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Official Business

Alaska State Legislature

House of Representatives

P.O. Box V
State Capitol
Juneau, Alaska 99811
907-465-4942

Special Committee On Foreign Trade

MEMORANDUM

TO: All Members
House Foreign Trade Delegation to the Soviet Fareast

FROM: Representative George Jacko, Jr. *ni to H*
Chairman, Foreign Trade Committee

DATE: August 16, 1989

SUBJECT: Committee trip to the Soviet Union

As our departure date (September 21) is nearing, it is essential we be as knowledgeable as possible on the issues facing Alaska-Soviet relations.

Please take note of the following meetings. Your attendance is very important and would be greatly appreciated.

MEETING SCHEDULE

Monday, August 21, 1989

17:00 to 18:00 p.m. Senate Conference Room, 5th Floor,
Anchorage LIO

Topic: General Overview of Alaska-Soviet relations

1. This first meeting will consist of a brief overview of the recent political and economic changes in the Soviet Union, with particular emphasis on how these changes are affecting the Soviet Fareast, and the potential ramifications for Alaska.
 2. Overview of the chronology of Alaska-Soviet relations and a summary of the various Alaskan entities (business, trade, cultural, scientific groups) currently working with the Soviet Fareast.
 3. Overview of the Committee's Soviet Fareast itinerary and introduction to additional members who will accompany our delegation.
- Gunnar Knapp, Associate Professor of Economics at the Institute of Social and Economic Research, Diddy Hitchins, Professor of Political Science at the University of Alaska Anchorage and Ron Miller, International Trade Specialist with the Governor's Office of International Trade will give the presentation.

Page 2

Tuesday, September 5

Topic: Advantages and limitations of Alaska-Soviet trade
12:00 to 3:00 p.m. Senate Conference Room, 5th Floor,
Anchorage LIO

The Committee will hear from the various Alaskan private businesses now trading with the Soviet Union, and receive an overview of the federal laws and regulations affecting trade with the Soviet Union.

~~Tuesday, September 19~~ or Wednesday, September 20:
Meeting time and place still to be determined

(**TENTATIVE**)

Topic: Governor's trip

The Committee will receive a briefing from the Office of International Trade on the accomplishments of the Governor Cowper's trip that will have returned from the Soviet Far East September 15.

September 21, Thursday

Trip begins

8:20 a.m. Alaska Airlines departure to Nome

Please call my office at 561-6154 with any questions.

Thank you.

*— please keep
morning open
if possible*



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Special Committee On Foreign Trade

MEMORANDUM

TO: Businesses participating in Alaska-Soviet trade

FROM: Representative George Jackson, Jr.
Chairman, Foreign Trade Committee
House of Representatives
Alaska State Legislature

DATE: August 30, 1989

SUBJECT: September 5th meeting

I would like to invite you to participate in a meeting of the House Special Committee on Foreign Trade this Tuesday, September 5th from 12:00 to 3:00 in the Senate Conference Room on the 5th floor of the Anchorage Legislative Information Office located at 3111 "C" Street.

As the Foreign Trade Committee will soon depart to the Soviet Far East, it is essential for all members to have a clear understanding of Alaska-Soviet trade relations. Although our trip will not focus exclusively on trade, the purpose of this meeting is to brief state lawmakers on the fundamentals of trading with the Soviets. We would like to hear from the various Alaskan business entities with experience and knowledge in this area.

A 10 or 15 minute briefing the following would be helpful:

- 1) Who you are and what your company does
- 2) A profile of the Alaska-Soviet project(s) currently underway in your company/business
- 3) The problems, benefits, prospects, realities, etc... of trading with the Soviet Union and any suggestions you would have for the Foreign Trade committee.

We look forward to your participation. Please contact my office 561-6154 with any questions.

If you will participate by teleconference, the bridge number is 562-2877. However, please call Heather at 561-6154 to confirm space.

Thank you.

