

## Contact

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## Top Skills

Employee Relations  
Leadership Development  
Coaching

# Michael A. Collins

Principal at Collins Financial Group, Estate Planning | Investment Management | Retirement Planning|  
Greater Anchorage Area

## Summary

My mission is to be the trusted financial resource in Education, Estate Planning, Financial Planning, Insurance, and Retirement Management for Businesses, Families, and Individuals in Alaska and abroad.

Collins Financial Group (CFP) was established and founded on the principle, to be a resource and solution, to the overwhelming demand for transparent financial advice, education, guidance and planning in our communities and government - during a time of financially uncertainty.

Michael A. Collins, Founder and Principle of Collins Financial Group, heard and saw the demand for financial certainty and guidance throughout the communities of Alaska and decided to concentrate his focus on business, families, and individuals, so he may assist those navigating their financial landscape. So they could achieve their own individual financial goals and independence.

I offer a variety of products that can help you meet a number of insurance and financial needs, including, but not limited to college funding, retirement, managing costs for extended periods of care and lifetime income strategies. Please contact me to help you fully analyze your needs and recommend appropriate solutions.

I am an Agent licensed to sell insurance through New York Life Insurance Company and may be licensed with various other independent unaffiliated insurance companies. Additionally, I am a Registered Representative of and offer securities products & services through NYLIFE Securities LLC, (Member FINRA/SIPC), A Licensed Insurance Agency and a New York Life Company.

Neither New York Life Insurance Company, nor its agents, provide tax, legal, or accounting advice. Please consult your own tax, legal, or accounting professionals before making any decisions.

I am not licensed in all jurisdictions.

Any testimonial on this site is based on an individual's experience and may not be representative of the experience of other customers. These testimonials are no guarantee of future performance or success.

[REDACTED] Anchorage, Alaska 99503,  
907-279-6471

My California Insurance license number is # OM34271

Neither Collins Financial Group, LLC nor New York Life Insurance Company, or its agents, provide tax, legal, or accounting advice. Please consult your own tax, legal, or accounting professionals before making any decisions.

Collins Financial Group, LLC is not owned or operated by New York Life Insurance Company or its affiliates.

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## Experience

Collins Financial Group

Principal

October 2021 - Present (1 year 8 months)

Anchorage & Wasilla, Alaska

Collins Financial Group (CFG) was established and founded on the principle, to be a resource and solution, to the overwhelming demand for transparent financial advice, education, guidance and planning in our communities and government - during a time of financially uncertainly.

Michael A. Collins, Founder and Principle of Collins Financial Group, heard and saw the demand for financial certainty and guidance throughout the communities of Alaska and decided to concentrate his focus on business, families, and individuals, so he may assist those navigating their financial landscape. So they could achieve their own individual financial goals and independence.

In September 2021, with the continuation of the Covid-19 pandemic as well as the Delta variant, coupled with the increasing demand for financial guidance and solutions - in extremely uncertain times. Mr. Collins established Collins Financial Group, to work directly with local communities and business owners, to ensure that there was ethical, sound, and transparent financial education, guidance, and solutions available to assist those who are striving to reach financial success and independence.

#### Our Mission:

At Collins Financial Group (CFG), Our passion is helping individuals, families and business owners navigate their financial landscape and guide them to financial independence and security. CFG is committed to being ethical, goal oriented and results driven. We believe transparency and sound communication, coupled with a challenging, motivated, and sound work environment, is the secret to success our clients and business.

#### Our Vision:

To be the trusted financial resource in Education, Estate Planning, Financial Planning, Insurance, and Retirement Management for Businesses, Families, and Individuals in Alaska and abroad.

### New York Life Insurance Company

5 years 5 months

#### Partner

September 2019 - October 2021 (2 years 2 months)

Anchorage, Alaska Area

My overall objective is the continued dedication to hiring and developing capable men and women from all backgrounds who can provide effective and innovative solutions for the problems people and businesses face.

My expertise includes recruiting within the financial services industry, with the focus on attracting, hiring and retaining outside individuals with strong business acumen and superlative organizational, analytical and strategic problem-solving skills.

