

## Sandata Technologies' Unsurpassed Payer Experience and Results

Independent analysis of four payer programs supports the budget savings and program quality improvements from implementing EVV solutions for State and Managed Care Organization's Home and Community Based Programs.

### Florida



Florida Medicaid and Public Assistance Strike Force Reports show that AHCA realized:

- ◆ \$19M savings (46%) for Miami-Dade County alone in Year 1
- ◆ \$3.5M savings (an additional 15%) for Miami-Dade County in Year 2

### Texas



Within first four months of operations:

- ◆ 5% - 7.75% savings
- ◆ 5% decrease in hours delivered to authorized hours
- ◆ 3.6% net savings

### Tennessee



TennCare presentation to National Association of Medical Directors quoted:

- ◆ 97% of all scheduled in-home services were provided
- ◆ >99.75% of all scheduled in-home services were provided on time

### Oklahoma



Results from EVV Pilot Project showed:

- ◆ 8% decline in visits/month
- ◆ Decrease in reimbursed units
- ◆ Decrease in per member per month cost
- ◆ Average 12-day decrease in lag time per claim payment per month

## Improved Program Management and Significant Program Savings.

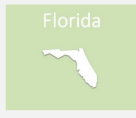
Sandata's solutions have proven their effectiveness for Payers in the following areas:

- ◆ Reduced claims costs
- ◆ Improved accuracy of service delivery to HCBS participants
- ◆ Increased on-time visits
- ◆ Decreased Per Member Per Month costs
- ◆ Decreased lag time between service delivery and payment

Sandata is the leading provider of Electronic Visit Verification ("EVV") services for State and Managed Care Medicaid Home and Community Based Programs with documented third party outcomes.

#### **Medicaid FFS Program**

- Statewide EVV program for **Agency for Health Care Administration** since 2010



#### **Managed Medical Assistance Program**

- EVV services for **Amerigroup** and **Sunshine Health Plan**—programs launched in mid-2014

#### **Medicaid Managed Long Term Care Program**

- EVV services for **Sunshine Health Plan** since 2013—

#### **TennCare Medicaid FFS Program**

- Statewide EVV program for **United Healthcare Plan of the River Valley, Amerigroup** and **BlueCare Tennessee**
  - providing EVV services since August 2010 including self-directed populations
- In 2014, launched new Care Embrace™ delivery model which combines Electronic Visit Verification and Remote Care Management through a single Member-centric mobile device



#### **Medicaid FFS Program**

- Statewide EVV program for **Department of Human Services** in 2013—launched on time on January 1, 2014



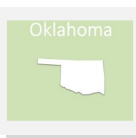
#### **Medicaid FFS Program**

- EVV program for **New York City Human Resources Administration** in 1984—saving over \$1 Billion due to fraud, waste and abuse



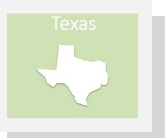
#### **Medicaid FFS Program**

- EVV services for **Department of Human Services** to support Advantage Waiver and State Plan Personal Care programs
- Selected to replace existing EVV vendor—program launched on time on September 1, 2014



#### **Medicaid FFS Program**

- EVV program for **Department of Aging and Disability Services** in 2010—launched original FFS pilot in Region 9 in 90 days with statewide expansion completed in 2012



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#### **National Programs**

- Hold national agreements with **Centene Corporation** and **Molina Healthcare, Inc.** to provide EVV services for use in local plan programs

