

HB

518

9-1.S1668\F
Cramer
4/2/96

CS FOR HOUSE BILL NO. 518()
IN THE LEGISLATURE OF THE STATE OF ALASKA
NINETEENTH LEGISLATURE - SECOND SESSION

BY

Offered:
Referred:

Sponsor(s): HOUSE LABOR AND COMMERCE COMMITTEE

A BILL

FOR AN ACT ENTITLED

1 "An Act exempting certain persons engaged in servicing certain vehicles or farm
2 implements from overtime wage requirements."

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

4 * Section 1. AS 23.10.060(d) is amended by adding a new paragraph to read:

5 (18) a flat rate mechanic primarily engaged in servicing automobiles,
6 trucks, or farm implements if the individual is employed by a nonmanufacturing
7 establishment primarily engaged in the business of servicing or selling those vehicles
8 or implements.

9 * Sec. 2. This Act applies to work performed on or after the effective date of this Act.

House Labor & Commerce Committee

State Capitol
Juneau, Alaska 99801-1182
907-465-4954

HB 518 SPONSOR STATEMENT

Persons engaged in selling and repairing automobiles are often paid on a commission basis. As a result, many of such people are desirous of working more than 8 hours a day or 40 hours a week. This presents a problem. The State of Alaska requires the payment of overtime for any time worked in excess of those limits. This is the case even where compensation is commission based.

Federal law provides mechanics and salesmen an exemption from overtime requirements. HB 518 would conform state law to the federal approach. Your support is urged.

House Labor & Commerce Committee

State Capitol
Juneau, Alaska 99801-1182
907-465-4954

HB 518 SECTIONAL ANALYSIS

Section 1:

Grants an overtime compensation exemption to salesmen, partsmen, and mechanics engaged in selling or servicing automobiles at nonmanufacturing establishments.

Section 2:

Provides that the Act applies only to work performed on or after its effective date.



Easy Street Auto, Inc.

February 26, 1996

VIA FACSIMILE

The Honorable Gary Davis
Alaska State Legislature
Juneau, Alaska
fax 465-3835

Support for HB 518, Overtime
Wage and Hour Requirements

Dear Representative Davis:

Wednesday, February 28, the House Transportation Committee will hear public testimony on HB 518, dealing with overtime wage and hour requirements. On behalf of the Alaska Auto Dealers Association and Easy Street Auto, Inc., I would like to express my support for House Bill 518. This bill will serve to bring the State of Alaska in line with the federal overtime exemption law regarding the automotive industry.

HB 518 deals exclusively with business' that are involved in the marketing of vehicles to the exclusive purchaser. This makes the bill a very narrow piece of legislation and we feel that is appropriate.

At the national level, there is a major shortage of qualified technicians. In Alaska this is particularly true. This offers an excellent opportunity for local employment. It is unfortunate that the available training for citizens is limited.

In other areas of the country technicians have the opportunity to earn as much income as they aspire to. Productivity increases because technicians know that by enhancing their education and skills through training they become more efficient and are compensated for their efforts. In Alaska technicians are rewarded for improving their skills but never reach the income potential of their counterparts outside.

It is in the best interest of Alaska to see that HB 518 passes the Legislature and becomes law.

Thank you for your time and effort.

Sincerely,

EMORY G. SHELLEY
President-Easy Street Auto, Inc.
Secretary-AK Auto Dealers Assn.

EGS/ds
auto:9698

"Easy to do business with Easy Street"

925 East Fifth Avenue • Anchorage, Alaska 99501 • (907) 258-3300

LETTER OF SUPPORT

(7)

HOUSE COMMITTEE REPORT

Date Referred to Committee: February 15, 1996

FURTHER REFERRALS: Labor and Commerce

Date of Committee Action: 4/4/96

The TRANSPORTATION Committee considered:

HB 518

HOUSE BILL NO. 518

OVERTIME COMP FOR VEHICLE SALES PEOPLE

"An Act exempting certain persons engaged in selling or servicing certain vehicles from overtime wage requirements."

recommends it be replaced with the following committee substitute [] the same title [] a new title

[] additional referral to _____ Committee [] attached amendment(s)

ADOPTS: _____ Letter of Intent

ATTACHES NEW FISCAL NOTE(S): (Dept) APPROVES PREVIOUS: (Dept/Date) [] fiscal note(s) [] fiscal note(s)

[X] zero fiscal note(s) Labor [] zero fiscal note(s)

Table with 5 columns: SIGNING WITH RECOMMENDATIONS, DP, DNP, NR, AM. Rows include signatures: W.F. Williams, Ron Brice, Kenneth James, Greg Smith, Greg Sanders.

