



February 20, 2020

The Honorable Representative Matt Claman, Chairman
House Judiciary Committee
Alaska House of Representatives
State Capitol, Room 118
Juneau, AK 99801

Re: Support HB 146 – MOTOR VEHICLE DEALERS: APPLICANT.; INSURANCE

Chairman Claman:

I am writing to thank you for introducing HB 146 an update to the Alaska Motor Vehicle Dealers licensing requirements. My name is Carrol Lyberger and I own Lyberger's Car & Truck Sales. We have been at our current location 9530 Old Seward Hwy since 1999.

We need to make changes in how a dealer license is obtained in this state. Currently bad actors are able to take advantage of our licensing requirements in Alaska. For example, John Doe applies for and obtains a dealer license. The name he lists on his dealer license is AAA Company and lists his home address as his business address. He has no land line, just a cell phone that he changes every month. He then purchases vehicles **as a dealer** and then subsequently runs ads on Craig's list **as an individual** selling their own personal vehicle.

The vehicle in question was purchased at an auction for dealers only, or more often purchased from Copart Auction. Copart is an auction that insurance companies use to get rid of their totaled vehicles. These vehicles are being purchased by the bad actors with frame damage then being sold to unknowing consumers. When you are a legitimate licensed Automobile Dealer there are both State and Federal laws to follow. All legitimate dealers know the rules and follow them. No one in our state monitors to see if dealers are following the laws. It needs to be a responsible and professional dealer selling to the consumer.

Example: Had a young couple come to our dealership she was pregnant, they were trading in a truck that had a lift on it purchased from an individual about three months prior. We tried to help them but couldn't because the VEHICLE HAD FRAME DAMAGE. My guys said the frame had been welded and was coming apart. It was dangerous to drive. They had a loan on this truck for way more than the actual value. **This put them in a dangerous situation both physically and financially. They had no recourse. I see this happen all the time.**

It needs to be a responsible and professional business selling to the consumer. If a dealer has a store front, sign and a land line phone number you know where to find them. They are invested in the community.

Thank you for introducing HB 146. It is so important to the public.

Carrol Lyberger 907-349-3343