



February 26, 2020

Senator Click Bishop, Chair, Senate Labor & Commerce Committee
Representative Jennifer Johnston, Co-Chair, House Finance Committee

*Re: Request for Stakeholder Engagement, **SB 185/HB 102***

Dear Senator Bishop and Representative Johnston:

The companion bills before your respective committees relating to Peer-to-Peer Car Sharing, SB 185 and HB 102, have not been vetted with any concerned stakeholders. Quite literally, only one party has participated in the formulation of this complex, protectionist legislation.

Almost universally in Alaska, bills of this nature are fashioned and vetted with all stakeholders at the table. Consider, for example, the approach taken by the House and Senate as they wrestled with contentious legislation affecting automobile dealers and automobile manufacturers. Impacted parties were invited to participate in a consensus building exercise, and what began as a controversial bill pitting dealers against manufacturers resulted in a compromise bill that passed both houses unanimously. The process was measured, fair, and reasonable.

The regulation and taxation of peer-to-peer car sharing in Alaska is a complex matter of consequence to many constituents. Most states to address this issue have convened stakeholder meetings, comprised of peer-to-peer companies, insurance companies, the DMV, municipalities, auto manufacturers, etc. to construct a meaningful bill that seeks to address each party's concerns.

NCSL and the National Council of Insurance Legislators (NCOIL) have advised that peer-to-peer car sharing legislation should address multiple issues unique to this industry, including issues of liability, insurance, and consumer protection, among others. Instead, SB 185 and HB 102 conflate an emerging industry with existing car rental businesses. It would serve Alaska much better to address the peer-to-peer industry in a separate, comprehensive chapter of law. Confusing the two very different industries in one law does not serve Alaska's needs today, nor will it in the future.

Turo is not opposed to legislation and regulation in Alaska; in fact, we support it. We stand ready to engage at any level necessary to assist the Legislature in its approach to this exciting new transportation paradigm.

Please don't exclude the most important stakeholder in this important process.



Thank you for your consideration,

A handwritten signature in black ink, appearing to read "Michelle Peacock", with a long horizontal line extending to the right.

Michelle Peacock
Head of Government Relations
Turo, Inc.

cc: House Finance Committee Members
Senate Labor & Commerce Committee members