

State Infrastructure Banks and Other Borrowing Instruments

August 2009



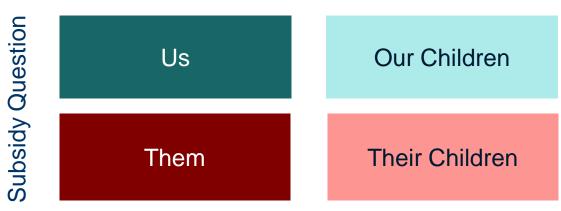
DYE MANAGEMENT GROUP, INC.

Three Laws of Project Financing

1. Every project needs revenue and debt isn't revenue.

2. There are only four sources of revenue.

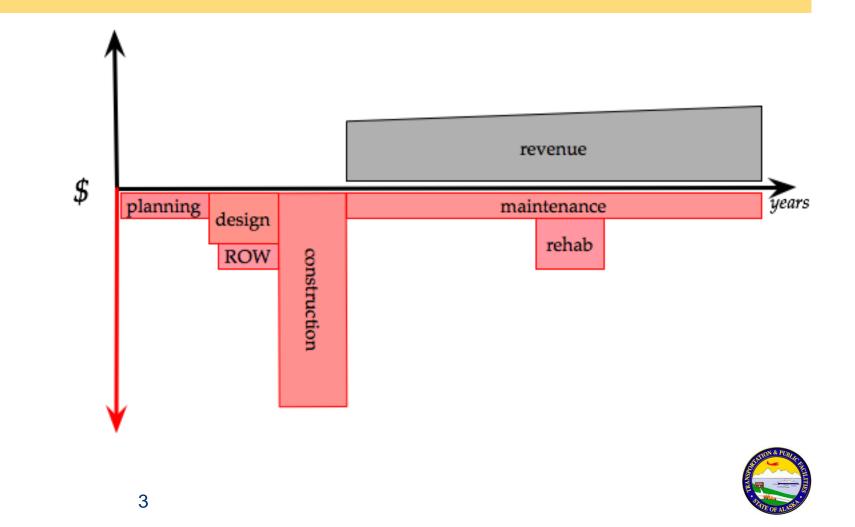
Borrowing Question



3. Debt is expensive!

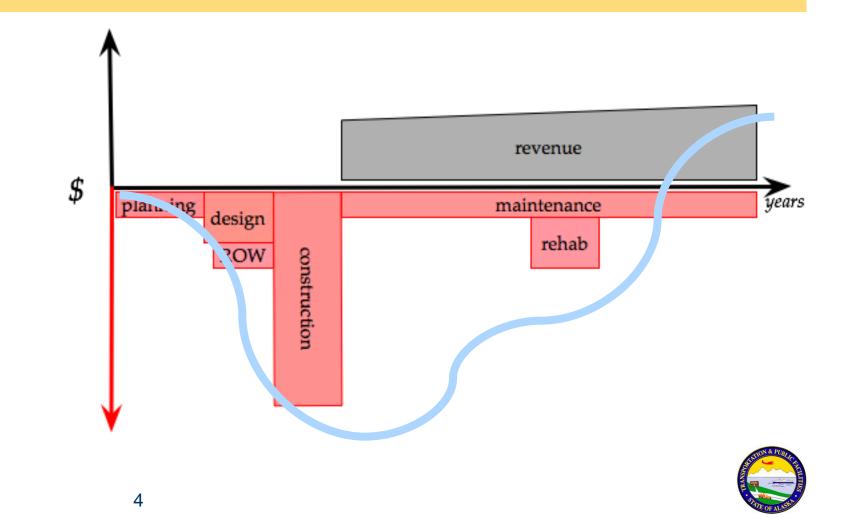


Project Cash Components



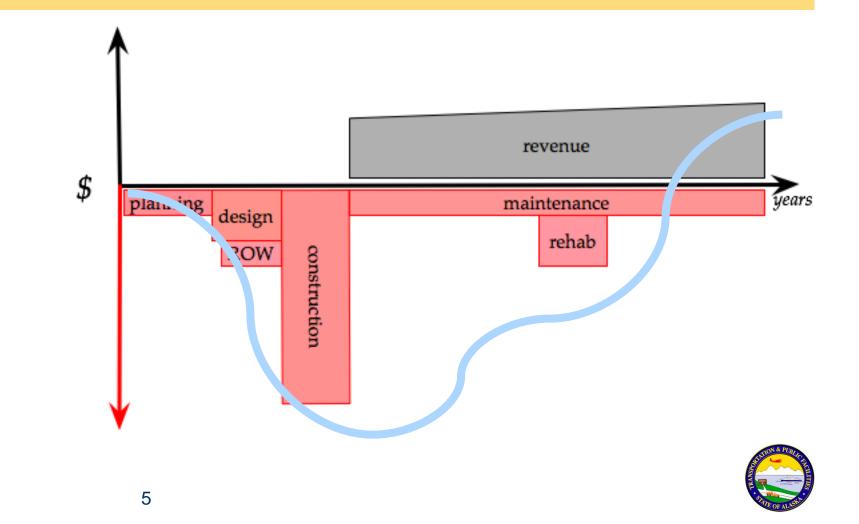


Net Cash Flow



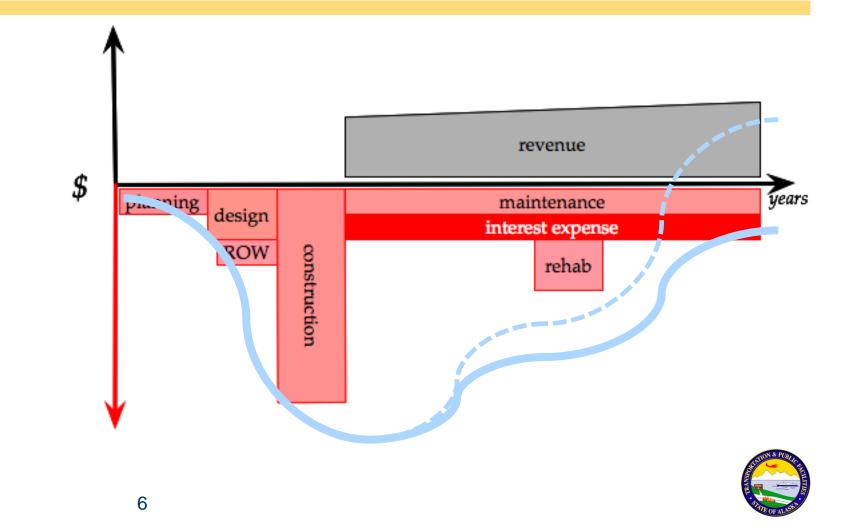


\$1 of revenue is needed for every \$1 of expenditure



