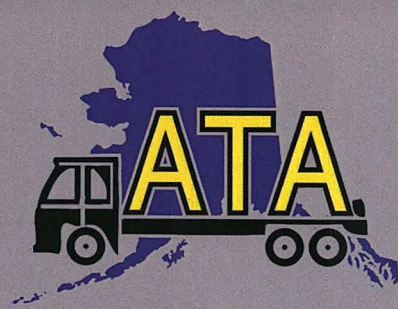


Alaska Truckers' Association

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Association</SUBJECT><COMM></COMM></TARGET>



SERVING ALASKA'S TRUCKING INDUSTRY FOR OVER 50 YEARS

*Working every day to keep Alaska
open for business*



ATA has almost 200 member companies including truckers, fuelers, shippers, and many more

Our members are responsible for transporting over 90% of Alaska's freight into the state.



In 2015, the trucking industry alone accounted for 13,700 jobs

That's 1 out of every 19 jobs



2015's trucking industry payroll exceeded \$800 million with an annual average salary of \$56,283

The average trucking industry also paid 51% of all taxes owned by Alaska motorist



Trucks transported 60% of total manufactured tonnage in the state in 2012 (17,647 tons per day)

94.3% of Alaska communities depend exclusively on trucks to move their goods

Our impact on Alaska's economy is undeniable. Without us, there isn't a single project that can be accomplished. Without us, no other industry can function. Yet, ATA's legislative priorities have been overlooked and our support for measures taken for granted. **No more.**

Our member companies literally touch all of Alaska giving us a unique perspective and a firsthand account as to the effects of a down economy, which is very clearly what we are experiencing now.

The following survey of ten (10) Alaska Trucking Association (ATA) Motor Carriers begins to show you the depth and the impact of the downturn in Alaska's economy.

Company	Business off 2014 vs 2016	# Jobs Lost	Outlook
1	-25-30%	25-30 (25%)	Working toward operating lean as they expect the down turn to last 2-4 years.
2	-25%	113 (32%)	Hoping the downturn will slow but looks like more declines
3	-40%	110 (18%)	Hopefully flat or slight upturn in 2018 but more realistically further decline for 2-4 years
4	-15%	53 (22%)	Not good at all, hopefully flat 2018 but expect further decline
5	-25%	20 (17%)	Happy for flat 2018 but expect further decline for 2-4 years
6	-30%	110 (33%)	Hopefully flat for 2018 but need projects
7	-60%	45 (35%)	Hopefully flat, but need projects
8	-45%	800 (40%)	Hopefully flat but expecting further downturns
9	-20%	25 (15%)	Hopefully flat for 2018 but more likely continued decline for 2-4 years
10	-20%	16 (18%)	Hopefully flat for 2018 at best

As you can see, our outlook is not good.

ATA like most Alaskans have felt the devastating effects of a decline in the oil industry. It has impacted every decision we make from the kind of coffee we use to the number and experience level of employes we hire.

The fact is that our current situation affects many more than just Fortune 500 companies. The trucking industry directly employs or supports not only truck drivers, but pilot car drivers, engineers, welders, mechanics, fuel delivery services, aviation, marine, truck dealers, logistical support and the list goes on.

Your voice matters and in today' market place, it is more important than ever to have your voice heard by your representatives in government.

Become a member and make a change.

Alaska Trucking Association, Inc.

3443 Minnesota Drive · Anchorage, Alaska 99503 · Phone (907) 276-1149 · Fax (907) 274-1946

www.aktrucks.org

The authoritative voice of the trucking industry in Alaska

2017 Legislative Priorities

Solve our Fiscal Crisis

- Action is critical this legislative session.
- Support a series of annual reductions in state spending.
- Develop a balanced, durable long term fiscal plan for use of the permanent fund earnings and taxes if required, but don't destroy our resource industries by uncompetitive taxes and regulations.

Real ID

- Correct Real ID legislation to allow for some form of enhanced Drivers License which will permit access to federal facilities. MILITARY
- Without action this year, truck drivers will not be able to access federal facilities without a passport or a TWIC card.

Maintain Dalton Highway

- Invest in maintenance of the Dalton Highway to continue safe travel and successful oilfield support operations.
 - Well maintained, (24-7) operation, not only a commerce issue but a public safety issue as well.
 - Ensure the integrity of the Yukon River Bridge
 - Heavy Maintenance in terms of road repair and snow plowing.

Invest in the National Highway System

- Replace low clearance bridges along the NHS routes. → ON ROUTE TO OIL PATCH
- Replace or realign Cooper Landing guardrails.
- Focus Federal dollars on the National Highway System (NHS) in Alaska.

FOX
SUCK
D&T ???

30% ↓

Aves Thompson
Executive Director

SHIPPING GUYS



If you got it, a truck brought it...