



### A presentation to the Senate Finance Committee

Feb 28, 2013



## **Principles of Reform**



### Tax reform must:

- 1. Be fair to Alaskans.
- 2. Encourage new production.
- 3. Be simple so that it restores balance to the system.
- 4. Be durable for the long-term.



# Challenges in the Current Tax System



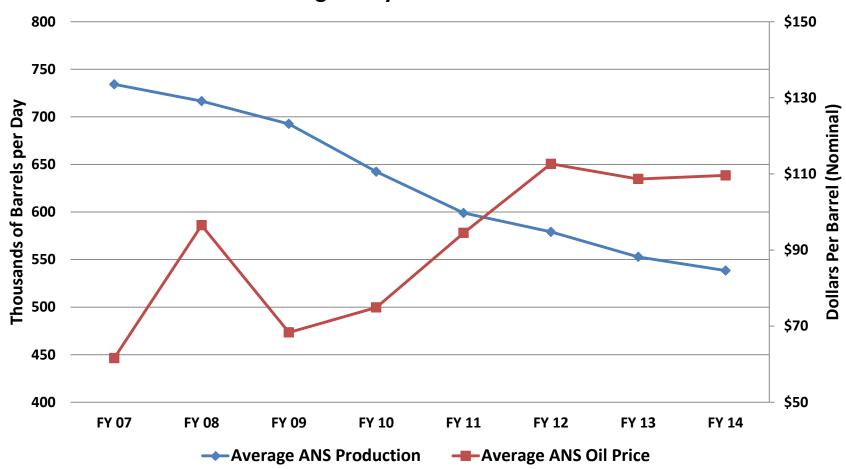
- Declining production.
- Progressivity.
- Tax Credits.



# Rising Prices And Declining Production



#### **ANS Average Daily Production and Price**





# Rising Prices and Declining Production



- Less production = less potential value for both the state and producers.
- In FY 2008 an ANS price of \$96.51 yielded approximately \$20.4 billion in gross value.
- By FY 14, a price that is \$13 higher will yield a bit more than \$3 billion less in gross value.

Fiscal Year	Average ANS Oil Price (Dollars per Barrel)	Modeled GVPP (Gross Value at the Point of Production in Billions of Dollars)
2007	\$61.60	\$16
2008	\$96.51	\$20.4
2009	\$68.34	\$13.2
2010	\$74.90	\$13.8
2011	\$94.49	\$16.3
2012	\$112.65	\$18.8
2013	\$108.67	\$17.2
2014	\$109.61	\$17.3

2/28/2013



### Rising Prices and Declining Production



- Higher prices and lower revenues?
- In FY 2008 an ANS price of \$96.51 yielded approximately \$6.823 billion in production tax.
- By FY 2014, a price that is \$13 higher will yield a bit more than \$3.7 billion in production tax.
- If production was the same as FY 08, revenues in FY 14 would be close to \$6.5 billion or \$2.7 billion higher than forecast.

Fiscal Year	Average ANS Oil Price (Dollars per Barrel)	Production Tax (After Credits in Billions of Dollars)
2007	\$61.60	\$2.208
2008	\$96.51	\$6.823
2009	\$68.34	\$3.112
2010	\$74.90	\$2.871
2011	\$94.49	\$4.553
2012	\$112.65	\$6.146
2013	\$108.67	\$4.353
2014	\$109.61	\$3.779

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## Rising Prices and Declining Production Observations



- 1. High prices have generally offset declining production over the past several fiscal years.
- 2. As production has continued to fall however, the level of production tax generated by high oil prices has fallen.
- 3. But, the level of production tax revenues have fallen faster than production.
- 4. The question is why?



### Production Tax Liability =



### [Production Tax Value \* Tax Rate] - Credits

- Production Tax Value = (Value Costs)
  - ☐ Value = Volume of Taxable Oil & Gas Produced \* Wellhead Value
  - ☐ Costs = Operating Expenditures + Capital Expenditures
- Tax Rate = 25% + 0.4% for every \$1 per barrel that this "net income" exceeds \$30, up to \$92.50, then 0.1%
- Credits = (20% \* Capital Expenditures)<sup>(1)</sup> + (20% \* Eligible Transition Expenditures)<sup>(2)</sup> + Small Producer Credit <sup>(3)</sup>
- (1) Spread over two years
- (2) Limited to those credits earned while the PPT was in effect and could not be used
- (3) Credit is for companies producing less than 100,000 bbls/day. Available up to \$12 million for North Slope and/or Cook Inlet Producers, and \$6 million for production outside of North Slope and Cook Inlet annually. Small producer credits cannot be redeemed for cash certificates or carried forward.



### The Progressivity Function



- Found in AS 43.55.011 (g)
- Based on the Production Tax Value (PTV)
- When the PTV exceeds \$30 per barrel of oil equivalent (BOE) the tax is levied at:
  - .4% per dollar until the PTV/bbl = \$92.50
  - .1% per dollar that the PTV/bbl is greater than \$92.50
  - Maximum rate of 50% (in addition to 25% base tax)
- Calculated monthly
- A single statewide calculation on all oil and gas



### **Progressivity: How it is Calculated.**



- Based on page 108 of the 2012 Fall Revenue Sources Book.
- Taxable Production: 170,262,000
- GVPP = Gross Value at the Point of Production.
- PTV = Production Tax
   Value.