Enclosure

MEETING AGENDA

HOUSE SPECIAL COMMITTEE ON FOREIGN TRADE, SEPTEMBER 5, 1989

12:00 - 12:30

Overview of current U.S.-Soviet relations and the federal laws and regulations affecting U.S.-Soviet trade:

On teleconference from Washington D.C.:

**Judy Deane and Wayne Neil
Economic Officers
Economic Section of Office of Soviet Affairs
U.S. Department of State**

**Jessica Gavora, Staffmember
Office of Senator Murkowski
Bill Wolfe, Fisheries Issues**

*-technology controls
-Vanik*

12:30 - 2:00

Representatives from Alaskan companies currently trading with the Soviet Union will present ten to fifteen minute summary of their activities:

**Alaska Airlines
Alascom
Greatland Exploration, Ltd.
Alaska Commercial Company
Alaska Joint Venture Seafoods
Indian Valley Meats
Bering Air
Slava International**

*Alaskan
276
5110*

Break

2:00 - 3:00

Questions and Answers between committee members and guest speakers

**-----
Place:**

**Tuesday, September 5th, from 12:00 to 3:00 p.m.
Senate Conference Room, 5th Floor
Anchorage Legislative Information Office
3111 "C" Street, Anchorage, Alaska
Contact phone: 561-6154**

House Special Committee of Foreign Trade:

**George Jacko, Chairman
Johnny Ellis
Mike Davis
Bill Hudson
Virginia Collins
Heather Bradner, staff member**

Also invited:

**Senate Special Committee on Trade and Tourism
Members of the House Special Committee on Tourism**

PERSONAL GIFTS:

If you get your gifts together by August 30th, I can send them to Magadan in advance to save you space. It is important to remember we are limited to 1,350 pounds between the eight passengers while crossing the Bering Strait. On Aeroflot (which we will fly everywhere within the Soviet Union) the average luggage weight allowed per person is 44 lbs. So, small, portable, light gifts are ideal.

I. You will need many "little trinkets" between \$1 and \$2:

- Writing pens (felt tip are good)
- Alaskan post cards
- Magazines (especially current issues)
- Items for kids: Gum, candy, stickers, buttons, pins and childrens books (with illustrations).
- Bring photos of yourself, your home, your family to show or to give away. These are also great gifts.
- Alaska flag pins available through LIO

II. \$5 to \$8 gifts:

-Solar calculators - these are considered very precious, and can be extremely expensive to buy within USSR. Bring many! (You can also get cheap calculators at Pay n Pak for \$1-\$2)

-Paperback books - especially classic authors like Twain, Steinbeck, Faulkner, are great gifts for any English speakers you meet, and you can probably find paperbacks in good condition at Salvation Army or at a library exchange

-Calendars (for 1990) - especially with Alaska scenes

-Clothing: Scarves (good gifts for women) t-shirts

-Perfume: Small samples of perfume are given away at many department stores. You could bring a few as gifts for women.

-"Bill Spear" pins: When you purchase these, be sure to mention they are for a foreign destination - you may get a discount. You can also get a 50% discount on Bill Spear pins when you buy 50 or more of the same kind. We may want to do this and divide the cost.

Any Alaskan items: Picture books, Alaska magazines, pins, buttons, etc...

III. The Committee on Foreign Trade will bring the formal gifts for government officials. You will want to bring small gifts as tokens of appreciation for the tourguides, teachers, fishermen, hotel clerks, busdrivers, schoolchildren etc...

You will also want a few nicer gifts for the "legislators" you meet in the Soviet Union (calendars are good).

end.

OFFICIAL GIFTS TO USSR:

(** To be purchased and organized through the Committee
Don't worry about these)

For Chairmen of the Executive Committees of Magadan,
Petrovavlovsk, Vladivostok and Khabarovsk:

4 Books entitled The Divided Twins: Alaska and Siberia
A plaque (for sister state and maybe Magadan)

For Deputy Chairman:

4 Alaska Blue Books

For various Executive Committee members:

A legislative citation with all members names written
Solar calculators
Calendars of Alaska
Photo/picture books of Alaska
Paperback novels of Michener's "Alaska"

For Ministry Officials (of Science, FESCO, TINRO, etc.):

Video tapes (converted) of oil spill, Alaska, etc...)
Alaska Geographic Society books on Alaska (resources)
Pen sets (inexpensive)
Maps of Alaska (showing their related interest, i.e.,
a fisheries map for Ministry of Fish Industry
official

Miscellaneous official gifts (many of which are free):

Alaska flag pins
USA-USSR or Alaska-USSR flag pins
Alaska calendars
Lots of prepared "legislative packets" consisting
of state directories, handouts, etc...
Small maps of Alaska

Schools:

Large, fold up maps of Alaska for wall
Alaska photo books
Packets of postcards, posters, buttons, pins

Traveller!

