

**HB**

**436**

CS FOR HOUSE BILL NO. 436(TRA)  
IN THE LEGISLATURE OF THE STATE OF ALASKA  
NINETEENTH LEGISLATURE - SECOND SESSION

BY THE HOUSE TRANSPORTATION COMMITTEE

Offered:  
Referred:

Sponsor(s): REPRESENTATIVE MARTIN

A BILL

FOR AN ACT ENTITLED

1 "An Act relating to purchase and sale of mobile homes by mobile home  
2 dealers; to mobile home titles; and providing for an effective date."

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:

4 \* Section 1. AS 08.01.010 is amended by adding a new paragraph to read:  
5 (37) regulation of mobile home dealers under AS 08.67.

6 \* Sec. 2. AS 08 is amended by adding a new chapter to read:

7 CHAPTER 67. MOBILE HOME DEALERS.

8 Sec. 08.67.010. REGISTRATION OF MOBILE HOME DEALERS. A mobile  
9 home dealer may not do business in the state unless the dealer is registered with the  
10 department.

11 Sec. 08.67.020. APPLICATION, BOND, AND FEE. (a) In order to register  
12 under AS 08.67.010, a person shall file with the department an application, a bond  
13 required by AS 08.67.050, and application and registration fees established by the  
14 department by regulation.

1 (b) The department shall prescribe and furnish the form of application for  
2 dealer registration. The application must contain

3 (1) the name under which the business is conducted;

4 (2) the location of business;

5 (3) the name and address of all persons having an interest in the  
6 business and, in the case of a corporation, the application must contain the name and  
7 address of the two principal officers;

8 (4) the name and address of all sales representatives;

9 (5) the name and make of all new mobile homes handled;

10 (6) whether or not used mobile homes are handled;

11 (7) a statement that the applicant is a bona fide dealer in mobile home  
12 sales with a principal office at the location given;

13 (8) if the applicant sells a mobile home as a new or current model  
14 mobile home having a manufacturer's warranty, the name of the manufacturer of the  
15 mobile home and the date and duration of the applicant's sales and service agreement  
16 with the manufacturer;

17 (9) other information the department requires to administer this chapter.

18 Sec. 08.67.030. DEPARTMENT APPROVAL. The department shall approve  
19 an application for registration under AS 08.67.020 if the application contains the  
20 information required by AS 08.67.020 and the bond complies with AS 08.67.050.

21 Sec. 08.67.040. RENEWAL OF REGISTRATION. A dealer shall renew the  
22 registration required by AS 08.67.010 every two years by filing with the department  
23 a request for renewal, the bond required by AS 08.67.050, and a renewal fee  
24 established by the department by regulation.

25 Sec. 08.67.050. BOND. (a) An applicant for registration under AS 08.67.020  
26 or for renewal of a registration under AS 08.67.040 shall file with the application or  
27 request for renewal, and shall maintain in force while registered, a \$50,000 bond that  
28 is in favor of the state, that is executed by an authorized corporate surety approved by  
29 the department, and that is conditioned upon the applicant's promise to pay all

30 (1) taxes and contributions due the state or a political subdivision of  
31 the state; and

1 (2) judgments entered against the applicant for fraud, negligence or  
2 breach of contract when acting as a dealer.

3 (b) The bond required by this section is conditioned on the applicant  
4 complying with this chapter and not committing fraud or making fraudulent  
5 representations in the course of doing business as a dealer.

6 (c) A surety may cancel the bond after giving the department 30 days' advance  
7 written notice. Cancellation does not relieve a surety of liability arising on the bond  
8 from a purchase negotiated by the bonded dealer before cancellation or a liability that  
9 accrues against the bond before cancellation. The department shall retain the cancelled  
10 bond on file.

11 (d) If the bond required under this section is cancelled, the department may  
12 suspend the dealer's registration until the dealer is bonded as required under this  
13 section.

14 Sec. 08.67.060. ACTION ON BOND. If a person suffers loss or damage by  
15 reason of a dealer, or a person doing business as a dealer, violating this chapter or  
16 committing fraud or making fraudulent representations in the course of doing business  
17 as a dealer, the person may bring an action in the appropriate court against the dealer  
18 and upon the bond.

19 Sec. 08.67.070. PENALTY. A person who knowingly violates this chapter is  
20 guilty of a class A misdemeanor. In this section, "knowingly" has the meaning given  
21 in AS 11.81.900.

