

TOPICS

HB 111(RES) NEEDS TO BE AMENDED

- Abandons longstanding State policy to encourage new companies to enter the North Slope basin
- Reduces incentives for new investment
- Tilts playing field significantly in favor of incumbent producers
- Treats new companies as "second class citizens" when it comes to North Slope investment





How Investment Is Treated – Incumbent vs. New Company

IMMEDIATE TAX SAVINGS FOR INCUMBENT'S INVESTMENT

STATUS QUO & UNDER HB 111(RES)

- Assume an Incumbent with production tax obligations pursues a development requiring \$1 billion investment
- By reducing their Production Tax Value (PTV), the company reduces their taxes by the total expense multiplied by the statutory tax rate:

\$1,000 million * (35%) => worth \$350M*

*Assumes the minimum tax does not limit the incumbent's ability to reduce net tax

\$1,000 Million Invested

 \$350 Million (Immediate Tax Savings)



DELAYED TAX BENEFIT FOR NEW ENTRANT INVESTMENT

STATUS QUO

- Assume a new entrant with no current production tax obligations pursues an development project requiring \$1 billion in investment
- Company receives a 35% credit for its "tax loss" or "net operating loss (NOL)", worth \$350 million
- State might pay this rebate to the Company at \$35M per year (subject to appropriation risk).

\$1,000 Million

- \$350 Million (Paid over time)
- Up to \$35 Million per year refunded
- Can apply against tax bill once production starts, likely to take years to use



REDUCED & DELAYED TAX BENEFIT FOR NEW ENTRANT'S INVESTMENT

UNDER HB 111(RES)

- Assume a new entrant with no current production tax obligations pursues a development project requiring \$1 billion in investment; thus generating an immediate \$1 billion loss
- They can carry 50% of the loss (\$500 million) forward until they have revenue and then they can reduce their Production Tax Value (PTV), the company reduces their taxes by the allowed loss multiplied by the statutory tax rate:

\$500 million * (35%) => worth \$175M*

\$1,000 Million Invested

\$175 Million (Tax Savings Sometime in the future)



AFFECT ON EVERY ONE'S BOTTOM LINE

DISPARATE TREATMENT FOR THE SAME INVESTMENT

For the next two slides, let's assume the following:

 Incumbent and New Co are 50/50 partners on a \$2B project, with each paying \$1B.



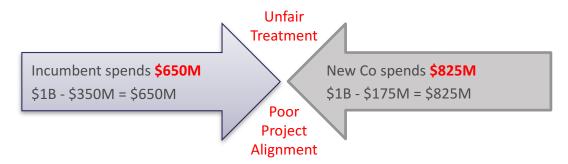
DISPARATE AFFECT ON BOTTOM LINE

UNDER HB 111(RES)

Assume Incumbent & New Co partner on \$2B project 50/50

Incumbent gets immediate tax savings of \$350M

New company gets a loss to carry forward worth a future tax savings of \$175M, will have to wait to experience benefit.







Discouraging New Companies and Small Producers

SMALL PRODUCER CREDIT

DESTROYING THE VALUE OF THIS LIMITED CREDIT IS MORE DAMAGING THAN IT'S WORTH

- Not allowing the small producer credit to pierce the minimum tax floor is a mistake.
- The State's exposure is already low, and will lessen each year until all eligibility is gone in 2026.
- No additional companies can become eligible for this credit.
- It will expire for each eligible company at different points over the next 10 years, most sooner rather than later.
- It is not refundable and cannot be carried forward.
- The credit was a large portion of the small producer's return expectation when sactioning the project.
- It is a small item for the State, but a critical life-line for many small companies.



POOR TREATMENT OF NEW COMPANIES

ONCE ENCOURAGED ... NOT UNDER HB111(RES)

- Only expenditures that result in carried forward losses are subject to DNR "approval"
 - No criteria given for what should be approved versus not approved
 - Appears to be arbitrary in what is covered and what is required
 - No public policy reason given for why these expenditures require such review
 - Will create huge uncertainty solely for new companies





Potential Win-Win Structure

END CASH REPURCHASE - PAY OUTSTANDING CERTIFICATES

A BILL EXPLORERS AND NEW PRODUCERS COULD SUPPORT

- Eliminate credits and cash payments for net operating losses, other than a "dry hole" scenario
 - o Ends the "cash bleed" perceived to exist with current credit program
 - Loss of value to new companies, and will slow down exploration, but is an acceptable compromise with following provisions
- Allow 100% carry-forward, and annual uplift, for net operating losses
 - o Treats New Companies in a manner equivalent to Incumbents
- Commit to repay all outstanding cashable tax credit certificates within two years
 - End the current repayment uncertainty that is threatening the survival of many new companies to Alaska
- Eliminate remaining HB111 (RES) sections



SUMMARY

NEED TO FIX HB 111(RES)

- HB 111 (RES) is significantly flawed, and must be amended.
- Don't put new companies at a disadvantage compared to incumbents.
- Don't make changes that barely move the needle for the state, but create a critical burden for small exploration and production companies.
- Ensure that passage of HB 111 will resolve backlog of tax credits that are sinking new companies.