A list of recommended items and clothing to bring on our trip include the following:

ITEMS:

All film and batteries you will need for the trip
(lead lined bag?)

some toilet paper!

medication

aspirin, throat lozenges, cold medicine, any prescription
drug generally used, laxatives, medicine for
diarrhea, vitamins?

pictures of your family, house, town

your business cards

maybe a few American candy bars or snacks (tea, cup-a-soup)
for yourself

extra empty bags to bring back your gifts

small alarm clock (probably unnecessary as I will have one)

small calculator for yourself

sunglasses

small Russian dictionary

....Please adapt for your own personal needs

CLOTHING:

Only one piece of luggage - a hard case suitcase is best

One carry on item only

Total luggage must be 44 lbs or less, as Aeroflot limits weight. Remember, I can forward your gifts to USSR if you get them to be me by September 29 (Governor's delegation can take them)

Men:

One suit w/ tie and dress shoes (business)

One casual outfit: sportjacket, slacks, shirt (for less formal but still nice occasions)

half a dozen dress shirts

A set of comfortable travel clothes

jeans, sweatpants, T-shirts, etc...

Good pair comfortable walking shoes

Jacket/coat (we may be in rainy climate)

Women:

Same style of dress required as above

Both men and women:

swimwear (Soviet banas, or steambaths)

soap/detergent (Soviet hotels won't wash your underwear - you will have to -- so bring soap!)

hat/gloves

MEETING AGENDA

DATE: Sept. 5, 1989

TIME: 12:00 noon

MEMBERS PRESENT: Rep. Jacko, Chair

Rep. Hudson

Rep. Collins

Rep. Ellis (can only make part of mtg.)

Rep. Davis

Paul Fuhs, Mayor, Unalaska
on teleconference

MEMBERS ON TELECONFERENCE:

Rep. Davis from Juneau

Mayor Paul Fuhs, Unalaska

SUBJECT MATTER:

Alaska-Soviet trade relations

PURPOSE OF MEETING:

As the Special Committee on Foreign Trade will depart in less than 3 wks to USSR, the purpose of this meeting is to brief law and public policy makers on the status of trade relations with Soviet Union.

Would like your advice on what we should be aware of.

GUEST SPEAKERS:

(INTRODUCE)

We have here today many representatives from federal government and private enterprise. On line from Washington D.C. are:

(see enclosed sheet)

Here from Alaskan businesses are:

(see enclosed sheet)

SPECIAL CONSIDERATIONS:

I'd also like to introduce other legislators here

.... Kay Brown? David Finklestein? Szymanski?

Introduce Ron Miller and Heather Bradner.

Gunnar Knapp?

12:30 - 2:00

We have on teleconference and in person many representatives from business community who have experience and knowledge in trading with Soviet Union. They will each give us a 10 minute briefing on their experiences w/ trading w/ USSR! First, on teleconference is:

① Alaska Airlines representative Bill McKay

Alaska Airlines has been trying to gain permission to land in Soviet Union. They also flew the hallmark "Friendship Flight" from Nome to Provideniya last June. general Bill, could you give us some ~~history and insight into projects~~ ~~sent~~ information on your company's project

② Alascom

Alascom representative Tom

Alascom has recently installed a telephone link across Bering Sea from Gambell to Provideniya - for anyone who has recently tried to make a phone call to Soviet Union, what was normally a long and difficult process is now much easier thanks to Alascom. Tom could you brief us on this project:

③ Bering Air - Jim Rowe, Richard Stern, owners

Bering Air, company from Nome, recently got permission to charter flights across the Strait to Provideniya.

Incidentally, we will be flying with Bering Air when we depart Sept 21.

Jim ~~Rowe~~ could you give us a profile on the history of your charter service?

In person, we have:

④ Samuel Salkin, ^{president} Alaska Commercial Company

Sam has been to Soviet Union - and he accompanied Governors delegation last October to Khabarovsk and Vladivostok. Could you tell us what you have learned from your experiences there, and give any suggestions for our committee?

