

ALASKA LEGISLATURE SPECIAL COMMITTEE / SUBJECT FILE 8672

1663 SCOMM 65: HOUSE SPEC. COMM. ON FOREIGN TRADE 1989-90

1231

GOVERNOR'S OFFICE OF INTERNATIONAL TRADE

3801 C STREET, STE. 798

ANCHORAGE, AK. 99503

Phone: (907) 561-5585

Fax: (907) 561-4577

To: Mr. Davis

From: K S Kim

Number of Pages including Cover: 1

Date: 9/6/88

RE: LIST OF SOVIET DELEGATION/FOREIGN JOURNALISTS

August 29, 1988

Total: 26 people

Ministry of Foreign Affairs, Moscow:

2

Magadan Region Officials:

8

Soviet Journalists:

5

Foreign Journalists:

11

Ministry of Foreign Affairs, Moscow

1. Mr. Kiril Kassatkin, Press Department
2. Mr. Yevgeniy Isayenko, Senior Official in Ministry of Foreign Affairs

Magadan Region Officials

1. Vyacheslav Kobetz, Chairman of the Executive Committee of the People's Deputies (Governor) Magadan Region
2. Mayor Oleg Kulinkin, Mayor of Provideniya
3. Lyudmila Aynana, Assistant Professor, Institute of National Languages
4. Nadezhda Otke, President Chukotsk Region
5. Vasily I. Telpine, Reindeer handler, "Dawn of Communism Collective Farm"
6. Vera G. Panagye, Animal Handler, Udarnik Kolchoz Farm
7. Victor R. Timakov, Deputy Press Secretary, Magadan region, CPSU
8. Dimitriy I. Polstayez, Interpreter

Magadan Region /Moscow Journalists

1. Alexander S. Androshin, Pravda Correspondent in Magadan
2. R.A. Bikmukhamedov, Izvestia Correspondent in Magadan
3. Ms. Nina S. Enmenkay, Senior Editor, Editor Eskimo Radio
4. Mr. Valentine S. Gerasimov (Moscow Journalist) Gostelradio
5. Fyodor I. Belik, Camera person, Moscow

Foreign Journalists: (11)

U.S. (5):

Sandy Gilmour, NBC
 Vince Schodolski, Chicago Tribune
 Steve O'Neil, NBC Cameraman
 Steve Coppen, NBC Soundman
 Jerry Nadler, UPI

Ms. Robin Lodge, Reuters News Agency
 Mr. Joerg Mettke Speigel, West Germany Paper
 Ms. Laura Starink, NRS-Handelsblad
 Lars-Eric Haggman, Nordic News Agency
 Pierre Taillefer, AFB

**SOVIET DELEGATION/RYBATIN INTERNATIONAL VISIT TO ANCHORAGE
SEPTEMBER 7 - 8, 1988
ITINERARY**

September 7 - Wednesday/Nome/Anchorage

- 9:00 a.m. ARRIVAL via the Demitri Lapker to Nome, Alaska
Customs Clearance
- 10:00 a.m. Nome Welcome!!
- 12:00 Depart for Anchorage on Alaska Airlines #51
- 1:25 p.m. Arrival Anchorage. Airport welcoming/ Press Conference
- 2:15 p.m. A slice of Anchorage life: bus tours of University Center shopping
mall/neighborhoods/daycare center
- 4:00 p.m. Newspaper tour/journalism discussion/Anchorage Daily News
Alaska Airlines Business Meeting with Officials at Foraker Room, Hilton Hotel
- 5:00 p.m. Bus departs from Anchorage Daily News to Anchorage Hilton Hotel
- 5:30 p.m. Reception: Alaska-Siberia Medical Research Program
- 7:00 p.m. Bus departs reception for Hotel Captain Cook
- 7:30 p.m. Pre-dinner cocktails at the Captain Cook Hotel
- 8:00 p.m. Dinner at Captain Cook sponsored by Alascom, Governor's Office, Alaska
Airlines
- 11:00 p.m. Return to Hilton Hotel

September 8 - Thursday/Anchorage/Nome

- 6:30 a.m. Room check-out. All luggage should be brought to the bus
- 6:45 a.m. Bus pick-up at the Anchorage Hilton for transport to breakfast
- 7:00 a.m. Breakfast sponsored by Commonwealth North/Chamber of Commerce
Captain Cook Hotel
- 8:15 a.m. Bus departs Hotel Captain Cook for Egan Center Business Meetings and
to Museum for journalists
- 8:30 a.m. Business meetings for Mayor Kulinski/Governor Kobets/Ministry of Foreign
Affairs delegates with Alaska businesses
- 8:30 a.m. Museum and /or shopping tours for journalists and Soviet delegate
J.C. Penney's and other stores
- 11:00 a.m. Bus departs Museum for Egan Center
- 11:15 a.m. Bus departs Egan Center for Airport
- 12:05 Alaska Airlines Flight #50 Anchorage to Nome
- 1:35 p.m. Arrive Nome

ALASKA SIBERIA

UNIVERSITY OF ALASKA • SIBERIAN MEDICAL RESEARCH PROGRAM

Representative Mike Davis
119 North Cushman, Suite 211
Fairbanks, AK 99701

УНИВЕРСИТЕТ
АЛЯСКИ
ПРОГРАММА
СИБИРСКОГО
МЕДИЦИНСКОГО
ОБМЕНА



THEODORE A. MALA
M.D., M.P.H.
PROGRAM DIRECTOR

MARY CORE
COORDINATOR FOR
SUPPORT SERVICES
AND DEVELOPMENT

3211 PROVIDENCE DRIVE
ANCHORAGE, ALASKA
99508 U.S.A.
907-786-4746

Dear Representative Davis,

The UAA Siberian Medical Research Program and Governor and Mrs. Walter J. Hickel are pleased to invite you to meet the Honorable Mr. Korbet, Governor of the Territory of Magadan, Mr. Kulinkin, Mayor of Provideniya and their accompanying party of thirteen Soviet officials. They will be accompanied by eleven national and international members of the press corp.

The Soviet delegation will be in Anchorage less than twenty-four hours and are quite limited by time as to whom they can personally meet with. Due to this constraint, we are restricting admission to this reception to your personal use only. Due to the high number of requests for invitations, guests are requested to attend unaccompanied please.

The reception for the Governor of Magadan will be held at the home of Governor and Mrs. Walter J. Hickel on the 7th of September 1988 from 5:30 to 7:00 PM. The address is 1905 Loussac Drive.

Your name will be confirmed on the invitation list only if you telephone our RSVP line at 786-4715 no later than 5 pm, Friday the 2nd of September. If we do not receive your confirmation, we will assume you will not be able to join us and will re-assign your position to the next person on the waiting list.

We look forward to you joining us in this historic event and thank you for your continued support of our program.

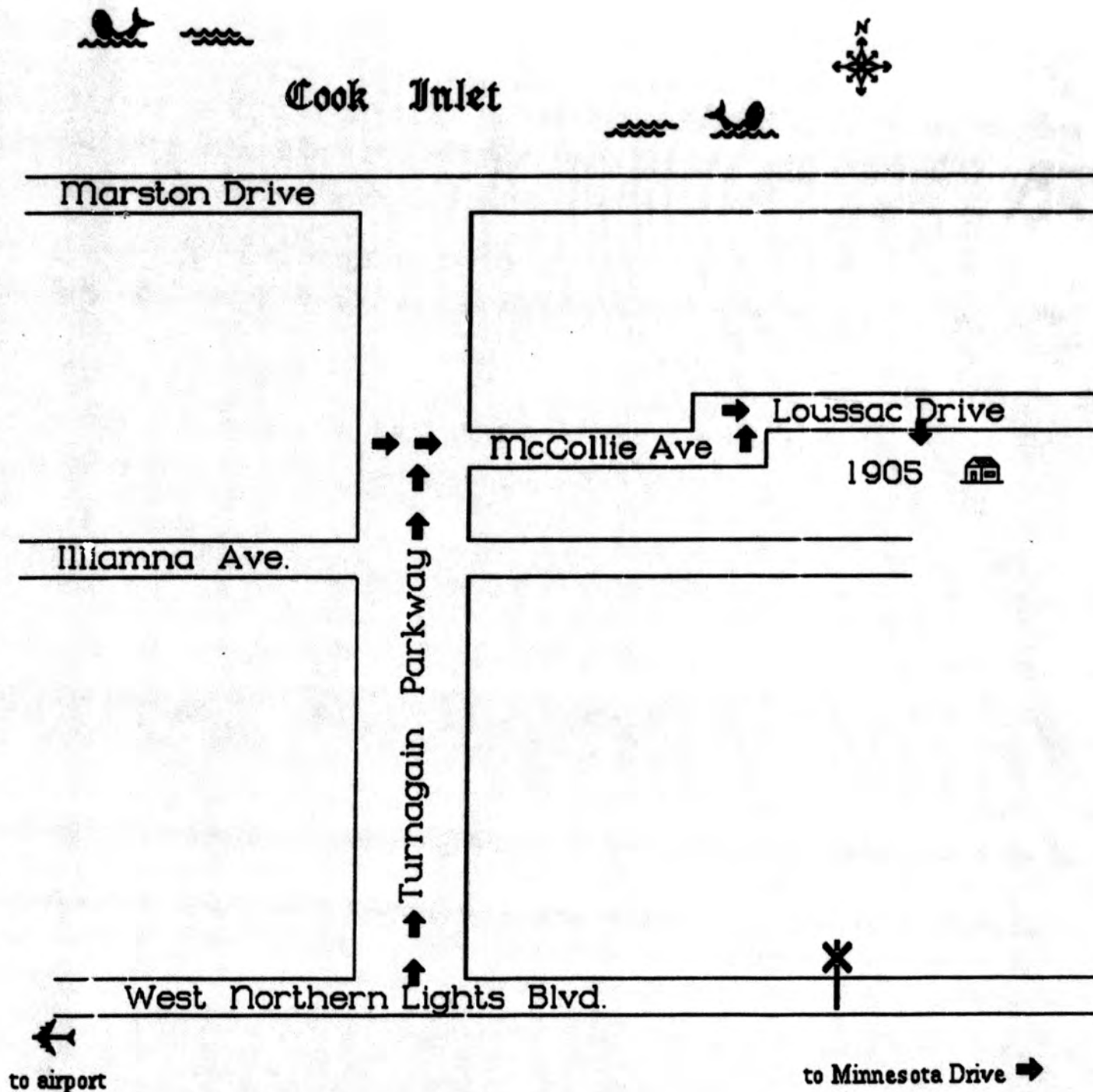
Sincerely,

Ted Mala, MD
Director
UAA Siberia Medical Research Program
Institute for Circumpolar Health

SIBERIA MEDICAL RESEARCH PROGRAM RECEPTION HONORING THE GOVERNOR OF MAGADAN

Hickel Residence
1905 Loussac Drive
Anchorage

U A A INSTITUTE FOR CIRCUMPOLAR HEALTH



FETZER FOUNDATION

OFFICE OF THE PRESIDENT

GLENN OLDS

September 9, 1988

Mr. Mike Davis
119 North Cushman, Ste. 211
Fairbanks, AK 99701

Dear Mike:

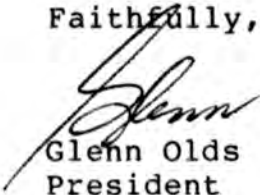
I am grateful to have your complete program in hand and the request to fund one member of your citizen's delegation. I'm sorry I didn't have this when we talked the other day.

It's a most impressive itinerary and wonderfully useful for the bridge building that we both believe is so essential. Unfortunately, as I've indicated on the phone, this has not been an area of the Foundation's primary concern. Indeed, there is a policy against supporting this kind of program, not because we don't think it is critically important, but because we have been heavily preoccupied with basic research.

I have instituted, however, a small fund request category where we will be considering a large series of such requests. I will ensure it gets the attention and review it deserves, quite independent of policy. Though I cannot hold out promise in advance because of these reservations, I do not predict the ultimate judgment of our program staff, as they are both responsive and resourceful in these matters.

Remember me kindly to Patricia Walsh and your other colleagues.

Faithfully,



Glenn Olds
President

ac

c: K. Collins

August 23, 1988

President Glen Olds
The Fetzer Foundation
9292 West KL Avenue
Kalamazoo, Michigan 49009

Dear President Olds,

We appreciate the opportunity to present this proposal for your consideration and look forward to a positive response.

We are requesting \$5,991 to fund one member of a citizens delegation that will travel to Alaska's Sister Provinces of Khabarovsk, the Soviet Far East, U.S.S.R., Heilongjiang, China, and Hokkaido, Japan.

This delegation will actively promote "citizen diplomacy" through a people-to-people exchange. Eighteen individuals who recognize world interdependence and share a commitment to community-based development will combine their personal ingenuity, talent and energy for an intensive, three-week learning and sharing experience with our Pacific Rim neighbors.

Through such immediate and personal contact, we will further our understanding and awareness of the shared problems and challenges facing communities in this region. More specifically, we will pursue the knowledge, communication and continuous cooperation required to meet these challenges.

Sincerely,

State Representative Mike Davis, Vice-Chair
House Special Committee on Foreign and Domestic Trade

Patricia Walsh, Director
Community Development Initiatives



Alaska State Legislature

Representative Mike Davis

District 19

P.O. Box V
Juneau, Alaska 99811
(907) 465-4930/4941

Interim Office
P.O. Box 81435
Fairbanks, Alaska 99708
(907) 456-8161

September 15, 1988

The Honorable Ted Stevens
United States Senate
522 Hart Bldg
Washington, D.C. 20510

Dear Senator Stevens,

The Alaska Legislative Committee on International Trade has joined the Fairbanks-based nonprofit organization "Community Development Initiatives" to send a delegation of Alaskan citizens to the Soviet Union, Japan and China this November.

