

# DEPARTMENT OF COMMERCE, COMMUNITY AND ECONOMIC DEVELOPMENT

Division of Corporations, Business and Professional Licensing Overview presented to House Labor and Commerce Committee

Acting Director Sara Chambers February 9, 2015







#### Business Licensing

- Process applications and issue licenses
- Grant tobacco endorsements

#### Corporations

- Register and maintain reporting corporate compliance
- Register trademarks

# Professional Licensing

- Provide public protection through licensure of professionals
- Support to 21 boards and solely manage 22 programs

## Investigations

- Respond to public complaints regarding violations of licensing law
- Gather evidence to support a licensing action
- Assist boards, commissions, and CBPL in enforcement

# • Administrative Support

- Provide front-line customer service
- Support division's clerical and fiscal functions







## **CBPL** Issues Timeline

- 2011: Special legislative audit on fee setting, indirect cost allocation, and investigations case management
- 2012: \$3.4 million appropriation to offset historical overpayment of indirect expenses by professional licensing programs
   10-year reconciliation of professional licensing program revenues and expenses to state accounting system
- 2013: Publication of annual report to legislature; includes 6-year review HB187 introduced to address fee-setting methodology and investigation cost-sharing; further analysis requested by LB&A
- 2014: LB&A initiates interim review of fee setting, indirect, travel, and investigative procedures





# **Investigative procedures**

- Board members are part of the "gate" that determines whether to initiate an effort on investigations
- Board members provide guidelines for consent agreement negotiations and make final decisions on license discipline
- Internal controls have reduced the division's legal expenses by 34% since
   2011
- Investigative unit reduced the open-to-close time of cases by 53% in 2014







# **Board Travel**

- Coordination through state travel agent, utilizing contract pricing and alleviating requirement for board members to personally bear significant travel expenses
- Direct-booking with regulatory associations to reduce travel expenses to boards
- Fund change permitted reimbursements for board member travel to be receipted back to the boards







# Indirect allocation methodology

- Reduced division indirect by \$995,267 in FY14
- Published first annual report to professional licensing boards
- Introduced refinements to indirect methodology
  - Allocating costs, both statewide and departmental, to agencies based on PCN count
  - Allocation of CBPL personal services costs for administrative and accounting activity during high-volume renewal cycles
  - Allocation of ASD personal services costs for administrative and accounting activity during high-volume renewal cycles







# Fee setting

- Continued to work with boards to chip away at historical deficits
- Professional Licensing ended FY14 in a surplus position for the first time in several years
- Discussed conditions created by current statutory language:
  - Fee spikes created by unanticipated investigations or appeals of board decisions
  - Indirect expenses inflate cost of licensure
  - The majority of revenue is collected every other year, forcing programs to operate in deficit unless extremely high fees are collected





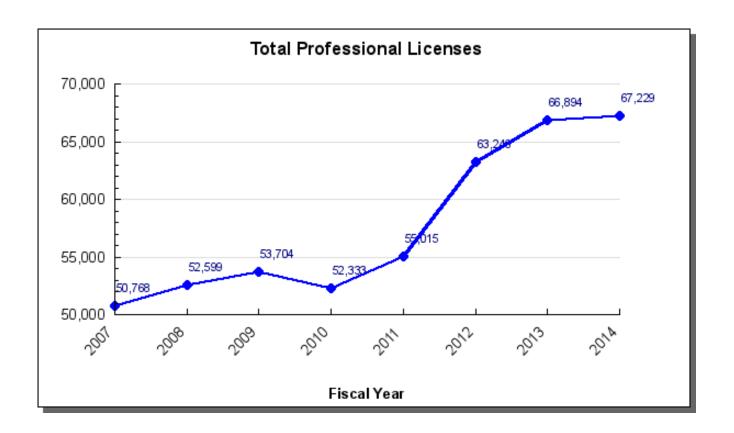


| FY     | Bill  | Profession         |
|--------|-------|--------------------|
| FY2011 | SB292 | Pawnbrokers        |
| FY2015 | HB160 | Athletic Trainers  |
|        | HB328 | Massage Therapists |
|        | HB361 | Behavior Analysts  |















# Questions?



