

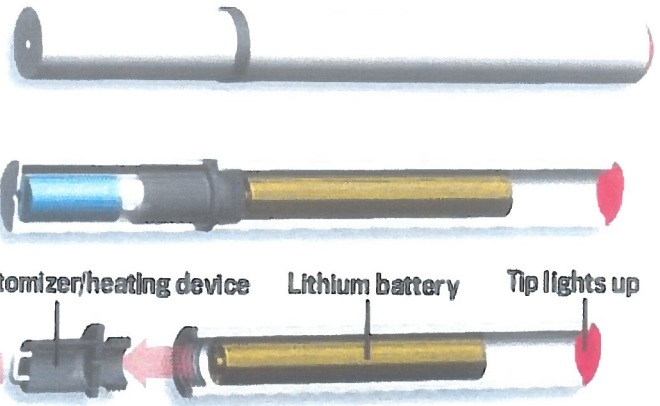
# SB 141 - E-Cigarettes

## Slideshow

### Section 1: Common Components

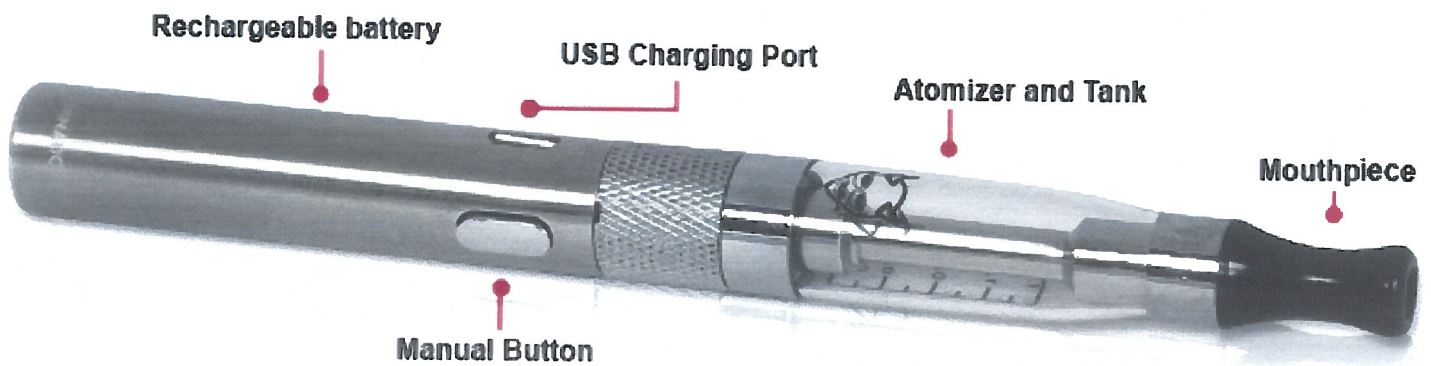
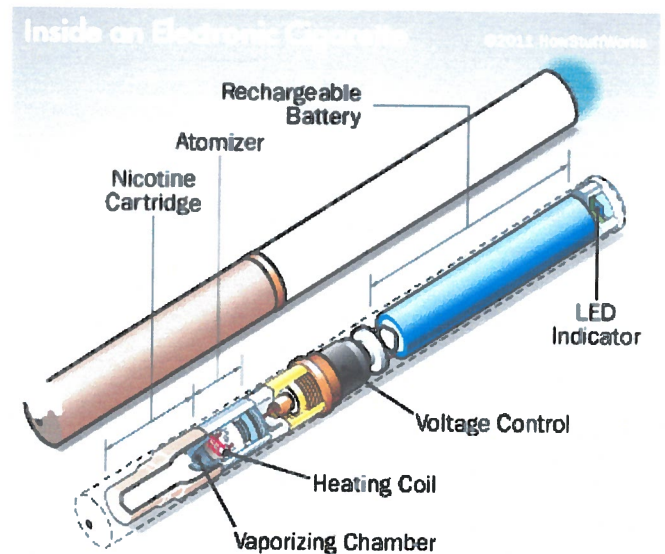
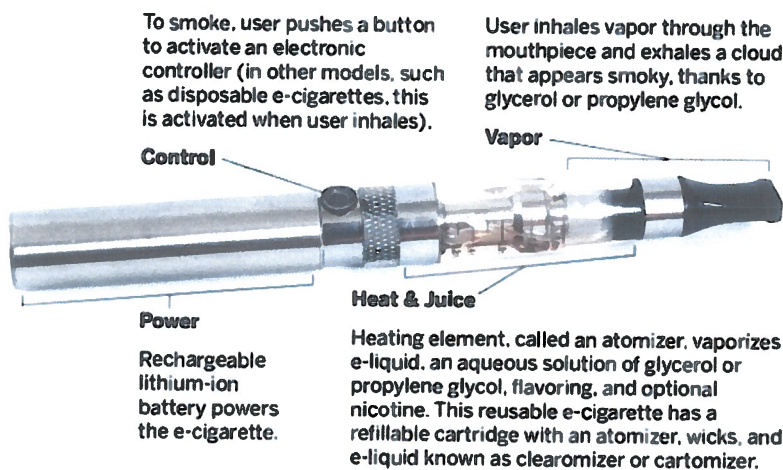
#### How an electronic cigarette works