CHAIR'S SIGNATURE Greg L. Smith

FISCAL NOTE

STATE OF ALASKA
1996 LEGISLATIVE SESSION

BILL NO. HB 518

Revision Date: _____
 Title: Overtime Compensation for
Vehicle Sales People
 Sponsor: House Labor & Commerce
 Requestor: House Transportation

Department Affected: Labor
 BRU: Labor Standards & Safety
 Component: Wage & Hour
COMPONENT SERIAL NO. 345

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY 97	FY 98	FY 99	FY 00	FY 01	FY 02
PERSONAL SERVICES						
TRAVEL						
CONTRACTUAL						
SUPPLIES						
EQUIPMENT						
LAND & STRUCTURES						
GRANTS, CLAIMS						
MISCELLANEOUS						
TOTAL OPERATING	0.0	0.0	0.0	0.0	0.0	0.0

CAPITAL						
----------------	--	--	--	--	--	--

CHANGE IN REVENUE						
FUND SOURCE #						

FUNDING:

(Thousands of Dollars)

1002 Federal Receipts						
1003 GF Match						
1004 GF						
1005 GF/Program Receipt						
1006 GF/MHTIA						
Other						
TOTAL	0.0	0.0	0.0	0.0	0.0	0.0

POSITIONS:

FULL-TIME						
PART-TIME						
TEMPORARY						

Estimate of current year (FY96) impact: \$ None

ANALYSIS: (Attach a separate page if necessary)

This bill would exempt certain salesmen, partsmen and mechanics primarily engaged in selling or servicing automobiles, trucks or farm implements from overtime wage requirements if the individual is employed by a nonmanufacturing establishment primarily engaged in the business of selling those vehicles to ultimate purchasers. The bill has an immediate effective date.

Prepared by: Al Dwyer, Director Phone: 269-4914
 Division: Labor Standards & Safety Date: 2/23/96
 Approved by Commissioner: Tom Cashen, Commissioner
 Agency: Department of Labor Date: 2/23/96

PREPARER TO PROVIDE ALL DISTRIBUTION COPIES TO GOVERNOR'S LEGISLATIVE OFFICE
 For further distribution information call the Governor's Legislative Office

Alaska Auto Dealers Association

935 Gambell Anchorage, Ak. 99501
JUNEAU 789 1386 FAX 789 2865

April 3, 1996

The Honorable Gary Davis
Chairman, House Transportation Committee
Alaska State Legislature
State Capital
Juneau, Alaska 99801-1182

Dear Representative Davis,

The ALASKA AUTO DEALERS ASSOCIATION has reviewed the Committee Substitute for HB 518.

I would like to express our support for this change. The Committee Substitute more accurately brings the State of Alaska in line with Federal Overtime Exemptions.

CS 518 allows the flat rate technician the ability and flexibility to earn the income they deserve.

The Committee Substitute addresses our concerns and that of our employees. While also addressing the concerns of the independent body and mechanical shops.

The House Labor and Commerce Committee has reworked this legislation quite effectively. The bill has become simple, clean, and to the point. It addresses and clarifies one specific issue and we commend the committee and Chair Kott for their work.

I encourage your support of the Committee Substitute of HB 518.

