

Jerrad Shea Hutchings

SUMMARY:

- City Council member (manage administration)
- More than 7 years of Retail automotive experience.
- Class A CDL with all endorsements
- Alaska Insurance License (credit life & disability)
- Kenai Peninsula Housing Initiative (board member)
- GM Mark of Excellence management awards, 2006-2008

EDUCATION:

Applied Science in General Business, August 2001-May 2003
Paradise Valley Community College (PVCC)
3.2 GPA on a 4.0 Scale

Courses taken included:

Sales Management Marketing Simulation
Professional Selling Marketing Channel Management
International Marketing Public Speaking
Logistics Management Marketing and Consumer Issues

GMAC Finance and insurance certificate, Feb 2008

Content Included:

F&I lead development marketing insurance products
Menu selling State and federal regulations
Guaranteed asset protection Maximizing department profit

EXPERIENCE:

Sales and Finance Director, June 2003 to Present
Glacier GMC/ The Auto Group

- Managed Sales and Finance Department in charge of all vehicle and Equipment sales and Acquisitions. Managed and administrated all financing for retail and wholesale transactions.
- Specked and built all Vehicles and commercial apparatus for the auto group and with Class A CDL transported vehicle all over the U.S. and Canada.
- Completed and signed all loan documents with customers and complied with all lending regulations.
- Since 2003 I have been fully certified in Sales and Technical support for GM medium duty truck. Also Internet manager certified and since 2007 I have had my Alaska Insurance lisc.

- Managed all accessories parts purchase and inventory for 2 years (2003-2005)
- Had complete oversight of both hiring and training for sales department.

Marketing Partner, March 2006 to November 2008

T.O.P. Productions (amateur MMA & boxing promotions)

- Performed all public announcing.
- Performed & coordinated all media buys and layouts.
- Contracted talent for shows.
- Show and exhibit build and tear down.
- Solicited all partner and sponsorship programs.

Sales Associate, August 2000 to May 2001

Desert Motorsports

- Was #1 Indian motorcycle Dealer in the Southwest.
- Coordinated all sales and finance needs for customers.
- Oversaw all advertising and marketing for Scottsdale local.
- Participated in promotions at remote locations for sales.

ACTIVITIES

Vice mayor city of Soldotna

Soldotna City Council, Seat F

Fishing and enjoying the outdoors.

Announcer Top Productions and SOHI Basketball