

Vessel Routes - Southeast

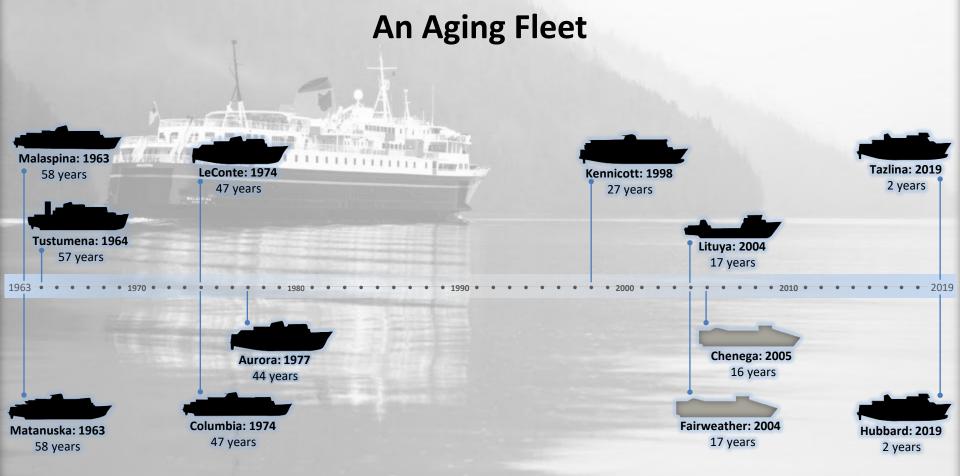


Vessel Routes - Southwest





Alaska Marine Highway System



Most fleets retire their ships at 30-35 years.



M/V Malaspina in Misty Fjords during her 50th Anniversary Golden Voyage. Photo by Gene Christian, Alaska DOT&PF

AMHS Fleet Status

Lituya – Currently in service

LeConte – Currently in overhaul. Returns to service April 12, 2021

Kennicott – Currently in overhaul. Returns to service March 18, 2021

Tustumena – Currently in overhaul. Returns to service April 15, 2021

Matanuska – Currently in service

Aurora – Currently in overhaul. Extensive steel work has been completed. Returns to service April 15, 2021

Columbia – Currently in cost savings layup in preparation for overhaul.

Malaspina – Currently in long-term layup in preparation for disposal/sell.

