



ALASKA SECURITIES ACT HB 170

Presented to House Labor and Commerce

March 24, 2017

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Division of Banking & Securities Department of Commerce, Community and Economic Development



- Securities broker-dealers, investment advisers, sales agents
- Securities issuers and agents
- Mutual funds, federal covered securities
- Enforcement provisions
- Alaska Native Claims Settlement Act (ANCSA) Corporation and shareholder proxy filings





Registrations, Filings, Licenses, and Positions (Securities)

What will HB 170 do?

- Simplify and bring Alaska's securities laws current with similar provisions as other states' laws to encourage companies, entrepreneurs and investors to do business in Alaska.
- Separate the Securities Act from the Alaska Native Claims Settlement Act.
- Protect older and vulnerable adults from financial exploitation by requiring financial professional to report suspected exploitation and giving the reporting professionals immunity.
- Enhance enforcement provisions, allowing for restitution and increased civil penalties to protect Alaskans, including additional penalties for victimizing vulnerable and older Alaskans.
- Create an Investor Education Fund that allows the Legislature to direct a portion of the civil penalties collected for consumer, investor and marketplace education.
- Allow the Division to require continuing education for investment professionals.



- ANCSA provisions remain unchanged in AS 45.55, including the enforcement and administration of related securities laws
- References to exempt ANCSA securities transactions are included in the new Act at AS 45.56.210 (27)

Highlights

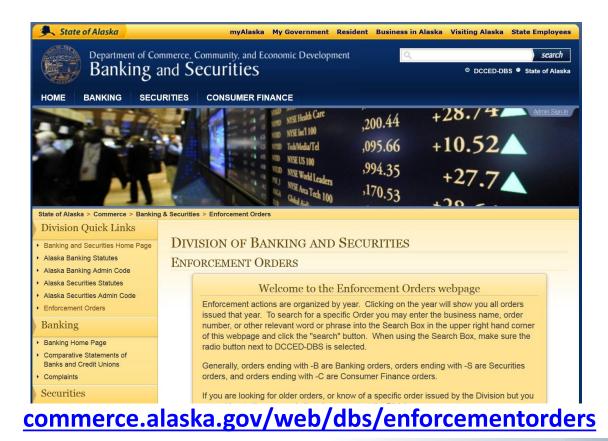
- Eliminates filings for all exemptions from registration, *except* crowdfunding
- Updates entity and law references (i.e., no longer includes notice by telegram)
- Includes 'bad actor' disqualifiers
- Improves enforcement and investor protection and education provisions

HB 170

- Article 1. General Provisions p. 15
- Article 2. Exemptions from the Registration of Securities p. 15
- Article 3. Registration of Securities and Notice Filing of Federal Covered Securities – p. 30
- Article 4. Broker-dealers, Agents, Investment Advisers, Investment Adviser Representatives and Federal Covered Investment Advisers – p. 42
- Article 5. Fraud and Liabilities p. 70
- Article 6. Administration and Judicial Review p. 72
- Article 7. Miscellaneous and Additional General Provisions (includes definitions) –p. 93

FY 2016 Securities Enforcement Actions

- In FY 2016, the division issued 36 final orders
 - 17 Securities related





Michael Scow – Arizona-based insurance agent convinced an elderly Alaskan to invest \$12,000 in building his business.

Fortune Oil and Gas, LLC – Texas-based oil and gas scam that resulted in a \$3.1 million loss to Alaskans. Alaska courts just awarded the \$25,000 maximum civil penalty in that case.

SOS Disasterplan.com – Alaska business that touted investments in an online disaster preparedness website – issued \$540,000 in unregistered/worthless shares

Troy Stafford and Patrick Williams – Alaskans that sold an Alaskan a \$40,000 investment with an employment opportunity in bogus AK companies, then reneged on a rescission offer.

Global Arena Capital Corp – Unregistered NY firm and six employees cited for soliciting then selling junk bonds to a retired and ailing Alaskan halibut fisherman



Examiner: At no time during the first or the second call when they talked to you did they discuss with you the fact that the 16 percent return they were talking about was based on this particular corporate bond and that that bond was rated triple C minus which is one step above default.

Bill Burk: No. The only thing I can remember is they said I would get 16 to 18 percent interest.



Examiner: Did they ask you where this money had come from that you were investing?

Bill Burk: No.

Examiner: The next question is not really a question. It talks about the account source. And this wa cold call. You had never heard of them before they called you on the telephone.

Bill Burk: No.

Examiner: And so those bonds were supposed to mature in 2054.

Bill Burk: I didn't, I didn't.....

Examiner: That's what it says on the paperwork there.

Bill Burk: That's all I know.

Examiner : What's your current age?

Bill Burk: 79.

Examiner: 79. Okay.

Questions?

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Division of Banking and Securities' mission:

Protect consumers of financial services and promote safe and sound financial systems

Supporting the Department's mission to:

Promote a healthy economy, support strong communities, and protect consumers in Alaska