

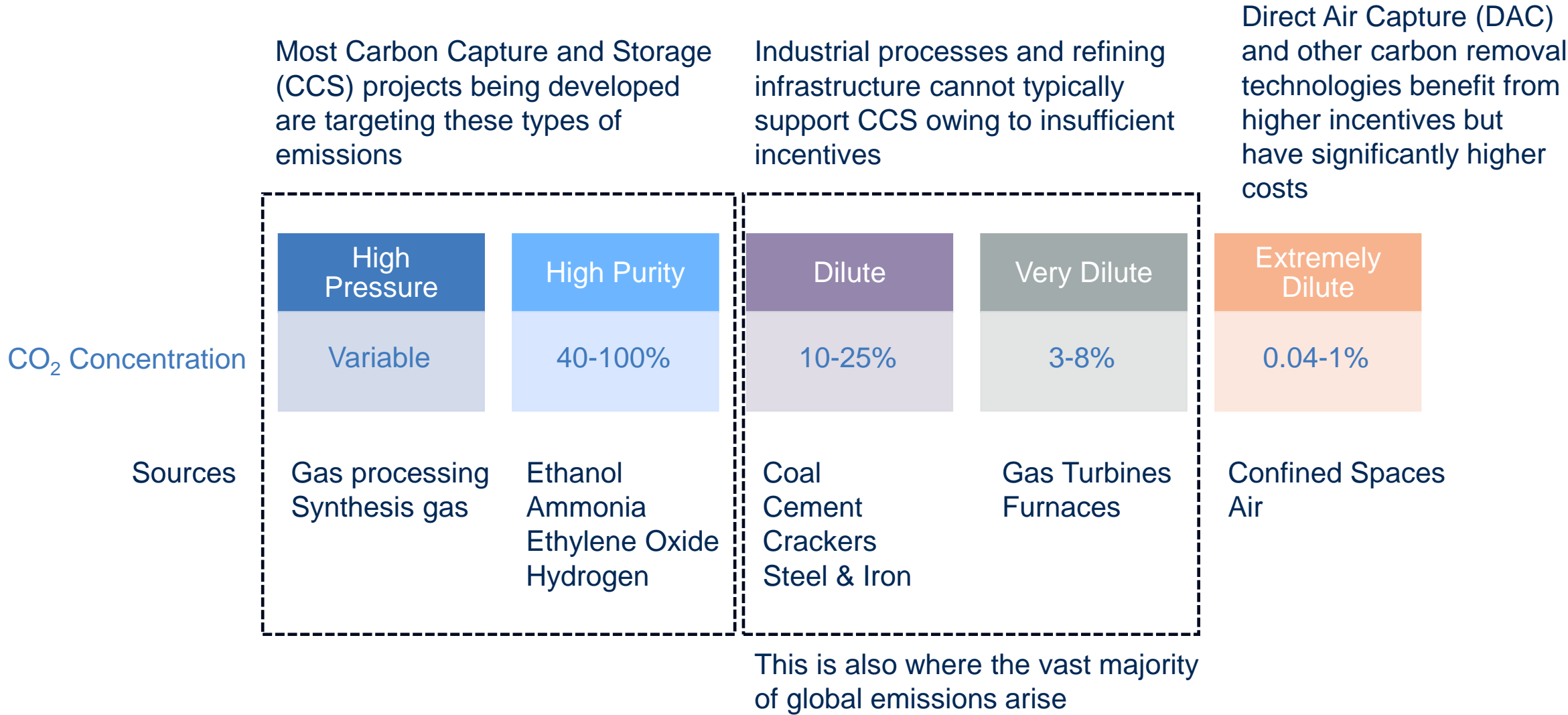
# Senate Resources Committee

Nicholas Fulford  
Senior Director, GaffneyCline

April 24th, 2024

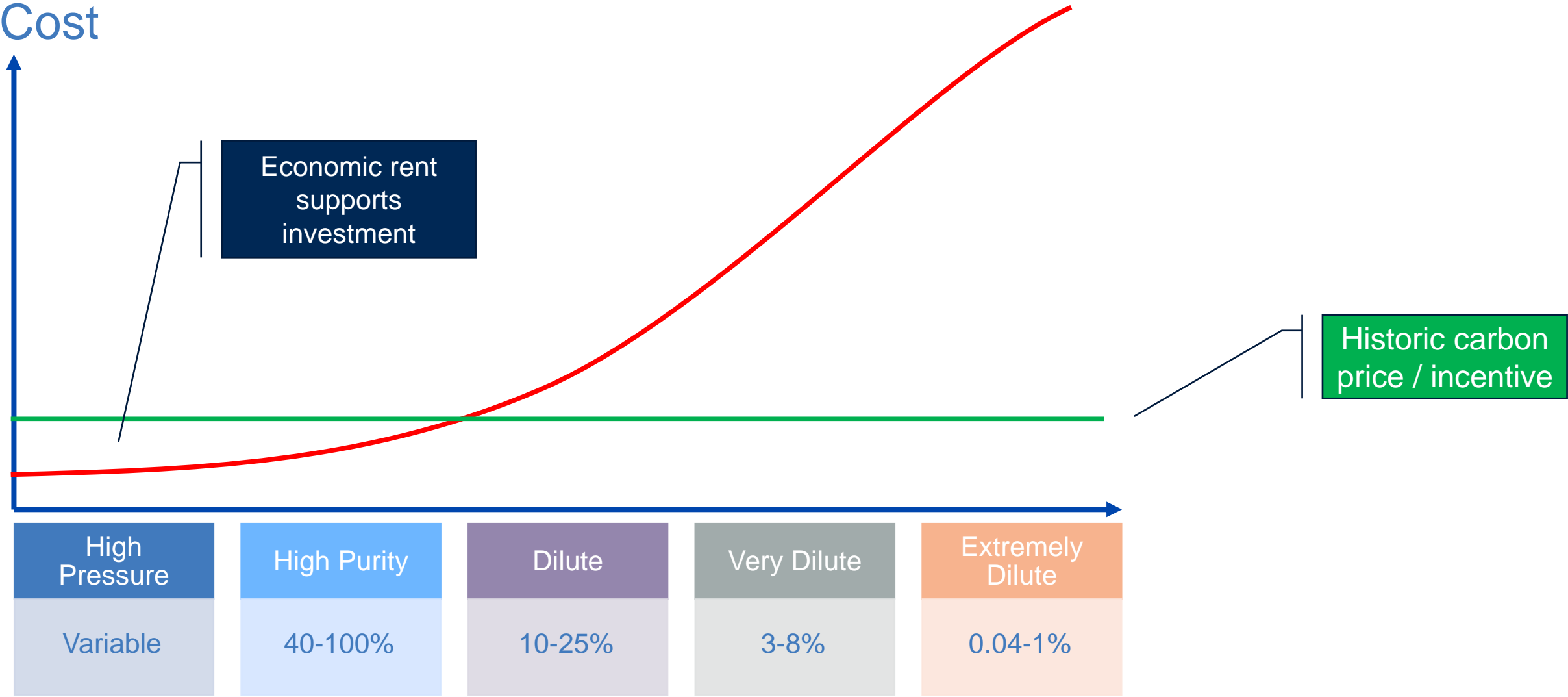
Gaffney  
