

ALASKA LEGISLATURE SPECIAL COMMITTEE / SUBJECT FILES 86 / 2

253 SCOMM 9: HOUSE SPEC. COMM. ON PERMANENT FUND 1977-78

Introduced: 1/11/78  
Referred: The Special Committee  
on the Alaska Permanent Fund  
and Finance

1 IN THE HOUSE

BY THE SPECIAL COMMITTEE ON  
THE ALASKA PERMANENT FUND

2 HOUSE BILL NO. 596

3 IN THE LEGISLATURE OF THE STATE OF ALASKA

4 TENTH LEGISLATURE - SECOND SESSION

5 A BILL

6 For an Act entitled: "An Act relating to nonrenewable resource revenues; and  
7 providing for an effective date."

8 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

9 \* Section 1. AS 24.20 is amended by adding new sections to read:

10 ARTICLE IV. INVESTMENT OVERSIGHT COMMITTEE.

11 Sec. 24.20.600. INVESTMENT OVERSIGHT COMMITTEE ESTABLISHED. The  
12 Investment Oversight Committee is established as a permanent interim  
13 committee of the legislature. The establishment of the committee recog-  
14 nizes the need of the legislature for technical review and oversight of  
15 the performance of all agencies of the state which perform lending,  
16 borrowing or investment functions.

17 Sec. 24.20.610. FINDINGS. The legislature finds that there is a  
18 substantial need for oversight of the performance of all agencies of the  
19 state which perform lending, borrowing or investment functions since  
20 these functions do not receive the detailed review to which other ex-  
21 penditures of public money are subject, and therefore the knowledge  
22 necessary for sound legislation in this area is not readily available.  
23 There is a need for legislative oversight which will provide information  
24 on the policy and performance of these agencies, the extent to which the  
25 agencies conform to statutory intent, and the impact of their perfor-  
26 mance on the economy and treasury.

27 Sec. 24.20.620. PURPOSES. The purposes of the committee are to

28 (1) monitor and report

29 (A) the performance of the agencies of the state which

1 perform lending, borrowing or investment functions,

2 (B) the extent to which the performance of these agen-  
3 cies has contributed to the fiscal, financial, economic and social  
4 improvement of the state and its citizens,

5 (C) the extent to which these agencies and the executive  
6 have prepared and coordinated short and long term economic, fiscal,  
7 investment and financial planning;

8 (2) hold these agencies accountable to statutory intent in  
9 their performance by recommending, where appropriate, changes in policy  
10 to the agencies or changes in legislation to the legislature;

11 (3) annually review the extent of capitalization of the  
12 investment funds of the state and alternative investment policy for the  
13 general fund surplus and recommend needed legislation.

14 Sec. 24.20.630. MEMBERSHIP. The committee is composed of eight  
15 members: the president of the senate, the speaker of the house, and  
16 three members appointed from each house by the respective presiding  
17 officer. The membership from each house shall include at least one  
18 member from each of the two major political parties. The committee  
19 shall select its own chairman.

20 Sec. 24.20.640. TERM OF MEMBERSHIP. (a) The committee shall be  
21 organized within 15 days after the organization of each legislature.  
22 Members serve for the duration of the legislature during which they are  
23 appointed. If a member is reelected or his term of office extends into  
24 the next succeeding legislature, he continues to serve until reappointed  
25 or the appointment of his successor.

26 (b) When a member of the committee files a declaration of candi-  
27 dacy for an elective office other than that of member of either house of  
28 the legislature, and he has not resigned from membership on the com-  
29 mittee, his committee membership terminates on the date of filing.

# COMMITTEE REPORT

## HOUSE

FURTHER: FINANCE

1-11-78

Date: 1-11-78

Mr. Speaker:

The Committee on SPECIAL COMMITTEE ON THE OAK, PERMANENT FUND has had HB 596  
"An Act relating to nonrenewable resource revenues; e.d."

under consideration and (a majority of the committee) (the committee reports it back as follows)

- recommends it do pass                      ( ) recommends it do not pass
- ( ) recommends it do pass with attached amendment(s)
- recommends it be replaced with CS for House Bill 596
- and \_\_\_\_\_  new title                      ( ) same title
- ( ) AND attaches a Letter of Intent                      ( ) New Fiscal Note
- ( ) reports it back without recommendation
- ( ) and recommends it be referred to the \_\_\_\_\_ Committee

MEMBERS SIGNING DO PASS:

Cross Meekens

Haugen

Ferry

Harlowe

Boyle

Clark

Quinn

OTHER RECOMMENDATIONS:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Chairman



Joanne - Please file this  
somewhere safe in case  
Clark loses his copy.

Mike

chairman's letter on CS HB596 -- draft

The amendment to Section 15, Article IX of the Alaska Constitution, approved by the voters in November 1976, creates the Alaska permanent fund "...the principal of which shall be used only for those income-producing investments specifically designated by law as eligible for permanent fund investments."

CS HB596 was passed by the House Special Committee on the Permanent Fund to designate such investments and create appropriate management structures for making them.

CS HB596, ~~varies slightly from HB 596, described in the committee's final report, A Proposal for the Alaska Permanent Fund~~

~~is~~ creates an Investment Oversight Committee of the legislature (AS 24.11), the Alaska Permanent Fund Corporation (AS 37.11) and the Alaska Enterprise Investment Corporation (AS 44.55).

The committee's intent in creating the Investment Oversight Committee is to provide the legislature with technical review and oversight of the performance of all agencies of the state which perform lending or investment functions.

~~The committee's intent in creating both the Alaska Permanent Fund Corporation (APFC) and the Alaska Enterprise Investment Corporation (AEIC) is to insure that permanent fund investments are made solely on their financial merits.~~

~~In creating a board of trustees to manage the APFC independent from the existing governmental structure the committee intends that the~~

~~In creating a board of trustees to manage the APFC and a policy board to manage the AEIC, both independent from the existing governmental;~~1

chairman's report -- draft

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The committee's intent in creating the Alaska Permanent Fund Corporation (APFC) and the Alaska Enterprise Investment Corporation (AEIC) is to insure that the permanent fund maintains a separate and distinct identity. It is further the committee's intent that the management structures of both corporations be independent of the existing governmental structure so that their investment policies and decisions are: (a) non-partisan; (b) prudent; (c) based solely on sound financial criteria.

In allocating the sizeable majority of the permanent fund dedication to the APFC, the committee intends that the funds be managed according to <sup>the</sup> highest standard of trust responsibility and prudence.

The capitalization of the AEIC is evidence of the committee's intent that the corporation be required to establish a record of sound financial practice before being funded to any greater extent. It also reflects what the committee found to be a lack of supportable evidence as to the amount of money that can be invested prudently in financially sound small and medium scale productive private enterprise and community development projects.

The committee clearly intends that investments by both corporations be income producing.

The committee's intent in separating the policy and investment functions of the AEIC is to prevent those who make policy from influencing in any manner the corporation's decision on specific investments. This was done to prevent any possibility

~~file of earnings~~

chairman's report -- draft

-3-

that those decisions be influenced by political considerations.

In placing a single administration member on the AEIC policy board, the committee intends that the member will be able to provide the board with information on activities of governmental agencies that might be useful in setting corporation policy. In addition, the administration member is to provide, if the policy board so desires, coordination between the corporation and governmental agencies.

With this single exception, there are no representatives of existing governmental agencies in the management of either corporation. This reflects the committee's intent to prevent any influence that might politicize or otherwise compromise the policy or investment decisions of the corporations.

insert 1

CS HB596 contains some additions to and deletions from HB 596.

In the "Removal and Vacancies" sections (AS 37.13.070 and AS 44.55.050) the committee added the words "Upon suspension, a vacancy is not created..." to clarify the legally allowable procedure when the legislature is not in session.

In "Powers and Duties" (AS 37.13.030(e)) the committee added the words "...from the principal of the fund..." to allow guarantees to be made from permanent fund earnings if an when legislation granting such discretion is signed into law.

AS 37.13.030(i) was added to clarify any possible misunderstanding with regard to the APFC's authority to make in-state investments. It was not the committee's intent to require such investments; rather, the committee intended the language as a clarification of discretion



*TO BE DELETED FROM THE DRAFT*

chairman's report -- draft

-4-

already implicit.

*insert 2*

~~Section~~

AS 44.55.125(b) and AS 44.55.130 of HB596 were deleted from CS HB596 to reflect the committee's intent that financial arrangements made between the corporation and its creditors be left to their mutual agreement rather than to statutory provisions that might prove to be ~~unreasonable~~ *impractical* at some future date.

chairman's report -- draft

insert 1

CS HB596 varies slightly from HB596 as described in the committee's final interim report, A Proposal for the Alaska Permanent Fund. In addition to the public hearings and committee meetings held while drafting HB596 (minutes and transcripts of these are to be found in the Appendices to the final interim report), the committee held four public hearings and three work sessions which led to CS HB596.

insert 2

The addition was made simply to clarify the fact that there is nothing inherent in a trust that would prevent in-state investment.

STATE OF ALASKA  
THE LEGISLATURE

POUCH Y - STATE CAPITOL  
JUNEAU, ALASKA 99811  
907-465-3800

LEGISLATIVE AFFAIRS AGENCY

MEMORANDUM

February 14, 1978

SUBJECT: Residency qualifications - Alaska Enterprise  
Investment Corporation - HB 596

TO: Special Committee on the Alaska Permanent Fund

FROM: Billy G. Berrier  
Director  
Division of Legal Services

You have requested amendments to make the three-year residency requirement which under the bill applies to members of the Board of Trustees of the Alaska Permanent Fund also apply to members of the Alaska Enterprise Investment Corporation Policy Board and Investment Committee. I have assumed this requirement should not apply to the appointee from the executive branch. The following suggested amendments would accomplish that.

1. Page 14, line 29, following "finance." add: "No public member may be appointed to the board who has not been a resident of the state for at least three years."  
(POLICY BOARD - Sec. 44.55.040)
2. Page 17, line 19, following "fields." add: "No member may be appointed to the committee who has not been a resident of the state for at least three years."  
(INVESTMENT COMMITTEE - Sec. 45.55.080)

BGB:jpd

TO: Rep. Clark Gruening, Chairman  
House Special Committee on the Alaska Permanent Fund

FROM: Mike Doogan

DATE: February 13, 1978

SUBJECT: White, Weld suggestions on HB596 and other matters

At your direction I have prepared this memorandum on the policy changes in HB596 suggested by committee consultants from White, Weld in their communication of January 30, 1978.

1. Page 6, lines 27-29: Amend to read: "it should be used as a savings vehicle with the dispersible income of the corporation managed to allow for its use as needed for purposes designated by law." It also is suggested that this finding be omitted. The effect of this change would be to make this finding apply to the earnings rather than the principal of the fund.

2. Page 7, lines 1-4: Amend to read: "It is the purpose of this chapter to provide a mechanism for the management and investment of those permanent fund assets Allocated to the Alaska Permanent Fund Corporation in a manner consistent with the findings established in sec. 20 of this chapter." The effect of this amendment would be to make the purpose clause apply strictly to the Alaska Permanent Fund Corporation. As it is currently written, it is unclear, at least to this writer, if this purpose section applies solely to the APFC or to the permanent fund as a whole (that is, including the Alaska Enterprise Investment Fund).

3. A note on Sec. 37.13.070 (Page 7, line 23 to Page 8, line 17) reads: "It should be made possible for an interim trustee to be named to fill a 'vacancy' caused by the 'suspension' of a trustee to insure the possibility of a quorum at all times." This raises the question of whether a suspension does cause a vacancy, or if a vacancy is caused only by a removal or some voluntary action of a trustee. It also relates to the question of whether the committee wants the legislature to concur in all removals or to just disapprove the ones it doesn't agree with.

4. Page 9, lines 9-11: Amend to read: "Employees of the corporation, including the executive director, may not be trustees." This change would prevent other corporation employees from sitting on the board of trustees.

5. Page 9, lines 20-29: Amend to read: "In making investments the board shall exercise the judgement and care under the circumstances then prevailing which an institutional investor of ordinary prudence, discretion, and intelligence exercises in the management of large investments entrusted to it." (This deletes all other language in Sec. 37.13.130(a).) The effect of this change is to remove the trustees from all other "prudent man" restrictions not specified in Sec. 37.13.130 and from the restrictions found on Page 9, lines 27-29.



6. Page 10, line 14: Amend to read: "Subject to (a) and (b) of this section..." This change requires the trustees to consult subsection (b) which reads: "The corporation assets may only be used for income-producing investments."

7. Page 12, line 25 to Page 13, line 4: Delete. This would eliminate a repetition of the bill's conflict of interest provisions, also found on Page 9, lines 12-19.

8. Page 18, lines 1-2: Amend to read: "The committee has sole responsibility to approve all investment proposals regarding productive private enterprises and community development projects in the state, and review all investments in investment grade securities." The effect of this change would be to clarify the AEIC investment committee's authority over "surplus cash management" which, under Page 17, lines 10-11 is left to the corporation president and under Page 19, lines 9-11 may be handled by the APFC. This "surplus cash management" does seem to this writer to need clarification, especially if it is the committee's intent that "surplus cash management" must be done by the APFC. However, I must point out that the effect of the suggested amendment may be to make the investment committee the first agency of review for proposals made to other agencies and not to the AEIC.

9. Page 19, lines 16-18: Amend to read: "In making investments, the committee and staff shall exercise the judgment and care under the circumstances then prevailing which an institutional investor of ordinary prudence..." The effect of this change is to remove the "prudent person" rule and replace it with a "prudent investor" for the AEIC.

10. Page 21, line 28 to Page 22, line 14: Delete. This would eliminate the capital reserve account held by the AEIC as security for the money it borrows. Consultants argue that the amount and terms of such security will vary and that those the AEIC borrows from are likely to require much more stringent security arrangements than those contained in this section.

11. A note on Sec. 44.55.140 (Page 22, lines 15-27) reads: "Should corporation pursue projects or analyze applications for financing?" The question applies to several subsections of this section, which seem to make the AEIC an active rather than a passive entity.

This ends the White, Weld suggestions. Following are two other matters:

12. There is no residency requirement for members of the AEIC policy board or investment committee.

13. (Page 10, lines 8-9) To eliminate conflict with HB 595, this section must be amended.

STATE OF ALASKA  
THE LEGISLATURE

POUCH Y - STATE CAPITOL  
JUNEAU, ALASKA 99811  
907-465-3800

LEGISLATIVE AFFAIRS AGENCY

MEMORANDUM

February 2, 1978

SUBJECT: HB 596 Permanent Fund

TO: Representative Clark Gruening  
Chairman  
Special Committee on the Permanent Fund

FROM: Billy G. Berrier *GB*  
Director  
Division of Legal Services

We have found certain technical corrections that we feel should be made to HB 596. These changes reflect changes correlative to decisions made by the interim committee but not picked up in the final re-draft.

SUGGESTED CHANGES

1. Page 1, lines 6 and 7, following the word "revenues" on line 6, add "and to legislative oversight." (With broadening of the legislative oversight committee responsibility to include all agencies involved in lending, borrowing or investing, there is a question as to compliance of the title with the requirement of the Constitution that the subject of the bill shall be expressed in the title.)

2. Page 12, line 25 through page 13, line 4, delete all material. (Because of the wide nature of publicly held stocks the permanent fund corporation will invest in, the conflict of interest was changed from prohibitory to disclosure. The later section now appears as Sec. 37.13.120 on page 9. This Sec. 37.13.190 should have been deleted when it was replaced by the rewritten section.)