By staying true to the principles of prudent expansion, conservative growth, full service, and, above all, a strong agent field force, New York Life Insurance Company will maintain and enhance its reputation as the "The Company You Keep®"

## Associate Partner

April 2019 - September 2019 (6 months)

[REDACTED] Anchorage, Alaska 99503

New York Life recruits and hires thousands of new agents every year, many of whom are established professionals seeking a more rewarding career. Becoming a New York Life agent is an ideal opportunity for individuals who want to build a financial services business with significant income potential, help others achieve financial security, and maintain a flexible schedule. We offer tremendous guidance, encouragement, and training for those want to take this path. The opportunity: We are seeking talented people to join our team of professionals. Our nationwide team consists of individuals who are leaders in insurance, financial, estate, personal and business planning. Description of activities and responsibilities: As a licensed agent one will be responsible for scheduling appointments, meeting with clients, analyzing clients information making product recommendations and providing ongoing service. If you are interested in becoming a financial services professional, please contact me at: [macollins02@ft.newyorklife.com](mailto:macollins02@ft.newyorklife.com).

EOE/M/F/V/D/SO

## Licensed Agent

June 2016 - April 2019 (2 years 11 months)

[REDACTED] Anchorage, Alaska 99503

I am an Agent licensed to sell insurance through New York Life Insurance Company and may be licensed with various other independent unaffiliated insurance companies in the state of Alaska. No insurance business may be conducted outside of Alaska or Washington at this time.

I offer a variety of products that can help you meet a number of insurance and financial needs, including, but not limited to college funding, retirement, managing costs for extended periods of care and lifetime income strategies.

Please contact me to help you fully analyze your needs and recommend appropriate solutions.

Neither New York Life Insurance Company, nor its agents, provides tax, legal, or accounting advice. Please consult your own tax, legal or accounting professional before making any decisions.

Alaska Retirement Management Board  
Board Trustee

October 2020 - January 2021 (4 months)

The primary mission of the Alaska Retirement Management Board is to serve as the trustee of the assets of the state's retirement systems, the State of Alaska Supplemental Annuity Plan, the deferred compensation program for state employees, and the Alaska retiree health care trusts. The Board has the fiduciary obligation to manage and invest these assets in a manner that is sufficient to meet the liabilities and pension obligations of the systems, plan, program and trusts.

The Board consists of nine trustees, as follows: Two members, consisting of the commissioner of administration and the commissioner of revenue; two trustees who are members of the general public; one trustee who is employed as a finance officer for a political subdivision participating in either the PERS or TRS system; two trustees who are members of PERS; and two trustees who are members of TRS.

NYLIFE Securities LLC

Financial Services Professional

August 2016 - April 2019 (2 years 9 months)

[REDACTED] Anchorage, Alaska 99503

Bean's Cafe

Executive Deputy Director

March 2014 - April 2016 (2 years 2 months)

Anchorage, Alaska

Responsible for aligning and integrating all organizational operations including but not limited to Administration, Operations, Human Resources, Finance and Service Programs. Implemented financial risk controls, streamlined accounting functions and workflows, as well as benefit management. Identifying and directing resources as well as developing/maintaining an annual operating budget of \$3 million+ dollars, responsible for all organizational audits, commercial insurances, managed investment properties, assist in annual business meeting/strategic planning and development. Encouraged/managed employee development, relationship building and increased the effectiveness of the program(s) services on clients as well as volunteerism efforts.

Avitus Group Formerly The Growth Company

Chief Operations Officer & Business Consultant

August 2011 - March 2014 (2 years 8 months)

Anchorage, Alaska Area

In charge of daily operations including but not limited to HR, Accounting, and Administration. In addition to these areas, I have developed new standards and templates to organize and move this company forward.

## Alaska USA

### Secondary Market Officer

January 2011 - August 2011 (8 months)

Lock Desk and Secondary Marketing Administrative functions and personnel, Assisted in maintaining GNMA pools, Performed as Investor Liaison managing \$5-\$20 million in financial products with FNMA, FHLMC, GNMA, Wells Fargo, US Bank, as well as provided support to and set mortgage interest rates for 80+ Loan Officers in three states; AK, CA, WA

## Wells Fargo

### Customer Service Rep.

February 2009 - May 2010 (1 year 4 months)

Managed high dollar cash drawer, balanced vault, educated customers of new services and products, active sales team member, meet and exceeded monthly sales goals

## Three Bears Alaska

### Assistant Store Manager

December 2005 - January 2009 (3 years 2 months)

Truck Rd and Pitman Store locations

Balanced cash vault, Performed daily audits, Managed grocery floor, Managed shipping and receiving functions, Performed annual inventory audits. Provided excellent customer service.

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## Education

### University of Alaska Anchorage

Business Administration, Investment Finance & Economics · (2006 - 2011)