
Kyle N. Foster

An accomplished self-starter; speak proficient Mandarin Chinese and founded and sold two successful businesses. A passion for quality leadership and efficiency has been developed through international management and business ownership.

EDUCATION

- **Master of Business Administration**, W. Texas A&M University
- Bachelor of Arts in International Business, Seattle Pacific University
- Southwest University, Beibei, China, Autumn 2008
- New Bridge Chinese Language Academy, 2011
- **3.71** Graduate GPA, Cum Laude

PROFESSIONAL EXPERIENCE

- Executive Director, Aleutia, Sand Point, AK*** *2018-Present*
- Increased salmon revenues by 200% in first six months of employment
 - Train administrators, production, and accountant employees
 - Maintain and grow relationships with key customers and suppliers
- Commercial Real Estate Investor and Vending Business Owner, Las Cruces, NM*** *2015-2018*
- Purchased and flipped a twelve unit apartment complex
 - Increased commercial complex profits by more than ten percent
 - Paid off all startup costs by the tenth month of vending operation and sold business for a profit
 - Trained employees on vending management, operations, and business expansion
 - Secured a location on one out of every six cold calls
- Qingdao China Manager, S.E. Asia Business Office, Trident Seafoods, Seattle, WA*** *2013-2015*
- Coordinated imports and exports of over thirty million pounds of product annually
 - Managed fifteen employees in the Qingdao, China operations center
 - Designed international food safety, labeling, supply chain, and sanitation systems
- Production Supervisor, Trident Seafoods, Akutan, AK*** *2012-2013*
- Supervised 300+ employees while producing over one million pounds of seafood daily
 - Worked at over one hundred plant positions becoming proficient in crucial system processes
 - Designed and held leadership and critical skills classes for middle management
- Commercial Fisherman, F/V Turning Point, Sand Point, AK*** *2002-2010*
- Assisted in operations of a fifty foot fishing vessel
 - Made critical decisions under stress while working together to efficiently complete tasks
 - Problem solved and challenged to think outside the box