Hubbard – Currently in layup

Tazlina – Currently in layup

Fairweather – In the process of being sold

Chenega – In the process of being sold



Alaska Marine Highway System

CHALLENGES

Aging vessels

Turnover and recruitment

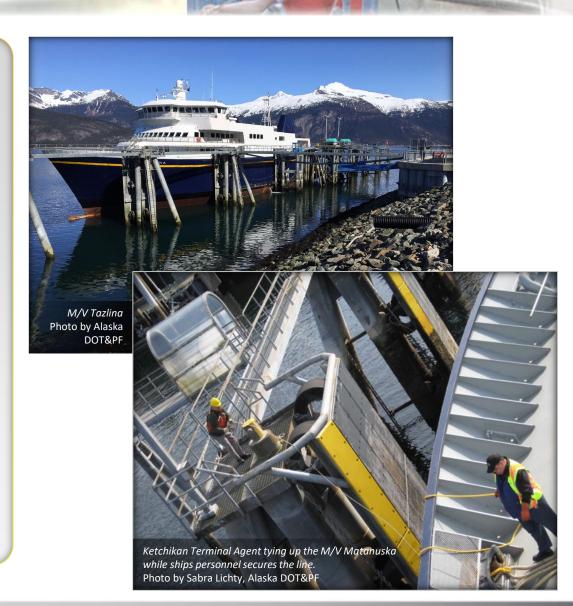
System reliability

Vessel flexibility

Collective bargaining agreements

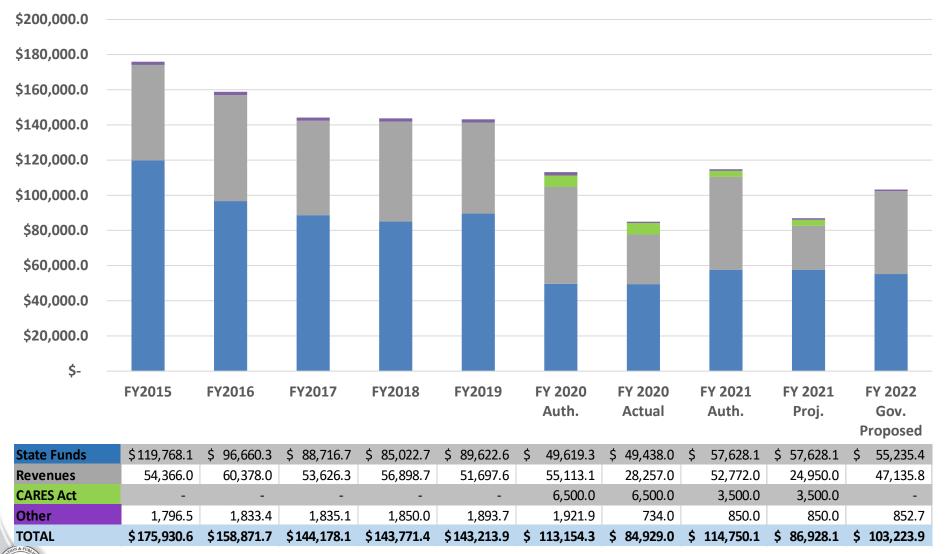
COVID-19

Prince Rupert





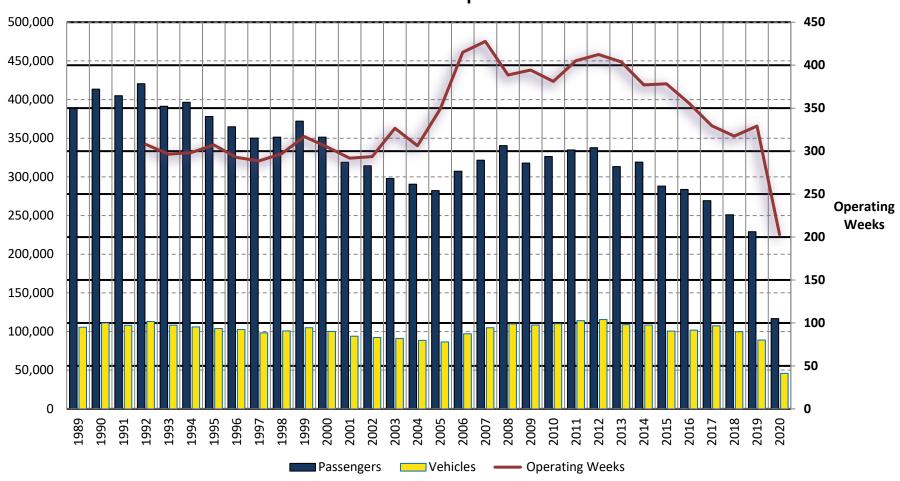
FY 2015 – FY 2022 Gov. Proposed AMHS Operating Budget Fund Source Comparison



\$ in Thousands (,000)

Historical Traffic and Operating Weeks



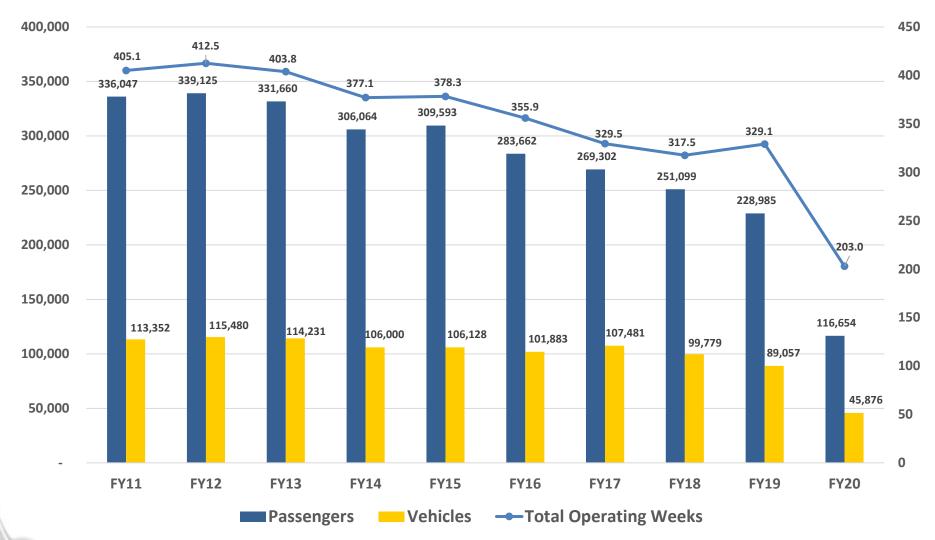


Note: FY2020 traffic was dramatically impacted by the Inlandboatmen's Union strike and the COVID-19 pandemic.