ANS West Coast Price: \$109.61

Transportation Costs: -\$8.81

GVPP: \$100.80

Deductible Lease Expend:

Operating: -\$16.32

Capital: -\$19.61

**Production Tax Value (PTV): \$64.87** 

Base Tax (25%): \$16.22



### Progressivity: How it is Calculated.



Calculating the Progressivity with a PTV/bbl = \$64.87

- \$64.87 \$30 = \$34.87
- Because the PTV/bbl < \$92.50</li>
- $$34.87 \times .004 \approx 13.95\%$

The 13.95% progressive tax is then applied to the PTV/bbl of \$64.87 <u>not</u> to the \$34.87

 $$64.87 \times 13.95\% = $9.05 \text{ per barrel}$ 

Therefore: the \$9.05 progressive tax + \$16.22 (25%) base tax = \$25.27 production tax per barrel **before credits**.

Multiplied by the taxable production (170,262,000 bbls) = \$4,302 million



### **Observations**



- Progressivity increases the overall tax rate as the overall profitability (before state and federal income taxes) rises.
- Remember, progressivity is company specific and each company will have a different exposure because progressivity is sensitive to:
  - The oil price.
  - Spending.
  - Production.
- Progressivity is only one part of what makes the overall system progressive; it is not a factor at low oil prices.



# Example 1: New Capital Spending in Fiscal Year 2014

- Based on page 108 of the 2012 Fall Revenue Sources Book.
- Taxable Production: 170,262,000.
- Increased capital spending by \$500 million from \$3,338.6 million to \$3,836.6 million.
- CAPEX per barrel goes from \$19.61 to \$22.55 per barrel.

ANS West Coast Price: \$109.61

Transportation Costs: -\$8.81

GVPP: \$100.80

Deductible Lease Expend:

Operating: -\$16.32

Capital: -\$22.55

**Production Tax Value (PTV): \$61.93** 

Base Tax (25%): \$15.48



## Example 1: New Capital Spending in Fiscal Year 2014



Calculating the Progressivity with a PTV/bbl = \$61.93

- \$61.93 \$30 = \$31.93
- Because the PTV/bbl < \$92.50</li>
- $$31.93 \times .004 \approx 12.77\%$

The 12.77% progressive tax is then applied to the PTV/bbl of \$61.93 **not** to the \$31.93

\$61.93 x 12.77% = \$7.91 per barrel

Therefore: the \$7.91 progressive tax + \$15.48 (25%) base tax = \$23.39 production tax per barrel **before credits**.

Multiplied by the taxable production (170,262,000) = \$3,983 million

Therefore – capital spending went up \$500 million and state revenues went down \$319 million before considering the credits.



### **Observations**



- Progressivity based on the net production tax incentivizes spending.
- The level of the incentive depends on the price of oil and the cost structure of the investor <u>not</u> the project's economics.
- The value of the deduction often exceeds the value of the tax credits.
- This benefit is <u>only</u> available to incumbent producers and doesn't create a level playing field with new entrants.



# Example 2: New Capital Spending in Fiscal Year 2014 with lower oil price

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- Based on page 108 of the 2012 Fall Revenue Sources Book.
- Taxable Production: 170,262,000.
- Oil Prices decline \$10 to \$99.61
- Increased capital spending by \$500 million from \$3,338.6 million to \$3,836.6 million
- CAPEX per barrel goes from \$19.61 to \$22.55 per barrel.

ANS West Coast Price: \$99.61

Transportation Costs: -\$8.81

GVPP: \$90.80

Deductible Lease Expend:

Operating: -\$16.32

Capital: -\$22.55

**Production Tax Value (PTV): \$51.93** 

Base Tax (25%): \$12.98



# **Example 2: New Capital Spending in Fiscal Year 2014 with lower oil price**



Calculating the Progressivity with a PTV/bbl = \$51.93

- \$51.93 \$30 = \$21.93
- Because the PTV/bbl < \$92.50</li>
- \$21.93 x  $.004 \approx 8.77\%$

\$51.93 x 8.77% = \$4.56 per barrel

Therefore: the \$4.56 progressive tax + \$12.98 (25%) base tax = \$17.54 production tax per barrel **before credits**.

Multiplied by the taxable production (170,262,000) = \$2,986 million

The same equation run <u>without</u> the additional capital spending (Capital at \$19.61 / bbl) derives \$3,265 million.

Therefore the benefit of the deduction of an additional \$500 million in capital spending at an oil price of \$109.61 was **\$319 million** but at an oil price of \$99.61 was **\$279 million**.



### **Observations**



- Since the value of a deduction is dependent on the price of oil it is very difficult for a company to predict the value of the deduction especially with long lead time projects.
- The reduction in taxes is temporary, since as soon as the spending is done the tax rate rises back to the higher rate.
- Greater incentive to spend at higher prices than at lower prices – the opposite of what is needed to make projects economic.



### **Example 3: Cutting Costs**



- Again, based on page 108 of the 2012 Fall Revenue Sources Book.
- Taxable Oil Production:
   170,262,000
- Reduce the capital cost per barrel by \$5.

ANS West Coast Price: \$109.61

Transportation Costs: -\$8.81

GVPP: \$100.80

Deductible Lease Expend:

Operating: -\$16.32

Capital: -\$14.61

**Production Tax Value (PTV): \$69.87** 

Base Tax (25%): \$17.47



### **Example 3: Cutting Costs**



Calculating the Progressivity with a PTV/bbl = \$69.87

- \$69.87 \$30 = \$39.87
- Because the PTV/bbl < \$92.50</li>
- $$39.87 \times .004 \approx 15.95\%$

\$69.87 x 15.95% = \$11.14 per barrel

Therefore: the \$11.14 progressive tax + \$17.47 (25%) base tax = \$28.61 production tax per barrel **before credits**.

Before the cost savings, taxes per barrel were \$25.27

Therefore a reduction in capital cost per barrel of \$5 <u>leads to a tax increase of \$3.34 per barrel.</u>

With progressivity, producer keeps \$1.66 of the \$5 in cost savings (\$5-\$3.34); without progressivity, producer keeps \$3.75 of the \$5 in cost savings (\$5-\$1.25)



### **Observations**



- When cutting costs increases taxes it creates distortions in decision making and behavior.
- Technology that improves economic value will create the same effect as cutting costs because it increases the production tax value and therefore, the progressive tax rate.
- Similarly, things that reduce the production tax value reduce the tax rate.
- Much stronger incentive to keep costs under control without progressivity – good for both producer and state.

