## SB 121 Comparison: Then and Now

Few Providers Under Contract 2004-2013	Majority Under Contract 2014-Present (80th percentile was BATNA - Best Alternative to a Negotiated Agreement)
Regulation determined payments for out-of-net network services	Contract terms determine payments
Without contracts providers could raise rates as needed/desired  • As rates rose, 80 <sup>th</sup> rose  • This was major criticism of regulation	No ability to raise rates, contract rates flat throughout the period  • 80 <sup>th</sup> no longer applied  • Criticism became moot
Practices were financially stable.	Practices struggle financially
Many new practices opened meeting healthcare needs of Alaskans.	Practices closing or limiting Medicare/Medicaid appointments  With 80 <sup>th</sup> repealed, insurers demanding significant rate reductions

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