22 Sec. 08.67.080. DEFINITIONS. In this chapter,

23 (1) "dealer" means a person who is engaged in the business of buying,  
24 selling, or dealing in new or used mobile homes;

25 (2) "department" means the Department of Commerce and Economic  
26 Development;

27 (3) "mobile home" means a vehicle designed and equipped for human  
28 habitation, and that may only be moved by another motor vehicle when authorized by  
29 permit.

30 \* Sec. 3. AS 28.10.201(b) is amended to read:

31 (b) The owner of a vehicle described in AS 28.10.011 as being exempt from

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registration and the owner of a snowmobile or off-highway vehicle may not apply for, nor may the department issue, a certificate of title for the vehicle. However, the department

(1) may issue a certificate of title to the owner of a vehicle exempt from registration under AS 28.10.011(3), (6), (7), or (11) only upon application by that owner; and

(2) shall [MAY] issue a certificate of title to the owner of a mobile home upon application, display of evidence of ownership satisfactory to the department, and payment of a fee of \$100 by the owner; a certificate of title issued under this paragraph must comply with AS 28.10.231.

\* Sec. 4. This Act takes effect July 1, 1997.

CS FOR HOUSE BILL NO. 436( )  
IN THE LEGISLATURE OF THE STATE OF ALASKA  
NINETEENTH LEGISLATURE - SECOND SESSION

BY

Offered:

Referred:

Sponsor(s): REPRESENTATIVE MARTIN

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7 written notice. Cancellation does not relieve a surety of liability arising on the bond  
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REPRESENTATIVE  
**TERRY MARTIN**  
CHAIRMAN  
BUDGET & AUDIT COMMITTEE  
MEMBER  
HOUSE FINANCE COMMITTEE

# Alaska State Legislature



MAY 15 - JAN 15 258-8169  
716 W. 4TH, SUITE 650  
ANCHORAGE, AK 99504

JAN 15 - MAY 15 465-3783  
STATE CAPITOL  
JUNEAU, AK 99801-1182

HOME 333-6990  
355 DONNA DRIVE, #11  
ANCHORAGE, AK 99504

## SPONSOR STATEMENT **HB436**

### **Licensed purchases and sales of mobile homes by dealers and agents; Mandatory DMV titling of mobile homes**

HB 436 is in response to a recommendation by the Alaska Manufactured Housing Association.

There is a desperate need for consumer protection regulating the sale of mobile homes. Even though mobile homes may be valued up to \$100,000, they are still considered personal property and do not have protection under Alaska real estate laws unless located on a private lot. While mobile home dealers are unlicensed, unbonded and unregulated, real estate agents are strictly regulated and the public is protected by a surety fund, licensing requirements and the Real Estate Commission.

In addition, the State does not require the Division of Motor Vehicles (DMV) to issue title certificates for mobile homes. DMV is authorized, but not required, to title mobile homes. The problem is that banks and other lending institutions normally insist on a certificate of title, but seller-financed sales and cash sales offer no protection for the buyer or seller. The end result is that long after a sale is complete, a buyer's unit and/or seller's collateral can be claimed by an unknown title or lien holder.

HB 436 provides a degree of professionalism to agents and dealers who broker sales of units by establishing mandatory titling and requiring licensed dealership and bonding so that unknowledgable buyers and sellers will be protected from risk.



REPRESENTATIVE  
**TERRY MARTIN**  
CHAIRMAN  
BUDGET & AUDIT COMMITTEE  
MEMBER  
HOUSE FINANCE COMMITTEE

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## SECTIONAL ANALYSIS **HB436**

**Licensed purchases and sales of mobile homes by dealers and agents;  
Mandatory DMV titling of mobile homes**

### Section 1.

Adds a new chapter under the Title 8 (Business/Professional Licensing) of the Alaska Statutes relating to mobile home dealers and agents. Requires registration to the Division of Occupational Licensing and defines what specific information must be recorded by the agent or dealer. Requires department approval of the application, a two year renewal policy and instructs applicant to maintain a \$50,000 bond in favor of the state and executed by an authorized corporate surety. Describes how action on the bond is taken; the penalties imposed if fraud occurs; and defines "agent", "dealer" and "department" in reference to the statute.

### Section 2.

Requires the Division of Motor Vehicles to issue a certificate of title to the owner of a mobile home upon application. Requires the display of the title as evidence of ownership satisfactory to the department.

