

Affiliated with the International Brotherhood of Teamsters
 Rick Boyles, Secretary-Treasurer
 520 E. 34th Ave., Suite 102, Anchorage, Alaska 99503
 Phone (907) 565-8122 • Fax (907) 565-8199

February 14, 2011

Representative Bob Herron
 Chair, House Special Committee on Economic Development, Trade and Tourism
 State Capitol, 411
 Juneau, AK 99801

Re: HB 67 Alaska Film Incentive Program Extension

Dear Representative Herron:

On behalf of our approximately 6000 Teamster members, I would like to go on record strongly supporting a proactive piece of legislation that clearly has lead to Alaskan jobs; specifically, HB 67, the Alaska Film Incentive Program extension. Since the passage of SB 230 in 2008, the film industry tax incentive has been a success.

In March 2008, prior to the passage and implementation of HB 67, Paramount Studios-DreamWorks produced some background shots for a Star Trek movie. The shoot lasted approximately one week and employed five of our members, who worked approximately 190 man-hours.

Since the passage of the tax incentive, we have seen a substantial increase in the number of jobs in the film industry. One of the larger productions, "Everybody Loves Whales", employed at peak approximately forty Teamster members who worked approximately 20,000 man-hours. Many of these workers earned nearly \$35,000 each for their work over a three to four month period, and other Teamsters continue to pick up work in conjunction with other shoots.

I would also like to note that the film incentive program has not just increased jobs for union members, but non-union workers as well. We have found that some of the smaller productions have not been signatory to a labor agreement, but they also

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generate dollars into our economy- Alaskans working in Alaska on Alaskan jobs.

We would note, however, that training workers in this field of industry would assist in assuring that more of the technical jobs are done by Alaskans. For example, in addition to van drivers, cast drivers, steak beds, and generator trucks, there are also set dressers, grips, set electricians, production crews, construction crews, and special effects teams, to name a few. I am currently working with our Training Trust director and industry representatives to focus our program specifically toward some of the film industry needs, and I am sure others are as well. Working together to assure a well-rounded training program will go far in assuring that Alaskan workers with new skills will be working in this new and exciting industry in our state.

In summary, we ask for the support of you and your committee members in passage of HB 67. This legislation is an excellent example of an incentive program that has increased the number of Alaskan jobs and improved our overall economy in a very brief period of time. Your approval of the continuation can only further improve those numbers and the ongoing growth of our state.

Sincerely,

GENERAL TEAMSTERS LOCAL 959



Rick Boyles
Secretary-Treasurer

c: Representative Chris Tuck, via facsimile to 907-465-3810
Barbara Huff Tuckness, President, Teamsters Local 959

via facsimile to 907-465-4589

February 10, 2011

Representative Bob Herron
Representative Chris Tuck
State Capitol
Juneau, AK 99801-1182

Re: HB 67-Extension of AK Film Production Incentive Program

Dear Representatives:

WHPacific supports HB 67 and your efforts to continue the film incentive program which helps to create new jobs and diversify the economy by extending the incentives that attract the film industry into Alaska. WHPacific is a multidisciplinary firm specializing in all facets of building engineering, land development, water resources, survey, architecture and transportation.

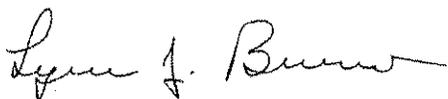
WHPacific is especially interested in this program, having just worked with Evergreen Films. We have integrated our LIDAR (Light Detection and Ranging) technology with Evergreen Films' automated production workflow for their upcoming Alaska production of WALKING WITH DINOSAURS 3D.

As a subsidiary of NANA Development Corporation, an Evergreen Films partner, we understand firsthand the impacts that the film incentives have already had on Alaska businesses, and in ways that no one could have foreseen. We are now involved in marketing our newfound film services business to other studios and production companies.

We think this program is a win-win situation for everyone involved. In our case, funding for our business expansion was created directly with funds from a film company who is producing a project in Alaska, in part, because of the incentive program. Although no state money was involved, this is just one example of how an established Alaskan business can expand because of a film production in Alaska.

WHPacific wholeheartedly supports HB 67 and thanks you for taking this important step in attracting and keeping this new industry in our state for the long-term.

Sincerely,
WHPacific, Inc.

Handwritten signature of Lynn Bruno in black ink.

Lynn Bruno, PLS
President
lbruno@whpacific.com

Handwritten signature of Eric Miyashiro in black ink, followed by the initials "P.E.".

Eric Miyashiro, PE
Operations Manager – Anchorage
emiyashiro@whpacific.com





301 Cushman St., Suite 301, Fairbanks, AK 99701

February 9, 2011

Re: Support for SB 23/HB 67

Representative Bob Herron
Representative Chris Tuck
Senator Johnny Ellis
State Capitol
Juneau, AK 99801-1182

Re: HB 67/SB 23-Extension of AK Film Production Incentive Program

The Fairbanks Economic Development Corporation supports SB 23/HB67 and your efforts to continue to diversify the economy by extending the AK Film Production Incentive Program. Fairbanks has attracted the interest of producers over the years, with projects ranging from INTO THE WILD to documentaries and commercials. It is our hope that by extending current film incentives, we will have the opportunity to enjoy the positive economic impacts experienced in other areas of the state that secured locations for studio productions.

We understand that this is still a fledgling industry for Alaska. The Dept. of Commerce, Community and Economic Development are currently developing a full-scale marketing plan and strategy in under discussion for possible public-private marketing opportunities at film-related venues in the future.

Our members come from all areas of the business sector in Fairbanks and can provide many of the services needed to support a film production. In addition, the impact on tourism-related businesses as an area serves as a location for a film production is well documented.

We support the economic development brought about by the current film incentive program. By extending and expanding the program, Alaskans can continue to benefit from new jobs and the business opportunities that come with welcoming this multi-million dollar industry to our state.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Dodson", written over a horizontal line.

Jim Dodson
President & CEO
Fairbanks Economic Development Corporation

Cc: FBX delegation

Josh McIntyre
4301 MacAlister Drive
Anchorage, AK 99502
jmcintyre@mcc-cpa.com

February 10, 2011

The Honorable Representative Bob Herron
State Capitol, 411
Juneau, AK 99801

Dear Representative Herron:

I live in District 28-N, in Anchorage. I am Certified Public Accountant in Alaska, and a graduate of the University of Alaska, Anchorage. I am writing to you in support of House Bill Number 67.

Since its inception in 2008 the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business.

Financial incentives have changed the way filming decisions are made. Alaska faces aggressive and long established film incentives from provincial and federal governments in Canada. 45 other states currently have programs of some type as they understand the economic benefits that this industry can bring to our businesses and communities.

I support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the economic diversification and economic development success of the film tax incentives while also providing a clear signal that offers Alaska businesses the opportunity to better plan for and capitalize on Alaska's newest multi-million dollar industry.

Sincerely,



Josh McIntyre