3. Page 12, line 25, add:

Sec. 37.13.190. TAX EXEMPTION. The corporation is exempt from all taxes and assessments in the state. All security instruments issued by the corporation,

their transfer, and their income are exempt from all taxes and assessments in the state.

(The tax exemption section in Sec. 44.55.190 on page 24 should apply to the Permanent Fund Corporation and the Alaska Enterprise Fund Corporation. Because of the organization of the bill, this requires specific sections for each.)

4. Page 14, lines 10 - 13, delete all material and substitute:

(2) there is a shortage of investment capital available from other sources on reasonable terms for financially sound small and medium scale productive private enterprise and community development projects;

Page 14, lines 17 - 21 delete all material and substitute:

Sec. 44.55.030. PURPOSE. The purpose of the corporation is to provide capital at market rates and terms which are not available from other sources on reasonable terms for small and medium scale productive private enterprises and community development projects.

(Under the existing language, the application of the modifier "for which sufficient capital is not available from other sources on reasonable terms" is unclear. It was intended that this apply to both types of projects as in the suggested change.)

5. Page 15, line 12, following "(d)" insert the word "Public". (The member of the executive branch who is on the policy board would be on a full-time pay status. This was not picked up when the section was changed to coincide with the change in trustees in Sec. 37.13.100.)

6. Page 19, line 10, delete the word "it" and substitute "the investment committee". (The referent of the word "it" in the existing language is the investment committee but that referent is somewhat unclear in the existing language.)

Representative Clark Gruening  
Page 3  
February 2, 1978

7. Page 19, line 27, following the word "of" add:

"financially sound small and medium scale"

(This addition is for consistency since these modifiers are otherwise used uniformly.)

8. Page 20, line 11, delete the word "bank" and substitute "corporation". (Terminology change not picked up when name changed.)

9. Page 23, lines 13 and 14, following the word "members" delete "of the board of trustees" and substitute "of the policy board and investment committee".

Page 23, line 15, following the word "members" delete "of the board of trustees" and substitute "of the policy board and investment committee".

Page 23, lines 22 and 23, following the word "member" delete "of the board of trustees" and substitute " of the policy board and investment committee". (Each reflect name changes for which the necessary correlative changes these sections were not made.)

BGB:jpd



Page 11, line 5

(F) Nothing in this section shall be interpreted to preclude in-state investments that have a risk level and expected yield which are comparable to alternative investment opportunities.



Amendment to HB596

Sec. 37.13.130(e) The corporation may not borrow funds or guarantee, from the principal of the fund, the obligations of others.

PLEASE NOTE: THE PRECEDING PAGES WERE TREATED  
AS A UNIT IN THE ORIGINAL DOCUMENT.

SCOMM

# 9:161



ERIC E. WOHLFORTH  
ROBERT B. FLINT  
TIMOTHY G. MIDDLETON

LAW OFFICES  
WOHLFORTH & FLINT  
A PROFESSIONAL CORPORATION  
645 G STREET  
ANCHORAGE, ALASKA 99501

COMM  
Hohman  
Sackett 2-8  
TELEPHONE  
AREA CODE 907  
274-2519  
272-9489

M E M O R A N D U M

TO: Hon. Sterling J. Gallagher  
Commissioner of Revenue  
  
Hon. Clark Gruening, Chairman  
Special Committee on the Alaska  
Permanent Fund

FROM: Eric E. Wohlforth *Eric E. Wohlforth*

DATE: February 1, 1978

SUBJECT: Brief Comments on House Bill 595 Relating to  
Income of the Alaska Permanent Fund, House Bill  
596 Relating to Non-renewable Resources, and  
House Bill 682 Relating to Non-renewable Resources.

Section 1 of HB 596 provides for an investment oversight committee apparently with the purpose of overseeing the activities of all agencies of the State performing lending, borrowing or investment functions, including the corporations established by the bill itself.

Section 3 of the bill establishes, by adding a new chapter to AS 37, the Alaska Permanent Fund from which is allocated 5/6 of mineral rents and royalties to the Alaska Permanent Fund Corporation. AS 37.13.020 contains legislative findings with respect to the Alaska Permanent Fund Corporation and its primary goal which is to maximize total return while maintaining safety of principal and states that it is a savings device to allow the maximum use of disposable income as needed for the purposes as provided by law. Under 37.13.130 the prudent man rule is established to govern the investment activities of the corporation with the provision that assets may be used only for income producing investments and that the board maintain reasonable diversification. Subsection (g) of Section 130 limits investments to direct obligations of the United States, mortgage loans and stock and "corporate obligations freely marketable under the Securities Act of 1933". It is submitted that the limitation to direct obligations to the United States may be too limiting now and that investment permission should be extended to government agencies and instrumentalities currently the subject of investment of monies in the State general fund.

Hon. Sterling J. Gallagher  
Hon. Clark Gruening  
February 1, 1978  
Page Two

The Alaska Enterprise Investment Corporation is created by Section 4 and is funded with an allocation from the Permanent Fund of one-sixth of all of the receipts thereof up to \$100,000,000. The corporation is permitted to invest its capital in loans or stock of projects, with stock investment limited to 25% of the capital stock of a project and loans up to 90% of cost except where additional amounts are necessary to protect the interest of the fund.

AS 44.55.125 imposes a prudent man rule on the investment policy of the corporation requiring at least 150% of all guarantees by the corporation to be invested in investment grade securities with not more than 50% invested in "financing the establishment, improvement, and expansion of productive private enterprise which will benefit Alaskans, and for which sufficient capital is not available from other sources or unreasonable terms" in the form of equity, debt or guarantees and 50% "for financing the longer-term investment capital needs for financially sound small and medium scale community development projects of municipalities and public corporate entities and private dwellings for which sufficient financing is not available from other sources or unreasonable terms". The right to guarantee obligations in addition to the right to invest in the stock or purchase the debt of a corporation is referred to in AS 44.55.080 and AS 44.55.120 and provides that the corporation has power to guarantee obligations of another corporation or legal entity to facilitate their sale. In general, guarantees are made in connection with corporate financings by a parent of a subsidiary in which there is already an investment. There would be some question as to whether a guarantee of debt not incident to an investment of monies would qualify under the constitutional limitation that money to the Permanent Fund may only be invested in an income producing securities.

AS 44.55.130 establishes a capital reserve account to secure obligations of the corporation. Monies in the capital reserve account are to be used to pay principal, interest and redemption premium on obligations of the corporation. The capital reserve account is funded with the income of the corporation until that is equal to 25% of its



Hon. Sterling J. Gallagher  
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February 1, 1978  
Page Three

outstanding obligations. Under AS 44.55.120(4) the corporation is permitted to borrow amounts up to its paid-in capital. If the corporation is conceived as a borrowing vehicle to provide money for investments or loans and there should be additional provisions establishing its rights to enter into covenants and agreements with bondholders, provisions providing that the indebtedness of the corporation is not a debt of the State and otherwise as necessary for a public bond financing. The above is not in the nature of a policy observation since it is readily perceived that the primary thrust of the fund is an investment or lending vehicle rather than a borrowing vehicle.

HB 595 provides that income from investment of the Permanent Fund, becomes part of the Permanent Fund and may be used to provide for guarantees of indebtedness issued by governmental agencies of the State for power projects. This is a worthy and sensible goal for the use of Permanent Fund income in my opinion. However, I feel that the efficacy of a guarantee of debt of public authorities, municipalities or agencies issued for power projects may well be subject to the legislature's appropriating income to the fund for this purpose on an annual basis. Further, the requirement that the fund itself be invested in income producing investments may not be satisfied by a guarantee or indebtedness of another body. When AS 37.13.200 provides for the guarantee of indebtedness issued for power projects of monies transferred to the Permanent Fund from its income, the actual obligation which is entered into by the board of trustees of the Alaska Permanent Fund Corporation may amount only to an annual direction to use income for the purpose stated rather than a long term obligation requiring the corporation to devote the income to that purpose without further act. As I have stated before, I may well be wrong in my reading of the power and permission to devote Permanent Fund income on a long term basis without further appropriation of the legislature, but I think there is at least a substantial question whether an effective guarantee can be entered into under HB 595 of such income to secure indebtedness of another party.

As to HB 682 creating an Alaska Renewable Resources Corporation, the primary purposes appear to be research and development in renewable resource industries and investment

Hon. Sterling J. Gallagher  
Hon. Clark Gruening  
February 1, 1978  
Page Four

in projects related to research and development. The investment permission in AS 37.12.170 is limited in size (\$1,500,000) and in percentage of a project (25%) unless a greater amount or percentage is fixed by concurrent legislative resolution. Under AS 37.12.050, the corporation is allocated 5% of mineral lease bonuses and rentals, half of which are to be placed in the fund. Under AS 37.12.150(11) the corporation "may make financial assistance available in the form of grants, loans, loan guarantees or other appropriate forms to public research and development groups in the state in order to facilitate investment" and in (13) may further make grants. The power to make grants seems to run counter to the constitutional requirement that the Permanent Fund may only be invested in income producing investments. As to guarantees, please see my comments above.

EEW:jr



D R A F T

*done for Rep. Parr  
by G. W. King*

April 25, 1978

Mr. George E. Gordon  
President  
College Utilities Corporation  
600 University Ave.  
P. O. Box 80909  
College, Alaska 99708

Dear George:

I appreciate receiving your letter of March 24, 1978 in regard to the College Utilities Corporation's need for long term financing at reasonable interest rates.

First, it should be pointed out that the Fairbanks Daily News Miner article of March 23, 1978 headlined "House Fund Control Approach Conservative" did not correctly describe all the permissible permanent fund investments provided for in the House proposal. In addition to corporate securities which include bonds of corporations, a substantial portion of five-sixths of the fund's principal would be available for first lien mortgage money on Alaska reality or leaseholds. The emphasis of the House proposal is on secure high-return investments. A good portion of these investments will not be made outside but will be placed in Alaska.

Nevertheless, the demand on the permanent fund (which will contain only a portion of the money from oil revenues) for long-term low-interest loans for capital investments in water, sewer, hydroelectric and other community projects would quickly absorb all available fund capital without

leaving a flexible and liquid fund balance for the future.

The large portion of oil money in the general fund will be available through various programs which are more appropriately structured for utility financing. The following are some possibilities which you should pursue:

1. The Municipal Bond Bank is seeking legislative authority to assist community utilities to obtain reasonable revenue bonding (This bill, SB 430, hopefully will pass this session):

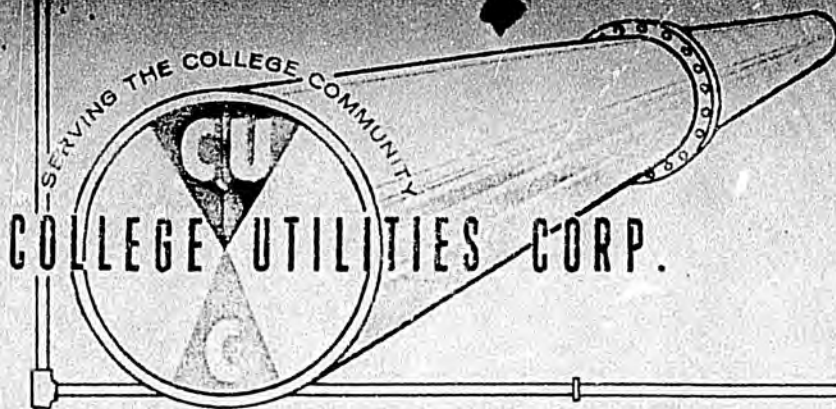
2. HB 855, has passed the House and if approved by the Senate will allow municipalities to establish corporations or instrumentalities which could also help obtain revenue bonding or longer term financing for utilities.

3. Both the House and Senate are considering appropriations to the Water Resources Revolving Loan Fund within the Department of Commerce and Economic Development and the Power Projects Revolving Loan Fund (within the Alaska Power Authority) both of which may make direct long-term loans for potable water supply projects.

4. A general obligation bond has been proposed this year containing 17.5 million for water and sewer grants to be administered by the Department of Environmental Conservation and, if the bond issue is passed by voters, you would be able to make application to DEC.

The Permanent Fund present balance of about \$34 million is managed by the Commissioner of Revenue and is held in mostly marketable securities outside the state. The House proposal for the Permanent Fund while conservative would make permanent fund monies available in the state. However, more appropriate state financing assistance for utilities will be available sooner through the other mechanisms described above. If you have further questions please don't hesitate to contact me, Rep. Steve Cowper or Rep. Clark Gruening.





PHONE  
(907) 479-2760

600 UNIVERSITY AVE.  
P.O. BOX 80909  
COLLEGE, ALASKA 99708

March 24, 1978

The Honorable Charles H. Parr  
State of Alaska House of Representatives  
Pouch "V"  
Mail Stop 3100  
Juneau, Alaska 99811

Dear Representative Parr:

In an article on the front page of the Fairbanks Daily News Miner on Thursday, March 23, 1978, we note that the House has voted 34 - 6 to approve what is labeled in the News Miner as a "conservative approach to management of the Alaska Permanent Fund". The principal error in this legislation is that it would set aside 5/6 of the funds principal for investment in blue chip securities and stocks, and only 1/6 would be able to be available for financial investments in Alaska through the Alaska Enterprise Investment Corporation, which presumably would make it extra difficult for this money to be used in the State of Alaska. We find this approach appalling. The State of Alaska has been capital starved as long as it has been in existence.

College Utilities Corporation, in attempts to provide water and sewer service to its existing and expected customers has found it almost impossible to obtain financing of any sort to help in this endeavor. We are currently attempting to secure what is known by banks as "long-term financing" for construction of facilities that have 35 year lives, and the rates and terms quoted are 11% to 12% for a five year term. The complexity of attempting to construct a plant which has a depreciable life of 35 years with 5 year money is obvious. We believe that some New York banks are probably offering 5 year loans for automobiles to fortunate customers in the "Lower 48".

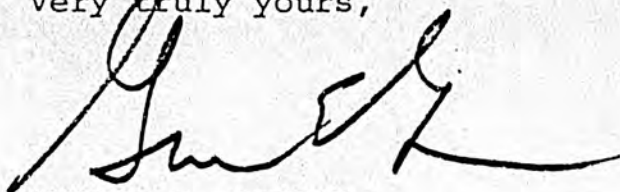


Representative Charles Parr Page 2  
State of Alaska  
House of Representatives

March 24, 1978

We find this enormous, continuing problem of financing difficult to comprehend when our elected representatives insist on shipping Alaska's investment wealth out for use by "Lower 48" multi-national corporations which have their own channels into the nation's money supply. We hope that a more practical stance for all Alaska might be adopted for permanent fund monies.

Very truly yours,

A handwritten signature in black ink, appearing to read "Gordon", written over the typed name.

GEORGE E. GORDON  
President

COLLEGE UTILITIES CORPORATION

GEG/cjs

Alaska State Legislature

REPRESENTATIVE  
STEVE COWPER  
210 HERLAND BUILDING  
FAIRBANKS, ALASKA 99701



House of Representatives

April 5, 1978

892

704  
905

WHILE IN JUNEAU  
POUCH V  
JUNEAU, ALASKA  
99811  
(007) 465-3706

Mr. George E. Gordon  
President  
College Utilities Corp.  
P. O. Box 80909  
College, Alaska 99708

Dear George:

Thank you for your letter of March 24, 1978, regarding the Permanent Fund and the problems of financing for the College Utilities Corp.

