

General Information

Board/Commission and seat you are seeking:
Public Offices Commission, Board Deat

Additional Boards/Commissions of interest:

Preference Order Board

2) Public Offices Commission

State Boards/Commissions on which you have served:

Board of Governors fro the Alaska Bar Association, Big Game Commercial Services Board

First Name

Adam

Middle Name

Ryan

Last Name

Trombley

Military Service

Conflict of Interest

Full disclosure of personal financial data under AS 39.50.010 is required for certain boards and commissions. Are you willing to provide this information if required for the board or commission which you are applying?

Yes

Service in a public office is a public trust. The Ethics Act (AS 39.52.110) prohibits substantial and material conflicts of interest. Is it possible that you or any member of your family will benefit financially by decisions to be made by the board or commission for which you are applying? If you answer 'yes' to this question you MUST explain the potential financial benefit.

No

Please explain the potential financial benefit

Employment History

Employment work history including paid, unpaid, or voluntary.

ADAM R TROMBLEY

5803 Grand Teton Loop, Anchorage, AK 99502 | H: (907) 830-0378 | Trombley.Adam@yahoo.com

EXECUTIVE SUMMARY

Results-focused Account Manager offering 8 years of progressive leadership and experience in the oil and gas industry; focusing on acquiring new accounts and maintaining existing customers ranging from Independent to the Super-Major oil and gas companies.

CORE QUALIFICATIONS

Operations Management Budget Forecasting

Inventory Control Account Management

Policy/Program Development Business Development

Cross-Functional Team Management Strategy Implementation

Management Communication Skills

Sales

PROFESSIONAL EXPERIENCE

06/2008 to Current Nalco Champion

Account Manager

- Work closely with large, strategic, current and new customers to understand business needs and recommend continuous improvement and innovation plans which maintain and grow business within my territory.

- Analyze the operational, administrative processes and reports to evaluate the effectiveness,

efficiency and productivity of the projects and programs.

- Develop strong relationships with key stakeholders, current and new customers, including plant, facility and corporate executives.
- Provide technical support to customers; identifying and resolving customer challenges, engage in problem solving by performing system analysis, interpreting data and providing written recommendations to ensure customer operations are performing at optimal levels.
- Institute Nalco Champion innovations and technology to promote long-term business relationships.
- Demonstrate strong team leadership by coaching and training other District Reps and championing corporate initiatives by planning and leading district meetings.
- Meet the contractual obligations of Nalco Champion and our customers.
- Develop an annual budget and manage a P&L

04/2011 to 04/2014 Anchorage Assembly

Assembly Member - Anchorage, Alaska

- Elected to represent East Anchorage
- Elected as Assembly Vice-Chair
- Chair of the Ethics and Elections Committee
- Vice Chair of the Budget and Finance Committee
- Write, repeal and change city laws
- Develop and manage the City of Anchorage's budget
- Negotiate and approval all Labor Agreements with the City's Bargaining Units
- Address and resolve constituent's issues
- Negotiate with the city administration and both public and private entities to address and resolve specific challenges and issues.

05/2005 to 06/2008 Premier Garage

Sales Manager - Anchorage, Alaska

- Manage accounts with builders and contractors
- Ensure consistent sales
- Manage customer accounts

5/2004 to 05/2005 Kings Services

Project Manager – Lewiston, Idaho

- Manager Customer Accounts
- Ensure compliance with Insurance Companies

EDUCATION

2004 Bachelor of Arts: English

Lewis-Clark State College - Lewiston, Idaho, US

1999 Post-Graduate Year at Fork Union Military Academy

1998 East Anchorage High School

CERTIFICATIONS

Certified in Basic Corrosion through National Association of Corrosion Engineers, QHSSE

Certified, Certified H2S Instructor, Certified Pipeline Corrosion Inspector.

AFFILIATIONS

Board of Governors of the Alaska Bar Association

Board Member.

Appointed by the Governor of Alaska and unanimously approved by the Alaska State Legislature.

The Board determines disciplinary measures for attorneys, reviews and recommends new Bar rules to the Alaska Supreme Court, sets an annual budget and lobbies the Alaska State Legislature for changes to existing laws and creating new laws.

Akeela

Board Member

Akeela provides substance abuse prevention services in 18 communities throughout the State and outpatient and residential substance abuse treatment for community populations in Anchorage and Ketchikan. Akeela also provides prison-based substance use programs in multiple correctional institutions throughout the state.

Anchorage Chamber of Commerce

Board Member

The Anchorage Chamber of Commerce is a not-for-profit 501 c (6), member-driven business organization with nearly 1,000 members representing roughly 50,000 employees.

ACC advances a successful business climate by attending to the civic, economic and cultural betterment of our community through three channels: advocacy, connectivity and education.

Budget Advisory Commission

Chair

Appointed by the Mayor of Anchorage and unanimously approved by the Assembly.

The BAC lobbies the local government to make changes to how Departments formalize their budget and write regulations. The BAC also lobbies the Assembly on budgetary matters.

SKILLS

Budget Analysis, Client and Customer Relations, Experience in oil and gas
Upstream and Downstream , Finance, Government Regulations, Sales
Planning, Excel, Power Point, Microsoft Word,

Education, Training, Experience & Qualifications

List both formal and informal education and training experiences:

None

List any professional licenses, certifications, or registrations and dates obtained that may be used as
qualifying criteria:

None

List any community service, municipal government, and state positions held, and any awards received.
I have served in public office and am familiar with the rules and regulations regarding APOC. I am also
required to fill out financial disclosures based on my service the the BGCS.

