

From: Iles Thomas E [mailto:IlesThomasE@JohnDeere.com]

Sent: Monday, February 16, 2015 6:00 AM

To: Rep. Mike Hawker

Cc: Juli Lucky

Subject: RE: Alaska Legislation - HB 67: Equipment Dealer Agreements' Warranty Provisions

Representative Hawker: Per your request, I have provided the following John Deere's concerns related to HB 67: Equipment Dealer Agreements' Warranty Provisions.

Deere supports the private right to contract between two approving parties without legislative intervention. HB 67 interferes with that right. Overall the other key areas of concern created by Alaska HB 67 include:

- 1) **Warranty:** The Legislation eviscerates the manufacturer-dealer contract regarding warranty administration.
- 2) **Unintended Consequences:** HB 67 provides the potential for an impact on product liability for the manufacturer.
- 3) **Manufacturers' Expenses:** HB 67 increases the warranty expense for manufacturers (i.e., reimbursement rates for labor and parts, additional time compensable).

Thanks for your time and consideration on John Deere's concerns regarding HB 67. Please advise if you have questions or I can be of further assistance as you continue to deliberate on HB 67.

Thom Iles

Director, State Public Affairs
John Deere Worldwide Public Affairs
801 17th Street NW, 2nd Floor
Washington, DC 20006
Office: 202) 423-2271
Cell: 202) 997-9022
Fax: 202) 296-0011
E-mail: ilesthomase@johndeere.com