

**CS FOR SENATE BILL NO. 105 (JUD) am**  
**IN THE LEGISLATURE OF THE STATE OF ALASKA**  
**EIGHTEENTH LEGISLATURE - FIRST SESSION**

**BY THE SENATE JUDICIARY COMMITTEE**

**Amended: 3/18/93**  
**Offered: 3/11/93**

**Sponsor(s): SENATORS TAYLOR, Duncan**

**A BILL**

**FOR AN ACT ENTITLED**

1 **"An Act relating to motor vehicle dealers and to agents for motor vehicle**  
2 **buyers; and providing for an effective date."**

3 **BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:**

4 **\* Section 1. AS 08.66 is amended by adding a new section to read:**

5 **Sec. 08.66.015. SALE OF MOTOR VEHICLE. (a) A person who does**  
6 **business as a dealer in the state may not offer to sell or sell a motor vehicle as a new**  
7 **or current model motor vehicle unless the motor vehicle retains the manufacturer's**  
8 **certificate of origin.**

9 **(b) A person who does business as a dealer in the state may not offer to sell**  
10 **or sell a motor vehicle as a new or current model motor vehicle having a**  
11 **manufacturer's warranty unless**

12 **(1) the dealer has a current sales and service agreement with the**  
13 **manufacturer and the agreement requires the dealer, upon demand of the motor vehicle**  
14 **buyer, to perform or arrange for, within a reasonable distance of the dealer's place of**

1 business in the state, the repair and replacement work required of the manufacturer  
2 under the warranty;

3 (2) the dealer offers to give the buyer a rebate to cover the repair and  
4 replacement work that the dealer cannot perform or arrange for within a reasonable  
5 distance of the dealer's place of business.

6 \* Sec. 2. AS 08.66.030 is amended to read:

7 Sec. 08.66.030. FORM OF APPLICATION. The Department of Public Safety  
8 shall prescribe and furnish the form of application for dealer registration. The  
9 application must contain

10 (1) the name under which the business is conducted;

11 (2) the location of business;

12 (3) the name and address of all persons having an interest in the  
13 business [,] and, in the case of a corporation, the application shall contain the name  
14 and address of the two principal officers;

15 (4) the name and make of all vehicles handled;

16 (5) whether or not used vehicles are handled;

17 (6) a statement that the applicant is a bona fide dealer in motor  
18 vehicles, trailers, or semi-trailers with an established business at the location given;

19 (7) if the applicant sells a motor vehicle as a new or current model  
20 motor vehicle having a manufacturer's warranty, the name of the manufacturer  
21 of the motor vehicle and the date and duration of the applicant's sales and service  
22 agreement with the manufacturer;

23 (8) other information the Department of Public Safety requires to  
24 administer this chapter.

25 \* Sec. 3. AS 08.66.080 is amended to read:

26 Sec. 08.66.080. PENALTIES. A dealer who fails to register and file a bond  
27 as required by this chapter shall pay a penalty of \$100. A dealer who wilfully violates  
28 a provision of this chapter is guilty of a class B misdemeanor [, AND UPON  
29 CONVICTION IS PUNISHABLE BY A FINE OF NOT MORE THAN \$300].

30 \* Sec. 4. AS 45.45 is amended by adding new sections to read:

31 Sec. 45.45.450. BUYER'S AGENT CONTRACT REQUIRED. (a) A person

1 may not do business in the state by negotiating on behalf of a buyer the purchase of  
2 a motor vehicle from a motor vehicle dealer unless the person has a written contract  
3 with the buyer.

4 (b) The contract required by (a) of this section must include a description of  
5 the specific services to be provided by the buyer's agent, the date when the buyer's  
6 agent will provide the services, and a description of the fees that the buyer's agent will  
7 charge, including any fee that the buyer is to pay before the motor vehicle is delivered  
8 to the buyer.

9 **Sec. 45.45.455. PURCHASE AGREEMENT.** A buyer's agent shall arrange  
10 for the buyer's purchase agreement with the seller to provide all warranty information,  
11 including the warranty expiration date, mileage limitations, and other restrictions. The  
12 warranty information must be specific to the motor vehicle being purchased.

13 **Sec. 45.45.460. FEES OF BUYER'S AGENT.** (a) A buyer's agent may not  
14 collect a fee from a buyer before the agent and the buyer enter into the contract  
15 required by AS 45.45.450.

16 (b) A buyer's agent may not calculate the fee of the buyer's agent as a  
17 percentage of the motor vehicle purchase price or of the savings achieved by the agent  
18 for the buyer on the purchase of the motor vehicle.

19 (c) Until the motor vehicle is delivered to the buyer, a buyer's agent shall hold  
20 in trust in a bank account a fee that the agent receives before the buyer receives the  
21 motor vehicle.

22 **Sec. 45.45.465. OWNERSHIP INTEREST PROHIBITED.** A buyer's agent  
23 may not own an interest in the motor vehicle that is the subject of the purchase that  
24 the agent is negotiating for the buyer.

25 **Sec. 45.45.470. CERTAIN COMPENSATION PROHIBITED.** A buyer's  
26 agent may not accept a rebate, kickback, commission, or other form of compensation  
27 from a financial institution, motor vehicle dealer, or other person, except the buyer, on  
28 a motor vehicle purchase that the agent negotiates for a buyer.

29 **Sec. 45.45.475. DUAL AGENCY PROHIBITED.** When representing a buyer,  
30 a buyer's agent may not act as an agent for the motor vehicle dealer.

31 **Sec. 45.45.480. RECORDS OF BUYER'S AGENT.** A buyer's agent shall

1 maintain complete records of each motor vehicle purchase the agent negotiates,  
2 including the purchase arrangements and monetary transactions. The records must  
3 include

4 (1) copies of advertisements, brochures, and pamphlets issued, used, or  
5 distributed by the buyer's agent during the sales transaction;

6 (2) the original contract between the buyer's agent and the buyer;

7 (3) copies of any purchase orders issued by the buyer's agent;

8 (4) evidence of the delivery of the motor vehicle to the buyer;

9 (5) a copy of the purchase agreement between the buyer and the seller;

10 and

11 (6) a copy of any service agreement between the manufacturer and the  
12 motor vehicle dealer.

13 Sec. 45.45.485. PENALTY. A person who with criminal negligence violates  
14 AS 45.45.450 - 45.45.490 is guilty of a class B misdemeanor.

15 Sec. 45.45.490. DEFINITIONS. In AS 45.45.450 - 45.45.490,

16 (1) "buyer's agent" means a person who does business in the state by  
17 negotiating on behalf of a buyer the purchase of a motor vehicle from a motor vehicle  
18 dealer;

19 (2) "motor vehicle dealer" means a person who is engaged in the  
20 business of buying, selling, or dealing in new or used motor vehicles and maintains an  
21 inventory of motor vehicles for sale.

22 \* Sec. 5. AS 45.50.471(b) is amended by adding new paragraphs to read:

23 (33) violating AS 08.66 (motor vehicle dealers);

24 (34) violating AS 45.45.450 - 45.45.490 (motor vehicle buyers' agents).

25 \* Sec. 6. This Act takes effect immediately under AS 01.10.070(c).