⑤ Ron Sheardown, President, Greatland Exploration
has also been to Soviet Union many times and also accompanied Gov. Cowpers delegation last October along with Sam Salkin.

⑥ Doug Drum, Indian Valley Meats

Mr. Drum is working on various joint ventures with Soviet neighbors in the meat processing industry. Has a wealth of experience in this field.



⑦ Steve Zelner, President/Owner
Slava International
Soviet brokers

Profile: Samuel Salkin, President and CEO, Alaska Commercial Company

Mr. Salkin is President and Chief Executive Officer of Alaska Commercial Company, a twenty-one store chain of retail grocery and general merchandise stores in rural Alaska.

Mr. Salkin has extensive experience in planning, managing and financing community economic development with emphasis on retail enterprises. He has been a consultant to private industry, state and local governments, community development corporations, labor unions, and cooperative organizations.

Mr. Salkin holds an advanced degree in economics and planning from Cornell University as well as a bachelor's degree in industrial relations. He serves on the Board of Directors of First Federal Bank Alaska and Frontier Cooperative Herbs. He is married and the father of two daughters.

Profile: Ron Sheardown, President, Greatland Exploration, Ltd.

Mr. Sheardown serves as President and General Manager of Greatland Exploration, Ltd., a corporation performing mineral exploration, development, mining and consulting. Mr. Sheardown has held this position since 1976. Mr. Sheardown is on the Alaska Minerals Commission, the Executive Board of the Anchorage Olympic Organizing Committee for the 1998 Olympic Winter Games, Vice President Protocol.

Born in 1936 in Ontario, Canada, Mr. Sheardown attended high school and university in Ontario, Canada. He has studied aviation, geology, mining engineering at the University of Toronto and Anchorage Community College. He is married to Karin Sheardown and resides in Anchorage, Alaska.

Profile: Mr. Charles L. "Lee" Wareham, Vice President, Operations, Alascom, Inc.

Mr. Wareham serves as Vice President Operations for Alascom, the full-service long distance telecommunications company providing service to Alaska. He is responsible for maintenance and operations of more than 200 satellite earth stations and a mix of terrestrial and maritime communication. He has served in a variety of technical and management roles with Alascom since the Company's inception in 1971. Mr. Wareham served as Manager of Pipeline Communications for TAPS, 1974-77.

Born in Butte, Montana, September 24, 1938, Mr. Wareham attended schools in the State of Washington and served in the U.S. Army Signal Corps from 1956-1959. He also attended the University of Washington and Northeastern University. Mr. Wareham is married and has two sons and a daughter.

Tom
Robertson
will speak
on behalf
of Alascom

"A value of this trip for me is that I was able to meet with the premiere arctic shippers in the world. We held discussions on transportation corridors and shipping mine ore concentrates from Lost River (outside Nome, Alaska) to a Soviet smelting plant where the ores would be processed. Soviet vessels would then be used to ship the ore to Pacific Rim nations and could operate year around because of their arctic expertise. We had substantial discussions and there is extreme interest in shipping and joint processing. We also discussed an exchange of technical mining delegations as well as an Alaska Miners Association Arctic Mine Tour."

**Ronald Sheardown, President,
Greatland Exploration Ltd.**

"Officials from Aeroflot, Intourist and Alaska Airlines noted with pleasure that they had worked together effectively on a series of summer tourist charter programs involving flights by Alaska Airlines to Khabarovsk and Leningrad during 1970, 1971 and 1972. During our talks in Khabarovsk, Alaska Airlines indicated that its current priority is obtaining final Soviet approval for weekly summer tourism flights connecting Provideniya with Nome, Alaska beginning in June 1989. I also indicated interest in extending tourist flights to Anadyr from Nome and to Magadan from Anchorage, possibly as soon as 1990."

Bruce Kennedy, CEO and President, Alaska Airlines

"The essence of the direct value of this trip — nut and bolt value — was that I sat down with the Soviet communications engineer and hashed out the first basic communication network between Alaska and the Soviet Far East. Now, these are two technically oriented people discussing a technical solution to a problem of communication. We designed an efficient and economical way to solve the problem. The policymaking happens on a different level. We designed a multi channel UHF radio link between Provideniya and Gambell. It will involve bilateral negotiations between the Soviet Ministry of Posts and Telecommunications and the U.S. State Department and the Federal Communications Commissions."