### Section 3.

Establishes an effective date of July 1, 1996.



## CS FOR HOUSE BILL 436

### Sectional Analysis

The CS version deletes any reference to mobile home agents and now pertains strictly to mobile home dealers.

Section 1: This is a new section that adds mobile home dealers to the list of licensed and regulated entities under Occupational Licensing at the beginning of the chapter.

Section 2: This renumbered section (originally Section 1):

- adds a registration fee requirement in (a)
- adds "new" to (b)(5)
- deletes "business" and adds "principal office" in (b)(7)
- eliminates the second option for bonding;
- adds (d) which allows Occupational Licensing to suspend the dealer's registration if a bond is canceled;
- adds, under ACTION OF COURT (Pg. 3, Line 14), that a person may bring an action "in the appropriate court" against the dealer;
- adds the definition of "mobile home" to the list of definitions at the end of Section 2.

1996 LEGISLATIVE SESSION

Revision Date \_\_\_\_\_ Dept Affected Public Safety  
 Title Mobile Home Dealers and Titles DPS Statewide Support  
 Component Commissioner's Office  
 Sponsor: Representative Martin  
 Requestor: H TRA COMPONENT SERIAL NO. 0523

EXPENDITURES/REVENUES: (Thousands of Dollars) (inflation not included)

OPERATING	FY 97	FY 98	FY 99	FY 00	FY 01	FY 02
PERSONAL SERVICES						
TRAVEL						
CONTRACTUAL						
SUPPLIES						
EQUIPMENT						
LAND & STRUCTURES						
GRANTS, CLAIMS						
MISCELLANEOUS						
TOTAL OPERATING	-0-	-0-	-0-	-0-	-0-	-0-
CAPITAL EXPENDITURES	-0-	-0-	-0-	-0-	-0-	-0-
CHANGE IN REVENUES ( )	-0-	-0-	-0-	-0-	-0-	-0-
Code Revenue						

FUNDING: (Thousands of Dollars)

1002 Federal Receipts						
1003 GF Match						
1004 GF						
1005 GF/Program Receipts						
1006 GF/MHTIA						
Other						
TOTAL	-0-	-0-	-0-	-0-	-0-	-0-

Estimate of current year (FY 96) impact: \$ \_\_\_\_\_

POSITIONS:

FULL-TIME	0	0	0	0	0	0
PART-TIME	0	0	0	0	0	0
TEMPORARY	0	0	0	0	0	0

ANALYSIS (Attach a separate page if necessary.)

No fiscal impact is anticipated to the Department of Public Safety

Prepared By: Sandy Perry-Provost, Special Assistant to the Commissioner Phone: 465-4322  
 Division: Commissioner's Office Date: 3/28/96  
 Approved by Commissioner: Ronald L. Otte Date: 3/28/96  
 Agency: Ronald L. Otte, Dept of Public Safety

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# FISCAL NOTE

STATE OF ALASKA  
1996 LEGISLATIVE SESSION

BILL NO. CSHB 436(TRA)

Revision Date: \_\_\_\_\_ Department: Commerce and Economic Development  
 Title: An Act relating to purchase and sale of mobile homes BRU: Occupational Licensing  
 by mobile home dealers;... Component: Operations  
 Sponsor: Representative Martin  
 Requestor: House Transportation COMPONENT SERIAL NO. 1844

**Expenditures/Revenues**

(Thousands of Dollars)

OPERATING EXPENDITURES	FY 97	FY 98	FY 99	FY 00	FY 01	FY 02
PERSONAL SERVICES	20.2	20.2	20.2	20.2	20.2	20.2
TRAVEL	0.0	0.0	0.0	0.0	0.0	0.0
CONTRACTUAL	3.0	3.0	3.0	3.0	3.0	3.0
SUPPLIES	1.0	1.0	1.0	1.0	1.0	1.0
EQUIPMENT						
LAND & STRUCTURES						
GRANTS, CLAIMS						
MISCELLANEOUS						
<b>TOTAL OPERATING</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>

CAPITAL EXPENDITURES						
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CHANGE IN REVENUES	48.4	0.0	48.4	0.0	48.4	0.0
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**FUND SOURCE**

(Thousands of Dollars)

