

Andre C. Horton

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Education **MBA- Finance & Entrepreneurialship**
University of Alaska - Anchorage
Anchorage, AK
May 1, 2010

BBA- Marketing & Management
University of Alaska - Anchorage
Anchorage, AK
December 15, 2008

HS Diploma
Stellar High School
Anchorage, AK

Professional Experience **December 2010- Present**
Consultant, Sockeye Business Solutions, Inc.
Anchorage, AK

Provides consulting services for business development, including business planning, budgeting, process improvements, asset management, policy development and identification of strategic growth opportunities .

January 2004- Present
Principal, Alaska Service Group, LLC
Anchorage, AK

Responsible for contract procurement, resource allocation, project management, fiscal budgeting, internal auditing, sales, and strategic planning.

May 2004- Present
National Competition (Athletics) Director, National Brotherhood of Skiers
Chicago, IL

Oversees the recruitment, development and support of athletes in order to achieve a position on the US Ski Team. Determines funding allocation and ensures proper, aggressive and sustained athlete development through national & international ski racing pipeline.

October 2009- April 2010

Sales Representative, Arthrex, Inc.
Naples, Florida

Responsible for all small joint orthopedic device sales in the Alaska region coupled with continuous new product introduction , integration, and education to orthopedic surgical facilities. Continuing client support to orthopedic & podiatric physicians with on-site operating room device support and instruction of use.

January 2009- February 2010

Consultant (Rural Business Development), Alaska Small Business Development Center (ABDC)
Anchorage, AK

Traveled to remote areas of rural Alaska to provide training and technical assistance to villages seeking federal funding, tax assistance and small business support services. Adapted to the unique needs of each village and group with audiences ranging from 3-50.

May 2004- June 2007

Board Member, United States Ski Association/US Ski Team/USOC
Park City, UT

Communicated with stakeholders, recognized constituent needs and interests, and advocated for policy and practice change that aligned with the mission and goals of the organization.

May 1999- June 2005

Professional Athlete (Alpine Ski Racer), United States Ski Team
Park City, UT

Maintained year-round physical, technical and mental conditioning for 200 days "on-snow" time, with over 40 competitions yearly that spanned five continents. Sought and procured sponsorships and sustained consistent top performance internationally demonstrating potential Olympic-caliber success.

Honors, Awards & Memberships

Honors

- US Ski Team – First Black American Male Skier
- UA Center for Advancing Faculty Excellence – Lead Researcher

Awards

- AHAINA – Men of Excellence Award
- Roy S. Roberts – Youth Leadership Award
- Rolex – National Sportsmanship Award

Memberships

- USSA - US Ski Association
 - FIS - International Ski Federation
 - UA - Debate & Forensics Club
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**Professional
References**

Schone Malliet, MBA
Vice President - Relationship Manager
Wells Fargo Wealth Management

Gary Selk, MBA
President
Alaska Business Development Center, Inc.

Walt Evans
National Competition Director
US Ski & Snowboard Association/US Ski Team

Brian Herchel
President
ACME Fence & BR Alaska

**Character
Reference** **Arlen Ayojiak**
CTG - Technical Lead Applications Team

Gordon Stewart
G Screen Computers