First of all, I should point out that only a portion of the money from oil revenues goes into the Permanent Fund, which was specifically created for high-return low-risk investments. However, there are avenues already established for providing capital to Alaskan businesses and corporations.

355  
A general obligation bond has been proposed this year for \$18,570,000 in capital improvements for water and sewerage systems. Of this, \$17.5 million will be issued in grants by the Dept. of Environmental Conservation, and if this is passed by the voters, you would be able to make your application to DEC.

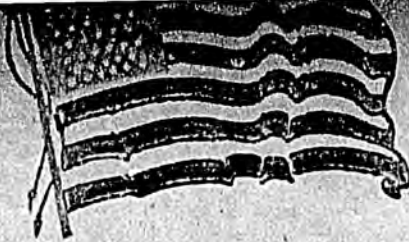
I appreciate your keeping me posted and will, of course, be keeping your needs in mind as the session moves along.

Very truly yours,

Steve Cowper

SCC/mas





Inside

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**"WE CAN PAY OUR BILLS."** So says Cindy Fields, president of the Fairbanks Festival Association, referring to the success of the recent winter carnival. She says an even bigger carnival is planned for next year. 3

**GRAVEL'S REQUEST.** Sen. Mike Gravel's request that both Alaskan senators serve temporarily on the panel considering the d-2 bill is considered unlikely to be granted. 6

**OPPOSE REGULATION.** Arguing that federal intervention could put some firms out of business, auto dealers spoke out against federal regulation of the auto repair industry. 10.

**TALK IS EASIER.** Carter administration efforts to close some military bases are meeting with delays and reversals due to political pressures. 12.

**WHERE THE EARTH SHAKES.** The "earth" of the swamp, or much of it, was born of decomposed leaves and twigs turned to thick peat from which new vegetation grows. and the

# House Fund control approach conservative

By G. MICHAEL HARMON  
Associated Press Writer

JUNEAU—The House stamped overwhelming approval today to legislation which adopts a conservative approach to management of the Alaska Permanent Fund.

A small group of House Republicans argued that the proposal drafted by the Democratic leadership wasn't conservative enough, but they failed to convince even a majority of their own party and the bill was sent to the Senate on a 34-6 vote.

The House bill would increase contributions to the Permanent Fund from 25 per cent of oil and gas royalties and bonuses to 30 per cent of royalties and 100 per cent of bonuses.

It would set aside five-sixths of the fund's principal for investment in blue chip securities and stocks, but the

remaining one-sixth, up to a maximum of \$100 million, would go to an Alaska Enterprise Investment Corp. for loans to small and medium scale business and community projects around the state.

Republican lawmakers Ed Dankworth and Kris Lethin of Anchorage and Larry Carpenter of Fairbanks tried to junk the investment corporation concept but were defeated on an 8-32 vote.

They also tried to boost Permanent Fund contributions to 50 per cent of all royalties and bonuses but lost that effort on a 9-31 ballot.

Dankworth argued that using Permanent Fund principal for investments in anything other than blue chip securities would violate the intent of voters who established the fund in a 1976 constitutional amendment.

The first-term GOP lawmaker said voters wanted a "single fund to protect some of the state's oil wealth from spendthrift legislators."

"Instead, what the people are getting is two funds—the Permanent Fund and a not-so-Permanent Fund," he said. "That's just plain irresponsible to the will of the people."

Carpenter argued that use of the fund for diversifying the state's economy should await more specific information on actual in-state financial needs, contending that the House's special committee on the Permanent Fund reached the same conclusion in limiting the investment corporation to \$100 million.

Rep. Clark Gruening, D-Anchorage and chairman of the House special committee, said his panel did adopt a cautious approach to using the fund for loans to Alaska enterprises, but said he was convinced that "Alaskans want to see some current benefits from the Permanent Fund."

"Ours is the most conservative of any of the bills introduced on the Permanent Fund," Gruening said. "It meets the primary goal of permanence but says we are going to try to diversify

(See FUND, page 5)

# OK capital bond first—consultant

AC  
bu  
loc



**Spanish director assassinated**

MADRID, Spain (AP)—Police believe the terrorist band known as GRAPO assassinated the Spanish director of prisons despite protests by other antigovernment guerrillas that they killed him on the spot.

Interior Minister Rodolfo Martin Villa said the submachine-gun killing of Jesus Haddad was similar to the March 10 ambush slaying of a Madrid policeman for which the Maoist Revolutionary Anti-Communist Oct. 1 Group, or GRAPO, claimed responsibility.

Martin Villa said descriptions of the three young men who killed Haddad Wednesday morning as he waited in front of his home for a chauffeur to drive him to work matched those of the earlier slayings. A note signed by GRAPO to the Madrid newspaper *Informaciones* said it killed Haddad in retaliation for the killing of a young anarchist in a Madrid prison eight days ago. The director of the prison and 10 members of his staff have been indicted in that connection.

The prisoner's death set off a flurry of leftist demonstrations, but these subsided after the indictments.

Martin Villa said police gave little credence to telephone calls to newspapers from two other leftist groups—the Frankfurt Red Guard and the Marxist Popular Anti-Fascist Revolutionary Front—claiming to have killed Haddad.

The minister said 20 members of GRAPO are behind bars but 20 others are still active, most of them in Madrid.

The organization surfaced Oct. 1, 1975, with the ambush killing of three Madrid policemen in revenge for the execution of five anti-government guerrillas by the Franco regime.

Several months after the death of dictator Francisco Franco, GRAPO challenged the government by kidnapping an advisor to King Juan Carlos and an army general. Both were rescued and armed by police and several GRAPO members were jailed.

**Trudeau outlines 'love-hate' pact**

NEW YORK (AP)—Prime Minister Pierre Elliott Trudeau says Canada maintains a "love-hate relationship" with the United States even though the two nations have never been more neighborly.

"There's no question that we love you very much. But do we love you wisely?" Trudeau asked more than 2,000 American businessmen and others at a dinner at the prestigious Economic Club here during his speech on Canada's economic outlook.

The prime minister explained that Canada is trying to encourage U.S. investment while at the same time ensure that its national identity does not become too Americanized. He noted that Canadians already are surrounded by American culture because they read U.S.-edited magazines, eat U.S.-grown food and wear U.S.-made clothes.

"Foreign investment will always be welcome in Canada, yet there is one very important provision," Trudeau said in answer to a question. "We hope it will be not only to the benefit of the foreign investor but also to the benefit of the Canadian people."

Trudeau noted that 46 per cent of all manufacturing in Canada is foreign-controlled. Some industries, such as oil and cars, are at least 90 per cent controlled by U.S. giants like Exxon and Ford.

"But we have reached a stage now when we can become a little more choosy," the prime minister said. Canada recently set up the Foreign Investment Review Agency to examine potential foreign investors and determine if their services would serve Canada's interests.

Before questioning, Trudeau delivered an hour-long speech broadcast live on Canadian television in which he predicted Canada's problem-plagued economy would continue its slow recovery.

Trudeau, sometimes speaking in French to emphasize certain points to French-speaking Canadians, acknowledged that Quebec's separatist movement is damaging Canada's economy. But he expressed confidence that residents of Quebec will reject any move for independence.

April while Bennett, a legislator, and his wife were in Juneau for the legislative session.

According to testimony in the trials, Mossberg was unhappy about losing \$2,000 in earnest money in an unsuccessful attempt to buy the lodge and offered \$1,000 for someone to burn it.

A key witness in the trial was James Judkins, who turned state's evidence to win leniency on theft charges pending against him.

Judkins, who wired himself to record conversations with Mossberg for the Troopers, told the jury that Mossberg approached him and asked him if he would burn down the lodge. Judkins said he declined, but contacted Smith,

Van Hoomissen sentenced Mossberg to 15 years with no recommendation of probation. He did not order restitution, leaving that for any civil litigation.

In sentencing Smith, Van Hoomissen admitted that his role may have been a minor one in the fire, but he was "an important cog in the overall picture which resulted in burning the place down."

**F&G kills 15 more wolves**

Fifteen more wolves have been killed in Game Management Unit 20-A south of Fairbanks over the past week, putting the Department of Fish and Game closer to its goal of bagging about 35 wolves in the predator control program this year.

A light snowfall in the unit enabled biologists to resume hunting this weekend, when five wolves were killed. Another 10 were shot Wednesday. Biologists were hunting again today.

The department did not hunt between the weekend and Wednesday due to poor light conditions caused by cloud cover, said game biologist Kelleyhouse.

The total wolf take by Fish and Game personnel this season is 29. Biologists had taken 14 animals earlier, all because of lack of snow, winds and light conditions hampered their efforts.

**FUND . . .**

*(Continued from page 1)*

the economy with caution."

Gruening also noted that the Legislature would have plenty of time to further study in-state financial needs because the investment corporation could not begin lending money until fund contributions totaled \$50 million. He said that benchmark would not be reached until the early or mid-80s.

"To say we are going to throw it away is a slander on Alaska businessmen," Gruening said. "We can do some good at the same time we are saving."

The Republican trio of Dankworth, Lethin and Carpenter also argued for boosting royalty and bonus contributions to the permanent fund from 25 to 50 per cent to "make more assets available for conservative income-producing investments."

But Gruening countered that it would be unwise to dramatically increase the fund at the present time because of "grave uncertainties" over the level of future royalty payments to the state because of higher than anticipated trans-Alaska pipeline tariffs and tanker transportation charges.

Rep. Terry Gardiner, D-Ketchikan, also said any increase in Permanent Fund contributions would lower funds available for general fund expenditures and lessen the possibility of passage of proposals for income tax reductions in the state.

Lethin, however, said the Legislature should "start learning to live with dwindling revenues now."


The Senate bill is expected to come up for a floor vote next week.

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Sat. & Sun. 9 a.m. to 5 p.m.



# ALASKA FEDERATION OF NATIVES, INC.

550 West 8th Avenue ■ Anchorage, Alaska 99501 ■ Phone 907-274-3611



April 11, 1978

Representative Clark Gruening  
Pouch V  
Juneau, Ak 99811

Dear Mr. Gruening:

I would like to express my appreciation and that of our Board of Directors to you for taking the time to present your progress and concerns regarding the Permanent Fund legislation. You and your staff are to be commended for the work you have done thus far and for your candid expression of the problem areas requiring monitoring and input.

Please continue to keep us informed and don't hesitate to call if we can be of any assistance.

Sincerely,

Byron Mallott  
President

PLEASE NOTE: THE FOLLOWING PAGES WERE TREATED  
AS A UNIT IN THE ORIGINAL DOCUMENT.

Alaska State Legislature

Representative  
CLARK GRUENING  
940 Tyonek Drive  
Anchorage, Alaska  
99501  
907-274-2446



Chairman  
SPECIAL COMMITTEE ON  
THE ALASKA PERMANENT FUND  
Chairman  
WAYS and MEANS SUBCOMMITTEE  
Member  
FINANCE COMMITTEE  
LEGISLATIVE COUNCIL

House of Representatives

POUCH V JUNEAU 99811

April 10, 1978

Mr. Carl Jack, President  
Association of Village  
Council Presidents  
P. O. Box 219  
Bethel, Alaska 99559

Dear *Carl* Mr. Jack:

Please excuse my delay in responding to your written testimony regarding the House Permanent Fund Committee's bill, HB 596. I appreciate your taking the time to detail specific comments for the Permanent Fund Committee.

The Committee specifically addressed many of the points you brought up in your letter during its February meetings and your testimony was entered into the record. After considerable deliberation, a Committee Substitute for HB 596 was passed out of Committee on February 22. The House Finance Committee also made some changes.

I am enclosing a copy of House Finance CS for HB596 for your information. The bill has been referred to the Senate Judiciary Committee.

Thank you for your recommendations and I would be pleased to further discuss with you the House proposal or the Senate proposal, SB 429.

Cordially,

*Clark Gruening*  
Representative Clark Gruening

CG:jl

Enclosure  
One

# AVCP, INC.

Association of Village Council Presidents  
P.O. Box 219 • Bethel, Alaska 99559 • Phone 543-3521

February 7, 1978

The Honorable Clark Gruening, Chairman  
Special Committee on the Alaskan Permanent Fund  
Pouch - V  
Juneau, Alaska 99811

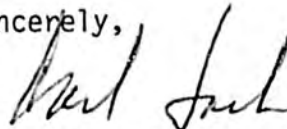
Dear Clark:

Attached you will find my testimony on House Bill No. 596 which needs to be submitted as part of the record for the hearings on the Permanent Fund.

If the bill is revised due to the hearings, we would appreciate receiving a copy of the revised bill.

Thanks.

Sincerely,



Carl Jack, President

CJ:alo



# AVCP, INC.

Association of Village Council Presidents  
P.O. Box 219 • Bethel, Alaska 99559 • Phone 543-3521

TESTIMONY ON HOUSE BILL NO. 596

BEFORE

SPECIAL COMMITTEE ON ALASKA PERMANENT FUND

Honorable members of the Special Committee on the Alaska Permanent Fund, my name is Carl Jack, President of the Association of Village Council Presidents, Inc., and our business address is Box 219, Bethel, Alaska 99559.

We generally agree to the concept of House Bill No. 596 as an enabling legislation; however, we certainly analyze that the language within certain provisions of the present bill will need minor, and major modifications in order for it to become a viable law for the citizens of our state.

Our first concern involves the Powers of the Investment Oversight Committee. Under section 24.20.670 (4), we analyze that the committee needs establish guidelines for the eventual selection of the Board of Trustees of the Alaska Permanent Fund, Corporation, Board of Trustees of the Alaskan Renewable Resource Corporation, and the Alaska Enterprise Investment Corporation Policy Board. Though there are qualifications relative to certain individuals on all three boards, we foresee that there is a need to establish qualifications for all the individuals whom will be involved as members of the three entities. This particular consideration would probably curtail undue pressure by the public that certain members are not duly qualified to sit as members relative to any of the three institutions.

Under item 6 of the Powers, we analyze that the Committee can place on paper every recommendation relative to the structure and operating procedure of the various state agencies; however, those recommendations can be nil and void if they are not implemented. Therefore, we are recommending that added language be instituted where every recommendations shall be implemented by the appropriate agency affected.

Under Section 37.13.040., we have a concern since there is a stipulation which states that the Alaska Permanent Fund Corporation is going to be the "...government instrumentality in the Department of Revenue..." We feel that the Fund Corporation should not, in anyway, be wired into the State Bureauacracy since it should be free from State Administrative procedures. Our analysis is that the Alaska Permanent Fund Corporation should be an independent corporation, and be free from any State Departmental Agency. However, this does not mean that total cooperation will be avoided by any State Agency with the Corporation. The cooperation is needed in order for the Corporation to be an affective corporation in which guidance can be acquired like say from the Department of Revenue, and other Departments.

The other reasoning is that the corporation is initially being formed as a corporation which will be answerable to the public. Therefore, there should be a type of independence from the other Departments since it will be responsible, and responsive to the public due to the fact that the corporation is dealing with accrued funds for the benefit of the present, and future generations of our State.