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# FY 09 Monthly Tax Calculations – Monthly Oil Price Volatility Matters!



	July	August	September	October	November	December	
Oil Price	\$132.87	\$115.98	\$101.86	\$73.65	\$53.94	\$37.70	
Total barrels per month	20,174,640	17,230,458	21,197,405	23,080,737	22,846,738	22,727,030	
Royalty & Federal barrels	2,848,947	2,848,947	2,848,947	2,848,947	2,848,947	2,848,947	
Taxable barrels per month	17,325,693	14,381,511	18,348,458	20,231,790	19,997,791	19,878,083	
Wellhead value	\$126.37	\$109.48	\$95.36	\$67.15	\$47.44	\$31.20	
Gross value of taxable bbls	\$2,189,447,867	\$1,574,487,850	\$1,749,708,987	\$1,358,564,721	\$948,695,216	\$620,196,200	
Deductible Opex	\$170,833,333	\$170,833,333	\$170,833,333 ।	\$170,833,333	\$170,833,333	\$170,833,333	
Deductible Capex	\$145,833,333	\$145,833,333	\$145,833,333	\$145,833,333	\$145,833,333	\$145,833,333	
Taxable value	\$1,872,781,200	\$1,257,821,183	\$1,433,042,320	\$1,041,898,054	\$632,028,549 1	\$303,529,533	
Base rate	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	
Base tax	\$468,195,300	\$314,455,296	\$358,260,580	\$260,474,514	\$158,007,137	\$75,882,383	
Taxable value per barrel	\$108.09	\$87.46	\$78.10	\$51.50	\$31.60	\$15.27	
Progressive tax rate	26.6%	23.0%	19.2%	8.6%	0.6%1	-	
Progressive tax	\$497,397,040	\$289,102,592	\$275,726,004	\$89,595,168	\$4,057,416	\$0	
Tax before credits	\$965,592,340	\$603,557,888	\$633,986,584	\$350,069,682	\$162,064,553	\$75,882,383	
Credits applied	\$29,150,000	\$29,150,000	\$29,150,000	\$29,150,000	\$29,150,000	\$29,150,000	
Tax after credits	\$936,442,340	\$574,407,888	\$604,836,584	\$320,919,682	\$132,914,553	\$46,732,383	
Effective tax rate on net	50%	46%	42%	31%	21%	15%	
	January	February	March	April	May	June	Total
Oil Price	\$39.01	\$42.78	\$47.75	\$46.56	\$58.23	\$69.80	\$68.34
Total barrels per month	21,812,241	20,747,934	23,020,348	20,160,047	22,186,732	17,785,719 ।	252,970,029
Royalty & Federal barrels	2,848,947	2,848,947	2,848,947	2,848,947	2,848,947	2,848,947	34,187,360
Taxable barrels per month	18,963,294	17,898,987	20,171,402	17,311,100	19,337,785	14,936,772	218,782,669
Wellhead value	\$32.51	\$36.28	\$41.25 I	\$40.06	\$51.73	\$63.30	\$61.84
Gross value of taxable bbls	\$616,496,702	\$649,375,248	\$832,070,320	\$693,482,668	\$1,000,343,635	\$945,497,689 ।	\$13,178,367,102
Deductible Opex	\$170,833,333	\$170,833,333	\$170,833,333	\$170,833,333	\$170,833,333	\$170,833,333	\$2,050,000,000
Deductible Capex	\$145,833,333	\$145,833,333 ।	\$145,833,333 I	\$145,833,333	\$145,833,333	\$145,833,333	\$1,750,000,000
Taxable value	\$299,830,035	\$332,708,581	\$515,403,653	\$376,816,001	\$683,676,969	\$628,831,022	\$9,378,367,102
Base rate	25.0%	25.0%	25.0%	25.0%	25.0%1	25.0%	25.0%
Base tax	\$74,957,509	\$83,177,145	\$128,850,913	\$94,204,000	\$170,919,242	\$157,207,756	\$2,344,591,775
Taxable value per barrel	\$15.81	\$18.59	\$25.55	\$21.77	\$35.35	\$42.10	\$44.27
Progressive tax rate	-	_ !	_ I	-	2.1%	4.8%	7.1%
Progressive tax	\$0	\$0	\$0	\$0	\$14,642,885	\$30,434,227 ।	\$1,200,955,332
Tax before credits	\$74,957,509	\$83,177,145	\$128,850,913	\$94,204,000	\$185,562,128	\$187,641,982	\$3,545,547,108
Credits applied	\$29,150,000	\$29,150,000	\$29,150,000	\$29,150,000	\$29,150,000	\$29,150,000	\$349,800,000
Tax after credits	\$45,807,509	\$54,027,145	\$99,700,913	\$65,054,000	\$156,412,128	\$158,491,982	\$3,195,747,108
Effective tax rate on net	15%	16%	19%	17%	23%	25%	34%
						Less adjustments	\$83,792,561
						TOTAL TAX	\$3,111,954,547



### Summary



- Progressivity is not simple:
  - It reduces the cash margin per barrel in ways that leaves Alaska uncompetitive.
  - It is highly sensitive to price, production, and spending—making it difficult to predict for the State of Alaska and taxpayers.
  - It incentivizes spending—but not necessarily investments that lead to production.
  - It mutes the incentive to save costs or utilize technology.
  - It creates the decoupling dilemma.

