

Senate Finance Committee

CSSB130

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ConocoPhillips Alaska

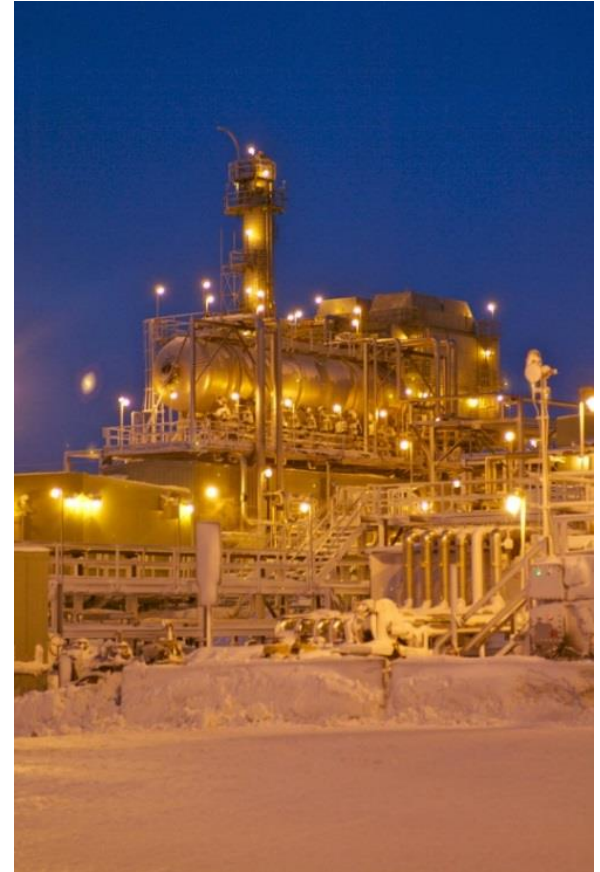
April 13, 2016

Agenda

- Look back since SB21 passed
- Economic Environment
- Key Concerns with SB130
- Observations

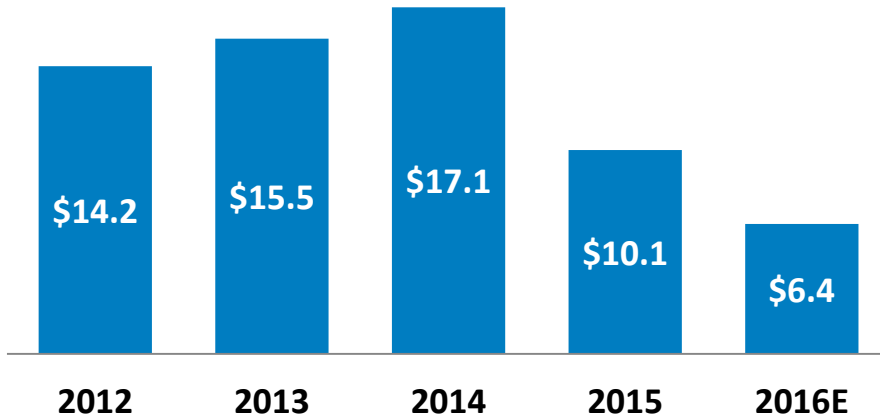
Activities Since Tax reform (MAPA) Passed

- **Added two rigs to the Kuparuk rig fleet**
 - Investment has decreased Kuparuk Unit decline
- **Two new-build rigs are on order – deliver 2016**
- **New Drill site at Kuparuk (DS 2S) – on stream October 12, 2015**
 - Estimated 8,000 BOPD peak production rate
 - About \$500 million gross cost to develop
 - 250+ construction jobs
- **Viscous oil expansion in Kuparuk (1H NEWS)**
 - About 8,000 BOPD gross, 100+ construction jobs
 - About \$450 million gross cost to develop
 - Under construction – first oil 2017
- **New development in NPRA (GMT1)**
 - Final investment decision made late 2015
 - About \$900 million gross cost to develop; peak gross rate ~30,000 BOPD
 - About 600-700 construction jobs
 - First oil 2018
- **Permitting underway for GMT2**
 - \$1+ billion gross investment
 - Will create 600-700 jobs during construction
- **Active Exploration Program**
 - Two wells drilled in 2014
 - Acquired GMT1 Seismic – 2015
 - Three wells in 2016 (NPRA)