Conviction Record

Have you ever been convicted of a misdemeanor within the past five years or a felony within the past ten
years?

No

Conviction Circumstances

Certification of Accuracy & Completeness

By submitting this online application, I swear the information I have entered on this form is true to the
best of my knowledge. I understand that if I deliberately conceal or enter false information on the form
my application may be rejected, I may be removed from the list of eligible candidates, or I may be
removed from the position. I agree that the Office of the Governor may contact present or former
employees or other persons who know me to obtain an additional information about my skills and
abilities. I understand that the information on this application is public information and may be released
through a legal request for such information.

Type "I certify"

"I certify"

Resume Addendum:

Press Release Wording

Adam Trombley, 38 of Anchorage, is an Account Manager with Nalco Champion holds BS from Lewis-
Clark State College.

Submitted: 12/11/2017 2:28:45 PM

ADAM R TROMBLEY

EXECUTIVE SUMMARY

Results-focused Account Manager offering 8 years of progressive leadership and experience in the oil and gas industry; focusing on acquiring new accounts and maintaining existing customers ranging from Independent to the Super-Major oil and gas companies.

CORE QUALIFICATIONS

Operations Management

Inventory Control

Policy/Program Development

Cross-Functional Team Management

Management

Sales

Budget Forecasting

Account Management

Business Development

Strategy Implementation

Communication Skills

PROFESSIONAL EXPERIENCE

06/2008 to Current

**Nalco Champion
Account Manager**

- Work closely with large, strategic, current and new customers to understand business needs and recommend continuous improvement and innovation plans which maintain and grow business within my territory.
- Analyze the operational, administrative processes and reports to evaluate the effectiveness, efficiency and productivity of the projects and programs.
- Develop strong relationships with key stakeholders, current and new customers, including plant, facility and corporate executives.
- Provide technical support to customers; identifying and resolving customer challenges, engage in problem solving by performing system analysis, interpreting data and providing written recommendations to ensure customer operations are performing at optimal levels.
- Institute Nalco Champion innovations and technology to promote long-term business relationships.
- Demonstrate strong team leadership by coaching and training other District Reps and championing corporate initiatives by planning and leading district meetings.
- Meet the contractual obligations of Nalco Champion and our customers.
- Develop an annual budget and manage a P&L

04/2011 to 04/2014

**Anchorage Assembly
Assembly Member - Anchorage, Alaska**

- Elected to represent East Anchorage
- Elected as Assembly Vice-Chair
- Chair of the Ethics and Elections Committee
- Vice Chair of the Budget and Finance Committee
- Write, repeal and change city laws
- Develop and manage the City of Anchorage's budget
- Negotiate and approval all Labor Agreements with the City's Bargaining Units
- Address and resolve constituent's issues
- Negotiate with the city administration and both public and private entities to address and resolve specific challenges and issues.

05/2005 to 06/2008

Premier Garage
Sales Manager - Anchorage, Alaska

- Manage accounts with builders and contractors
- Ensure consistent sales
- Manage customer accounts

5/2004 to 05/2005

Kings Services
Project Manager – Lewiston, Idaho

- Manager Customer Accounts
- Ensure compliance with Insurance Companies

EDUCATION

2004

Bachelor of Arts: English
Lewis-Clark State College - Lewiston, Idaho, US

1999

Post-Graduate Year at Fork Union Military Academy

1998

East Anchorage High School

CERTIFICATIONS

Certified in Basic Corrosion through National Association of Corrosion Engineers, QHSSE
Certified, Certified H2S Instructor, Certified Pipeline Corrosion Inspector.

AFFILIATIONS

Board of Governors of the Alaska Bar Association
Board Member.

Appointed by the Governor of Alaska and unanimously approved by the Alaska State Legislature.

The Board determines disciplinary measures for attorneys, reviews and recommends new Bar rules to the Alaska Supreme Court, sets an annual budget and lobbies the Alaska State Legislature for changes to existing laws and creating new laws.

Akeela

Board Member

Akeela provides substance abuse prevention services in 18 communities throughout the State and outpatient and residential substance abuse treatment for community populations in Anchorage and Ketchikan. Akeela also provides prison-based substance use programs in multiple correctional institutions throughout the state.

Anchorage Chamber of Commerce

Board Member

The Anchorage Chamber of Commerce is a not-for-profit 501 c (6), member-driven business organization with nearly 1,000 members representing roughly 50,000 employees.

ACC advances a successful business climate by attending to the civic, economic and cultural betterment of our community through three channels: advocacy, connectivity and education.

**Budget Advisory Commission
Chair**

Appointed by the Mayor of Anchorage and unanimously approved by the Assembly.
The BAC lobbies the local government to make changes to how Departments formalize their budget and write regulations. The BAC also lobbies the Assembly on budgetary matters.

SKILLS

Budget Analysis, Client and Customer Relations, Experience in oil and gas
Upstream and Downstream , Finance, Government Regulations, Sales
Planning, Excel, Power Point, Microsoft Word,

REFERENCES

Reference Curtis McQueen President and CEO Eklutna Native Corporation
907) 696-2828

AWARDS

Full-ride collegiate basketball scholarship, Million Dollar Man award for selling over \$1 Million of
chemical in a year.