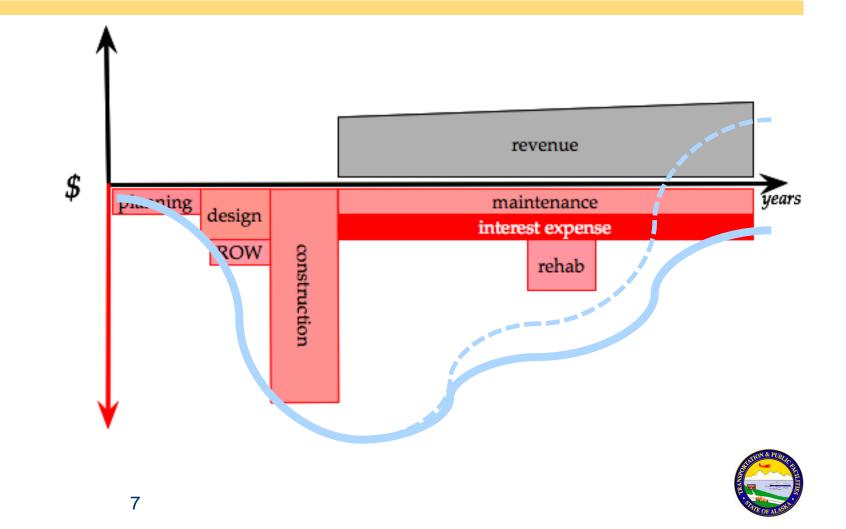


Net Cash Flow when Financed



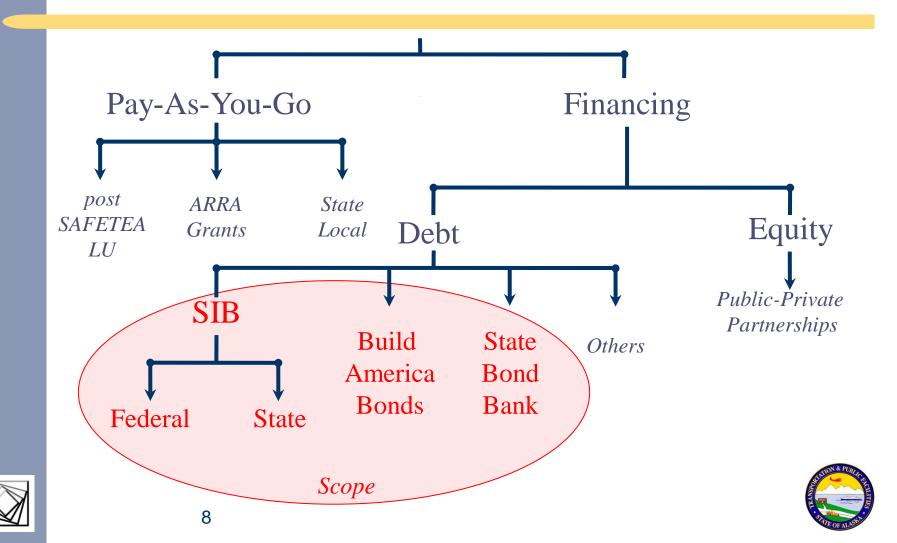


Financing is Expensive

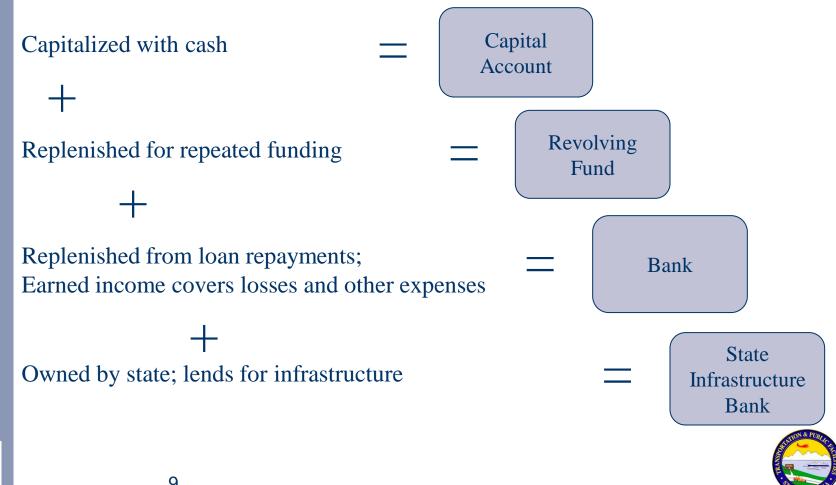




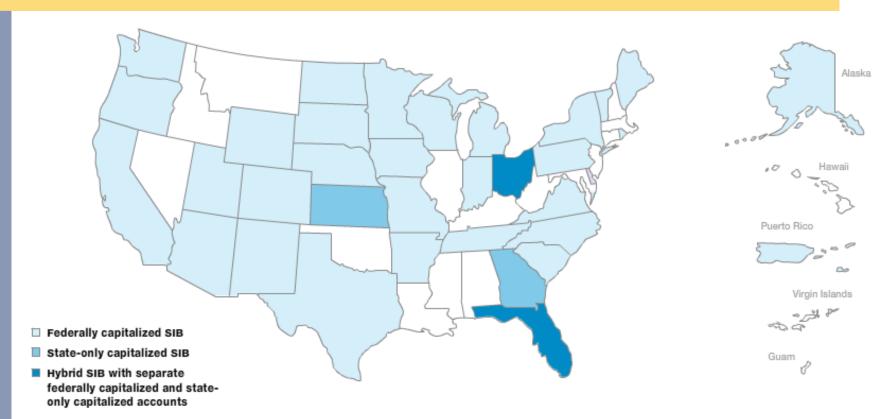
Sources of Cash for Highway Programs



Defining Features of Infrastructure Banks



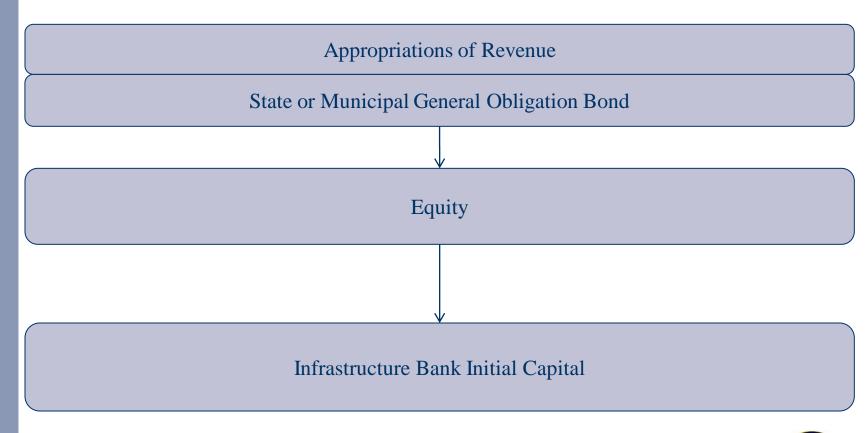
SIBs in the United States



AASHTO Center for Excellence in Project Finance



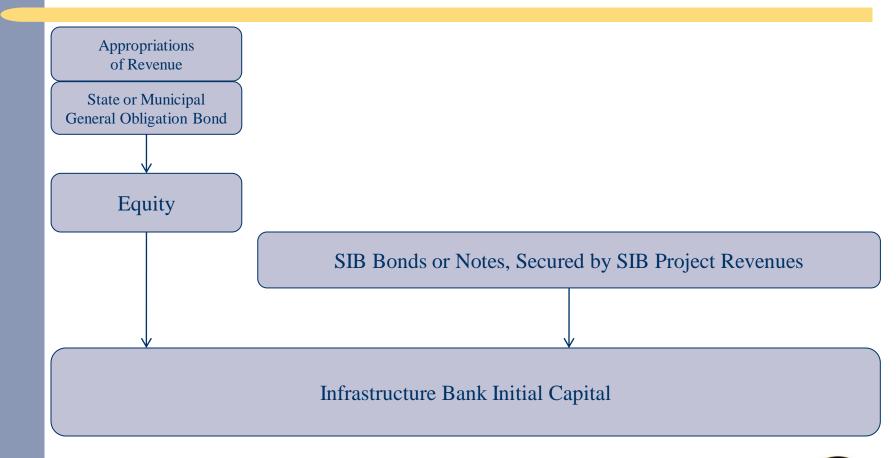
Initial Capitalization: Full Equity







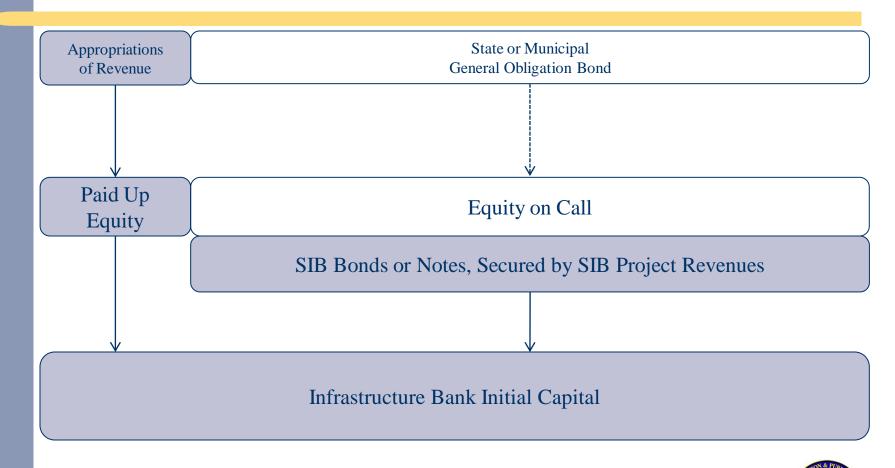
