

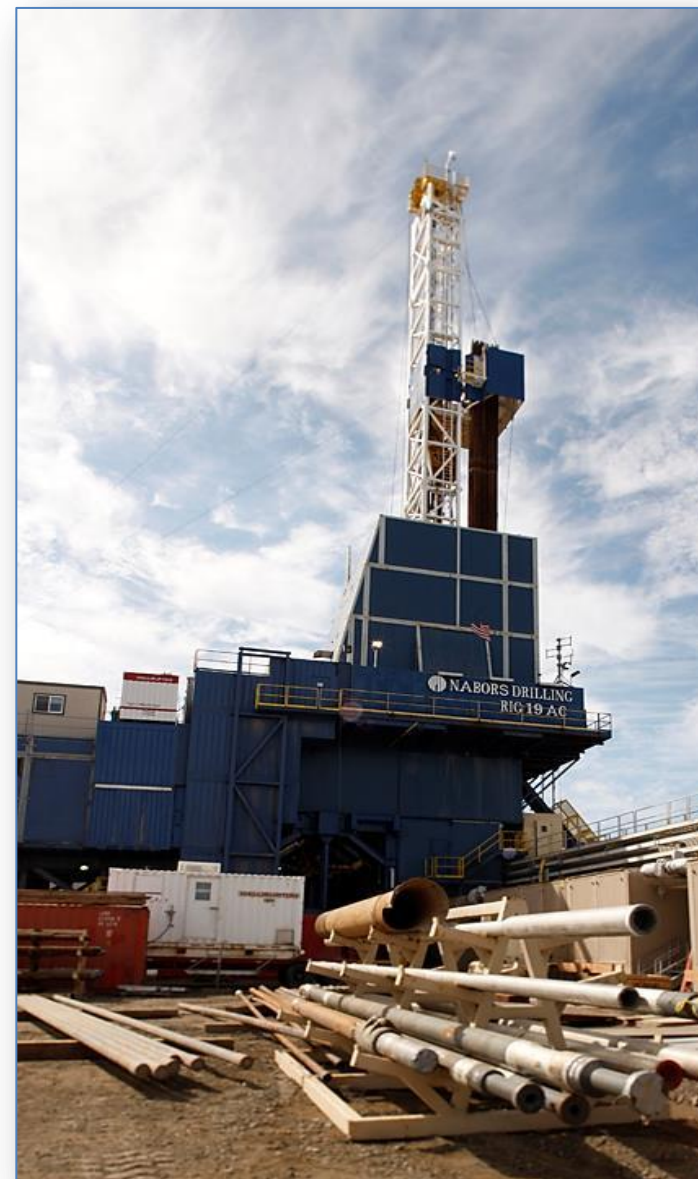
House Resources HB 247 Testimony

February 29, 2016

J. Patrick Foley
Senior Vice President, Alaska Operations



- ❖ Privately-held E&P company focused exclusively on Alaska's NS
- ❖ \$2Bn capital investment in Alaska since 2002
- ❖ ~\$300MM 2016 capital budget
- ❖ Total Alaska workforce is equivalent to over 600 full-time positions
 - ~70 full-time Alaska employees
 - Nearly 400 contractors on the North Slope today
- ❖ Operational Highlights & Accomplishments:
 - 23MMBO gross cumulative production since 2008
 - 4MMBO gross annual production 2015
 - 2015 best safety record, 0.65 OSHA recordable injury rate
 - Longest Oooguruk well length to date: 23,209' MD (ODS N-7i)
- ❖ Direct Financial Benefits to the State:
 - \$65MM paid in royalties to the State of Alaska
 - \$60MM paid to the State of Alaska / NSB in property taxes
- ❖ Proven & Potential Reserves:
 - ~85 MMBO remaining at ODS
 - ~100 MMBO remaining at Nuna
- ❖ 350,000 undeveloped State of Alaska leases on the North Slope



North Slope Exploration & Development Program



Smith Bay Exploration 'Tulimaniq

Oooguruk Unit (ODS / OTP)

