





House Resources 4/6/15

HB 105 IEP Status Update



Supply natural gas to Interior Alaska:

- At the lowest cost possible
- As many Alaska customers as possible
- As soon as possible
- IEP investments compliment eventual sources of gas supply from a natural gas pipe line
- Lower PM2.5 in nonattainment areas of Interior







- Pursued development of a North Slope LNG supply through Concession Agreement
- AIDEA/AEA are now evaluating infrastructure to deliver natural gas from Cook Inlet
- AIDEA is financing the buildout of natural gas distribution in Fairbanks and North Pole





CONCESSION AGREEMENT OUTCOME



- Concession Agreement with MWH was a legal framework for a public-private partnership
 - Northleaf, a Canadian investment firm, was the private partner proposing to finance, construct, and operate LNG facility
 - AIDEA would provide financing and would own LNG facility
- Concession Agreement set out conditions for financial close
 - AIDEA had to agree to project costs and commercial terms
 - MWH would provide construction and operating agreements
 - MWH would negotiate and secure LNG sales to utilities
- Concession Agreement terminated due to inability to complete financial close by December 31, 2014
 - Higher capital and operating cost than projected
 - LNG supply agreements were unacceptable to utilities and AIDEA
 - Delivered projected price and risk allocation did not meet the IEP's goals and AIDEA's investment requirements



AIDEA'S DUE DILIGENCE PROCESS



The North Slope project under the Concession Agreement did not proceed because it did not pass AIDEA's due diligence process and Board Approval.

Phase 1		Phase 2		Phase 3		Phase 4	
Project Suitability Assessment	┍╸	Feasibility Analysis	Г	Deal Structuring & Due Diligence	L,	Finalization & Closing	
 Proposal information Sponsor information Estimated costs and timeline 		 Business and financing plan Preliminary schedule Execution/development plan 		 Final execution plans Final financing plan 		 Joint work with AIDEA to prepare contracts, financial & security commitments, & other as needed 	
 Is project consistent with AIDEA Initiatives? What is project feasibility? What is the proponent's experience & capability? Is AIDEA right source for financing? 		 Is there a complete and attainable business and financing plan? Is there public support? What is the timing & status on project? What are the risks? 		 Test business case, technical aspects, management, and financial approach Finalize finance plan Complete due diligence Prepare draft agreements 		 Final review & refinement of all documents Confirmation of assumptions from previous phases 	Project Proceeds
 Project Information Form Suitability Report 		 Reimbursement Agreement Term Sheet Risk Analysis 		 Financing documents Ownership & Operating Agreements Due Diligence Checklist Board Report & Resolution 		Final documents	To Funding, Final Design, Construction & Operation
Project Evaluation Committee Authorization to go to Feasibility Analysis		Investment Committee Authorization to go to Deal Structuring & Due Diligence AIDEA Board Approve Reimbursement Agreement		AIDEA Board Acceptance of report Approval of documents substantially in form Adoption of resolution delegating authority		AIDEA Executive Director Final review Document execution Closing	Î