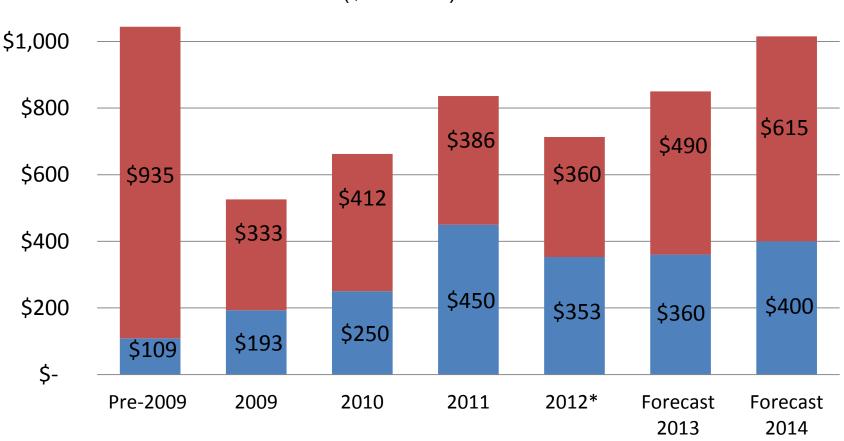


### **Production Tax Credits** Used and Forecast by Fiscal Year





(\$ millions)



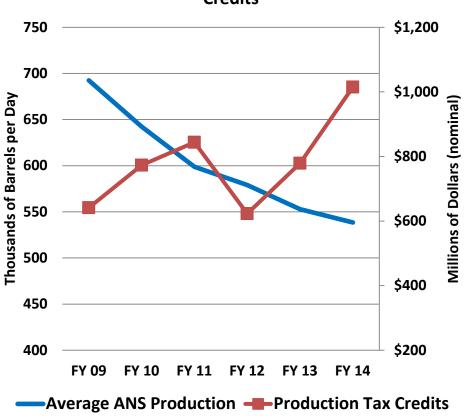
■ Tax Credit Certificates Refunded ■ Credits Applied Against Production Tax Liability



#### **Production Tax Credits**



### Average ANS Production and Tax Production Tax Credits



- Production tax credits have increased while production continues to decline.
- The North Slope needs significant additional investment for new production.
- Additional investment will increase the credit liability to the state and reduce revenues.



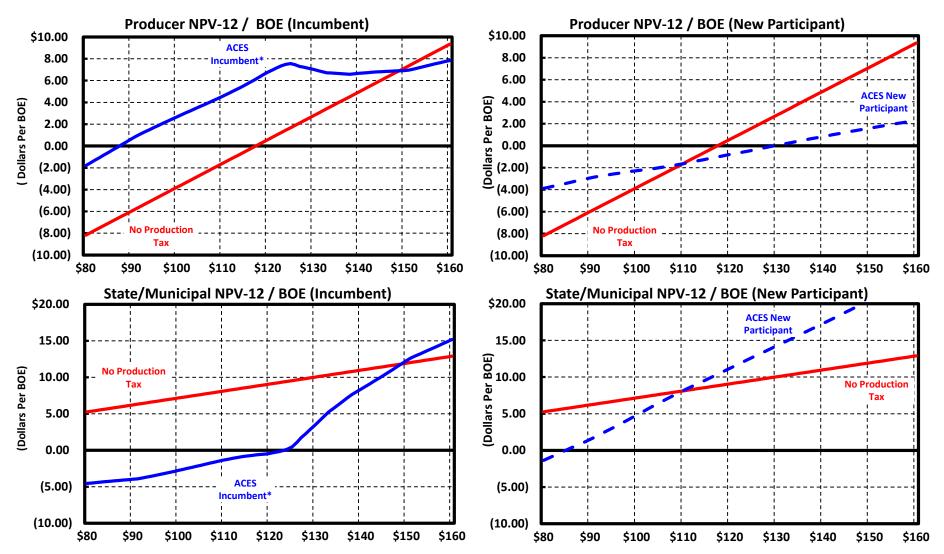
### **Production Tax Revenue Sensitivity**



- Rising prices + Declining production can equal lower revenue, considering...
- Alaska's current production tax revenues depend on:
  - Price
  - Production
  - Company Spending
- Tax credits depend on spending.
- Creates potential scenario where low prices coupled with high spending create significant revenue shortfalls for the state.
- Regardless of price, increased investment will lead to near term revenue shortfalls for the state.

#### The Economics of High Cost Light Oil Development





<sup>\*</sup> Analysis of incumbent production includes "buy-down" impact for reduced taxes on existing production.



