



Alaska Department of Revenue Tax Division

**FY18 Governor's Proposed Budget
Presentation to House Finance Revenue Subcommittee
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Tax Division

What we do:

The official mission of the Tax Division is to collect taxes, inform stakeholders, and regulate charitable gaming.

In practical terms, this also means we regulate, administer and audit Alaska's various taxes, and we forecast and report revenues.

The Tax Division also provides substantial analytical services in response to questions from Legislators and other agencies and supports the commissioner and administration in development of fiscal policy.

Tax Division Highlights

One major highlight of the last year is completion of the implementation of the Tax Revenue Management System

- TRMS project was funded by a FY12 capital appropriation of \$34.7 million. TRMS replacing over 15 individual proprietary software systems that we developed and maintained over many years
- Final Phase (Fish, Gaming, Electric Coops) of the TRMS rollout on February 22, 2016. Support services through FY18 funded in the current contract
- Provided Dept. of Law with online charitable gaming registration via TRMS- went live July 2016

Tax Division Highlights

Implementing 2016 Legislation

- HB247- Oil and Gas tax credit reform
 - Major regulatory process
 - Substantial reprogramming of tax management system
- HB375- Mandatory electronic tax filing
 - Outreach to taxpayers
 - Regulations development
 - Forms and process for those seeking waiver due to technological inability

Tax Division Highlights

Other Highlights

- Supported Governor's 2016 fiscal plan and revenue bill efforts with extensive analysis and testimony
- Began receiving tax payments for marijuana in November, 2016. Total collections to date \$237,000
- Created a secure location and method for marijuana taxpayers to make payments in cash.
 - Cash depository in Anchorage parking garage built for about \$60,000. Cost is about 2% of what it cost other state to prepare for marijuana cash collection
 - Minimal impact on Division resources with no positions added
- Collected \$723,262,708 in FY16 from all activities
- Continuing to absorb substantial staff reduction and combination of functions

Tax Division Staff

- Two offices in Juneau (SOB 11th Floor) and Anchorage (Atwood Building 5th Floor)
 - **110 Full Time Permanent Employees in FY17 Budget**
 - 68 in Anchorage, including most of the management and audit staff for the oil and gas, corporate, property, and excise groups
 - 42 in Juneau, providing much of the support staff to the direct tax groups as well as the bulk of the fish and gaming tax groups
 - 44 Tax Auditors and audit supervisors
 - 30 Other Professional staff (economists, programmers, managers, investigators, and appeals officers)
 - 36 Paraprofessional and Technical staff (tax technicians, administrative, and other)
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Tax Division Staff

➤ **Cuts from FY15 to FY17**

- FY15 Budget, 130 Full Time Perm PCNs
- FY16 Budget, 118 Full Time Perm PCNs
 - 12 eliminated (4 auditors including 2 in Film group)
- FY17 Budget, 110 Full Time Perm PCNs
 - 8 eliminated (net change 0 auditors)

➤ **Cuts Proposed in Gov's FY18 Budget**

- FY18 Gov's Budget, 102 PCNs
 - 2 eliminated; 6 transferred to other agencies
- Today- 23 Fewer Actual Employees than we had on 12/1/14 (95 from 113)
 - Audit staff down 9%; Admin staff down 33%