# AVCP, INC.

Association of Village Council Presidents  
P.O. Box 219 • Bethel, Alaska 99559 • Phone 543-3521

Under Section 37.13.080 (a), we analyze that the possible trustee relative to his/her residency is too short. We believe that the three year residency within the State need to be changed to five years or more. This requirement would, at least, instill in the possible appointee the needed time to analyze, comprehend, and fully understand the needs of the people. The situation would also provide the needed time for the individual to understand the diversity of the state population on any one statewide issue whether of the past or the future.

Under Section 37.13.110, we are concerned about the employment and the determination of the salary of the Executive Director. There needs to be stipulated statements within the enabling legislation relative to the qualifications of the Executive Director. It seems that the Executive Director would need knowledge of, experienced on, and qualified for the operation of a major monetary fund. Otherwise, without these types of stipulations, we assume that the Board of Trustees would just about hire anybody who could even be a streetwalker.

Under Section 37.13.130 (b), there needs to be added language relative to income producing investments. The addition should state "... investments which have shown a percentage of net earnings the previous year" or similar to this language. Otherwise, the Board of Trustees will have no stipulated guidelines to follow while considering certain types of investments. Also, this situation would insure that the trustees be required to invest only on income producing entities.

Within provision (e) of the above section, it would seem prudent to state that "The corporations may not borrow funds for and/or guarantee the obligations of others."

Within provision (h) of the same section, it would also seem prudent that instead of just the necessary review of the investment guidelines by the Investment Oversight Committee that whatever guidelines are considered need to be adopted by the legislators through the basis of majority vote. The adoption may not be necessary for every guideline and word; however, the necessity may be needed on major investment guidelines where consideration of guidelines would be requirements for major monetary investments matters.

Under Section 37.13.140, a laymen, a lawyer, and an accountant may be at a loss due to the words within the section. The section talks initially on securities, then it proceeds on the discussion of bonds. As a result, there is a definite need for clearer language within this particular section; otherwise every attorney will be arguing as to what the intent of the provision would mean like say section 7 (1) of the Alaskan Native Claims Settlement Act.

Under Section 37.13.190, there is a definite need for another item. Since the Board of Trustees will eventually be involved with major investments for the benefit of the permanent fund accruing monetary returns, it would seem prudent for the appointee to disclose his/her interests. We believe that after the appointment by the governor, and before the appointment is approved by the legislators, the appointee definitely needs to disclose his monetary interests to the public, the governor, and the Investment Oversight Committee. This language needs to be added due to the fact that there is language in the other sections which states to the affect that a Board Member will not vote on his investments if the Trustees want to invest in the member's corporation.



# AVCP, INC.

Association of Village Council Presidents  
P.O. Box 219 • Bethel, Alaska 99559 • Phone 543-3521

✓ Under Chapter 55 and Section 44.55.010, we have a concern relative to the Alaska Enterprise Investment Corporation being the government instrumentality of the Department of Revenue. We believe that the same or similar arguments can apply to this section as Section 37.13.040 of House Bill No. 596.

Under Section 44.55.030, though the purpose can remain as is, there is possibly a need for an addition to the provision or another section to the bill. There should be an applicable rule of thumb as to what would be the maximum amount in dollars for each of the two purposes. Otherwise, every private enterprise and community development will request for major financing from the Investment Corporation without any consideration for equalization and diversification of funds for the maximum benefit by the other state citizens who want to acquire loans.

✓ Under Section 44.55.060, there is a need for additional language relative to the Board's duties. The addition would be that the Policy Board will be responsible for drafting, and finalizing investment guidelines for private enterprise and community projects. The guidelines would at least clarify any quandries relative to monetary investments within the two areas.

Under Section 44.55.070 (3), we believe that the President should "be responsible after approval by the Investment Committee for making investments in investment grade securities..."

Under Section 44.55.080, we analyze that the Enterprise Investment Corporation Policy Board members need to each be specialized in certain areas of investments. Due to each member having a specialized field would generally guide the corporation as to its diversified investments.

Under Section 44.55.125 (i), there needs to be a stipulation that states that the former Committee members and former employees will not have the right to any state investments. This requirement would provide a better situation due to the fact that the former member/employees will have an extensive knowledge relative to the total operation and procedural information as to how the investments are made.

✓ Under Section 7, (Transition), the Commissioner of Revenue needs to transfer all the funds after the Permanent Fund Corporation is established to handle the funds. We believe that this needs to be an understanding.

Aside from the above recommendations which may be minor and major for the benefit of the Special Committee's analysis and consideration, we would like to recommend the following to be included in House Bill No. 596:

- A. Due to the fact that there will be many legal documents coming out of the mentioned corporations, boards, and committees, we analyze that there is a need for a close working relationship by these entities with the State Attorney General's office. Under this particular bill no mention is made of attorneys from the viewpoint of the state except that the President and/or Executive Director can hire his staff when needed. We believe that another section is needed relative to the State Attorneys who need to be working closely for the various corporations under House Bill No. 596.



# AVCP, INC.

Association of Village Council Presidents  
P.O. Box 219 • Bethel, Alaska 99559 • Phone 543-3521

- B. If there is a question as to where the earnings of the investments will go to, we believe that the earnings need to go back into the permanent fund. This procedure would insure that, the fund will be for the benefit of the future Alaskan generations. In fact, it would be appropriate to reinvest the earnings up to a certain point in dollars. Any excess of the earnings would then be placed back into the permanent fund. This situation would always insure that the dollars are working and earning money on a continual basis for the benefit of Alaskans.
- C. Mention is not made on collection procedures within the House Bill. It seems that some of the presently existing state loan programs have a high delinquency rate. Since this situation does exist, there needs to be a procedure developed in order for the State to work the contractual obligation due to the loan(s).
- D. We have stressed in our testimony for the appropriate designee under the bill to establish a maximum amount in dollars for any type of loan. In fact, it would seem appropriate to incorporate some of the ideas of the Senate Bill for the Permanent Fund relative to the type of loans and the loan amount within House Bill 596.
- Simultaneous to the above situation, it would be appropriate, as stressed before, to incorporate loan granting, and record keeping procedures within the bill.
- E. Within the various provisions of the bill, mention is made of hiring new staff members in order to implement the legislation if passed by both Houses of the Legislature. It would seem appropriate for the committee to consider on transferring some of the State employees from the Department of Revenue, and other Departments. It would seem more expedient to utilize some of the existing State staff members in order to implement the legislation, immediately, and if House Bill No. 596 passes both Houses. This situation would at least cut down the State Budget instead of increasing it.
- F. We are highly stressing that if 596 becomes a reality that the administration of the various corporations do not become bogged-down in a bureaucracy maze like what has happened to the other loan programs, such as, the Alaska Housing Finance Corporation of 1971. If this situation occurs, any of the benefits as proposed will not become a reality for the future Alaskan generation.

Overall, House Bill No. 596 is very general in nature, and it needs to be more specific within its certain provisions. If it is not improved in total, the Association of Village Council Presidents, Inc. will be leaning toward the Senate Bill on the Permanent Fund.

# Alaska State Legislature

Representative  
**CLARK GRUENING**  
940 Tyonek Drive  
Anchorage, Alaska  
99501  
907-274-2446



Chairman  
SPECIAL COMMITTEE ON  
THE ALASKA PERMANENT FUND  
Chairman  
WAYS and MEANS SUBCOMMITTEE  
Member  
FINANCE COMMITTEE  
LEGISLATIVE COUNCIL

## House of Representatives

POUCH V JUNEAU 99811

March 20, 1978

Mr. Rodney A. Blakestad  
P. O. Box 80747  
Fairbanks, Alaska 99708

Dear Mr. Blakestad:

Representative Sally Smith forwarded your letter regarding investment in gold and silver through the Permanent Fund to me for response.

The House Special Committee on the Alaska Permanent Fund has passed out a bill that will hopefully contain the security of which you speak and the flexibility to manage the money to the greatest benefit of Alaskans as a whole on the ever changing money market and also make it available in small part to a loan program for Alaskans.

The Committee did consider investing in gold and silver but opted for conventional but secure money market investments and securities which allow flexibility and profit while maintaining a significant safety of principal.

I am enclosing a copy of CS HB 596 for your information and please contact me if you have further comments.

Thank you for your interest.

Cordially,

  
Representative Clark Gruening

cc: Rep. Sally Smith

CG:jl

Alaska State Legislature

REPRESENTATIVE  
SALLY SMITH  
321 CHURCH  
FAIRBANKS, ALASKA 99701



WHILE IN JUNEAU  
POUCH V  
JUNEAU, ALASKA 99811

House of Representatives  
March 20, 1978

Mr. Rodney A. Blakestad  
P.O. Box 80747  
Fairbanks, Alaska 99708

Dear Mr. Blakestad:

Thank you so much for taking the time to write me of your concern with state taxes. It's hard to explain the total tax situation in Alaska, and particularly hard since that's not my field of expertise. Although I do know that the statistics say Alaskans pay more in taxes, Alaskans also receive more from the federal government per capita than any state in the union. The expenses involved in getting services out within the state are phenomenal, and admittedly, we don't always do it in the best way. We are simply so spread out that we don't see the inefficiencies in the system as quickly as we should.

There are efforts being made to lower the personal income tax as the revenues from development come in. But there are, of course, other prices to pay with the development.

Your suggestion of investing in gold and silver, I found quite interesting. The permanent fund is still setting policy. I have sent a copy of your letter to Clark Gruening who chairs the House Permanent Fund Committee. I don't know of their consideration of a gold and silver investment, but perhaps Clark can comment directly to you.

I think the future of Alaska is exciting, particularly with the caliber of people we have trying to make that future the best possible. Your input is a help in that planning. Thank you for taking the time to write and please do so again.

Sincerely,

Sally Smith  
Alaska State Representative

cc. Gruening



State Representative Sally Smith  
Alaska House of Representatives  
Pouch V  
Juneau, Alaska 99811

March 13, 1978

Dear Sally:

Over the last few months I have read a lot of articles appearing in the Fairbanks News Miner and in a couple Alaska periodicals concerning the investment of excess state oil revenues. I would like to make a couple points on this matter:

First, Alaskans are taxed heavier than any other people in the United States - does it not seem reasonable then, that if the State is going to have revenue surpluses over the next decade, that the resident tax payer can not expect a dramatic decrease in State income tax?

Second, I have heard a lot of proposals about where and how the state is going to invest these excess dollars, but I have not heard one proposal for investing in the safest of all investments - gold and silver. I recommend that the State invest at least half of the monies earmarked for the permanent fund for the purchase of Alaskan gold or free market gold and silver, to be stored in a high security bank vault. I greatly fear that mismanagement, corruption, devaluation, inflation, monetary crises, or more likely a combination of these, may render our permanent fund defunct in the not-to-distant future. By maintaining a sizable "hoard" of these precious metals we would then need only consider corruption as a viable diminution of assets - and this hopefully can be controlled. This idea has many other ramifications - all of which seem quite favorable for our future.

Respectfully submitted,



Rodney A. Blakestad  
P.O. Box 80747  
Fairbanks, Alaska 99708

# Alaska State Legislature

SPECIAL COMMITTEE ON  
THE ALASKA PERMANENT FUND  
(907) 276-3433

528 W. 5TH, SUITE 270  
ANCHORAGE, AK. 99501

[POUCH V. JUNEAU, AK. 99811]  
(907) 465-5875  
4955



## MEMBERS

REP. CLARK GRUENING, CHMN.  
REP. TERRY GARDINER, V. CHMN.  
REP. E. J. HAUGEN  
REP. RUSS MEEKINS  
REP. BILL MILES  
REP. LEO SCHAEFFER  
~~REP. RICK BRISN~~  
Rep. Joe Hayes

## House of Representatives

March 3, 1978

Mr. R. J. Miller, Jr.  
Alaska Bankers Association  
P. O. Box 659  
Anchorage, Alaska 99510

Dear Dick:

Thank you for your well supported position paper on the establishment of the Alaska Permanent Fund.

House Bill 596 provides for an Alaska Enterprise Investment Corporation. "The purpose of the corporation is to provide capital at market rates and terms for small and medium scale (1) productive private enterprises, and (2) community development projects for which sufficient capital is not available from other sources on reasonable terms."  
(Sec. 44.55.030)

Further, in Sec. 44.55.020 investment would be directed towards projects "for which sufficient capital is not available from other sources on reasonable terms". The Corporation "working with private financial institutions to supplement but not supplant their services can help to alleviate this shortage." Clearly, the intent is not to supplant the private lending institutions.

For your information, I have enclosed a copy of CSHB 596 which passed out of Committee February 22 and would welcome any further comments you might have.

Cordially,

Representative Clark Gruening

CG/jl

Enclosure

# ALASKA BANKERS ASSOCIATION

P.O. BOX 659

ANCHORAGE, ALASKA 99510

February 16, 1978

OFFICERS:

R. J. MILLER, JR.  
President  
Alaska Bank of Commerce

WILLIAM G. BROCK  
First Vice President  
The B. M. Behrends Bank

RICHARD T. HALL  
Second Vice President  
National Bank of Alaska

STEVEN J. JOHNSON  
Secretary - Treasurer  
Alaska Bank of Commerce

The Honorable Clark Gruening  
House of Representatives  
Pouch V  
Juneau, Alaska 99811

DIRECTORS:

EUGENE ERSKINE  
Alaska Mutual Savings Bank

GARY ROTH  
First National Bank of Fairbanks

H. A. "BUZ" HOFFMAN  
First National Bank of Anchorage

ROBERT E. BARNES  
Alaska State Bank

ARNOLD W. GEITZ  
United Bank Alaska

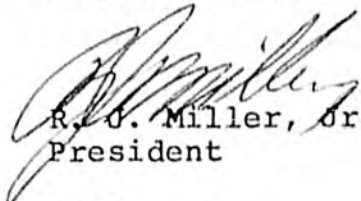
WILLIAM GREEN  
Alaska National Bank of North

Dear Clark:

Enclosed is information relative to the Alaska Bankers Associations position on the permanent fund. We hope this information will be useful in your deliberation.

Sincerely yours,

ALASKA BANKERS ASSOCIATION

  
R. J. Miller, Jr.  
President

RJMjr: rwc  
Enclosures



POSITION PAPER-ON THE PERMANENT FUND

by the  
Alaska Bankers Association  
for the  
State of Alaska Legislature

The Alaska banking system has performed well as a provider of funds to households and businesses in Alaska.

Over the past five years the total deposits in Alaska banks have doubled, coinciding with the doubling of the gross state product over the same period of time.

It is interesting to note that over the past five years bank loans have increased 150% -- a considerably greater rate of increase than the increase in bank deposits. This reflects both an ability and inclination on the part of Alaska banks to respond to a heavy demand for funds.

Alaskans have a wide variety of banking alternatives to choose from, and they enjoy a broad geographical distribution of banking facilities. ~~In 1976 there were twelve commercial banks in Alaska with twenty-eight branches among them.~~ There are three banks per 100,000 population in Alaska compared to an average of 2.3 banks for the other western states.

Like most young rapidly developing economies, Alaska is a net importer of capital. The Alaska banks have proven their effectiveness as conduits for capital from the "lower 48" to Alaska. By the end of 1977 Alaska banks were servicing approximately \$1 billion of loans from "outside" investors and financial institutions. This is virtually equal to the \$1 billion of loans which Alaska banks are carrying on their own books. Clearly, then, the Alaska banks have been able to channel into Alaska an amount of money equal to the amount of loans which they have made from their own deposits. The ability of Alaska banks to attract funds from the "lower 48" has resulted from broad and long lasting relationships which the Alaska banks have nurtured over the past years. It is our feeling that these relationships will play an important role in providing financing to Alaska households and businesses over the decades ahead. Therefore, the money markets in Alaska should not be so disrupted by actions by the Permanent Fund so as to jeopardize these relationships.