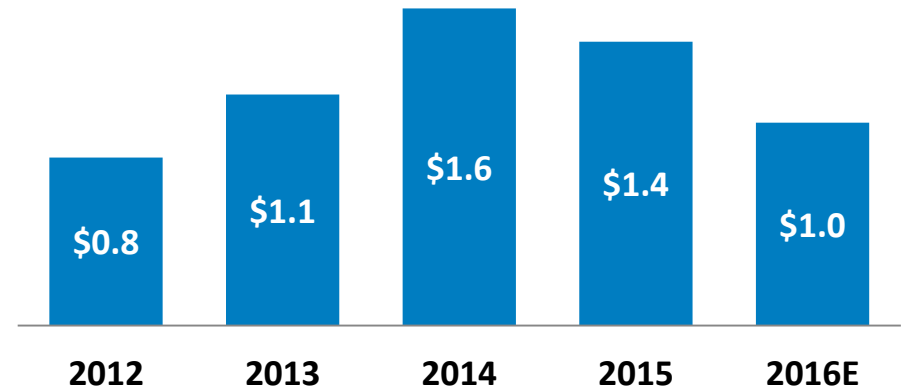
Capital Spending Trends

ConocoPhillips Capital Spend (\$B)



Total Company capital reduced 63% since 2014

ConocoPhillips Alaska Capital Spend (\$B)

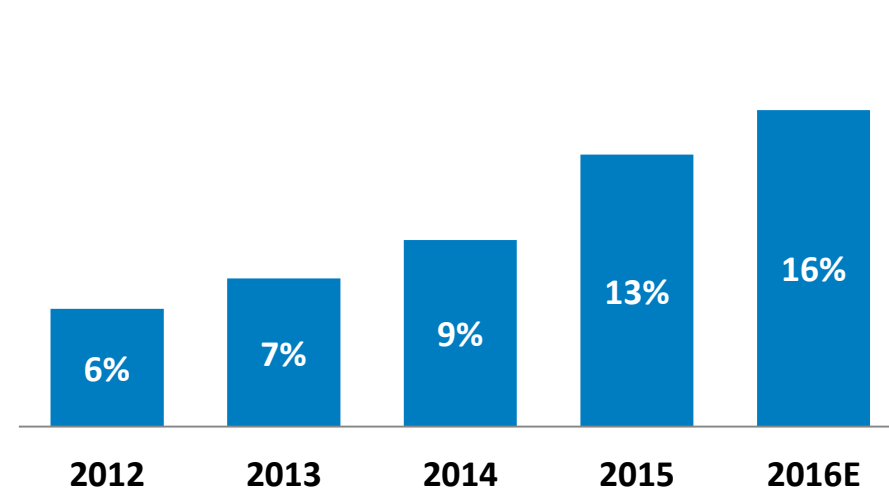


2016E Alaska capex ~ 25% higher than ACES years (~\$0.8 B/yr 2007-2012)

ANS WC Oil Prices (\$/bbl)