Tax Division Budget

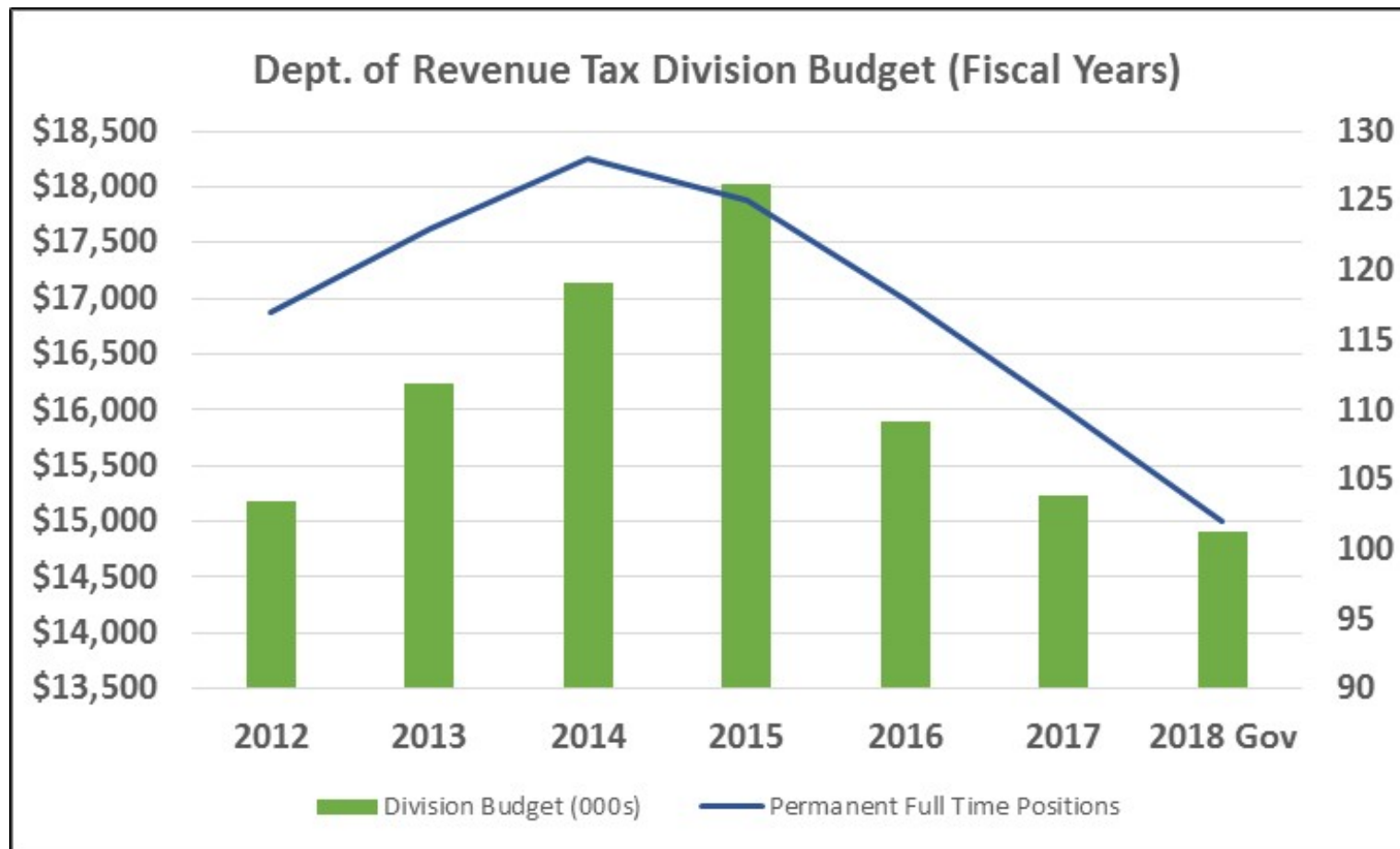
Approved FY17 Mgt Plan Budget \$15,224.2

- Total FY16 Mgt Plan was \$15,900.7
 - 1-year reduction of \$676.5 (4%)
- Total FY15 Mgt Plan was \$18,023.1
 - 2-year reduction of \$2,798.9 (16%)

FY18 Governor's Budget \$14,909.0

- 88% of budget is funded by UGF
- 84% of our budget is personnel costs

Summary- Tax Division Budget and Staff



Tax Division Working Sections

Division is organized by tax type and by function

➤ **Tax Types.** Each group is a mix of auditors and technicians, plus a supervisor

- Oil and Gas Production Tax- 22 staff
- Corporate Income- 16 staff
- Excise (10 different taxes)- 14 staff
- Fish Tax- 6 staff
- Charitable Gaming- 5 staff
- Petroleum Property Tax- 3 staff

66 total (49 Anchorage, 17 Juneau)

Tax Division Working Sections (contd.)