# Senate Bill 21 and CS SB 21 (RES) Primary Provisions

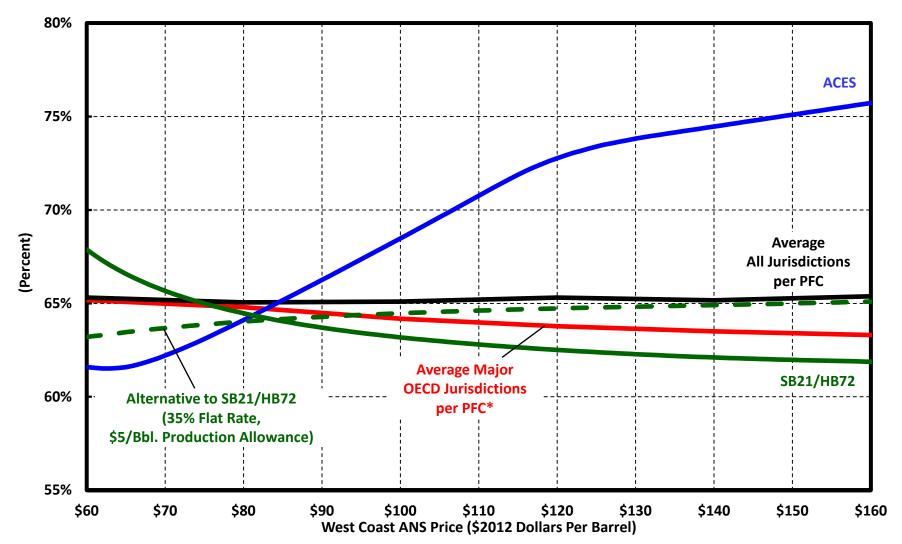


Provision	Current Tax System	SB 21	CS SB 21 Resources
Base Tax Rate	25%	25%	35%
Progressivity	Yes	No	No
Qualified Capital Credits	Yes, 20% of qualified capital spending.	No	No
Loss Carry Forward Credits	Yes, 25% of annual loss (transferred or state purchases)	Yes, 25% of annual loss (carried to production)	Yes, 35% of annual loss (carried to production)
Gross Revenue Exclusion	No	20% of GVPP, Units formed after Jan. 1, 2003 or new participating areas.	30% of GVPP, Units formed after Jan. 1, 2003, new participating areas, or expansion of existing participating areas.
Per Barrel Credit	No	No	\$5 per taxable barrel (applicable against tax liability only)

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# Average Government Take ACES v. SB21/HB72 and Alternative to SB21/HB72 for All Existing Producers (FY2015-FY2019) and Other Jurisdictions





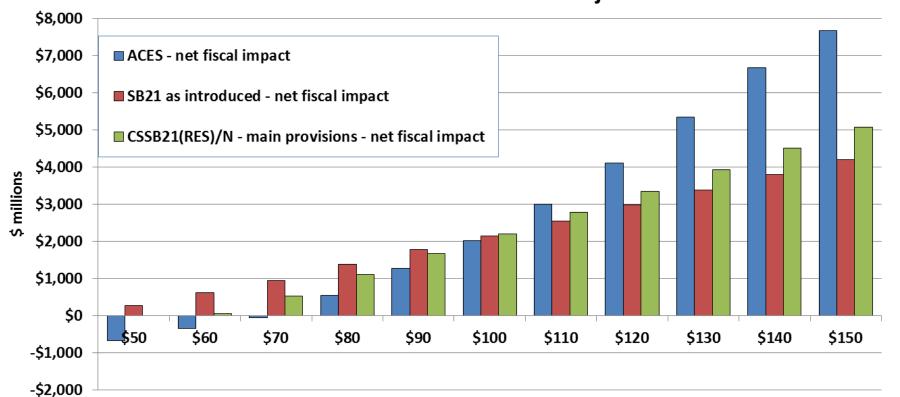
<sup>\*</sup> Australia, Canada (Alberta Conventional), Norway, United Kingdom and United States.



## Production Tax Revenue, less refunded and carried-forward credits



### FY15 ACES, SB21 and CSSB21(RES) - Production Tax Revenue with certain adjustments



#### **ANS WC Price**

Source: Fall 2012 forecast model modified for SB21 and CSSB21. Note, "Net fiscal impact" includes forecast revenue, less expected North Slope credit payments. For \$50, also includes expected liability for carried forward credits in excess tax liability for major producers. CSSB21(RES)/N "Main Provisions" does not include impact of new service industry CIT credit, or expansion of exploration credit.



\$50

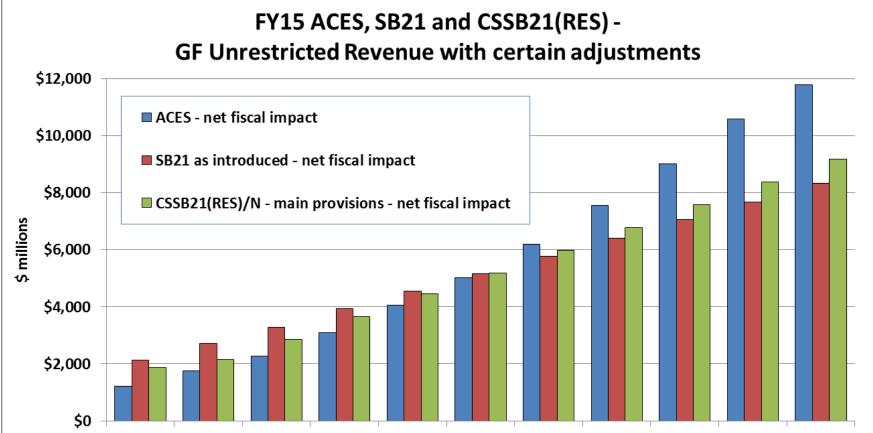
\$60

\$70

\$80

## General Fund Unrestricted Revenue, less refunded and carried-forward credits





Source: Fall 2012 forecast model modified for SB21 and CSSB21. Note, "Net fiscal impact" includes forecast revenue, less expected North Slope credit payments. For \$50, also includes expected liability for carried forward credits in excess tax liability for major producers. CSSB21(RES)/N "Main Provisions" does not include impact of new service industry CIT credit, or expansion of exploration credit.

