiver is governed by law and these rules.

(Adopted by SCO 5 October 9, 1959)

#### Cross References

CROSS REFERENCES: AS 09.40.240, AS 09.40.250

#### Annotations

#### Cases

Where Rule 66, [Federal] R. Civ. P., which governs the practice in the territorial district court does not expressly provide for the verification of the petition for appointment of a receiver, the rule does provide that the practice in the administration of estates by receiver shall be in accordance with the practice theretofore filed in the federal courts, and that practice required the complaint to be verified. *Wood v. Gray*, Op. No. 29, 359 P2d 951, 952 (Alaska 1961)

### Rule 67. Deposit in Court—Collection and Enforcement of Child Support Payments.

(a) Upon notice to every other party and upon leave of court, a party may deposit with the court all or any part of any sum of money or any other thing capable of physical delivery which is the subject of the action or due under a judgment. Money deposited with the court under this rule shall be managed in accordance with the provisions of Rule 5, Rules Governing the Administration of All Courts. The court shall release the deposit to the party entitled to it when that party becomes entitled to it. No interest shall accrue against a party making a deposit, to the extent of that deposit, after it is made.

(b) In any action where the court orders the payment of monies for child support to be paid to the child support enforcement agency pursuant to AS 47.23.080, the order shall contain the following:

(1) The names of the parties and of the children for whom support payments are ordered; the home addresses of the parties together with their mailing addresses, if different from their home addresses and the name and address of the employer, if any, of the party ordered to make child support payments;

(2) A provision directing each party to inform the child support enforcement agency in writing of any change in his or her residence or mailing address within five days after any such change. The order shall also state the address of the agency; and

(3) A provision directing transmittal of a copy of the order to each party to the action and to the agency.

(Adopted by SCO 5 October 9, 1959; amended by SCO 251 effective July 1, 1976; by SCO 465 effective June 1, 1981; and by SCO 474 effective July 1, 1981)

#### Annotations

#### Cases

Isolated in itself a payment document filed by defendant in a personal injury case in the superior court which was not served upon the plaintiffs and which stated in substance that the full policy amount plus \$1,000 as costs to date were paid into registry of court with a request that the court notify plaintiffs of such tender and relieve the defendant of liability for costs and attorney's fees, was neither a confession of judgment under Civil Rule 57(b) nor an offer of judgment under Civil Rule 68 but could at most, be considered a deposit in court under Civil Rule 67. *Albritton v. Estate of Larson*, Op. No. 413, 428 P2d 379 (Alaska 1967)

### Rule 68. Offer of Judgment.

(a) At any time more than 10 days before the trial begins, either the party making a claim or the party defending against a claim may serve upon the adverse party an offer to allow judgment to be entered in complete satisfaction of the claim for the money or property or to the effect specified in the offer, with costs then accrued. The offer may not be revoked in the 10 day period following service of the offer. If within 10 days after service of the offer the adverse party serves written notice that the offer is accepted, either party may then file the offer and notice of acceptance together with proof of service, and the clerk shall enter judgment. An offer not accepted within 10 days is considered withdrawn and evidence of the offer is not admissible except in a proceeding to determine costs. The fact that an offer is made but not accepted does not preclude a subsequent offer.

(b) If the judgment finally rendered by the court is not more favorable to the offeree than the offer, the prejudgment interest accrued up to the date judgment is entered shall be adjusted as follows:

(1) if the offeree is the party making the claim, the interest rate will be reduced by the amount specified in AS 09.30.065 and the offeree must pay the costs and attorney's fees incurred after the making of the offer (as would be calculated under Civil Rules 79 and 82 if the offeror were the prevailing party). The offeree may not be awarded costs or attorney's fees incurred after the making of the offer.

(2) if the offeree is the party defending against the claim, the interest rate will be increased by the amount specified in AS 09.30.065.

(c) When the liability of one party to another has been determined by verdict or order or judgment, but the amount or extent of the liability remains to be determined by further proceedings, the party adjudged liable may make an offer of judgment.

transmittal of a copy of  
action and to the

1959; amended by  
SCO 465 effective  
effective July 1, 1981)

not filed by defendant in a  
court which was not served  
instance that the full policy  
paid into registry of court  
costs of such tender and  
and attorney's fees, was  
Civil Rule 57(b). An offer  
at most, be considered a  
Albritton v. Estate of  
1967)

ent.

days before the trial  
claim or the party  
may serve upon the  
court judgment to be  
of the claim for the  
effect specified in the  
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the amount specified  
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er the making of the  
under Civil Rules 79  
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65.

party to another has  
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offer of judgment.

which shall have the same effect as an offer made  
before trial if it is served within a reasonable time  
not less than 10 days prior to the commencement of  
hearings to determine the amount or extent of li-  
ability.

(Adopted by SCO 5 October 9, 1959; amended by  
SCO 818 effective August 1, 1987)

#### Annotations

##### Cases

- I. In General
- II. Payment of Costs
  - A. Construction
  - B. Prejudgment Interest

##### I. In General

Agreement document which, in itself, did not have the criterion  
of an offer of judgment and could, at most, be considered as a  
deposit in the superior court, made under the provisions of Civil  
Rule 67(a), was by virtue a stipulation of the parties as reasonably  
construed converted into an offer of judgment which plaintiffs  
accepted under the stipulation. *Albritton v. Estate of Larson*, Op.  
No. 413, 428 P2d 379 (Alaska 1967).

The purpose of this rule is to encourage settlement of civil  
litigation as well as to avoid protracted litigation. *Niklausch v.*  
*Dominick*, Op. No. 538, 452 P2d 438 (Alaska 1969).

An offer of judgment and acceptance thereof is a contract and  
the amount of the offer of judgment must be definite so that it is  
clear there is a meeting of the minds on an essential term of the  
contract. *Davis v. Chism*, Op. No. 919, 513 P2d 475 (Alaska 1973).

This rule does not apply to eminent domain proceedings.  
*Anchorage v. Schavenius*, Op. No. 1163, 339 P2d 1169 (Alaska  
1975).

The purpose of this rule is to encourage settlement and to avoid  
protracted litigation. *Continental Ins. Co. v. U.S. Fid. & Guar. Co.*,  
Op. No. 1298, 552 P2d 1122 (Alaska 1976).

Offer of judgment that paralleled Form 128, Forms for Rules of  
Civil Procedure, differing only in that it supplied defendant's identity  
and filled in blank spaces, was valid compliance with Civil Rule  
68. *Farnsworth v. Steiner*, Op. No. 1455, 601 P2d 260 (Alaska 1979).

This rule applies not only when the offeree obtains judgment in  
his favor but also when the offeree does not prevail at all. *Wright v.*  
*Vikharzov*, Op. No. 2075, 611 P2d 20 (Alaska 1980).

A contract for an entry of judgment is not formed if the written  
notice of acceptance of an offer under this rule is not served within  
the ten day limit. *Gumcar v. Interior Credit Bureau*, Op. No. 2339,  
627 P2d 647 (Alaska 1981).

A defendant is not bound under this rule to make an offer of  
judgment commensurate with any degree of compensation. *Rules v.*  
*Stern*, Op. No. 2640, 661 P2d 615 (Alaska 1983).

An offer of judgment under this rule must be in writing to be  
valid. *Rules v. Stern*, Op. No. 2640, 661 P2d 615 (Alaska 1983).

An offer of judgment made pursuant to this rule is irrevocable  
for 10 days after it is served on the adverse party. *Rules v. Stern*, Op.  
No. 2640, 661 P2d 615 (Alaska 1983).

Where written offer of judgment by defendant was silent as to  
an offer for sums which had been advanced to plaintiff for medical  
treatment, defendant was required to pay the full amount of the  
offer without the offset. *Rules v. Stern*, Op. No. 2640, 661 P2d 615  
(Alaska 1983).

Joint offers are excluded from the penal cost provisions of this  
rule. *Brinkerhoff v. Seeringgro Aviation Corp.*, Op. No. 2690, 661  
P2d 657 (Alaska 1983).

The cost provision of this rule refers to those costs permitted by  
the Civil Rules and the Administrative Rules. *Hayes v. Xerox  
Corp.*, Op. No. 3045, 718 P2d 929 (Alaska 1986).

This rule awards actual costs although it does not award actual  
attorney's fees. *Hayes v. Xerox Corp.*, Op. No. 3045, 718 P2d 929  
(Alaska 1986).

Where settlement offer to plaintiffs specifically designated the  
amount offered to each plaintiff individually, did not contain a  
proviso mandating joint acceptance, and could be construed as  
permitting one plaintiff to accept and the other to go to trial, the  
settlement offer came within the penal cost provisions of this rule.  
*Hayes v. Xerox Corp.*, Op. No. 3045, 718 P2d 929 (Alaska 1986).

Joint offers of settlement are generally excluded from the penal  
cost provisions of this rule. *Hayes v. Xerox Corp.*, Op. No. 3045, 718  
P2d 929 (Alaska 1986).

Because an offer of a lump sum presents problems of apportion-  
ment between offerees, it is treated as a joint offer and excluded  
from the penal cost provisions of this rule. *Hayes v. Xerox Corp.*,  
Op. No. 3045, 718 P2d 929 (Alaska 1986).

Failure of court, which made an award of attorney fees at  
variance with the schedule in the Civil Rules, to state its specific  
reasons for the amount awarded, required reversal. *Hayes v. Xerox  
Corp.*, Op. No. 3045, 718 P2d 929 (Alaska 1986).

Offer of judgment was not invalid as indefinite regarding the  
amount for attorney's fees. *Hayes v. Xerox Corp.*, Op. No. 3045, 718  
P2d 929 (Alaska 1986).

Trial court did not err in refusing to deduct the amount of  
worker's compensation benefits received by plaintiff from his judg-  
ment against defendant in computing the "judgment finally  
obtained" for purpose of comparing plaintiff's judgment with the  
prejudgment offer made by defendant. *Alaska Pipeline Service  
Co. v. Bradles*, Op. No. 3131, 731 P2d 572 (Alaska 1987).

To the extent that the trial court concluded that defendant  
prevailed because much of his attorney fees were incurred after his  
offer of judgment was made, the trial court considered an imper-  
missible factor, while consideration of that factor is relevant in  
determining the amount of attorney fees to be awarded under this  
rule, it is irrelevant to the determination of which party prevailed in  
the action. *Mitchell v. Smith*, Op. No. 3220, 742 P2d 220 (Alaska  
1987).

Offer of settlement made by multiple defendants, one of which  
was counterclaiming against the plaintiff, was sufficient to trigger  
the penal cost sanctions of this rule where the settlement offer  
clearly indicated that all claims between the parties would be  
resolved if the offer were accepted. *Taylor Const. Services, Inc. v.*  
*LRS Co.*, Op. No. 3364, 758 P2d 99 (Alaska 1988).

Judgment of \$162,000 for plaintiff, offset by an award of  
\$223,700 to a counterclaiming defendant, was clearly less favorable  
than a joint and several settlement offer by all of the defendants of  
\$70,000 which included dismissal of the counterclaim; thus award  
of costs to defendant pursuant to this rule was proper. *Taylor  
Const. Services, Inc. v. LRS Co.*, Op. No. 3364, 758 P2d 99 (Alaska  
1988).

##### II. Payment of Costs

###### A. Construction

The provision of this rule that a party who made an offer of  
judgment which was not accepted is not responsible for costs  
incurred after the making of the offer, did not apply to a case where  
judgment finally obtained was more favorable than the offer and  
where the offeror was an insurance company which had offered the  
insurance policy limit and was not a party to the main cause, but  
had appealed from a garnishment proceeding. *Liberty National  
Insurance Company v. Eberhart*, Op. No. 281, 398 P2d 997 (Alaska  
1965).

Even if it may be assumed that appellants were "prevailing  
party" within the meaning of Civil Rules 54(d) and 62(a)(1) the  
trial court's determination as to actual attorney's costs where the  
action was settled pursuant to Civil Rule 68 was not disturbed on

appeal in the absence of a showing of clear abuse of the wide discretion allowed under this rule. *Albritton v. Estate of Larson*, Op. No. 413, 428 P2d 379 (Alaska 1967).

Where in a personal injury action the defendant had filed a payment document which, in itself, could be considered at best a deposit in court under Civil Rule 67(a) but by stipulation between the parties was converted into an offer of judgment, and by virtue of such stipulation and the court's order appended thereto, plaintiff's causes of action were dismissed with prejudice, the action had been settled pursuant to Civil Rule 68 and under the "with costs then accrued" portion of said rule the trial court was vested with wide discretion in determining award of attorney's fees. *Albritton v. Estate of Larson*, Op. No. 413, 428 P2d 379 (Alaska 1967).

If the judgment recovered at trial is less than an offer of judgment, the offeree is liable for the costs incurred by the offeror subsequent to the time the offer was made. *Niklausch v. Dominick*, Op. No. 538, 452 P2d 438 (Alaska 1969).

For purposes of this rule, an offer of judgment that specifies only a total sum must be construed as including the defendant's assessment of all the damages that the plaintiff is entitled to, including that occasioned by the loss of the use of the money. *Davis v. Chism*, Op. No. 919, 513 P2d 475 (Alaska 1973).

An offer of judgment will be construed as including the defendant's assessment of all the damages that plaintiff is entitled to, including costs and attorney's fees. *Bayly, Martin & Fay, Inc. v. Arctic Auto Rental, Inc.*, Op. No. 943, 517 P2d 1406 (Alaska 1974).

An award of costs and attorney's fees to both the plaintiff and the defendant are properly computed as of the date the offer of judgment is made and not at a later time when accepted. *Bayly, Martin & Fay, Inc. v. Arctic Auto Rental, Inc.*, Op. No. 943, 517 P2d 1406 (Alaska 1974).

Where radically different standards of partial compensation are applied in awarding attorney's fees to the parties, the award will be considered an abuse of discretion unless there are findings or an explanation by the trial court supporting such disparate treatment. *Irving v. Bullock*, Op. No. 1261, 549 P2d 1184 (Alaska 1976).

This rule does not require that costs incurred prior to an offer of judgment be awarded, such awards are within the trial court's discretion. *Continental Ins. Co. v. U.S. Fid. & Guar. Co.*, Op. No. 1298, 552 P2d 1122 (Alaska 1976).

An award of \$5,000.00 for attorney's fees to defendant, a "limited prevailing party" under Civil Rule 68, was not manifestly unreasonable when actual attorney's fees were \$14,053.12, considering that Rule 68 is designed to encourage reasonable settlement after a lawsuit is filed. *Scott v. Robertson*, Op. No. 1674, 583 P2d 188 (Alaska 1978).

An award of attorney's fees under Civil Rule 68 is designed to "partially" compensate the prevailing party. *Scott v. Robertson*, Op. No. 1674, 583 P2d 188 (Alaska 1978).

Court should make factual determination of offeror's actual expenses incurred after offer of judgment, then take into account the partial recovery principles of Civil Rule 82 in awarding offeror reasonable partial attorney's fees and costs based on such factual determination. *Farmworth v. Steiner*, Op. No. 1955, 601 P2d 266 (Alaska 1979).

Where a judgment on offer and acceptance was signed January 18, but the action was not dismissed by court order until July 24, a request by counsel filed August 1 for a hearing on the amount of attorney's fees was timely, July 24 being the proper date from which the request period should have been calculated. *Salmon v. Anagim*, Op. No. 2501, 645 P2d 148 (Alaska 1982).

Partial attorney's fees, not actual attorney's fees, are to be awarded to a prevailing party after an offer of judgment. *Truck World Equipment Co. v. Seeseon Trucking*, Op. No. 2745, 649 P2d 234 (Alaska 1982).

When court awards attorney's fees, other than based on the schedule in the Civil Rules, accurate records of the hours expended

and a brief description of the services reflected by those hours would be submitted. *Hayes v. Xerox Corp.*, Op. No. 3045, 718 P2d 929 (Alaska 1986).

Prevailing defendant was entitled to costs incurred after date of his offer of judgment. *Hutchins v. Schwahz*, Op. No. 3110, 724 P2d 1194 (Alaska 1986).

As the prevailing party at trial, defendant could receive the maximum amount of attorney fees under Civil Rule 82, the fact that defendant had made an offer of judgment under Civil Rule 68 would not increase or diminish the award of attorney fees. *Hutchins v. Schwahz*, Op. No. 3110, 724 P2d 1194 (Alaska 1986).

A defendant who ultimately fares better than his offer of judgment is entitled only to partial compensation for post-offer attorney's fees. *Wickwire v. State*, Op. No. 3116, 725 P2d 695 (Alaska 1986).

In an action against the State for wrongful termination of an assistant attorney general, trial court, in awarding attorney's fees, improperly considered additional expenses incurred by the State resulting from plaintiff's decision to sue several individual defendants as well as the State, where a stipulation dismissing the individual defendants provided that each side would pay its own attorney's fees. *Wickwire v. State*, Op. No. 3116, 725 P2d 695 (Alaska 1986).

**B. Prejudgment Interest**

The phrase "judgment finally obtained by the offeree" within this rule includes the amount assessed as prejudgment interest but does not require the prejudgment interest to be tacked onto the offer of judgment if the offer is accepted and does not require the trial court to compare the jury's verdict plus prejudgment interest with the defendant's offer of judgment plus prejudgment interest. *Davis v. Chism*, Op. No. 919, 513 P2d 475 (Alaska 1973).

Prejudgment interest is in the nature of compensatory damages. It is reasonable for the trial court to include that figure in the "judgment finally obtained by the offeree" and to compare that total to the amount of the offer of judgment in order to determine whether the offeree should pay the costs. *Davis v. Chism*, Op. No. 919, 513 P2d 475 (Alaska 1973).

The date of the offer, not the date of the ultimate judgment, is the critical time in determining whether the offer, including prejudgment interest, is sufficient to avoid the operation of this rule. *Davis v. Chism*, Op. No. 919, 513 P2d 475 (Alaska 1973).

Trial judge may properly, as an exercise of discretion, refuse to award offeree interest on a judgment from the date of the offer through date of judgment when offeree ultimately recovers less than amount offered. *Continental Ins. Co. v. U.S. Fid. & Guar. Co.*, Op. No. 1298, 552 P2d 1122 (Alaska 1976).

A party who succeeds at trial but who rejected an offer of judgment which exceeded his trial recovery, is permitted to recover expenses and fees — including prejudgment interest, only from the date the cause of action accrues to the date of the rejected offer of judgment. *Farmworth v. Steiner*, Op. No. 1955, 601 P2d 266 (Alaska 1979).

Since interest is not "costs," a successful offer of judgment does not terminate the running of prejudgment interest. *Farmworth v. Steiner*, Op. No. 2454, 638 P2d 181 (Alaska 1981).

**Rule 69. Execution—Examination of Judgment Debtor—Restraining Disposition of Property—Execution After Five Years.**

(a) Execution — Discovery. Process to enforce a judgment shall be by a writ of execution, unless the court directs otherwise. The procedure on execution, in proceedings supplementary to and in aid of a judgment, and in proceedings on and in aid of execution shall be in accordance with these rules and

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**Rule 68. Offer of Judgment.**

At any time more than 10 days before the trial begins, a party defending against a claim may serve upon the adverse party an offer to allow judgment to be taken against him for the money or property or to the effect specified in his offer, with costs then accrued. If within 10 days after the service of the offer the adverse party serves written notice that the offer is accepted, either party may then file the offer and notice of acceptance together with proof of service thereof and thereupon the clerk shall enter judgment. An offer not accepted shall be deemed withdrawn and evidence thereof is not admissible except in a proceeding to determine costs. If the judgment finally obtained by the offeree is not more favorable than the offer, the offeree must pay the costs incurred after the making of the offer. The fact that an offer is made but not accepted does not preclude a subsequent offer. When the liability of one party to another has been determined by verdict or order or judgment, but the amount or extent of the liability remains to be determined by further proceedings, the party adjudged liable may make an offer of judgment, which shall have the same effect as an offer made before trial if it is served within a reasonable time not less than 10 days prior to the commencement of hearings to determine the amount or extent of liability.

CROSS REFERENCES: Civ. Forms 128, 129, 130

CR 197

# A RULES OF COURT

722 P2d 936

(3) A provision directing transmittal of a copy of the order to each party to the action and to the agency.

(Adopted by SCO 5 October 9, 1959; amended by SCO 251 effective July 1, 1976; by SCO 465 effective June 1, 1981; and by SCO 474 effective July 1, 1981)

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## Annotations

### Cases

Isolated in itself a payment document filed by defendant in a personal injury case in the superior court which was not served upon the plaintiffs and which stated in substance that the full policy amount plus \$1,000 as costs to date were paid into registry of court with a request that the court notify plaintiffs of such tender and relieve the defendant of liability for costs and attorney's fees, was neither a confession of judgment under Civil Rule 57(b) nor an offer of judgment under Civil Rule 68 but could at most, be considered a deposit in court under Civil Rule 67(a). *Albritton v. Estate of Larson*, Op. No. 413, 428 P2d 379 (Alaska 1967).