The electronic cigarette contains a battery that activates a heating device, atomizing liquid nicotine inside a cartridge and producing a vapor that is inhaled.

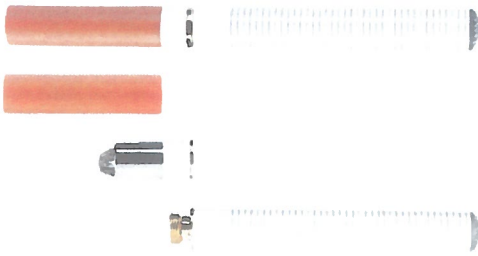


Source: allhookah.net

Tim Summers / The Detroit News



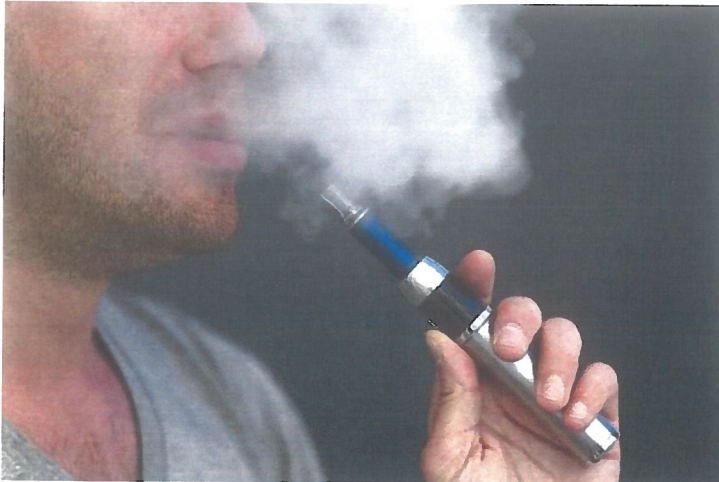




## Section 2: "smoke"



Some produce "smoke"  
Others are smokeless & odorless



## Section 3: Styles, Brands, & Accessories

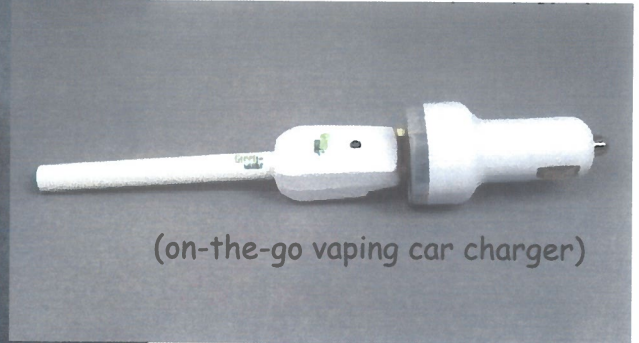


## Section 3: Styles, Brands, & Accessories (cont.)





### Section 3: Styles, Brands, & Accessories (cont.)



### Section 4: Product Variety & Flavored "Juice"





## Section 4: Product Variety & Flavored "Juice" (cont.)



"Anabolic Nation"



"Cuttwood"



"Krave"