1002 Federal Receipts						
1003 GF Match						
1004 General Fund						
1005 GF/Program Receipts						
1006 GF/MHTIA						
Other 1091 Designated PR	24.2	24.2	24.2	24.2	24.2	24.2
<b>TOTAL</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>	<b>24.2</b>

Estimate of any current year (FY 96) cost: \$ 0.0

**POSITIONS**

FULL-TIME						
PART-TIME	1	1	1	1	1	1
TEMPORARY						

**ANALYSIS:** (Attach a separate page if necessary)

CSHB 436(TRA) creates registration for mobile home dealers. Information obtained from the business license database indicates there may be as many as 124 individuals who may seek registration under this bill. The costs identified above assume that a part-time position would be needed to administer this registration program resulting primarily from the work involved with tracking and maintaining the bonding requirements. The costs are explained further on the attached page.

Prepared by: Jennifer Strickler, Administrative Officer  
 Division: Occupational Licensing  
 Approved by Commissioner: William L. Hensley  
 Agency: Commerce and Economic Development

Phone: 465-2144  
 Date: March 28, 1996  
 Date: 3-28-96

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# FISCAL NOTE

STATE OF ALASKA  
1996 LEGISLATIVE SESSION

BILL NO.: CSHB 436(TRA)

ANALYSIS: (Continued)

## DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT FISCAL NOTE CALCULATIONS

### PERSONAL SERVICES \$20.2

This funding will provide a part-time Occupational Licensing Examiner I position, Range 12.

The position will be responsible to support the registration program by responding to inquiries, processing applications, track and maintain bonding information, evaluate surety bonds and investigate the actual financial responsibility of individual sureties. Tracking canceled bonds and activity placed against the bond prior to its cancellation.

### CONTRACTUAL SERVICES \$3.0

This funding will cover communication costs, printing of applications and statute/regulation booklets, public notice costs, and costs involved with regulation projects.

### SUPPLIES \$1.0

This funding will provide for daily operating desk top supplies.

**TOTAL:** \$24.2

### REVENUE

All programs within centralized licensing are required to pay its regulatory costs through fees generated. Like other regulated programs, the registration of mobile home dealers and agents will be responsible to pay Direct program costs in the first year of operation, and pay Direct program costs and Administrative Indirect costs starting in the second year forward.

Continuation of CSHB 436(TRA) Fiscal Note

The expenses identified in this fiscal note represent the Direct program costs. However, to estimate the amount of the registration fee, we have assumed there are 124 individuals who would seek registration under this bill. To calculate the Administrative Indirect costs, 124 mobile home dealers are added to the division's 32,355 total licensees for a total of 32,479 licensees. The 124 is then divided by the 32,479 licensees to determine the percentage of administrative indirect costs mobile home dealers can be held responsible for. (124 divided by 32,479 = 0.01). Based on FY 95's Administrative Indirect costs of \$1,291,316.69, the mobile home dealers can expect to be pay \$12,913.17.

Again, this fiscal note assumes that mobile home dealers will cover only the direct regulatory costs for the start-up year, FY 97, and both direct and indirect costs for FY 98 and beyond. Administrative indirect costs charged to other programs will be reduced to offset the mobile home dealers and agents contribution.

Total Program Costs are estimated at:

\$ 48.4 Direct Costs for FY 97 & FY 98  
\$ 12.9 Administrative Indirect Costs for FY 98  
\$ 61.3 Total Program Costs to be covered by 124 registrants

Therefore, the mobile home dealers fee in FY 97 is projected to be:

\$494.36 *biennial* registration fee (\$61,300 Biennial Program Costs divided by 124 licensees)

2746623 P. 02

# CAREY HOMES, INC.

SERVES ALASKA

3317 Mt. View Drive — Anchorage, Alaska 99501  
272-5414

3-19-96

Representative Terry Martin


Dear Representative Martin, I'm writing to you today in favor of the Alaska Manufactured Housing Associations proposed changes to House Bill No. 436. We would like to be among the first to take proper steps to increase the protection for our customers and others which believe in the inherent benefits that our industry provides.

In reading HB 436 two positive issues come to mind. First, is a stronger bond which better reflects today's factory built housing. When my father first started in the early 50's, a home would sell off our lot for approximately \$3,500. As our industry has evolved since the 50's so has the prices. Today, our Factory Built Homes compete more and more with the more traditional sick built house. What makes us competitive is our Quality Controlled Construction and of course our price. With this in mind, our office would support the bond increase to \$50,000.. The increase would provide better protection for those who purchase either a new home our a used home from any party who conducts business in our industry.