## Rule 68. Offer of Judgment.

(a) At any time more than 10 days before the trial begins, either the party making a claim or the party defending against a claim may serve upon the adverse party an offer to allow judgment to be entered in complete satisfaction of the claim for the money or property or to the effect specified in the offer, with costs then accrued. The offer may not be revoked in the 10 day period following service of the offer. If within 10 days after service of the offer the adverse party serves written notice that the offer is accepted, either party may then file the offer and notice of acceptance together with proof of service, and the clerk shall enter judgment. An offer not accepted within 10 days is considered withdrawn and evidence of the offer is not admissible except in a proceeding to determine costs. The fact that an offer is made but not accepted does not preclude a subsequent offer.

(b) If the judgment finally rendered by the court is not more favorable to the offeree than the offer, the prejudgment interest accrued up to the date judgment is entered shall be adjusted as follows:

(1) if the offeree is the party making the claim, the interest rate will be reduced by the amount specified in AS 09.30.065 and the offeree must pay the costs and attorney's fees incurred after the making of the offer (as would be calculated under Civil Rules 79 and 82 if the offeror were the prevailing party). The offeree may not be awarded costs or attorney's fees incurred after the making of the offer.

(2) if the offeree is the party defending against the claim, the interest rate will be increased by the amount specified in AS 09.30.065.

(c) When the liability of one party to another has been determined by verdict or order or judgment, but the amount or extent of the liability remains to be determined by further proceedings, the party adjudged liable may make an offer of judgment,

which shall have the same effect as an offer made before trial if it is served within a reasonable time not less than 10 days prior to the commencement of hearings to determine the amount or extent of liability.

(Adopted by SCO 5 October 9, 1959; amended by SCO 818 effective August 1, 1987)

## Annotations

### Cases

- I. In General
- II. Payment of Costs
  - A. Construction
  - B. Prejudgment Interest

#### I. In General

A payment document which, in itself, did not have the criterion of an offer of judgment and could, at most, be considered as a deposit in the superior court, made under the provisions of Civil Rule 67(a), was by virtue a stipulation of the parties as reasonably construed converted into an offer of judgment which plaintiffs accepted under the stipulation. *Albritton v. Estate of Larson*, Op. No. 413, 428 P2d 379 (Alaska 1967).

The purpose of this rule is to encourage settlement of civil litigation as well as to avoid protracted litigation. *Miklautsch v. Dominick*, Op. No. 538, 452 P2d 438 (Alaska 1969).

An offer of judgment and acceptance thereof is a contract and the amount of the offer of judgment must be definite so that it is clear there is a meeting of the minds on an essential term of the contract. *Davis v. Chism*, Op. No. 919, 513 P2d 475 (Alaska 1973).

This rule does not apply to eminent domain proceedings. *Anchorage v. Schavenius*, Op. No. 1183, 539 P2d 1169 (Alaska 1975).

The purpose of this rule is to encourage settlement and to avoid protracted litigation. *Continental Inv. Co. v. U.S. Fid. & Guar. Co.*, Op. No. 1298, 552 P2d 1122 (Alaska 1976).

Offer of judgment that paralleled Form 128, Forms for Rules of Civil Procedure, differing only in that it supplied defendant's identity and filled in blank spaces, was valid compliance with Civil Rule 68. *Farnsworth v. Steiner*, Op. No. 1955, 601 P2d 266 (Alaska 1979).

This rule applies not only when the offeree obtains judgment in his favor but also when the offeree does not prevail at all. *Wright v. Vickaryous*, Op. No. 2075, 611 P2d 20 (Alaska 1980).

A contract for an entry of judgment is not formed if the written notice of acceptance of an offer under this rule is not served within the ten day limit. *Gumear v. Interior Credit Bureau*, Op. No. 2339, 627 P2d 647 (Alaska 1981).

A defendant is not bound under this rule to make an offer of judgment commensurate with any degree of compensation. *Rules v. Sturn*, Op. No. 2640, 661 P2d 615 (Alaska 1983).

An offer of judgment under this rule must be in writing to be valid. *Rules v. Sturn*, Op. No. 2640, 661 P2d 615 (Alaska 1983).

An offer of judgment made pursuant to this rule is irrevocable for 10 days after it is served on the adverse party. *Rules v. Sturn*, Op. No. 2640, 661 P2d 615 (Alaska 1983).

Where written offer of judgment by defendant was what availed an offer for sums which had been advanced to plaintiff for medical treatment, defendant was required to pay the full amount of the offer without the offset. *Rules v. Sturn*, Op. No. 2640, 661 P2d 615 (Alaska 1983).

Joint offers are excluded from the penal cost provisions of this rule. *Brinkerhoff v. Surington Aviation Corp.*, Op. No. 2686, 663 P2d 437 (Alaska 1983).

# CIVIL RULES

The cost pro the Civil Rules Corp., Op. No.

This rule av attorney's fees (Alaska 1986).

Where settl amount offered proviso manda permitting one settlement offer *Hayes v. Xerox*

Joint offers cost provisions P2d 929 (Alaska)

Because an ment between from the penal Op. No. 3045.

Failure of variance with reasons for the Corp., Op. No.

Offer of ju amount for att P2d 929 (Alaska)

Trial court worker's comp ment against obtained for prejudgment Co. v. Bradles.

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#### II. Payment

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# HOUSE COMMITTEE REPORT

(7)

Date Referred: May 4, 1989

FURTHER REFERRALS: JUDICIARY

Date of Committee Action: 2/8/90

The LABOR & COMMERCE Committee considered:

HB 336

HOUSE BILL NO. 336 [MEDICAL MALPRACTICE ADVISORY PANELS]  
 "An Act relating to medical malpractice advisory panels."

**RECOMMENDATIONS:**

- [ ] be replaced with CS HB 336(L+C) [ ] the same title
- [ ] have attached amendment(s) [ ] a new title
- [  ] do pass
- [ ] do not pass
- [ ] no recommendation
- [ ] individual recommendations
- [ ] additional referral to the \_\_\_\_\_ Committee

ADOPTS: \_\_\_\_\_ letter of intent

- |  |                                      |
|--|--------------------------------------|
| ATTACHES NEW FISCAL NOTE(S):<br>(Dept) | APPROVES PREVIOUS:<br>(Date/Dept)    |
| [ ] fiscal impact _____                | [ ] fiscal note(s) _____             |
| [ ] <u>zero</u> fiscal note _____      | [ ] <u>zero</u> fiscal note(s) _____ |
| [ ] <u>zero</u> with analysis _____    | [ ] <u>zero</u> fn/analysis _____    |

**SIGNING DO PASS:**

**SIGNING:**  
(check appropr. column)

David Douley (Collins)  
John H. ...  
... (Crawlers)  
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	Do Not Pass	No Rec	Amend
<u>David Douley</u>	X		
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David Douley  
 Chairman's Signature

STATE OF ALASKA  
1990 LEGISLATIVE SESSION

Bill Version: CS HB 388

Publish Date: 5/4/89

FISCAL NOTE

REQUEST:

Revision Date 2/6/90 Agency Affected: Alaska Court System  
 Title: An Act relating to medical malprac- BRU: Trial Courts  
tice advisory panels...  
 Sponsor: Labor & Commerce Components: \_\_\_\_\_  
 Requestor: \_\_\_\_\_

EXPENDITURES/REVENUES: (Thousands of Dollars)

OPERATING	FY 90	FY 91	FY 92	FY 93	FY 94	FY 95
Personal Services						
Travel						
Contractual						
Supplies						
Equipment						
Land & Structures						
Grants & Claims						
<b>TOTAL OPERATING</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

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REVENUE						
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FUNDING (Thousands of Dollars)

General Funds	0.0	0.0	0.0	0.0	0.0	0.0
Federal Funds						
Other						
<b>TOTAL</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

POSITIONS:

Full-time						
Part-time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

No fiscal impact.

Prepared by: Jan Strandberg, General Counsel

Phone: 264-8228

Division: Alaska Court System

Date: 02/09/90

Approved by: Arthur H. Snowden, II, Administrative Director

Date: 02/09/80

Agency: Alaska Court System

Distribution (by preparer):

Legislative Finance  
 Legislative Sponsor  
 Requestor  
 Office of Management & Budget  
 Impacted Agency(ies)

# FISCAL NOTE

**REQUEST:**

Revision Date 2/8/90 Agency Affected: Alaska Court System  
 Title: An Act relating to medical malprac- BRU: Trial Court  
tice advisory panels...  
 Sponsor: Labor & Commerce Components: \_\_\_\_\_  
 Requestor: \_\_\_\_\_

**EXPENDITURES/REVENUES:** (Thousands of Dollars)

OPERATING	FY 90	FY 91	FY 92	FY 93	FY 94	FY 95
Personal Services						
Travel						
Cost actual						
Supplies						
Equipment						
Land & Structures						
Grants & Claims						
<b>TOTAL OPERATING</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>CAPITAL</b>						
<b>REVENUE</b>						

**FUNDING:** (Thousands of Dollars)

General Funds	0.0	0.0	0.0	0.0	0.0	0.0
Federal Funds						
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<b>TOTAL</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

**POSITIONS:**

Full-time						
Part-time						
Temporary						

**ANALYSIS:** (Attach a separate page if necessary)

No fiscal impact.

Prepared by: Jan Strandberg, General Counsel  
 Division: Alaska Court System

Phone: 264-8228  
 Date: 02/09/90

Approved by: Arthur H. Snowden, II, Administrative Director  
 Agency: Alaska Court System

Date: 02/09/90

Distribution (by preparer):  
 Legislative Finance  
 Legislative Sponsor  
 Requestor  
 Office of Management & Budget  
 Impacted Agency(ies)



# HOUSE COMMITTEE REPORT

2/12

(7)

Date Referred: May 4, 1989

FURTHER REFERRALS: JUDICIARY

Date of Committee Action: 2/8/90

The LABOR & COMMERCE Committee considered:

HB 336

HOUSE BILL NO. 336 [MEDICAL MALPRACTICE ADVISORY PANELS]  
"An Act relating to medical malpractice advisory panels."

### RECOMMENDATIONS:

- be replaced with CS HB 336(LHC)  the same title
- have attached amendment(s)  a new title
- do pass
- do not pass
- no recommendation
- individual recommendations
- additional referral to the \_\_\_\_\_ Committee

ADOPTS: \_\_\_\_\_ letter of intent

ATTACHES NEW FISCAL NOTE(S): (Dept) APPROVES PREVIOUS: (Date/Dept)

- fiscal impact \_\_\_\_\_  fiscal note(s) \_\_\_\_\_
- zero fiscal note delete section  zero fiscal note(s) \_\_\_\_\_
- zero with analysis \_\_\_\_\_  zero fn/analysis \_\_\_\_\_

### SIGNING DO PASS:

### SIGNING: (Check approp. column)

Do Not Pass No Rec Amend

SIGNING DO PASS:		SIGNING: (Check approp. column)		
		Do Not Pass	No Rec	Amend
<u>David Donley</u> (Donley) (Collins)				
<u>John Finkelstein</u> (Finkelstein)				
<u>Robert Gruenberg</u> (Gruenberg)				

David Donley

Chairman's Signature

6-1316E

Ford  
2/6/90

Original sponsor(s): Labor & Commerce Committee

1 IN THE HOUSE

BY THE LABOR & COMMERCE COMMITTEE

2 CS FOR HOUSE BILL NO. 336 (L&C)

3 IN THE LEGISLATURE OF THE STATE OF ALASKA

4 SIXTEENTH LEGISLATURE - SECOND SESSION

5 A BILL

6 For an Act entitled: "An Act relating to medical malpractice advisory  
7 panels and amending Alaska Rule of Civil Procedure  
8 72.1."

9 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

10 \* Section 1. AS 09.55.536(a) is amended to read:

11 (a) In an action for damages due to personal injury or death  
12 based upon the provision of professional services by a health care  
13 provider when the parties have not agreed to arbitration of the claim  
14 under AS 09.55.535, the court shall appoint within 20 days after  
15 filing of answer to a summons and complaint a five-person [THREE-  
16 PERSON] expert advisory panel unless the court decides that an expert  
17 advisory opinion is not necessary for a decision in the case. When  
18 the action is filed the court shall, by order, determine the profes-  
19 sions or specialties to be represented on the expert advisory panel,  
20 giving the parties the opportunity to object or make suggestions.  
21 Three members of the panel shall be persons who are not health care  
22 providers.

23 \* Sec. 2. AS 09.55.536(b) is repealed and reenacted to read:

24 (b) The expert advisory panel shall consider only evidence  
25 presented by the parties. Under the applicable rules of the Alaska  
26 Rules of Civil Procedure, a party may perform discovery, obtain the  
27 attendance of witnesses, examine or cross-examine witnesses, obtain a  
28 physical examination of the injured person if alive, and obtain the  
29 production of all relevant hospital, medical, or other records or

1 materials relating to the health care provided to the injured person.  
2 The parties may attend all hearings of the panel. The panel shall  
3 maintain a record of testimony or oral statements of witnesses, and  
4 shall keep copies of all written statements it receives.

5 \* Sec. 3. AS 09.55.536(e) is repealed and reenacted to read:

6 (e) The report of the panel is advisory only and may not be  
7 admitted as evidence except the report may be admitted as evidence in  
8 determining an award of costs or attorney fees. The members of the  
9 panel may not be examined as witnesses on the contents of the report.

10 \* Sec. 4. AS 09.55.536(f) is amended to read:

11 (f) Discovery [NO DISCOVERY] may be undertaken in a case before  
12 [UNTIL] the report of the expert advisory panel is received. [HOW-  
13 EVER, THE COURT MAY RELAX THIS PROHIBITION UPON A SHOWING OF GOOD  
14 CAUSE BY ANY PARTY.] If the panel has not completed its report within  
15 the 30-day period prescribed in (c) of this section, the court may,  
16 upon application, grant it an additional 30 days.

17 \* Sec. 5. AS 09.55.536(a), as amended in sec. 1 of this Act, has the  
18 effect of amending Alaska Rule of Civil Procedure 72.1 by providing that an  
19 expert advisory panel consists of five persons, three of which are not  
20 health care providers.

21 \* Sec. 6. AS 09.55.536(b), as repealed and reenacted in sec. 2 of this  
22 Act, has the effect of amending Alaska Rule of Civil Procedure 72.1 by  
23 changing the evidence that the expert advisory panel can consider.

24 \* Sec. 7. AS 09.55.536(f), as amended in sec. 4 of this Act, has the  
25 effect of amending Alaska Rule of Civil Procedure 72.1, by allowing discov-  
26 ery before the report of the expert advisory panel is received.  
27  
28  
29



## Alaska Action Trust

P.O. Box 102323 • Anchorage, Alaska 99510  
Office: 540 L Street, Suite 102 • Anchorage  
(907) 258-4040

RECEIVED  
MARCH 16 1990

*Hayner*

March 16, 1990

Rep. Peter Goll  
Alaska State Legislature  
P.O. Box V (MS 3100)  
Juneau, AK 99811

Dear Rep. Goll,

In the ongoing process of keeping you informed as to current developments relating to the perceived insurance "crisis," the medical malpractice problem and the civil justice system as it deals with that problem, the Alaska Action Trust has prepared this informational packet for your review and consideration.

A. HARVARD MEDICAL PRACTICE STUDY - EXECUTIVE SUMMARY

The Harvard Study, carried out under contract to the State of New York, was designed to inform the policy debate now going on in New York and elsewhere about how society can best deal with its medical injuries and malpractice.

The study had four principal components:

1. A population based measure of the incidence of injuries resulting from medical interventions, called "adverse events," and a determination of the percentage of such events that resulted from fault or negligence of the physician or other provider.
2. A determination of the percentage of adverse events, both negligent and non-negligent, that led to claims and suits. In addition, information about the numbers of claims and suits by patients in whose hospital records no evidence of injury were found.

3. Measures of the costs of medical expenses, lost wages, and lost household production to the victims of medical injuries and to their families, and their compensation for such losses under current legal systems.
4. Estimates of the degree to which variations in the threat of litigation affected the incidence of adverse events.

This study is the most comprehensive analysis yet made of the malpractice issue, and is certain to be used by policy makers nationwide to address one of medicine's most troubling problems. Howard Hiatt of the Harvard School of Public Health, the chief scientist on the study, said its findings broadly reflected the situation in hospitals around the U.S.

Sidney Wolfe, director of the Health Research Group, a Washington consumer advocacy organization, said the study suggests that nationwide 89,890 people die annually because of medical malpractice inside hospitals.

Among the study's other findings:

- \* 3.7% of patients sustained a disabling injury while they were in the hospital, or about 99,000 out of 2.7 million hospital admissions in 1984.
- \* 28% of injuries - representing 27,000 patients, or 1% of all admissions - resulted from negligent care. Most cases were minor: 57% of patients recovered within a month and 70% within six months. But 14% of patients, or about 14,000, died from injuries.
- \* About 16 times as many patients suffered an injury from negligent care as received compensation by filing malpractice suits. Only 2% of the patients that suffered a negligent injury actually filed a claim, the study said.

The Trust office has copies of the 1,000 page report. If you are interested in obtaining a copy, please call the Trust office at 258-4040.

#### B. BACKGROUND INFORMATION ABOUT THE NY STUDY

This information sheet provides a brief overview of the Harvard Study and addresses the issue of a no-fault approach to medical negligence claims, which the Harvard Study advocates.

- C. ARTICLE BY RUSS M. HERMAN, PRESIDENT, ASSOCIATION OF TRIAL LAWYERS OF AMERICA

This article demonstrates that escalating medical costs are not due to lawyer action on behalf of injured patients. While the debate on medical negligence has often focused on the number of claims filed or the size of jury verdicts or the cost of the litigation, the real scandal is how much of it actually occurs and the danger it poses to the unwitting health-care-consuming public.

- D. STATEMENT BY RUSS M. HERMAN CONCERNING NY STATE MALPRACTICE INCIDENCE

In response to the Harvard Study, Russ Herman provided this statement.

- E. "DOCTORS IN DISTRESS"

This 3-part series appeared in the NEW YORK TIMES, February 18 through February 20, 1990. The series illustrates the dramatic changes in medical practice which have shattered the profession, leaving many doctors deeply demoralized; the loss of autonomy and increased regulation which is sapping doctors morale; and a doctor-patient relationship of warmth and caring replaced by distrust and leeriness.

- F. NEWS ARTICLE FROM THE WALL STREET JOURNAL - MARCH 1, 1990

The topic of this article is the Harvard Study. It provides an excellent overview of the study. It also includes some brief commentary from members of the health community.

- G. "INSURANCE CRISIS AHEAD?" - ANCHORAGE TIMES, FEBRUARY 24, 1990

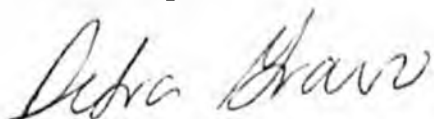
A U.S. House Energy and Commerce Subcommittee on Oversight and Investigations report on insurance insolvencies portrays the insurance industry as repeating some of the errors of savings and loans companies. The report, titled "Failed Promises," finds no evidence of a crisis immediately threatening the existence of the property/casualty industry. At the same time, "the same early warnings of potential disaster are abundantly evident, as they were five years ago in the thrift industry," the report asserts. "If such warnings are not heeded, the insurance industry and the nation could face a solvency crisis rivaling the savings and loan situation," it states.

The report goes on to point out weaknesses in the present system of state solvency regulation. Frequently used are such terms as "colossal mismanagement," "abandoning ship" and "giving away the underwriting pen."

\* Copies of the report "Failed Promises" are now available. If you would like to receive a copy of the report, please call the Alaska Action Trust office at 253-4040.

If you or your staff have any questions about any part of this informational packet, please contact the Alaska Action Trust office at 258-4040.

Sincerely,

A handwritten signature in cursive script that reads "Debra Gravo".

Debra Gravo  
Executive Director  
dch/encl.