Lee Wareham, V.P. Operations, Alascom

7/21/89

**ALASKA AIRLINES
CHRONOLOGICAL SUMMARY - SOVIET AFFAIRS**

- 1966 Alaska Airlines first applied to the U.S. government for authority to operate flights from Nome to Provideniya. This application was not approved, but led to implementation of more ambitious plans in 1970.
- 1970 Alaska Airlines operated a series of tourist charter flights from Anchorage to Khabarovsk, using Boeing 707 equipment.
- 1971-1972 Alaska Airlines operated a tourist program in conjunction with Aeroflot and Intourist, flying tourists from Anchorage to Khabarovsk and to Leningrad.
- January 1988 Alaska Airlines filed an application with the U.S. Department of Transportation to provide scheduled service between Nome and Provideniya, in order to help solidify the warming trends in trade and cultural relationships between the U.S. and the U.S.S.R., and to re-establish long-standing cultural relationships between many native Alaskans and Siberians.
- June 1988 Alaska Airlines personnel flew from Nome to Provideniya on a technical evaluation flight.
- June 1988 Alaska Airlines conducted a "friendship flight" from Nome, bringing approximately 80 native Alaskans and other U.S. citizens to Provideniya on a Boeing 737-200 aircraft for a one-day visit.
- August 1988 Alaska Airlines reviewed its Nome-Provideniya service proposal with a delegation of Soviet embassy and foreign trade representatives in Washington D.C.
- September 1988 Officials from Magadan and Provideniya arrived in Nome by ship and visited Nome and Anchorage in a return friendship trip. Business meetings were held on the Nome-Provideniya service proposal.
- October 1988 Soviet Foreign Ministry spokesman Gennady Gerasimov visited Seattle and Anchorage and indicated that he saw no obstacles to the proposed Nome-Provideniya service by Alaska Airlines.

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Ginna Brelsford, International Trade Specialist, Governor's Office of International Trade

Ginna Brelsford coordinates Governor Cowper's Alaska-Soviet Trade Initiative. As a trade specialist, she is responsible for the international marketing of Alaska trade opportunities to Japan, Korea, Taiwan, China and the Soviet Union. She promotes trade leads, trade shows, trade missions, press relations, international business development seminars, and is editor of the Alaska International Trade Digest.

Ginna Brelsford was born in 1958 in Denver, Colorado. An Alaska resident since 1970, Ginna helped found and graduated from Steller Secondary School in Anchorage. A 1980 graduate of Brown University, Ginna holds a B.A. in World Religions and an M.A. in International Relations — with a concentration in international trade law and economics of the North Pacific — from the Fletcher School of Law and Diplomacy of Tufts/Harvard universities. She is married and resides in Anchorage.

Elisa Miller, Soviet Business and Trade Specialist and Mission Coordinator

Elisa Miller is a specialist in Soviet Business and Trade with special expertise on trade between the U.S. West Coast states and the Soviet Far East economic region.

She has her PhD in Soviet-East Asian Economic Relations. She has taught Soviet Business and Trade at the University of Washington's School and Graduate School of Business Administration since 1976. She has been an invited lecturer on many occasions to talk about Soviet Business and Trade and the USSR's Asia Pacific Economic Relationship. She is married and has two children.

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Lee Wareham, V.P. Operations, Alascom

"It is a great personal honor to represent the state of Alaska at this historic juncture in U.S.-Soviet relations. It follows Governor Cowper's mandate for Alaska to move beyond its borders into the international arena."

Garrey Peska, Chief of Staff and delegation leader

Trade Mission Participants: Economic Diplomacy

A sense of historical optimism, entrepreneurial ambition and excitement defines the Alaskan character. A trade delegation of eight Alaskan government and business officials traveled to the Soviet Far East to pioneer another frontier: the political and economic landscape of a dramatic landmass and cultural system in the Soviet Far East territories of Khabarovsk, Primorskii and Magadan.