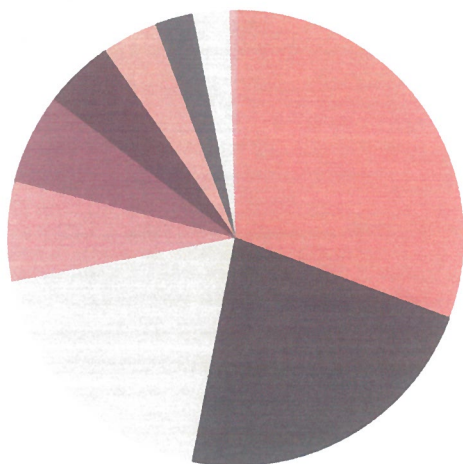
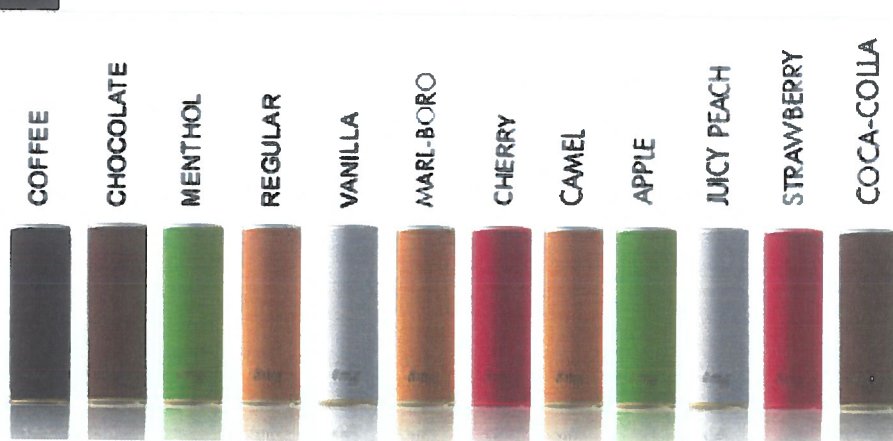
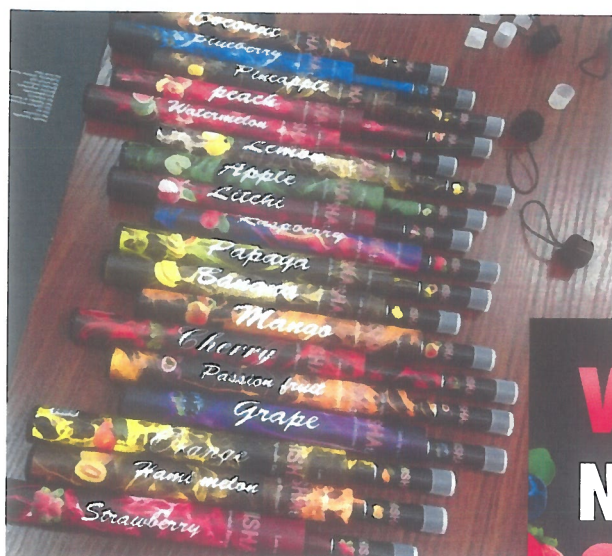
"Lost Art"



"Uncle Junk"