PATIENTS, DOCTORS, AND LAWYERS:  
MEDICAL INJURY, MALPRACTICE LITIGATION, AND PATIENT COMPENSATION  
IN NEW YORK

A Report By the Harvard Medical Practice Study  
To the State of New York

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## Technical Appendices to Chapters

Chapter	
1. - 3.)	none
4.)	4.II.1 Teaching Status of Hospitals in New York State
	4.II.2 Adjustment for Probability of Selecting Small Hospitals
5.)	5.III.1 Adjustment for Double-Counting of Adverse Events
	5.IV.1 Reliability and Validity of Physicians' Judgments and Validity of MRAs' Screens
	5.IV.2 Discoverability of Adverse Events through a Record Review
	5.V.1 Data Management, Verification, and Imputation
	5.V.2 Adjusting Sample Weights for Missing and Non-Reviewed Records
	5.V.3 Ratio Estimates and Variance Estimates for Implicitly Stratified Unequal Cluster Sampling Using SAS Proc SESUDAAN
	5.V.4 Classifying Patients into DRG Groups
	5.V.5 Standardized Rates and Computing in SAS RTI
	5.V.6 Comparing Follow-up and Reported Adverse Event Rates
	5.VI.1 Determining Disability Scores from Multiple Reviews
6.)	none
7.)	7.V.1 Matching Medical Record and Malpractice Claims
8.)	8.III.1 Survey Interview Process
	8.IV.1 Attributing Disability to Adverse Events
	8.IV.2 Adjusting Sample Weights for Unit Non-Response
	8.IV.3 Item Non-Response in the Patient Survey
	8.IV.4 Fringe Benefits
	8.IV.5 Revised Equivalence Scale for Urban Families of Different Size, Age, and Composition

# **CORRECTION**

**THIS DOCUMENT  
HAS BEEN REPHOTOGRAPHED  
TO ASSURE LEGIBILITY**

PATIENTS, DOCTORS, AND LAWYERS:  
MEDICAL INJURY, MALPRACTICE LITIGATION, AND PATIENT COMPENSATION  
IN NEW YORK

A Report By the Harvard Medical Practice Study  
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## GLOSSARY

**ADVERSE EVENT** - an unintended injury caused by medical management rather than by the disease process. The injury is sufficiently serious to lead to prolongation of hospitalization or temporary or permanent impairment or disability in the patient. To be judged an AE, there must be a composite AE score of greater than 3.5. Close-call adverse events are cases with scores of 3.0 to 4.0. Low-threshold adverse events are cases with averaged scores greater than 1.0, up to and including 3.5.

**CAUSATION** - the attribution of a patient's disability to medical management rather than to the disease under treatment. The causation score reflects the reviewer's confidence in his/her judgement that medical management, rather than the disease process, caused the adverse event

**CLAIM** - a demand by a patient for compensation for injury and financial loss arising out of medical care

**IATROGENIC** - any adverse condition in a patient resulting from treatment by a physician or surgeon

**IBNR CLAIM** - an "incurred but not reported" claim. The patient has suffered an injury for which he will eventually file a claim, but the provider has not recognized and reported the incident.

**INDEX HOSPITALIZATION** - the hospital discharge sampled in the study

**NEGLIGENCE** - a failure on the part of the physician to provide reasonably careful treatment, i.e. treatment that normally should be expected from the practitioner usually caring for this kind of disease in the particular year in which the care was provided. In the Medical Practice Study, an average score of greater than 3.5

**NO-FAULT** - provides compensation for all injuries caused by medical management, irrespective of fault

**NO-LIABILITY** - a system whereby injured patients would pursue redress through the same public and private systems of loss insurance that are available to victims of any other disabling injury.

**OBSERVATION or POTENTIAL CLAIM** - a physician or hospital report to an insurer or agent that a bad outcome has occurred and might become the subject of litigation

**POTENTIALLY COMPENSABLE EVENT** - term used by the Medical Insurance Feasibility Study to designate a disability caused by health care management

**RELIABILITY** - the reproducibility of a judgment. One measure comes from comparing the scores of multiple reviewers of the same medical record.

## GLOSSARY, continued

SELF-WEIGHTING DESIGN - each observation in the sample represents the same number of discharges. Raw rates and ratios calculated for the sample apply to the population.

SUIT - litigation in court

TORT LAW - compensation provided only for those injuries caused by substandard or negligent medical management

TWO-STAGE CLUSTER DESIGN - first, a random selection of hospitals (clusters) and second, a random selection of records within each chosen hospital

UNIVERSITY TEACHING HOSPITAL - 13 facilities in New York State designated by the state's medical schools as their primary clinical centers. Affiliate teaching hospitals are remaining hospitals with a minimum of 5 approved residency programs and 5 specialty hospitals with large numbers of residents on the staff.

VALIDITY - an estimate of the truth in a judgment. Measured by comparing judgments made with two or more methods. Construct validity is assessed by comparing one measurement process to another. The content validity of a process is evaluated by asking experts to examine it and to comment on its appropriateness.

## ACRONYMS

ACOG - American College of Obstetricians and Gynecologists  
AEAF - Adverse Event Analysis Form  
AHA - American Hospital Association  
AMA - American Medical Association  
CMA - California Medical Association  
DDA - Discharge Data Abstract  
DOH - Department of Health  
DRG - Diagnostic (or Diagnosis) Related Group  
HANYS - Hospital Association of New York State  
JCAH - Joint Commission on Accreditation of Hospitals  
MDC - Major Diagnostic Category  
MLMIC - Medical Liability Mutual Insurance Company  
MM - medical management  
MMIA - Medical Malpractice Insurance Association  
MSA - Metropolitan Statistical Area  
NAC - National Association of Insurance Commissioners  
NYHHC - New York City Health and Hospitals Corporation  
OPMC - Office of Professional Medical Conduct  
PCE - potentially compensable event  
PRO - Peer Review Organization  
PSU - primary sampling units  
SPARCS - Statewide Planning and Research Cooperative System  
SU - sampling units  
UBF - Uniform Billing Form

February 1990

## PREFACE

Concern about the medical malpractice problem and the tort litigation system as it deals with that problem led the then Deans Howard Hiatt of the Harvard School of Public Health and James Vorenberg of the Harvard Law School to bring together certain members of their faculties to form the Harvard Medical Practice Study in 1984. The complexity of the issues confronting legislative and executive bodies of government as well as the courts, physicians, lawyers, and society itself, and the paucity of facts that could illuminate those issues required the participation of members of both faculties and others if a comprehensive research program were to be carried out. An equally important requirement for such work was the sponsorship of a state government prepared to open to investigators hospital records, insurance records, and the participation of administrative units of hospitals, physicians, and several state and municipal agencies.

Benjamin Barnes and Harvey Fineberg of the School of Public Health and Paul Weiler of the Law School were members of the original study group. Weiler, who is also Chief Reporter of the American Law Institute's Tort Reform Project, has continued to serve as a principal architect and investigator. After Fineberg replaced Hiatt as Dean, he asked Hiatt, who is Professor of Medicine and whose background included nine years as Physician-in-Chief at a Harvard teaching hospital, to become a member of the group in 1985.

As the scope of the Study broadened, several colleagues from a range of disciplines joined it. William Hsiao, an economist at the School of Public Health, helped in the planning phase. Russell Localio, a lawyer-statistician, then Director of Research at the Risk Management Foundation, was recruited to manage the project and to work on medical record review design and execution and claims data analysis. Ann Lawthers, a health policy analyst who was at Boston University, was initially administrative director and later

coordinator and designer of the provider studies. Troyen Brennan, a lawyer-physician, member of the Division of General Medicine and Primary Care at Brigham & Women's Hospital, and a Lecturer at the Law School, became a senior member of the physician-reviewer group and a contributor to the provider studies. William G. Johnson, an economist at the Maxwell School of Syracuse University, assumed responsibility for the patient interview phase of the study. Nan Laird, a statistician at the School of Public Health, took charge of statistical design and methodology. Ken Thorpe, an economist at the School of Public Health, joined in the deterrence studies. Sol Fleishman and Howard Frazier, both internists, and Lucian Leape, and Lynn Peterson, both surgeons, were recruited to serve as senior physician reviewers for the record review portion of the study. In 1988, Leape, formerly chairman of the Department of Pediatric Surgery, Tufts Medical School, replaced Barnes as leader of the record review, and Joseph Newhouse, a health economist, formerly Director of the RAND-UCLA Center for Health Financing Studies and the new McArthur Professor and head of Harvard's Division of Health Policy Research and Education, replaced Hsiao as leader of the econometric study. Liesi Hebert, an epidemiologist, joined the research team in 1989.

Consultants to the project included:

Floyd J. Fowler, Jr., Director of the Center for Survey Research, University of Massachusetts, who helped in planning the design of the hospital record survey.

Graham Kalton, Chairman of the Department of Biostatistics at the University of Michigan, who worked on the analysis of the survey sample.

Ruth Kilduff, Risk Manager at New England Medical Center, who helped design the survey on hospital injury prevention activities.

Donald Rubin, Head of the Department of Statistics at Harvard University, Alan Zaslavsky, Lecturer in Statistics, who assisted with the analysis of deterrence, and Theresa Dailey, who provided computational assistance for Chapter 10.

Members of the Medical Practice Study office who provided

invaluable assistance during all phases of the study included: Sybil Carey, who provided administrative direction; Elaine Gebhardt and Steven Marcus, who assisted with computation and data management; Chris Braudaway-Bauman, Wendy Vander Hart, and Robert Chaufoinier, who provided secretarial assistance; and Roger Dempsey, who filed endless boxes of adverse event forms.

From the Metropolitan Studies Program, Maxwell School, Syracuse University, the following individuals assisted with the report: Bruce L. Riddle, academic computing specialist; Esther Gray and Martha Bonney, secretaries; Mary C. Daly, graduate research assistant; Linda McCarthy, research assistant; Robert Guell, programmer.

A team from Mathematica Policy Research, Inc, of Princeton, New Jersey, under the leadership of Richard Strouse, carried out the patient interviews -- often under extremely difficult conditions -- very skillfully.

Support for the exploratory stages of the research came from the Klingenstein Fund of New York and a grant from the Risk Management Foundation of the Harvard Medical Institutions.

The relationship with the New York State Legislature and Department of Health under its Commissioner, Dr. David Axelrod, has been especially important. The Department's impartiality and commitment were crucial to that relationship, for the areas of medical malpractice and tort reform have been in urgent need of facts gathered and analyzed with methods that are scientifically sound. Also essential was the State's grant of complete confidentiality of information collected and the protection by New York law against subpoena of data.

Members of our group began with different views of the most promising ways to achieve reform. Some so regarded increased tort litigation, while others favored "no-fault" or other approaches. But as is necessary for every scientific enterprise, all agreed

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that our function was to gather the best possible empirical information. We emphasize this point for it has been suggested by some that the Study set out to prove that one approach was better than another. Rather, we believe we have succeeded in our goal--to gather unbiased information which will help inform and elevate the ongoing debate.

## EXECUTIVE SUMMARY

### Introduction

The Harvard Medical Practice Study, carried out under contract to the State of New York, was designed to inform the policy debate now going on in New York and elsewhere about how society can best deal with its medical injuries and malpractice. To do so, we had to understand and isolate the key issues and assumptions that divide the protagonists of the current tort system, a reformed tort system, and no-fault alternatives. We have not prejudged the feasibility of any such no-fault program for injured patients, nor have we endorsed the criticisms that are made about present day malpractice litigation. Rather, we believe we have provided relevant empirical data that will permit informed judgments and sound policy-making concerning this complex area.

The Study had four principal components:

1. A population based measure of the incidence of injuries resulting from medical interventions, which we called "adverse events," and a determination of the percentage of such events that resulted from fault or negligence of the physician or other provider.

2. A determination of the percentage of adverse events, both negligent and non-negligent, that led to claims and suits. In addition, we obtained information about the numbers of claims and suits by patients in whose hospital records we found no evidence of injury.

3. Measures of the costs of medical expenses, lost wages, and lost household production to the victims of medical injuries and to their families, and their compensation for such losses under current arrangements.

4. Estimates of the degree to which variations in the threat of litigation affected the incidence of adverse events.

The following summarizes some of our methods and major findings.

**1. The incidence of adverse events**

The hospital medical record review was key to estimating the incidence of adverse events associated with medical management. The record review focused on two critical issues: causation and negligence. We asked, "Was the patient's condition attributable to medical management rather than to the disease under treatment (causation)? Was negligence involved?"

In addition to establishing causation and negligence, we determined where injuries occurred, the types of injury and then the magnitude of disability experienced.

The review was conducted by teams of trained medical record administrators and nurses for the screening phase, and board-certified physicians for the physician-review phase.

Methods were devised to resolve the logistic problems that arose because of the infrequency of adverse events: we found efficient and reliable ways to sift through thousands of medical records to find the few that indicated the patient disability caused by medical management. We also developed ways to deal with the methodologic problems that arose: the medical record administrators had to make valid judgments regarding the presence of screening criteria and physicians had to make valid and reliable judgments about whether a patient's injury resulted at least in part from medical management, and, if so, whether management failed to meet a standard of medical care.

In order to make our results generalizable to the entire population of hospital discharges in New York, we drew a probability sample of more than 31,000 hospital records. Our ability to obtain such a sample was made possible by the

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availability of the Statewide Planning and Research Cooperative System (SPARCS) data system. The basic sampling design of the Study was an implicitly stratified, systematic, two-stage cluster sample of discharges. We first selected hospitals with probabilities proportional to the number of non-psychiatric discharges and then secured the cooperation of all 51 hospitals selected. Records within hospitals were selected with three different sampling frequencies determined by patient age and diagnosis-related group (DRG). Using SPARCS information on patient discharges, we drew a sample with a distribution that conformed closely to the population on important hospital and patient characteristics.

We analyzed 30,121 (96%) of the 31,429 records selected for the study sample. After preliminary screening, physicians reviewed 7,743 records, from which a total of 1,133 adverse events were identified that occurred as a result of medical management in the hospital or required hospitalization for treatment. Of this group, 280 were judged to result from negligent care. Weighting these figures according to the sample plan, we estimated the incidence of adverse events for hospitalizations in New York in 1984 to be 3.7%, or a total of 98,609. Of these, 27.6%, 27,179 cases, or 1.0% of all hospital discharges, were due to negligence.

Physician confidence in the judgments of causation of adverse events spanned a broad range, but only 1.3% of all discharges were in the close-call range (defined as a confidence in causation of just under or just over 50-50). An even smaller fraction, 0.7% of discharges were close-call negligent adverse events, but they constituted a larger proportion of total negligent adverse events.

The majority of adverse events (57%) resulted in minimal and transient disability, but 14% of patients died at least in part as a result of their adverse event, and in another 9% the resultant disability lasted longer than 6 months. Based on these

## Executive Summary

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figures, we estimated that about 2,500 cases of permanent total disability resulted from medical injury in New York hospitals in 1984. Further, we found evidence that medical injury contributed at least in part to the deaths of more than 13,000 patients in that year. Many of the deaths occurred in patients who had greatly shortened life expectancies from their underlying diseases, however. Negligent adverse events resulted, overall, in greater disability than did non-negligent events and were associated with 51% of all deaths from medical injury.

### Risk factors

The risk of sustaining an adverse event increased with age. When rates were standardized for DRG level, persons over 65 years had twice the chance of sustaining an adverse event of those in the 16-44 years group. Newborns had half the adverse event rate of the 16-44 years group. The percent of adverse events resulting from negligence was increased in elderly patients. We found no gender differences in adverse event or negligence rates. Although the rates were higher in the self-pay group than in the insured categories, the differences were not significant. Blacks had higher rates of adverse events and adverse events resulting from negligence, but these differences overall were not significant. However, higher rates of adverse events and negligent events were found in hospitals that served a higher proportion of minority patients. At hospitals that cared for a mix of white and minority patients, blacks and whites had nearly identical rates.

Adverse event rates varied 10-fold between individual hospitals, when standardized for age and DRG level. Although standardized adverse event and negligence rates for small hospitals (fewer than 8,000 discharges/year) were less than for larger hospitals, these differences were not significant. Hospital ownership (private, non-profit, or government) also was not associated with significantly different rates of adverse

events. The fraction of adverse events due to negligence in government hospitals was 50% higher than in non-profit institutions, however, and three times that in proprietary hospitals. These differences were significant. The standardized rate of adverse events in upstate, non-MSA hospitals was one-third that of upstate metropolitan hospitals and less than one-fourth that in New York City. These differences were highly significant. The percent of adverse events due to negligence was not significantly different across regions. Non-teaching hospitals had half the adverse event rates of university or affiliated teaching hospitals, but university teaching hospitals had rates of negligence that were less than half those of the non-teaching or affiliated hospitals.

#### The nature of adverse events

Nearly half (47%) of all adverse events occurred in patients undergoing surgery, but the percent caused by negligence was lower than for non-surgical adverse events (17% vs 37%). Adverse events resulting from errors in diagnosis and in non-invasive treatment were judged to be due to negligence in over three-fourths of patients. Falls were considered due to negligence in 45% of instances.

The high rate of adverse events in patients over 65 years occurred in three categories: non-technical postoperative complications, complications of non-invasive therapy, and falls. A larger proportion of adverse events in younger patients was due to surgical failures. The operating room was the site of management for the highest fraction of adverse events, but relatively few of these were negligent. On the other hand, most (70%) adverse events in the emergency room resulted from negligence.

The most common type of error resulting in an adverse event was that involved in performing a procedure, but diagnostic errors and prevention errors were more likely to be judged

negligent, and to result in serious disability.

The more severe the degree of negligence the greater the likelihood of resultant serious disability (moderate impairment with recovery taking more than six months, permanent disability, or death).

## 2. Litigation data

We estimated that the incidence of malpractice claims filed by patients for the study year was between 2,967 and 3,888. Using these figures, together with the projected statewide number of injuries from medical negligence during the same period, we estimated that eight times as many patients suffered an injury from negligence as filed a malpractice claim in New York State. About 16 times as many patients suffered an injury from negligence as received compensation from the tort liability system.

These aggregate estimates understate the true size of the gap between the frequency of malpractice claims and the incidence of adverse events caused by negligence. When we identified the malpractice claims actually filed by patients in our sample and reviewed the judgments of our physician reviewers, we found that many cases in litigation were brought by patients in whose records we found no evidence of negligence or even of adverse events. Because the legal system has not yet resolved many of these cases, we do not have the information that would permit an assessment of the success of the tort litigation system in screening out claims with no negligence.

Confining our analysis to the adverse events that involved strong or certain evidence of negligence, however, we estimate that 12,859 injuries from medical negligence did not lead to malpractice claims. Of these injuries, 22% (2,833) occurred in patients under age 70 years who suffered moderate or greater incapacity. Our projections suggest that if this group of

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patients had litigated, the malpractice claims frequency for year 1984 would have increased by 75%.

### 3. Economic Consequences of Medical Injury

Having documented from the medical records survey which patients were injured, and from the litigation survey which patients filed tort suits, we used the patient survey to determine from the patients themselves what losses they suffered as a result of these injuries and what compensation they received from non-tort sources. For that purpose we divided our patient sample into five categories -- worker, homemaker, child, retired, and disabled -- and assembled data about lost wages and fringe benefits, medical costs, lost household production, and levels of physical and functional impairment. Our data for that final category have not been analyzed for this Report.

We faced two major difficulties in this survey. First, we had to locate, in 1989, people who had been hospitalized in 1984 in order to interview them about their experience since 1984. In fact, we were successful in finding and interviewing 71% of all injured patients, a response rate which is quite respectable for a survey of this type.

Our second problem was how to disentangle the effects of the adverse event itself from those that were properly attributable to the underlying illness, which itself would naturally be expected to entail considerable medical costs, time off work, and inability to perform normal household tasks. Two different strategies were devised for this purpose. One was to interview a control group of uninjured patients who were matched with our "experimental" group on the relevant dimensions, thus permitting econometric analysis of the precise difference which the iatrogenic injury made in the aggregate economic experience of the two groups. While we have collected all the data for the two groups, we have not completed this analysis for purpose of presentation in this Report.

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Instead our primary focus has been on an alternative method -- estimating the compensable losses that might be paid under a hypothetical no-fault plan in which each patient's experience was assessed individually (as would have to be done in a real no-fault program), and then totaled. For that purpose we had to make a number of assumptions about program design: two important ones are noted here. First, all financial losses and compensation received during the first six months from hospital admission were deleted. These short-term losses are likely reimbursed from other sources (e.g., sick pay for time off work). Further, this reduces the number of cases in which disentangling the effect of the injury from the underlying illness may be very difficult. Second, we assumed that a no-fault patient compensation scheme would involve a second insurer, standing behind primary sources of general medical or disability insurance.

Our key findings with respect to these two criteria were that the bulk of disabilities were of short duration -- e.g., 42% of absences from work lasted for less than a month and 76% lasted less than six months. However, the average economic losses were much larger in the smaller number of more serious or fatal disabilities. With respect to these longer-lasting disabilities, more than 85% of the medical bills were covered by some form of health insurance, but only 20% of the lost earnings, and no detectable portion of lost household production.

Our ultimate finding is that the present discounted value of the net compensable losses (past and future) suffered by patients injured in New York hospitals in 1984 amounted to \$894 million (in 1989 dollars). These compensable losses consisted of \$285 million in lost wages and fringe benefits, \$103 million in uninsured medical costs, and \$506 million in lost household production (the latter having been valued at the market wages earned by the working women in our patient cohort).

To provide some perspective for these figures, the malpractice premiums paid by New York doctors and hospitals in 1988 amounted to \$850 million. When one includes the amount spent by self-insured hospitals and the health care organizations, the total malpractice insurance burden is over \$1 billion. However, these tort costs incorporate two major factors not reflected in our estimate. One is damage for pain and suffering, which typically are not compensated under no-fault programs. The other component is administrative and legal expenses which definitely would be a significant factor over and above the patient's economic losses. The administrative share of claims costs in no-fault workers compensation is usually estimated to be around 20%, though we believe it would be somewhat higher for no-fault patient compensation.

