

CS FOR SENATE BILL NO. 125(TRA)

IN THE LEGISLATURE OF THE STATE OF ALASKA

TWENTIETH LEGISLATURE - FIRST SESSION

BY THE SENATE TRANSPORTATION COMMITTEE

Offered: 4/3/97

Referred: Finance

Sponsor(s): SENATOR WARD

A BILL

FOR AN ACT ENTITLED

1 "An Act relating to the extension of contracts for the sale and delivery of in-
2 bond merchandise at international airports."

3 **BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:**

4 * **Section 1.** AS 02.15.091 is amended by adding a new subsection to read:

5 (g) Notwithstanding the other provisions of this section and the provisions of
6 the contract being extended, the department may extend a contract for the sale and
7 delivery of in-bond merchandise at an international airport if the contractor agrees and
8 if the department determines that the extension will maintain or improve the
9 competitive position of the airport in the marketplace and that during the extension the
10 contractor will increase its sales revenue or maintain its sales revenue at the same
11 level, if acceptable to the department. When determining whether the contractor will
12 increase or maintain its sales revenue during an extension, the department shall
13 consider

14 (1) the amount of sales made during the current term of the contract;

- 1 (2) whether the merchandise is competitively priced;
- 2 (3) whether customer service levels are high;
- 3 (4) whether the contractor offers a wide selection of products made in
- 4 the state and prestigious international brands of merchandise; and
- 5 (5) the level of the contractor's ongoing and planned capital
- 6 investments to improve the appearance, atmosphere, and layout of the sales facility.