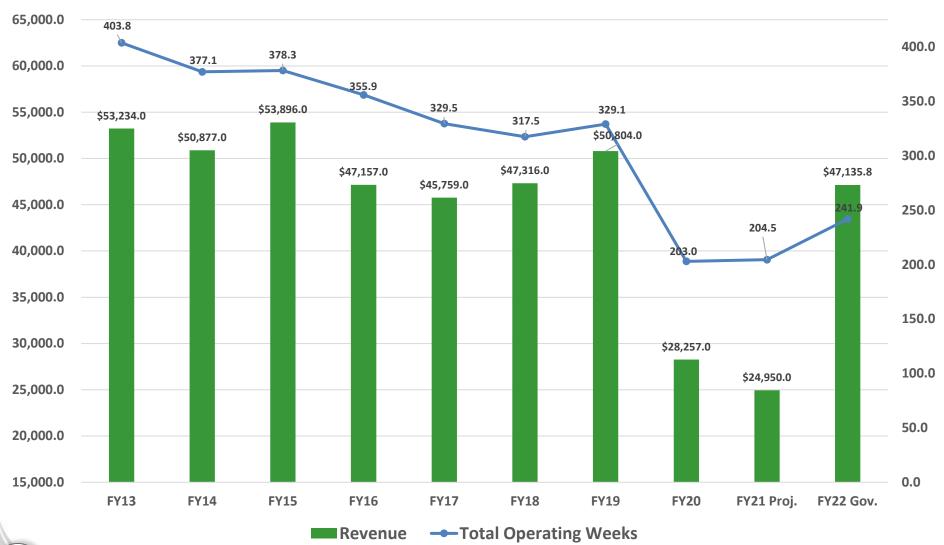
ACCURATE TO

AMHS Traffic & Operating Weeks FY2011 – FY2020





AMHS Revenue (\$000s) & Operating Weeks FY2013 - FY2022

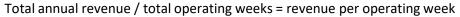




Revenue Per Operating Week FY2011 – FY2020

(\$ Thousands)







Tariff Increase History

AMHS made multiple tariff changes in the past few years for two main purposes

- Formulize, level, and make tariffs equitable and logical
- Generate additional revenue to offset UGF funding reduction

Authorized by 17 AAC 70.040 under DOT&PF Commissioner's Authority

May 1, 2015: 4.5% across the board tariff increase

Nov 1, 2015: 20.0% increase in commercial traffic tariffs

Jan 1, 2016: 5.0% leveling tariff to fund FVF operation to fill service gaps

May 1, 2016: First of five annual variable leveling tariff increase and

10% Bellingham traffic premium tariff (Dynamic Pricing)

Jan 26, 2017: Lituya Metlakatla tariff policy change (double one way, zero back)