Since the sample of injured and interviewed patients in our different categories was rather small despite the relatively large sample of 31,000 hospitalizations, the confidence intervals surrounding our point estimates are large: the figures might be as much as 50% less or 100% more than those presented. On the other hand, the estimate of net wage losses and medical costs -- these being the items typically covered by a no-fault scheme, and even then not in full fault - totalled just \$335 million. Thus, there is considerable room within the current tort "envelope" to adjust even for an outcome at the highly improbable outer limit of these confidence estimates.

#### 4. Malpractice Litigation and Deterrence

We examined the presumed deterrent effects of the tort system in two ways -- a series of physician surveys as well as an econometric study that compared the rates of adverse events and negligent adverse events, on the one hand, with the threat of a claim on the other.

The physician surveys revealed that the overall perceived risk of being sued in a given year was 20%, approximately 3 times the actual risk of being sued. The perceived risk of suit for

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negligent care was about 60%, a figure substantially greater than the actual risk of litigation from injuries caused by negligence. Additionally, perceived risk was significantly greater for high-risk specialties such as obstetrics, orthopedics and neurosurgery and for physicians in Nassau and Suffolk counties, lending credence to the responses.

Physicians who perceived themselves to be at greater risk of suit said that in the past ten years they had ordered more tests and procedures and reduced their practice scope more than had their colleagues with perceived risk.

The tort system's deterrence signal to physicians appeared mixed. For example, physicians often considered the severity of punishment to depend on whether a case went to trial or whether the media publicized it. The evidence was not clear, however, on whether the severity of the punishment and the actual transgression were related: most physicians perceived their suits as having arisen from circumstances beyond their control. Many seemed to believe that the threat of the tort system was too broad and lacked specificity.

Although physicians believed they practiced medicine defensively, they did not report long-term changes in their practice patterns as the result of a specific suit. Thus, it was not clear whether defensive medicine resulted from the malpractice environment or from other factors such as advances in the science and technology of medicine, changes in societal expectations as to what constitutes an appropriate level of care, or changes in Peer Review Organization (PRO), state and hospital requirements, or a combination of factors.

Another important finding concerned physician attitudes about iatrogenic injury and negligence. Physicians tended to equate a finding of negligence with a judgment of incompetence. Thus, although willing to admit that all doctors make mistakes, physicians were often unwilling to label substandard care as negligent and were opposed to compensation for iatrogenic injury.

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The final part of our study examined the relationship between variations in claims rates and variations in cost and in injury rates in the sample of study hospitals. We found some evidence that total cost per discharge was greater in hospitals that faced higher claims rates, although the relationship that we estimated was sensitive to how we specified the relationship. Even conceding that there is an effect on cost, however, does not tell us whether the effect is good or bad. On the one hand, greater efforts to prevent injuries or ameliorate the consequences of those that occur may well require greater resources. On the other hand, additional resources in response to a greater threat may simply represent wasteful defensive medicine and not contribute to a reduction in patient injuries.

The important test, therefore, is whether hospitals that face higher claims rates actually do exhibit lower injury rates. We find no evidence that they do, but the precision of our estimates is not good, and we cannot rule out the possibility that there are in fact substantially reduced rates of injuries at the hospitals in our sample with higher claims rates. More specifically, the point estimate relating injuries to claims is actually positive in most specifications and never close to significantly negative. However, the confidence intervals around the coefficient include values that would demonstrate substantial deterrence.

We illustrate how our data cannot rule out a substantial deterrent effect by choosing one of the relationships we estimated, that for the probability that an adverse event is negligent, controlling for a number of other hospital characteristics. The point estimate of the claims variable is slightly positive; however, if we reduce the point estimate by approximately one standard error, it shows substantial deterrence. In quantitative terms, the reduced estimate would suggest that, other things equal, hospitals in the highest quartile of claims rates would have about 24% fewer negligent

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events (conditional upon an adverse event) as those in the lowest quartile.

Moreover, there may be a bias in our results toward showing no deterrent effect. Our goal was to determine whether there is a negative relationship between claims rates and injuries, but hospitals and physicians that have higher injury rates may have more claims filed against them. This possible positive relationship between injuries and claims would tend to mask any true deterrent effect. We have tested for this bias and do not find any evidence of it, but our test could simply be failing to detect it.

Finally, even if we had been able to conclude that our data ruled out all but a negligible deterrent effect, we could not conclude that abolishing the tort system would have no effect on injury rates. All the hospitals in our sample faced some threat of a claim if an injury occurred, and the most we could hope to learn was the effect on injury rates of variation in that threat. Abolishing the tort system could reduce that threat to zero (depending on what, if anything replaced it), and we cannot learn from our data what the effect of that might be.

## BACKGROUND INFORMATION ABOUT THE NY STUDY

### Malpractice Incidents/Scope:

#### Study Year - 1984

Number of Discharges Reviewed - 31,429 discharges selected to represent the state population in terms of race, payer class, age, sex, and type of hospital (urban, rural, teaching and non-teaching, for-profit and not-for-profit, municipal and non-municipal), but limited to acute, short-term care hospitals.

Only 30,195 records were located from the review sample, and another 74 records were not reviewed by physicians and thus the total number of discharges reviewed by the researchers was 30,121.

There were 2,671,863 (rounded to 2.7 million in the report) discharges in N.Y. during 1984, thus the study examined about 1 in 86 of the total discharge in N.Y.

51 hospitals were selected (out of about 270 eligible under the study's criteria) as the sample base from which to review the patient discharge records.

Physicians were used to determine "adverse events" and "negligent adverse events".

The physicians found 1,133 "adverse events" ("AE") after a review of the 30,121 discharge records.

Of the 1,133 AE's, 280 were judged "negligent AE's".

After "weighting these numbers" based on the sample size, the researchers estimated from the study sample that 3.7% of all hospitalizations in NY resulted in AE's, which the Harvard team calculated to be 98,609 adverse events in NY in 1984. Of the 3.7% (98,609) AE estimate, 27.6% of those AE's (which can also be characterized as 1% of all discharges) were caused by negligence. In raw numbers, the 27.6% (or 1% of all discharges) was calculated to be a total of 27,177 negligent AE's in New York for 1984.

Of the estimated 27,177 negligent AE's, 6985 were deaths and 877 would result in permanent impairment (greater than 50% disability).

### Litigation Figures:

The study estimated that a range of 2,967 to 3,888 claims are filed per year in N.Y. (n.b., the estimate of negligent AE's was 27,177); claims are not by definition limited exclusively to lawsuits. Only 47 patients in the entire sample filed malpractice claims and eight of those were judged to be among the negligent AE's.

It was estimated that about 1 in eight negligence victims would file a lawsuit and only half of those (about 1 in 16) are likely to receive compensation.

Claims per physician were reported to have declined from 8.4 per 100 physicians in 1975 to 7.3 per 100 in 1984, according to data the Harvard Study team looked at.

## Background:

Not all of the Harvard study is positive. The authors are clearly in favor of a no fault approach to medical negligence claims and argue that the tort system is not an effective deterrent.

### No Fault/Deterrence

Readers of the report should be aware that the study advocates adoption of a no fault scheme. Its reasoning is that a large number of cases presently do not enter or go uncompensated under the tort system and this, therefore, suggests the need for a broader system like no-fault.

The report rather blithely glosses over what this kind of no fault system would look like or cost, although it says it might cost about what the present tort system costs.

In addition, the report argues that the tort system is not a very strong deterrent, since, in part, insurance ameliorates the impact of negligent behavior to the actor.

### Possible Responses to the Report's No Fault Recommendations

Should you be presented with an argument suggesting the adoption of medical malpractice no fault schemes we recommend the following types of response:

1. All cases, small and large, are worthy of compensation. Don't talk about how lawyers can only afford to litigate serious cases under the present system. Nor do you want to sound like you advocate more litigation, although it is clear more victims need to somehow be informed of their rights.

2. Suggest that it is hard to believe a no fault scheme would not cost significantly more than the present tort system. The N.Y. figures show there would be a 7-fold increase in claims and a 15-fold increase in claimants receiving compensation. These claim and compensation estimates assume that a no fault system would be able to easily sort out compensable events, presumably negligent and/or adverse events, from mere bad results, not an easy task. It is quite likely every unanticipated bad occurrence would result in a claim under a true no fault scheme and, therefore, run the cost way above the current tort system.

### Possible Responses to the Deterrent Argument

1. The tort system's true deterrent effect must be multiplied through the entire medical community to judge its full impact. Every time an insurer sends out a notice to hospitals or providers about a risk or potential litigation threat, or a review committee adopts new hospital procedures to reduce the risk of negligence, the hidden hand of the tort system is operating in a way no study can easily measure. All these hidden decisions need to be factored in weighing the true deterrent effect of the tort system. To bring in a no fault scheme will increase the incidents of malpractice in that the medical community will eventually lose the incentive to keep developing safer procedures in the hospital or clinical setting. We can not really measure how much more negligence would have occurred had the tort system not been in place.

2. Perhaps an alternative dispute system, such as a mediation plan grafted onto the tort system, can be devised to encourage smaller cases or any other claims which presently do not enter the system, to find their way into the compensation structure with a minimum disruption to the existing legal structures with its well-established rules. Such a plan retains the deterrent effect of the tort system.

# President's Page

## The Harvard Study Or Why the AMA Must Change Its Tune

For many years, the American Medical Association has tried to sing and dance the American people out of the right to trial by jury. The dance takes the form of an old "two-step" to the melody of "Waltz Me Around Again, Willie."

For years, physicians have trilled that medical negligence suits drive up the cost of medical care. However, in recent years many publications have reported that factors other than lawsuits are responsible for the increasing cost of medical care in the United States.

- The January 10, 1990 *Wall Street Journal* reported that the hospital construction boom, which has created thousands of empty hospital beds, has increased medical costs.

- The January 9, 1990 *Financial World* reported that "a truly astonishing percentage of the \$650 billion annually spent on health care is wasted, the result of unnecessary surgery, unneeded diagnostic procedures, and puffed up bills."

- The August 13, 1989 *Times-Picayune* reported that doctor-owned labs earn lavish profits. Approximately a quarter of the nation's medical labs are wholly or partly owned by referring doctors.

- The November 7, 1989 *New York Times* reported that the number of surgeons was expanding more rapidly than the number of operations. Dr. John Bunker, a Stanford University anesthesiologist, was reported as saying that with their extra time surgeons "do a certain amount of primary care. They schedule an extra visit. They overtreat."

It is clear that for the last 25 years health-care providers and insurers have lulled state legislators, federal regulators, journalists, and patients into believing that escalating medical costs were due to lawyer action on behalf of injured patients. One wonders whether the editorial staffs of major newspapers and magazines read the objective reports they print in their own publications.

The second step in the two-step is to lead the public to believe that there is actually relatively little medical negligence. In an article in the *American Journal of Law & Medicine* (Vol. 10, No. 2), B. Abbott Goldberg says that the peer review process began as a device to protect physicians from testifying against their will in negligence suits and now this process condones a conspiracy of silence.

The May 26, 1989 *Journal of the American Medical Association* reported a study of doctors at a teaching medical institution in which the researchers tried to determine how honest doctors would be in various circumstances. One question involved a patient who received a fatal dose of medicine—10 times the amount prescribed. Fifty-five percent of the doctors said they would tell the truth about the error; 40 percent said they would stretch the truth by fabricating stories to cover it up (5 percent did not indicate what they would do).

As Dr. Harvey Wachsman said in his August 25, 1989 *New York Times* op-ed piece, "the medical profession is unable to police itself. In 1987, there were 1,700 complaints to the [New York] Office of Professional Medical Conduct. . . . Of these, only five came from the medical societies of New York. The sad fact is that doctors don't report the misconduct of other doctors."

Despite endlessly repeating the refrain about the cost and proliferation of lawsuits, the physician community is now being forced to sing a different tune—"Let's Do the Twist." Recently it has become necessary for the AMA to do a "twist" on the truth.

A just-released study of New York hospitals conducted by physicians at the Harvard University Medical School puts the truth concerning medical negligence in perspective. As reported in the January 29, 1990 *New York Times*, the study found that in 1984 negligence of doctors or hospital staff may have contributed to 7,000 hospital deaths and 29,000 injuries. The study also found that relatively few victims filed lawsuits.

There is no reason to believe that health care in the rest of the United

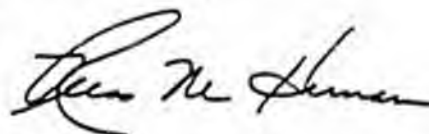
States is much different than in New York. The conspiracy of silence that has accelerated during the last 25 years has been instrumental in keeping information about negligence from victims and surviving relatives. Infectious-disease reports, incident reports of deaths, and peer reviews (when they occur) are sealed not only from the public but also from victims and their families. As a result, these cases are never brought to the attention of the courts.

The AMA's latest dirty is "Please Release Me, Let Me Go." ("Take the Cases Out of the System Completely and Refer 'em to a Panel of Medical Experts"). The AMA intends to deny even the few who find out about negligence in hospitals the right to trial by jury. That number wouldn't be much of a hit with fair-minded, well-informed people.

While the debate on medical negligence has often focused on the number of claims filed or the size of jury verdicts or the costs of the litigation, the real scandal is how much of it actually occurs and the danger it poses to the unwitting health-care-consuming public. The victim has for too long been made the scapegoat in a phony crisis that in the past led physicians to blame lawyers and their clients for the relatively high cost of malpractice insurance.

### Physician, Heal Thyself

Based on the new Harvard Study, we call upon the American Medical Association and individual physicians of conscience to speak out, to improve peer review, to oppose the conspiracy of silence, and to afford every American the opportunity to seek justice in a free and open society. But if doctors want to deny their patients and our clients the right to full redress and trial by jury, then ATLA has a ready reply: "I Won't Dance, Don't Ask Me."



Russ M. Herman

**STATEMENT BY RUSS M. HERMAN CONCERNING NEW YORK STATE MALPRACTICE  
INCIDENCE**

Harvard University's study reflects a crisis of competence in medical care today. The study dramatically confirms that the numbers of deaths and injuries resulting from medical malpractice are staggering, and that the medical profession is overlooking too many instances of blundering within its ranks. Harvard's study also confirms that the overwhelming majority of malpractice victims never file lawsuits.

Trial lawyers believe that even one case of medical negligence is too many. As a society, we must insist upon the right of every American to safe, trustworthy medical care. We must also undo the legislative obstacles that prevent the innocent victims of malpractice from receiving fair and just compensation through the courts for their injuries and suffering. And we must debunk insurance industry untruths that lawsuits are the cause of outrageously high premiums. The Harvard study clearly shows the incidence of lawsuits to be minimal.

It's time to put the focus where it belongs -- on the health and safety of Americans. The study raises acute concerns about competence in our nation's hospitals. Without a strong civil justice system committed to protecting victims' rights, even greater tragedies would be inflicted on this country's trusting patients.

Russ M. Herman, President  
Association of Trial Lawyers of America

## Malpractice Study Finds 7,000 Died In New York in 1984 Due to Negligence

By RON WINSLOW

Staff Reporter of THE WALL STREET JOURNAL

NEW YORK—A major new study of medical malpractice found that 7,000 people died in hospitals in New York state in 1984 as a result of negligent care.

The deaths were among 99,000 patients who were injured as a result of their medical care, whether due to negligence or not. Only a handful of patients actually filed malpractice claims or were compensated for their injuries. In addition, researchers found no evidence that the current system of addressing malpractice mainly through the courts has prevented negligent care.

The study is the most comprehensive analysis yet made of the malpractice issue, and is certain to be used by policy makers nationwide to address one of medicine's most troubling problems. Howard Hiatt of the Harvard School of Public Health, the chief scientist on the study, said its findings broadly reflected the situation in hospitals around the U.S.

"One cannot help but conclude that the current system is failing," said David Axelrod, the state commissioner of health. "Without major reform, the system will continue to fail."

Dr. Axelrod indicated the study supports a no-fault medical malpractice system that would pay victims no matter what the cause of their injury. But the state trial lawyers association said the study shows "doctors can virtually ignore" state regulations intended to minimize malpractice, and maintained that the tort system is a deterrent.

Meanwhile, Sidney Wolfe, director of the Health Research Group, a Washington consumer advocacy organization, said the study suggests that nationwide 89,690 people die annually because of medical malpractice inside hospitals. Dr. Wolfe said government should pass laws making it a felony for a doctor to witness medical malpractice and not report it. He also called on physician licensing boards in each state to act more aggressively against dangerous doctors.

Among the study's other findings:

—3.7% of patients sustained a disabling

injury while they were in the hospital, or about 99,000 out of 2.7 million hospital admissions in 1984.

—28% of injuries—representing 27,000 patients, or 1% of all admissions—resulted from negligent care. Most cases were minor: 57% of patients recovered within a month and 70% within six months. But 14% of patients, or about 14,000, died from injuries. Researchers said negligence caused or contributed to half the fatalities.

—Patients over age 65 were twice as likely to be injured as those between 16 and 44 years; 70% of in-hospital injuries that occurred in the emergency room were the result of negligence. Hospitals with a high proportion of minority patients had higher rates of negligent injury than those treating more white patients.

—About 16 times as many patients suffered an injury from negligent care as received compensation by filing a malpractice suit. Only 2% of the patients that suffered a negligent injury actually filed a claim, the study said.

Researchers estimated that the injured patients suffered economic losses, measured in lost wages and fringe benefits, uninsured medical costs and what they called household production, equal to \$894 million in 1989 dollars. By comparison, they said, the total bill for medical malpractice premiums paid by doctors and hospitals amounted to about \$1 billion.

Injuries ranged from falls to allergic reactions to medications to damage in surgery. They also could result from errors in diagnosis.

Kenneth E. Raske, president of the Greater New York Hospital Association, said he was skeptical of the conclusion that 7,000 patients died from negligent care. He also said state hospitals have invested more than \$500 million since 1984 in patient safety and quality assurance improvements, though it was too early to tell what impact they are having.

The four-year, \$3.1 million study funded by New York State, is based on a review of 31,429 medical records from patients in 51 private, nonprofit and government hospitals.

# New York Times

New York: Today, sunshine mixing with high clouds. High 35. Tonight, partly cloudy. Low 30. Tomorrow, cloudy, not as cold. High 43. Yesterday: High 58, low 36. Details are on page 45.

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## Changes in Medicine Bring Pain to Healing Profession

By LAWRENCE K. ALTMAN with ELISABETH ROSENTHAL

Dramatic changes in medical practice have shattered the profession, leaving many doctors deeply demoralized.

Over the past quarter-century, and especially in the last 10 years, doctors have seen their autonomy eroded, their future earnings potential jeopardized, their prestige reduced and their competence challenged by everyone from oversight boards to hostile, litigious patients.

The image of the dedicated physician toiling long hours for the good of his patients is fading fast, replaced by salaried doctors who work 9 to 5.

### An Unrecognized Landscape

Doctors who finished training as late as 1980 look at the field of medicine today and say they do not recognize the landscape.

"My father was a pediatrician and I grew up surrounded by doctors who always seemed to be satisfied, loved medicine and were appreciated by their patients," said Dr. Scott Fox, 39 years old, who practices ear, nose and throat surgery on Cape Cod, Mass. Dr. Fox is president of the Barnstable County Medical Society, but in six months he will put down his scalpel and enter law school.

### Many Doctors Dissatisfied

"Two years ago, just before my father died, he encouraged me to apply," Dr. Fox said. "As we talked, we realized the medicine he and I had cherished was finally dead."

The degree of dissatisfaction among doctors is astonishingly high for a profession that is typically regarded as one of the most prestigious, best paid and important in the nation. A survey by Gallup for the American Medical Association last year found that almost 40 percent of the doctors interviewed said that based on what they now knew about medicine as a career they would definitely or probably not enter medical school if they had a career choice to make again.

Many who study the medical profession believe that doctors brought the changes in the profession on themselves, said Prof. Uwe Reinhardt of Princeton, an expert in health care eco-

## Doctors in Distress

First of three articles.

"Physicians have lived like kids in a candy store," he said. "We, the payers, want the key back."

Young Americans pondering career choices apparently have their own reservations; applications to medical school have dropped 25 percent over the past five years.

When the A.M.A. newspaper, American Medical News, asked doctors last year to describe how their practices had changed in the 1980's, "The question struck a nerve," the newspaper said. "Dozens of physicians responded with lengthy, heartfelt reflections," many of them expressing frustration with the changes in their profession."

Dr. Richard Short, a pediatrician in

Continued on Page 34, Column 1

## If They Could Do It Again...

Doctors were asked whether they would go to medical school if they were in college now, knowing what they now know about medicine.



From a survey of 1,004 doctors interviewed by telephone in January and February 1989. The survey was conducted by the Gallup Organization for the American Medical Association.

The New York Times, Feb. 18, 1990

## I.R.S. INVESTIGATING FOREIGN COMPANIES OVER UNITS IN U.S.

### LOW TAX PAYMENTS CITED

Officials Say the Prices Used for Internal Transactions Cut Taxes \$12 Billion

By ROBERT PEAR

Special to The New York Times

WASHINGTON, Feb. 17 — Bolstered by new auditing powers, Federal tax officials are investigating many American subsidiaries of Japanese companies on the suspicion that they have underpaid corporate income taxes by billions of dollars.