The purpose of this delegation is to foster community development, trade, and international understanding between citizens of the north Pacific Rim through a people-to-people exchange.

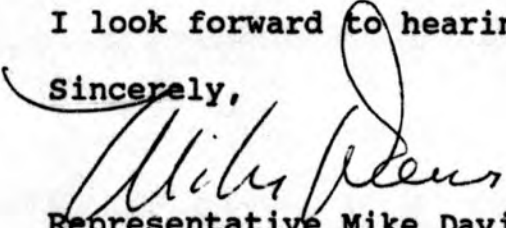
Funds are being raised from public and private sources on the local, regional and state level. Little time remains to raise the remaining money, however, and we would like to appeal to Mr. Armand Hammer, President of Occidental Petroleum, benefactor, humanitarian and strong supporter of international exchanges, for his endorsement.

We would greatly appreciate a letter of introduction to include with our presentation.

Please review the enclosed proposal at your earliest possible convenience. Please do not hesitate to contact me at 907-456-8161 if I can answer any questions.

I look forward to hearing from you.

Sincerely,


Representative Mike Davis, Vice-Chair
House Special Committee on Foreign and Domestic Trade
MD/hb



COOPERATIVE EXTENSION SERVICE

UNIVERSITY OF ALASKA, USDA & SEA GRANT COOPERATING

University of Alaska Fairbanks, Fairbanks, Alaska 99775-5200

September 19, 1988

Heather Bradner
c/o Mike Davis
119 North Cushman Street, Suite 211
Fairbanks, Alaska 99701

Dear Heather:

Thank you very much for considering and informing me about this exciting Delegation visit to our sister provinces in the U.S.S.R., China, and Japan. I am impressed with, and enthusiastically support the idea of such a delegation, and appreciate the inclusion of our expertise in energy conservation and building science in the suggested delegation.

I have many comments I wish to make. First, however let me just re-state what I told you over the phone about timing and dates. For me the notice was too short, especially for a major commitment of 3 weeks time. I have already been invited to give a featured lecture at the 5th Canadian Construction Conference in Montreal from November 25 - December 3, which conflicts with the Soviet visits of the delegation and pretty much eliminates my ability to participate, especially since I would most prefer to develop a better dialog with my Soviet counterparts in building science. I know it seems a long way off, but I suggest that since such a delegation visit is unlikely during the legislative session, that it be postponed, or better repeated, in October or November of 1989. Another year of planning and publicity would probably bode well for funding, and would certainly increase participation. Repeat it regardless, as it is too good an idea not to develop to its full potential.

Further, I suggest you look to the possibility of investigating work in housing technologies and practices at these locations:

1. Irkutsk U.S.S.R. - any building science associations or research at the Polytechnic Institute, or make a request through the Siberian branch of the U.S.S.R. Academy of Science to see how the Soviets build in Siberia.
2. We have employed Dr. (Professor) Noboru Aratani, Dept of Architecture, Hokkaido University, Sapporo, as an international reviewer of our Alaska Craftsman Home Manual.



Heather Bradner
c/o Mike Davis
September 19, 1988
Page 2.

His name was obtained through our Alaskan State office in Tokyo, so there is already an Alaska connection there which we ought to pursue. See what the Japanese do to accommodate cold weather in their buildings technology.

As for the contribution Alaskan energy and building science can make to the delegation, I feel we have a major one. Just now nearing completion is our Alaska Craftsman Building Manual, a major effort of 530 pages of state-of-the-art building technology and information. It is my belief that this is the best single volume of Alaskan and circumpolar building information we've ever produced, and it is a showcase of our ability to solve our own problems with our own abilities. It is a must for the delegation, I can provide as many manuals as appropriate. They are \$50 each and this investment gives the recipient a life subscription to our updates and building science communication network within the ACHP program. I will enclose additional supporting documentation of ACHP with this letter. Just for the philosophical point, I'd also like to add that housing is as much an ecological issue as it is industrial and cultural.

Your concept is very worthy and deserves funding support. I am unfamiliar with all the prospects, and some that come immediately to mind you have probably already contacted: Sisters Cities Commission, and the People-to-people program. I'd suggest the Kellogg Foundation as they have been supportive of Northern Issues and Alaskan concerns in the past (Musk Ox Farm, for instance). Another would be the U.S.- Japan Foundation which is centered in New York. They fund lots of different things, and they have considerable funds these days. The one which is a long shot and which I'm not sure about is the Skaggs Foundation which has an office in Juneau. My friend Sam Skaggs is the trustee as it is his grandfather's original foundation. The restriction for the use of funds are not familiar to me, but Sam's philosophies are compatible with the goals of the delegation, and perhaps he would help. Contact the Skaggs Foundation office in Juneau or Sam Skaggs, 835 Dixon Street in Juneau, Phone 586-6479. Usibelli Coal Company and the Sohio Corporation may see commercial advantages to supporting this effort. They are surely worth a try. Other oil companies may wish to be a part of the delegation through participation and sponsorship.

Heather Bradner
c/o Mike Davis
September 19, 1988

Lastly, let me clearly state how very much I would like to participate. It is an expression of both my personal and professional goals, to improve the human-to-human understanding of the people of the U.S.S.R., China, Japan and Alaska. I feel I can contribute worthy information, zealous freindliness, and continuing commitment to the delegation's goals. Go forward with vigor and peace, and persevere!

Most sincerely,

Rich Seifert

Rich Seifert

RS/bllc

cc: Axel Carlson
V.C. Proenza
President O'Dowd
Rep. Mike Davis
Charlotte Lehmann

STATE OF ALASKA

DEPARTMENT OF EDUCATION

MT. EDGE CUMBE HIGH SCHOOL

STEVE COWPER, GOVERNOR

1297 SEWARD AVENUE
SITKA, ALASKA 99835-9438
PHONE: (907) 966-2201

September 22, 1988

Representative Mike Davis
P. O. Box 81435
Fairbanks, Alaska 99708

Dear Mike,

Thank you for your letter and abstract of the proposed trip to the USSR, China and Japan. It is indeed heartening to see the continued interest that the State of Alaska has with our neighboring countries. I know that you and Representative Davidson in particular, have been pushing for expanded trade opportunities with these countries.

We at Mt. Edgecumbe High School are attempting to do our part in this whole scheme of foreign trade. MEHS requires students to take at least one year of either Japanese or Mandarin Chinese language and also require a year of Pacific Rim Cultures study. It still amazes me how many students wish to continue their study of Japanese and Mandarin Chinese beyond the first year. Out of 195 students enrolled this year, 160 are taking either 1st, 2nd, or 3rd year Japanese or Chinese.

The school's two entrepreneurship classes will process approximately 2 tons of salmon this year in continued preparation for establishing an export business. Two other classes, in business applications, will plan and implement the activities necessary for marketing the product to a Japanese or Chinese speaking country.

I'm sure you would agree, Mike, that Alaska should begin to develop added value businesses. Although selling our resources, unrefined, is an important part of our economy, we need to move out of the "colonial days" and look for ways to put Alaskans to work within the state, creating finished products for sale to local, domestic and international markets.

Rocheleau to Davis
September 22, 1988

Page 2

Thanks again for your letter and support of the Mt. Edgecumbe program. I am very interested in knowing how MEHS could fit into the recommendations your travel delegation may offer. Please keep us informed.

Sincerely,

A handwritten signature in cursive script, reading "Larrae Rocheleau". The signature is written in dark ink and is positioned above the typed name.

Larrae Rocheleau
Director/Superintendent

cc: Barney Gottstein, President, J. B. Gottstein Co., Inc.
Ben Grussendorf, Speaker of the House of
Representatives
William Demmert, Commissioner
Department of Education

Edgecumbe Students Travel to Pacific Rim

The 30 days during May, 15 students and two teachers from Mt. Edgecumbe High School experienced the varied cultures and economies of Hong Kong, the People's Republic of China and the Republic of China (Taiwan).

A second group comprised of eight students and two staff had similar experiences in Japan.

Purpose of these two trips was to explore marketing opportunities for a smoked salmon product produced by Edgecumbe Enterprises, the school's student-run entrepreneurial project.

A second purpose of the trip was to give students and staff "in country" experiences to better understand the

culture and people of the Pacific Rim countries with which they will be trading.

Bill Denkinger, the school's academic principal, who accompanied the Japan travel group, gave this description of the trip:

"Our students have studied many months to learn about our Pacific Rim neighbors. But the reality is quite different from what you think it is really like. 'Seeing once is better than listening to talk a thousand times.' You have to really evaluate your feelings and thoughts to answer a question we were frequently asked, 'What is your impression of the Hiroshima

Peace Park?' Questions like that bring the reality of our history to a personal level. We will never be the same after our visit."

Students traveling in Taiwan and the People's Republic of China contrasted the possibilities for import and export opportunities in each of these countries.

They learned that as a developing nation, the cost of labor is inexpensive in mainland China and there are many hand-made items available at low prices.

Discussions were held with Mt. Edgecumbe High School's sister school in Heifei about importing arts

and crafts made by the business the students at the Heifei school operate.

In contrast, students learned that exporting Alaska smoked salmon to the People's Republic of China would be difficult.

Greg Raschick, business teacher at Mt. Edgecumbe, accompanied the students to China and described the situation this way:

"The export of smoked salmon into mainland China would be difficult for two reasons. The major reason has to do with China's present-day economy. Most people cannot afford such an extravagant product at the price it would have to be sold in China.

"The real market lies in the hotel industry. Every Western restaurant in the major hotels features smoked salmon, most of which comes from Norway or Canada.

"A second obstacle is refrigeration which is required for the product produced by Edgecumbe Enterprises. In some areas of mainland China refrigeration is scarce and power outages are common."

In Taiwan and Hong Kong students learned the opportunity to sell smoked salmon is more feasible. People in those two countries have, decidedly Western tastes and the economy is such that a large portion of the population would be able to afford to purchase the product, said school representatives.

Transportation and refrigeration in these countries is stable and more reliable and a number of delicatessens and restaurants contacted by the students indicated an interest in buying Alaska smoked salmon.

The two trips were part of Mt. Edgecumbe High School's entrepreneurial program. A major portion of the funding for the travel was provided through a federal government grant in support of high school entrepreneurial programs.

Additional costs were covered through student-raised funds and a grant from the Geraldine R. Dodge Foundation.

21 MARCH 88

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PACIFIC RIM
Alaskan school
bolsters culture
and trade 2

Preparing salmon for smoking and export to Japan and China: students at Mount Edgecumbe learn about entrepreneurship and their Pacific Rim neighbors

Specifically Pacific lessons

Alaskan school bolsters international trade, careers

By Susan Froetschel and Will Swagel
Special to The Christian Science Monitor

Sitka, Alaska

WHEN students in the Mount Edgecumbe High School entrepreneurship class are not donning bright yellow industrial aprons to clean salmon for smoking, they are writing letters to contacts in China and Japan arranging for export of their product.

The students' goal is not learning how to make money, but how to conduct business with Alaska's Pacific Rim neighbors.

Edgecumbe, a 160-student state boarding school in southeast Alaska, is devoted to preparing rural Alaskans for the United States' expansive trade with the Orient.

The student body is as unusual as the school. By far most of the students are Alaska natives. Eighty-five percent of the enrollment is from rural Alaska with its isolated villages, many accessible only by air or water. Some of these communities have only one general store, one telephone, and one high school student.

More than one-third of Edgecumbe's students are engaged in an intensive Pacific Rim program. But every student is required to take one Pacific Rim culture class and one year of Japanese or Mandarin Chinese, the only foreign languages taught at the school. Edgecumbe has begun purchasing computer programs that use Japanese characters, even though such programs are not readily available for high schools.

About the languages, "Most students are hesitant, but once they take one, they want to continue," says Larrae Rocheleau, school superintendent. Science, social studies, and even math teachers weave Pacific Rim relevance into their lessons.

Asking whether such a specialized school can provide the basics puts Mr. Rocheleau on the defensive.

"If you have social studies and math,

why can't you direct [them] to Pacific Rim material and have a cross-cultural approach?" he says. "We are not saying we will teach less math."

"Other programs have an emphasis on European culture. As long as you are going to have one or the other, why not have Pacific Rim?"

"These classes are no harder than the regular, traditional classes I had back home," comments Arland Anderson, a junior from Trapper Creek, who plans for a career involving travel.

Because students are required to take seven academic periods per day, subjects like band, art, and driver's education are taught after school and on weekends. Students have met the challenge head on, but the program has required resourcefulness from the staff, stresses Marilyn Knapp, the resources coordinator for the Pacific Rim material.

Because Rocheleau could not find many teachers with a Pacific Rim background, he settled for good instructors who expressed willingness to create a program.

But Ray Stein, who holds a master's degree in Chinese and Asian studies, was a natural for Edgecumbe. Fluent in four languages, he lived overseas for seven years, starting with a Peace Corps stint in Fiji and moving on to China, Japan, Thailand, and Australia. Mr. Stein says that even with his experience he must improvise to develop studies appropriate for high school students.

"I have to draw everything from every different place," he says. "I have no one source I can use."

Locating the curriculum for the school involved an international search, Mrs. Knapp says. For example, the school's best Japanese book came from Australia.

Edgecumbe has prepared a bibliography of materials that have been evaluated in the

Please see PACIFIC RIM next page

PACIFIC RIM from preceding page

classroom, which Knapp sends to other schools on request. Most inquiries come from schools on the West Coast.

Mount Edgecumbe High School had no choice but to be different. When the federal government turned the former Bureau of Indian Affairs school over to the state in 1985 after a two-year closure, rural educators feared they might lose bush Alaska's best students. In the political shoving match that followed, Edgecumbe supporters scaled down the size of the school and developed the Pacific Rim alternative. Now Edgecumbe has a budget of some \$2.3 million.

This year Alaska Gov. Steve Cowper urged the introduction of Pacific Rim classes in all Alaskan schools.