It is interesting to note that the private sector has been more than proportionately responsible for the generation of deposits and loans in Alaska over the last five years. From the end of 1972 to the end of 1977, government deposits as a percentage of total deposits in Alaska banks fell from approximately 34% to 20%. It can also be noted that Alaska banks tend to pay higher rates on certificates of deposit

than banks in the "lower 48." Therefore, the State of Alaska could achieve the dual benefits of (1) generating a higher return on part of its investment portfolio and (2) providing additional funds for loans to Alaskans simply by increasing the amount of money it keeps on deposit in Alaska banks. Further, the State of Alaska could permit the Alaska banks to make longer term loans to businesses simply by investing in longer term certificates of deposit of Alaska banks.

Although the State of Alaska could achieve many of its financing objectives through the existing banking system, it has established ten direct loan programs as indicated below.

#### STATE OF ALASKA LOAN PROGRAMS

<u>Name</u>	<u>Interest Rate</u>	<u>Amount As of 6/30/77</u>
Agriculture	6 & 4	\$ 4,564,000
AK State Dev. Corp.	Legal	1,949,000
Child Care Facility	6	10,000
Commercial Fishing	7	10,744,000
Fisheries Enhancement	8	1,400,000
Small Business Dev. Corp.	7	379,000
Small Business Loans	8	10,214,000
Tourism	8	10,077,000
Water Resources	5	450,000
Veterans Affairs	7.5	150,972,000
Total		<u>\$190,759,000</u>

Clearly the State of Alaska has already been a substantial supplier of funds to Alaskans, and the rate of increase in its activity has been accelerating. It seems that, prior to



initiating huge new loan programs from the Permanent Fund, consideration should be given to improving and expanding existing loan programs.

The flow of capital to and from any economy is an extremely precarious matter and can do as much harm as it does good. For example, an abrupt or unusually large injection of funds into an economy can cause severe inflationary pressures. Below is a table indicating the rates of change in the consumer price indexes of Anchorage and the United States over the past decade.

RATES OF CHANGE IN CONSUMER PRICE INDEXES

	<u>U. S. Urban Average</u>	<u>Anchorage, Alaska</u>
1967	2.9%	2.2%
1968	4.2%	2.6%
1969	5.4%	3.2%
1970	5.9%	3.6%
1971	4.3%	3.1%
1972	3.3%	2.7%
1973	6.2%	3.7%
1974	11.0%	10.3%
1975	9.1%	14.1%
1976	5.8%	8.1%
1977	6.2% (11-month)	6.7%

It can be seen readily that the historical pattern of a lower rate of inflation for Anchorage than the United States in general ended abruptly during the boom years of 1975 through 1977 when the Alaska economy was dramatically overheated by two events: rapid acceleration in spending by state and municipal governments and local expenditures associated with the trans-Alaska oil pipeline project.

The high inflationary bias of the injection of funds into the Alaska economy results from the fact that Alaska households and businesses are highly consumption oriented. That is, relatively few Alaska loans are used for increasing the productive capacity of the Alaska economy, because, of course, most local Alaska businesses are oriented toward wholesale and retail trade and services. Therefore, an over-injection of funds into the Alaska economy or the encouragement of heavy borrowing by lower interest rates or otherwise abnormally favorable terms presents the very real risk of over-extended without any sort of commensurate increase in the basic economy to support such expansion by local businesses. Accordingly, it seems considerably more appropriate that the Permanent Fund, if it is intended to make a sustainable long lasting contribution to the viability of Alaska businesses and the wellbeing of Alaska households, should pursue a strategy of making funds available to major projects that affect the level of industrial development in Alaska.

Over the past few years the Alaska banks have been increasing loans on their books and increasing the amount of funds from outside investors which they are channeling into Alaska loans at the rate of approximately \$300 million per year. The Permanent Fund is estimated to grow at an annual rate of approximately \$200 million during the mid 1980's. An injection of these funds into the Alaska economy as well as anticipated

heavy increases in expenditures by State General Fund runs a very real risk of severely disrupting the existing adequate and effectively functioning money markets in Alaska.

In summary, making funds available through the Permanent Fund to local businesses and households may provide only a short run, unsustainable and, therefore, "fictitious," boost to the economic well being of Alaska. On the other hand, the local Alaska banks and other financial institutions are already extremely effective in channeling the funds which are generated by expansion of basic industry in Alaska to Alaska households and businesses at a rate which keeps pace with the rate of growth of the economic base.



Loans  
- (Thousands)

12-31-72

12-31-73

	Bank Amount	Participant Balance	Bank Amount	Participant Balance
Real Estate:				
Construction & land development	16,371		17,698	
Farm	1,868		1,325	
1-4 Family	150,527		150,958	20,496
Multi Family	20,173		21,961	
Non farm - non residential	53,391		65,902	
Participation		5,850	219	14,382
Total Real Estate	242,330		258,063	34,878
Commercial:				
Commercial and Industrial	133,526		147,143	
Participation				
Total Commercial	133,526		147,143	
Personal:				
Auto	31,748		34,187	
Credit card and related plans	5,618		10,212	
Mobile Homes	27,548		29,368	
Consumer goods	11,651		15,874	
Home improvement	4,474		4,988	
Other	14,502		12,647	
Total Personal	95,541		107,776	
Other:				
Financial inst.	590		21,693	
Securities	644		392	
Farmers non real estate	1,776		1,036	
All other	2,094		3,661	
Total Other	5,104		25,782	
Total Loans (Gross)	476,501	5,850	539,764	34,878

Investor Loans

258,717

332,334

## Commercial and Mutual Savings Banks

Loans  
(Thousands)

12-31-74

12-31-75

	Bank Amount	Participant Balance	Bank Amount	Participant Balance
Real Estate:	<del>306,259</del>	<del>66,484</del>	<del>367,312</del>	<del>102,691</del>
Construction & land development	30,289	2,076	38,532	2,126
Farm	1,458		1,190	
1-4 Family	168,342	20,942	227,257	26,238
Multi Family	25,000		22,957	
Non farm-non residential	80,793		76,843	
Participation	377	43,466	533	74,327
Total Real Estate	306,259	66,484	367,312	102,691
Commercial:				
Commercial and industrial	198,336		218,431	4,000
Participation				
Total Commercial	198,336		218,431	4,000
Personal:				
Auto	39,844		62,098	
Credit card and related plans	16,441		17,257	
Mobile Homes	36,290		57,041	
Consumer goods	16,678		24,578	
Home improvement	5,453		5,531	
Other	18,342		40,082	
Total Personal	133,048		206,587	
Other:				
Financial institutions	977		4,733	
Securities	823		686	
Farmers- non real estate	866		690	
All other	8,021		10,990	
Total Other	10,687		17,099	
Total Loans (Gross)	643,330	66,484	809,429	106,691
	<u>Investor Loans</u>			
	418,531		545,900	



Loans  
(Thousands)

12-31-76

6-30-77

	12-31-76		6-30-77	
Real Estate:				
Construction & land development	106,386	6,352	96,645	10,729
Farm	712		460	
1-4 Family	237,184	64,126	266,781	83,900
Multi Family	29,021		34,424	100
Non farm - non residential	89,707		96,078	
Participation	1,811	62,349	3,299	66,279
Total Real Estate	464,821	132,827	497,687	161,008
Commercial:				
Commercial and industrial	287,631	2,953	314,880	4,857
Participation	1,469	1,753	3,567	6,354
Total Commercial	289,100	4,706	318,447	11,211
Personal:				
Auto	62,117		66,479	
Credit card and related plans	21,102		21,815	
Mobile Homes	78,873		61,670	
Consumer goods	30,913		42,573	
Home improvement	7,581		10,068	
Other	25,471		29,152	
Total Personal	226,057		231,757	
Other:				
Financial institutions	5,385		2,211	
Securities	413		610	
Farmers - non real estate	41		501	
All other	8,909		25,355	
Total Other	14,748		28,687	
Total Loans (Gross)	994,726	137,533	1,076,578	172,219
		Investor Loans		
	695,249		816,095	



Deposits  
(Thousands)

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77
<b>Demand:</b>						
IPC	272,558	294,710	429,954	568,522	593,567	647,933
Public Fndas.	30,641	41,755	50,712	59,236	60,572	61,426
Bank	1,695	2,908	2,179	2,103	2,267	1,854
Foreign	-	-	-	27	32	5
Officers checks	8,786	8,994	13,142	21,112	26,500	35,442
Total demand	313,680	348,367	495,997	651,000	682,938	746,660
<b>Savings:</b>						
IPC	170,930	180,577	214,451	317,540	409,889	405,371
Public Funds	-	-	-	-	166	267
Total savings	170,930	180,577	214,451	317,540	410,055	405,638
<b>Time:</b>						
IPC	91,959	118,760	139,261	159,886	234,858	223,791
Public Funds	247,477	236,155	247,700	238,231	203,858	191,741
Banks	-	-	-	-	-	100
Total time	339,436	354,915	386,961	408,167	438,716	415,632
Total time & savings	510,366	535,492	601,412	725,707	848,771	821,270
Total Deposits	824,046	883,859	1,097,409	1,376,707	1,531,709	1,567,930

Capital and Reserves  
(Thousands)

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77
<b>Capital:</b>						
Common	15,990	20,038	22,692	30,424	33,770	33,064
Surplus	27,352	30,324	37,673	43,431	59,143	62,588
Undivided Profits	13,150	14,898	16,119	23,369	32,509	37,108
Other Reserves	1,409	1,783	1,396	1,607	3,258	1,693
Total Capital	58,911	67,048	77,380	98,831	128,680	139,453
Notes and Debentures	5,717	6,185	6,244	6,640	7,290	7,179
Total capital, notes & debrs.	64,628	73,233	84,124	105,471	135,970	146,632
<b>Reserves:</b>						
Bad Debt	7,031	7,575	9,148	11,100	13,619	9,679
Other loan reserves	-	-	-	-	791	806
Securities	123	123	123	123	-	123
Total Reserves	7,154	7,698	9,271	11,223	14,410	10,608

(Thousands)

Loans

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
Real Estate	242,330	258,063	306,259	367,312	464,821	497,687	105.4
Commercial	133,526	147,143	198,336	218,431	289,100	318,447	138.5
Personal	95,541	107,776	133,048	206,587	226,057	231,757	142.6
Other	5,104	26,782	10,687	17,099	14,748	28,687	462.0
Gross Total	476,501	539,764	648,330	809,429	994,726	1,076,578	125.9

Participation	5,850	34,878	66,484	106,691	137,533	172,219	2,843.9
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Housing related *	202,722	207,775	235,085	312,786	352,659	372,943	83.9
% of total loans	42.5	38.5	36.3	38.6	35.5	34.6	

\* 1-4 family, multi family, mobile home, home improvement.

Investor	258,717	337,334	418,531	545,900	695,249	816,095	215.4
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\* \* \* \* \*

Reserves

	7,154	7,698	9,271	11,233	14,410	10,608	48.3
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\* \* \* \* \*

Deposits

Demand	313,680	348,367	495,997	651,000	632,938	746,660	138.0
Savings	170,930	180,577	214,451	317,540	410,055	405,638	137.3
Time	339,436	354,915	386,961	408,167	438,716	415,632	22.4
Time & Savings	510,366	535,492	601,412	725,707	848,771	821,270	60.9
Total Deposits	824,046	883,859	1,097,409	1,376,707	1,531,709	1,567,930	90.3

Public Funds in Total Deposits	278,118	277,910	298,412	297,517	264,430	253,167	(8.9)
% of total	33.8	31.4	27.2	21.6	17.3	16.1	

\* \* \* \* \*

Capital, Notes and Debentures

Capital:							
Common	16,990	20,038	22,692	30,424	33,770	38,064	124.0
Surplus	27,352	30,324	37,673	43,431	59,143	62,588	128.8
Undivided	13,160	14,898	16,119	23,369	32,509	37,108	131.9
Cap. Reserves	1,409	1,788	1,396	1,607	3,258	1,693	20.2
Total Capital	57,911	67,048	77,880	98,831	128,380	139,453	136.7
Notes & Debrs.	5,717	6,185	6,244	6,640	7,290	7,179	25.6
Total Cap, notes & debentures	64,628	73,233	84,124	105,471	135,970	146,632	126.9

Source:  
Reporting banks.  
Department of Commerce & Economic Development,  
Division of Banking & Securities, State of Alaska.



Alaska

Savings and Loan Associations  
(Thousands)

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
Loans	131,699	123,748	130,038	175,537	207,983	221,554	68.2
Deposits	109,843	115,603	128,587	160,054	188,061	205,960	87.5
Assets	153,098	152,843	163,972	213,253	240,141	260,024	69.8

Source:  
Federal Home Loan Bank Board.

Investor Loans

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
	6,792	9,804	13,065	17,450	24,331	57,421	

Source:  
Reporting associations.

Participation Loans

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
	7,867	9,826	11,300	10,993	13,325	8,034	

Source:  
Reporting associations.

\* \* \* \* \*

Credit Unions  
(Thousands)

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
Loans	NA	NA	* 121,676	195,797	277,486	NA	128.1
Shares	NA	NA	* 128,834	199,145	302,763	NA	135.0
Assets	NA	NA	143,149	221,902	331,844	NA	131.8

Source:  
Alaska Credit Union League.  
\* Estimated based on total assets.

\* \* \* \* \*

State of Alaska

Department of Revenue  
Mortgage Loans Purchased  
and  
Serviced by Others\*

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
PERS	18,100	22,300	29,200	32,200	49,000	74,700	312.7
TRS	15,600	20,800	25,300	28,100	45,300	61,900	296.8
Total	33,700	43,100	54,500	60,300	94,300	136,600	305.3

Source:  
Department of Revenue.  
\* Serviced exclusively by Alaska commercial banks, mutual savings banks and savings and loan associations.

Department of Commerce

Division of Veterans Affairs

	6-30-72	6-30-73	6-30-74	6-30-75	6-30-76	6-30-77	% Increase
Loans	17,560	24,794	32,744	67,786	105,922	150,972	759.7

Source:  
Division of Veterans Affairs



State Loan Programs  
(Thousands)

Name	Interest Rate	FY	72	73	74	75	76	77
Agruculture	6 & 4	Unable to contact for further information						4,564
Alaska State Development Corp.	legal rate		4,590	3,860	3,434	3,055	2,237	1,949
Child Care Facility	6	Originated 7-1-77						10
Commercial Fishing	7			12	1,120	2,820	5,725	10,744
Fisheries Enhancement	8	Originated 7-1-77						1,400
Small Business Development Corporation	7		202	347	402	440	393	379
Small Business Loans	8			711	1,200	4,099	6,161	10,214
Tourism	8			1,336	2,439	4,808	8,612	10,077
Water Resources	5	Originated 7-1-77						450
Veterans Affairs	7.5		17,560	24,794	32,744	67,785	105,922	150,972
<b>Total</b>			<b>22,352</b>	<b>31,060</b>	<b>41,339</b>	<b>83,008</b>	<b>129,050</b>	<b>190,759</b>

\*\*\*\*\*

U. S. Government  
(Thousands)

FY 77  
142,900

Small Business Administration

No other information available. Amount shown includes some duplication of loans reflected in bank loan portfolios.

