

DANA WALUKIEWICZ
Certified Public Accountant

SUMMARY OF QUALIFICATIONS

Nearly 25 years of demonstrated technical leadership in management, compliance, accounting and finance with a focus on investment analysis and developing business plans. Understands and rises to the challenges of managing organizations with diverse lines of business in a changing regulatory environment. Excels in managing large complex projects and able to bring them to closure working across multiple user groups internally or externally.

PROFESSIONAL EXPERIENCE

King Street Brewing LLC

2010-present

Launched in 2011, King Street Brewing Company is a fast growing, Anchorage-based and licensed brewery and winery. In addition to providing capital investment, business plan development at its foundation, budgeting, financial procurement and accounting reporting services are performed for this organization on an on-going basis.

Founder/Co-owner/Member/Brewer

- Responsible for all Federal and State regulatory compliance including licensing and excise tax
- Works with State, Federal and Municipal officials for permitting, licensing and regulatory approval
- Provides budgeting, business plan development and secures financing to support brewery's exceptional growth

Bethel Native Corporation

2009-2015

Bethel Native Corporation (BNC), the Alaska Native "Village" Corporation for Bethel, Alaska, is a diverse organization with construction, environmental, government contracting, and property management services. BNC completed 2010 with over \$90 million in revenues and over \$45 million in assets.

Chief Financial Officer / Vice President of Finance

Anchorage and Bethel, AK, Seattle and Spokane, WA, Irvine, CA

- Performed due diligence on and negotiated execution of various investments including real estate and private equity transactions
- Directed the organizations' overall financial policies including overseeing all financial functions including accounting, budget, credit, tax, and treasury activities
- Monitored cash flow, obtained financing for property acquisitions and assessed investment opportunities including utilization of tax deferring opportunities
- Designed and coordinated a variety of accounting and statistical data and reports for management and the Board of Directors
- Negotiated insurance policies and developed a risk management program
- Certified reporting for banking and bonding purposes
- Coordinated annual audit and tax return preparation

Harpoon Construction Group Inc. / Ukpeagvik Inupiat Corporation

2004-2009

Harpoon Construction Group is the largest line of business within the Ukpeagvik Inupiat Corporation (UIC). UIC the Alaska Native "Village" Corporation for Barrow, Alaska, is a diverse organization with construction, engineering, government contracting, oilfield services support, marine transportation, and insurance operations. UIC closed out 2007 with over \$290 million in revenues and \$200 million in assets.

*Vice President of Finance, Harpoon Construction Group Inc.
Chief Financial Officer, Ukpeagvik Inupiat Corporation*

Anchorage and Barrow, AK, Seattle, WA, Alexandria, VA

- Directed the organizations' overall financial policies including overseeing all financial functions including accounting, budget, credit, tax, and treasury activities
- Performed due diligence on targeted companies and valued internal companies for divestiture
- Monitored cash flow, obtained financing for property acquisitions and assessed investment opportunities
- Bid and negotiated 8(a) competitive, 8(a) sole source, and open competitive (firm fixed price and cost reimbursable) work for government agencies and commercial customers
- Computed construction contract claims and negotiated recovery with customers including the U.S. Government and the US Army Corps of Engineers
- Improved consolidated financial reporting and developed consolidated budget monitoring process
- Designed and coordinated a variety of accounting and statistical data and reports for management and the Board of Directors
- Negotiated insurance policies and developed a risk management program
- Certified reporting for banking and bonding purposes
- Coordinated annual audit and tax return preparation
- Set investment portfolio direction

KPMG

1995-2004

KPMG, a "big four accounting firm", is a recognized leader in audit, tax and accounting professional services in the United States and around the world.

Senior Manager

Seattle, Washington, Czech Republic, Slovakia, and Anchorage, Alaska

- Planned, supervised, and managed assurance engagements for the Financial Service, Information Communication and Entertainment, and Manufacturing Retail and Distribution Practices specializing in the audits of financial, telecommunication, and construction companies, and Alaska Native Corporations
- Advised clients on new financial and accounting issues (US GAAP as well as IAS), pronouncements and related implementation as well as the identification of areas for improvement or weaknesses in existing systems, processes and strategies
- Performed due diligence engagements of large national and local banks, insurance, leasing and industrial companies

- Determined the appropriateness of Financial Statements (US GAAP as well as IAS) and related disclosures for clients reporting and registering under United States Securities and Exchange Acts during Initial Public Offerings, Mergers and Acquisitions
- Coordinated reviews of critical audit areas with industry experts and consultants including tax professionals, pension and insurance actuaries, compensation and benefit specialists, and investment authorities
- Recruited and managed the development of a group of audit professionals in all lines of business
- Specialized in investment securities (including stocks, bonds, mortgage backed securities, collateralized mortgage obligations), derivative instruments (such as interest rate swaps, caps, futures and options), loan portfolios (including underwriting standards, lending policies, adequacy of loan reserves, origination process, deferred fees and costs), regulatory compliance (FDIC, OTS, OCC, foreign regulation as well as state regulatory bodies), and stock option plans, as they apply to an entity's financial position and statements

EDUCATION

Georgetown University, Georgetown School of Business, Washington DC

Bachelors of Science in Business Administration, May 1995, Cum Laude

Majors: Accounting, Finance

- GPA: 3.6
- Second Honors: Spring '93, Fall '93
- Dean's List: Fall '91, Spring '92, Fall '92, Spring '94, Fall '94, Spring '95

PROFESSIONAL QUALIFICATIONS

Certified public accountant

Alaska Board of Public Accountancy

Certificate number: 2055

Expiration date: December 31, 2019

Pending recertification

Certified valuation analyst (*partial*)

National Association of Certified Valuation

Analysts (NACVA)

Completed education requirements

Passed written examination

REFERENCES

Philip Blumstein

Partner

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Dan Rozema

Partner

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OTHER AWARDS

Eagle Scout

Boy Scouts of America

1991