

Pre-License Education/Experience Requirements Part 1

Hours of Education and Experience Required, When must courses be completed?

Jurisdiction	Hours Pre-Lic. Ed. Required for SP	Hours and/or Years Experience Required for Broker	When Must Courses be Completed?	Actual Experience or How Long Lic. Held Documented
Alabama	60	60 hours AND 2 years experience	Before Examination	Hold salespersons license for a specified period
Alaska	40	15 hours of broker upgrade education and 24 months of licensee experience	Before Examination*	Hold salespersons license for a specified period
Arizona	90	90 hours AND 3 years	Before Examination	Document actual experience
Arkansas	60	60 hours, and 2 years experience	Before Examination	Document actual experience
California	135	360 hours (8 college level courses) AND 2 years experience	Before Examination	Document actual experience
Colorado		168 hours	Before Examination	
Connecticut	60	60 hours, 2 years experience	Before Examination	Hold salespersons license for a specified period
Delaware	99	99 hours AND 5 years	Before Examination	Document actual experience
Florida	63	117 hours/24 months experience	Before Examination*	Hold salespersons license for a specified period
Georgia	75	60 hours AND 3 years (of last 5 years)	Before Examination	Hold salespersons license for a specified period
Hawaii	60	80 hours AND 3 years	Before Examination	Document actual experience
Idaho	90	min. 90 add'l hours AND 2 years experience	Both before and after*	Document actual experience
Illinois	45	120 total or sales license and 75 hours	Before Examination	
Indiana	54	2	Before Examination	Hold salespersons license for a specified period
Iowa	96	72 hours AND 2 years	Before Examination	Hold salespersons license for a specified period
Kansas	60	24 hours AND 2 years	Both before and after*	Document actual experience
Kentucky	96	48 hours must be in brokerage management) and at least 9 college hours or the equivalent in additional real estate courses. They must also have two years experience averaging 20 hours a week.	Before Examination	Document actual experience
Louisiana	90	150.0 hours and 4 years experience	Before Examination	Hold salespersons license for a specified period

Maine	60	105 hours AND 3 years	Before Examination	Hold salespersons license for a specified period
Maryland	60	135.0 hours AND 3 years	Before Examination	Hold salespersons license for a specified period
Massachusetts	24	30 hours AND 1 year	Before Examination	Document actual experience
Michigan	40	90 hours AND 3 years full-time experience	*	Document actual experience
Minnesota				
Mississippi	60	60 hours AND one (1) years of ACTIVE experience.	Before Examination	Hold salespersons license for a specified period
Missouri	72	48 hour course and 2 years active experience	Both before and after*	Hold salespersons license for a specified period
Montana	60	60 hours AND 2 years	Both before and after	Document actual experience
Nebraska	60	Two Options: (1) addit 60 hrs (120 total) AND 2 yrs. full-time, active licensed experience, or its part-time equivalent; Can also qualify directly for the broker's exam by completing 180 hrs, of approved courses and no experience.	Before Examination	Document actual experience
Nevada	90	Total of 64 college credits, including certain specific courses; up to 8 of the preceding 10 years fulltime experience may be substituted (each 2 years = 16 college credits)	*	Document actual experience
New Hampshire	40	60.0 hours of commission approved education AND 1 year full time or 2000 hours part time experience within 5 years prior to the date of application for licensure, or show proof to the commission of equivalent experience.	Before Examination	Document actual experience
New Jersey	75	150 hours, 3 years experience as SP	Before Examination	Document actual experience
New Mexico	90	120 hours AND 2 years experience	Both before and after*	Document actual experience
New York	45	45 and at least 1 yr licensed salesperson	*	
North Carolina		75 hours ONLY	Before Examination	
North Dakota	45	60 hours AND 2 years experience	Both before and after*	Document actual experience
Ohio	120	240 hours AND 2 years of experience	Before Examination	Document actual experience
Oklahoma	90	90 hours, 2 years	Before Examination	Hold salespersons license for a specified period