As foreign-owned assets in the United States more than tripled in a decade to \$1.8 trillion, the gross income foreign-owned companies made here more than doubled. But the total taxes they paid hardly changed, data compiled by the Internal Revenue Service show. Of the 36,800 foreign-owned companies filing returns in 1986, more than half reported no taxable income.

Tax officials assert that some subsidiaries understate income, thus minimizing tax liability, by manipulating transactions with parent companies. But the I.R.S. has been frustrated in efforts to audit these companies' returns because important financial records are often kept at headquarters abroad, in foreign languages, with much less detail than would be required in the United States.

### New Power for the I.R.S.

To aid I.R.S. investigations, Congress has provided an important tool. Under a provision of a law signed by President Bush on Dec. 19, Congress gave the tax agency broad authority to assess taxes on foreign-owned companies that fail to comply promptly with demands for any records or testimony. Those that do not cooperate can be fined up to \$10,000 a month, with no limits on the cumulative penalty.

"We don't target a particular country for enforcement," said Charles S. Triplett, deputy associate chief counsel of the tax agency. "Nonetheless, it's pretty clear that the Japanese do a lot

## Secretive Nicaraguan Voters

# Practice of Medicine Is Undergoing Change, Demoralizing Doctors

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Continued From Page 1

San Diego, elaborating on his comments to the A.M.A. in a telephone interview, said: "I enjoy seeing patients and I think I would go into medicine again, but I've had to be very strong to endure the headaches and the hassles. Now it feels more like just a job."

Few doctors are so dissatisfied, they are leaving the profession, and in fact the number of doctors has increased faster than the population. But there are many signs that medicine is changing and beginning to lose its appeal.

The days when the doctor alone decided how to treat patients and set fees that patients paid out of their own pockets are long gone. Today, according to the A.M.A., 79 percent of the average physician's payments come from Federal and private health insurance programs, which are demanding increasing accountability from doctors.

The day of the individual practitioner dealing one on one with grateful, adoring patients, is passing. Twenty years ago, most doctors practiced alone. Today, most young doctors favor working in group practices or health maintenance organizations, which provide comprehensive care for a flat fee. Last year, for the first time, more doctors were employed than were self-employed, according to the medical association.

As the number of doctors has greatly increased, an intense competition has resulted in some areas, both for patients and hospital privileges. Many doctors have felt forced to adopt more aggressive marketing tactics.

Physicians, on average, remain very highly paid and their incomes continue to rise faster than their costs, making the medical profession one of the most lucrative. But incomes are now leveling off in some specialties, and the Association of American Medi-

Many experts believe that the regulation of doctors will have to be even more stringent in the 1990's if the nation is to curb its rapidly rising medical costs. But some experts warn that if such oversight is not carried out carefully, it could do more harm than good.

"I am worried about the growing alienation of the average doctor," Dr. William Roper, a physician who is deputy director of domestic policy in the White House, said in an interview. "It's a serious problem. It is not as if all the doctors in America are going to move to Australia or something. They just can't do that economically."

"But neither should we treat them as if we can abuse them and think we have lost nothing by it. I fear that the loss of faith by doctors will make them less caring and compassionate."

## Private Practice

### Costs and Trials Of Going It Alone

Last year, more than half the country's doctors were salaried employees. Among physicians over 45 years old, 75 percent are self-employed, but for those under 25 the figure drops to less than 40 percent, according to the medical association's statistics.

Experts say the costs of starting a private practice are prohibitively expensive for most doctors emerging from medical training, who may owe \$50,000 or more.

Equipping the simplest doctor's office may cost \$30,000 to \$40,000 and for more complicated specialties, like ophthalmology, equipment can cost \$100,000, said George Conover, whose firm in Los Angeles advises doctors starting to practice. On top of that, the doctors will be facing annual malpractice premiums that can sometimes exceed \$20,000.

In some regions, especially rural areas, even established self-employed doctors say they are no longer able to make ends meet.

Dr. Short, the San Diego pediatrician, who grew up in the 1960's and went into medicine to "make a difference," said in the interview that he closed down his busy pediatrics office in rural Oregon to take a salaried job with a large group in San Diego after office expenses and routine problems rose dramatically. During one five-month period he received no Medicaid payments because the state was out of money for the health care program for the year. He said a \$20,000 bank loan failed to keep the practice afloat.

"I really feel I helped people, but I couldn't afford it economically or financially," Dr. Short said.

Government Issues Plus

In an effort to show the scope of doctors'



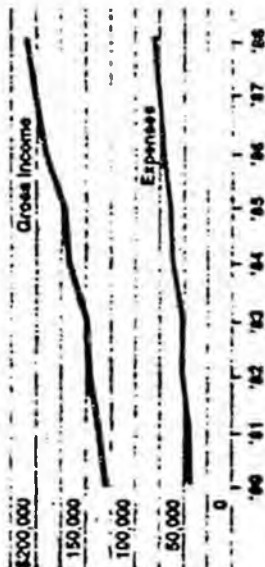
Illustration by James Flannery

## INCOME

Average annual net income after expenses and before taxes for all physicians



Averages for self-employed physicians. Slightly less than half of all physicians are self-employed.



## BY SPECIALTY

Average income after expenses and before taxes, in thousands for 1988

Surgery	\$207.8
Anesthesiology	\$194.5
Otolaryngology	\$180.7
Psychiatry	\$151.0
Internal Medicine	\$130.5
General/Family Practice	\$94.6

Source: American Medical Association (all physicians except salaried); American Medical Association (self-employed physicians)

## SPECIALTY

Figures for the 521,328 active, classified physicians with known addresses that the American Medical Association tracked at the beginning of 1988.

### WHAT THEY PRACTICE

General Family Practice 13.7%



### WHERE THEY PRACTICE





The New York Times/Julia Speyer

**Dr. Scott Fox**

Law, medicine and the great surgeon

"My father was a pediatrician and I grew up surrounded by doctors who always seemed to be satisfied, loved medicine and were appreciated by their patients."

cal Colleges now warn all applicants for medical school, "Physicians need to lower their income targets and their expectations for autonomy and independent decision making."

In five years, there has been a drop of 8,000 in the annual number of applicants for medical school, although the number of applicants rose slightly last year.

Medicine is heading toward a demographic revolution of major proportions, in which the traditional dominance of white male doctors is yielding to an influx of women and minority members that could radically change how medicine is practiced. Women, for example, are often more interested in the specialties that treat the primary medical needs of patients, and they have lower income expectations than highly paid specialties like surgery.

**Little Sympathy for Complainers**

The rising volume of complaints from doctors wins little sympathy from governmental leaders and private organizations that are trying to slow the rise in medical costs, which are largely determined by physicians' decisions. Until the explosion of technology made medicine far more powerful, and far more expensive, physicians were seldom challenged about the therapies they chose and the fees they charged.

But today, with health care accounting for about 12 percent of the gross national product, about double what it was when Medicare was enacted in 1965, many private and government groups argue that the country can no longer afford to give its doctors a blank check.

Companies "are applying to health care the same methodologies that they use for their products," said Dr. Paul A. Ebert, head of the American College of Surgeons. "They are asking for the same type of assurances that they are getting what they paid for."

**More Stringent Oversight Is Seen**

Dr. Louis W. Sullivan, Secretary of Health and Human Services, said in an interview that changes had been forced on the medical profession because it had not acted itself to meet society's needs, both in terms of the rising cost of medical care and imbalances doctors that leave many areas lacking enough doctors. "We've known for 15 years that we've had rising costs and that if things were not done to bring them under control, there would come a day when there would be a reaction," he said. "We've reached that point."

"I really felt I helped people, but I couldn't afford it emotionally or financially," Dr. Short said.

**Government Bonus Plan**

In an effort to slow the exodus of doctors from areas that desperately need them, the Federal Government will add a 10 percent bonus next year to all Medicare and Medicaid payments made to doctors in areas that are short of health manpower, 73 percent of which are in rural areas.

The increasingly complicated paperwork required by government regulators and insurance companies often prove too burdensome for a private doctor to handle, or too expensive if he pays someone to do it for him. For example, on Cape Cod, Dr. Fox has one employee who spends all day doing paperwork, including completing Medicare and Medicaid forms, which in a growing number of states must be filed by the doctor, not the patient.

Dr. J. Gary Grant, an internist in Pacific Grove, Calif., who was among those who conveyed their feelings to the A.M.A. newspaper, said in an interview: "Many people decide it's not worth the hassle and get a salaried job at an H.M.O. Frankly those salaried positions sound pretty good."

But he added that he would not leave his practice, which he called "a family of 2,000 to 3,000 patients who depend on me."

**The Money**

**Lucrative Still, But Not for All**

Medicine remains a very lucrative calling. Most doctors make comfortable salaries, and their average net income continues to rise. But experts predict that as the government moves more vigorously to control costs in the 1990's, medicine will no longer be the gold mine it once was for some specialists.

Young doctors already face mixed salary prospects. Some big employers like the Kaiser health plans in California and the Health Insurance Plan in New York report that they are having trouble finding young doctors and have thus been forced, repeatedly, to raise the salaries they offer to these doctors. But according to a survey of 470 group practices by the American Group Practice Association, starting salaries for about 1,000 doctors finishing their training dropped almost 5 percent in 1988, the first drop since the association began keeping records in 1968.

**Average Salary of \$144,700**

In 1988, the American Medical Association's annual survey found that the average practicing physician earned \$144,700, but the ranges wide and often based on a doctor's specialty or location. While a quarter of all physicians earned more than \$100,000, another quarter earned less than \$80,000.

The survey reported that the average annual income for doctors in the Middle Atlantic states, which it defined as New York, New Jersey and Pennsylvania, was \$134,000, while the average in the New England states was \$123,000.

The disparities are a cause for friction in the profession. Dr. Ronald A. Arky, who heads the department of medicine at Mount Auburn Hospital, a Harvard affiliate, in Cambridge, Mass., talks of cardiologists, gastroenterologists and eye doctors who earn \$ to 10

Cont'd on Following Page



**PRACTICE**

- Research 3.2%
- Administration 2.6%
- Teaching 1.5%
- Other 0.7%

Source for both charts: American Medical Association

**PRACTICE**

**NUMBER OF DOCTORS**

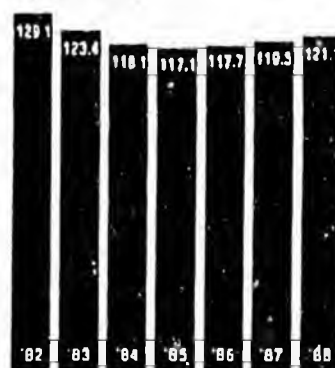
Number of physicians per 100,000 population. Foreign figures are for 1966.



Source: American Medical Association (U.S. figures); World Health Organization (foreign figures)

**PATIENT VISITS**

Average number of patient visits per doctor per week.



Source: American Medical Association

**HOURS WORKED**

Average hours worked each week.

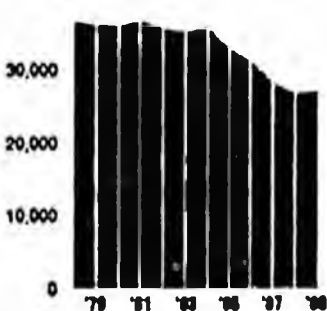


Source: American Medical Association

**MEDICAL SCHOOL**

**APPLICANTS**

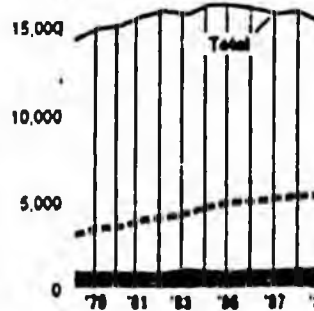
Total applications for medical school, by year of expected enrollment.



Source: Association of American Medical Colleges

**GRADUATES**

Total graduates from medical schools. Women, Hispanic, Black.



Source: Association of American Medical Colleges (total); U.S. Dept. of Education (minority figures)

**DEBT**

Mean debt of indebted medical graduates upon graduation, including student debt incurred before medical school, in thousands of dollars. Figure for 1987 was not available. About 80 percent of all graduates are indebted.



Source: Association of American Medical Colleges (total); U.S. Dept. of Education (minority figures)

# Image of Doctor Toiling All Hours Yields to One of a 9-to-5 Practitioner



Women have been entering the medical profession in increasing numbers. Above, Dr. Edwin Wheeler, examining a patient, leads medical students, interns and residents at Massachusetts General Hospital in Boston.

Cont'd From Preceding Page

times the pay of internists, family practitioners and pediatricians who practice next door. Young doctors become cynical, he said, when they see a primary care doctor spend days preparing a patient for a brief surgical procedure, only to have the surgeon earn many many times what the primary care doctor earned.

The income inequalities between specialties can be traced largely to the evolution of health insurance reimbursement policies, which have long paid higher fees for operations and procedures and much lower ones for the hours primary care doctors spend making a diagnosis or determining the most effective drugs for patients with chronic ailments.

"I'm Going to Miss the Income"

Last year, Congress moved to redress the disparity by mandating a new Medicare payment schedule, effective Jan. 1, 1992, that will

patients, established doctors are keeping these cases, he said.

Particularly worrisome to some physicians has been the infusion of aggressive business tactics. Many health maintenance organizations do extensive telephone and mail solicitation of the elderly, sometimes spending 20 percent of their budgets on advertising and promotion.

Dr. Michael D. Myers of Los Alamitos, Calif., a family practitioner, said in an interview that he had to get a court injunction in 1987 to keep a local H.M.O. from what he termed interference with his mail and telephone service and harassment of his patients as they entered his office.

Some physicians successfully incorporate advertising and financing into their own practices. Although Dr. Christ's plastic surgery practice thrived in the oil boom of the early 80's, he said he was in "desperate circumstances" by 1988. When he says he rethought his position on advertising.

"I had thought that advertising was not the cool thing to do," he said. "Not quite unethical, but certainly to be frowned upon." But a limited advertising campaign turned his practice around, he said, and he now advertises on billboards, in magazines and on the radio. He also offers financing plans to be-

thing for the next 10 years of my life," adding, "It wasn't something I wanted to commit that much of myself to."

## The Future

### White Male Image Gives Way to Diversity

The white male image of medicine is changing at the entering levels of the profession. Indeed, many medical schools would have been in trouble, experts agree, had it not been for the great increase in women and minority members among their students. The number of male applicants to medical school has dropped almost 50 percent since the mid-1970's; in 1985-1988, the medical schools would have been unable to fill their first-year classes if they took only males, even taking every male who applied. For the first time ever, white men that year made up less than half the first-year class.

"If recent trends continue," wrote Dr. Ar-

## ISSUES

BLACK 3.3%  
HISPANIC 4.7%

### Demographics

Black and Hispanic doctors make up less than 1 percent of American physicians, but the percentage of female physicians has risen rapidly. In 1988, roughly 1 in every 6 American doctors was a woman. Men and women have been applying to medical school in smaller numbers in recent years. Male applicants have dropped 50 percent since the mid-1970's.

### Incomes of Male and Female Doctors

Female doctors continue to earn far less than their male counterparts at all age and all experience levels, despite a slight narrowing of the gap in recent years. In 1987, male doctors practicing 20 years or more earned an average of \$127,200. Comparable women doctors earned \$72,800. Among doctors practicing four years or less, men earned \$110,600 and women earned \$74,000.

### What the Patient Pays

The average fees paid to physicians for an office visit have risen steadily for the past decade, particularly for relatively new patients. The average charge for an office visit for the newer patients, who have been with their doctor only a few years, jumped to \$63.51 in 1988, from \$25.38 in 1978. For patients with a longer-established relationship with their doctor, the charge for an office visit rose to \$33.91 in 1988 from \$15.26 10 years earlier.

### Rural Physicians

The long-standing dearth of doctors willing to practice in rural areas was slowly being mitigated from 1975 to 1985, when the number of rural doctors increased by 14.2 percent, still far below the number deemed necessary by the National Rural Health Association. But the modest gains may be in jeopardy. A 1988 survey of doctors in sparsely populated counties found that while 71 percent said they were satisfied or very satisfied with their practices, 25 percent said they were either dissatisfied or very dissatisfied and were planning to leave rural practice within five years.

### Respect From Patients

The public's respect for physicians has eroded over the past decade, in the opinion of both doctors and patients. A poll in 1988 found that 72 percent of doctors felt that the public had less respect for doctors than they did 10 years ago. Only 1 percent of the doctors felt their profession got more respect. When the public was polled on a similar question, 26 percent said they had less respect for doctors than they did a decade ago; 14 percent said they had more respect.

### The American Medical Association

Membership in the American Medical Association, the nation's largest professional society for doctors, has increased over the past decade, reaching nearly 300,000 last year. But because the number of doctors in the country has been expanding so rapidly, the percentage of doctors enrolled in the A.M.A. has been declining, to 47 percent at least count. That has reduced its potential impact on the rules for American medicine. Many doctors are joining medical specialty societies, such as the American College of Surgeons, without joining the A.M.A.



Dr. Richard Short  
Physician

"I enjoy seeing patients and I think I would go into medicine again, but I've had to be very strong to endure the headaches and hassles."

Increase Medicare payments for evaluation and management of patients while reducing those for invasive and imaging procedures. Even some physicians who will be hurt by the change acknowledge that the change was overdue.

"I'm going to miss the income," said Dr. C-M J. Newman, a urologist in rural Kansas, one of those who responded to the medical association's survey.

"It's always nice to be overcompensated in your work," Dr. Newman said in an interview. "And I think you can argue that I have been."

He is closing his rural urology practice to take an academic position this fall.

### Competition

## Now the Doctor Will Call You

The gentlemanly atmosphere that once reigned in the profession has been replaced with what many doctors call a savage competition for patients, caused largely by a great increase in the number of doctors and the rise of health maintenance organizations.

The number of physicians in the United States today is nearly double that in 1963; 368,000 versus 200,000. The ratio of physicians for every 100,000 people has risen to 227 from 148 in the same period.

### Aggressive Business Tactics

Younger doctors say they can no longer point on referrals from older colleagues. "In the good old days," said Dr. John Christ, a Houston plastic surgeon, "you paid your dues and earned your living by doing the cases the old boys didn't want to do," like bedsores and

cool using the law, the other... cal, but certainly to be frowned upon." But a limited advertising campaign turned his practice around, he said, and he now advertises on 10 radio stations, in magazines and on the radio. He also offers financing plans to patients whose health insurance does not cover cosmetic operations.

### Hernia Operation Packages

In New Jersey, two surgeons adopted other tactics to carve out a market share: They began performing hernia operations exclusively. The surgeons, Dr. Ira Ruthow and Dr. Alan W. Robbins, operate the Hernia Center (601) 1-800-HERNIAS, offering all-inclusive hernia operation packages. Dr. Ruthow said their high volume and specialization allowed them to deliver good care at a low cost.

Many physicians continue to look ahead at such practices. "As a general statement, I think the more a doctor advertises, the less good he is," said Dr. Grant.

Dr. Christ is convinced that his untraditional marketing strategy has cost him the regard of some colleagues and membership in at least one professional society.

### The Training

## No Clamor At Schools' Doors

Competition, regulation, malpractice worries and the disparaging things that doctors themselves say about their profession, combined with the rapidly rising costs of medical education, have produced a sharp drop in medical school applications.

"A lot of students are being told by practicing physicians that the profession ain't what it used to be," said David A. Nunnally, a biology professor who advised pre-medical students at Vanderbilt until last year. "There are more and more burned-out doctors for whom the profession is changing rapidly in ways they don't like."

Drew Robble of Dallas, a senior at Stanford, changed his mind about medical school the summer after his freshman year, when he worked as an orderly in the trauma center of a Memphis hospital. "It was a great job," he said, "but all the red tape we had to go through to do anything was unbelievable." The resident doctors he met there advised him against medicine as a career, he said, and he is now an English major.

Five years ago, 35,944 college students applied to medical school. Although enrollment has been relatively steady, only 26,313 applied for the 1988-89 freshman class. Fifteen years ago, 1 of every 2.8 applicants was accepted, but today the applicant-to-acceptance ratio is 1.8 to 1.

### Some Schools Retreat

A few medical schools are now recruiting students in advertisements in college newspapers.

At the University of Massachusetts at Amherst, the number of seniors applying to medical school dropped to 100 in 1988-89 from 200 five years ago. The high cost of medical school, along with "horror stories" about malpractice suits and the grueling lives of doctors played a part, said W. Brian O'Connor, a zoology professor who advises pre-medical students.

"It's not very attractive," he said. "They have to go to school for four years, and three years of residency, and then the 60- to 80-hour work weeks they associate with a physician — it doesn't leave much for personal and family life."

Mr. Robble said he realized that if he went

every male who applied. For the first time ever, white men that year made up less than half the first-year class.