## Section 4: Product Variety & Flavored "Juice" (cont.)

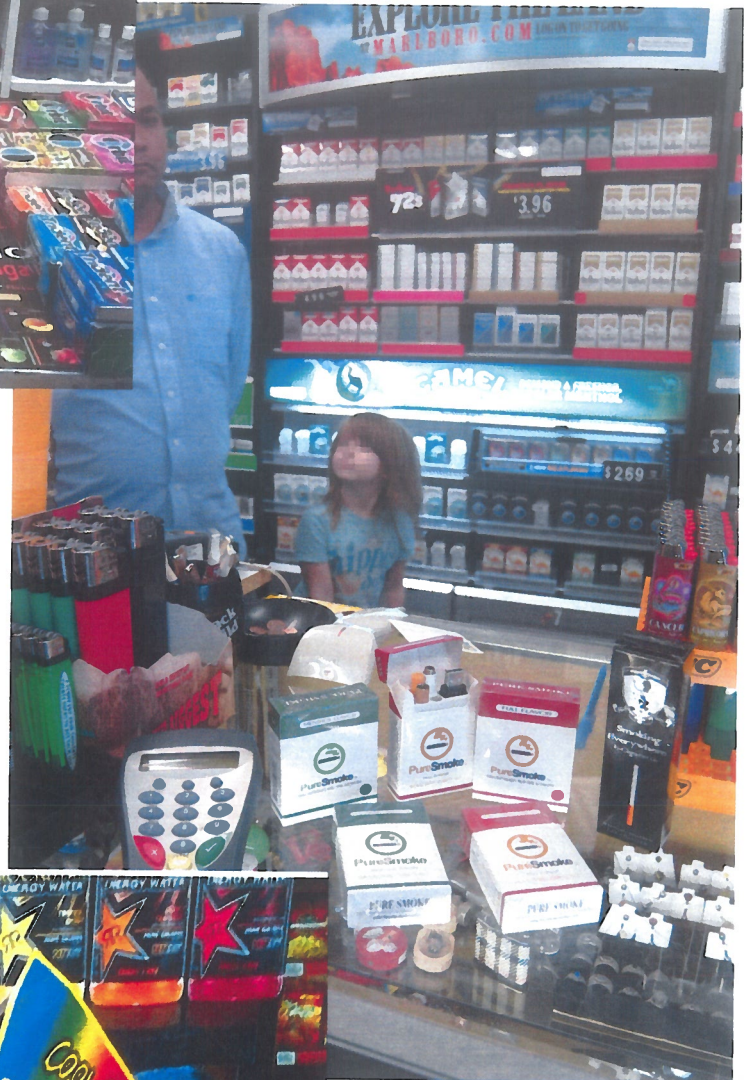


### WHAT FLAVOR DO YOU USE MOST

- 30.55% Fruit
- 22.3% Tobacco
- 18.86% Bakery/Dessert
- 7.10% Other (inc. Flavorless & DIY)
- 6.50% Menthol (Menthol/Mint/Peppermint etc...)
- 4.91% Savoury/Spice
- 3.98% Candy
- 2.66% Menthol Tobacco
- 2.61% Beverage flavors
- 0.55% Whole Tobacco Alkaloid



## Section 5: Retail Marketing & Display Advertising







"Cessation"

## Section 5: Retail Marketing & Display Advertising (cont.)



"Sparkly, Bling Wand"



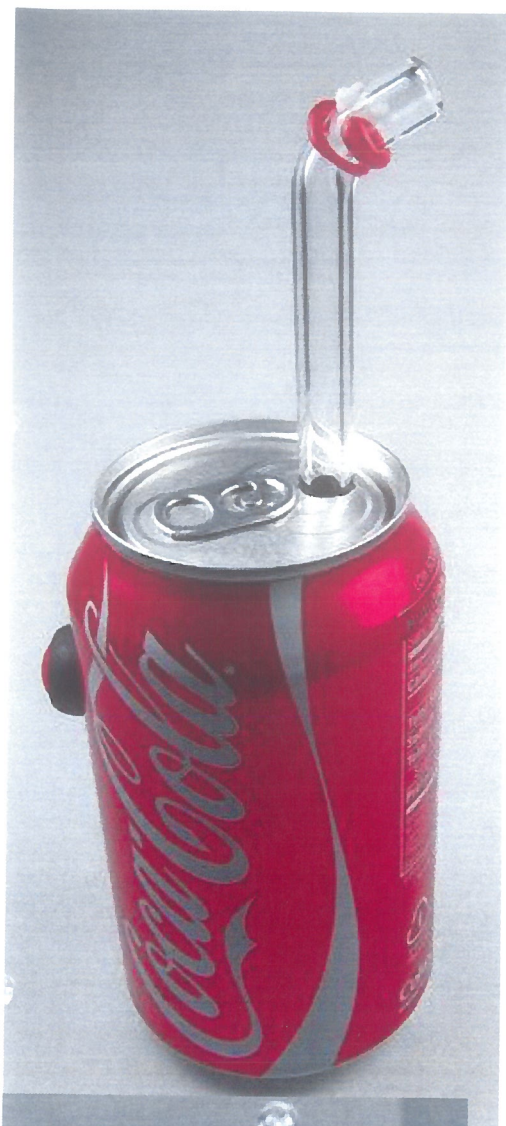
"Lava Lamp"



"Hearts & Butterflies"



## Section 5: Retail Marketing & Display Advertising (cont.)



"Fun & Playful!"