\*\*\*\*\*

Recapitulation  
(Thousands)

	12-31-72	12-31-73	12-31-74	12-31-75	12-31-76	6-30-77	% Increase
<b>Loans:</b>							
Bank	476,501	539,764	648,330	809,429	994,726	1,076,578	125.9
S & L	131,699	123,748	130,038	175,537	207,983	221,554	68.2
Credit Union	NA	NA	* 121,600	195,797	277,486	NA	128.2
<b>Total</b>	<b>608,200</b>	<b>663,512</b>	<b>899,968</b>	<b>1,880,763</b>	<b>1,480,195</b>	<b>1,298,132</b>	<b>113.4</b>
<b>Participations:</b>							
Bank	5,850	34,878	66,484	106,691	137,533	172,219	2,843.9
S & L	7,867	9,826	11,300	10,993	13,325	8,034	2.1
<b>Total</b>	<b>13,717</b>	<b>44,704</b>	<b>77,784</b>	<b>117,684</b>	<b>150,858</b>	<b>180,253</b>	<b>1,214.1</b>
<b>Investor:</b>							
Bank	258,717	337,334	418,531	545,900	695,249	816,095	215.4
S & L	6,792	9,804	13,065	17,450	24,331	57,421	745.4
<b>Total</b>	<b>265,509</b>	<b>347,138</b>	<b>431,596</b>	<b>563,350</b>	<b>719,580</b>	<b>873,516</b>	<b>229.0</b>
<b>Grand Total</b>	<b>887,426</b>	<b>1,055,354</b>	<b>1,409,348</b>	<b>2,561,797</b>	<b>2,350,633</b>	<b>2,351,901</b>	<b>165.0</b>

\* Estimated on total assets.

Census #	324	330	351	405	413	NA
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# Estimated by Department of Commerce, Division of Economic Enterprise.

PROJECTIONS

Commercial and Mutual  
Savings Banks  
(Thousands)

	12-31-76	12-31-77	12-31-78	12-31-79	12-31-80	12-31-81	12-31-82	Incr. %
Loans 16.2% incrs.	994,726	1,155,872	1,343,123	1,560,708	1,813,542	2,107,335	2,448,723	146.2
Reserves 1.5% of loans	14,410	17,338	20,146	23,410	27,203	31,610	36,730	154.9
Deposits 17% incrs.	1,531,709	1,792,099	2,096,755	2,453,203	2,870,247	3,358,188	3,929,079	156.1
Public Funds 20% of depsts.	264,430	358,419	419,351	490,640	534,049	671,637	785,815	197.1
Capital: Equity 7.5% of depsts.	128,680	141,907	157,256	183,990	215,268	251,864	294,680	129.0
Cap & Debrs 8.1% of depsts.	135,970	145,160	169,837	198,709	232,490	272,013	318,255	134.1
Assets 16.3% incrs.	1,779,749	2,069,848	2,407,233	2,799,611	3,255,947	3,786,666	4,403,892	147.1

	12-31-82	% Assets	% Deposits
Loans	2,448,723	55.6	62.3
Deposits	3,929,079	89.2	
Public Funds	785,815		19.9
Reserves	36,730		
Capital	294,680	& resrvs 7.5	8.4
Cap., Notes & Debrs	318,255	& resrvs 8.1	9.0
Assets	4,403,892		

\* \* \* \* \*

Savings and Loan  
Associations

	12-31-76	12-31-77	12-31-78	12-31-79	12-31-80	12-31-81	12-31-82	Incr. %
Loans	207,983	225,227	254,507	237,592	324,979	367,226	414,965	99.1
Deposits	188,061	206,232	233,042	263,337	297,571	336,255	279,968	102.1
Assets	240,141	271,359	306,635	346,497	391,541	442,441	499,958	108.1

The savings and loan industry in Alaska experienced a decrease in loans and assets in 1973 as compared to 1972. By year end 1974 loans still were not at the 1972 level. Deposits, however, increased every year from 1972. Because of these factors the results of projections to 1982 were not in line with the historical figures of 1972 through 1976 when using percent of increase ratios. However, loans to assets and deposits to assets remained fairly constant and averaged 83 and 76 percent respectively. It was therefore decided to use an average rate of increase for assets of 13% through 1982 and develop loan and deposit figures based on percentage of those assets.

PROJECTIONS

Credit Unions  
(Thousands)

	12-31-76	12-31-77	12-31-78	12-31-79	12-31-80	12-31-81	12-31-82	% Increase
Loans	277,486	310,273	341,300	375,430	412,973	454,270	499,691	80.1
Shares	302,763	328,745	361,377	397,514	437,265	480,992	529,084	74.6
Assets	331,844	365,028	401,530	441,683	485,851	534,436	587,872	77.2

The only information available for credit unions was for the years ended 1974 through 1976. During this period substantial growth was experienced averaging over 50% per year. With the recent liberalization of the Federal Credit Union Act enabling credit unions to become more competitive with banks and savings and loan associations, continued good growth is anticipated but it is not believed they will increase at the rate of 50% per year over the next five years. Using a 23% increase, total assets would be 1,149,113,000, or a 246% increase over 1976. Using a 15% increase, total assets would be 767,572,000 for a 131% increase over 1976. It was decided to use a 10% increase which is set forth above. This approach is believed well within the realm of possibility and represents a 77% increase over 1976. Loans and shares were figured on the basis of 85% and 90% of assets respectively which is the average for credit unions during 1975 and 1976.

\* \* \* \* \*

Recapitulation  
(Thousands)

	12-31-76	12-31-77	12-31-78	12-31-79	12-31-80	12-31-81	12-31-82	% Increase
Loans:								
Bank	994,726	1,155,872	1,343,123	1,560,708	1,813,542	2,107,335	2,448,723	146.2
S & L	207,983	225,227	254,507	287,592	324,979	367,226	414,965	99.5
Credit Union	277,486	310,273	341,300	375,430	412,973	454,270	499,691	80.1
Total	1,480,195	1,691,372	1,938,930	2,223,730	2,541,494	2,928,831	3,363,379	127.2
Deposits								
Bank	1,531,709	1,792,099	2,096,755	2,453,203	2,870,247	3,353,188	3,929,079	156.5
S & L	188,061	206,232	233,042	263,337	297,571	336,255	379,968	102.0
Credit Union	302,763	328,745	361,377	397,514	437,265	480,992	529,084	74.6
Total	2,022,533	2,327,076	2,691,174	3,114,054	3,605,083	4,175,435	4,838,131	139.2
Assets:								
Bank	1,779,749	2,069,848	2,407,233	2,799,611	3,255,947	3,786,666	4,403,892	147.4
S & L	240,141	271,359	306,635	346,497	391,541	442,441	499,958	108.2
Credit Union	331,844	365,028	401,530	441,683	485,851	534,436	587,872	77.2
Total	2,351,734	2,706,235	3,115,398	3,587,791	4,133,339	4,763,543	5,491,722	133.5



Alaska State Legislature

Clark

SPECIAL COMMITTEE ON  
THE ALASKA PERMANENT FUND  
(907) 276-3433

528 W. 5TH, SUITE 270  
ANCHORAGE, AK. 99501

[POUCH V, JUNEAU, AK. 99811]

(907) 465-~~3433~~  
465-4955



MEMBERS

- REP. CLARK GRUENING, CHMN.
- REP. TERRY GARDINER, V. CHMN.
- REP. E. J. HAUGEN
- REP. RUSS MEEKINS
- REP. BILL MILES
- REP. LEO SCHAEFFER
- ~~REP. XXXX XXXX~~
- Rep. Joe Hayes

House of Representatives

February 27, 1978

Mr. R. D. Stevenson  
 Special Assistant  
 Office of the Commissioner  
 Department of Revenue  
 Pouch S  
 Juneau, Alaska 99811

Dear Mr. Stevenson:

Thank you for the Fiscal Notes on HB 595, HB 596 and  
 HB 682 prepared by Deputy Commissioner Edenso and recently  
 received by the Committee.

CSHB 596 will be before the Finance Committee March 6, 1978  
 and it would be helpful to have the appropriate Fiscal Note  
 at that time.

I will also be forwarding a Committee Substitute for HB 682  
 for your review and subsequent Fiscal Note in the near future.

Again, thank you for your time and effort and feel free to  
 contact me if I can be of further assistance.

Cordially,

Representative Clark Gruening

CG/jl



# UNIVERSITY OF ALASKA. ANCHORAGE

3221 PROVIDENCE DRIVE  
ANCHORAGE, ALASKA 99504

SCHOOL OF BUSINESS  
AND PUBLIC ADMINISTRATION

February 8, 1978

Rep. Clark Gruening, Chairman  
Special Committee on the Alaska Permanent Fund  
Pouch V  
Juneau, Ak 99811

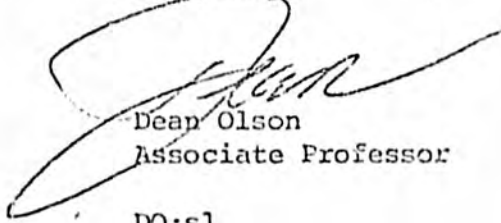
Dear Mr. Gruening:

Thank you for your recent letter and associated material on the Permanent Fund and Renewable Resources Development Fund.

I am enclosing a few comments which I believe pertain to Alaskan business development and to entrepreneurship generally.

Please let me know if I can be of further assistance.

Sincerely,



Dean Olson  
Associate Professor

DO:sl

cc: Garth Jones, Dean  
School of Business and Public Administration, UAA  
✓ Terry Gardiner, Representative

Enc.

ALASKAN ORGANIZATIONS AND PROGRAMS FOR INTERVENTION  
IN THE INNOVATIONS AND ENTREPRENEURSHIP  
DEVELOPMENT PROCESS

A comment on relative roles for the Alaska Renewable  
Resource Corporation; the Alaska Enterprise Invest-  
ment Corporation; the Alaska Native Village Manage-  
ment Assistance Program and the University of Alaska

-By-

Dr. Dean F. Olson



## INTRODUCTION

Providing stimulatory assistance to the innovative process and providing sustained management and technical assistance to entrepreneurship has attracted nation-wide attention. Concern is directed primarily toward the small business because it is the small business and independent inventor which generate nearly two-thirds of the more important innovations.<sup>1</sup> The rate of technological innovation in the United States is decreasing relative to other nations.<sup>2</sup>

In spite of the importance of the small business in the innovation process, the Federal Government has yet to mount the sustained 'out reach' effort to reduce the mortality rate in this important basic resource area. Small businesses employ some 55 per cent of the workforce and produce 44 per cent of the gross national product, yet nearly half (44%) of all small businesses fail within their first two years of existence.<sup>3</sup> The primary cause (93%) of failure is found in the lack of adequate management skills.<sup>4</sup>

Federal agency programs in Alaska that are designed to assist business development consist primarily of the Economic Development Administration, the Small Business Administration, the General Services Administration (CEDC), and the Bureau of Indian Affairs. While the personnel in these agencies are to be commended for their hard work, their combined effectiveness is severely hampered by regulatory constraints, narrowly focused programs, and uncertain funding levels. It is also generally true that these agencies operate in established business sectors, albeit often with new business clients. The opportunity for these agencies to engage in the early stages of the innovative process is restricted programatically and budgetarily.

For the first time since its beginning, the State of Alaska is contemplating providing organized support to innovation and entrepreneurship through the proposed Alaska Renewable Resources Corporations. The ARRC would be funded through the Renewable Resources Development Fund. Its goal would be to broaden the economic base of the State through the orderly commercial development of renewable resources. The level of funding is dependent upon the rate of growth in tax revenues from non-renewable resource extraction but is estimated to fall somewhere between \$140 and \$240 million over the years, 1979 to 1985.

Legislation establishing the Alaska Enterprise Investment Corporation (AEIC) is also under consideration. As currently envisaged, the AEIC would not engage early in the innovation process but reserve itself to support of proven businesses. The proposed legislation provides \$100 million to the AEIC. One-half of that amount is to be used in direct or indirect support of the private sector.

1. F.M. Seltene, Industrial Market Structure and Economic Performance. (Chicago: Rand McNally, 1970) p. 348 -and- Gerald G. Udell, Director of the Experimental Center for the Advancement of Invention and Innovation, Testimony before the Select Committee on Small Business (April 26, 1977) p. 368.
2. Udell, Idid p. 366 -also- "The Breakdown of U.S. Innovation", Business Week, (February 16, 1976).
3. Kurt Mayer, "Small Business as a Social Institution", Small Business and Society (Wash. D.C.: U.S. Gov't. Printing Office, 1975) p. 425.
4. SBA Facts (Washington, D.C.: Small Business Administration, 1975) p. 12.

Another significant development of importance to Alaska's effort to encourage small business development is the creation of over 200 small village corporations under the Alaska Native Claims Settlement Act of 1971. These corporations are just now awakening. The investment capital endowment per corporation ranges from a few thousand to several million but, in the aggregate, totals some \$450 million. Recently, under a grant from the Department of Labor, the Alaska Native Foundation has launched an 'out-reach' program designed to intervene and assist in the development of these small village corporations. This out-reach effort is appropriately entitled the Alaska Village Management Program.

Finally, over the past decade the University of Alaska has made significant progress toward attracting and retaining competent staff in business and engineering. While rapid growth has produced well-known administrative difficulties, the basic structure of the University - the Community College campuses in larger rural communities, extension centers in smaller communities, four-year degree and graduate degree programs in urban centers - has been established. Successful intervention in the innovation process will require a University well-endowed in business and engineering with the out-reach capability afforded by a state-wide organization.

#### THE INNOVATION CENTER CONCEPT AND THE INNOVATION PROCESS

In 1973 the National Science Foundation (NSF) initiated an experiment in the development of technical innovation centers. The objective of the centers is to provide assistance to entrepreneurs, innovators, and small businesses in need of technical assistance. As a part of this experiment, innovation centers were established at Massachusetts Institute of Technology (focusing on entrepreneurial training), Carnegie-Mellon University (focusing on initiating technically based growth businesses), and the University of Oregon (focusing on idea and invention evaluation and the provision of marketing assistance to independent inventors and small businesses). Center activities and results are reported elsewhere.<sup>5,6</sup> In general, center experiences which might pertain to Alaska are listed below:

- (1) That funding for a center must be set to allow for a long-term commitment by University personnel and to provide lead-time for curricula and program development.
- (2) That it may take two to three years to develop a 'full service' center. A full service center would ultimately provide management assistance to businesses, offer technical assistance to the independent inventor and business, encourage entrepreneurship through education, serve as a repository of business and technical publications and feasibility studies, and conduct research in the applied sciences as pertains to the commercialization of Alaskan renewable resources.

5. Robert M. Colton & Gerald G. Udell, Journal of Small Business Management, Vol.14, No. 2, April 1976; Gerald G. Udell & Robert M. Colton, Journal of the Licensing Executives Society, Volume XI, No. 2, June 1976; Karl Vesper, "Venture Initiation Courses in U.S. Schools", Univ. of Washington (NSF Grant DI 43579) 1975.