Rocheleau expects most traditional high schools to meet resistance if they try to make such a change, and he notes that the back-to-basics trend adds to the difficulty of selling the Pacific Rim concept to a community or school board.

The program is not for everyone, Rocheleau admits. "You have to be a risk-taker to engage in a program of this sort. The main reason many schools don't is fear of the unknown...."

"I would hope 20 years from now that Mount Edgecumbe kids will be running most of Alaska's international trade in Asia."

The Chinese have a saying, "The journey of a thousand miles begins with a single step."

STATE OF ALASKA

OFFICE OF THE GOVERNOR

OFFICE OF INTERNATIONAL TRADE

STEVE COWPER, GOVERNOR

7TH FLOOR FRONTIER BUILDING
3001 C STREET, SUITE 708
ANCHORAGE, ALASKA 99503-5834
PHONE: (907) 661-5585

UNITARY TAX/WORLDWIDE COMBINATION - BACKGROUND INFORMATION

Alaska uses the unitary method of accounting to determine the amount of income of a multi-state or multi-national corporation that is subject to the state's corporate net income tax. In general terms, under the unitary method the net income of a unitary business is combined, and a percentage of that income is apportioned to the state on the basis of the ratio of property, payroll and sales in the state to all property, payroll and sales of the unitary business.

A unitary business, again in general terms, is an integrated business enterprise with in-state activities contributing to or dependant upon out-of-state activities. A unitary business can be a single corporation, vertically integrated, with different aspects of its operation in different states or countries. It can also be a group of commonly owned businesses where the parent and subsidiaries form an integrated operation.

States using the unitary method have generally followed one of three basic approaches to determine income subject to apportionment. Some states have limited the combination of income only to the integrated activities of a single corporation. Other states have combined the U.S. generated income of an integrated parent and subsidiaries. Still other states, including Alaska, have included the income from domestic and overseas activities of a unitary business operating in the state. The latter method is called worldwide combination.

The rationale for the unitary method of accounting for tax purposes is that in many cases it provides a more accurate reflection of the benefits an integrated business derives from operating in a state than does separate accounting, which allocates to a state only the income and expenses that arise within its geographical boundaries. With one recent exception, the unitary method, including worldwide combination, has been upheld repeatedly in state and federal courts. The one exception is a recent California superior court decision which held that in the case of foreign-based multinational corporations, worldwide combination imposes an unconstitutional burden on foreign commerce and violates due process rights. That decision is being appealed.

Worldwide combination has come under fire in recent years by both foreign and domestic multinational corporations and by several foreign governments including Japan, Great Britain, and the European Economic Community. At one point, Great Britain went so far as to enact retaliatory legislation that would have penalized U.S. owned companies operating in that country.

As a result of pressure from these sectors and from the federal government, all of the states that used worldwide combination, except Alaska, have passed some sort of reform legislation. Some states have gone to separate accounting, or adopted waters edge or some other form of domestic combination. Other states have enacted reforms under which corporations can opt for either worldwide or waters edge combination, but must pay some form of compensation for the waters edge election. California, after extensive negotiations with the Japanese, adopted a system under which companies can choose the waters edge option, but must pay a one-time fee and file a domestic spread sheet.

Complaints about worldwide combination range from companies' concerns that income from activities with minimal connection to a state or even the United States is being included in the tax base, to foreign government concerns about double taxation and violation of tax treaties. There has been some speculation that the real fear about worldwide combination is that its use will spread to third world and developing countries.

The Japanese concern can probably be characterized as primarily psychological insofar as Alaska is concerned. They are extremely uncomfortable with the idea of opening up the books on their worldwide operations to a state government. Our tax structure is quite different from what they are accustomed to in their own country.

Even if the concern is primarily psychological, it is nevertheless a real barrier to investment decisions. On trips to Japan, and to a certain extent other Pacific Rim countries, we have heard repeatedly that our unitary tax structure is a problem in attracting foreign investment to Alaska. The Idemitsu Kosan company, which is looking at developing the Wishbone Hill Coal project in conjunction with Union Pacific and Hawley Associates, views our use of worldwide combination as a serious obstacle to their final decision on whether to proceed with that project.

Submitted by: Ben Harding
Acting Director

Keldanron Investment Mission to the United States of America

(Alaska)

as of August 26, 1988

Leader:

1. Hideo ISHIIHARA
Managing Director
The Industrial Bank of Japan, Ltd.

Advisor:

2. Yoshiaki MIZUKAMI
Chairman of the Board
Hasegawa Komuten Co., Ltd.

Members:

3. Katsuzo FURUDATE
Director & General Manager
Taty Fishery Co., Ltd.

4. Masahiro YAMADA
Deputy General Manager
Business Development Div. I
Chiyoda Corporation

5. Kunio UCHINO
General Manager
Business Development Dept.
Building Construction Div.
Kajima Corporation

6. Satoshi OGIIHARA
Manager, Business Planning Dept.
International Operations
Fujitsu Limited

7. Takehiko SUZUKI
General Manager (Planning)
General Planning Dept.
The Tokyo Electric Power Co., Inc.

8. Heiji UEDA
General Manager
International Finance
Shimizu Corporation

9. Hiroyuki HOTTA
Vice President
Associated Business Administration and
Development
Japan Air Lines Co., Ltd.

10. Mitsuru MISAHA
General Manager
International Head Quarter
General Manager
International Investment Services Div.
The Industrial Bank of Japan, Ltd.

11. Yoshihiko SHOYAMA
Manager
Project Dept.
Systems Engineering Div.
Hitachi, Ltd.
12. Shozo MIYAKAWA
General Manager
Energy Group Administration Office
Nissho Iwai Corporation
13. Hirohisa MITSUCHI
Deputy General Manager
Overseas Dept.
Sumitomo Corporation
14. Katauaki TATOBE
General Manager
International Dept.
Kowa Real Estate Investment Co., Ltd.
15. Hajime MORI
President
Nippon Express Travel USA, Inc.
16. Sadami (Chris) WADA
Senior Vice President
Sony Corporation of America
17. Makoto SUNAGAWA
Chief Representative
Representative Office in Washington
The Export-Import Bank of Japan
18. Yoshio NAKAMURA
(Coordinator)
Senior Assistant Director
International Economic Affairs Dept.
Kaidanren

Secretariat:

19. Atsushi YAMAKOSHI
Staff Economist
International Economic Affairs Dept.
Kaidanren
20. Yukito NAGATANI
International Travel Div.
Tokyo Air Service Branch
Nippon Express Co., Ltd.

Interpreter:

21. Yaejoong KIL

Overview and Summary

**Proposed Legislation to Modify
Unitary Tax Provisions in Alaska Law**

This bill (copy attached) is designed to resolve objections expressed by foreign business interests to Alaska's unitary corporate income tax. The bill disturbs the state's existing taxing arrangements as little as possible consistent with the goal of removing the objectionable unitary provisions. Oil and gas taxpayers are not affected.

The legislation establishes a water's edge taxing regime for an affiliated corporate group, but if and only if the group is headed by a foreign parent corporation. The foreign parent corporation is not required to report, only the subsidiaries doing business in the U.S. Water's edge filing is not extended to foreign corporations that directly do business in Alaska.

The Department of Revenue may still require a worldwide combined (unitary) report from taxpayers who fail to satisfy the domestic disclosure spreadsheet requirements of the Federal Income Tax Assistance Act. The domestic disclosure spreadsheet is designed to ensure consistency among returns filed in different U.S. states. Firms using the water's edge reporting method may be required to satisfy specific requests for information needed to audit their Alaska tax returns.

A small revenue loss is expected if this legislation becomes law. A fiscal note is pending from the Department of Revenue.

[DRAFT], 3

DATE: 8/17/88

BOOKPROOFED: _____

APPROVED: _____

BY THE RULES COMMITTEE BY
REQUEST OF THE GOVERNOR

1 IN THE _____

2 _____ BILL NO.

3 IN THE LEGISLATURE OF THE STATE OF ALASKA

4 SIXTEENTH LEGISLATURE - FIRST SESSION

5 A BILL

6 For an Act entitled: "An Act relating to corporate income taxes; and
7 providing for an effective date."

8 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

9 * Section 1. It is the purpose of this Act to promote foreign
10 investment in the state.

11 * Sec. 2. AS 43.20 is amended by adding a new section to read:

12 Sec. 43.20.073. FOREIGN PARENT CORPORATIONS. (a) A corporation
13 which is a member of an affiliated group whose common parent is a
14 corporation incorporated outside the United States shall file a return
15 using the water's edge combined reporting method. A return under this
16 section shall include the following corporations if they are a part of
17 a unitary business:

18 (1) corporations included or includable in a consolidated
19 return for federal corporate income tax purposes;

20 (2) corporations incorporated in or doing business in any
21 United States possession or territory;

22 (3) domestic international sales corporations and foreign
23 sales corporations; and

24 (4) tax haven corporations.

25 (b) The department may require a corporation filing under this
26 section to file a worldwide combined report if:

27 (1) the corporation or any affiliate fails to comply with
28 the domestic disclosure spreadsheet filing requirements under the
29 Federal Income Tax Assistance Act; or

DRAFT. 3

DATE: 8/17/88

BOOKPROOFED: _____

APPROVED: _____

(2) the corporation does not provide information requested by the department on the operations of a foreign parent necessary for the department to audit the taxpayers corporation return within a reasonable period of time.

(c) This section does not apply to taxpayers subject to AS 43.20.072 engaged in the production of oil or gas from a lease or property in the state or engaged in the transportation of oil or gas by regulated pipeline in the state.

(d) As used in this section:

(1) An "affiliated group" is a group of two or more corporations, in which 50 percent or more of the voting stock of each member is directly or indirectly owned by a common owner or by common owners, either corporate or non-corporate, or by one or more of the member corporations of the group;

(2) A "tax haven corporation" means a corporation which is incorporated in or does business in a country that does not impose an income tax, or which imposes an income tax at a rate lower than 90 percent of the federal tax rate on the federally defined income tax base, and 50 percent or more of sales, purchases, or payments of income or expenses, exclusive of payments for intangible property, of the corporation are made directly or indirectly to one or more members of a waters' edge group and which conducts no significant economic activity.

* Sec. 3. This Act is retroactive to tax years beginning after December 31, 1988.

MEMBER OF THE UNITED STATES CHAMBER OF COMMERCE



Nome Chamber of Commerce

Post Office Box 251, Nome, Alaska 99762

Oleg Ivanovich Kuliinkin
Provideniya
Magadan Oblast
686910 CCCP

Oct. 4, 1988

RE: Winter Ferry service between Alaska and the
Soviet Far East- ICEBREAKERS

Dear Oleg;

Now that we know anything is possible between our two countries. We in Nome are investigating the possibility of winter ferry service between Nome and Provideniya using ICEBREAKERS.

We believe it would give many of us the opportunity to visit during the winter months and add to the establishment of regular cultural, educational, and commercial events.

Of course, tourism is another added benefit. Can you arrange to have a Soviet ICEBREAKER visit Nome this winter? I have found an ICEBREAKER in Seattle that belongs to the U.S. Coast Guard, we are trying to find a way to get the ship in Nome for ferry-service to Provideniya.

I will be in Sitka from Oct. 4-16 at the Alaska State Chamber of Commerce meeting. Mr. Grennadi Gerasimov will be there, and I plan to talk with him about our recent visits and our hopes for the future.

Later is the Alaska Visitors Convention, and I will speak about the possibility of winter travel between Nome and Provideniya with ICEBREAKERS as a ferry system. I hope you will be able to attend this meeting with me.



To be Filed?

Fairbanks North Star Borough

25th Silver Anniversary

OCT 13 1988

October 12, 1988

Heather Bradner
Representative Mike Davis
119 North Cushman, Suite 119
Fairbanks, Alaska 99701

Dear Mike and Heather,

Thank you for the packets of information which you have sent over. I am circulating the Municipal Assistance and Revenue Sharing information for consideration if this could be the basis for a future article in the *Community Research Quarterly*.

I also appreciated all of the background information about China and studying in China, the booklet on international protocol, and the trip which you have planned to foster sister city/province relationships. The itinerary appears well thought through and very exciting. I wish you well, and wish I could join you but the timing conflicts with the final preparation schedule of the winter 1988 *Community Research Quarterly*.

Sincerely,

A handwritten signature in cursive script that reads 'Leslye'.

Leslye A. Korvola, Manager
Community Research Center

CORRECTION

**THIS DOCUMENT
HAS BEEN REPHOTOGRAPHED
TO ASSURE LEGIBILITY**



Nome Chamber of Commerce

Post Office Box 251, Nome, Alaska 99762

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Provideniya
Magadan Oblast
686910 CCCP

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page 2

Kulinkin

10/4/88

Having small aircraft, like Bering Air fly between Nome and Provideniya for basketball games, volley ball, dog mushing, Winter sports events and Eskimo dancing festivals would also give local citizens the chance to visit more.

Once again, we believe that Nome and Provideniya will grow because of our new friendship with each other.

Sincerely

Jim Stimpfle

Jim Stimpfle

Chairman, Committee for Cooperation, Commerce, and Peace

cc: Governor of Alaska, Steve Cowper
Congressional Delegation;
Sen. Stevens
Sen. Murkowski
Rep. Young



To be Filed?

Fairbanks North Star Borough

25th Silver Anniversary

OCT 13 1982

October 12, 1988

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Representative Mike Davis
119 North Cushman, Suite 119
Fairbanks, Alaska 99701

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Sincerely,

A handwritten signature in cursive script that reads 'Leslye'.

Leslye A. Korvola, Manager
Community Research Center

Cindy and Mary:

Please send a copy of this letter on borough stationary to the following two people:

Malcolm Roberts
Executive Director
Commonwealth North
935 West 3rd Ave.
Anchorage, Ak. 99501

Shane Johnson
c/o Anchorage Chamber of Commerce
415 F St.
Anchorage, Ak. 99501

Dear Mr. Roberts,

On behalf of the Fairbanks North Star Borough Mayor Juanita Helms and the entire Sister City Commission, I would like to thank you for allowing a delegation from Fairbanks to address the Soviet visitors at the breakfast meeting ^{at the Captain Cook Hotel} earlier this month. It was a delightful experience.

