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March 16, 2017

Marten Martensen
President
Alaska Auto Dealers Association
PO Box 201305
Anchorage, AK 99520-1305

Dear Mr. Martensen:

I am writing on behalf of the Alliance of Automobile Manufacturers (Alliance) to follow up on a telephone conversation between our two organizations' lobbyists. It is my understanding that during a March 8 telephone conversation between Alaska Auto Dealers Association (AADA) lobbyist Wendy Chamberlain and Alliance lobbyist Ted Popely it was suggested that the AADA would like to engage in a discussion of some nature regarding the specific terms of the pending legislation regarding franchise law.

Given this is the first time the AADA has expressed any willingness to discuss the legislation despite the Alliance's many attempts to engage the AADA in discussions going back as far as last year, we welcome the opportunity. What was not made clear in the conversation is exactly what issues the AADA was specifically wanting to discuss.

In light of the confusion about any prior communication problems between our two organizations, it is best that the AADA communicate the specific areas of discussion in writing with a return receipt requested. Otherwise, informal phone conversations could be misconstrued and/or mischaracterized in a future hearing before the Legislature, something I hope we would all like to avoid. Please provide the request in a detailed fashion so that our member companies can fully consider a response.

Thank you and we look forward to learning more about the proposed alternative to legislation as we go forward.

If you have any questions or comments regarding this letter, please contact me at (916) 447-7315 or at caugustine@autoalliance.org.

The Alliance of Automobile Manufacturers is a trade association of 12 car and light truck manufacturers including BMW Group, FCA US LLC, Ford Motor Company, General Motors, Jaguar Land Rover, Mazda, Mercedes-Benz USA, Mitsubishi Motors, Porsche Cars North America, Toyota, Volkswagen Group of America, and Volvo Car USA.

Sincerely,

Curt Augustine
Senior Director of Policy and Government Affairs
Alliance of Automobile Manufacturers

cc: Senator Kevin Meyer
Senator Mia Costello
Wendy Chamberlain

BMW Group

FCA



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