

## JONATHAN D. QUICK

### PRIVACY

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To me there are three keys to a well-run organization: People, Product and Process. Find the right people, deliver the best product or service, and be willing to focus on the process needed to improve. This is the core philosophy I would be honored to deploy in service to Governor Mike Dunleavy and his agenda as Commissioner of Administration.

### **SKILLS & ABILITIES**

I am a highly-motivated and experienced executive with proven history of leading complex teams, managing operational budgets, providing ethical leadership and helping inspire positive change within businesses, non-profits, and governments.

- Trusted team member and advisor
- Committed to ethical leadership
- Creative problem-solver and quick learner
- Deep experience in social media and online reputation management
- Excellent communicator and manager; Adept at building teams that perform well
- Reputation for positive, solution-based approach to complex issues and problems
- Straight-forward, compassionate approach to conflict resolution

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### PROFESSIONAL EXPERIENCE

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#### **CHIEF OF STAFF | KENAI PENINSULA BOROUGH | 2017 - Present**

When Mayor Pierce took office, we inherited a six-year cycle of deficit spending and inflated budget year-over-year. We started the year with \$5M in deficit spending, but with a laser-focus on finding efficiencies, we ended the fiscal year only \$400,000 in deficit. We implemented a first-ever business incentive program for industry to come to the Peninsula. We are launching a plan for businesses to use Borough land to start an agriculture business. As people have resigned or retired, we have not filled or merged positions to maximize operating effectiveness. We are focused on doing more with less, working both smarter and harder.

- Responsible for managing 350 team members
- Manage \$140M annual budget
- Directly oversee 13 Directors
- Work directly and on behalf of the Mayor with 13 Service Area Boards, Assembly and the Mayors LNG Advisory Board and AGDC
- Liaise with the School District Superintendent and Assistant Superintendents
- Represented the Borough and Mayor in Washington DC., meeting with President Trump and Congress

## ***MULTI-LINE BUSINESS OWNER & INVESTOR | 2010 – 2017***

Creativity, positivity, hard work and a relentless passion for great ideas. These traits fueled seven years of successful entrepreneurship and business growth as an owner and investor. As a leader, manager and business owner, I learned the micro and macro-level strategies and details that make teams and businesses work. This hands-on experience forever changed the way I view organization structures, team-building and hard work.

### ***Anthem Coffee & Tea | Elements Frozen Yogurt (Tacoma / Puyallup, Wash.)***

- Conceptualized and developed business plans for launching two separate small businesses
- Developed brand and marketing plans; curated interior design / branding for all locations
- Hired, trained and managed all staff for four locations / two businesses
- Helped recruit and secure investors and capital sources

### ***The Guild Co-Working Space (Tacoma, Wash.)***

- After learning of a need for affordable work space for those in the industrial-craft field, sourced, created and managed a co-working space in an underutilized warehouse in Tacoma
- Created a space where entrepreneurs could come together and run businesses and collaborate
- Grew to 10 business under one roof co-working on projects

### ***Chief Operating Officer, Island Vibrance (Tacoma, Wash.)***

- Parlayed business start-up expertise into the e-commerce industry, servicing as COO and minority share owner, for a growing online-based multi-line retailer
- Managed product launches, inventory, pricing strategy and budgeting
- Oversaw subconsultant production and delivery for branding, marketing and website development

### ***Business Platform Owner on Amazon.com***

- Started, owned and managed several independent product business lines on Amazon.com
- Managed business plan, capital, branding, product launch, pricing strategy and marketing

## ***REGIONAL DIRECTOR, SAMARITAN'S PURSE | 2009-2010***

Samaritan's Purse is one of the largest Humanitarian Aid organization in the world, providing aid to people in physical need as a key part of their work. The organization's president is Franklin Graham, son of Billy Graham

- Managed day-to-day operations, 35 staff and 1,000 volunteers for five-state region across Western United States (including Alaska)
- Developed new strategies for recruiting, training and retaining volunteers
- Entrusted to speak on behalf of Samaritans Purse for events all over the five-state area

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## EDUCATION

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***B.A. Business Administration, Northwest University | Kirkland, Wash.***

***2002-2005***

- Business School Alumni of the Year | 2014
- Northwest University Alumni of the Year | 2015

***Fuller Theological Seminary***

***2008***

- Certificate in Youth Culture - Young Life

***Wayland Baptist University***

***2007-2009***

- Graduate School of Business

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