

PRE-LICENSE EDUCATION/EXPERIENCE REQUIREMENTS

Jurisdiction	# Hours Pre-License Education	Hours/experience required for Broker	Courses Completed By?	Document Experience Necessary?
Alabama	60	60 hours AND 2 years experience	Before Examination	Hold salespersons license for a specified period
Alaska	40	15 hours of broker upgrade education and 24 months of licensee experience	Before Examination*	Hold salespersons license for a specified period
Arizona	90	90 hours, +9 hrs. BrokerManagementClinic AND 3 years	Before Examination	Document actual experience
Arkansas	60	60 hours, and 2 years experience	Before Examination	Document actual experience
California	135	360 hours and 2 years full-time salesperson experience within the last five years or equivalent experience or four-year degree with a major or minor in real estate.	Before Examination	Document actual experience
Colorado		168 hours	Before Examination	
Delaware	99	99 hours AND 5 years	Before Examination	Document actual experience
District of Columbia	60	135 hours, 2 years	Before Examination	Hold salespersons license for a specified period
Florida	63	117 hours or 24 months experience	Before Examination*	Hold salespersons license for a specified period
Georgia	75	60 hours AND 3 years (of last 5 years)	Before Examination	Hold salespersons license for a specified period
Hawaii	60	80 hours AND 3 years full time salesperson experience	Before Examination	Document actual experience
Idaho	90	min. 90 add'l hours AND 2 years experience	Both before and after*	Document actual experience
Indiana	0	90 hours of education/no experience	Before Examination	
Iowa	96	72 hours AND 2 years	Before Examination	Hold salespersons license for a specified period
Kansas	60	24 hours AND 2 years	Both before and after*	Document actual experience
Kentucky	96	48 hours must be in brokerage management) and at least 9 college hours or the equivalent in additional real estate courses. They must also have two years experience averaging 20 hours a week.	Before Examination	Document actual experience
Maine	55	110 hours and 2 years	Before Examination*	Hold salespersons license for a specified period
Maryland	60	135.0 hours AND 3 years experience immediately preceding	Before Examination	Hold salespersons license for a specified period
Mississippi	60	60 hours AND one (1) years of ACTIVE experience IMMEDIATELY PRIOR to applying for broker exam..	Before Examination	Hold salespersons license for a specified period
Missouri	72	48 hour course and 2 years active experience	Both before and after*	Hold salespersons license for a specified period
Nebraska	60	Two Options: (1) add 60 hrs (120 total) AND 2 yrs. full-time, active licensed experience, or its part-time equivalent; Can also qualify directly for the broker's exam by completing 180 hrs, of approved courses and no experience.	Before Examination	Document actual experience
Nevada	90	Total of 64 college credits, including certain specific courses; up to 8 of the preceding 10 years fulltime experience may be substituted (each 2 years = 16 college credits)	*	Document actual experience
New Hampshire	40	60.0 hours of commission approved education AND 1 year full time or 2000 hours part time experience within 5 years prior to the date of application for licensure, or show proof to the commission of equivalent experience.	Before Examination	Document actual experience
New Jersey	75	150 hours,	3 years experience as SP	Before Examination
North Carolina		75 hours ONLY	Before Examination	
Ohio	120	240 hours AND 2 years of experience	Before Examination	Document actual experience
Oklahoma	90	90 hours, 2 years	Before Examination	Hold salespersons license for a specified period
Oregon	150	40 and 3 years of experience	Before Examination	Hold salespersons license for a specified period
Rhode Island	24	2 years as salesperson or 90 hours of education	Before Examination	Hold salespersons license for a specified period

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South Carolina	60	60 hours AND 3 years	Before Examination	Hold salespersons license for a specified period
Tennessee	90	30 hours AND 3 years	Both before and after*	Document actual experience
Texas	270	630 hours AND 4 years experience as agent	Both before and after*	Document actual experience
Utah	120	120 hours AND 3 years	Before Examination	Document actual experience
Washington	60	120 hours AND 2 years	Before Examination	Hold salespersons license for a specified period
West Virginia	90	90 hours AND 2 years	Before Examination	Document actual experience
Wyoming	54	8 hours AND 2 years experience	*	Hold salespersons license for a specified period
CANADA				
Alberta	220	Broker licence completion of 5 courses and 2 years of experience in Alberta as real estate associate within the last 5 years.	Before Examination	Hold salespersons license for a specified period
British Columbia	200	2 years experience as salesperson	Before Examination	Hold salespersons license for a specified period
Nova Scotia	83	90 hours AND 3 years	Before Examination	Document actual experience
Ontario	175	100 Hours and Salesperson registration for a minimum of 24 months of preceding 36 months.	Before Examination	Hold salespersons license for a specified period
Saskatchewan		Home study AND 2 years experience	Before Examination	Hold salespersons license for a specified period

COMMENTS:

Courses Completed By?: Alaska: Our regulations do not specify before or after; however, pre licensing education is required to become licensed. Florida: Relicensing before exam. Idaho: The licensee may complete his education courses before or after exam, but cannot be licensed until he has successfully completed the pre-license education requirements. Kansas: 30-hour pre-license course for salesperson applicants who are not currently licensed in another jurisdiction must be taken within 12 months prior to passing the exam. 30-hour Kansas practice course for salesperson applicants can be taken before or after the exam but must be taken within the 6 months prior to filing the application for licensure. Broker applicants who are not currently licensed in another jurisdiction must complete a 24-hour broker pre-license course within 12 months prior to passing the exam. Maine: sales agent only. Missouri: Salesperson must take a 48 hour pre-examination course first and then must take the exam and a 24 hour Missouri Real Estate Practice Course in whatever order preferred before license application

may be made. Nevada: The Division will accept the results of the licensing examination taken during the 12 months, to the day, immediately preceding the date of application for a license. Required education courses must be completed prior to the application for license being submitted to the Division. Tennessee: Affiliate Brokers - 60 hours of real estate principles must be completed prior to exam, the 30 hour Course for New Affiliates may be completed before or after the exam but must be completed before licensure Brokers - 90 hours of general real estate education and the 30 hour Office Broker Management Course must be completed prior to the exam. Must complete 120 hours of education within 3 years immediately following issuance of broker license. Texas: Salesperson - As of 09/01/11, the education requirement changes to 180 core before examination, 90 within two years after licensed. Wyoming: no specific order and prior to application