Cline

# CCUS Customer Universe

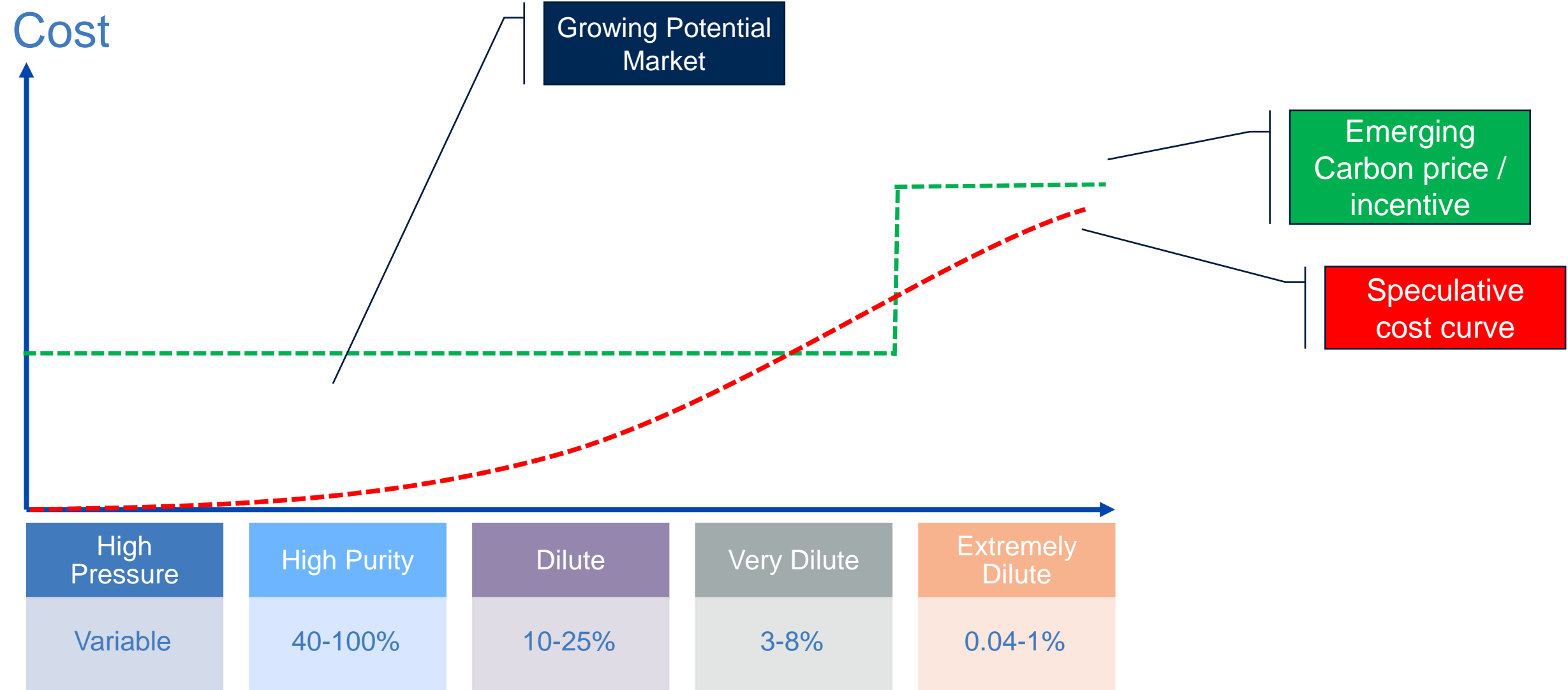


Categorization adapted from Howard Herzog, MIT Energy Initiative  
CCUS = Carbon Capture, Utilisation, and Storage

