

**RFP 432 –  
MEDICAID  
PROGRAM  
REVIEW  
AND  
CONSULT-  
ATION**

SFIN

FILE

# State of Alaska

## Legislative Affairs Agency

Administrative Services, Supply Section

State Capitol Room 3 ~ Juneau, AK 99801-1182 ~ Phone (907) 465-3853 ~ Fax (907) 465-2918



### MEMORANDUM

TO: Ginger Blaisdell  
Senator Green's Office

FROM:   
Supply Officer

DATE: May 8, 2005

SUBJ: RFP 432 – Medicaid Program Review and Consultation

On March 31, 2006, RFP 432 was issued to solicit proposals for a firm or individual (Consultant) to provide analysis, comprehensive reports, and professional advice regarding Medicaid projects described in the RFP. The outcome of the research will be used to guide the Legislature in drafting legislation to clarify and streamline the current Medicaid program in Alaska. The anticipated program changes should provide the Legislature and Alaska Department of Health and Social Services with the ability to forecast cost and eligible population changes more accurately.

On April 12, 2006, a pre-proposal conference was held. From this pre-proposal conference an amendment to the RFP was issued to extend the RFP closing date to April 28, 2006.

On April 28, 2006, two proposals were received from The Pacific Health Policy Group and The Lewin Group. These proposals were evaluated by seven members of a Proposal Evaluation Committee using the evaluation factors set out in the RFP. The members of the Proposal Evaluation Committee were: Diane Burnham, from the Office of Management and Budget, Kristin Dzinich from Legislative Audit, Anna Kim from Legislative Finance, Jon Sherwood from the Department of Health and Social Services, Lucky Shultz from Senator Dyson's Office, Paulyn Swanson from Representative Hawker's Office, and yourself.

Offerors were required to submit their proposals in two parts: 1) a Technical Proposal and 2) a Cost Proposal. The Pacific Health Policy Group from Irvine, California was the Offeror with the lowest cost proposal and they received the maximum number of points given for the pricing evaluation factor. The Pacific Health Policy Group's total cost proposal was \$234,230 and The Lewin Group's total cost proposal was \$249,540.

Once technical points were added to the points given to The Pacific Health Policy Group's cost proposal points, The Pacific Health Policy Group ended up being the Offeror with the highest total number of points which were 91 out of 100. The Lewin Group's total number of points were 89 out of 100. References were also requested from clients of both Offerors and they each received good recommendations.

Based on the above, I recommend award of RFP 432 to The Pacific Health Policy Group.

**EXECUTIVE SESSION MOTION:**

I MOVE THAT THE SENATE FINANCE COMMITTEE GO INTO EXECUTIVE SESSION UNDER UNIFORM RULE 22(B)(1) AND (3) FOR DISCUSSION OF MATTERS, THE IMMEDIATE KNOWLEDGE OF WHICH WOULD ADVERSELY AFFECT THE FINANCES OF A GOVERNMENT UNIT AND THE DISCUSSION OF A MATTER THAT MAY, BY LAW, BE REQUIRED TO BE CONFIDENTIAL.

I ASK THAT THE FOLLOWING STAFF REMAIN IN THE ROOM TO ASSIST THE COMMITTEE:

GINGER BLAISDELL

JAN PRICE

*Tina Strong*

*Shula Peterson*

**Final Scoring Sheet**  
**RFP 432 - Medicaid Program Review and Consultation**

		Evaluation Section A (5 points) Understanding of the Project	Evaluation Section B (25 points) Management Approach and Proj Methodology	Evaluation Section C (10 points) Offeror Experience and Qualifications	Evaluation Section D (10 points) Individual Key Personnel Experience	Sub Total	Evaluation Section E (50 points) Pricing	GRAND TOTAL
The Pacific Health Policy Group	G. Blaisdell	5	24	10	9	48	50	91
	D. Burnham	5	23	8	8	44		
	K. Dzinich	4	20	8	8	40		
	A. Kim	4	17	8	10	39		
	J. Sherwood	5	20	8	8	41		
	L. Shultz	4	18	4	8	34		
	P. Swanson	3	22	9	9	43		
	<b>Subtotal</b>	30	144	55	60	289		
	<b>Average</b>	4	21	8	9	41		
The Lewin Group	G. Blaisdell	3	20	8	9	40	47	89
	D. Burnham	5	25	10	9	49		
	K. Dzinich	5	21	9	9	44		
	A. Kim	5	17	9	8	39		
	J. Sherwood	4	19	9	8	40		
	L. Shultz	5	20	4	8	37		
	P. Swanson	4	20	9	10	43		
	<b>Subtotal</b>	31	142	58	61	292		
	<b>Average</b>	4	20	8	9	42		

**MOTION FOR AWARD OF RFP 432 – MEDICAID PROGRAM REVIEW AND CONSULTATION:**

I MOVE THE AWARD OF RFP 432 – MEDICAID PROGRAM REVIEW AND CONSULTATION TO THE PACIFIC HEALTH POLICY GROUP IN AN AMOUNT NOT TO EXCEED \$234,230.