Oregon		150 hours & 3 years active experience	Before Examination	
Pennsylvania	60	240 hours AND 3 years of experience	Before Examination*	
Rhode Island	18	1 or 90 hours of education	Before Examination	Document actual experience
South Carolina	60	60 hours AND 3 years	Before Examination	Hold salespersons license for a specified period
South Dakota		116 hours for broker associates - 2 years experience and responsible broker course required for responsible broker	Before Examination	Document actual experience
Tennessee	90	30 hours AND 3 years	Both before and after*	Document actual experience
Texas	210	630 hours AND 4 years	Both before and after*	Document actual experience
Utah	90	120 hours AND 3 years	Before Examination	Document actual experience
Vermont	40	40/2	Before Examination	Document actual experience
Virginia	60	180 hours AND 3 out of 4 years	Before Examination	Document actual experience
Washington	60	120 hours AND 2 years	Before Examination	Hold salespersons license for a specified period
West Virginia	90	90 hours AND 2 years	Before Examination	Document actual experience
Wisconsin				
Wyoming	54	54 hours AND 2 years	*	Hold salespersons license for a specified period
Guam	30	30 hours	Before Examination	Hold salespersons license for a specified period
Puerto Rico				
Virgin Islands				
Alberta	264	125 hours AND 2 years	Before Examination	Hold salespersons license for a specified period
British Columbia		2 years experience as salesperson	Before Examination	Hold salespersons license for a specified period
Manitoba		Home Study and 2 years	Before Examination	Hold salespersons license for a specified period
New Brunswick				
Northwest Territories			Before Examination	Hold salespersons license for a specified period
Nova Scotia	83	90 hours AND 3 years	Before Examination	Document actual experience
Ontario	175	100 Hours and Salesperson	Before Examination	Hold salespersons

		registration for a minimum of 24 months of preceding 36 months.		license for a specified period
Québec	240	255 hours AND 3 years holding license	Before Examination	Hold salespersons license for a specified period
Saskatchewan		Home study AND 2 years experience	Before Examination	Hold salespersons license for a specified period
Newfoundland & Labrador				
Nunavut				
Prince Edward Island				
Yukon				
District of Columbia	60	135 hours, 2 years	Before Examination	Hold salespersons license for a specified period
Bermuda				
Bahamas				
Australian Capital Territory				
New South Wales				
Northern Territory			Both before and after	Document actual experience
Queensland				
South Australia				
Tasmania				
Victoria				
Western Australia				
Armenia				
Hong Kong				
New Zealand				
Philippines				
South Africa				
United Kingdom				
Jamaica				
Dubai				
Ajman			*	

COMMENTS: When Must Courses be Completed?: Alaska: *Our regulations do not specify before or after; however, pre licensing education is required to become licensed.* Florida: *Prelicensing before exam.* Idaho: *The licensee may complete his education courses before or after exam, but cannot be licensed until he has successfully completed the pre-license education requirements.* Kansas: *30-hour pre-license course for salesperson applicants who are not currently licensed in another jurisdiction must be taken within 12 months prior to passing the exam. 30-hour Kansas practice course for salesperson applicants can be taken before or after the exam but must be taken within the 6 months prior to filing the application for licensure. Broker applicants who are not currently licensed in another jurisdiction must complete a 24-hour broker pre-license course within 12 months prior to passing the exam.* Michigan: *Statute does not require when courses are completed, only that they be completed before licensure. Unless the application has been licensed continuously as a salesperson, broker prelicensing education is good for 36 months only.* Missouri: *Salesperson must take a 48-hour pre-examination course first and then must take the exam and a 24-hour Missouri Real Estate Practice Course in whatever order preferred before license application may be made.* Nevada: *The Division will accept the results of the licensing examination taken during the 12 months, to the day, immediately preceding the date of application for a license. Required education courses must be*

completed prior to the application for license being submitted to the Division. New Mexico: Before exam for the 90 hours, after exam for the additional 30 required to be a qualifying broker. New York: before they submit their application in for processing. North Dakota: Broker applicants must have education completed prior to application to take exam. Salesperson applicants must have pre-licensing education completed prior to having license issued but not before taking the exam. Pennsylvania: Courses are only good for 10 years. Tennessee: Affiliate Brokers - 60 hours of real estate principles must be completed prior to exam, the 30 hour Course for New Affiliates may be completed before or after the exam but must be completed before applying for licensure Brokers - 90 hours of general real estate education and the 30 hour Office Broker Management Course must be completed prior to the exam. Texas: Salesperson - 210 before examination, 60 within one year after licensed. As of 09/01/11, the education requirement changes to 180 core before examination, 90 within two years after licensed. Wyoming: either before or after. Ajman: N/A.