

**CHEVROLET**  
**OF SOUTH ANCHORAGE**  
**A LITHIA STORE**

February 18, 2017

The Honorable Kevin Meyer  
Alaska, State Capitol  
Juneau, Alaska 99801

RE: Senate Bill No. 47

Dear Senator Meyer:

My name is Jamie Turner and I am a general manager for Lithia Motors who serves as the executive manager at Chevrolet of South Anchorage and reside in Anchorage, Alaska. I'm writing this letter in support of SB No. 47. This is a comprehensive bill that fairly expands legislative protections for automobile dealers, consumers and dealership employees.

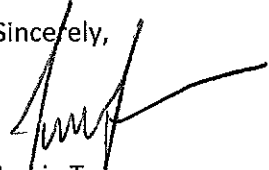
Representing a dealership owned by a publicly held and traded company (NYSE: LAD), there are sections that do not relate to my day to day business. However, I fully support the language in the bill that gives family owned dealerships the protections they deserve, specifically related to unwarranted terminations and succession plans. My business, consumers and employees will benefit most from the provisions related to fair compensation, reasonable warranty terms related to Alaska conditions and audit limitations.

Alaska is one of the last remaining states to pass a bill like SB No. 47, which creates a fair playing field between the manufacturer and automobile dealers. There are two sections which will affect my business the most:

- Section 15:
  - Will allow dealers to charge and collect labor and parts at retail for all warranty work performed, as well as limit the consumer's responsibility. This will allow me to pay my most skilled technicians a better wage and limit the expenses forced onto the consumer to transport the vehicle to and from the dealership for warranty repairs.
  - Will limits the time that a manufacturer may initiate a claims audit.
- Section 16: Will prohibit the manufacturer from selling parts to a third party distributor for a lower price than offered to a dealer. This will allow me to stock more parts inventory and become less dependent on third party providers, which makes repairs more efficient for the consumer.

I appreciate your time and hope you have successful Thirteenth Legislative Session.

Sincerely,

  
Jamie Turner  
16751 Carl Street  
Anchorage, AK 99516

9100 Old Seward Hwy, Anchorage, AK 99515 ♦ (907) 365-8600