These Alaskans discussed telecommunications, transportation, high-tech arctic engineering/mining, resource management and rural commercial distribution networks. Their unique challenge was to negotiate government-to-government and business projects with key Soviet officials who, for generations, have lived within a planned economy. It was, in essence, a crash course for both sides in communication about capitalist economics and five-year plans.

Trade mission delegates represented a diverse group of Alaska business and government leaders. All participants have devoted considerable resources — financial, political, time — toward establishing economic ties with the Soviet Union.

Delegation

Delegation leader: Garrey Peska, Chief of Staff to Governor Steve Cowper

Bruce Kennedy, CEO and President, Alaska Airlines

Bill Phillips, President, Alaska Joint Venture Seafoods

Samuel Salkin, President, Alaska Commercial Company

Ronald Sheardown, President, Greatland Exploration, Ltd.

Lee Wareham, Senior Vice-President, Alascom

Ginna Brelsford, International Trade Specialist, Governor's Office

Elisa Miller, Soviet Business and Trade Specialist and Mission Coordinator

7/21/89

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7/21/89

- October 1988 Alaska Airlines participated in the Alaska Trade and Friendship mission to the Soviet Far East, which entered into protocol agreements with the cities of Magadan, Khabarovsk and Vladivostok. The American delegation included business leaders and State of Alaska government representatives.
- February 1989 Alaska Airlines discussed its Nome-Provideniya proposal again with Soviet officials in Washington D.C., including personnel from the Ministry of Civil Aviation and Aeroflot. A memorandum of understanding was signed, whereby both sides agreed to encourage their governments to amend the existing bilateral agreement to allow scheduled air service between Nome and Provideniya.
- February 1989 Alaska Airlines agreed to provide air transportation between Anchorage and Anadyr for the Bering Bridge Expedition flight.
- March 1989 Alaska Airlines transported the Bering Bridge Expedition team members as well as other passengers to Anadyr.
- April 1989 The U.S. State Department submitted a "diplomatic note" to the Soviet Ministry of Foreign Affairs proposing that the bilateral agreement be amended as noted above, and designating Alaska Airlines as the carrier to operate this route.
- May 1989 A Soviet delegation from Anadyr flew to Kotzebue for a one-day visit with Alaska Airlines and government officials.
- June 1989 Five members of a Soviet Ministry of Civil Aviation delegation visiting Anchorage were hosted in Seattle by Alaska Airlines.
- July 1989 Alaska Airlines announced it was discontinuing planning for flights to the Soviet Far East in 1989 but that it remains committed to pursuing an agreement for flights in 1990 and beyond.



JAMES A. JOHNSON
Senior Vice President,
Public Affairs

August 22, 1989

The Honorable George G. Jacko
P.O. Box 47001
Pedro Bay, AK 99647

Dear Representative Jacko:

At the suggestion of Ginna Brelsford, office of the governor for international trade, I am forwarding to you a chronological summary of Alaska Airlines' efforts to provide service between Nome and Provideniya, USSR.

I understand that a joint State Senate and House of Representative mission is headed for the Soviet Union. The purpose of this information is to provide you with information should you be asked.

We wish you well on your soviet visit.

Best personal regards,

Jim Johnson

JAJ/dre

Attachment

12: - 12:30

On teleconference from WASHINGTON D.C.:

- ① JUDY DEANE AND POSSIBLY WAYNE NEIL
Economic Officers
Office of Soviet Affairs
U.S. Dept. of State
 - ② Jessica Gavora, staff member
Senator Murkowski's office
Bill Wolfe, fisheries aide, same office
- Judy Deane and Wayne Neil will give us an overview of the status of U.S. - Soviet trade relations and of the federal laws and regulations affecting trade between our two nations.
 - Jessica Gavora is also available to answer ~~for~~ any questions for committee members. She has worked on many of the Alaska - Soviet initiatives from Senator Murkowski's office in D.C., and is familiar with many of the problems and benefits associated with trying to open doors between Alaska and the Soviet Far East.

Profile: Samuel Salkin, President and CEO, Alaska Commercial Company

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Born in 1936 in Ontario, Canada, Mr. Sheardown attended high school and university in Ontario, Canada. He has studied aviation, geology, mining engineering at the University of Toronto and Anchorage Community College. He is married to Karin Sheardown and resides in Anchorage, Alaska.