"If recent trends continue," wrote Dr. Arnold S. Reisman, editor in chief of *The New England Journal of Medicine*, "the medical profession in the United States, which not long ago was composed almost entirely of white men, will soon have a majority consisting of men from racial minorities and women."

### Too Little Progress

But Dr. Russell L. Miller, vice president for health affairs at Howard University College of Medicine in Washington, wrote in a pamphlet published by the Association of American Medical Colleges, that over all "too little progress" has been made "in increasing minority enrollment in medical schools. Blacks, for example, make up 13 percent of the nation's population but only 8 percent of medical students and 3 percent of practicing physicians."

Dr. Joyce Davidson, a psychiatrist in the Menninger Clinic in Topeka, Kan., who specializes in the issue of women in medicine, said women as doctors earn an average of 30 percent less than their male counterparts and often face subtle biases. For example, Dr. Davidson says that when she calls a colleague's office and identifies herself as "Dr. Davidson," the receptionist often assumes she is Dr. Davidson's secretary rather than Dr. Davidson.

### More Stress for Women

Medicine is particularly stressful for women, said Dr. Davidson. In addition to the biases, there are the added pressures of the family and the home, she said. Studies show that 75 percent of married female doctors perform all their household work. More than half of female physicians suffer a major depression sometime during their career and the divorce rate for the group is 48 percent higher than that of women in general, Dr. Davidson said.

On the bright side, Dr. Davidson said, the presence of women has "softened the profession a bit," encouraging the development of alternatives to the customary 24-hour-a-day, seven-day-a-week medical grind, made infeasible originally by the self-sacrificing wives many doctors had at home.

### Health Groups Attract Women

"Most women will not be 100 percent devoted to their career," Dr. Davidson said of female doctors, noting that they wanted time to devote to their personal lives. She said that jobs like 9-to-5 salaried positions at health maintenance organizations "work out well for women who need relatively strict hours for their families" and that a disproportionate number accept these positions.

Dr. Wendy Levinson, an internist in Portland, Ore., who has written on women in medicine, said that in the future the most successful medical practice groups would be those that adjust to meet the needs of female doctors.

Dr. Reisman said the demographic changes might well help medicine meet its social obligations more effectively. "A changing younger profession, more broadly representative of American society, with more moderate income expectations and a greater commitment to the primary care specialties, will be in a better position to meet the needs for health care in the next century," he wrote in *The New England Journal of Medicine* last November.

NEFT The loss of autonomy

its potential impact as the voice for American medicine. Many doctors are joining medical specialty societies, such as the American College of Surgeons, "without joining the A.M.A."

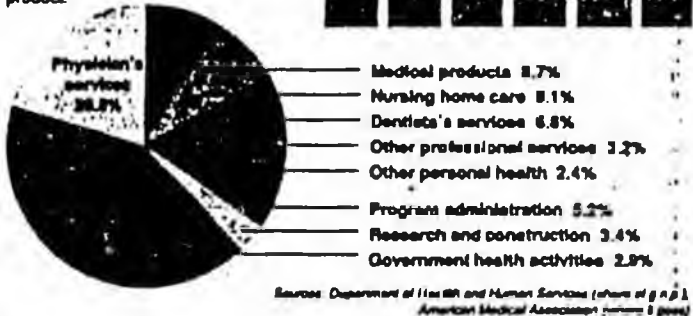
## THE NATION'S BILL

### ITS GROWING SHARE OF THE G.N.P.

National health expenditures as a percentage of the gross national product each year.

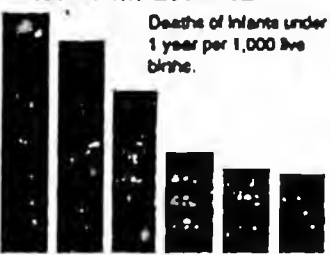
### WHERE IT GOES

Figures for total health spending in 1987. The total that year was \$500.3 billion; 11.1 percent of the gross national product.

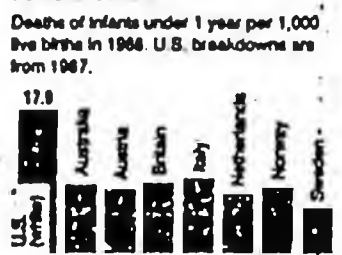


## BAROMETERS OF HEALTH

### INFANT MORTALITY RATE



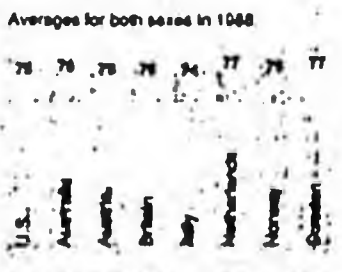
### IN COMPARISON



### LIFE EXPECTANCY



### IN COMPARISON



Source: American Medical Association

Source: Compiled by the Foundation for Research on Health

Charts by Anne Green

"All the News  
That's Fit to Print"

# The New York

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NEW YORK, MONDAY, FEBRUARY 19, 1990

## Many in Medicine See Rules Sapping Profession's Morale

By LISA BELKIN

Even the most staid audience of doctors applauds with vigor when Dr. Arthur Caplan gets to the part about Gulliver and the Lilliputians.

In speeches around the country, Dr. Caplan compares Gulliver, the mythical traveler, to today's doctors, who have awoken to find themselves pinned to the ground by hundreds of 6-inch-tall Lilliputians.

In his modern parable the Lilliputians are not imaginary islanders but the growing number of official and unofficial regulators — insurance companies, government agencies, malpractice lawyers and employers — that make the doctor feel trapped.

Chained by 'Munchkins'

"They love that analogy," said Dr. Caplan, the director of the Center for Biomedical Ethics at the University of Minnesota. "They applaud. They resonate. They come up to me and say, 'That's exactly what it's like out there, we're chained down by munchkins.'"

This feeling of being shackled by rules and overseers is nearly universal among doctors today, experts inside and outside the profession say. Doctors say they are overwhelmed by paperwork, prohibited by insurance companies from doing procedures and subjected to scrutiny by group employers like health maintenance organizations that can even include scheduling of restroom breaks.

### Doctors In Distress

Second of three articles.

There is a seemingly endless debate over whether all the supervision is necessary, with regulators saying doctors refuse to police themselves and doctors saying the level of policing is extreme. But both sides agree that it is taking its toll on the morale of the medical profession.

A poll taken last year by the Gallup Organization for the American Medical Association found that nearly 40 percent of all doctors probably or definitely would not go to medical school if they were in college today. The most common reason was government or insurance regulations that "interfere with doing my job" and cause a "lack of autonomy," which was cited by 27 percent of the respondents.

"I've become irrelevant," said Dr. Joseph J. Merigo, a Boston doctor who bought a laundromat and is looking for a small restaurant to buy so he can close his medical practice. The last straw, he said, was when he had to send a patient home without treatment for several days because a new state rule required tests before the treatment and the insurance company refused to pay for them without a second opinion.

"Medicine is not really the profession that it was," he said. "The

Continued on Page A13, Column 1



A protester using an iron rod to break a window at t

## In Pretoria, Last Throes Of Marxism?

By CHRISTOPHER S. WREN

Special to The New York Times

JOHANNESBURG, Feb. 17 — The winds of change battering Marxism around the world have hit the South African Communist Party, which has endured by making itself synonymous in many blacks' minds with the struggle of the majority to free itself of domination by the nation's white minority.

The party finds itself defending an

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## New York State's Budget Troubles Are Rising, Approaching a Crisis

STATE LIBRARY

# Many Doctors Seeing Increase of Regulation As Professional Malaise

Continued From Page A1

regulators make up a formula, and they don't include the doctor in that formula. We no longer make important clinical judgments."

These feelings are causing some concern but little alarm among those who regulate and study the medical profession.

"Accountants leave, lawyers leave, businessmen walk away from their jobs," said Bruce C. Viadeck, the president of the United Hospital Fund, a philanthropic and research organization in New York City that specializes in health-care matters. "The fact that a 36-year-old guy who's been doing well decides he doesn't want to buck the bureaucracy anymore, that's to be expected."

Many observers believe that "doctors brought this on themselves," in the words of Prof. Uwe Reinhardt of Princeton University, an expert in health-care economics. In 1965 when Medicare was formulated, he said, doctors refused to accept limits on the amount they could charge patients, so they ended up with limits on the clinical procedures for which they would be paid.

"The regulations that rain down on physicians are largely of their own doing," he said. "If they had accepted a fee schedule their lives would be much easier."

Medicine is, in fact, more regulated than ever before, a change that can be traced to 1965, when Medicare began. Since then, the yearly cost of health care in the United States has risen more than tenfold, to \$59 billion or 11.1 percent of the gross national product in

unnecessary procedures at hospitals having high rates.

Although it may seem to some doctors that the rules were designed only to harass them, the real purpose is to allow payers to exert some control over skyrocketing medical costs, at a time when state and Federal government budgets are hard pressed and the well-publicized abuses of some doctors add to those costs by doing unnecessary procedures.

"There are certainly doctors whose attitude is 'well, the insurance company is paying,'" said Dr. Cory Bennett, who now works for an insurance company. "We do have a responsibility to guard against that."

Two years ago, Dr. Betty Halperin, an internist in Houston, volunteered to serve on the utilization review board of the The Travelers Companies, which reviews doctor bills that the insurance company considers excessive. She said she joined the group expecting to be outraged at the restrictive decisions of the insurance company.

Instead, she found, that while her group approved many of the disputed charges "there were also physicians who would do things repetitively that were inappropriate. Certain specialties were worse than others," she said, "and you could see who had taken a course on how to code their charges to be maximally reimbursed. I saw a need for some control."

## Who Decides?

## Doctors Debating The Insurers

Of all these external influences, those that second-guess the doctors' care seem to chafe the most. "They don't allow you to make your own decisions, they expect you to follow theirs," said Dr. Michael Rosenthal, who specializes in internal medicine and gastroenterology in Branford, Conn., near New Haven. "I was trained to practice medicine, not debate with insurance companies."

Dr. Rosenthal is currently debating with Medicare about \$2,900 in care for a patient last spring. The elderly man was admitted to the hospital with a broken hip and then suffered numerous complications, including pneumonia and an instance of cardiac arrest. The hospitalization lasted three months, and Dr. Rosenthal said he saw his patient every day. But Medicare payment was discontinued for a number of those days, after the Government said the patient did not need to be in the hospital. Recently Dr. Rosenthal spent several hours at the hospital reviewing the patient's chart and preparing a detailed memorandum to justify the visits that were questioned.

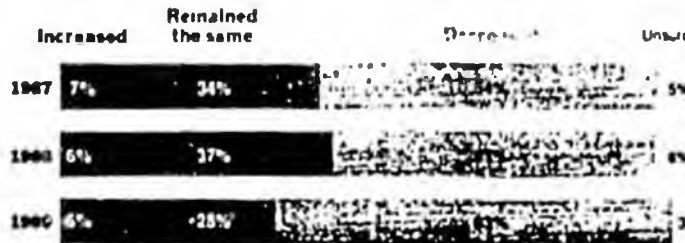
The Government and insurers are coming to frequently stipulate minimum requirements for certain operations: for example, in some states a patient's airway must be 80 percent



Dr. Dennis Wagner, left, and Dr. Robert Wagner, brothers who have been practicing medicine in Shiner, Tex., for nearly 30 years. They say they no longer enjoy their work, in part because they spend 40 percent of their time on paperwork.

## Feeling a Loss of Control

Doctors were asked whether they thought their control over patient treatment decisions had increased, decreased, or remained about the same in the last several years.



Based on three Gallup surveys sponsored by the American Medical Association. The 1989 figure is based on responses from 1,004 doctors interviewed by telephone in January and February.

## Having Some Second Thoughts

Doctors were asked whether they would go to medical school if they were in

system to handle their insurance forms. The computer "doesn't eliminate the paperwork," Dr. Robert Wagner said. "It just makes it easier."

One Boston internist estimates he is 300 hours behind on his paperwork, and the thought of adding catch-up hours in his already overloaded schedule exhausts him. "I'm afraid I'm going to burn out at the ripe old age of 33," he said. "I know a lot of happy doctors, but none of them take care of patients. For \$72,000 a year, this isn't worth it."

## The Consequences

## Many Are Leaving In Frustration

In fact, many doctors are leaving medicine entirely. Dr. Michael McCarthy, who works in an emergency room in Seattle, is trying to become a journalist, specializing in medical writing. "I like the emotional side of medicine," he said. "But this isn't about emotion anymore. It's a business. I'm not a businessman."

Dr. Bennett graduated from Yale Medical





**Dr. Cary Sonnett**  
Aetna Life and Casualty, Middletown, Conn.  
"A lot of doctors I meet at parties, and who know nothing about me, don't like me because I work for Aetna."

1967, and nearly all the new rules have been aimed at controlling costs.

The autonomy of doctors eroded slowly for nearly two decades, but after 1983 the pace increased when the Government adopted a system that broke down all known diagnoses into 487 subgroups and set a price that Medicare would pay for each. The price for each type of care in these Diagnostic Related Groups is based on the expected average cost in the region for the care. Regardless of what the care really costs, that is all a doctor or a hospital will receive from Medicare.

In a poll conducted for the American Medical Association last year, 81 percent of the doctors surveyed said that D.R.G.'s had "a significant impact on medical practice" and two-thirds of those felt the impact was "primarily negative."

Soon private insurance companies were following the Government's lead. Most companies now require doctors to ask permission, in effect, for major, non-emergency hospitalization and procedures. If the company does not approve the care in advance, it will not pay. The extra paperwork is annoying, doctors say, but even worse, companies occasionally refuse to authorize treatment that a doctor thinks to be necessary.

These changes, and others, have led to more sophisticated, and more public, ways to rate the performance of hospitals and individual doctors. In March 1984, the Federal Government for the first time released the mortality rates of Medicaid patients in hospitals nationwide. Last year, New York State began compiling statistics on the rates of Caesarean sections at hospitals and trying to reduce the number of the expensive and often

patient's illness from previous memorandum to justify the visits that were questioned.

The Government and insurance companies frequently stipulate minimum requirements for certain operations: for example, in some states a patient's airway must be 80 percent obstructed to warrant a tonsillectomy. Surgeons must often obtain approval from insurance companies or Government agencies before starting a case.

Dr. Ralph Bard, a 42-year-old general surgeon in Tullahoma, Tenn., told the American Medical News, the newspaper of the American Medical Association, that medicine had been "a big disappointment." In an interview, he said he performed emergency surgery last year on a young boy with heavy intestinal bleeding. Because he did not call before starting the operation, Medicaid payment of his fee was refused.

"The last thing on my mind as I prepared the child for surgery was calling Medicaid," he said. "But now before I do any procedure, I phone my office manager and ask: Can I go ahead?" Dr. Bard said he plans to leave medicine. "I wouldn't do it over again, and I tell others not to," he said.

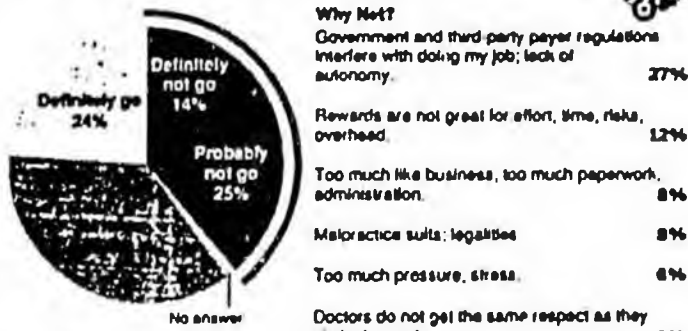
## The H.M.O.'s Controls Within the Profession

While most of the wrath of today's doctors is directed at outside regulators from the Government and private insurers, they also complain of internal controls. Health maintenance organizations, which are groups of doctors who accept a yearly fee from an employer or individual in exchange for nearly unlimited health care, are becoming more numerous and more complicated. In 1979 there were 37 H.M.O.'s enrolling 3 million people. This January, there were 687 serving 22.5 million, or nearly 13 percent of the population.

H.M.O.'s regularly issue lists comparing their physicians for the time spent with patients and the amount of medications prescribed — with the clear message that those highest on the list are a financial drain on the group. All care beyond the flat fee paid for a

## Having Some Second Thoughts

Doctors were asked whether they would go to medical school if they were in college now, knowing what they now know about medicine.



From a survey of 1,004 doctors interviewed by telephone in January and February 1989. The survey was conducted by the Gallup Organization for the American Medical Association.

### Why Not?

Government and third party payer regulations interfere with doing my job; lack of autonomy.	27%
Rewards are not great for effort, time, risks, overhead.	12%
Too much like business, too much paperwork, administration.	8%
Malpractice suits; legalities.	8%
Too much pressure, stress.	6%
Doctors do not get the same respect as they did in the past.	5%
It is no longer fun, satisfying.	5%
Other.	20%

The New York Times, Feb. 10, 1989. Illustrated by James Gorman.

## The Bureaucracy

### The Paperwork Grows Rapidly

Both a cause and a consequence of the growing number of players in the health industry is a growing number of administrators. An American Hospital Association booklet lists 268 health-care careers, and 32 of those are administrative. Similarly, a study by the Journal of Internal Medicine found that the numbers of health administrators increased nearly fourfold between 1970 and 1984, while the number of doctors increased by half.

Doctors tend to see these administrators as another obstacle to what needs to be done and another cap on their authority. Dr. Sally Faith Dorfman, a New York gynecologist and now, as Commissioner of Health for Orange County, she is an administrator. She recalls the time she spent as the medical director of a clinic in the Bronx.

Dr. Dorfman still sees patients once a week "to keep me from being an ivory-tower bureaucrat." And she speaks for many doctors when she questions the effectiveness of administrators who have never been doctors.

Some, but not all, administrators, she says "are frustrated physicians, who, for whatever reason, family, finances, grades, didn't go to medical school, and these people now have the power to regulate doctors. Some might even admit they always wanted to be a doctor. I think some may delight in being able to tell doctors what to do and not necessarily for the right reasons."

The growing bureaucracy also brings more paperwork, another source of frustration. Dr. Robert and Dr. Dennis Wagner are brothers and have been practicing in Shiner, Tex., with a population of 2,300 for nearly 30 years. They say they no longer enjoy it and spending 40 percent of their time on paperwork is one of the reasons why.

They recently bought a \$75,000 computer

patient is absorbed by the organization, while all unused fees are profit.

Dr. Halpern, the Houston internist who is now in private practice, left two H.M.O.'s in the last five years. "They're trying to make rules for disease, which doesn't follow rules," she said.

Her decision to leave was due in part to the fact that one organization went so far as to schedule her restroom breaks. More important, she said, she was tired of the monthly lists showing how many lab tests, X-rays and consultations each doctor in the group had ordered and frustrated at being urged to spend as little time on each patient as possible.

"I would be confronted by my bosses on how long it would take me to do a physical," Dr. Halpern said. "Why wasn't I more like Doctor X, who does it faster? The system doesn't reward people for being competent or good or up to date. It rewards them for being superficial."

Special Physician Supply Commission to study the problem. That was in part to respond to legislators' claims that constituents in some areas were having trouble finding doctors and to claims by hospitals in some parts of the state that they could not fill their staffs, said Maithe Fishman, Massachusetts Assistant Secretary for Health and Welfare. Because of data problems, the report, the commission issued in July, reserved judgment about whether the number of doctors practicing in Massachusetts was dwindling but acknowledged that "there was significant room for improvement" in the supply of doctors, especially on Cape Cod and in the western part of the state, Mr. Fishman said.

Among the commission's recommendations were incentives to practice in areas with few doctors and a pilot project to allow some doctors' bills to exceed insurance payments. The report "did a lot of conspicuous raising in the Legislature and let them know that doctors here were really angry."

## Some Point to Massachusetts as Extreme of Regulation

By ELISABETH ROSENTHAL

In 49 states, grumbling private doctors are consoling by the fact that the regulation could be worse: they could be practicing in Massachusetts. In the name of controlling costs and improving access to medical care, that state has led the nation in enacting strict laws to govern doctors' practices and limit their fees.

But many say the good intentions have backfired. The American Medical Association estimates that more than 10 percent of doctors in private practice have left the state since 1985, the figure may be as high as 30 percent in some specialties, although a special state commission says the figures are difficult to determine.

Doctors say three laws make practice in Massachusetts financially difficult.

1. Limits on doctors' bills. Doctors have to

accept Medicare participation. To be licensed, physicians have to accept all Medicaid patients.

2. Retroactive malpractice payments. The state's Joint Underwriting Association lost money through much of the 1970's and partly 1980's, and doctors are paying extra premiums to make up for those losses. According to Medical Economics magazine, a urologist was charged \$18,000 for 1983 insurance and \$15,000 in retroactive premiums.

With doctors' incomes in Massachusetts running 15 percent below the national average, many doctors are leaving.

At Dr. Scott Fox's ear, nose and throat office in Falmouth on Cape Cod, one of the areas hardest hit, one doctor retired, another moved to New York and Dr. Fox is the only ear, nose and throat doctor at his hospital. Departures by doctors have left the hospital emergency room without a general surgeon

MAN.