Respectfully Yours,

Steven Allwine
President

cc Representative Pete Kott
Representative Tom Brice
Representative Jeannette James
Representative Don Long
Representative Beverly Masek
Representative Jerry Sanders
Representative Bill Williams

TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

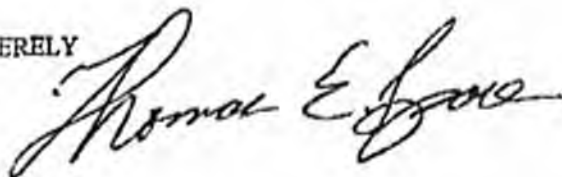
THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) F.C.R. TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
DILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
DEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY

David Y. Allgeier

TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY

A handwritten signature in black ink, appearing to be "R. [unclear]". The signature is written in a cursive style and is positioned below the word "SINCERELY".

TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOICER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY


Clayton Goodnow

TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

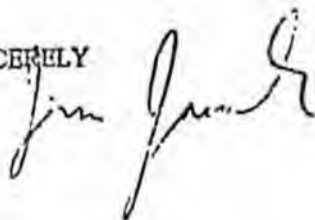
THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

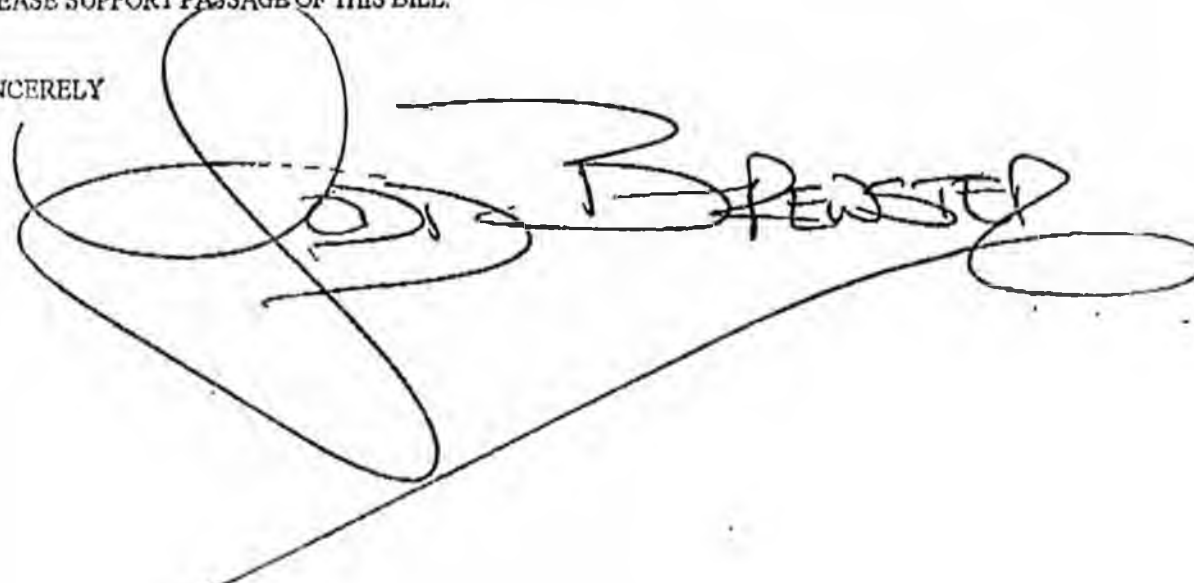
THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY

A large, stylized handwritten signature in black ink, appearing to read "GARY DAVIS". The signature is written over a large, loopy flourish that extends across the width of the page.

TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

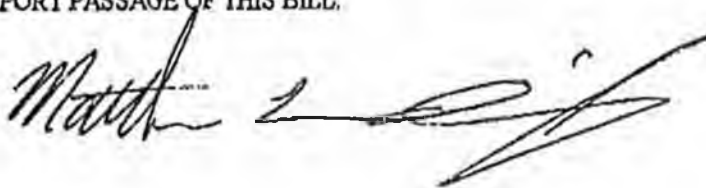
THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

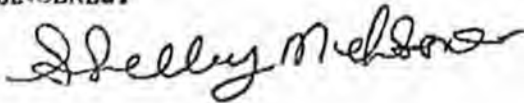
THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT, IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