\$100

**ANS WC Price** 

\$110

\$120

\$130

\$140

\$90

\$150





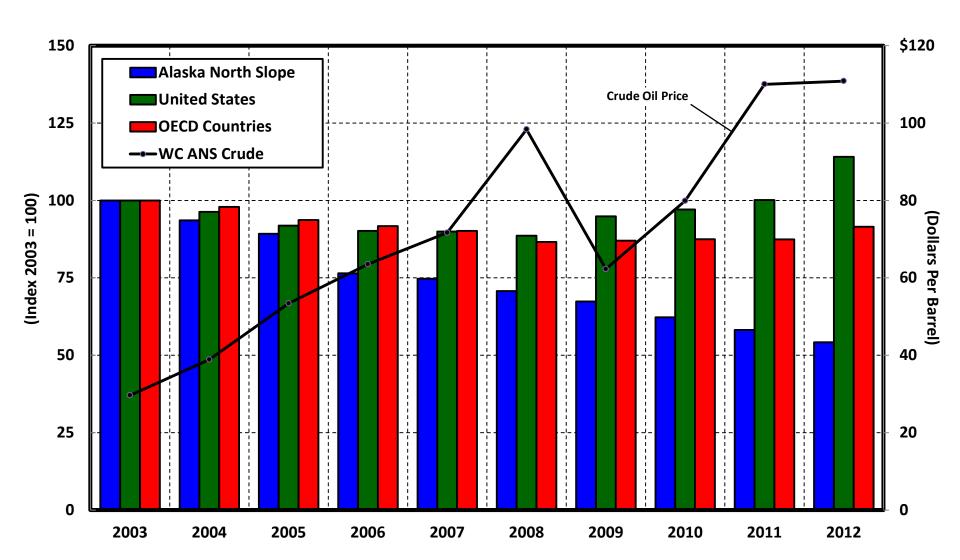
### Supplemental Slides

The following slides were presented by EconOne to the Senate Resources Committee on February 13, 2013

2/28/2013

# Crude Oil Production Alaska North Slope vs. United States and OECD Countries 2003 - 2012

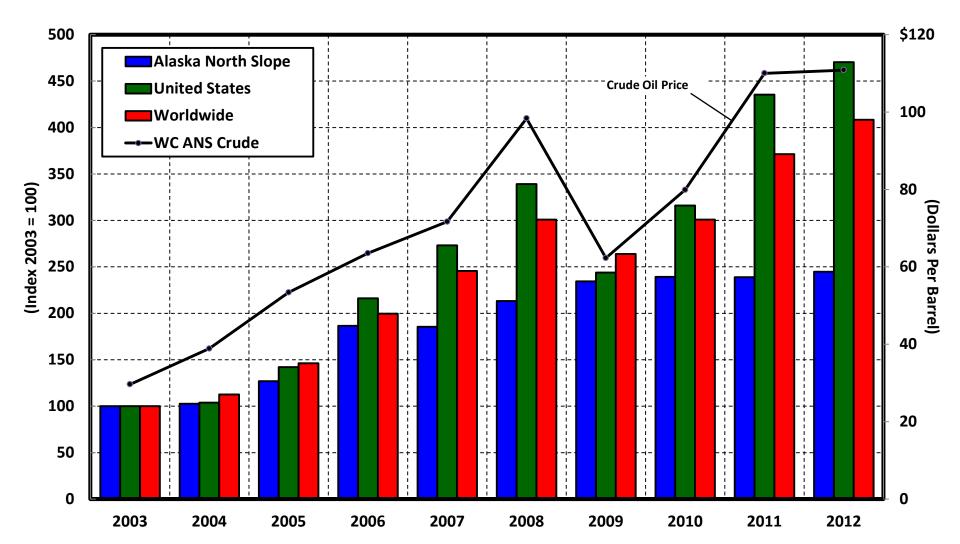




## Estimated Capital Spending for Exploration and Development Alaska North Slope vs. United States and Worldwide Spending\* 2003 - 2012



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<sup>\*</sup> North Slope based on tax return information; U.S. based on top 50 public companies; worldwide based on top 75 public companies

#### **Calculation of ACES Tax: Varying Prices**



Annual Taxable Production (Bbls)		50,000,000	50,000,000	50,000,000
West Coast ANS Price (\$/Bbl)		\$80.00	\$100.00	\$120.00
Transportation Costs (\$/Bbl)	-	10.00	10.00	10.00
Wellhead Value (\$/Bbl)	=	\$70.00	\$90.00	\$110.00
Operating Costs (\$/Bbl)	-	\$15.00	\$15.00	\$15.00
Capital Expenditures (\$/Bbl)	-	15.00	15.00	15.00
Taxable Value (\$/Bbl)	=	\$40.00	\$60.00	\$80.00
ACES Base Tax Rate (%)		25.0%	25.0%	25.0%
ACES Progressive Tax (%)	+	4.0%	12.0%	20.0%
Total Tax Rate (%)	=	29.0%	37.0%	45.0%
Total Wellhead Value (\$)		\$3,500,000,000	\$4,500,000,000	\$5,500,000,000
Operating Expenditures (\$)	-	750,000,000	750,000,000	750,000,000
Capital Expenditures (\$)	-	750,000,000	750,000,000	750,000,000
Production Tax Value (\$)	=	\$2,000,000,000	\$3,000,000,000	\$4,000,000,000
Production Tax Before Credits (PTV x Total Tax Rate) (\$	)	\$580,000,000	\$1,110,000,000	\$1,800,000,000
Capital Credits (20% x Capital Expenditures) (\$)	-	150,000,000	150,000,000	150,000,000
Production Tax After Credits (\$)	=	\$430,000,000	\$960,000,000	\$1,650,000,000
Effective Tax Rate After Credits (%)		21.5%	32.0%	41.3%