Dr. Sonnett graduated from Yale Medical School in 1963, worked as a doctor briefly, then joined Aetna Life and Casualty in Middletown, Conn., in July. "I did my residency at a time when Medicare D.R.G.'s were being implemented," he said. "I saw doctors under increasing obligation to justify their decisions to people who didn't understand and certainly were not interested in learning."

He hopes that by "working within the system," he can "make the policy more rational," but says that "a lot of doctors I meet at parties, and who know nothing about me, don't like me because I work for Aetna."

Other frustrated doctors are staying, some because they cannot afford to leave. One 28-year-old New York-area obstetrician says she has soured on her profession because "the Government and the malpractice lawyers are always looking over your shoulder."

She has thought of such alternatives as starting her own medical-transcription service, pursuing a business degree or becoming a professional musician. But if she does any of these things she will have to pay about \$18,000 for a "malpractice tail" to keep her covered until the statute of limitations runs out on claims over cases she has handled.

As New York State Health Commissioner, Dr. David Axelrod has been responsible for such policies as the regulations on resident hours, the publishing of statistics on Caesarean sections and the proposed universal health insurance for the state. He complains that doctors have failed to police themselves.

"Laissez-faire has not been successful," he said. "The regulatory process has stepped into a void. Physicians are going to have to recognize that if there is to be less regulation there has to be a more effective level of peer review."

Others have reached the same conclusion. In their book "Quality Health Care," published last summer by the American College of Physicians, the editors Dr. Norbert Goldfick and Dr. David B. Nash warn that in the near future regulators will cross the line from monitoring performance to rewarding and punishing on the basis of that performance.

Already, they said an H.M.O. in Pennsylvania planned to pay physicians bonuses based partly on their performance in quality measurement scales. And the Health Care Financing Administration, which watches over Medicare, is proposing to rate individual physicians, as it does individual hospitals, and make the results public.

"Physicians have to take the lead and be responsible for themselves," Dr. Nash, an administrator at Thomas Jefferson University Hospital in Philadelphia, said in an interview. "I would rather have other doctors doing this than someone more pernicious. It's inevitable."

Said Dr. Axelrod: "I suspect that in the future the pendulum will swing away from the extraordinarily high level of regulation. I think the medical community's begun to recognize that if there is to be less regulation there has to be a change in attitude."

But if that change comes, it will be too late for some. "So many of the people you most want to go into practice have already been driven out of it," said Dr. Sonnett of Aetna. "Many of my patients told me they were very sorry that I was leaving. I took that as very flattering. But I couldn't plan a career in private practice as I saw the world shaping up."

go up, the costs of paying for an apartment go up. And when costs go up, values tend to sink.

"People are seeing their property values shot out from under them," said Dan Baumol, a former Finance Department official who helped draft the city's property tax procedures.

The increase in assessments is not the result of any decision by the city to

assessments on other city-owned homes to 8 percent a year or 20 percent over five years, while allowing much larger increases on co-ops, condominiums and rental buildings.

State officials say the approach has created many inequities, even among the owners of small houses protected

*Continued on Page B3, Column 1*

## Over Lack of Quick Man

By HENRY KAMM

Special to The New York Times

EAST BERLIN, Feb. 19 — Prime Minister Hans Modrow bitterly criticized the Government of Chancellor Helmut Kohl of West Germany today for not providing immediate financial help to the East German economy.

Since his return from last week's meetings in Bonn with Mr. Kohl, Mr. Modrow has let it be known that he is angry and disappointed that an expected aid package of 15 billion marks, or about \$9 billion, has not been put forth.

The Kohl Government has decided to extend cash aid only to the government that will emerge after East Germany's first free parliamentary elections, to be held on March 18.

### No Longer Brothers?

"I can understand the disappointment of many citizens of the German Democratic Republic who ask themselves whether they are no longer brothers and sisters after all," Mr. Modrow said, alluding ironically to years of West German insistence that the people of East Germany are their kin.

He was speaking to the "round table" of 16 political groupings here,

East Germany's first political forum in a democratically elected forum after the fall of the communists last year.

"But my Government more than to continue," Mr. Modrow said on bended knees for contribution."

### Commitment W

In the first meeting of political leaders last year, assistance was discussed by the Kohl Government as Kohl had committed to a rapid contribution.

In the Kohl Government offer of a rapid economic union, not immediate East Germany, constructive material assistance can provide.

But Mr. Modrow against hasty steps because of serious leg

In his speech, Mr. Modrow that East Germany

*Continued on Page*

# Wariness Is Replacing Trust Between Healer and Patient

By GINA KOLATA

Doctor-patient relationships are becoming a distorted version of the rosy image so many Americans have long held dear.

Both doctors and patients tell of communication gone awry and of warmth and caring replaced by distrust and leering.

The widow of a Connecticut cancer patient, embittered by her experiences with what she felt were cold, uncaring doctors, said that what has happened to medical care is "hideous and grotesque."

### 'Mos' Doctors Mean Well'

A Washington doctor, beaten down by what she sees as increasingly hostile patients, complained that more and more people "think that doctors are the enemy," and added: "Trusting is considered naive and inappropriate. Why is it that society cannot permit itself to accept the fact that most doctors mean well?"

Although there are still devoted doctors who cherish life-long relationships with loyal, trusting patients, such doctors and such patients appear to be a diminishing breed.

"I think there is no question that doctor-patient relationships have changed and changed dramatically," said Dr. Elliot Leiter, a urologist in private practice in New York. "The major problem is that there's an adversarial relationship that wasn't there before."

Opinion polls indicate that doctors

## Doctors in Distress

*Last of three articles.*

feel they are losing the public's esteem, that they believe patients have unrealistic expectations of what medicine can do and that they think patients are demanding more services than are necessary.

Patients, in turn, express dissatisfaction with their doctors in opinion polls. Sixty-seven percent of 1,500 people questioned in a Gallup poll last year for the American Medical Association said

*Continued on Page D15, Column 1*

## INSIDE

### New Bishop for Brooklyn

Bishop Thomas V. Dally of Palm Beach, Fla. will be the next head of the Brooklyn diocese, according to a Roman Catholic official. Page B1.

### Selma Still Smolders

Blacks and whites mingle and seem to tolerate one another in Selma, Ala., but the divisions that surfaced 25 years ago still exist. Page A12.

### Airlines Bet on Expansion

Higher fuel prices and slower passenger growth in recent months have not deterred the nation's largest airlines from ambitious plans. Page D1.

Heart Surgery and the Mind



## Romanian Leader Warns of Tough New Measures Against Demonstrations

President Ion Iliescu vowed that demonstrators would be "severely punished" if Sunday night's takeover of Government headquarters were repeated.

In Bucharest yesterday, soldiers arrested suspected of leading the takeover. About 100 suspects were arrested, a source said. Page

# Are Frequently Sharing Mistrust and Wariness

(Continued From Page A1)

that doctors are too interested in making money, and 57 percent agreed that "doctors don't care about people as much as they used to." Three-quarters said that doctors "keep patients waiting too long."

The poll also found that 76 percent of Americans say they respect doctors less now than they did 10 years ago. The most frequent reasons they cited were that doctors were "in it for the money" or lacked concern for their patients.

Fourteen percent, in contrast, said they respected doctors more now, the most frequent reasons being that doctors were more educated and more knowledgeable or that the respondents were older and needed doctors more.

In interviews, many patients complained that doctors were acting more and more like aloof business people. To insure good treatment, some patients say, they have to learn all they can about their disease and take charge of their own treatment.

## The Causes

### Distrust at 2 Ends Of the Stethoscope

The fraying of doctor-patient relationships stems from many causes. The fear of malpractice suits has led some doctors to mistrust patients, the consumer movement has led some patients to mistrust their doctors and feel they have to decide for themselves



last year for the American Medical Association, half the doctors surveyed said patients are demanding more services from them than are necessary.

"You start off with what is a good trend, that people should be aware of what their problems are and that they should understand their bodies and understand what's wrong," Dr. Letter said. "Then comes a whole trend that supposes that with appropriate explanations people can have the kind of understanding without the background. That they can understand all the nuances and that they have the ability to evaluate the data without having lived through the development of the data and seen trends come and go or seen conflicting manuscripts and reports."

#### Patient Pressure for Tests

Dr. Stephen Brenner, an internist in private practice in New Haven, Conn., said he is often pressured by patients who demand unnecessary tests and procedures. For example, he said, patients with lower back pain will demand a computerized tomography, or C.T., scan. He said the scan would be "clearly very inappropriate" because it would not necessarily show what was wrong and would be an unjustified use of a very expensive technology. Dr. Brenner said that he has to "delicately negotiate" with such patients. "To flatly say no often loses patients," he said.

Dr. Brenner said he has been dismayed to find some of his patients even ordering their own laboratory tests. "I just saw a woman who had been having dizzy spells," he said. "When her lab tests came back, they included a cholesterol test, her blood group and her blood type. That was clearly off the wall. When I called her and asked how those tests got done, she said she asked for them because she was curious."

Although, in theory, laboratories are supposed to have the doctor's authorization before doing tests, in practice, technicians sometimes do tests at a patient's request, Dr. Brenner said.

#### Masterminding the Treatment

But many patients say they do not fully trust their doctors and feel obliged to mastermind their own treatment.

Barbara Sikes, a freelance photographer who lives in Midland, Tex., said she became cynical and disillusioned during a three-year quest to become pregnant. "I thought you go in and tell them what's wrong and they will fix it," she said of her initial response to the medical profession. But she said the doctor she initially consulted suggested treatments that Ms. Sikes later learned were considered inappropriate.

The doctor "wanted to do some very drastic things," she said, adding, "I went to the library and got books on infertility and I bought a few books." She ended up going to Dallas and waiting six months for an appointment with a highly regarded endocrinologist.

#### "You Can't Depend on Doctors"

"I learned that I have to get other opinions, do research, and then make my own informed decisions," she said. "You can't de-



Dr. Brendan Magauran stitching an accident victim's head in the emergency room at Parkwood Hospital in New Bedford, Mass. When Dr. Magauran entered practice he thought he

would have long-lasting relationships with his patients. But after discovering that, in general surgery programs, he would be on 24-hour call, he switched to emergency room practice.

Dr. Ross said he will now put off calling patients until after he has gone running or after he has returned from watching his daughter's soccer practice.

#### Thinking About Free Time

Young doctors, too, say they are thinking more and more about how they will live and what sort of free time they will have when they plan their careers. Dr. Brendan Magauran, a 28-year-old emergency room doctor at St. Luke's Hospital in New Bedford, Mass., said he became a doctor thinking he would have close, time-consuming, long-lasting relationships with his patients, like his father, a general practitioner.

"My Dad was always available," Dr. Magauran said. "You could call him on Christmas Day and he'd be available. I saw him form lifelong relationships with patients. I saw how happy he was. I saw the rewards he got out of his work. I thought that's what I would like."

Dr. Magauran was accepted in a general surgery program, but he dropped out, deciding that he could not remain in a field where "you have to be available 24 hours a day." He said, "I felt it fundamentally had come down to a choice of saying, 'What is more important, your family or your work?'"

Working in an emergency room, Dr. Magauran will not have personal relationships with his patients, but he said, "The nice thing about it is that when your shift is over, your shift is over."

## The Results

### The Public Image

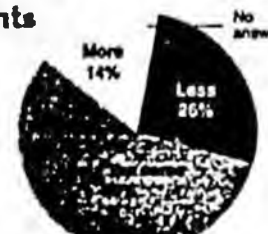
Percentage of respondents agreeing with each statement.

Most doctors spend enough time with their patients	29%
Doctors usually explain things well to their patients	43%
Doctors are usually up to date on the latest advances in medicine	61%
Doctors keep patients waiting too long	75%
Doctors are too interested in making money	67%
Doctors don't care about people as much as they used to	57%



### The Respect of Patients

Percentage saying they respected doctors more, less or about the same as they did 10 years ago.



Respondents were then asked why they respected doctors more or less than they used to.



**Dr. Stephen Bronner**  
Internist, New Haven, Conn.

"I just saw a woman who had been having dizzy spells. When her lab tests came back, they included a cholesterol test, her blood group and her blood type. That was clearly off the wall."

what treatments they need. The growth of prepaid medical plans meant that more and more people are not able to choose their doctors and are encouraged to consider doctors as interchangeable technicians.

Discouraged by the current climate, many doctors are saying they need time for themselves and that they are unwilling to be available 24 hours a day. And doctors who are feeling an economic crunch have tended to overschedule their patients or give each one less time and attention, in order to maintain their income level.

The disintegrating relationship is seen most vividly in doctors' reactions to the threat of malpractice litigation. St. Paul: Companies of St. Paul, Minn., a group that claims to be the nation's largest medical malpractice insurer, recorded 13 malpractice claims for each 100 doctors in 1988, a figure that, although it has fluctuated throughout the 1980's, is still about 30 percent higher than it was a decade ago.

Doctors complain that patients no longer trust them and are always ready to sue.

**Suits Emotionally Devastating**

Even if they win, malpractice suits can be emotionally devastating, said Dr. Michael A. Ross, a gynecologist who practices in McLean, Va.

"When a patient decides to sue, it becomes a hatred, a vindictive thing," Dr. Ross said. Doctors feel that the patients suing want vengeance as much as a retribution, he added. "It's a matter of, 'You should rot in hell and all your family members should rot with you,'" Dr. Ross said.

Dr. Ross said a friend who also is a doctor was sued recently, and although he was vindicated, the suit permanently affected him and his partners. It "turned a very well-educated, happy-go-lucky bunch of guys into people who are always nervous, looking over their shoulders," Dr. Ross said, "and it took a tremendous amount out of their families."

Dr. Devra Marrus, an internist in private practice in Washington, said: "What's happened is that we have antennas out for patients who might sue us. That didn't happen 10 years ago."

Dr. Marrus said she found this posture particularly disheartening because she went into medicine thinking it was "a noble profession."

Patients have changed in other ways too, doctors assert. They say that the growing consumer movement has led patients to think they can decide for themselves what care is needed, leading them to treat doctors as technicians rather than as healers.

Patients hear about medical advances on television or by reading newspapers and magazines and then challenge their doctors, the doctors say. In a Gallup poll conducted

in Chicago," she said, adding, "I went to the library and got books on infertility and I bought a few books." She ended up going to Dallas and waiting six months for an appointment with a highly regarded endocrinologist.

**"You Can't Depend on Doctors"**

"I learned that I have to get other opinions, do research, and then make my own informed decisions," she said. "You can't depend on the doctors to do it for you. If you're not a desperate person and aggressive and well educated, you will have trouble. If you trust doctors blindly, you're going to lose. You need brains and money and a little bit of pushiness. That, to me, is frightening."

Increasingly, many patients with serious diseases like AIDS say they feel that they have to make themselves at least as informed as their doctors to be sure they get the best treatment. Peter Staley, a New Yorker with the AIDS virus, said that when he learned he was infected in October 1985, he immediately got his own subscription to *The New England Journal of Medicine* and *The Morbidity and Mortality Weekly Report*, a publication of the Federal Centers for Disease Control in Atlanta.

"My doctor was another resource for me, like a medical journal," Mr. Staley said.

Mr. Staley added, "There are certainly huge numbers of AIDS patients who let the doctor control the entire show, but I consider that dangerous since most doctors in this country are terrible AIDS doctors."

**The Loss**

**Relationships Are Impersonal**

Doctor-patient relationships are often increasingly impersonal in prepaid health plans, like health maintenance organizations, according to both doctors and patients.

Dr. Paul Bearman, the director of urgent care at Park Nicollet Medical Center in Minneapolis, which cares for patients served by H.M.O.'s, said that doctor in these groups "have to deal with patients more rapidly than is comfortable."

"The ability to have the same kind of caring relationship, I think that's gone," he said. "There is the feeling that you could just replace one physician with another and that's unfortunate. A lot of the really good doctors feel bad."

**Long Relationships Are Rare**

Dr. John J. Barton, a professor and the chairman of the department of obstetrics and gynecology at Illinois Masonic Hospital in Chicago, said that prepaid medical plans "severed the doctor-patient relationship." Because long-term relationships with patients are becoming increasingly rare, many doctors say that they are becoming acutely conscious of their own needs to have free time for themselves and to spend with their families. Some are increasingly reluctant to make themselves routinely available to patients.

Dr. Ross said he recently gave up the practice of obstetrics because he wanted more of a personal life. Although he is embittered by the malpractice crisis in obstetrics, he insisted that that alone would not have driven him out of the business of delivering babies.

"When I look back at what I did before, I say, 'How did I ever live like that?'" he said. "People respect my evenings now. Before, no matter how educated my patients were, if they had a little problem they did not feel bad about bothering you."

Magauran will not have personal relationships with his patients. But he said, "The nice thing about it is that when your shift is over, your shift is over."

**The Results**

**Image of Medicine As Just a Business**

Medical ethicists say that advertising by individual doctors has reinforced the impression that the practice of medicine has become just another business. The American Medical Association reports that 16 percent of doctors are advertising for patients and that more than 20 percent of doctors in general and family practice are doing so.

Advertising "is undermining the doctor-patient relationship," said Dr. Lawrence J. Nelson, an ethicist with the Bioethics Consultation Group in Berkeley, Calif., who has studied physician advertising. Buying medical care begins to look like "going out and buying a new or used car rather than going to a physician and being sure that he or she is there for your best interests," Dr. Nelson said.

**Like Finding an Auto Repair Shop**

In such a setting, "it is quite reasonable at times for prospective patients to wonder if the doctor is trying to run up the meter," he said.

Some doctors, like Dr. Ross, readily admit that the practice of medicine is becoming much more of a business. Patients look at finding a doctor like they look at finding an automobile repair shop, he said. "You'll go to a car dealer until he scratches your car and then you'll find another," he said.

But patients say they are increasingly concerned and bitter about what they see as doctors' excessive interest in the bottom line. They resent it when doctors ask for payment before they will do an expensive procedure, like a magnetic resonance imaging scan. They also resent the time they spend waiting in doctors' offices so that the doctor can be assured that no income is lost through failure to schedule a patient.

Lila Bucklin, a Connecticut woman who has spent the past two years struggling with doctors to get the care she wanted for her husband, who recently died of cancer, is especially bitter about the monetary aspect of the doctor-patient relationship. She felt that the doctors did not seem to care about her husband. The doctors "never call you and ask how it's doing," she said.

**'Realm of a Medical Industry'**

"You have to dog them around for days sometimes," to get answers to questions, Ms. Bucklin said. "It's gotten into the realm of a medical industry or business rather than dealing with human life."

At one point, Ms. Bucklin said, she had to arrange and pay a round trip fee of \$300 for an ambulance to take her husband a half a mile down the road to a doctor who needed to do a simple procedure that took five minutes. The doctor refused to come to see her husband at home, Ms. Bucklin said, adding, "It's so inhumane. You feel like a commodity, like a way for doctors to make a living."

Physicians like the Washington internist Dr. Marcus, who say they went into medicine to have long-term personal relationships with patients, are chided by the turn that doctor-patient relationships have taken. "When you start out as idealistic as I was, it's hard not to be disillusioned," Dr. Marcus said.



Percentage saying they respected doctors more, less or about the same as they did 10 years ago.



Respondents were then asked why they respected doctors more or less than they used to

**Less Respect Because ...**

- They are in it for the money 26%
- They lack rapport/concern/interest 17%
- They don't take time for patients 15%
- I have had a bad personal experience 13%
- They are more educated/knowledgeable 20%
- I'm older/I need them more now 15%
- They are doing a good/better job 13%
- They have more pressures/challenges 11%

Based on telephone interviews with 1,500 adults nationwide during January and February 1989, conducted by Gallup for the American Medical Association.

The New York Times, Feb. 28, 1989, (Illustration by James Hamner)

**A.M.A. Is Splintered by Challenges**

By LAWRENCE K. ALTMAN

The American Medical Association, the leading voice of American doctors, remains one of the nation's most powerful political lobbies. But in recent years the political influence of organized medicine has been ebbing as it is challenged by consumer groups and fragmented by rivalries between medical specialties.

For much of its 143-year history, the A.M.A. spoke for American doctors. But the Chicago-based organization has been competing with a growing chorus of voices representing medical specialties, many of which have competing interests.

The medical association enrolled more than 75 percent of the nation's 292,000 physicians in the United States in 1963, but today more doctors are joining specialty groups without joining the A.M.A. Only 47 percent of the 546,000 physicians now belong to the association.

The organization remains "something of an 800-pound gorilla because of its money, campaign contributions and ability to call on its network of physicians at the grassroots to work their will on Congressmen," said John K. Iglehart, editor of *Health Affairs*, a journal of health policy.

The A.M.A. said its political arm, the American Medical Political Action Committee, gave \$3.6 million to Congressional candidates in 1987-1988, the third highest among all political action committees.

But "when the A.M.A. gets into a fight with the Congress and state legislatures over big issues, the legislators don't have in pay as much attention to the A.M.A. as they did 20 years ago," said Dr. Robert J. Blendon, who heads the health policy and management department at the Harvard School of Public Health in Boston.

