From: [REDACTED] Sent: Thursday, May 13, 2021 1:48 PM To: Sen. Mia Costello <Sen.Mia.Costello@akleg.gov> Subject: House Bill 36



May13,2021

I am a small business owner -- car dealer – Lyberger's Car & Truck Sales in Anchorage , and am writing today at the request of Senator Mia Costello to voice my support for House Bill 36 updating dealer licensing standards in Alaska and your continued support of our industry.

Alaska Consumers are being harmed and it's giving our industry a bad name.

These people have no integrity, they are not being honest and have no moral principles. They easily obtain a Dealer's License due to lax licensing requirements with little to no standards to protect both individual consumers and legitimate business owners and taking advantage of people.

Investment in a car is one of the single largest purchases a person makes in life aside from a home. It provides transportation for people to go to work, take kids to school, medical appointments, etc. It seems to be more onerous and costly to become a hairdresser in Alaska than a Car Dealer. We are not proposing anything near that level of licensure.

As a small business owner I can say the modest updates in House Bill 36 are not a barrier to entry into this profession. Bonding and liability insurance are already required, we are asking to bring them up to reasonable levels to ensure people buying and test driving cars are adequately protected.

We are asking for your continued support of our industry and modernizing our professional standards.

Thank you for your time.

Carrol Lyberger

From: [REDACTED]
Sent: Thursday, May 13, 2021 3:05 PM
To: Sen. Mia Costello <Sen.Mia.Costello@akleg.gov>; Sen. Peter Micciche <Sen.Peter.Micciche@akleg.gov>; Sen. Joshua Revak <Sen.Joshua.Revak@akleg.gov>; Sen. Gary Stevens <Sen.Gary.Stevens@akleg.gov>; Sen. Elvi Gray-Jackson
Subject: HB 36

Hello Senators - my name is Marcus Waehler and I am a small business owner -- car dealer -- in anchorage and I am writing today at the request of Senator Mia Costello to voice my support for House Bill 36, updating dealer licensing standards in Alaska.

Alaskan consumers and businesses are being harmed by unethical dealers with easy access to dealer licenses and dealer auctions.

These bad actors easily obtain a Dealer's License due to lax licensing requirements with little to no standards to protect both individual consumers and legitimate business owners and they are taking advantage of Alaskan consumers.

Investment in a car is one of the single largest purchases a consumer can make. Is it too much to ask that those selling the vehicles to the public operate under some minimum standards, i.e., adequate liability insurance and proper bonding amounts?... That these dealers are not recently convicted felons? This is not government overreach or added red tape - this is common sense and I think we can all agree on that.

As a small business owner I can say the modest updates in House Bill 36 are not a barrier to entry into this profession. Bonding and liability insurance are already required, we are asking to bring them up to reasonable levels to ensure people buying and test driving cars are adequately protected.

We are asking for your continued support of our industry and modernizing our professional standards.

Sincerely, Marcus Waehler From: Vito's Auto Sales Life me Warranty
Sent: Thursday, May 13, 2021 6:49 PM
To: Sen. Mia Costello <Sen.Mia.Costello@akleg.gov>; Sen. Peter Micciche <Sen.Peter.Micciche@akleg.gov>; Sen. Joshua Revak <Sen.Joshua.Revak@akleg.gov>; Sen. Gary Stevens <Sen.Gary.Stevens@akleg.gov>; Sen. Elvi Gray-Jackson <Sen.Elvi.Gray-Jackson@akleg.gov>
Subject: House Bill 36



I am a small business owner, a car dealer in Anchorage for over 35 years, and am writing today at the request of Senator Mia Costello to voice my support for House Bill 36 updating dealer licensing standards in Alaska and your continued support of our industry.

Alaskans are being harmed and it's giving our industry a bad name.

These dishonest and fradulent characters easily obtain a Dealer's License due to lax licensing requirements with little to no standards to protect both individual consumers and legitimate business owners and taking advantage of people.

Investment in a car is one of the single largest purchases a person makes in life aside from a home. It provides transportation for people to go to work, take kids to school, medical appointments, etc. It seems to be more onerous and costly to become a hairdresser in Alaska than a Car Dealer. We are not proposing anything near that level of licensure.

As a small business owner I can say the modest updates in House Bill 36 are not a barrier to entry into this profession. Bonding and liability insurance are already required, we are asking to bring them up to reasonable levels to ensure people buying and test driving cars are adequately protected.

We are asking for your continued support of our industry and modernizing our professional standards.

Vito Ungaro Vito's Auto Sales, Inc. From: MIKE HATCH SALES
Sent: Thursday, May 13, 2021 2:20 PM
To: Sen. Mia Costello <Sen.Mia.Costello@akleg.gov>; Sen. Peter Micciche <Sen.Peter.Micciche@akleg.gov>; Sen. Joshua Revak <Sen.Joshua.Revak@akleg.gov>; Sen. Gary Stevens <Sen.Gary.Stevens@akleg.gov>; Sen. Elvi Gray-Jackson <Sen.Elvi.Gray-Jackson@akleg.gov>
Subject: House Bill 36

I am a small business owner -- car dealer -- in Juneau, AK, and am writing today at the request of Senator Mia Costello to voice my support for House Bill 36 updating dealer licensing standards in Alaska and your continued support of our industry.

Alaskans are being harmed and it's giving our industry a bad name.

These bad actors, unscrupulous or fraudulent people easily obtain a Dealer's License due to lax licensing requirements with little to no standards to protect both individual consumers and legitimate business owners and taking advantage of people.

Investment in a car is one of the single largest purchases a person makes in life aside from a home. It provides transportation for people to go to work, take kids to school, medical appointments, etc. It seems to be more onerous and costly to become a hairdresser in Alaska than a Car Dealer. We are not proposing anything near that level of licensure.

As a small business owner I can say the modest updates in House Bill 36 are not a barrier to entry into this profession. Bonding and liability insurance is already required, we are asking to bring them up to reasonable levels to ensure people buying and test driving cars are adequately protected.

We are asking for your continued support of our industry and modernizing our professional standards.

Thank you for your me,

Calvin Compton owner of Mike Hatch Sales and Service

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Mike Hatch Sales