### Calculation of ACES Tax: Varying Costs \$100 West Coast ANS Price



Annual Taxable Production (Bbls)		50,000,000	50,000,000	50,000,000
West Coast ANS Price (\$/Bbl) Transportation Costs (\$/Bbl)	-	\$100.00 10.00	\$100.00 10.00	\$100.00 10.00
Wellhead Value (\$/Bbl)	=	\$90.00	\$90.00	\$90.00
Operating Costs (\$/Bbl) Capital Expenditures (\$/Bbl)	-	\$10.00 10.00	\$20.00 15.00	\$30.00 20.00
Taxable Value (\$/Bbl)	=	\$70.00	\$55.00	\$40.00
ACES Base Tax Rate (%) ACES Progressive Tax (%) Total Tax Rate (%)	+	25.0% 16.0% 41.0%	25.0% 10.0% 35.0%	25.0% 4.0% 29.0%
Total Wellhead Value (\$) Operating Expenditures (\$)	-	\$4,500,000,000 500,000,000	\$4,500,000,000	\$4,500,000,000 1,500,000,000
Capital Expenditures (\$)	-	500,000,000	750,000,000	1,000,000,000
Production Tax Value (\$)	=	\$3,500,000,000	\$2,750,000,000	\$2,000,000,000
Production Tax Before Credits (PTV x Total Tax Rate) (\$)	)	\$1,435,000,000	\$962,500,000	\$580,000,000
Capital Credits (20% x Capital Expenditures) (\$)	-	100,000,000	150,000,000	200,000,000
Production Tax After Credits (\$)	=	\$1,335,000,000	\$812,500,000	\$380,000,000
Effective Tax Rate After Credits (%)		38.1%	29.5%	19.0%

### Calculation of ACES Tax: Varying Costs \$80 West Coast ANS Price



Annual Taxable Production (Bbls)		50,000,000	50,000,000	50,000,000
West Coast ANS Price (\$/Bbl) Transportation Costs (\$/Bbl)	-	\$80.00 10.00	\$80.00 10.00	\$80.00 10.00
Wellhead Value (\$/Bbl)	=	\$70.00	\$70.00	\$70.00
Operating Costs (\$/Bbl) Capital Expenditures (\$/Bbl)	-	\$10.00 10.00	\$20.00 15.00	\$30.00 20.00
Taxable Value (\$/Bbl)	=	\$50.00	\$35.00	\$20.00
ACES Base Tax Rate (%) ACES Progressive Tax (%)	+ .	25.0% 8.0%	25.0%	25.0% 0.0%
Total Tax Rate (%)	=	33.0%	27.0%	25.0%
Total Wellhead Value (\$) Operating Expenditures (\$) Capital Expenditures (\$)	-	\$3,500,000,000 500,000,000 500,000,000	\$3,500,000,000 1,000,000,000 750,000,000	\$3,500,000,000 1,500,000,000 1,000,000,000
Production Tax Value (\$)	=	\$2,500,000,000	\$1,750,000,000	\$1,000,000,000
Production Tax Before Credits (PTV x Total Tax Rate) (\$) Capital Credits (20% x Capital Expenditures) (\$)	-	\$825,000,000 100,000,000	\$472,500,000 150,000,000	\$250,000,000 200,000,000
Production Tax After Credits (\$)	=	\$725,000,000	\$322,500,000	\$50,000,000
Effective Tax Rate After Credits (%)		29.0%	18.4%	5.0%

