AIDEA DEVELOPMENT RELATED PROJECT INTAKE, ANALYSIS & DECISION MAKING PROCESS

POTENTIAL DEVELOPMENT PROJECTS

PROJECT SPONSOR SUBMITTAL REQUIREMENTS

Preliminary Project Information

- *Proposal description*
- *Sponsor information*
- *Estimated costs*
- *Timing*
- *Anticipated AIDEA participation*
- *Other information on request*

AIDEA Formal Submittal

- *Business plan*
- *Financing plan*
- *Operations plan*
- *Preliminary schedule*
- *IP/Technology plan*
- *Execution/development plan*
- *Other information on request*

Detailed Documentation

- *Final operations plans*
- *Final financing plan*
- *Final engineering & construction plans*
- *Final technology/IP plans*
- *Other information on request*

Transaction Documents

- *Joint work with AIDEA to prepare contracts, financial & security commitments, other as needed*

Project Suitability Assessment

- *Does project fit AIDEA Mission?*
- *Is it consistent with AIDEA Strategic Initiatives?*
- *What is the total cost of the project?*
- *What are the potential financing options?*
- *How complete is the project proposal?*
- *What is the proponent's experience?*
- *Does AIDEA have the capacity to implement the project?*
- *Are other sources of financing available?*

Assign to AIDEA Division

Feasibility Analysis

- *Is there a complete business plan?*
- *Is there a complete financial plan?*
- *Is there local community support?*
- *What is the timing for permitting, construction, operations?*
- *What is the needed financing, terms & security?*
- *What are the potential sources of capital?*
- *What are the risks?*

Deal Structuring & Due Diligence

- *Test business case, technical aspects, management, and financial approach*
- *Negotiate & prepare term sheet*
- *Finalize finance plan including reimbursement agreement, security, equity, capital*
- *Complete due diligence checklist*
- *Prepare draft ownership & operating agreements*

Finalization

- *Prepare final ownership and operating agreements*
- *Other legal documents*
- *Financing documents*
- *Other agreements*

PROJECT PROCEEDS TO FUNDING, CONSTRUCTION & OPERATION

AIDEA REVIEW

Suitability Evaluation — GO / No Go

Review & Authorization to go to Feasibility Analysis — GO / No Go

Board Approval of Project — GO / No Go

Final Review — GO / No Go