Currently, the FNSB is seeking a sister city in Siberia, and tentatively we have selected the interior city of Yakutsk because of the similarity of its geographical and economic position to Fairbanks.

As you no doubt realize, it is important that we as Alaskans present a united front in our efforts to develop trade and cultural relations with the Siberian portions of the Soviet Union. I hope that we may continue to collaborate.

Sincerely,

Melissa Chapin
Secretary, FNSB Sister City

Commission

Mimi Chapin
479 3762 ph:
711 Dalton Trail
Fair AK 99709

JOHN C. STENNIS, MISSISSIPPI, CHAIRMAN

ROBERT C. BYRD, WEST VIRGINIA
WILLIAM PROXMIRE, WISCONSIN
DANIEL K. INOUE, HAWAII
ERNEST F. HOLLINGS, SOUTH CAROLINA
LAWTON CHILES, FLORIDA
J. BENNETT JOHNSTON, LOUISIANA
QUENTIN N. BURDICK, NORTH DAKOTA
PATRICK J. LEAHY, VERMONT
JIM SASSER, TENNESSEE
DENNIS DECONCINI, ARIZONA
DALE BUMPERS, ARKANSAS
FRANK R. LAUTENBERG, NEW JERSEY
TOM HARKIN, IOWA
BARBARA A. MIKULSKI, MARYLAND
HARRY REID, NEVADA

MARK O. HATFIELD, OREGON
TED STEVENS, ALASKA
LOWELL P. WEICKER, JR., CONNECTICUT
JAMES A. MCCLURE, IDAHO
JAKE GARN, UTAH
THAD COCHRAN, MISSISSIPPI
ROBERT W. KASTEN, JR., WISCONSIN
ALFONSE M. D'AMATO, NEW YORK
WARREN RUDMAN, NEW HAMPSHIRE
ARLEN SPECTER, PENNSYLVANIA
PETE V. DOMENICI, NEW MEXICO
CHARLES E. GRASSLEY, IOWA
DON NICKLES, OKLAHOMA

United States Senate

COMMITTEE ON APPROPRIATIONS
WASHINGTON, DC 20510-6025

FRANCIS J. SULLIVAN, STAFF DIRECTOR
J. KEITH KENNEDY, MINORITY STAFF DIRECTOR

OCT 25 1988

October 14, 1988

The Honorable Mike Davis
Representative
Alaska State Legislature
P.O. Box 81435
Fairbanks, Alaska 99708

Dear Mike:

Thank you for your recent letter concerning the delegation of Alaska citizens who will travel to the Soviet Union, Japan, and China later this Fall. Pursuant to your request, I have enclosed a letter of introduction to Dr. Armand Hammer.

With best wishes,

Cordially,



TED STEVENS

Enclosure

JOHN C. STENNIS, MISSISSIPPI, CHAIRMAN

ROBERT C. BYRD, WEST VIRGINIA
WILLIAM PROXMIRE, WISCONSIN
DANIEL K. INOUE, HAWAII
ERNEST F. HOLLINGS, SOUTH CAROLINA
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United States Senate

COMMITTEE ON APPROPRIATIONS
WASHINGTON, DC 20510-6025

October 14, 1988

Dr. Armand Hammer
Chairman & Chief Executive Officer
Occidental Petroleum Corporation
10889 Wilshire Blvd., Suite 1600
Los Angeles, California 90024

Dear Dr. Hammer:

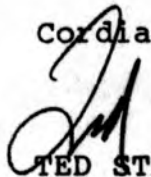
I am writing to introduce Representative Mike Davis of the Alaska State Legislature, and a delegation of Alaska citizens from several local communities. They are approaching you with a proposal to travel to China, Japan, and the Soviet Union.

The delegation draws upon business and political expertise throughout Alaska. They hope to promote community development projects between Alaska and these countries, and to foster increased trade and cultural awareness. Alaska's economic and cultural future is closely tied with the countries of the Pacific Rim as well as with the rest of the United States -- this delegation is attempting to strengthen Alaska's relationship with these Pacific Rim countries.

Any guidance you might lend to their effort would be very much appreciated.

With best wishes,

Cordially,


TED STEVENS

Enclosure



Greater Fairbanks

Chamber

of Commerce

First National Center

100 Cushman Street

(907) 452-1105

P.O. Box 74446

Fairbanks, Alaska 99707

TO: Li Xuesi, Zheng Guodong, Lu Ping - Wonderful Ice Carving Team
from QiQihar, Peoples Republic of China

FROM: Peggy MacDonald, Special Events Director, Greater Fairbanks Chamber of Commerce
Fairbanks, Alaska, USA

DATE: October 19, 1988

Dear Li Xuesi, Zheng Guodong and Lu Ping:

On behalf of the Greater Fairbanks Chamber of Commerce and the people of Fairbanks, we look forward to having you as our guests during the 1989 FAIRBANKS INTERNATIONAL ICE FESTIVAL!

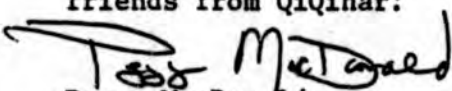
It is with great delight that I announce an opportunity to arrange and facilitate this event with you in person. I would like to announce a delegation of Alaskan citizens travelling to Harbin during the first part of December, 1988. Many of these citizens are from the Fairbanks area, and are very interested in meeting and working with you.

It is the desire of the Greater Fairbanks Chamber of Commerce to once again host Mr. Li Xuesi, Mr. Zheng Guodong and Mr. Lu Ping as our celebrated ice carving team from QiQihar during the Fairbanks Ice Festival. The dates we invite you to be our artistic guests are: March 1 through 19, 1989. This year, the plan is for this superb ice carving team from QiQihar to carve one (1) giant ice sculpture for our community. The people of Fairbanks look forward with great eagerness to see this team and work with them again. There is great fondness and respect among our community people for Mr. Li Xuesi, Mr. Zheng Guodong and Mr. Lu Ping, for their beautiful carving work and for their warmth and goodwill.

The purpose of the delegation which is coming to see you is to strengthen our relationship with Harbin and QiQihar through increased trade, business, and cultural and educational exchange. The delegation consists of 12 - 15 members who look forward to meeting with you.

Official correspondence regarding this delegation will reach you soon through Representative Mike Davis of Fairbanks, who is Vice-Chairman for Governor Cowper's International Trade Commission.

In the meantime, I look forward to working with you once again, good friends from QiQihar!


Peggy MacDonald
Special Events Director

cc: Connie Stewart, Governor's Office of International Trade - Juneau, Alaska, USA
Robert Poe, Director of International Trade - State of Alaska



Greater Fairbanks

Chamber

of Commerce

First National Center

100 Cushman Street

(907) 452-1105

P.O. Box 74446

Fairbanks, Alaska 99707

TO: THE HONORABLE THREE-MEMBER ICE CARVING TEAM FROM SAPPORO, JAPAN

FROM: Peggy MacDonald, Special Events Director
Greater Fairbanks Chamber of Commerce

DATE: October 18, 1988

Dear Honorable Japanese Ice Carvers:

On behalf of the Greater Fairbanks Chamber of Commerce and the people of Fairbanks, we look forward to having you as our guests during the 1989 FAIRBANKS INTERNATIONAL ICE FESTIVAL!

It is with great delight that I announce an opportunity to arrange and facilitate this event with you in person. I would like to announce a delegation of Alaskan citizens travelling to Hokkaido during the first week of December, 1988. Many of these citizens are from the Fairbanks area, and are very interested in meeting and working with you.

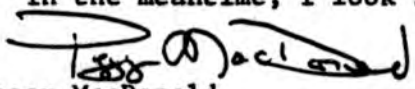
It is the desire of the Greater Fairbanks Chamber of Commerce to host a three-person ice carving team here in Fairbanks, March 1 through March 19, 1988. Our big event, the INTERNATIONAL ICE CARVING EXHIBITION is the highlight of our Fairbanks Ice Festival. This year in 1989, we will host teams from: Sapporo, Japan, QiQihar, Peoples Republic of China, and the U.S. National Team from Chicago, Illinois. We will also feature our local Fairbanks ice artist team.

We will provide the travel and housing and meals for the three-person team for this participation of cultural goodwill. We would want this team to carve one giant ice sculpture for our community while they are here, to help us celebrate the coming of spring and our community spirit. This year's theme for ICE FESTIVAL is: "ICE DREAMS and DOG TEAMS."

The purpose of the delegation which is coming to you is to strengthen our relationship with Hokkaido through increased trade, business, and cultural and educational exchange. The delegation consists of 12 - 15 members, will visit Sapporo the very first days of December, 1988.

Official correspondence regarding this delegation will reach you soon through representative Mike Davis of Fairbanks. Also, through Mr. Sato, Chairman of the Hokkaido-Alaska Association.

In the meantime, I look forward to working with you!


Peggy MacDonald
Special Events Director

cc: Connie Stewart, Governors Office of International Trade, Juneau, Alaska
Robert Poe, Director of International Trade, State of Alaska



Alaska State Legislature

Representative Mike Davis

District 19

P.O. Box V
Juneau, Alaska 99811
(907) 465-4930/4941

Interim Office
P.O. Box 81435
Fairbanks, Alaska 99708
(907) 456-8161

October 20, 1988

Peggy McDonald
Special Events Director
P.O. Box 74446
Fairbanks, AK 99707

Dear Peggy,

As you know, I am leading a delegation of citizens to Japan, China and the Soviet Union this December. The purpose of this trip is to foster trade, education and cultural exchange with our sister provinces of Heilongjiang, Hokkaido, and Khabarovsk.

Enclosed is the itinerary. We will be spending time in Sapporo on 12/3-12/6 and Qiqihar on 12/15.

As the Fairbanks Chamber of Commerce has invited carvers from both of these cities to Ice Festival '89, this trip would be an opportune chance to facilitate communication between Fairbanks and these cities.

We would be happy to present any gifts, letters, or proclamations etc...from the Chamber of Commerce to the respective organizations and individuals you wish to contact in Sapporo and Qiqihar.

Please prepare whatever you wish to send with us no later than November 15th, 1988.

Thank you.

With best regards,

A handwritten signature in cursive script, appearing to read "Mike Davis".

Representative Mike Davis
MD/hb

10-21

Dear Peggy:

Greetings! Ice dreams and Dog Teams! That was a great meeting yesterday! Afterwards, I thought I would jot down a few of the ideas for things to bring on behalf of the Chamber:

- a group photo of the Ice Festival Executive Committee
A photo of all of you might just be the perfect touch -- (I know the Japanese really like and appreciate photographs of people) Bring a camera at the next meeting! Be it an instamatic, polaroid or Hasselblad!

- a letter to accompany the photo (in which you could suggest the idea of donating fireworks, as well as clarify any details of travel, housing, etc... you need to clear up)

- Ice festival pins (last year's or this year's pins if they are done by Dec. 1)

- Ice festival posters, stickers, banners... or any newspaper articles about the festival or ~~themselves~~ ^{Qiqihar carvers} they might not have seen?

- SLIDES!!! We are definitely presenting a slide show of Alaska, the Interior, and Fairbanks. We could include some of ice sculptures and not only show these to Sapporo and Qiqihar, but wherever and whenever we show the presentation.

That's it! Just brainstorming!

---Heather

HEATHER



OCT 25 1988

October 21, 1988

Rep. Cliff Davidson
112 Mill Bay Road
Kodiak, AK 99615

Dear Cliff,

I understand you and Mike Davis are coordinating a delegation of Alaskan citizens to the sister provinces of Heilongjiang, China, Hokkaido, Japan and Khabarovsk, U.S.S.R. under sponsorship of the House Special Committee on Foreign and Domestic Trade, Alaska State Legislature.

The state Division of Tourism, the Anchorage Convention & Visitors Bureau and the Anchorage Airport Marketing Council will be representing Alaska in a four booth block at the World Travel Fair in Tokyo, December 8 - 11, 1988. We will be encouraging Japanese travelers to visit Alaska. Kodiak will be represented in the booth through my involvement as a staffer of the state's booth. Over 85,000 attendees are expected to attend as are over 6,000 travel agents during a special session of the show.

Perhaps it would be mutually beneficial for both groups if your entourage could make an appearance during the show - especially if the travel fair group could arrange an informal reception in honor of your visit. It may require tight scheduling but perhaps it could work out.

Please let me know if the KICVB can help with informational material. If my presence in Tokyo during your time frame can be utilized for your efforts, don't hesitate to contact me.

I wish you well on your effort to promote foreign trade to the benefit of Alaska and hope your efforts will also generate further economic opportunities for Kodiak. I further hope that the economic opportunities available through tourism will be included in this program.

Regards,

Tom Watson, Director
KICVB

Dana Brockway
AK Visitors Assn

cc: Mike Davis, Vice-Chair



ARCTIC

Alaskan Resource, Commodities, Trading & Investment Corporation, Inc.

201 First Avenue, Fairbanks, Alaska 99701

(907) 452-8251 ext. 297

October 26, 1988

To: Heather Bradner

From: Will Mayo *RM for Wm*

RE: Planning for the Legislative Trade Delegation

Prior to the trip to East Asia I will be working to get information that will enable me to make the most of the trip. This includes making necessary contacts with the Office of International Trade, etc. Perhaps you can help me with some of the things I need, or give me leads on where to find the info.

I will need a chart on exchange rates, yen to the dollar. This will help me to determine the feasibility of ARCTIC's products being marketed in the Orient in a competitive way.

I will be investigating import regulations to have some idea the scope of getting goods to the Japanese market.