#### **Calculation of ACES Tax: Additional Capital Spending**



Initial Expenditure (\$)	Annual Taxable Production (Bbls)		50,000,000	50,000,000	50,000,000
WC ANS Price (\$/Bbl)         \$80.00         \$100.00         \$120.00           Tax Value Prior To Additional Expenditure (\$/Bbl)         \$40.00         \$60.00         \$80.00           Additional Capital Spending Per-Barrel of Existing Production (\$/Bbl)         - 5.00         5.00         5.00           Tax Value After Additional Expenditure         \$35.00         \$55.00         \$75.00           Taxes Before Additional Expenditure           Tax Rate (%)         29.0%         37.0%         45.0%           Production Tax Before Credits (\$)         \$580,000,000         \$1,110,000,000         \$1,800,000,000           Capital Credits (20% x Capital Expenditures) (\$)         - 300,000,000         300,000,000         \$1,500,000,000           Production Tax After Credits (\$)         \$27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         \$1,612,500,000           Production Tax Before Credits (\$)         \$472,500,000         \$612,500,000         \$1,622,500,000           Production Tax After Credits (\$)         \$152,500,000         \$17,622,500,000         \$17,622,500,000           Reduction in Taxes From Additional Expenditure         \$	• • • • • • • • • • • • • • • • • • • •	+			
Tax Value Prior To Additional Expenditure (\$/Bbl)         \$40.00         \$60.00         \$80.00           Additional Capital Spending Per-Barrel of Existing Production (\$/Bbl)         - 5.00         5.00         5.00           Tax Value After Additional Expenditure (\$/Bbl)         = \$35.00         \$55.00         \$75.00           Taxes Before Additional Expenditure           Tax Rate (%)         29.0%         37.0%         45.0%           Production Tax Before Credits (\$)         \$580,000,000         \$1,110,000,000         \$1,800,000,000           Capital Credits (20% x Capital Expenditures) (\$)         - 300,000,000         300,000,000         300,000,000           Production Tax After Credits (\$)         = \$280,000,000         \$810,000,000         \$1,500,000,000           Taxes After Additional Expenditure         27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         \$50,000,000         \$350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$00,000,000           Total Reduction in	Total Lease Expenditure (\$)	-	\$1,750,000,000	\$1,750,000,000	\$1,750,000,000
Additional Capital Spending Per-Barrel of Existing Production (\$/BbI) - 5.00 5.00 5.00 \$.00 \$.00 \$.00 \$.00 \$.00	WC ANS Price (\$/Bbl)		\$80.00	\$100.00	\$120.00
Taxes Before Additional Expenditure           Tax Rate (%)         29.0%         37.0%         45.0%           Production Tax Before Credits (\$)         \$580,000,000         \$1,110,000,000         \$1,800,000,000           Capital Credits (20% x Capital Expenditures) (\$)         300,000,000         300,000,000         300,000,000           Production Tax After Credits (\$)         \$27.0%         \$1,500,000,000           Taxes After Additional Expenditure         \$27.0%         \$5.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         \$350,000,000         350,000,000         \$350,000,000           Capital Credits (20% x Capital Expenditures) (\$)         \$122,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (\$0% x Capital Expenditures) (\$)         \$122,500,000         \$50,000,000         \$1,612,500,000           Production Tax After Credits (\$)         \$122,500,000         \$612,500,000         \$1,612,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Additional Credits         \$157,500,000         \$197,500,000         \$237,500,000           Total Reduction in Taxes After Credits	,	-		*	*
Tax Rate (%)         29.0%         37.0%         45.0%           Production Tax Before Credits (\$)         \$580,000,000         \$1,110,000,000         \$1,800,000,000           Capital Credits (20% x Capital Expenditures) (\$)         - 300,000,000         300,000,000         300,000,000           Production Tax After Credits (\$)         = \$280,000,000         \$810,000,000         \$1,500,000,000           Tax Rate (%)         27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Reduction in Taxes After Credits         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure         63%         79%         95%           Due to Change in Taxes (Buy Down Effect)         43%         59%         75%	Tax Value After Additional Expenditure (\$/Bbl)	=	\$35.00	\$55.00	\$75.00
Production Tax Before Credits (\$)         \$580,000,000         \$1,110,000,000         \$1,800,000,000           Capital Credits (20% x Capital Expenditures) (\$)         - 300,000,000         300,000,000         300,000,000           Production Tax After Credits (\$)         = \$280,000,000         \$810,000,000         \$1,500,000,000           Taxes After Additional Expenditure         27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Additional Credits         + \$0,000,000         \$0,000,000         \$237,500,000           Total Reduction in Taxes After Credits         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure         63%         79%         95%           Due to Change in Taxes (Buy Down Effect)         43%         59%         75%	Taxes Before Additional Expenditure				
Capital Credits (20% x Capital Expenditures) (\$)         - 300,000,000         300,000,000         300,000,000           Production Tax After Credits (\$)         = \$280,000,000         \$810,000,000         \$1,500,000,000           Taxes After Additional Expenditure         27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Additional Credits         + 50,000,000         \$0,000,000         \$0,000,000         \$0,000,000           Total Reduction in Taxes After Credits         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure         63%         79%         95%           Due to Change in Taxes (Buy Down Effect)         43%         59%         75%	Tax Rate (%)		29.0%	37.0%	45.0%
Taxes After Additional Expenditure           Tax Rate (%)         27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Additional Credits         + 50,000,000         50,000,000         50,000,000           Total Reduction in Taxes After Credits         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure Due to Change in Taxes (Buy Down Effect)         63%         79%         95%	( )	-	. , ,		
Tax Rate (%)         27.0%         35.0%         43.0%           Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Additional Credits         + 50,000,000         \$0,000,000         50,000,000         \$237,500,000           Total Reduction in Tax as % of Expenditure         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure         63%         79%         95%           Due to Change in Taxes (Buy Down Effect)         43%         59%         75%	Production Tax After Credits (\$)	=	\$280,000,000	\$810,000,000	\$1,500,000,000
Production Tax Before Credits (\$)         \$472,500,000         \$962,500,000         \$1,612,500,000           Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Additional Credits         + 50,000,000         50,000,000         50,000,000           Total Reduction in Taxes After Credits         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure Due to Change in Taxes (Buy Down Effect)         63%         79%         95%           75%	Taxes After Additional Expenditure				
Capital Credits (20% x Capital Expenditures) (\$)         - 350,000,000         350,000,000         350,000,000           Production Tax After Credits (\$)         = \$122,500,000         \$612,500,000         \$1,262,500,000           Reduction in Taxes From Additional Expenditure         \$107,500,000         \$147,500,000         \$187,500,000           Before Credits Additional Credits         + 50,000,000         \$0,000,000         \$0,000,000           Total Reduction in Taxes After Credits         = \$157,500,000         \$197,500,000         \$237,500,000           Reduction in Tax as % of Expenditure Due to Change in Taxes (Buy Down Effect)         63%         79%         95%           75%         75%	Tax Rate (%)		27.0%	35.0%	43.0%
Reduction in Taxes From Additional Expenditure         Before Credits       \$107,500,000       \$147,500,000       \$187,500,000         Additional Credits       + 50,000,000       50,000,000       50,000,000         Total Reduction in Taxes After Credits       = \$157,500,000       \$197,500,000       \$237,500,000         Reduction in Tax as % of Expenditure Due to Change in Taxes (Buy Down Effect)       63%       79%       95%         75%       75%	· ·	-			
Before Credits       \$107,500,000       \$147,500,000       \$187,500,000         Additional Credits       + 50,000,000       50,000,000       50,000,000         Total Reduction in Tax as % of Expenditure Due to Change in Taxes (Buy Down Effect)       63%       79%       95%         75%       75%	Production Tax After Credits (\$)	=	\$122,500,000	\$612,500,000	\$1,262,500,000
Additional Credits       +       50,000,000       50,000,000       50,000,000         Total Reduction in Taxes After Credits       =       \$157,500,000       \$197,500,000       \$237,500,000         Reduction in Tax as % of Expenditure Due to Change in Taxes (Buy Down Effect)       63%       79%       95%         75%       75%	Reduction in Taxes From Additional Expenditure				
Total Reduction in Taxes After Credits = \$157,500,000 \$197,500,000 \$237,500,000  Reduction in Tax as % of Expenditure					
Reduction in Tax as % of Expenditure  Due to Change in Taxes (Buy Down Effect)  63%  43%  79%  95%  75%	Additional Credits	+	50,000,000	50,000,000	50,000,000
Due to Change in Taxes (Buy Down Effect) 43% 59% 75%	Total Reduction in Taxes After Credits	=	\$157,500,000	\$197,500,000	\$237,500,000
Due to Change in Taxes (Buy Down Effect) 43% 59% 75%					
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