Division is organized by tax type and by function

➤ **Support Functions**

- Management and Administration- 7 staff
- Economic Research & Commercial Analysis- 8 staff
- Appeals- 6 staff
- Regulations and Special Projects- 2 staff
- Information Technology- 5 staff
- Accounting & Collections- 6 staff
- Imaging & Data Management- 6 staff
- Criminal Investigations- 4 staff

44 total (19 Anchorage, 25 Juneau)

Major Challenges for FY18 and beyond

- Audit and administer more tax types than ever before, with fewer resources
 - Absorb additional cuts; we have already eliminated nonessential travel, training, purchases
 - More emphasis on non-oil taxes
 - Protect core audit resources
- Anticipated layoffs, morale issues
- Future maintenance costs for tax software
- Possible implementation of new revenue items

Efficiencies: Nickels and Dimes add up

- Transferred server hosting to existing DOR infrastructure
- Replaced outside engineering contractor for oil production forecasting with existing DNR staff
- “Go green” initiative to replace paper mail with electronic taxpayer communication
- Total travel spending down 69% from FY14 to FY16
- Bulk purchase and online procurement for common commodities
- Deferred hardware replacement
- Destruction of hundreds of boxes of records that have been held beyond retention schedule

Auditors and the New Tax Mgmt. System

DOR rolled out a new computer system for corporate income tax in 2014 (phase 1 TRMS)

- The system identifies a substantial number of new audit leads that we don't have the current staff to investigate
- New leads are nearly all non-oil and gas corporations
- Many new leads involve complicated tax issues which require dedicated and well trained staff
 - Issues of subdivided business which reduces taxable income by claiming it is not “unitary” with other parts of the business
 - Company excludes income claimed to be earned outside regular course of business (e.g., investment income).
 - Internal transactions used to overstate the sales factor denominator, decreasing the income apportioned to Alaska

Auditors and the New Tax Mgmt. System

- Other states have added auditors for broad based taxes where more enforcement yields more revenue
- Corporate Income Tax is currently Alaska's only broad based tax
 - Corporate income tax is based on voluntary compliance
 - Currently nine auditors in the Corporate group, with historic focus on oil and gas
 - An increase in the number of auditors would likely generate additional revenue above and beyond their cost—as other states have seen
 - Likely also see an increase in voluntary compliance with increased audit risk

Auditors- experience in other states

- Wisconsin: 2015 added 113 new tax auditors and supervisors
 - 31 of these are corporate income tax auditors
 - Estimates that “large-case corporate tax auditors” can generate up to \$2.2 million each per year
- Oklahoma: 2016, Oklahoma added 53 auditors
 - Intended to help offset reductions in revenue due to oil price decline
 - Est. \$505 k more in collections per year per auditor
- Minnesota: 2009 added 208 tax compliance professionals
 - Collections went up as much as \$1.2 million per year for each new auditor

Auditors- translation to Alaska

Wisconsin published a report showing strong correlation between annual assessments and the years of experience an auditor had

- As a smaller state, we should expect smaller audit assessments for national companies based on “apportionment”
- Oklahoma, with the smallest population in the sample group, raised \$505,000 per added auditor
- A typical mid-career Corporate Income Tax Auditor 3 (Range 22F) makes about \$90,000, or about \$140,000 total budget impact

Indirect Expenditures: Oil and Gas Tax Credits

FY 2007 thru 2016, \$8.0 Billion in Credits

North Slope

- \$4.4 billion credits against tax liability
 - Major producers; mostly 20% capital credit in ACES and per-taxable-barrel credit in SB21
- \$2.3 billion repurchased credits
 - New producers and explorers developing new fields

Non-North Slope (Cook Inlet & Middle Earth)

- \$0.1 billion credits against tax liability
 - Limited due to very low Cook Inlet tax “caps”
- \$1.2 billion repurchased credits (most since 2013)

Indirect Expenditures: Oil and Gas Tax Credits

What should count as an indirect expenditure?

- Not the \$3.5 billion in repurchased credits.
However one feels about them, these are a budgeted appropriation
- Most of the \$4.5 billion in “credits” that offset liability are from two large credits that are an integral part of the production tax calculation

Indirect Expenditures: Oil and Gas Tax Credits

Credits against liability (over a 10 year period)

Not really indirect expenditures

- North Slope capital (ACES) \$2,800 mil
- North Slope per-barrel (SB21) \$1,100 mil

Probably “indirect expenditures”

- Small Producer credit \$400 mil
(gradually phasing out through 2025)
- Cook Inlet capital credit \$100 mil
(repealed in 2018 per HB247)
- Exploration credit \$100 mil
(sunset 2017 in most of state)

THANK YOU

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