	Project Suitability Assessment Proposal information Sponsor information Estimated costs and timeline Is project consistent with AIDEA Initiatives? What is project feasibility? What is project feasibility? What is the proponent's experience & capability? Is AIDEA right source for financing? Project Information Form Suitability Report Project Evaluation Committee Authorization to go to	Project Suitability Assessment Proposal information Sponsor information Estimated costs and timeline Is project consistent with AIDEA Initiatives? What is project feasibility? What is the proponent's experience & capability? Is AIDEA right source for financing? Project Information Form Suitability Report Project Evaluation Committee Authorization to go to	Project Suitability Assessment Feasibility Analysis Proposal information Business and financing plan Sponsor information Preliminary schedule Estimated costs and timeline Execution/development plan Is project consistent with AIDEA Initiatives? Is there a complete and attainable business and financing plan? What is project feasibility? Is there public support? What is the proponent's experience & capability? Is there public support? Is AIDEA right source for financing? Is there public support? Project Information Form Reimbursement Agreement Suitability Report Term Sheet Project Evaluation Committee Authorization to go to Feasibility Analysis Project Evaluation Feasibility Analysis Investment Committee Authorization to go to Feasibility Analysis Approve Reimbursement	Project Suitability Assessment Feasibility Analysis Proposal information Sponsor information Estimated costs and timeline Is project consistent with AIDEA Initiatives? What is project feasibility? What is the proponent's experience & capability? Is AIDEA right source for financing? Project Information Form Suitability Report Is there public support? What are the risks? Reimbursement Agreement Term Sheet Risk Analysis Project Evaluation Committee Investment Committee Authorization to go to Feasibility Analysis Investment Committee Authorization to go to Feasibility Analysis Authorization to go to Deal Structuring & Due Diligence	Project Suitability Assessment Feasibility Analysis Proposal information Business and financing plan Sponsor information Preliminary schedule Is project consistent with AIDEA Initiatives? Is there a complete and attainable business and financing plan? What is project feasibility? Is there public support? What is the proponent's experience & capability? Is AIDEA right source for financing? Project Information Form Suitability Report Project Evaluation Committee Authorization to go to Feasibility Analysis	Project Deal Structuring Sponsor information Business and financing plan Project consistent with AIDEA Initiatives? Preliminary schedule What is project consistent with AIDEA initiatives? Is there a complete and attainable business and financing plan? What is the proponent's experience & capability? Is there a ublic support? What is the proponent's experience & capability? Is there public support? Project Information Form Reimbursement Agreement Suitability Report Investment Committee Project Evaluation Committee Authorization to go to Feasibility Analysis Project Evaluation Feasibility Analysis Investment Committee Authorization to go to Feasibility Analysis Investment Committee	Project Suitability Assessment Deal Structuring & Due Diligence Finalization & Closing Proposal information = Business and financing plan = Final execution plans = Joint work with AIDEA to prepare contracts, financial & security commitments, & dother as needed Is project consistent with AIDEA initiatives? = Is there a complete and attainable business and financing plan? = Test business case, technical aspects, management, and financial approach = Final review & refinement of all documents What is the propoent's experience & capability? = Is there public support? = What is the timing & status on project? = Test business case, technical aspects, management, and financial approach = Final review & refinement of all documents Project Information Form = Stite to the siss? = Reimbursement Agreement Term Sheet = Final cocuments Project Evaluation Committee = Authorization to go to Feasibility Analysis Investment Committee = Authorization to go to ADEA Board = Adoption of resolution Authorization to go to Feasibility Analysis = Approve Reimbursement = Adoption of resolution = Closing