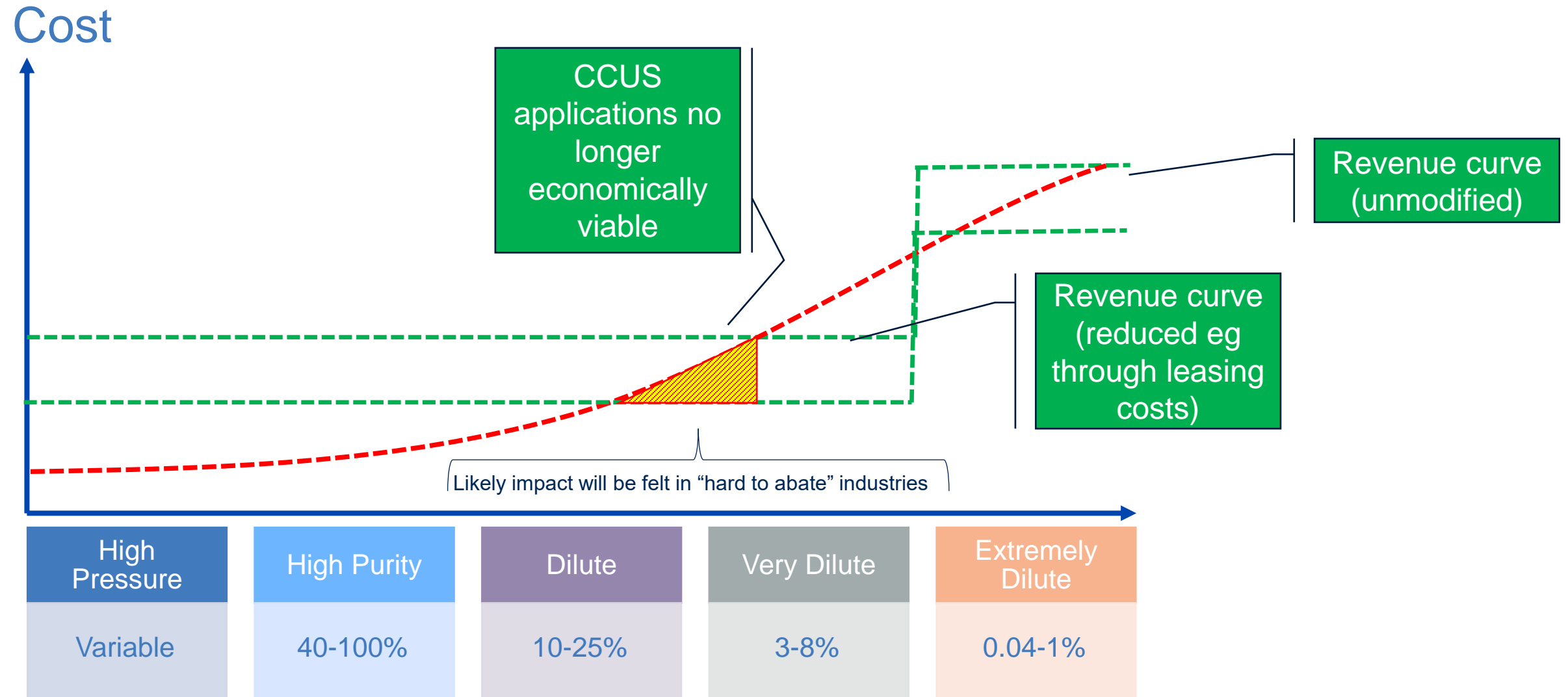
# Economic Rent Arising from CCS



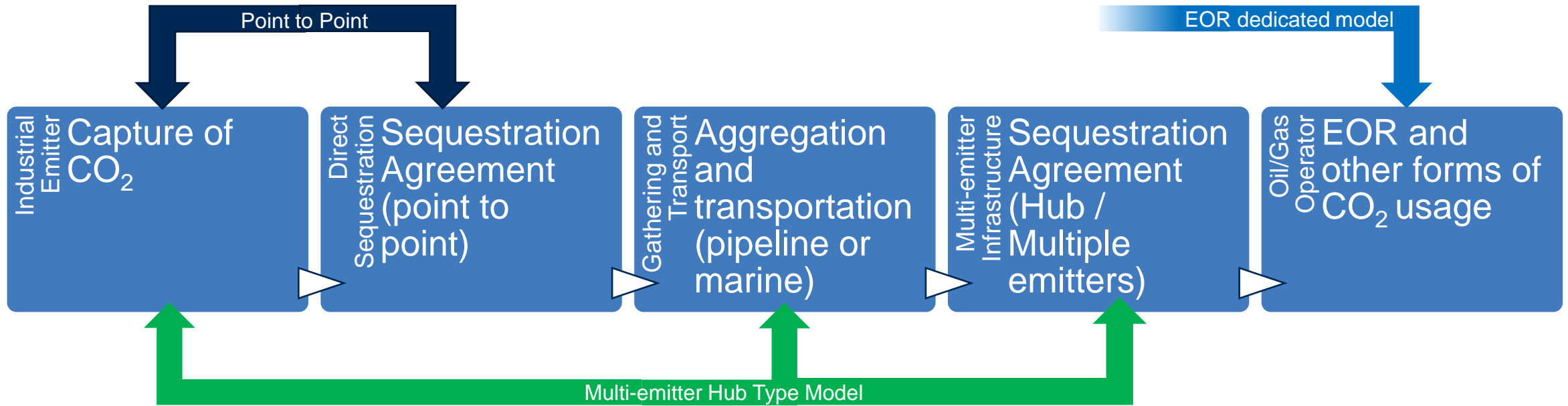
# Economic Rent Arising from CCS



# Higher costs will impact marginal CCS projects the most



# Business Model Overview - Summary



- Structural risk arising from lack of economic support for capture
- Emitters unlikely to give a contractual commitment for CO<sub>2</sub> supply
- Significant liability issues surrounding impact of capture on emitting plant operations

- Limited quantities available, and lack of economies of scale
- Economics are challenging in many situations
- Contractual volume commitments may be low, given variability of CO<sub>2</sub> stream

- Provided contractual arrangements for CO<sub>2</sub> inputs and outputs are clear, risks are similar to gas pipeline model
- Higher technical risks arising from long term CO<sub>2</sub> transportation / corrosion
- Long term investment requires long term CO<sub>2</sub> throughput commitments from gathering zone

- Very new / emerging technology
- Regulatory and technical uncertainty exist
- Long term liabilities are a major consideration
- Agencies are slow to provide required permits
- Significant cost differences exist between storage mediums

