

April 11, 2021

The Honorable Calvin Schrage Alaska State House of Representatives Room 104, State Capitol Juneau, AK 99801

Re: Support HB 163 – Form of Signature on Vehicle Title

Dear Representative Schrage:

I am writing this letter to express my support for HB 163. As a car dealer we are required to get "In ink" signatures on an application for title or transfer of title when we sell vehicles. This can be a significant inconvenience when we are selling vehicles to customers that aren't physically present in our dealership. This happens more often than one might expect because of the volume of vehicles that we sell to rural communities not accessible by roads. In this instance we must send original paperwork to the customer before we can finalize their purchase.

In today's world we can electronically sign all documents when purchasing real estate or receiving bank loans. There is no reason we shouldn't be able to do this when purchasing a vehicle. As technology allows us to expedite processes and procedures it's important that we keep up. By passing HB 163 we are hereby doing so.

Thank you for introducing the bill.

Sincerely,

Marten Martensen Owner/Dealer

Continental Auto Group