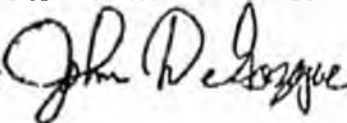
THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN AND A REGISTERED VOTER IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

IF I PERFORM 3 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY



TO: MEMBERS OF THE HOUSE TRANSPORTATION COMMITTEE

TOM BRICE
GARY DAVIS
JEANETTE JAMES
DON LONG
BEVERLY MASEK
JERRY SANDERS
BILL WILLIAMS

RE: HB 518

I AM AN AUTOMOTIVE TECHNICIAN [REDACTED] IN THE STATE OF ALASKA.

I SUPPORT PASSAGE OF HB 518. THIS WILL BRING THE STATE IN LINE WITH THE FEDERAL REGULATIONS CONCERNING THE PAYMENT OF "FLAT RATE" (BOOK TIME) FOR TECHNICIANS.

THE FLAT RATE PAY STRUCTURE IS THE STANDARD OF OUR INDUSTRY REGARDLESS OF WHETHER IT IS MECHANICAL OR BODY REPAIR WORK.

THE BENEFITS ARE HIGHER INCOME POTENTIAL AND INCREASED CUSTOMER SATISFACTION.

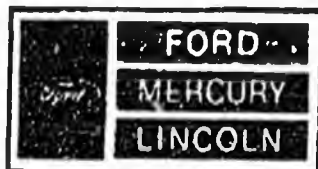
IF I PERFORM 8 HOURS OF BOOK TIME WORK IN LESS THAN THE 8 HOURS I AM PAID FOR IT. IF I AM ALMOST THROUGH WITH A JOB AT QUITTING TIME I HAVE THE ABILITY TO STAY, COMPLETE THE JOB, AND MAKE THE CAR AVAILABLE TO MY CUSTOMER.

PASSING HB 518 WOULD PERMIT ME TO MAKE THE INCOME THAT I DESIRE AND GIVE ME THE FLEXIBILITY TO WORK ADDED HOURS AS I SEE FIT.

PLEASE SUPPORT PASSAGE OF THIS BILL.

SINCERELY

Dennis L. Zimke



SEEKINS FORD-LINCOLN-MERCURY, INC.

1625 Old Steese Highway Telephone (907) 459-4000 Fax (907) 459-4169
FAIRBANKS, ALASKA 99701

Hary Davis

April 17, 1996

We would like to express our support of the proposed HB 518. At present the only exemption for the overtime requirement lies in the area of commission sales. Presently in Alaska most automotive technicians (mechanics) are paid on a Flat Rate (Commission) basis. This pay structure is based on a Flat Rate system where each job is assigned a time to perform the job, if the job is a four hour job and it is done in three hours the technician gets paid for four hours, conversely if it takes six hours the technician gets paid for four hours under the current law we have to compute overtime based on hours worked versus hours to be paid.

Most shops presently limit their technicians to forty hours per week because we have no capability to pass the overtime expense on to the consumer. This severely hampers the automotive repair facilities in providing the level of service that our consumers want and need, I.E. extended hours and weekend operations.

Using our facility as an example, if we were to run our service facility from 7 to 7 5 days a week and 9 to 6 on Saturdays (which is what our customers tell us they want) we would potentially be working our technicians 63 hours per week. If we limit our technicians to 40 hours we would have to increase technician count by 50% plus and do split shifts to do 63 hours with no overtime.

If the overtime was not required we would be able to do creative things that would have broad appeal to technicians. One example would be to use 4 day work weeks allowing 4 days on and 3 days off working 41 to 48 hours a week. In our case this could be

Page 1

done using the same (present) Technician per Day count with a Technician count increase of 25% or less. This would enable us to do extended hours without overtime expense or the added expense of split shifts and 50% increase in Technician count.

This would have the benefit of giving the Technicians a work schedule they would like to have and the opportunity for them to earn more money with fewer days at work. We would be able to do a better job of serving our customers and still be able to retain the profit margin that is required to stay in business.

Thank you for your consideration.

Al Haynes
Customer Service Director
Seekins Ford