The second issue of importance is that of titling. Public record of liens and ownership via Department of Motor Vehicles is our only true way to convey clear title to a new owner.

Again I would like to reaffirm our support of the Alaska Manufactured Housing Association revised editions to the House Bill No. 436.

Sincerely,

  
Mac A. Carey

LETTERS OF SUPPORT

# SOUTHWOOD MANOR

9499 BRAYTON DR. #68  
ANCHORAGE, ALASKA 99507  
(907) 344-0111

March 20, 1996

The Honorable Terry Martin  
Alaska State Representative  
Juneau, Alaska

Dear Representative Martin,

As a dealer in new and used manufactured homes (Mobile Homes), I am in concurrence with House Bill #436 as relates to having dealers and or agents bonded and that the titling of homes should be mandatory.

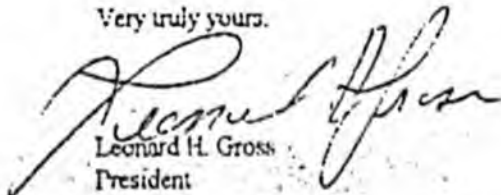
The bonding should apply to the dealers or persons who act in an agency sphere with either the buyer or seller or for his or her own account, but not to the employees (Sales Persons), who are employed by the individual or entity.

My personal feelings are that the bond should be somewhere between the \$10,000.00 require by the D.M.V. as was prior to July 1994 or \$25,000.00 based on present values.

Without titling the homes, there is no central registration on which a buyer can feel 100% safe as to ownership. The present system opens the door to fraud upon the uninformed public.

Thank you for your time and energy in trying to improve and correct the present situation.

Very truly yours,

  
Leonard H. Gross  
President



20 March 1996

**GLENCAREN**  
**Fine Mobile Home Living**

Location: 2221 Muldoon Road  
ANCHORAGE, ALASKA 99504

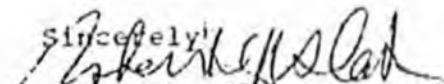
FAX: 1-907 337-2515

Phone: 1-907-337-9464

TO: REPRESENTATIVE TERRY MARTIN

RE: HOUSE BILL NO. 436

We fully support and urge passage of above referenced bill in its entirety. This <sup>is</sup> in the best interests of the Alaska public and the manufactured housing industry.

Sincerely,  
  
Robert H. Slater

MEMORANDUM

March 19, 1996

TO: Representative Terry Martin  
Alaska House of Representatives

FROM: John Bitney, Legislative Liaison  
Alaska Housing Finance Corporation

SUBJECT: HB 436, an Act relating to mobile homes

Per your request, the following is information from the Alaska Housing Finance Corporation (AHFC) regarding HB 436, an Act relating to purchase of mobile homes by mobile home dealers or agents; to mobile home titles; and providing for an effective date:

Regarding the registration and bonding requirements for mobile home agents, AHFC acknowledges the consumer protection aspects of Section 1. Under HB 436, "a person who is engaged in the business of buying, selling, or dealing in new or used mobile homes and maintains an inventory of mobile homes for sale" must register with the Department of Commerce and Economic Development. The registration and bonding requirements will provide a better guarantee for mobile home purchasers of the integrity of the unit and the sale.

The state title requirement in Section 2 will provide for the availability of a deed of ownership on mobile homes. With AHFC's mobile home financing program (see below), a deed of ownership will offer better security for the corporation. Under current practice, a bill of sale is usually the only proof of ownership for a mobile home.

Under AHFC's current mobile home program, eligible properties are mobile home units located on rented or leased land or older mobile home units situated on fee simple properties. Certain mobile homes permanently affixed to real estate are financiaible under any of the standard loan programs offered through AHFC, such as taxable, tax-exempt, or veterans.

*"Housing For All Alaskans"*

*ALASKA MANUFACTURED HOUSING ASSOCIATION*

November 1, 1995

Rep. Terry Martin  
355 Donna Drive  
Anchorage, AK 99504

Dear Rep. Martin:

I have been asked by the Board of Directors of Alaska Manufactured Housing Association to write to you about the need for a consumer protection bill regulating the sale of mobile homes.