SB 23 PROJECTING FUNDING AND DEPLOYMENT TO DATE (\$1,000'S)



IEP Capital Appropria	tion	SB 23 SETS Loan		
Legislative Funding	\$57,500	Legislative Funding	\$125,000	
Plant Direct, Legal, & Financial	\$1,337	FNG Distribution Loan	\$15,000	
Pad Construction & Permitting	\$5,708	IGU Distribution Loan	\$37,780	
Plant Engineering & Design	\$5,064	Total Outstanding Loans	\$52,780	
Storage, Dist, & Conversion	\$332	Remaining Funds	\$72,220	
Total Expenditures	\$12,441	SB 23 SETS Bonds		
Remaining Funds	\$45,059	Legislative Authorization	\$150,000	
		Remaining Authorization	\$150,000	

AIDEA has spent \$12.1 million of SB 23 Capital Appropriation developing a North Slope LNG project.

AIDEA has issued \$52.8 million in loans to build out the distribution system in Interior Alaska.





AIDEA IS EXPLORING LNG ALTERNATIVES IN COOK INLET



The Alaska natural gas and LNG markets have changed in the last two years and new information is now available.

Status in 2013

- Cook Inlet utilities were actively developing LNG import plans amid gas supply fears
- Existing proposals for North Slope LNG indicated lower capital costs
- AIDEA had not selected a North Slope developer or project design

Status in 2015

- Concession Agreement work revealed high cost of North Slope LNG
- Cook Inlet "Renaissance" provides opportunity for lower cost natural gas
- Downturn in global LNG market may reduce price for conventional LNG equipment





NORTH SLOPE AND COOK INLET: COMPARING PROJECTS



Cook Inlet North Slope

Natural Gas Supply	Supply still uncertain but indications are positive	Abundant supply at low cost, existing contracts in place		
LNG Plant Costs	Cheaper to construct and operate, "off the shelf"	Expensive to design and construct for North Slope conditions		
Trucking/ Rail	Lower trucking costs, large trailer potential, rail option	Trucking is more expensive but feasible		
Storage and distribution	No significant change in design and costs			

Conclusion: If affordable natural gas is available, a Cook Inlet LNG project is favorable

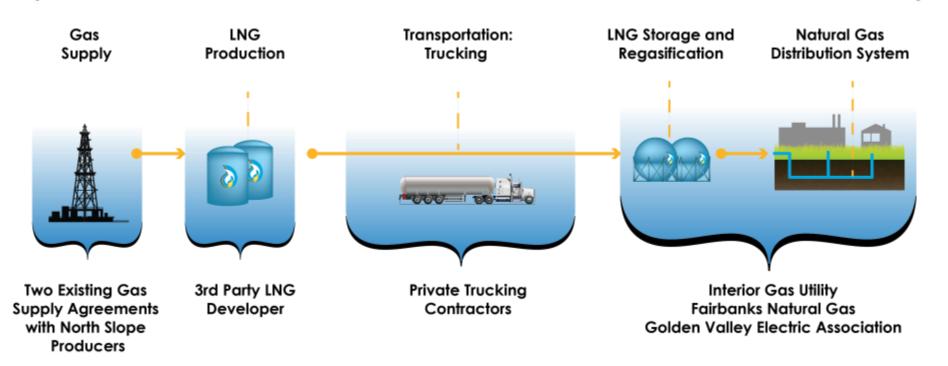




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NORTH SLOPE LNG PROJECT





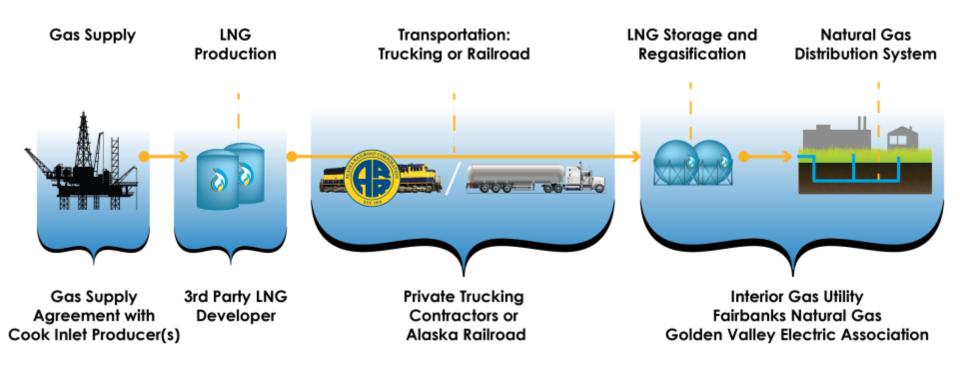
The North Slope LNG Project supply chain was well vetted, providing AIDEA and the Interior Utilities with estimated costs.

The LNG production cost for a North Slope project under the Concession Agreement was too high. Alternative North Slope LNG production projects will be considered.





COOK INLET LNG ALTERNATIVE



Allowance of this alternative, in addition to the North Slope supply chain authorized in 2013, is the purpose of HB105's IEP changes.

AIDEA is also encouraging and will evaluate all proposals to achieve the goals of the IEP (e.g., small diameter pipelines, full supply chain solutions, etc.)