While I am in Japan I am interested in meeting with individuals with certain expertise. I will also be test marketing some goods that are either currently manufactured in the Interior or could be manufactured. This may take the form a questionnaire. Would that be feasible and would it need to be translated? The expertise I would like to meet with are as follows:

Fur industry-I will be bringing samples of finished fur garments, specifically children's mittens. I would like to meet with someone in the retail fur business and tour shops that carry such goods. The purpose will be to test our product and to view the merchandise currently available and get a feel for trends.

Smoked fish-I will be bring samples of jarred king salmon strips. I would like to test this product on various individuals, particularly on those who know fish products and could give me a feel for how this product might do in Japan. Prior to the trip I will be investigating the procedure for importing such items to Japan.

Mr. Yamamoto, President of NT Frontier Road Company. Mr Yamamoto is interested in goods from Alaska (letter enclosed).

Lastly, I am interested in meeting with people from the Duty Free

shop in Tokyo. I believe such a setting could be a good outlet for some of ARCTIC's products.

I will continue to stay in contact with you and your office. I am looking forward to the trip very much. Thank you for all of your assistance.



ALASKA FEDERATION FOR COMMUNITY SELF RELIANCE

Community Development Initiatives: Pacific Rim Project
P.O. Box 1312 / Fairbanks, Alaska 99701 / 907-455-6499

November 8, 1988

Glen Olds, President
The Fetzer Foundation
9292 West KL Avenue
Kalamazoo, Michigan 49009

Dear President Olds,

On behalf of the nonprofit Community Development Initiatives, the delegation members, and the many communities, small businesses and private organizations involved in this project, I extend a warm and grateful thank you to the Fetzer Foundation for your generous contribution.

Your financial assistance helped make this project a reality. Particularly for the last and final delegate who will now be able to participate in this citizens delegation to promote international understanding, cultural awareness, and community-based development projects between Alaska and the Pacific Rim.

Again, your contribution was instrumental in achieving our goals, and we cannot thank you enough.

Sincerely,

Representative Mike Davis, Vice-Chair
House Special Committee on Foreign and Domestic Trade

Pat Walsh, Director
Community Development Initiatives

STATE OF ALASKA

DEPT. OF HEALTH AND SOCIAL SERVICES

DIVISION OF PUBLIC HEALTH EMERGENCY MEDICAL SERVICES SECTION

STEVE COWPER, GOVERNOR

P.O. BOX H-06C
JUNEAU, ALASKA 99811-0600

465-3027

November 10, 1988

The Honorable Mike Davis
Alaska House of Representatives
Pouch V
Juneau, AK 99811

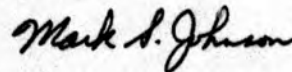
Dear Representative Davis,

I understand that Craig Lewis, Executive Director of the Interior Region EMS Council, Inc., will be accompanying you and Representatives Davidson and Ellis on your trade visit to China and the Soviet Union. If you know the names of EMS officials in these countries with whom you will be meeting, we perhaps could send letters of greeting from officials in the Alaska Department of Health and Social Services.

We also have several publications on EMS in Alaska which Craig can share with our foreign counterparts.

Please let us know what else we can do to provide - information and support for your trade mission.

Sincerely,



Mark S. Johnson
EMS Coordinator

cc: Elizabeth Ward, MN
Director
Division of Public Health

Craig Lewis
Executive Director
Interior Region EMS Council, Inc.

MSJ/ap



COOPERATIVE EXTENSION SERVICE

UNIVERSITY OF ALASKA, USDA & SEA GRANT COOPERATING

University of Alaska Fairbanks, Fairbanks, Alaska 99775-5200

DATE: November 11, 1988

TO: Heather Bradner
Pat Walsh

FROM: Tony Gasbarro *(signature)*

RE: China Contacts

Please find attached a list of contacts that I was able to develop as a result of my trip to China in early September. As I have mentioned to both of you, I think that we Alaskans have a great opportunity to contribute to more fruitful international relations with the Chinese by developing English training/Chinese language exchange programs. There may also be opportunities to exchange information on environmental issues (water & air quality especially) as they pertain to the northern environment. I don't think that we should rule out exchanges with the private sector, but I don't think that we are ready for that yet.

When you return, perhaps those of us with an interest in furthering relationships with the Chinese can get together and discuss future projects.

TG/ml

Attachment



LIST OF CONTACTS IN HARBIN, CHINA

Zhang Zhi
Foreign Language Dept.
Northeast Forestry University
Harbin, China
Tel. 63161-319

She was our interpreter while we were in Harbin. She knows the city well and can take you to the free market area. She also knows the people at the Harbin Arts & Crafts Factory. If I remember correctly, she teaches basic English. She might be interested in coming to the University of Alaska to improve her English and at the same time offer to teach Chinese.

Lang Hsiao Jun
P.O. Box 419
Harbin Institute of Architecture & Civil Engineering
Harbin, China
Tel. 33645 ext. 372

"Adam", as he calls himself, works for the above Institute. His background is linguistics. He was teaching an evening English class when we met him. I think he wants to get to the U.S. to pursue an advanced degree. He has applied to several U.S. universities. You might want to talk to him about what Alaska could do with regards to helping with the training of English teachers in Harbin.

Fu Cheng Qulang
Vice Chairman
Department of Foreign Languages
Northeast Forestry University
Harbin, China
Tel. 63161 Ext. 262

This gentleman is the husband of Zhang Zhi mentioned above. He teaches English Literature. He was the one who is interested in receiving English Literature books. He studied at Stephen F. Austin University in Texas. When talking with him, I got the impression that he has a lot of contacts in Harbin. Also, I think he could give you some information about private sector contacts.

LIST OF CONTACTS IN HARBIN, CHINA
Page 2

Chen Wenbin
Department of Forest Science
8 Hexing Road
Harbin, China
Tel. 63161

He has good command of English and would be a good contact
if you wanted any information about forestry.

Below are some addresses of places that I thought might be
of interest to you. I took these from the China Phone Book
& Business Directory--1988.

Harbin Bureau of Water Conservancy
4 Wenzhong Jie
Ca:0761 Harbin 32902

Heilongjiang Institute of Environmental Protection
2 Weizing Lu
Harbin 72608
Heilongjiang College of Traditional Chinese Medicine
14 Heping Lu, Donglign
Ca: 3300
Harbin 33052

Harbin Science & Technology Society
204 Zhongsham Lu
Tx:87081 Guolu CN 226403

Heilongjiang Society of Environmental Science
72 Dazhi Jie, Nangangqu
Ca: 3366 Harbin 33325



November 28, 1988

Li Qinggui, Division Director
Foreign Affairs Office
Heilongjiang Province
316 Fendou St.
Harbin, CHINA

Gentlemen:

It gives me great pleasure to send you greetings from the City of Kodiak through this delegation of Alaskan citizens, including State of Alaska Representative Cliff Davidson, who is from Kodiak.

Through exchanges such as this, we have much to gain as individuals and as communities. It is our greatest hope we can continue in this spirit of friendship and cooperation.

I thank you for the warm and kind welcome your City has shown this delegation. We wish you a very happy and prosperous new year.

With best regards,

Sincerely,

CITY OF KODIAK

ROBERT B. BRODIE
Mayor

RBB/nj



Kodiak Island Borough

710 MILL BAY ROAD
KODIAK, ALASKA 99615-6340
PHONE (907) 486-5736

November 28, 1988

Li Qinggui, Division Director
Foreign Affairs Office
Heilongjiang Province
316 Fendou Street
Harbin, CHINA

Dear Li Qinggui,

Greetings from the Kodiak Island Borough, Kodiak, Alaska, U.S.A. I want to take this opportunity to send greetings with Representative Cliff Davidson as he visits your community. We are looking forward to increased trade and tourist travel between Alaska and your area in the future. Hopefully, 1989 will be a year when new relationships can be built that will benefit everyone on the Pacific Rim. You will be most welcome to come to Kodiak for a visit. Please consider such a visit. Best wishes to you for a happy and peaceful New Year in 1989.

Sincerely,

KODIAK ISLAND BOROUGH

Jerome M. Selby

Jerome M. Selby
Borough Mayor



Kodiak Island Borough

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KODIAK, ALASKA 99615-6340
PHONE (907) 486-5736

November 28, 1988

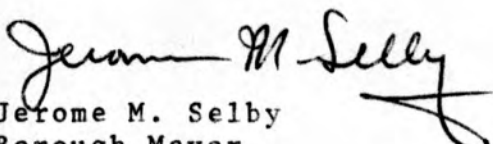
Mr. Guo Yi Mei, President
China International Travel Service, Harbin
73 Zhongshan Road
Harbin, CHINA

Dear Mr. Guo Yi Mei,

Greetings from the Kodiak Island Borough, Kodiak, Alaska, U.S.A. I want to take this opportunity to send greetings with Representative Cliff Davidson as he visits your community. We are looking forward to increased trade and tourist travel between Alaska and your area in the future. Hopefully, 1989 will be a year when new relationships can be built that will benefit everyone on the Pacific Rim. You will be most welcome to come to Kodiak for a visit. Please consider such a visit. Best wishes to you for a happy and peaceful New Year in 1989.

Sincerely,

KODIAK ISLAND BOROUGH


Jerome M. Selby
Borough Mayor



November 28, 1988

Guo Yi Mei, President
Li Bin, Sales Manager
73 Zhongshan Rd.
Harbin, CHINA

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November 28, 1988

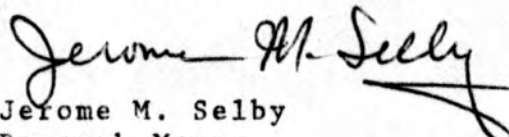
Mr. Li Bin, Sales Manager
China International Travel Service, Harbin
73 Zhongshan Road
Harbin, CHINA

Dear Mr. Li Bin,

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November 28, 1988

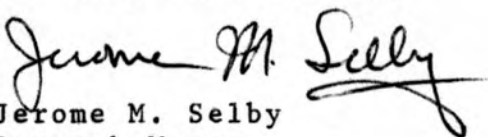
An open letter to all residents of
The Union of Soviet Socialist Republics

Dear Friends,

Greetings from the Kodiak Island Borough, Kodiak, Alaska, U.S.A. I want to take this opportunity to send greetings with Representative Cliff Davidson as he visits your community. We are looking forward to increased trade and tourist travel between Alaska and your area in the future. Hopefully, 1989 will be a year when new relationships can be built that will benefit everyone on the Pacific Rim. You will be most welcome to come to Kodiak for a visit. Please consider such a visit. Best wishes to you for a happy and peaceful New Year in 1989.

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KODIAK ISLAND BOROUGH


Jerome M. Selby
Borough Mayor



STATE OF ALASKA
OFFICE OF THE GOVERNOR
JUNEAU

November 21, 1988

The Honorable Hou Jie
Governor
Heilongjiang Provincial
Peoples' Government
No. 202 Zhongshan Road
Harb'n, Heilongjiang
CHINA

Dear Governor Hou:

I'm pleased to inform you of a delegation of Alaskan citizens to visit Heilongjiang this December.

Consisting of 18 members from across the State of Alaska, this delegation brings together people of diverse occupations, backgrounds, ages and interests to carry a message of friendship, peace and understanding from all of Alaska to the people of Heilongjiang.

In the spirit of people-to-people exchange, this delegation will advance and promote our sister-state agreement through a meaningful exchange of ideas, education, culture and community projects aimed at enhancing the lives of citizens of both nations.

They will visit factories, schools and institutes, as well as meet many of the professional counterparts while in Heilongjiang.

It would be a great honor if this delegation were able to meet you during their visit. Three members of the Alaska State Legislature will lead this delegation; Representatives Cliff Davidson (Chairman, House Special Committee on Foreign Trade), Mike Davis (Vice Chairman) and Johnny Ellis (committee member). Strong advocates for expanding Alaska's relations with the Pacific Rim, these legislators would be especially honored to visit the People's Government of Heilongjiang Province and the People's Government of Harbin City.

The Honorable Hou Jie

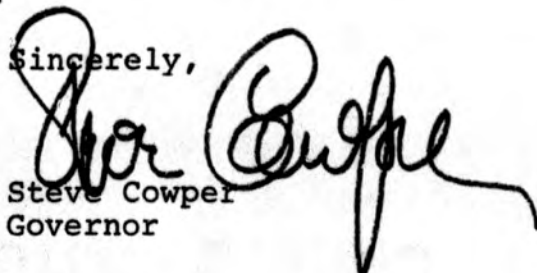
-2-

November 21, 1988

The delegation will be in Harbin from December 12 to December 15, and in Qiqihar December 15 to December 17. Their tour is being arranged through CITS, Harbin branch, by Mr. Li Binn, telephone 221088.

On behalf of this citizens' delegation from Alaska, your assistance is deeply appreciated. I send you the best of wishes and warmest of regards.

Sincerely,


Steve Cowper
Governor



November 28, 1988

Gentlemen:

It gives me great pleasure to send you greetings from the City of Kodiak through this delegation of Alaskan citizens, including State of Alaska Representative Cliff Davidson, who is from Kodiak.

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November 28, 1988

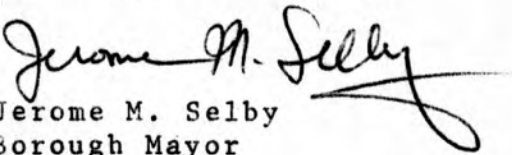
An open letter to all residents of China

Dear Friends,

Greetings from the Kodiak Island Borough, Kodiak, Alaska, U.S.A. I want to take this opportunity to send greetings with Representative Cliff Davidson as he visits your community. We are looking forward to increased trade and tourist travel between Alaska and your area in the future. Hopefully, 1989 will be a year when new relationships can be built that will benefit everyone on the Pacific Rim. You will be most welcome to come to Kodiak for a visit. Please consider such a visit. Best wishes to you for a happy and peaceful New Year in 1989.