Initial Capitalization: Leverage







Initial Capitalization: Leveraged with Paid Up Equity and Equity on Call





Other Design Decisions in an Infrastructure Bank

- Lending:
 - Payback period and duration of the loan
 - Risk of default
 - Securities offered by borrower
- Earnings and Reserves
 - Average interest rate = expenses + underwriting of reserve
 - Tradeoff of earnings and reserves: the larger the existing reserve, the smaller the underwriting requirement



Federal Funding, Federal Rules

- Capitalized with federal funds
- Loans, contingent loans or guarantees allowed
- Can co-mingle on projects with other funds.
- **X** Only projects eligible for federal aid
- **X** Usual 20% state or local match required
- **X** Local/private partners not allowed in the bank itself



Legislation

	ADOT&PF	AMBBA	AIDEA
Capitalize SIB	SAFETEA-LU		AS 44.88.060
Loan Funds	SAFETEA-LU		
Borrow Funds		AS 44.85	AS 44.88.070
Sell Shares			
Invest Reserves	SAFETEA-LU		AS 44.88.060





Management Requirements

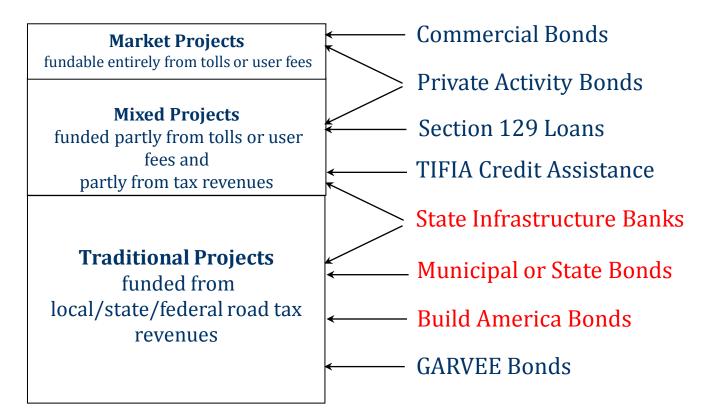
Accounting entity

- ✓ Alaska Transportation Infrastructure Bank (21653): an account in the General Fund for a federally capitalized state infrastructure bank.
- ? Alaska Industrial Development and Export Authority
- Executive authority to manage





SIBS, Build America Bonds and State Bonds in Relation to Other Debt Instruments







When to Use a State Infrastructure Bank

- **1.** When the expected revenues exceed the principal plus interest costs;
- 2. When a series of smaller projects must be funded to make a transportation network effective; and
- 3. When at least some of the projects can be financed with contingent debt, i.e. a "call" rather than with cash.