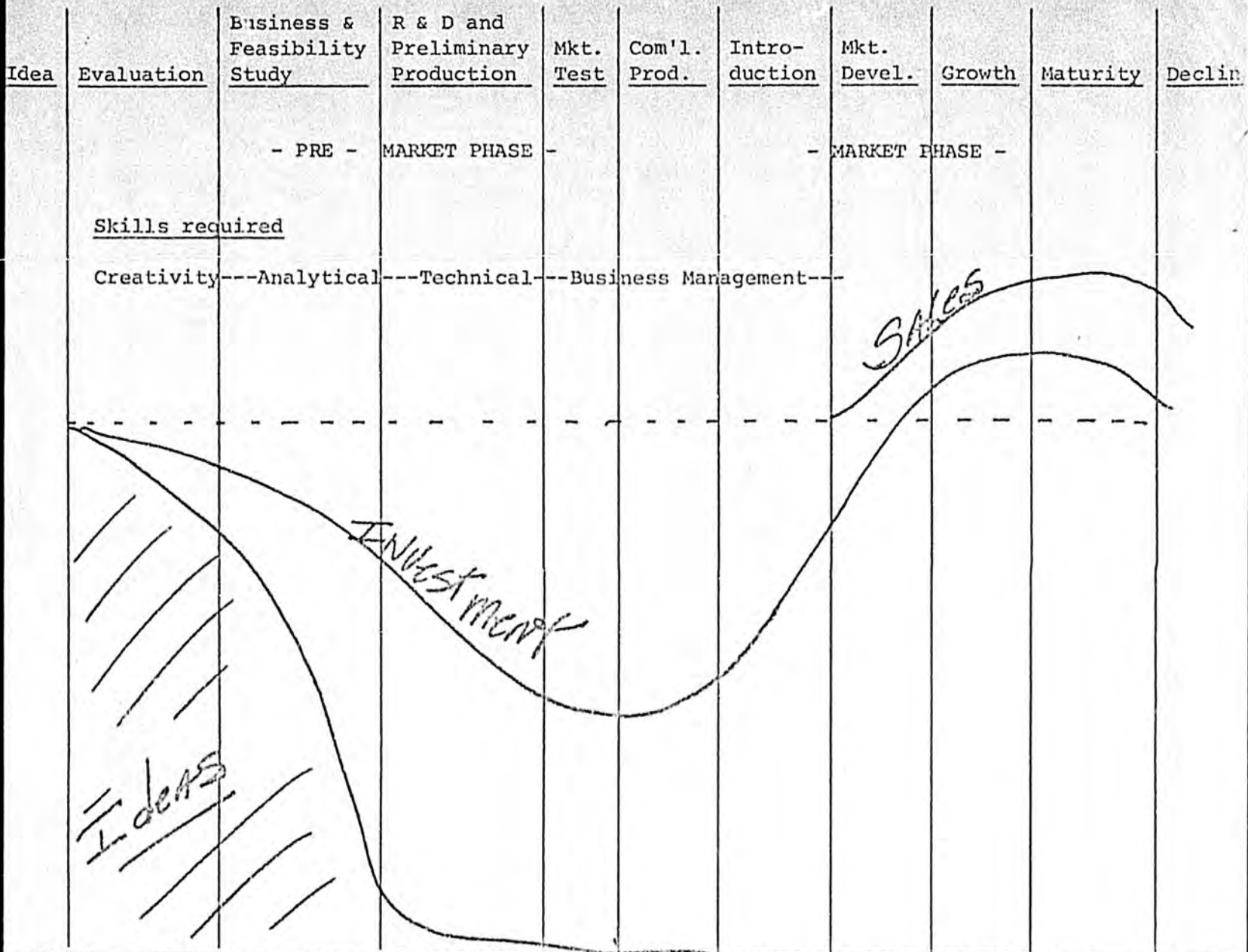
6. Robert M. Colton, Program Manager, National Science Foundation, Testimony before the Select Committee on Small Business (April 26, 1977) pp. 334-7.



The Innovation Center at the University of Oregon has found that innovation is a multi-faceted interdisciplinary process requiring a wide spectrum of technical and managerial skills to successfully encourage and stimulate. Figure I illustrates the several stages of the innovation process and the differing skills which are required along the way.<sup>7</sup>

Figure I

The Innovation Process



7. Udell, Op. cit. p. 373 (Adapted by author)



It is clear from the depiction that few ideas survive the evaluation stage. About 1% of all ideas reach the market place. About 80% of all new products (and 80-90% of new businesses) fail within the first five years. Yet the average business relies upon products less than five years old for 50% of its profits. Thus new product generation, evaluation, development and marketing are vital to economic stability and, in Alaska, to the broadening of the economic base.

The investment/sales time lag shown in Figure I is familiar to all businessmen. New ideas, new concepts and products require a good deal of dedication, time and money prior to fruition if, indeed, the innovation ever reaches the market introduction stage. In Alaska, new products have great obstacles to overcome in the market phase as well. These obstacles stem from lack of maturity in marketing channels, probable customer resistance to new Alaskan brands, a poorly developed or costly communication and transportation network.

#### STIMULATING INNOVATION

The underlying intent of the Alaska Renewable Resources Corporation is to reach out and stimulate the pre-market phase of the innovation process. This is the expensive portion of the development spectrum. It is inherently more expensive due to the risk of failure (reduced output per unit input) and more expensive because traditional investment capital is not responsive. The NSF experience is that management assistance costs \$1,000 to \$3,000 per client, while technical assistance (the premarket spectrum) could amount to \$20,000 to \$30,000 per client.<sup>8</sup> Alaskan costs, particularly if there is to be an 'out-reach' effort, will run well above these amounts.

Stimulating innovation is, in part, a matter of developing linkages - linkages between those with innovative ideas, those with technical and managerial skills, those with knowledge of markets and market demands, and those with venture and other responsible capital. This is not to say it is a passive role for indeed it is not. Stimulating innovation is creatively intervening in a creative process. Intervention in this process is necessarily a multi-disciplinary, multi-industry affair. The skills required simply do not obtain in a given individual or government agency. Furthermore, successful intervention requires that there be trust and confidence between the assisting organization and the innovator. Ideas are the property of those who know of them. Finally, intervention and successful gestation of the idea through to successful marketing of a product seems to be a coordinated process. To anticipate that several intervening organizations could coordinate their separate involvement in process seems idealistic. Thus, one organization should not limit its involvement to one part of the process to the preclusion of following through the process with the client.

#### THE ALASKA INNOVATION CENTER

The experiences of the NSF Innovation Centers suggest it is improbable that the ARRC could successfully intervene in the innovation process independently. It also casts some doubt on the wisdom of having several State corporations, rather than one, engaging in the provision of client services throughout the various stages of the innovation process.

8. Colten, Op. cit p. 335

The probability for successful intervention might be enhanced if the AARC and the AEIC were to, jointly with the University of Alaska - Schools of Business and Engineering, establish an innovative center aiming toward the 'full service' concept outline above.

Furthermore, the Village Corporations established under ANCSA provide an extraordinary opportunity in the linkages these organizations provide to rural areas. Rural Alaska is the homeland of most of the State's renewable resources. As major surface land owners, Village Corporations will constitute one important ingredient to economic stability in Alaska. Another vital linkage in this context is the new ANF Village Management Assistance Program. The VMA program could represent the 'out reach' dimension which might be needed throughout the innovation process.

Stimulating innovation and entrepreneurship in Alaska will require a maturity of institutional purpose and administrative competence which is not currently widespread in Alaska. Considerable time, money, and skill will be required to collect the personnel within the State who will become the core of competence to drive the innovative center.

Long-term success will depend upon the development of entrepreneurship seminars and other programs designed to help small businesses and innovators undertake the business planning requisite to their success.

Given the time which is apparently required to achieve institutional maturity in innovative center development, we should begin work now. By 1980, the Alaska Innovation Center could be providing:

- (1) Management assistance to Alaskan small businesses near or into the market phase of the innovation cycle;
- (2) Technical and analytical assistance to businesses and innovators in the premarket phase;
- (3) Seminars, courses and workshops on entrepreneurship and business planning;
- (4) Repository services, an inventory of possible ideas, studies of feasibility and technical data;
- (5) Research into the applied sciences as pertains to the commercialization of Alaska's renewable resources.



STATE OF ALASKA  
THE LEGISLATURE

LEGISLATIVE AFFAIRS AGENCY

POUCH Y - STATE CAPITOL  
JUNEAU, ALASKA 99811  
907-465-3800

MEMORANDUM

February 2, 1978

SUBJECT: HB 596 Permanent Fund

TO: Representative Clark Gruening  
Chairman  
Special Committee on the Permanent Fund

FROM: Billy G. Berrier *BGB*  
Director  
Division of Legal Services

We have found certain technical corrections that we feel should be made to HB 596. These changes reflect changes correlative to decisions made by the interim committee but not picked up in the final re-draft.

SUGGESTED CHANGES

1. Page 1, lines 6 and 7, following the word "revenues" on line 6, add "and to legislative oversight." (With broadening of the legislative oversight committee responsibility to include all agencies involved in lending, borrowing or investing, there is a question as to compliance of the title with the requirement of the Constitution that the subject of the bill shall be expressed in the title.)

2. Page 12, line 25 through page 13, line 4, delete all material. (Because of the wide nature of publicly held stocks the permanent fund corporation will invest in, the conflict of interest was changed from prohibitory to disclosure. The later section now appears as Sec. 37.13.120 on page 9. This Sec. 37.13.190 should have been deleted when it was replaced by the rewritten section.)

3. Page 12, line 25, add:

Sec. 37.13.190. TAX EXEMPTION. The corporation is exempt from all taxes and assessments in the state. All security instruments issued by the corporation,



their transfer, and their income are exempt from all taxes and assessments in the state.

(The tax exemption section in Sec. 44.55.190 on page 24 should apply to the Permanent Fund Corporation and the Alaska Enterprise Fund Corporation. Because of the organization of the bill, this requires specific sections for each.)

4. Page 14, lines 10 - 13, delete all material and substitute:

(2) there is a shortage of investment capital available from other sources on reasonable terms for financially sound small and medium scale productive private enterprise and community development projects;

Page 14, lines 17 - 21 delete all material and substitute:

Sec. 44.55.030. PURPOSE. The purpose of the corporation is to provide capital at market rates and terms which are not available from other sources on reasonable terms for small and medium scale productive private enterprises and community development projects.

(Under the existing language, the application of the modifier "for which sufficient capital is not available from other sources on reasonable terms" is unclear. It was intended that this apply to both types of projects as in the suggested change.)

5. Page 15, line 12, following "(d)" insert the word "Public". (The member of the executive branch who is on the policy board would be on a full-time pay status. This was not picked up when the section was changed to coincide with the change in trustees in Sec. 37.13.100.)

6. Page 19, line 10, delete the word "it" and substitute "the investment committee". (The referent of the word "it" in the existing language is the investment committee but that referent is somewhat unclear in the existing language.)

Representative Clark Gruening  
Page 3  
February 2, 1978

7. Page 19, line 27, following the word "of" add:

"financially sound small and medium scale"

(This addition is for consistency since these modifiers are otherwise used uniformly.)

8. Page 20, line 11, delete the word "bank" and substitute "corporation". (Terminology change not picked up when name changed.)

9. Page 23, lines 13 and 14, following the word "members" delete "of the board of trustees" and substitute "of the policy board and investment committee".

Page 23, line 15, following the word "members" delete "of the board of trustees" and substitute "of the policy board and investment committee".

Page 23, lines 22 and 23, following the word "member" delete "of the board of trustees" and substitute "of the policy board and investment committee". (Each reflect name changes for which the necessary correlative changes these sections were not made.)

BGB:jpd

# MAC INC.

MANAGEMENT ANALYSIS CENTER, INC.  
550 CALIFORNIA AVENUE  
SUITE 300  
PALO ALTO, CALIFORNIA 94306  
(415) 328-1600

**January 24, 1978**

**Mr. V. Kent Dawson**  
**Executive Assistant to the Governor**  
**Office of the Governor**  
**Pouch A**  
**Juneau, Alaska 99811**

**Dear Kent:**

Following the discussion last week among you, Clark Gruning, Fran Ulmer and me, I gave additional thought to the best way in which research by our firm could help the state resolve some of the key issues involved in structuring the Alaska Permanent Fund Development Corporation. In priority order, five important issues which will have to be resolved by state policymakers are:

1. Should Alaska have a development bank at all?
2. What objectives should the development bank have?
3. How much capital should be put into the bank—initially and long-term—for it to achieve its objectives?
4. What types of projects and companies should the development bank finance—those in sectors of the economy Alaska would like to encourage, those unable to obtain financing in the private sector, or those selected by other criteria?
5. How activist should the development bank be—in seeking out investments, in encouraging similar loans by private sector banks through loan syndications, loan guarantees, or publicity about investment opportunities, and in providing management assistance to companies in which it has invested?

These issues are inter-related. For example, an activist development bank seeking out investment opportunities might have great capital requirements. On the other hand, one which has an active program of contact with private



Mr. V. Kent Dawson  
January 24, 1978  
Page 2

sources of capital may have reduced capital requirements due to private participation. Most importantly, whether the state should have a development bank at all and what the capitalization of the bank and the bank's mode of operation should be ultimately depend on the state's objectives in forming the bank.

I propose that MAC assist Alaska in making decisions on these issues by research on issues 2, 3, 4 and 5. We would interview about ten domestic and international development bank authorities and five development economics professors (Ezra Solomon, Peter Briant, Belden Daniels and two others) and would review relevant published materials on development banks in putting together our findings. To the extent that relevant economic data on Alaska is available, I have assumed that state personnel will be primarily responsible in collecting and analyzing it for MAC. Our findings will address the expected results and implications of each major option open to Alaska's decision-makers on issues 2, 3, 4 and 5. In addition, the effect of decisions relating to one issue on the other issues to be decided will also be discussed. For each major option, we will indicate those development banks we know of which have followed a similar strategy and the degree of success they have experienced. The major arguments for and against each option will be indicated. The options will range from a cautious approach to funding with passive investment management through an activist management approach with high capitalization.

The options would be presented and discussed in one or a series of meetings in Juneau including Professors Solomon and Briant and key members of the Legislature, Governor's office and the Department of Revenue. Professor Daniels or other experts would also be welcome to participate; however, at the proposed level of funding for this work, I have budgeted only for the participation of Professors Solomon and Briant.

The meeting to discuss options is an open, educational process which avoids fixed positions or a situation where consultants tell policymakers what to do. There is no single "right" answer. There are instead choices to be discussed. The options process with experts involved in the discussion and with a basis of research data provides a framework for intelligent policy-making.

The research work could be completed, the options paper written and the meeting(s) in Juneau held within six weeks of your authorization to proceed. Total fees and expenses would be \$20,000 including those for Professors Solomon and Briant.

Mr. V. Kent Dawson  
January 24, 1978  
Page 3

I am hopeful we can begin very soon, so that the meeting can be held in late February or early March and the issues resolved so legislation can be finalized at that time. I would appreciate your discussing this and I will contact you shortly.

Best regards,



Martin H. Behr

Vice President

MHB:m

cc: Fran Ulmer  
Clark Greuning  
Sterling Gallagher

PLEASE NOTE: THE PRECEDING PAGES WERE TREATED  
AS A UNIT IN THE ORIGINAL DOCUMENT.



PLEASE NOTE: THE FOLLOWING PAGES WERE TREATED  
AS A UNIT IN THE ORIGINAL DOCUMENT.