Sincerely,

KODIAK ISLAND BOROUGH


Jerome M. Selby
Borough Mayor



Kodiak Island Borough

710 MILL BAY ROAD
KODIAK, ALASKA 99615-6340
PHONE (907) 486-5736

November 28, 1988

Dear Heather:

Enclosed are the letters you requested. Unfortunately, we were not too clear on exactly what you wanted, but hope this will suffice. We included a letter to everyone on the FAX'D list with a check mark by their name, plus the last two people listed for China. We also included, "an open letter to the U.S.S.R." Please note that all letters are addressed to "Mr." Please use your discretion as to who should appropriately receive these. We understand that we will be receiving additional information regarding letters to go to China and the U.S.S.R. Please let us know how we can assist you on this.

Best wishes for a great trip. Enjoy !!!

Sincerely,

KODIAK ISLAND BOROUGH

Mary Ann Weideman

Heilongjiang Provincial Broadcasting
and Television Bureau P.R China



Mr. Mike Davis

P.O. Box V
Juneau, Alaska 99811

U.S.A

航空
BY AIR MAIL
AVION

麦克·戴维斯先生：

在访问阿拉斯加州的时候，我们很荣幸地结识了一批朋友，而您是其中的一位，我永远不会忘记您的热情和旺盛的精力。

我记得在州议院，您向议员先生们介绍了我们，先生们鼓掌起立，这是对黑龙江人民的友谊，是对中国人民的友谊。

我们不会忘记，在阿拉斯加州访问期间，您一直陪同我们，向我们介绍阿拉斯加、朱诺及一切，我们也不会忘记您和您的朋友的友情，例如，那两位双胞胎姐妹，还有您称为“漂亮姑娘”的Leola Marie Weimer小姐等等，我们很感谢她们，感谢朋友们的热情，希望您能转达我对他们的谢意和祝福。

朱诺是美丽的，哈尔滨也是美丽的，如果先生有机会来哈尔滨，我一定会热情接待您。

您的朋友

张克忠

1988年8月8日

SCOMM

65:2

HOUSE SPECIAL COMMITTEE ON FOREIGN AND DOMESTIC TRADE

MINUTES OF JANUARY 28, 1988 MEETING FEATURING SISTER SCHOOLS

Chairman Davidson called the meeting to order at 4:10 P.M.
Members present: Davidson, Davis, Koponen, and Ellis.

Chairman Davidson introduce the coordinators of the Sister Schools Project, Bill Parret, Chair of the Department of Education at the University of Alaska, Fairbanks, and Annie Calkins, Curriculum Specialist with the Department of Education.

Davidson pointed out that most of the school districts in Alaska have at least one Sister School.

Calkins:

"The Sister Schools Project was begun in 1984, recognizing the absolute necessity for preparing students today to become tomorrows trading partners with countries around the Pacific Rim and Asia. It has turned out to be the beginning of many other activities relating to the Pacific Rim that have been generated in schools and in the department.

The way the actual matching began was based on vocational education needing entrepreneurial projects to get involved in some trade activities with schools in Japan and China. We called schools throughout the state and got an immediate enthusiastic response, both urban and rural. Today we have 94 schools involved in the program, which is about one quarter of Alaska's schools, all across the state, which are matched with schools in the People's Republic of China, Japan, Korea, the Philippines, New Zealand and Australia. Seventeen Alaskan schools are hooked up with Australian schools and communicate every day by computer modem.

Sometimes sister schools are started by parents being interested in the concept, sometimes by government institutions asserting themselves. Bill and I do the "brokering" and actually make the match. Schools fill out an application and voice their interests so we know what to match.

Letters, artwork and curriculum units are exchanged among schools. Interdisciplinary units are shared.

The community of Togiak raised \$13,000 to sent 17 students to Takikowa, Japan to visit their sister school after Takikowa sent 18 of their student to visit Togiak last year.

Every school in Ketchikan is matched with a sister school in Japan. They even exchanged a teacher this year.

The village of Tanacross raised \$16,000 packing wood and scrubbing floors to go visit their sister school. They thanked Rep. Shultz for sending the 200 walrus pins.

This kind of activity in education also effects tourism and trade.

We want to impact the curriculum throughout the state. We've added activities in the social studies model curriculum guide, focusing in on Pac Rim relations. We've developed lessons regarding roles of men and women in Japan and China.

The sister schools program has generated much interest in foreign languages, as Rep. Ellis' bill addresses.

In summary, it has been a small effort which has grown, it brings urban and rural together, it has tuned in teachers and administrators in to the idea of global education, they've become very interest in economic of Asia and Alaska's trade with Asia, and I think also that the tie with tourism has been real important in our work to coordinate more with the office of International Trade and the Alaska Center for International Business, it has also been a healthy thing for the Department of Education to broaden out in the work that we do here in the state.

Chairman Davidson instructed the teleconference operator to dial China for the arranged teleconference, "With the rising sun willing, we'll get through to talk with the Sister Schools coordinator there," said Davidson.

Mr. Xu Bing Xing is the Educational Commissioner for Heilongjong.

Goodafternoon, Mr. Xu Bing Xing, this is Rep. Cliff Davidson, Chair of the Foreign and Domestic Trade Committee...we welcome you on the teleconference here. We have in our committee room representative Ellis, Rep. Koponen, Rep. Davis and Annie Calkins and Bill Parret, whom you know.

Parret: Mr. Xu, can you hear us? Yes I can hear you! Mike Davis is with me, you met him when we were in China.

Rep. Davis: We will be showing slides of our recent trip to China and we welcome your comments to the committee.

Mr. Xu Bing Xing: I am so happy to speak to you on behalf of the commission of education. Let me extend congratulations to your committee which will surely promote the beautiful sister schools program, between China and the United States. The sister schools program between China and the United States is developed in many ways. We send quite a lot, including sending students and establishing a research school. People and the Governor's of Alaska and Harbin met last year and the relationship has become much more developed. The agreement of sister schools...when people visit, like Dr. William Parrett, it becomes the most important in their area. Another thing I wish to mention is that all presents and letters from American children have reached the hands of Chinese children. They like the presents very much and are ready to welcome their friends, from high school and kindergarten, from the United States. Dr. William Parret will bring some students and teachers to Harbin this summer and everyone is here is looking forward to seeing them. We two provinces have learned about things such as land, rivers, animals and products, but the most important thing is the people who love peace and friendship. We are patient but we have more work to do to make more change for more friendship. In the end of my speaking I want to express my heartiest congratulations and my best wishes for success and happiness in your--my American friends--work. Thank you.

Chairman Davidson: Mr. Xu Bing Xing, we are very happy that we have been able to speak to you on this historical moment and I look forward to working with you in the future to ensure that our Sister Schools project is a success, and, truly, I think that we are making a giant step here towards making the world smaller so that the children, in the future, in China and the United States, and in particular here in Alaska, that we will have friendship, we will understand peace, and our historical moment here will be the basis for that friendship and peace. So thank you again, Mr. Xu Bing Xing, it has been a pleasure speaking with you, and now I turn the meeting over to Dr. William Parrett.

Parrett: Thank you for sending the packet, I got it today and will write to you about more school matching. And I will be in contact with you regarding the placements for the 5 new schools and I will be sending information regarding the summer travel study program for principals and teachers, and finally, I'd like to say happy new year to you and I wish you a very good springtime.

Xu Bing Xing: Thank you, Dr. William Parret, I welcome you to Harbin again.

Rep. Davis: Mr. Xu Bing Xing, it is indeed a pleasure to listen to your fine words of peace and cooperation between our two provinces, and I believe this is the first time that we as a committee have had the opportunity to talk to someone who is so far away, but you have made us very close and we appreciate

your words. I hope to visit you again, and I'm looking forward to seeing you and I thank you for your words of wisdom, we appreciate them very much.

Rep. Koponen: On behalf of my committee and my co-chair, Johnny Ellis, I strongly support this project and we will see what we can do to continue it in good stead. Thank you.

Davidson: So thank you Mr. Xu Bing Xing, we will say good-bye now and we hope that our next conversation will not be so long in the history of making this kind of meeting possible. Thank you again, and good-bye and happy new year also.

This is the conference operator, China is now clear.

The crowd clapped and sighed, Chairman Davidson congratulated everyone for being part of this historical moment.

Rep. Davis and Bill Parret showed slides and gave commentary.



Alaska State Legislature

Representative Mike Davis

P.O. Box V
Juneau, Alaska 99811
(907) 465-4930/4941

Interim Office:
P.O. Box 81435
Fairbanks, Alaska 99708

January 22, 1988

**Xu Bing Xing
Chief of Foreign Affairs Division
Heilongjiang Education Commission**

**Yan Liansheng
Director
Europe-America Division
Foreign Affairs Office**

**Province of Heilongjiang
316 Fendou St.
Harbin, People's Republic of China**

Dear Mr. Xu and Mr. Yan:

The Alaska House of Representatives Special Committee on Foreign and Domestic Trade is holding a meeting next week to discuss the sister-school program. We would like to extend the invitation to give us your advice on the sister-school relationship between Alaska and Heilongjiang.

The committee would be honored if you or other members of the Foreign Affairs Office would speak with us on the telephone for a few minutes during the meeting. We would like to introduce the members of the committee to you, and express our appreciation for the effort you have put into the sister-school program. Your words will be broadcast in the committee room. Later in the meeting, slides and videos of your schools taken during Rep. Davis' visit last October will be shown.

Representative Cliff Davidson is the chairman of the International Trade Committee. Rep. Mike Davis is the vice-chairman. The other members of the committee are: Rep. Al Adams; Rep. Ramona Barnes; Rep. Red Boucher; Rep. Johnny Ellis; Rep. Adelheid Herrmann; Rep. Bill Hudson; Rep. Niilo Koponen; Rep. Dick Shultz; and Rep. Jim Zawacki. Bill Parrett, Annie Calkins, and Jerry Liboff will also participate in the meeting.

International Trade Committee
Rep. Cliff Davidson, Chairman
Feb. 25, 1988

The meeting was called to order by Chairman Davidson at 4:36 P.M. with Representatives Hudson, Ellis, and Davis present. Rep. Barnes arrived as the meeting was in progress.

Chairman Davidson opened the meeting by introducing Ginna Brelsford, Nick Coti, and Connie Stewart from the Office of International Trade. Ginna Brelsford is from the Anchorage office and her emphasis is in Soviet affairs, Nick Coti is from the Juneau office and his emphasis is China and Taiwan. The purpose of their visit was to give a brief overview to the committee on state legislation now pending which had international implications as well as discuss international events and dignitaries coming to Alaska as a result of the agreement Gov. Cowper signed on his recent visit to Mainland China.

Ginna Brelsford began her presentation with a brief overview of the research packet presented to each committee member. As to legislation pending in the Alaska State Legislature, Ms. Brelsford divided the legislation in three categories: country specific bills and resolutions, Alaska resource issues (fisheries, oil), and education and cultural exchange bills and resolutions. At this time there are 49 pieces of legislation with international implications, Ms. Brelsford explained. The following is a list of bills brought to the committees attention.

Country Specific Bills and Resolutions Soviet Union

SCR 34 Commission on Alaska - Soviet Relations. The resolution requests that the Governor establish a nine-member board that would concern itself with Alaska - Siberia relations. Fiscal Note for this year - \$15,800, following year - \$36,000. Introduced by Senator Hensley.

HJR 51 Human Rights in the Soviet Union. With the warming of Soviet - American governmental relations this resolution requests that human right violations not be ignored. Introduced by Representative Gruenberg.

SJR 41 Siberian Crossing and Cultural Exchange. Introduced by Senator Hensley.

CSSJR 48 (SA) Supporting Alaska - Soviet Exchanges. Introduced by Senator Hensley.

SJR 54 Support Alaska Airline Flights to Siberia. Introduced by Senator Sturgulewski.

SJR 61 Islands in Chuckhi and East Siberian Sea. This resolution concerns a dispute over a joint U.S. and Russian claim to Wrangell Island. Introduced by Senator Fischer.

NOTE: Rep. Davis brought up questions about this resolution. Ginna Brelsford stated the OIT does not believe

the bill offers a realistic solution to the Wrangell Island problem. Rep. Davis requested SJR 61 receive an additional referral to the present committee on International Trade. Chairman Davidson said he would make the request.

China

HCR 27 Warmest Regards to the People of Heilongjiang. Introduced through the Rules Committee at the request of the Governor.

Japan

SJR 42 Plutonium Shipments via Alaskan Airports. The resolution opposes a thirty-year agreement between the US and Japan that would allow the shipment of plutonium by air between Europe and Japan by a polar route causing a stop over in Alaska. Introduced by Senator Uehling.

Finland

HCR 40 Year of Friendship with Finland. Introduced by Representative Donley.

New Zealand

HJR 28 Alaska - New Zealand Relationship. This resolution encourages the development of a working relationship between Alaska and New Zealand. Introduced by House Labor and Commerce by request. (Legislative Resovle 45, 2-9-88)

Before moving on to Alaska resource issues Ms. Brelsford highlighted the country specific legislation by stating that the Office of International Trade is especially excited about an Alaska - Siberia relations commission. As to SJR 42, she urges caution but supports the essence of the resolution.

Alaska Resource Issues

HJR 13 Foreign Export of Alaska's Crude Oil. Introduced by Representative Davis.

NOTE: A discussion of the relationship between Taiwan and Alaskan oil took place at this time.

SJR 57 Foreign Fishing in the Bering Sea Donut Hole. The resolution seeks to establish negotiations with the Soviet Union to implement harvesting controls in the international waters of the Bering Sea. Introduced by Senator Sturgulewski.

