

McClellan, John  
Alaska Mental Health Trust  
Authority Board of Trustees

John D. McClellan, P.E.

[REDACTED]  
Anchorage, Alaska 99509

[REDACTED]  
[REDACTED]

5 November 2013

Mr. Jeff Jessee, CEO  
Alaska Mental Health Trust Authority  
[REDACTED]  
Anchorage, Alaska 99508

(hand-delivered)

Dear Mr. Jessee:

I wish to be considered for appointment to your organization's Board of Trustees. As a recently retired business executive and development engineer, I have almost no time constraints and offer business skills derived from a long career in evaluating and developing large-scale resource development projects. Some salient points from my career:

- **US Army:** 1965 – 1968; Honorable discharge in Alaska.
- **Bureau of Land Management:** 1968 – 1976; Seasonal fire suppression while obtaining engineering degrees.
- **Alaska Department of Highways:** 1975 – 1978; Local Service Roads & Trails Engineer, designing and constructing projects in Native villages.
- **Arctic Slope Regional Corporation:** 1978 – 2005

As **Vice President/Business Development** evaluated proposals for development of lands and resource projects involving minerals, coal, oil & gas. Conduct M&A negotiations in the \$5 million to \$200 million range. Manage corporate holdings. Issues lobbyist at state and federal levels. Conducted ASRC's first strategic plan, which drove revenues from \$90 Million to over \$1 Billion in six years.

As **President/CEO** of ASCG Incorporated, grew from two-man Anchorage start-up to, at my retirement, 800 staff in 18 offices in five Western states with revenues of about \$200 million annually. ASCG in 2004 was named in the *Top 100 Engineering Firms* nationwide, and in *The World's Top 200 Consulting Engineering and Architectural Firms*. Negotiated sale of firm to NANA in 2005; retired in 2007.

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**JOHN D. MCCLELLAN, P.E.**  
*Principal, JDM Consultants, LLC*

[REDACTED]  
Anchorage AK 99509  
[REDACTED]

John McClellan has 35+ years experience as an Alaska-based engineer and business executive. Early in his career, he participated in three engineering firm start-ups that reached the Engineering News Record's Top 500 status. After a ten-year stint as an international business executive, Mr. McClellan returned to a former engineering start-up and made the firm consistently profitable while tripling the firm's size via organic growth and strategic acquisition. Upon his retirement the firm was ranked among the ENR Top 100 firms nationwide and the Sweden Design Institute's top 200 firms worldwide. He is now an independent consultant, advising top management on development issues.

Specific career expertise includes:

**Management** – *VP Business Development, owner's management representative, corporate troubleshooter, strategic planner for \$1 billion firm; President & CEO of \$150 million engineering firm.*

**Operations** – *Strategic implementation, profitability & breakeven analysis, company growth, performance indices, quality control, marketing, legal/HR/IT functions, budgeting & forecasting.*

**Mergers & Acquisitions** – *Acquisition & divestiture search, negotiations to \$100 million, due diligence, integration plans, joint ventures, strategic alliances with foreign firms and foreign governments.*

**Business Development** – *Coal & hydrocarbon resources; refining, incineration & building technologies.*

**Lobbyist** – *Issues advocacy with state, federal & foreign governments.*

**Education**

1974 B.S. Civil Engineering, University of Alaska

1975 Master of Engineering, Clemson University

**Registration**

Professional Civil Engineer, 1979 Alaska [REDACTED]

**Affiliations**

- < American Council of Engineering Companies, Alaska, National Director 2003 - 20013
- < American Society of Civil Engineers, Former Member
- < Tau Beta Pi, Alaska Chapter Founding Member
- < Alaska Coalition for American Energy Security, Former President & Director
- < Arctic Power, Former Board Member
- < Alaska District Export Council, Board Member
- < Alaska World Affairs Council, Former Member
- < Alaska Resource Development Council, Member
- < Northern Forum's Northern Sea Route Advisory Committee, Former Member
- < University of Alaska, School of Business, Former Advisory Board Member
- < University of Alaska, School of Engineering, Former Advisory Board Member
- < World Trade Center, Alaska, Ambassador & Former Advisory Board Member

References & contact details furnished upon request