Even though mobile homes may be valued up to \$100,000.00, they are personal property and do not fall under the protection of real estate laws unless located on a private lot. Mobile home dealers are unlicensed, unbonded and unregulated. Real estate agents, of course, are strictly regulated and the public is protected by a surety fund, licensing requirements, the Real Estate Commission, etc.

In addition, the state does not require DMV to issue title certificates for mobile homes. DMV is authorized, but not required, to title mobile homes. Banks and other lending institutions normally insist on a certificate of title, but seller-financed sales and cash sales offer no protection for buyers or sellers. Long after a sale is completed a buyer's unit and seller's collateral can be claimed by an unknown title holder or lien holder.

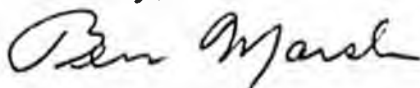
There is a need for some degree of professionalism in agents who broker sales of units, so that unknowledgable buyers and sellers may be protected from risk.

We recommend that you sponsor and introduce a bill that would:

1. Make it mandatory for DMV to issue certificates of title for mobile homes. There is already a \$100 fee for title certification.
2. That *dealers* in new or used mobile homes be required to be licensed by the Division of Occupational Licensing as a separate category.
3. That *agents* handling transfers of ownership also be licensed by the Division.
4. That licensees be required to furnish a bond in the amount of \$50,000 in order to do business in mobile home sales.

We hope you can arrange to have such a bill drafted, if you think it should be, also introduced in the Senate. We will cooperate with you fully in this effort.

Sincerely,



Bernard L. Marsh  
Executive Secretary

BLM:ckf

cc: Dave Carey, President  
Leonard Gross, V.P.  
Ira Walker, B.O.D.

THUNDER MOUNTAIN MOBILE PARK AND SALES  
8479 THUNDER MOUNTAIN ROAD  
JUNEAU, AK 99801  
(907)789-7555

3/26/96

Representative Gary Davis  
Transportation Commissioner Chairman  
State Capitol Building  
Juneau, Ak 99801

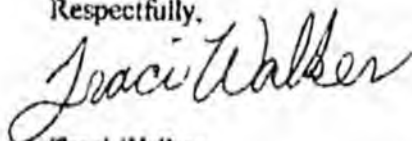
Re: House Bill No. 436

Dear Chairman

As an active Licensed Mobile Home Dealership in Alaska, I would like to express my support for House Bill No. 436. I urge you to pass this bill. Not only does this bill clarify licensing and bonding requirements for Home Dealers, it will protect the consumers of Manufactured and Mobile Homes. There are currently homes being shipped to Alaska that do not meet H.U.D.'s "Alaska Package" requirements and homes that are not being warranted because of this.

It is with regrets, I will not be in town to attend the committee meeting in person, but would be happy to speak with you and/or the committee upon my return, the first of April. Again, I request that you pass House Bill No. 436, it is in the public's best interest. Thank you for your time.

Respectfully,



Traci Walker

TW/lm

cc: Representative Terry Martin

HOUSE COMMITTEE REPORT

(7)  
Date Referred to Committee: January 19, 1996

FURTHER REFERRALS: Labor and Commerce  
Finance

Date of Committee Action: 3/27/94

The TRANSPORTATION Committee considered:

HB 436

HOUSE BILL NO. 436

MOBILE HOME DEALERS & TITLES

"An Act relating to purchase and sale of mobile homes by mobile home dealers or agents; to mobile home titles; and providing for an effective date."

recommends it be replaced with the following committee substitute CS HB 436 (TRA)  the same title  a new title

additional referral to \_\_\_\_\_ Committee

attached amendment(s)

ADOPTS: \_\_\_\_\_ Letter of Intent

ATTACHES NEW FISCAL NOTE(S): (Dept) \_\_\_\_\_

APPROVES PREVIOUS: (Dept/Date) \_\_\_\_\_

fiscal note(s) Commerce

fiscal note(s) \_\_\_\_\_

zero fiscal note(s) Public Safety

zero fiscal note(s) \_\_\_\_\_

SIGNING WITH RECOMMENDATIONS	DP	DNP	NR	AM
<u>Beverly Mason</u>			✓	
<u>[Signature]</u>			X	
<u>[Signature]</u>			X	
<u>[Signature]</u>			✓	
<u>[Signature]</u>			X	
<u>[Signature]</u>	X			

CHAIR'S SIGNATURE

[Signature]