Nuna Drill Site

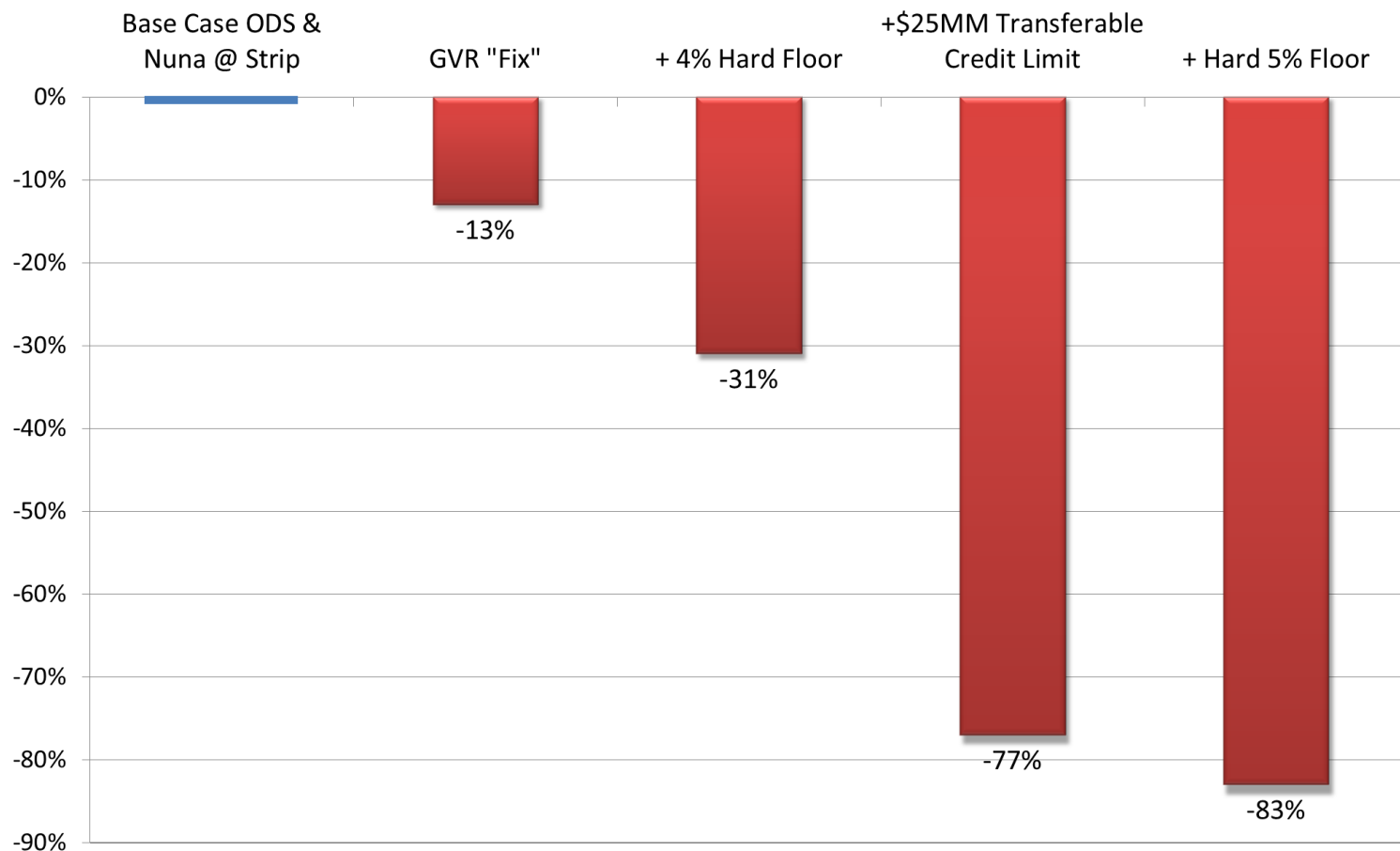
Eastern ANS Exploration Acreage



| World Class Resources? | Yes |
|--|---|
| Access to Substantial Leasehold of Interest? | Yes |
| Access to G&G Data and Information | Yes |
| Expert Contractor Community? | Yes |
| Hospitable Regulatory Environment? | Yes |
| Access to Existing Infrastructure? | Yes |
| Favorable Logistics? | No – remote, harsh conditions, seasonal limitations |
| Favorable Fiscal Regime? | Yes, under SB21. No, under proposed system changes |
| Stable Fiscal Regime? | No, 5 significant changes in a decade |
| Lender & Equity Provider's Confidence? | Historically low participation & experience Confidence in stability is low Apollo has backed Caelus Other equity providers are “watching” Bank of America committed but spooked by change ING backed out when changes began Wells Fargo disengaged when changes began |

Felt like the rug was pulled from under us when the change conversation began

Percentage Change in Life-Cycle Project Net Present Value



First oil Late 2018 IF Prices recover & confidence in favorable / stable fiscal terms exist

- ❖ Caelus holds 100% interest
- ❖ 100+ MMBO 2P reserves
- ❖ 20,000 to 25,000 BOPD peak production in 2021

Economically Benefits Alaska

- ❖ 300 FTE contractor construction jobs for two years
- ❖ 300 FTE contractor drilling jobs for 4 to 5 years
- ❖ \$1.75 Bn in future payments to the State of Alaska
 - ~ \$900MM in future royalty payments*
 - ~ \$500 MM in future NPSL payments*
 - > \$250 MM in future production tax payments*
 - ~ \$100 MM in future Ad Valorem taxes
- ❖ <\$250MM in future NOL cash payments from the State of Alaska

** Values are undiscounted based upon a Flat \$70/bbl Brent Price Assumption*



❖ Alaska has Great Resource Potential

- Alaska needs more exploration & production companies to fully develop its petroleum resources

❖ HB 247 will:

- Significantly increase taxes on industry
- Delay or cancel existing and future projects
- Negatively impact production, jobs & revenue
- Discourage attracting 3rd party capital investments

❖ Recommendations

- Increasing taxes on Alaska's primary industry not the answer to budget problems
- Refundable Loss Carry Forward levels playing field, and should be maintained at current
- Allow for reasonable transition accommodations
- Grandfather projects with near-term developments





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