May 1, 2017: Second of five annual variable leveling tariff increase

May 1, 2018: Third of five annual variable leveling tariff increase

May 1, 2019: Implemented fourth and fifth variable leveling tariff increases

Dynamic Pricing

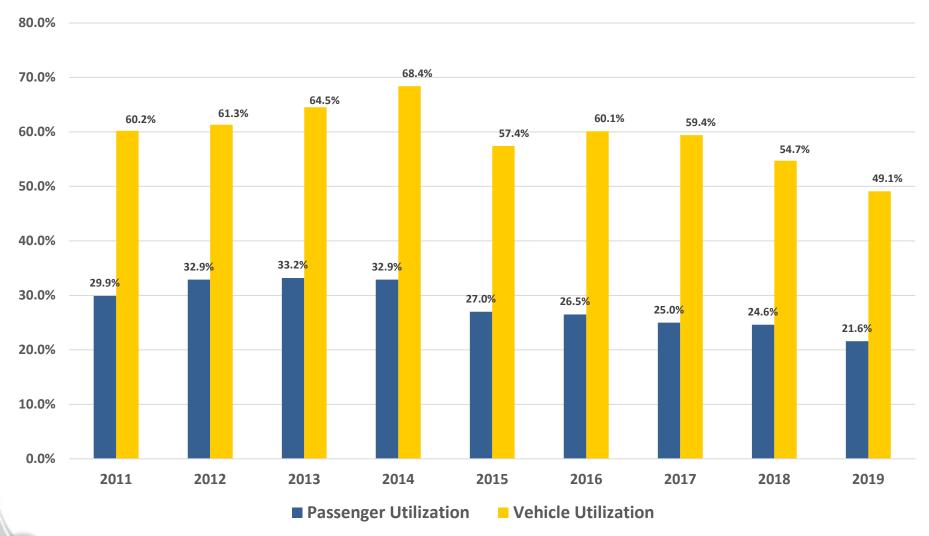
Oct. 1, 2019: AMHS implemented dynamic pricing

Percentage of	Tariff Increase Percentage			
Capacity Booked	<u>Passengers</u>	<u>Vehicles</u>	<u>Cabins</u>	
30%	5%	10%	10%	
40%	10%	20%	20%	
50%	15%	30%	30%	
60%	20%	38%	38%	
70%	25%	45%	45%	
80%	30%	50%	50%	
90%	30%	50%	50%	

Dynamic pricing has increased AMHS revenues by 9% vs. static pricing since inception. FY 2020 was a low revenue year due to the IBU strike and COVID-19, however, in a "normal" year the 9% increase in revenues would equal \$4.5M in additional revenues.



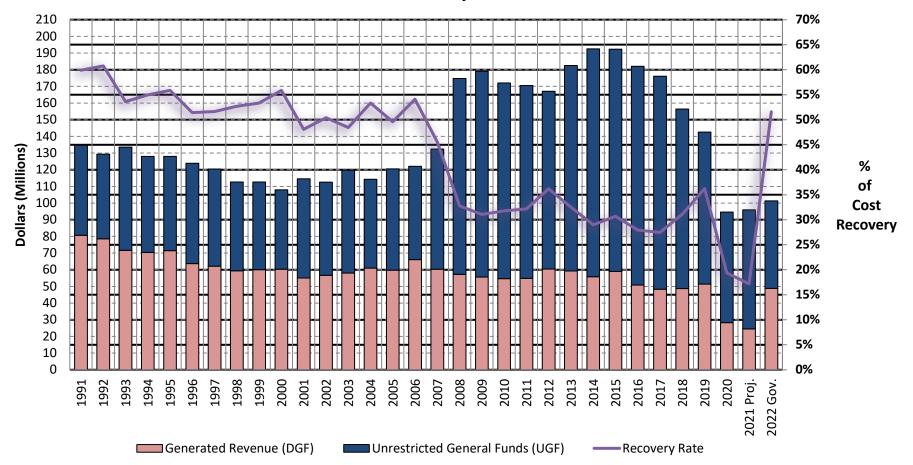
AMHS System-Wide Capacity Utilization 2011 – 2019





Historical Revenue and Operating Cost

AMHS Fare Box Recovery Rate 1991-2022 Gov.



Significant Cost Increases

- FY2004 FY2007: Added the FVF Fairweather and FVF Chenega. Vessel wage increases of 6%, 7%, and 8%.
- FY2012 FY2013: Added ports and increased operating weeks

Note: Data is adjusted for inflation to 2020 values. Source: U.S. Bureau of Labor Statistics Consumer Price Index.



FY 2019 – FY 2022 Gov. Proposed AMHS Statistics

	FY2019	FY2020	FY2021 Proj.	FY2022 Gov.
Earned Revenues	\$ 50,804.1	\$ 28,257.4	\$ 24,950.3	\$ 48,807.8
Total Operating Costs	\$140,871.2	\$ 94,645.3	\$ 95,875.5	\$101,278.8
Weeks of Service	329.1	203.0	204.5	241.9
Port Calls	5,695	3,182	3,402	4,175



\$ in millions

Thank You.



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Sunset in Ketchikan, M/V LeConte tied to the dock. Photo by Sarah Roark