- EOR business well proven.
- Class II well permit applications are awarded in a timely manner
- Limited sequestration potential compared to permanent measures.
- 45Q incentives may have downside risk

EOR = Enhanced Oil Recovery

# Tariffs depend on both project and contractual features

- Injection wells
- Monitoring wells
- Measurement, Monitoring and Verification
- CO2 pipeline costs
- Compression (potentially to super-critical pressures) and fuel
- Abandonment capex
- ***Pore space leasing and upfront fees***



Levelised Cost of Storage

- Sequestration service agreement terms
  - Volume flexibility
  - Contract duration
  - Uptime and reliability factors
  - Expansion rights
  - Warranties and indemnities
  - Liquidated damages
- EPC contract terms
  - Cost guarantees
  - Performance guarantees
- Regulatory and finance
  - Regulatory risk
  - Carbon price risk
  - Cost of debt



Arms length commercial tariff

Typical Gulf Coast onshore aquifer LCOS:  
Circa \$10-12 per tonne of CO2

Typical Gulf Coast onshore aquifer commercial tariff:  
Circa \$20 – 25 per tonne of CO2

# Gaffney Cline

Nicholas Fulford,  
Senior Director Gas & Energy Transition  
[nick.fulford@gaffneycline.com](mailto:nick.fulford@gaffneycline.com)