**Price  
Waterhouse & Co.**  
Chartered Accountants

*recd: 2-0-78*  
*#161*  
WESLEY HOUSE 21 MARINA  
P O BOX 2419 LAGOS NIGERIA  
TEL 26384 26385  
CABLES: PRICEWATER (LAGOS)

PBM/1T

19 January 1978

M Doogan, Esq  
House Permanent Fund Committee  
Pouch V  
Juneau Alaska 99801  
USA

Dear Mike

DRAFT LEGISLATION

Enclosed is a memorandum of my comments on the Committee's draft bill which I hope you will find useful. A copy of the bill with minor notations and corrections is also enclosed.

Please let me know if I can be of any further help. In any case, I will look in on you during my next visit around mid-May.

Yours sincerely



PB McDowell

cc w/enclosures  
DC Regis, Esq PW Anchorage

Resident in Nigeria  
PB McDowell  
MC Tayleur  
C Ameko

RM Anson-Cartwright  
AH Chapman  
MA Coates

SM Duncan  
JW Etherington

GI Mills  
TR Watts

MEMORANDUM OF COMMENTS  
ON THE DRAFT LEGISLATION  
FOR THE ALASKA PERMANENT FUND

GENERAL COMMENTS

- 1 The scope of the Investment Oversight Committee is very broad. The inclusion of agencies with "borrowing" functions can extend jurisdiction to the University of Alaska, for example. It might be desirable to restrict the committee's responsibility to oversight only of agencies with lending or investment functions to permit the members to concentrate on a set of reasonably similar agencies. This would encourage the development of useful specialized knowledge by both committee members and staff.
- 2 The proposed capitalization of the Alaska Enterprise Investment Corporation (\$100,000,000 equity plus \$100,000,000 debt) is not large enough to warrant the organization structure proposed, ie Policy Board, Investment Committee, President, Staff, etc. Only if it is contemplated that the Corporation may be expanded in future, is such a complex organization required. If the Corporation remains at the proposed level, consideration should be given to reducing the size of the Policy Board and the Investment Committee and making the Investment Committee part-time.

SPECIFIC COMMENTS

Sec 37.13.080 (b)

Should the restriction also be applied to persons who hold local government office, position or employment?

Secs 37.13.110 - 130

The proposed organization structure appears to present potential problems similar to those encountered by the University of Alaska. The trustees have been given authority and responsibility for day-to-day investment operations. However, by virtue of the part-time nature of their positions, they will in practice have to rely on their executive director and his staff to carry out these functions. The executive director and the board will thus become one with regard to outside review and criticism. The board will not be in a position to provide effective, independent review of management performance, and the additional accountability provided by separation of responsibilities will be lost.

Consideration should be given to statutory separation of the board from management, with the board ultimately accountable for policies and the selection of executive director. The executive director would be accountable to the board for investment performance and would be hired and/or fired on the basis of the board's evaluation of his performance.



The important distinction is that the board is held accountable for its performance with regard to selecting executive directors, while the executive director is held accountable for the performance of his day-to-day investment activities.

This arrangement would place accountability and responsibility for activities that are manageable by a part-time board, with the board, and full-time activities with the full-time executive.

Sec 37.13.140

The meaning of the phrase " . . . . unless these losses are offset by gains on future sales of securities" is confusing. The intended calculation to be made should be clarified, ie, are losses to be absolutely measure each year and fully reimbursed from future income, or will future net gains be carried back against past losses to reduce the amount of those losses that must be funded from future income?

Sec 44.55.020

Consideration should be given to including the three-year minimum residence criterion and prohibition of government office holding as qualifications of the public Policy Board members. This would be similar to Sec 37.13.080 (a) and (b) for the Permanent Fund Corporation Board of Trustees. It would not be appropriate, however, to impose residence requirements for the President and other members of the Investment Committee. These are technical positions and require the most skilled persons available.

Sec 44.55.080

It would be preferable to require the Corporation to meet its operating expenses out of operating income. Sufficient legislative oversight should be provided by the Investment Oversight Committee's review of budgets. Subjecting the Corporation to the Executive Budget Act may dilute the accountability of the Corporation President with little or no offsetting benefit. Exemption should encourage the Corporation to operate as a profit-making enterprise, if that is considered a desirable characteristic.

Sec 44.55.120 (b) (1)

*considered* This appears to be an unintentional error if the limit is intended to apply to total investments. Total available funds may amount to \$200,000,000 if the Corporation borrows in accordance with 44.55.120 (a) (4).

Sec 44.55.125 (b)

This clause will certainly discourage guarantees, if that is the intention! A more realistic limitation will automatically be imposed by the bond rating agencies when the Corporation issues public borrowings. Corporation securities will be rated in accordance with its guarantee obligations, among other factors.

Sec 44.55.125 (e)

The limitation appears restrictive in the Alaskan context, ie high construction costs. Consideration should be given to a higher dollar limit, which combined with the restrictions in 44.55.120 (b) (1) should still provide adequate diversification of investments.

Sec 44.55.130

This section is probably unnecessary. The rating agencies and investment houses will stipulate any such requirements at the time the Corporation borrows from the market. As the market restrictions may be higher than those stated, the section could be interpreted as an upper limit thereby inhibiting the Corporation's ability to borrow on market terms.

PB McDowell  
Lagos, Nigeria  
18 January 1978



McDowell

To Do  
Review & send comments to:

Mike Doogan  
Bouch V  
Joncas

w.o. 4350

BY THE RULES COMMITTEE BY REQUEST  
OF THE LEGISLATIVE COUNCIL (for  
the Interim Committee on the  
Alaska Permanent Fund)

1 IN THE HOUSE

2 HOUSE BILL NO.

3 IN THE LEGISLATURE OF THE STATE OF ALASKA

4 TENTH LEGISLATURE - SECOND SESSION

5 A BILL

6 For an Act entitled: "An Act relating to nonrenewable resource revenues; and  
7 providing for an effective date."

8 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

9 \* Section 1. AS 24.20 is amended by adding new sections to read:

10 ARTICLE IV. INVESTMENT OVERSIGHT COMMITTEE.

11 Sec. 24.20.600. INVESTMENT OVERSIGHT COMMITTEE ESTABLISHED. The  
12 Investment Oversight Committee is established as a permanent interim  
13 committee of the legislature. The establishment of the committee  
14 recognizes the need of the legislature for technical review and over-  
15 sight of the performance of all agencies of the state <sup>which have little</sup> ~~which~~ perform  
16 lending, borrowing or investment functions.

17 Sec. 24.20.610. FINDINGS. The legislature finds that there is a  
18 substantial need for oversight of the performance of all agencies of the  
19 state which perform lending, borrowing or investment functions since  
20 these functions do not receive the detailed review to which other  
21 expenditures <sup>uses,</sup> of public money are subject, and therefore the knowledge  
22 necessary for sound legislation in this area is not readily available.  
23 There is a need for legislative oversight which will provide information  
24 on the policy <sup>ies</sup> and performance of these agencies, the extent to which the  
25 agencies conform to statutory intent, and the impact of their perfor-  
26 mance on the economy and treasury.

27 Sec. 24.20.620. PURPOSES. The purposes of the committee are to

- 28 (1) monitor and report  
29 (A) the performance of the agencies of the state which



1           <sup>have</sup>  
~~perform~~ lending, borrowing or investment functions,

2                   (B) the extent to which the performance of these agen-  
3                   cies has contributed to the fiscal, financial, economic and social  
4                   improvement of the state and its citizens,

5                   (C) the extent to which these agencies and the executive  
6                   have prepared and coordinated short and long term economic, fiscal,  
7                   investment and financial planning;

8                   (2) hold these agencies accountable to statutory intent in  
9                   their performance by recommending, where appropriate, changes in policy  
10                   to the agencies or changes in legislation to the legislature;

11                   (3) annually review the extent of capitalization of the  
12                   investment funds of the state and alternative investment policy for the  
13                   general fund surplus and recommend needed legislation.

14                   Sec. 24.20.630. MEMBERSHIP. The committee is composed of eight  
15                   members: the president of the senate, the speaker of the house, and  
16                   three members appointed from each house by the respective presiding  
17                   officer. The membership from each house shall include at least one  
18                   member from each of the two major political parties. The committee  
19                   shall select its own chairman.

20                   Sec. 24.20.640. TERM OF MEMBERSHIP. (a) The committee shall be  
21                   organized within 15 days after the organization of each legislature.  
22                   Members serve for the duration of the legislature during which they are  
23                   appointed. If a member is reelected or his term of office extends into  
24                   the next succeeding legislature, he continues to serve until reappointed  
25                   or the appointment of his successor.

26                   (b) When a member of the committee files a declaration of candi-  
27                   dacy for an elective office other than that of member of either house of  
28                   the legislature, and he has not resigned from membership on the com-  
29                   mittee, his committee membership terminates on the date of filing.

1           Sec. 24.20.650. VACANCIES. When a vacancy occurs in the statutory  
2 or appointive membership of the committee, the presiding officer of the  
3 house incurring the vacancy shall choose a successor. If the office of  
4 the president of the senate or speaker of the house of representatives  
5 becomes vacant and a vacancy from the affected house occurs among the  
6 membership of the committee, the remaining committee members from the  
7 house incurring the vacancy shall appoint a new member.

8           Sec. 24.20.660. MEETINGS. The committee may meet during sessions  
9 of the legislature and during the interim between sessions at such times  
10 and places in the state as the chairman may determine. Members may  
11 receive, for the minimum time required to get to and from meetings and  
12 for the period while attending meetings, the same travel and per diem  
13 allowances provided by law for members of the legislature when attending  
14 sessions, except that members of the committee receive no per diem  
15 during legislative sessions other than the per diem allowance paid to  
16 other members of the legislature.

17           Sec. 24.20.670. POWERS. The committee has the power to

18           (1) organize, adopt rules for the conduct of its business,  
19 and prescribe procedures for the comprehensive fiscal analysis, budget  
20 review and post-audit functions over those agencies of the state which  
21 ~~perform~~<sup>have</sup> lending, borrowing or investment functions;

22           (2) hold public hearings, administer oaths, issue subpoenas,  
23 compel the attendance of witnesses and production of papers, books,  
24 accounts, documents and testimony, and have the depositions<sup>A</sup> of witnesses  
25 taken in a manner prescribed by court rule or law for taking depositions  
26 in civil actions;

27           (3) require all state officials and agencies of state govern-  
28 ment to give full cooperation to the committee or its staff in assem-  
29 bling and furnishing requested information;



1 (4) hold public hearings relating to the confirmation of  
2 members of the Board of Trustees of the Alaska Permanent Fund Corporation, the Board of Trustees  
3 of the Alaska Renewable Resources Corporation, and the Alaska Enterprise  
4 Investment Corporation Policy Board;

5 (5) prepare and distribute reports, memoranda, or other  
6 necessary materials;

7 (6) make recommendations concerning the structure and operat-  
8 ing practices of all agencies of the state which <sup>have</sup> ~~perform~~ lending,  
9 borrowing or investment functions;

10 (7) receive and review reports and post-audit analyses con-  
11 ducted by independent outside auditors and/or the Legislative Budget and Audit Committee relating to all  
12 agencies of the state which <sup>have</sup> ~~perform~~ lending, borrowing or investment  
13 functions;

14 (8) enter into and enforce all contracts necessary or desira-  
15 ble for the functions of the committee.

16 Sec. 24.20.680. STAFF. The legislative audit division and the  
17 legislative finance division shall provide audits, reports and analyses  
18 requested by the committee. The committee may hire and determine the  
19 salary of the staff it considers necessary within the limit of the  
20 budget approved by the legislature.

21 Sec. 24.20.690. DUTIES. The committee shall

22 (1) report to the legislature its recommendations relating to  
23 the confirmation of suggested appointees to the Board of Trustees of the Alaska Permanent Fund  
24 Corporation, the Board of Trustees of the Alaska Renewable Resources  
25 Corporation, and the Alaska Enterprise Investment Corporation Policy  
26 Board;

27 (2) annually review the long-range operating plans of all  
28 agencies of the state which <sup>have</sup> ~~perform~~ lending, borrowing or investment  
29 functions;



1 (3) review periodic reports from all agencies of the state  
2 which ~~perform~~<sup>have</sup> lending, borrowing or investment functions;

3 (4) present a complete report of investment programs, plans,  
4 performance, and policies of all agencies of the state which ~~perform~~<sup>have</sup>  
5 lending, borrowing or investment functions to the legislature within 30  
6 days after the convening of each regular session;

7 (5) present to the legislature within 30 days after the con-  
8 vening of each regular session a review of the report of the governor  
9 under AS 37.09.020(b) with recommendations for any needed legislation;

10 (6) in conjunction with the finance committee of each house  
11 recommend annually to the legislature the investment policy for the  
12 general fund surplus and the income from the permanent fund.

13 Sec. 24.20.700. RECORDS. The committee shall keep a complete file  
14 of all reports presented to it and all reports presented by it to the  
15 legislature or any legislative committee.

16 \* Sec. 2. AS 37.07.020 is amended by adding a new subsection to read:

17 (b) The governor shall annually, before the convening of the  
18 legislature, report to the legislature through the Investment Oversight  
19 Committee the long-range fiscal and economic consequences of

20 (1) alternate levels of capitalization of the investment  
21 funds of the state; and

22 (2) alternative investment policy for the general fund  
23 surplus.

24 \* Sec. 3. AS 37 is amended by adding a new chapter to read:

25 CHAPTER 13. ALASKA PERMANENT FUND.

26 Sec. 37.13.010. ALASKA PERMANENT FUND. Under art IX, sec. 15 of  
27 the state constitution, there is established as a separate fund the  
28 Alaska permanent fund. The permanent fund consists of 100 per cent of  
29 mineral lease bonuses after deduction of any amounts allocated to the  
30

1 Alaska Native Fund under the Alaska Native Claims Settlement Act and  
2 implementing state legislation and any amounts allocated by law to the  
3 Alaska renewable resources development fund and 30 per cent of all  
4 mineral lease rentals, royalties, royalty sale proceeds, and federal  
5 mineral revenue sharing payments received by the state and any other  
6 money allocated by law or appropriated to the principal of the fund  
7 which shall be paid to the fund at least once each month. The permanent  
8 fund consists of (1) the Alaska Permanent Fund Corporation established  
9 in this chapter to which five-sixths of the receipts from these sources  
10 is allocated and (2) the Alaska Enterprise Investment Corporation  
11 established in AS 44.55 to which one-sixth of the receipts from these  
12 sources is allocated until the amount so allocated reaches the sum of  
13 \$100,000,000. Thereafter the total receipts from these sources is  
14 allocated to the fund established in this chapter.

15 Sec. 37.13.020. FINDINGS. The people of the state, by constitu-  
16 tional amendment, have required the placement of at least 25 per cent of  
17 all mineral lease rentals, royalties, royalty sale proceeds, and federal  
18 mineral revenue sharing payments and bonuses received by the state into  
19 a permanent fund. The legislature finds with respect to the Alaska  
20 Permanent Fund Corporation that

21 (1) it should provide a means of conserving a portion of the  
22 state's revenues from mineral resources to the ultimate benefit of  
23 future generations of Alaskans;

24 (2) the primary goal of the corporation should be to maximize  
25 total return while maintaining safety of principal;

26 (3) it should be used as a savings device managed to allow  
27 the maximum use of disposable income from the corporation as needed for  
28 purposes designated by law.

29 Sec. 37.13.030. PURPOSE. It is the purpose of this chapter to