Profile: Mr. Charles L. "Lee" Wareham, Vice President, Operations, Alascom, Inc.

Mr. Wareham serves as Vice President, Operations for Alascom, the full-service long distance telecommunications company providing service to Alaska. He is responsible for maintenance and operations of more than 200 satellite earth stations and a mix of terrestrial and maritime communication. He has served in a variety of technical and management roles with Alascom since the Company's inception in 1971. Mr. Wareham served as Manager of Pipeline Communications for TAPS, 1974-77.

Born in Butte, Montana, September 24, 1938, Mr. Wareham attended schools in the State of Washington and served in the U.S. Army Signal Corps from 1956-1959. He also attended the University of Washington and Northeastern University. Mr. Wareham is married and has two sons and a daughter.

Tom Jase
~~Robertson~~
will speak
on behalf
of Alascom

MEETING AGENDA

HOUSE SPECIAL COMMITTEE ON FOREIGN TRADE, SEPTEMBER 5, 1989

12:00 - 12:30

Overview of current U.S.-Soviet relations and the federal laws and regulations affecting U.S.-Soviet trade:

On teleconference from Washington D.C.:

Judy Deane and Wayne Neil
Economic Officers
Economic Section of Office of Soviet Affairs
U.S. Department of State

Jessica Gavora, Staffmember
Bill Wolfe, fisheries aide
Office of Senator Murkowski

12:30 - 2:00

Representatives from Alaskan companies currently trading with the Soviet Union will present ten to fifteen minute summary of their activities:

Alaska Commercial Company, Samuel Salkin, President
Alaska Airlines, Bill MacKay, Regional Vice-President
Greatland Exploration, Ltd., Ron Sheardown, President
~~Indian Valley Meats, Doug Drum~~
Slava International, Steve Zelner
P ~~Indian Valley Meats, Doug Drum~~
Bering Air, Jim Rowe or Richard Stern
Alascom, Tom Jensen, Director Public Affairs

Break

2:00 - 3:00

Questions and Answers between committee members and guest speakers

Place:

Tuesday, September 5th, from 12:00 to 3:00 p.m.
Senate Conference Room, 5th Floor
Anchorage Legislative Information Office
3111 "C" Street, Anchorage, Alaska
Contact phone: 561-6154

House Special Committee of Foreign Trade:

George Jacko, Chairman
Johnny Ellis
Mike Davis
Bill Hudson
Virginia Collins
Heather Bradner, staff member

Also invited:

Senate Special Committee on Trade and Tourism



Official Business

Alaska State Legislature

House of Representatives

P.O. Box V
State Capitol
Juneau, Alaska 99811
907-465-4942

Special Committee On Foreign Trade

M E M O R A N D U M

TO: Businesses participating in Alaska-Soviet trade

FROM: Representative George Jackel, Jr.
Chairman, Foreign Trade Committee
House of Representatives
Alaska State Legislature

DATE: August 30, 1989

SUBJECT: September 5th meeting

I would like to invite you to participate in a meeting of the House Special Committee on Foreign Trade this Tuesday, September 5th from 12:00 to 3:00 in the Senate Conference Room on the 5th floor of the Anchorage Legislative Information Office located at 3111 "C" Street.

As the Foreign Trade Committee will soon depart to the Soviet Far East, it is essential for all members to have a clear understanding of Alaska-Soviet trade relations. Although our trip will not focus exclusively on trade, the purpose of this meeting is to brief state lawmakers on the fundamentals of trading with the Soviets. We would like to hear from the various Alaskan business entities with experience and knowledge in this area.

A 10 or 15 minute briefing the following would be helpful:

- 1) Who you are and what your company does
- 2) A profile of the Alaska-Soviet project(s) currently underway in your company/business
- 3) The problems, benefits, prospects, realities, etc... of trading with the Soviet Union and any suggestions you would have for the Foreign Trade committee.

We look forward to your participation. Please contact my office 561-6154 with any questions.

If you will participate by teleconference, the bridge number is 562-2877. However, please call Heather at 561-6154 to confirm space.

Thank you.

Enclosure