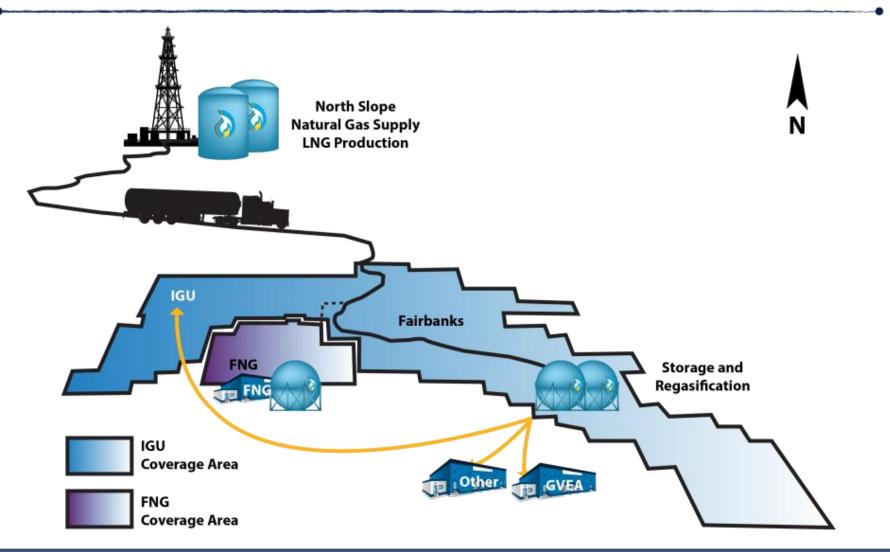


Interior

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NORTH SLOPE PROJECT MAP



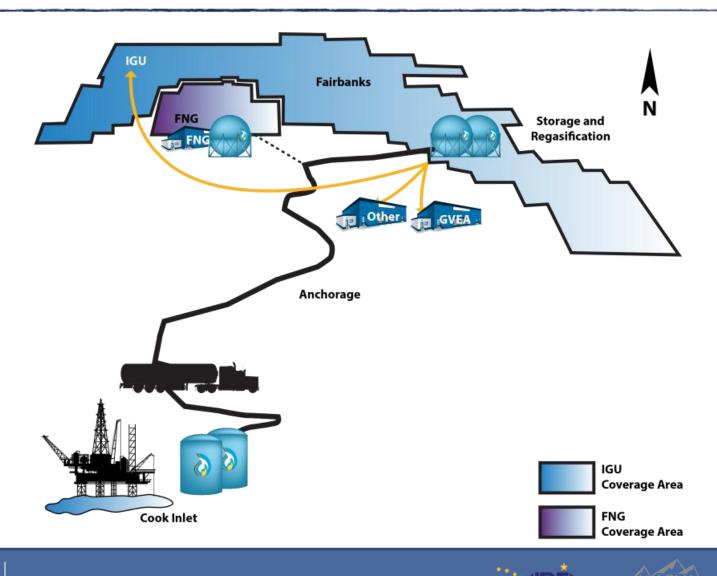






COOK INLET PROJECT MAP

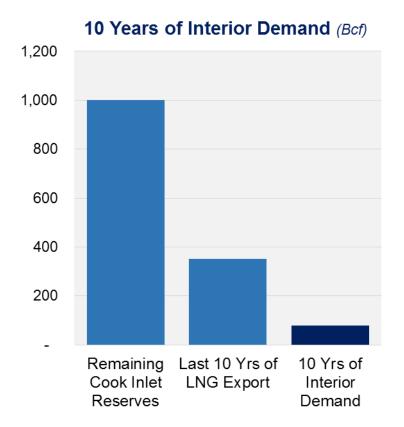


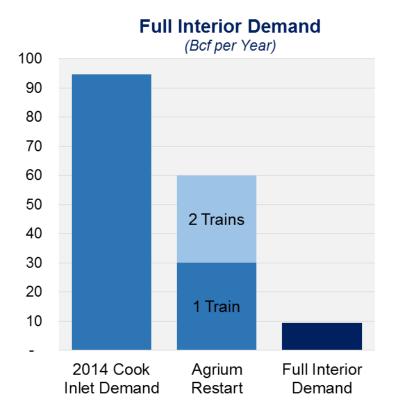


HOW DOES THE INTERIOR DEMAND COMPARE?