HCR 38 Alaska Chinook Salmon Quota. The resolution requests that the Pacific Salmon Commission increase the Alaska chinook salmon quota. Introduced by Representative Sund. (Legislative Resolve 48, 2-26-88)

Ms. Brelsford diverted from her comments on current international legislation by referring to SJR 55 which passed last year relating to the promotion and marketing of state-operated international airports. She stressed the importance of marketing the Anchorage and Fairbanks airports and reported that as a result of last year's appropriation

there is now a functioning Airport Marketing Council. The committee engaged in a brief discussion of how to stimulate the promotion of Alaskan international airports and returned to the overview of current legislation.

SB 414 Foreign Trade Zones. The bill will repeal Alaska State Statue 4577 and reenacts it to allow private corporations to apply for foreign trade zones if they meet the approval of the Commissioner of Commerce and Economic Development. Introduced by Rules by request of the Legislative Council.

HJR 62 Foreign Trade Zone Applications. The resolution would make possible the application process for joint foreign trade zones. Areas interested include Municipality of Anchorage, Mat-Su Borough, Anchorage International Airport, and St. Paul Island. Introduced by Representative Collins.

Education

SB 380 Appropriation: Circumpolar Health Studies. Introduced by Senator Binkley.

HB 343 Pacific Rim Language Grant Fund. Introduced by Representative Ellis.

HB 341 Appropriation: Pacific Rim Language Grant Fund. Introduced by Representative Ellis.

Nick Coti joined the presentation here to make a few observations based on his experience in Asia and in education. He stated that the state needs a consistent curriculum for the study of languages. This would enable students who transfer across the state to continue their language studies. Mr. Coti also emphasized the use of written Chinese in language studies. The written language is not phonetic, but symbolic, and provides a good base for all Asian languages.

Before the presentation turned toward the activities of the Office of International Trade there was a brief discussion of SJR 3, regarding cooperation between Alaska and foreign nations. It was noted that Alaska, while under the umbrella of the State Department legally, often acts independently of the department because of its location. It was suggested that the State Department locate an office in Anchorage. Chairman Davidson concluded the discussion by noting the "potential for personal contact between cultures is more a reality than ever before ... people are seeing that they do not have to go through government to have ... international awareness and contact"

Ginna Brelsford now gave an overview of the functions of the Office of International Trade.

Ms. Brelsford started out by explaining the purpose of the OIT was to develop, promote and expand the state's import and export trade with all nations, especially the Pacific Rim. Additionally they wish market and sell Alaska's vast resources

and investment opportunities abroad. And finally, it is the hope of the OIT to help create an international attitude within the state of Alaska. Ms. Brelsford went on to list eight programs run by the OIT:

1. Overall marketing program
2. Honorary trade emissary plan
3. International trade review or newsletter
4. Foreign offices
5. Protocol office
6. Country specific information and data
7. Trade lead system with data base on market activity
8. Trade Alaska Program

As to relations with Pacific Rim nations, Ms. Brelsford said new leadership in Japan is opening up the country to play an increasing role in international politics and leadership. Japan is Alaska's largest trading partner, primarily in the fisheries, which puts us in a good position with international relations. Korea, on the other hand, is Alaska's second largest trading partner. The state presently has Dixie Walker on contract to market and promote Alaska abroad. An example of the growing relationship can be seen in the fact that the Office International Trade and the Division of Tourism are co-sponsoring a Korea travel show. Relations with Russia are coordinated separately.

The coordinating state entity for Soviet Affairs is called Governor Cowper's Alaska - Soviet - Far East Initiative. The four components to this organization are as follows:

1. The promotion of a statewide and national campaign to open up the Siberian gateway. Work is being done on local and regional levels statewide to raise interest in opening the border. The effort is spearheaded by the Alaska State Chamber of Commerce, Commonwealth North, and the Governor's Office.

2. Research and trade formulation. The Institute for Socioeconomic Research has been contracted to provide background information on Alaska - Soviet - Far East relations and trade potential. Preliminary study sites five potential business development recommendations.

NOTE: Copies of the final report will be provided to the committee as requested.

3. Provide clearing house and coordinating functions. The Initiative provides a good source of information on Soviet affairs.

4. Promote the Sister - Province relationship between Alaska and Khabarovsk Territory. (Khabarovsk Territory is the economic center for the Soviet far east and an open city; hence, a good avenue to seek trade and cultural agreements.)

So ends Ginna Brelsford's presentation and Nick Coti will now speak on China and Taiwan. Nick:

The State is looking to build a stable, long-term relationship with China. Mr. Coti says that education and perseverance are of utmost importance when dealing with China. The relationship with China has three main focuses:

1. The Sister - State relationship with Heilongjiang. Exchanges to date include economic, educational and hopefully artistic sharing.

2. Emphasis on the fisheries

3. Emphasis on timber

The emphasis on both fisheries and timber is based on the fact that they are in abundance in Alaska and in demand in China. Mr. Coti says there are deals in the offing and the Sister - State relationship helps people to start networking and develop an understanding of each other.

In regards to the fisheries, the Chinese need fish. Mr. Coti related how the Chinese have sent fleets to fish the waters of Alaska and Africa. China has also set up an office in Anchorage for the Chinese National Fisheries Corporation. This represents a long-term commitment to stay in Alaska fisheries. The Vice-President of the above corporation will be in Alaska the end of March and Mr. Coti said he would keep the committee informed. A discussion then went on about the possibilities of counter trade with China.

At this time Rep. Hudson asked to make a few observations before he had to leave. To begin with, Rep. Hudson said it was important for the state to create mission statements on the following topics as they relate to international trade: raw resource marketing, value added potentials, tourism potential, and the cultural element to name a few. He said we need to look at the interrelationships of the various components to see how things work together. It is hard to accomplish anything when every issue is compartmentalized. Rep. Hudson suggested that the international program be focused and then to ask the Governor for his support so that all could be working in concert, not individually.

Nick Coti continued with his presentation, finishing up with China.

The timber - China connection is being encouraged. At present, the OIT has introduced the main institutions in China to appropriate individuals in the private sector and they have established relationships.

Taiwan

In Taiwan the Office of International Trade has two main focuses:

1. The Type A Language Institute. The Institute is helping educational institutions focus their relationship hoping for ramifications within the business community as well. Mt. Edgecumbe students will be interacting with Taiwanese students this year.

2. The Taiwan - Alaska Business Association. Non-profit corporations will help facilitate contacts between the Alaskan and Taiwanese private sector. A delegation from Taiwan has already visited the state travelling from Prudoe Bay to Ketchikan! It was seen as a positive trip and even now there is a Ketchikan firm selling fish products in Taiwan.

There proceeded to be a short discussion on what we can learn about each other from these exchanges and then the meeting was adjourned by Chairman Davidson.

INDEX TO MEETINGS OF THE SPECIAL COMMITTEE ON FOREIGN AND DOMESTIC TRADE

January 28, 1988

Alaska's "Sister Schools Project" was the topic for the first meeting of the Special Committee on Foreign and Domestic Trade. The guest speakers were Bill Parret, Chair of the Department of Education at the University of Alaska, Fairbanks, and Annie Caulkins, the Curriculum Specialist with the Department of Education. The Sisters Schools Project matches schools in Alaska to schools in other parts of the world, allowing them to build relationships with each other through communication, sharing and learning. The Sisters Schools Project, which links over one quarter of Alaska's schools to schools in the People's Republic of China, Japan, Korea, the Philippines, New Zealand, and Australia, introduces Alaskan youngsters to the world of international trade.

The Committee also held a teleconference to China with Mr. Xu Bing Xing, the Educational Commissioner for the province of Heilongjong. He spoke with the committee on the merits of the Sister Schools Project, and encouraged its continuation.

The Committee viewed slides of Mr. Parret's and Representative Davis' recent trip to Heilongjong, China.

February 25, 1988

Three representatives from the Governor's Office of International Trade spoke at the second meeting of the Special Committee on International Trade. The purpose of their visit was to give a brief overview of pending legislation which has international implications as well as discuss international events and dignitaries coming to Alaska as a result of the agreements Governor Cowper signed on his recent visit to Mainland China. Ginna Brelsford (Soviet affairs), Nick Coti (Chinese Studies) and Connie Stewart were the three guest speakers.

March 10, 1988

Mr. Hayashi, director of the Governor's Office of International Trade in Tokyo, and Mr. Yang, director of the Governor's Office of International Trade in Seoul, were the two guests of the Special Committee on International Trade's third meeting. The role of these offices and Alaska's Pacific Rim activities were the subject of this meeting.



*A Cooperative Project Between
The Alaska Department of Education
and
The University of Alaska Fairbanks*

ALASKA SISTER SCHOOLS EXCHANGE NETWORK

In 1984, the Alaska Sister Schools Exchange Network was launched as a collaborative effort by the Department of Education and the University of Alaska, Fairbanks. The program's purpose is to promote personal and ongoing international relationships for students across the state. Through such efforts young Alaskans will better understand international factors which affect Alaska's economy and directly experience the different cultures and perspectives of Pacific countries. As of May, 1987 there are 70 Alaskan schools actively matched with schools in Japan, the People's Republic of China, Korea, Australia and the Phillipines.

Students and teachers in small rural schools as well as large urban sites are enthusiastic and committed to the sister schools network. Through the initial matching, done by co-coordinators at the Department and the University, schools are connected to foreign sites which have specific characteristics they desire. For example, a kindergarten class in Juneau which has three Chinese students was matched with a Chinese kindergarten, and a junior high in Sitka was matched with a junior high in Kushiro, Hokkaido, Japan because that city is Sitka's sister city. From the start Alaskan educators select sites where the exchange can enrich and enliven their current curriculum.

Once matched, formal letters of interest and commitment are exchanged between school administrators. Teachers in turn receive a large Sister Schools resource binder from the Department, and then the students take over. During this school year at least twelve videotapes of Alaskan communities have been produced by students and sent to Asia. In return they are receiving videos and parcels of student-made artwork, letters, yearbooks, artifacts and stories from their Asian counterparts. "Japan Week" or "China Day" and other units of study have emerged in a number of Alaskan schools, involving parents and local citizens along with the school community. To assist in presenting an accurate and detailed study of an Asian culture, the Department has developed a resource kit on the comparative roles of men and women in Alaska and Japan, and how those roles influence the economy. Similar kits on China and Korea are currently in development.

The actual exchanging of students and teachers is another facet of the program. In September, 1986, a group of students and teachers from the Takikawa Kogyo High School in Takikawa, Japan visited Togiak, bringing with them a wind generator to install near the Togiak School. Principal Dorian Ross said of that exchange, *"I have seldom, if ever, seen a student to student experience as basic and powerful as the Togiak-Takikawa exchange. Here is our great opportunity for young Alaskans to understand their Pacific neighbors and to create cultural ties with those to whom they already have economic ties."* Togiak students plan to return the visit to Japan later in 1987. In addition, fourteen schools recently requested Japanese interns as part of the International Intern Program, in order to teach Japanese language classes to young Alaskans.

The Sister Schools Network has indeed had a successful launching. The introductions have been made, the delight of having new friends and experiencing a new culture is contagious and exciting in these Alaskan schools. With continued state support and coordination, the relationships will now be nurtured, and people-to-people exchanges, curriculum development and collaborative projects will truly make us Pacific Rim neighbors.

For more details and information please contact:

Annie Calkins
Sister Schools Coordinator
Alaska Department of Education
P.O. Box F
Juneau, Alaska 99811-0500
(907) 465-2841

Dr. William Parrett
University of Alaska, Fairbanks
Chair, Department of Education
Fairbanks, Alaska 99775

(907) 474-6187

12/08/87

PEOPLE'S REPUBLIC OF CHINA-ALASKA SISTER SCHOOL NETWORK

PEOPLE'S REPUBLIC OF CHINA	ALASKA
1 Hefei No. 2 Middle School, Hefei, Anhui	Mt. Edgecumbe High School, Sitka
2 Longsha Primary School, Harbin Heilongjiang	Barnette Elementary School, Fairbanks
3 Secondary School, Harbin Normal University, Heilongjiang	North Pole High School, Fairbanks
4 USTC Kindergarten, Hefei, Anhui	Capital Kindergarten, Juneau
5 He Peng Middle School, Anhui	Dryden Middle School, Juneau
6 Daqing High School Daqing City, Heilongjiang	Kotzebue High School, Kotzebue
7 A-V Educational Center, Beijing Medical University	Joe Parent Regional Vocational Educational Center, Aniak
8 Wuchang Experimental Middle School, HuBei, Heilongjiang	Yakutat Junior High School
9 Foreign Language Middle School (Tai Yuan #18 Middle School), ShanXi	Ayaprun High School, Newtok
10 Tai Yuan #18 Middle School ShanXi	Kwethluk Community School
11 Tai Yuan # 5 Middle School ShangXi	Bristol Bay High School
12 USTC Middle School, Hefei, Anhui	North Pole Middle School, Fairbanks
13 Harbin Hong Xia Kindergarten, Heilongjiang	Auke Bay Kindergarten, Juneau
14 Harbin #116 Middle School Heilongjiang	McKinley Alternative School, Fairbanks
15 FuHua Primary School, Harbin Heilongjiang	Eek School
16 Harbin Railway #1 Middle School Heilongjiang	Savoonga Elementary/High
17 SiJing Primary School Shanghai	Sand Point Elementary School
18 Anqing Road #2 Primary School, Hefei, Anhui	Dolomi School <i>MARSHALL Elementary School</i>
19 Song Jiang #2 Middle School, Shanghai	Galena City Schools
20 DaQing #25 Middle School, DaQing City, Heilongjiang	Keggatmiut Schools, Scammon Bay
21 Hefei #1 Middle School, Hefei	Harshew School, Anchorage
22 Yu Zhuang Elementary School Huai Bei, Anhui	Salcha Elementary, Fairbanks
23 Xiang Shan Elementary School Huai Bei, Anhui	Two Rivers Elementary, Fairbanks
24 DaQing Experimental Primary School Heilongjiang	Russian Mission Elementary Russian Mission
25 DaQing #25 Middle School DaQing City, Heilongjiang	Gruening Jr. High School Anchorage
26 The Middle School Attached WuHan University, WuHan, HuBei	McGrath School, McGrath

