# Samuel J. Goldman

#### **EXPERTISE IN INVESTMENT PROPERTY AND LAND ACQUISITION**

Ensure maximization of site selection and profit while minimizing loss from unproductive properties.

#### SUMMARY OF QUALIFICATIONS

- √ Sales/Marketing/Prospecting
- ✓ Due Diligence/Risk Analysis
- √ Contract Negotiation
- ✓ Marketing Research and Analysis
- √ Cash Flow Modeling
- √ Champion in Alaska real estate market
- √ Consistent closing records

Skilled and experienced real estate broker with 6 year track record in providing outstanding quality and service in all facets of real estate transactions and property management services. Experienced in a variety of property types including: single and multi-family residential, land, investment and commercial properties.

#### **EDUCATION**

Matanuska-Susitna Community College, Associate of Arts, August 2008

## LICENSES, AWARDS, CREDENTIALS & MEMBERSHIPS

- State of Alaska Brokers License # 18302
- National Association of Homebuilders ID # 1741642
- Past Director & VP: Valley Board REALTORS
- Current Secretary: Mat-Su Homebuilders Association
- Frontiersman Voted: Best of the Valley 2016 (REALTOR)
- Frontiersman Voted: Best of the Valley 2017 (REALTOR)
- Frontiersman Voted: Best of the Valley 2017 (Real Estate Brokerage)

#### PROFESSIONAL EXPERIENCE

Rent in the Valley, LLC

Co-Owner

2016-Present

- Grew portfolio from 0 670+ units in less that 2 years.
- Create and implement SOPs and Policies.
- Oversee statute and compliance requirement
- Manage agents and office staff
- Negotiate leases and owner contracts
- Direct improvement of company property assets

# Alaska Built Real Estate, LLC 2015-Present Sole Owner. Broker

- Write and negotiate sales contracts
- Manage agents and office staff
- Direct improvement of company property assets
- Oversee statute and compliance requirements
- Create and implement SOPs and Policies.
- Advertise through a variety of marketing techniques

#### 2 Blind Mice, LLC 2015-Present

Co-owner, Managing Member

- Manage company financials
- Execute general contracting

- Direct quarterly company board meetings
- Oversee staff and hiring

#### Mat-Su Realty & Appraisal December 2013 – April 2015 Real Estate Sales Agent

- Establish and qualify leads
- Negotiate sales contracts

- Execute real estate transactions
- Create marketing plans and strategies

# Re/Max Dynamic of the Valley May 2012 - December 2013

Real Estate Sales Agent

- Manage property listings
- Show properties to prospects

- Manage and qualify leads
- Negotiate sales contracts

#### REAL ESTATE ASSETS OWNED INDIVIDUALLY

4585 Tamar 4-plex Rentals 4585 N Tamar, Wasilla, AK 99654

2875 Donovan 4-plex Rentals 2875 S Donovan, Wasilla, AK 99654

4935 Mollies **Duplex Rentals** 4935 W Mollies Cir, Wasilla, AK 99654

1168 Westpoint Dr. .30 Acre Lake Lot 1168 E. Westpoint Dr., Wasilla, AK 99623

# REAL ESTATE ASSETS 50% OWNED 2 BLIND MICE LLC.

357 E Parks **Commercial Duplex Rentals** 

357 E Parks Hwy, Wasilla, AK 99654

1355 Winding Brook 12-plex Rentals 1355 N. Winding Brook Lp, Palmer, AK 99645

Coghlan 2 Commercial Lots

3535 W. Coghlan Circle, Wasilla, AK 99654

4008 Steven Dr. 26-plex Rentals 4008 E. Steven Dr., Wasilla, AK 99654

**Quiet Circle** 45-plex Rentals 2651 E. Quiet Circe, Wasilla, AK 99654

4100 Steven Dr. 5 Acre Lot 4100 E. Steven Dr., Wasilla, AK 99654

## REAL ESTATE ASSETS 50% OWNED Goldman Global LLC.

**545 S KGB** Office Building

545 S Knik Goose Bay, Wasilla, AK 99654

559 S KGB Parking Lot

559 S Knik Goose Bay, Wasilla, AK 99654

575 S KGB Parking Lot

575 S Knik Goose Bay, Wasilla, AK 99654

559 S KGB Office Building

5559 S Knik Goose Bay, Wasilla, AK 99654

545 S. Boundary House w/ Shop 545 S. Boundary Dr., Wasilla, AK 99654

558 S. Boundary Vacant Land

558 S. Boundary Dr., Wasilla, AK 99654

576 S. Boundary

**Vacant Land** 576 S. Boundary Dr., Wasilla, AK 99654

590 S. Boundary

House 590 S. Boundary Dr., Wasilla, AK 99655

#### REAL ESTATE ASSETS 50% OWNED G3 LLC.

Alaska Storage 50+ Unit Storage Complex

3495 Coghlan Cir., Wasilla, AK 99654

## REAL ESTATE ASSETS 50% OWNED Primary Residence.

1033 Zakandra Single Family Residence

1033 N. Zakandra Cir., Wasilla, AK 99654

#### REAL ESTATE ASSETS 33% OWNED 3 BLIND MICE LLC.

650 N Luke St. 16-plex Rentals 650 N Luke St., Wasilla, AK 99654

Professional and Financial References Available Upon Request