1st 10 Years Projected Total Demand: 80 Bcf
Annual Demand at Full Buildout: 9.5 Bcf





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What HB 105 does

HB 105 gives AIDEA flexibility to use SB 23 financing ٥ tools with non-North Slope liquefaction location

What HB 105 does not do

- Does not increase funding for the IEP
- **Does not increase AIDEA's investment authority** 0 beyond geographic flexibility
- Does not alter AIDEA's policy of supporting the ٥ private sector
- Does not change the intent or goals of the IEP ۲





AIDEA BOARD RESOLUTION NO. G15-02



- Approves expenditures to evaluate alternatives to the North Slope Concession Agreement
 - January 14, 2015
 - \$500k SETS funds (non-SB 23)
 - \$200k AIDEA funds (for personnel and facilities)
- Resolution and related funding is being utilized for the current RFP process
 - Direct commercial process, not a "study"
 - Project Execution Plan



AIDEA RESOLUTION G15-02 BUDGET



- The full \$500k authorization for professional services may not be spent
- Spending to date has been on advancing a Cook Inlet project
 - Technical analysis and review of private partner proposals
 - Commercial and legal to issue RFP and partner with private partners

Full \$200k for AIDEA/AEA staff time not expected to be spent

AIDEA Resolution G15-02 Budget*, \$500k

Total Budget	\$500,000			
Plant Cost Estimate	\$25,500			
Liquefaction RFP	\$25,200			
Transportation Modeling	\$42,100			
Dist & Storage Design	\$25,000			
Outreach, Website	\$19,200			
Project Management	\$108,000			
Legal - DOL	\$25,000			
Legal - External	\$25,000			
Total Budgeted Expense	\$295,000			
Remaining Budget	\$205,000			
*Draft aubiant to modification				

*Draft, subject to modification





PROJECT EXECUTION PLAN



- Supply
- Liquefaction
- Transportation
- Storage and Regasification
- Distribution and conversion
- Plus cross-component tasks of
 - Legislative
 - Full Supply Chain Cost Modeling
 - Alternative Approaches





GAS SUPPLY AND LNG CAPACITY



- DCCED leading effort to facilitate Cook Inlet natural gas
 - Solicitation to all Cook Inlet gas vendors in process
 - IEP team, DNR, DOR on team
 - Determine availability/price and help utilities secure natural gas supply/LNG supply agreements
 - All current and potential suppliers invited to participate in competitive process

New LNG capacity

- RFP to be issued for LNG capacity Focus on Cook Inlet; Consideration of North Slope and alternates
- Will evaluate proposals that include natural gas supply and LNG capacity
- Competition between private developers to achieve lowest price with IEP tools





TRANSPORTATION AND STORAGE



- Storage and Transportation
 - Optimize use of capital to meet IEP goals
 - North Slope analysis tools applicable to these components
 - For example, is it more economic to invest in LNG plant capacity, trucks or LNG storage?
- Transportation logistics and cost
 - Trucking vs. rail cost estimates
 - Levelized vs seasonal swing
- LNG storage size driven by supply chain
 - Trucking vs. rail cost estimates
 - Size and capital cost of selected plant
 - Cost of seasonal swing vs cost of storage

DISTRIBUTION AND CONVERSIONS



- Interior distribution build-out need is not impacted by LNG from ٥ **Cook Inlet vs. North Slope**
 - Gas trucking remains a transition to piped gas
 - Distribution build-out required, regardless of source Build-out continues summer 2015

 - Distribution adjustments expected for summer 2016 based on LNG capacity and Pentex outcomes

Potential acquisition of Pentex/FNG ۲

- **Due Diligence continues**
- If acquisition occurs: Fall 2015 savings to current customers; Longterm efficiencies to benefit all residents
- AIDEA approach to divest ownership and operation structures into integrated FNG and IGU entity

Conversions Key Component ٥

- Local program leveraging private bank financing for residential conversions
- PACE legislation to allow local option for commercial conversion
- Capacity building and coordination with local contractors and suppliers
- Delivered gas costs low enough to generate conversions





IEP PLANNING: JUNE 30 TARGETS



- Gas Supply Agreement
 - Term sheet level with secure supplier
- Supply Chain Partner(s) identified
 - Project to AIDEA Board
 - Development agreements
 - Recommended capital stack
- Potential Pentex Acquisition
 - Due diligence and Board approval
 - Plan for integrating Pentex and IGU
- Timeline and component pricing set
 - Based on selected supply chain partners and natural gas contract







- IEP continues to work towards project goals set forth by the Legislature under SB 23
- HB 105 increases project flexibility and improves likelihood of project success
- The IEP welcomes the chance to work with the Legislature and this committee on HB 105











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