When Truman pushed a national health insurance program in the 1950's, the medical association opposed it as government interference with medicine. The proposal died.

But last year, when Congress was debating a revised Medicare payment system for physicians, organized medicine did not speak with one voice.

The American College of Surgeons, whose 51,000 members stood to lose income from the system, opposed it from the outset. On the other side were those who would be paid more, the doctors who deliver primary care. In fact, the whole idea was initiated by the American Society of Internal Medicine, a group of internal medicine specialists. The American Academy of Family Physicians also endorsed it wholeheartedly. These doctors will gain under the newly adopted system.

**General Support for the Plan**

The association supported the system in general.

Dr. James S. Todd, the medical association's senior deputy executive vice president, cited a survey of senior Congressional staff members, conducted by the Winthrop Group in McLean, Va., that rated the A.M.A. among the five most effective lobbying groups. "The perception that the A.M.A.'s power is waning is the sheer magnitude of more diverse issues that makes it impossible to have equal impact on all of them," Dr. Todd said.

Dr. William L. Roper, deputy director of domestic policy in the Bush Administration and a former head of the Health Care Financing Administration, agreed. "The A.M.A. is still the player in the field," he said. "What has changed is not their losing power but the specialty societies have gained power."

# Insurance crisis ahead?

Times  
2/24/90

*House panel sees S&L-like warning signs, urges better regulation of industry*

By JANET ASCHKENASY  
Journal of Commerce

A House subcommittee report on insurance insolvencies, a pet project of Rep. John Dingell, D-Mich., portrays the insurance industry as repeating some of the errors of savings and loan companies.

The report, titled "Failed Promises," finds no evidence of a crisis immediately threatening the existence of the property/casualty industry.

At the same time, "the same early warnings of potential disaster are abundantly evident, as they were five years ago in the thrift industry," the report asserts.

"If such warnings are not heeded, the insurance industry and the nation could face a solvency crisis rivaling the savings and loan situation," it states. The report goes on to point out weaknesses in the present system of state solvency regulation.

The 78-page report is the product

of the House Energy and Commerce Subcommittee on Oversight and Investigations, chaired by Dingell. It is a strongly worded document that becomes particularly biting in dealing with such insolvencies as Mission Insurance Co., Integrity Insurance Co., Transit Casualty and Anglo-American Insurance Co.

Frequently used are such terms as "colossal mismanagement," "abandoning ship" and "giving away the (underwriting) pen."

David Farmer, vice president for federal affairs at The Alliance of American Insurers, Washington, said Friday that while he had yet to see the document, "my understanding is that this is a study of four insolvencies. You can't really paint the state solvency mechanism with such a broad brush."

"The number of insurance insolvencies is quite small compared to the number of S&Ls that have gone under," added Alliance official Tom

O'Day. "The magnitude of the two problems are just like night and day."

Still, the Dingell report targets an April 1989 study by the National Association of Independent Insurers, Des Plaines, Ill., showing that the number of companies designated for regulatory attention by insurance commissioners more than quadrupled in the past 10 years.

Nearly half the nation's 150 insurance insolvencies since 1969 occurred within the past five years, it says. And nearly half the \$2.2 billion in insurance company assessments used to cover those costs through state guarantee funds from 1969 to 1987 was assessed in 1987 alone.

The Dingell report makes no recommendations as to how the problem of failing insurers should be addressed, but hearings have been scheduled March 12 and 19 to continue the fact-finding process, according to Jack Chesson, counsel to the House oversight subcommittee.

**MICA** Medical Indemnity Corporation of Alaska

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ANCHORAGE, ALASKA 99503  
(907)563-3414

February 13, 1990

Representative Dave Donley, Chairman  
Labor and Commerce Committee  
House of Representatives  
State of Alaska  
PO Box V  
Juneau, Alaska 99811

Dear Chairman Donley:

I testified in front of the House Labor and Commerce Committee and was requested to submit my comments in writing. Please share this written testimony with the other committee members.

Chairman Donley and Committee members, I am Mary Pierce, Executive Director of MICA.

\* CSHB334 - Requiring insurance of outstanding judgement.

We wanted to make a few brief informational comments on this bill. We, like all insurance companies, have underwriting requirements to write physicians. We do gather previous claims experience and our Underwriting Manager and the Underwriting Committee may not cover an applicant based upon that experience. In other words, we do not offer insurance coverage to all applicants. If this bill is passed we wanted the committee to know that physicians with an outstanding judgement may not be able to procure coverage and therefore not able to practice.

\* CSHB336 - Medical Malpractice Advisory Panels.

We feel strongly that if current Medical Malpractice Advisory panels are to work they need to be comprised of experts, more importantly specialists who can understand the technical medical procedures and make assessments that offer the judge and both parties accurate medical conclusions.

We fight now to obtain the appropriate physicians specialist on a panel. It does no good whatsoever to have a family practitioner on a panel where we have technical complications involving an orthopedic procedure. We feel that adding lay people to this panel would not make it any better. In fact, the time the panel would need to review a case would increase as the physicians would have to educate the lay people.

We ask you to not further dilute the credibility of the panel but in fact maintain it as an "expert" advisory panel membered with medical experts. We suggest that lay people have a place in the system and that is on the jury. If you must put a lay person on the panel to make sure the doctors play straight then please make them non-voting members on these highly technical issues.

Medical Indemnity Corporation of Alaska

\* CSHB337 - Mandatory insurance requirements for hospitals.

Our comments here are similar to HB334. We do have underwriting requirements for hospitals. We are concerned since we are the only company offering coverage in the state to the rural hospitals that we may not chose to underwrite a hospital. We want the committee to understand that we are unwilling to compromise our standards because the strength and stability of those standards allow us to continue in business. We are not interested in becoming a substandard market or acquiring risks that may lead to our insolvency. It is our commitment to be here to write malpractice for the majority.

HB349 - Money from Medical Malpractice Revolving Loan Fund.

This fund was established to fund the operations of MICA. We have borrowed from it twice and have an outstanding balance of \$2,402,286 on the first note and \$800,000 on the second note. This fund has been important to us both in our original capitalization and also as surplus. This surplus is critical when being reviewed by reinsurers because it helps add stability to our small company. Needless to say, we are concerned about any depletion to the fund.

HB350 - Matching Fund.

We are certainly supportive of the concept of a matching fund. We do have some questions regarding this in legislation.

First of all, I believe I understand the intent of the formula but for the life of me, I can't get it to work. Perhaps someone can explain it to me.

We are also curious as to a definition of the term "rural" as it applies to the bill.

Finally, we have some concerns if we are to administer this fund.

- 1) The first is a potential restraint of trade problem that might occur by a physician with another carrier being denied access to the fund. It is at the very least a potential conflict of interest.
- 2) Secondly, if we do administer it we are concerned with the increase in administrative costs to us. Our question is therefore one of developing a budget and receiving compensation to administer the fund.

Again, we don't disagree in concept to the idea of a matching fund but do have questions regarding the mechanics.

Thank you for your time. I will be happy to answer any questions.

Sincerely,



Mary A. Pierce  
Executive Director

HB336

HOUSE LABOR AND COMMERCE COMMITTEE

ALASKA STATE LEGISLATURE

P.O. BOX Y, JUNEAU 99811

(907) 465-3892



February 6, 1990

M E M O R A N D U M

To: Members, House Labor and Commerce Committee

From: Representative Dave Donley, Chair  
House Labor and Commerce Committee

Re: Proposed CS for HB 336  
Work Order # 6-1316E, by Ford, dated 2/6/90

The proposed CS for HB 336 makes the report of the medical malpractice advisory panel advisory only, prohibiting it from being admitted as evidence except for determining an award of costs or attorney fees. The CS further provides that members of the panel may not be examined as witnesses on the contents of the report.

Arguments in support of the proposed CS are outlined in a letter in members files from attorney Dan Hensley and in testimony offered during the November 30, 1989 hearing on HB 336 in Anchorage.

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b/hb336-1

HB336

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February 5, 1990

Via Fax

Rep. Dave Donley, Chairman  
Labor and Commerce Committee  
Alaska State Legislature  
P.O. Box V (MS 3100)  
Juneau, Alaska 99511

Re: House Bill Nos. 334, 336, 337, 349 and 350

Dear Representative Donley:

I have reviewed several bills pending in the Labor and Commerce Committee which address issues concerning medical malpractice insurance and medical malpractice litigation. As an attorney who represents plaintiffs in medical negligence cases, I am very pleased to see that your committee is taking steps to address the real problems involved in the medical insurance "crisis" -- that is, availability of insurance and access to the justice system. What a refreshing approach when compared to some prior legislative attempts to solve these problems by reducing or eliminating the rights of injured victims of negligence.

I do have some minor suggestions concerning some portions of the bills which are addressed below. However, please understand that I wholeheartedly support the intent of this legislative package.

House Bill 334, which requires professionals to obtain malpractice insurance, is a step in the right direction in my view. However, I am concerned that the bill, as presently drafted, does not require liability insurance unless the professional has had a judgment entered against him or her. This exception raises two questions.

Rep. Dave Donley  
February 5, 1990  
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First, a professional who holds himself out to the public as competent in an area should back that representation with insurance, regardless of whether he or she has been the subject of a negligence judgment. Second, although this exception was apparently designed to focus on the professional with a "track record" of negligence, it does not appear to apply to the professional who may have settled a series of negligence claims short of trial to avoid a negligence judgment. Despite these concerns, I strongly urge the passage of some legislation requiring mandatory liability insurance for professionals.

House Bill 336 makes changes in the medical malpractice advisory panel law presently on the books. The important modifications are the increase in the size of the panel, the addition of non-health care providers to the panel, and a change in the prohibition on discovery in litigation presently written in the law.

There is an additional, significant problem with the panel statute which is not addressed by this bill. That problem is the use to which a panel report may be made in court. Several physicians who testified at the recent committee hearings believe that the role of the panel is only to address "biological" issues, without regard to the important legal-medical issues raised in the litigation. Moreover, many physicians with whom I have spoken personally believe that their role as panel members is to "educate the judge" rather than to prepare a report for use by the trial jury in deciding the case.

Nevertheless, under present law, a panel report may be introduced into evidence at trial without the members of the panel actually testifying. In addition, the Alaska Supreme Court has held that an expert advisory panel report may be used as the basis for summary judgment against a party. Kendall v. State, 692 P.2d 953, 955 (Alaska 1984). Finally, under present administrative rules, although the court appoints the expert advisory panel, often over the objection of a party, a party who wishes to have a member of the panel testify at trial (either to support the panel report or to expose fallacies in the report) must pay for that physician's deposition and appearance at trial.

If the purpose of the panel proceeding is to provide "screening" of cases, it is superfluous. Competent plaintiff's lawyers screen difficult medical negligence cases prior to filing them. The high costs of pursuing a medical negligence case act as a deterrent to filing a non-meritorious case. There are existing court rules for addressing frivolous claims (Rule 82 awards to the prevailing party; Rule 11 sanctions).

Rep. Dave Donley  
February 5, 1990  
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If the panel is to remain a part of Alaska's medical negligence law, its role should be clearly defined. I suggest that House Bill 336 be amended to add the following:

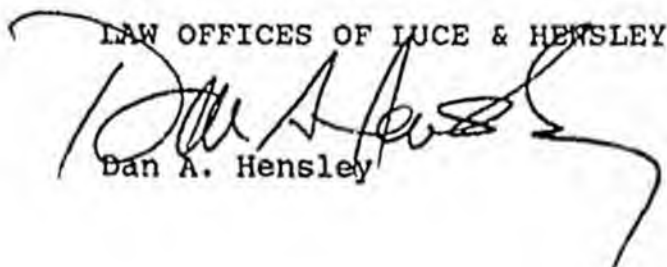
A.S. 09.55.536(e) is repealed and re-enacted to provide: The panel's report is advisory only. It may not be introduced into evidence at trial and its members may not be called as witnesses. In awarding costs and attorneys' fees at the conclusion of litigation, the trial court may consider the panel report.

Finally, House Bill 350, concerning creating the Alaska Medical Malpractice Matching Fund, is an extremely important piece of legislation. The passage of this bill will do much to alleviate the problems faced by rural physicians in obtaining insurance, without forcing rural Alaskans to settle for second rate medical care.

Thank you for the opportunity to comment on these legislative proposals. If I can answer any questions or provide additional information, I will be happy to do so.

Sincerely yours,

LAW OFFICES OF LUCE & HENSLEY, P.C.



Dan A. Hensley

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off.dah.let.rep.dav.don.1

# HOUSE LABOR AND COMMERCE COMMITTEE

ALASKA STATE LEGISLATURE

P.O. BOX Y, JUNEAU 99811

(907) 465-3892



November 23, 1989

## M E M O R A N D U M

To: Members, House Labor and Commerce Committee

From: Representative Dave Donley, Chair  
House Labor and Commerce Committee

Re: HB 336 - Medical Review Panels

HB 336 amends Alaska's statute establishing an expert advisory panel to review medical malpractice cases where parties have not agreed to arbitration of the claim to:

1. Change from a panel comprised of three health care providers to a panel of five, three of which shall not be health care providers. (Over thirty states have medical malpractice pre-screening panels. Alaska has the only one without non-physician members).
2. Allow the parties to control the presentation of evidence. (Done in all states with pre-screening panels except Alaska, Kansas, and Nevada).
3. Obtain attendance and allow cross examination of witnesses. (Done in all states with pre-screening panels except Alaska, Kansas, and Nevada).
4. Permit pre-trial discovery. (All states with pre-screening panels except Alaska, Hawaii, Idaho, Kansas, Montana, Nevada, New Mexico, Utah and Wyoming).
5. Permit parties to attend all panel hearings. (In all states with pre-screening panels except Alaska, Kansas and Nevada).

HB 336 does not change provisions under Alaska's current law allowing the advisory panel's report to be admissible as evidence at trial, a provision we share with half the states that have pre-screening panels. Only in Puerto Rico are the findings of the advisory panel binding.

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b/hb336

## Appendix "A"

## A Comparative Analysis of Various Medical Malpractice Screening Panel Statutes

STATE	Parties Control Pres. of Evidence	Cross-Exam. Permit	Pre-Trial Disc. Permit	Parties Attend Hearing	Non-Physician Members	Report Admissible as Evidence at Trial	Statute Number
ALABAMA	YES	YES	YES	YES	YES	YES	§5-5-480
ALASKA	NO	NO	NO	NO	NO	YES	§09.55.560
ARIZONA	YES	YES	YES	YES	YES	YES	§12-566
CONNECTICUT	YES	YES	NO	YES	YES	YES	§38-19a
DELAWARE	YES	YES	YES	YES	YES	YES	18§6903
FLORIDA	YES	YES	YES	YES	YES	NO	TIT45§768.57
HAWAII	YES	YES	NO	YES	YES	NO	§671
IDAHO	YES	YES	NO	YES	YES	NO	§6-1001
INDIANA	YES	YES	YES	YES	YES	YES	§16-9.5-9-1
KANSAS	NO	NO	NO	NO	YES	NO **	§65-4901
LOUISIANA	YES	YES	YES	YES	YES	YES	§1299.47
MAINE	YES	YES	YES	YES	YES	NO	§2801
MARYLAND	YES	YES	YES	YES	YES	YES	§3-2A-02
MASS	YES	YES	YES	YES	YES	YES	TIT. 231§60B
MICHIGAN	YES	YES	YES	YES	YES	NO	§600.5040
MONTANA	YES	YES	NO	YES	YES	NO	§27-6-101
NEBRASKA	YES	YES	YES	YES	YES	YES	§44-2840
NEVADA	NO	NO	NO	NO	YES	YES	§41A.003
NEW HAMP.	YES	YES	YES	YES	YES	YES	§519-A:1
NEW JERSEY	YES	YES	YES	YES	YES	YES	§4:21-1
NEW MEXICO	YES	YES	NO	YES	YES	NO	§41-5-14
NEW YORK	YES	YES	YES	YES	YES	YES	§148-a
OHIO	YES	YES	YES	YES	YES	YES	§2711.22
PENN.	YES	YES	YES	YES	YES	YES	40P.S. §1264
TENNESSEE	YES	YES	YES	YES	YES	YES	§29-26-101
UTAH	YES	YES	NO	YES	YES	NO	§78-14-12
VERMONT	YES	YES	YES	YES	YES	NO	§7001
VIRGINIA	YES	YES	YES	YES	YES	YES	§8.01-581.1
WISCONSIN	YES	YES	YES	YES	YES	YES	§655.02
WYOMING	YES	YES	NO	YES	YES	NO	§9-2-1501
PUERTO RICO	YES	YES	YES	YES	YES	BINDING	§ 260110

HB336

HOUSE LABOR AND COMMERCE COMMITTEE

ALASKA STATE LEGISLATURE

P.O. BOX Y, JUNEAU 99811

(907) 465-3692



April 20, 1989

MEMORANDUM

To: Tam Cook, Director
LAA Legal Services
From: Representative Dave Donley, Chair
House Labor and Commerce Committee
Re: Bill drafting requests

I need several bill drafts, for introduction by the House Labor and Commerce Committee, as described below:

- 1. Prepare a draft bill (see attached analysis of various state statutes governing medical malpractice screening panels) repealing and reenacting the statutes governing Alaska's medical malpractice screening panel to provide for five (3) members, three of which shall be non medical providers, to permit parties to control the presentation of evidence, to permit cross examination, pretrial discovery, parties to attend hearings and to allow the report as admissible evidence at trial. Please refer to statutes in the highlighted states for guidance.
2. Prepare a draft bill that requires any professional licensed by the state to carry professional malpractice insurance (or errors and omissions, or whatever their particular professional liability insurance is called) if they have an outstanding judgement against them for professional malpractice until they have payed off the judgement or have reached a satisfactory settlement with the plaintiff.
3. Prepare a draft resolution (see attached) regarding the Alaska Bar.
4. Prepare a draft bill giving a private cause of action to a person when an insurer has acted in bad faith, entitling the injured party to sue for actual damages, not just policy limits.
5. Prepare a draft bill providing that when a plaintiff moves their case from small claims court and they lose, the court may require them to pay actual court costs and attorney fees.
6. Draft a bill amending Rule 68 to provide that if the defendant makes an offer that the plaintiff turned down and the plaintiff is ultimately awarded less than the offer, the plaintiff may be held liable for the defendants attorney fees and if the plaintiff makes an offer that the defendant denies and the judgement is more than than the offer

the plaintiff made, the defendant may be liable for the plaintiff's attorney fees.

7. Draft a bill requiring that all medical malpractice policies sold in Alaska must name any hospital that a medical provider practices at as an "also insured".

Please call Ginger Baim at 4954 if you have any questions or need additional information. I would like these drafts as soon as possible.

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be conducted in accordance with procedures established by any rules of court which may be adopted and according to provisions of AS 09.55.540 — 09.55.548 and AS 09.55.554 — 09.55.560, and AS 09.65.090. (§ 33 ch 102 SLA 1976; am § 22 ch 177 SLA 1978)

**Cross references.** — For purpose of 1978 Act, see § 1, ch. 177, SLA 1978, as amended by § 8, ch. 46, SLA 1982, in the Temporary and Special Acts.

**Collateral references.** — Arbitration of medical malpractice claims. 84 ALR3d 375.

**Sec. 09.55.536. Expert advisory panel.** (a) In an action for damages due to personal injury or death based upon the provision of professional services by a health care provider when the parties have not agreed to arbitration of the claim under AS 09.55.535, the court shall appoint within 20 days after filing of answer to a summons and complaint a three-person expert advisory panel unless the court decides that an expert advisory opinion is not necessary for a decision in the case. When the action is filed the court shall, by order, determine the professions or specialties to be represented on the expert advisory panel, giving the parties the opportunity to object or make suggestions.

(b) The expert advisory panel may compel the attendance of witnesses, interview the parties, physically examine the injured person if alive, consult with the specialists or learned works they consider appropriate, and compel the production of and examine all relevant hospital, medical, or other records or materials relating to the health care in issue. The panel may meet in camera, but shall maintain a record of any testimony or oral statements of witnesses, and shall keep copies of all written statements it receives.

(c) Not more than 30 days after selection of the panel, it shall make a written report to the parties and to the court, answering the following questions and other questions submitted to the panel by the court:

- (1) What was the disorder for which the plaintiff came to medical care?
- (2) What would have been the probable outcome without medical care?
- (3) Was the treatment selected appropriate for the case?
- (4) Did an injury arise from the medical care?
- (5) What is the nature and extent of the medical injury?
- (6) What specifically caused the medical injury?
- (7) Was the medical injury caused by unskillful care?
- (8) If a medical injury had not occurred, how would the plaintiff's condition differ from the plaintiff's present condition?

(d) In any case in which the answer to one or more of the questions submitted to the panel depends upon the resolution of factual questions which are not the proper subject of expert opinion, the report shall so state and may answer questions based upon hypothetical facts that are fully set out in the opinion. The report shall include copies of all written