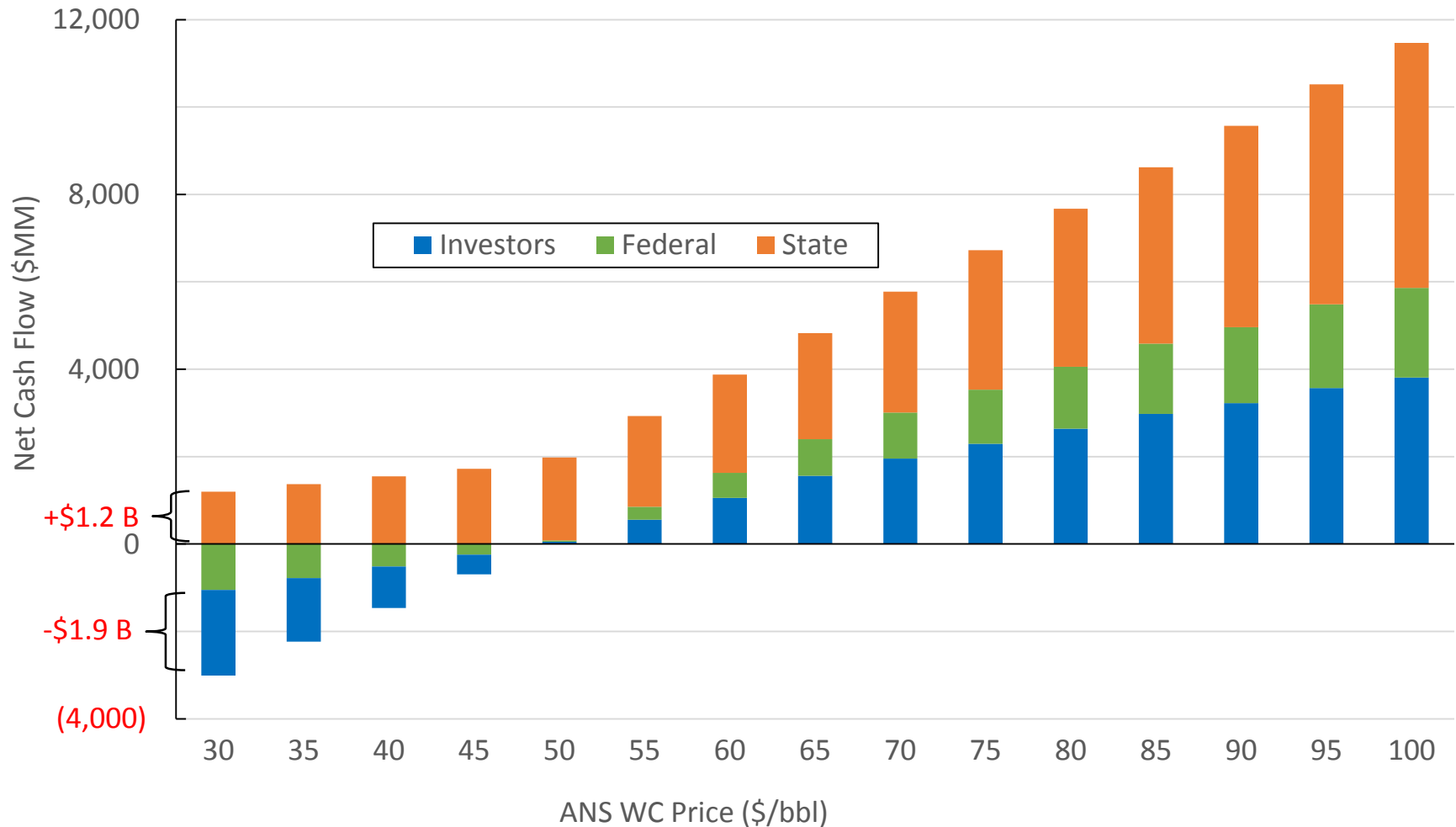


Alaska Capex as % of COP Total



North Slope Investors Negative at Current Pricing

2017 FY Cash Flow - Spring 2016 RSB assumptions



State share shown excludes tax credits other than production tax credits

Key Concerns with Original SB130 Bill

- Increase in minimum tax from 4% to 5%
 - 25% tax increase when industry in negative cash flow position
 - ConocoPhillips in excess of \$100 MM cash flow negative in 2015
- Hard minimum tax floor
 - Represents a potential tax increase when oil prices are low – moving in the wrong direction
- Increase interest rate on taxes due
 - Current tax system leads to uncertainty on final tax amount due until audits have been completed
 - Pace of completing audits and appeals (6+ years) leads to excessive interest charges
- Restricting per barrel credits to the monthly installment contradicts the principle of an annual tax levy
- Taxpayer confidentiality

Observations

- Senate Resource CSSB130 an improvement over original bill, however we have some concerns:
 - 1) Interest rate too high on amounts owed
 - 2) Time limit on GVR
 - 3) Impacts of removal of the ceiling tax on NS gas used in-state
- Any changes that increase tax burden/costs could adversely impact ConocoPhillips current and future investments
- Significant changes in tax law would validate concerns regarding State's ability to implement a stable oil and gas fiscal policy
 - Only 19 months since SB21 ratified by voters
 - Long-term investment requires durable, reasonable fiscal framework