12/08/87

JAPAN-ALASKA SISTER SCHOOL NETWORK

JAPAN	ALASKA
1 Kokunan Elementary School, Sapporo	Gastineau Elementary School, Juneau
2 Shinkotoni Minami Elementary School, Sapporo	Inlet View School, Anchorage
3 Shinryo Elementary School, Sapporo	Kenai Elementary School, Kenai
4 Niki Elementary School, Niki Town	Glacier Valley Elementary, Juneau
5 Shumarinai Elementary School, Horokanai Town	Nelson Lagoon School, Nelson Lagoon
6 Okikineushi Elementary School, Biei Town	Tanacross Elementary School, Tanacross
7 Tomisawa Elementary School, Asahikawa	Akutan School, Akutan
8 Noboribetsu Onsen Elementary School, Noboribetsu	Wrangell Elementary School, Wrangell
9 Kuttari Elementary School, Shintoku Town	Gusty Michael School, Stony River
10 Higashi Oribe Elementary School, Kamishihoro Town	Kingikme School, Wales
11 Shippu Elementary/Junior High School, Atsuta Village	Dillingham Elementary School, Dillingham
12 Moshiri Elementary/Junior High School, Horokanai Town	Labouchere Bay School, Labouchere Bay
13 Ai-oi Elementary/Junior High School, Tsubetsu Town	St. George School, St. George Island
14 Yamakoshi Junior High School, Yakumo Town	Martin L. Olson School, Golovin
15 Seiryō Junior High School, Otaru	McKinley Alternative School, Fairbanks
16 Souya Junior High School, Wakkanai	Pelican School, Pelican
17 Musa Junior High School, Kushiro	Blatchley Junior High School, Sitka
Katafuchi Junior High	Blatchley Junior High School, Sitka
18 Takikawa Kogyo (Technical) High School, Takikawa	Togiak School, Togiak
19 Bifuka High School, Bifuka Town	Savoogna Elementary/High School, Savoogna
20 Wakkanai High School, Wakkanai	St. Paul School, St. Paul Island
21 Obihiro Ryokuyo High School, Obihiro	Seward High School, Seward
22 Higashi Oribe Primary School	Russian Mission Elementary School, Russian Mission
23 Atsubetsu Nishi Elementary School, I E Sapporo	Kalifonsky Beach Elementary School, Soldotna
24 Hachiken Nishi Elementary School, Sapporo	Butte Elementary School, Palmer
25 Satsunai Minami Elementary School, Makubetsu - Town	Northern Lights ABC Elementary School, Anchorage

JAPAN	ALASKA
26 Akan Elementary School, Akan Town	Pennell Elementary School, Fairbanks
27 Koetori Elementary School, Wakkanai	Kotlik Schools, Kotlik
28 Toyooka Elementary School, Oumu Town	Chiniak School, Kodiak
29 Sawaki Elementary School, Oumu Town	Nunamiut School, Anaktuvuk Pass
30 Okushiri Elementary School, Okushiri Town	Mikelaguut Elitnaurviat, Bethel
31 Haraguchi Elementary School, Matsumae Town	Bartlett Elementary School, Tyonek
32 Okusawa Elementary School, Otaru	Aurora Elementary, Anchorage
33 Toyoura Elementary School, Toyoura Town	Nikiski Elementary School, Kenai
34 Dai Yon Junior High School, Obihiro	Floyd Dryden Junior High, Juneau
35 Kami Shihoro Junior High School, Kami Shihoro Town	Soldotna Junior High, Soldotna
36 Nakatonbetsu Junior High School, Nakatonbetsu Town	Dillingham Middle School, Dillingham
37 Noboribetsu Onsen Junior High School, Noboribetsu	Eek Schools, Eek
38 Rebunge Junior High School, Toyoura Town	Kwethluk Schools, Kwethluk
39 Muroran Shimizugaoka Senior High, Muroran	Mt. Edgecumbe High School, Sitka
40. Toyozono Elementary School, Sapporo	Weller Elementary School, Fairbanks
41. Horo-oka Elementary School, Akabira City	Andrew Demoski School, Nulato
42. Sunagawa Elementary School, Sunagawa City	
43. Hokko Elementary School, Ashahikawa City	<i>DENALI SCEN - FAIRBANKS</i>
44. Yunosato Elementary School, Isoya-gun	Tanana Elementary School, Tanana
45. Kiyobe Elementary School, Matsumae-gun	Meyers Chuck School, Meyers Chuck
46. Shibinai Elementary School, Kamikawa-gun	White Mountain Elementary School, White Mountain
47. Shibetsu Minami Elementary School, Shibetsu City	Nenana Elementary School, Nenana
48. Shaguma Elementary School, Mashike-gun	Chignik Lake School, Chignik Lake
49. Mashike Elementary School, Mashike-gun	<i>METLA KATLA EL. School</i> <i>METLA KATLA</i>
50. Toimaki Elementary School, Esashi-gun	False Pass School, False Pass
51. Raiun Elementary School, Shari-gun	Bruce Hill School, c/o Port Alice
52. Kawakami Elementary School, Shari-gun	Kenny Lake School, Copper Center
53. Yuubetsu Elementary School, Monebetsu-gun	Aleknagik School, Aleknagik

JAPAN	ALASKA
54. Minami Elementary School, Abashiri City	
55. Hokumon Elementary School, Kato-gun	Anderson Elementary School, Anderson
56. Kuttari Elementary School, Kamikawa-gun	Blackwell School, Anvik
57. Kuttari-Minami Elementary School, Kamikawa-gun	
58. Yoshioka Elementary School, Matsumae-gun	~~Metlakatla Elementary, Metlakatla~~ <i>Peet Lyons School Pt. Lions</i>
59. Katsuhira Elementary School, Tokachi-gun	Telida School, Telida
60. Hanazono Elementary School, Obihiro	
61. Kaisei Elementary School Obihiro	<i>Taylor Elementary Fairbanks</i>
62. Okotsu Elementary School, Kushiro	Northwood Elementary School, Anchorage
63. Kami-Oboro Elementary School, Akkeshi-gun	Cooper Landing Elementary School, Cooper Landing
64. Kunbetsu Elementary & Jr. High Schools, Shibetsu-gun	Tatitlek Community School, Tatitlek
65. Nishi Ashibetsu Jr. High School, Ashibetsu	Tri-Valley Junior High School, Healy
66. Rokugo Jr. High School, Furano City	
67. Saku Jr. High School, Nakagawa-gun	Shishmaref Junior High, Shishmaref
68. Nozuka Jr. High School, Hiroo-gun	
69. Otanoshike Jr. High School, Kushiro	Jane Mears Junior High, Anchorage
70. Kikonai High School, Kamiso-gun	New Stuyahok School, New Stuyahok
71. Otaru Technical High School, Otaru	Career Center, Anchorage
72. Takinoue High School, Monbetsu-gun	
73. Memuro High School, Kasai-gun	
74. Hanaoka Elementary School, Yuufutsu-gun	Chignik Bay School, Chignik Bay

KOREA-ALASKA SISTER SCHOOL NETWORK

11/30/87

	KOREA	ALASKA
1	Tae Chong Girls' High School, Cheju	Wrangell High School, Wrangell
2	Soo Sung High School, Soowon	
3	Sam Chuck High School, Kangwon Do, Korea	Soldotna High School, Soldotna
4	Pusan Electronic Technical High School, Pusan	Joe Parent Vocational Ed. Center, Aniak
5	Sae Hwa Girls' High School, Cheju	
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7		
8		
9		
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AUSTRALIA-ALASKA SISTER SCHOOL NETWORK

11/30/87

	AUSTRALIA	ALASKA
1	Spring Gully Primary School No. 3505, Bendigo Vic.	Big Lake Elementary School, Big Lake
2	South Irymple Primary School, Irymple, Victoria	Mount Spurr Elementary, Anchorage
3		
4		
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PHILIPPINES-ALASKA SISTER SCHOOL NETWORK

11/30/87

	PHILIPPINES	ALASKA
1	Aurora A. Quezon Elementary School, Manila	Main Elementary School, Kodiak
2	Padre M. Gomez Elementary School Manila	

45ARC

NEW ZEALAND-ALASKA SISTER SCHOOL NETWORK

11/30/87

	NEW ZEALAND	ALASKA
1	Rakaumanga School, Huntly	
2		

Alaska Sister Schools Program

The Alaska Department of Education recognizes the importance of building personal, on-going connections with citizens of other countries in the Pacific Rim Basin. One project which the Department initiated in 1985 is the Sister Schools Exchange Program.

Department staff see this program as an opportunity for districts to develop international relationships, to promote cultural and social understanding, to expand current Social Studies units in economics, international studies, sociology, geography, anthropology, and the arts, offering individual students a broader view of the world.

The Department's role in this program is that of a broker. After conducting the initial correspondence with the governmental-educational agencies in the Asian countries, Department staff will provide interested Alaskan schools the names and contacts of schools in Japan, The People's Republic of China, Korea, Australia, New Zealand, the Philippines, and/or Taiwan. The Alaska school then has the responsibility of initiating the communication and developing an exchange to best accommodate local interests and realities. Department staff assist if there is a problem in communication between the two school sites. We will continue to build international contacts.

To participate, please follow these steps:

1. Classroom teacher or principal sends typed Sister School Application to Annie Calkins, Department of Education, P.O. Box F, Juneau, Alaska 99811. (Applications can be obtained from Annie Calkins or Lori Buzzell.)

Be as specific and comprehensive as possible. A copy of your completed form will be sent directly to the coordinating educational agency in your matched foreign country.

2. Department of Education and UAF staff reviews applications and classifies according to preferences indicated on application.
3. Department staff contacts Alaskan school with possible sister school matches in Pacific Rim countries. One site is finalized.
4. Teacher or principal initiates exchange with a letter of introduction. A copy of the letter should be sent to Annie Calkins, DOE, to be placed with appropriate site files.
5. The school chosen in another country writes to the Alaskan teacher or principal affirming sister school status, and student/classroom activities begin.
6. The teacher or principal informs DOE of activities with sister school at least once a year, and as anything of special interest occurs.

Request For a Sister School

Name of School _____

Address _____

Telephone Number () _____

School Contacts

1) Name of Principal or Head Master _____

Telephone Number (School) _____

Telephone Number (Home) _____

2) Name of Teacher Contact _____

Telephone Number (School) _____

Telephone Number (Home) _____

3) Other Key Contacts (please indicate name, position, and telephone number)

School Size

Number of Students _____

Grades or Levels of Students _____

Ages of Students _____

School Characteristics

1) Is the school location primarily urban or rural?

2) How many teachers and students will be involved?

3) What are the cultural backgrounds of the students?

- 4) What is the level of English language proficiency of the students?
- 5) Describe previous international experiences of the school. (Include student exchanges, correspondence, visiting students, etc.)
- 6) Will it be possible for your school to provide a photo and biographical sketch of each of the students that will be involved?
- 7) Does your city/community have a sister city?
- 8) Describe the community where your school is located. (Include attachments or photographs if you wish.)

9) In what areas of the curriculum will your sister school experience be emphasized?

- ☐ science ☐ fine arts ☐ social studies ☐ health, physical education
☐ English ☐ math ☐ other _____
-

Project Budget

- 1) What is the school's video production capability? (Do you use ¼-inch or ½-inch tapes? Do you have video tapes available? Do you have audio cassettes available? Do you have equipment for viewing video tapes?)
- 2) Can your school place and pay for international phone calls?
Check one: place only _____ place and pay _____
- 3) Can you pay for postage relating to sister school communication?

Sister School

- 1) Describe the type, size and location preference of the school you want to work with.
- 2) When you think about a sister school, what kind of exchanges do you hope to develop?
- | | |
|---|---|
| ☐ written exchanges | ☐ travel programs |
| ☐ teacher exchanges | ☐ summer travel and learn programs |
| ☐ student exchanges | ☐ student product exchanges |
| ☐ administrative exchanges | ☐ other _____ |
-

Please send completed form to: Annie Calkins
Alaska Department of Education
P.O. Box F
Juneau, Alaska 99811

SISTER SCHOOLS RESOURCES

Please send me a copy of the following resources/articles relating to Pacific Rim studies/Sister Schools.

Name _____

District: _____

Address: _____

Japan

- _____ 1. Current History, Chapters include a) Japan's Foreign Policy, b) Japanese-American Economic Relations in Crisis, c) Japanese Politics In Transition?, d) Japan's Economy, e) Japanese Technology at a Turning Point, f) Education in Japan, g) Japan and China in the 1890's - articles, A World Affairs Journal, December, 1985.
- _____ 2. Brochure for Japan-America Institute of Management Science.
- _____ 3. Print-out of films on Japan available from State Film Library.
- _____ 4. Children Are Children Are Children. - Book, Little Brown Company, 1978. Chapter on Japan, with elementary classroom ideas.
- _____ 5. "Should the U.S. Mimic Japanese Education?" "Let's Look Before We Leap." - article, Phi Delta Kappan, February, 1985.
- _____ 6. "Japan: The Learning Society" - article, Educational Leadership, March, 1982.
- _____ 7. "Japanese Education and Its Implications for U.S Education" - article, Phi Delta Kappan, February, 1985.
- _____ 8. Guidelines to English Teaching Positions in Japan - article with bibliography.
- _____ 9. "Trading With Tokyo" - article, Alaska Airlines Magazine, 1985.
- _____ 10. Book Review of Perspectives on Japan: A Guide For Teachers. - article, FOCUS magazine, Fall, 1984.
- _____ 11. Book Review of Japanese Tales of Mystery and Imagination; "Ideas for using Japanese detective stories in literature/English classes," article, FOCUS magazine, Winter, 1983.