

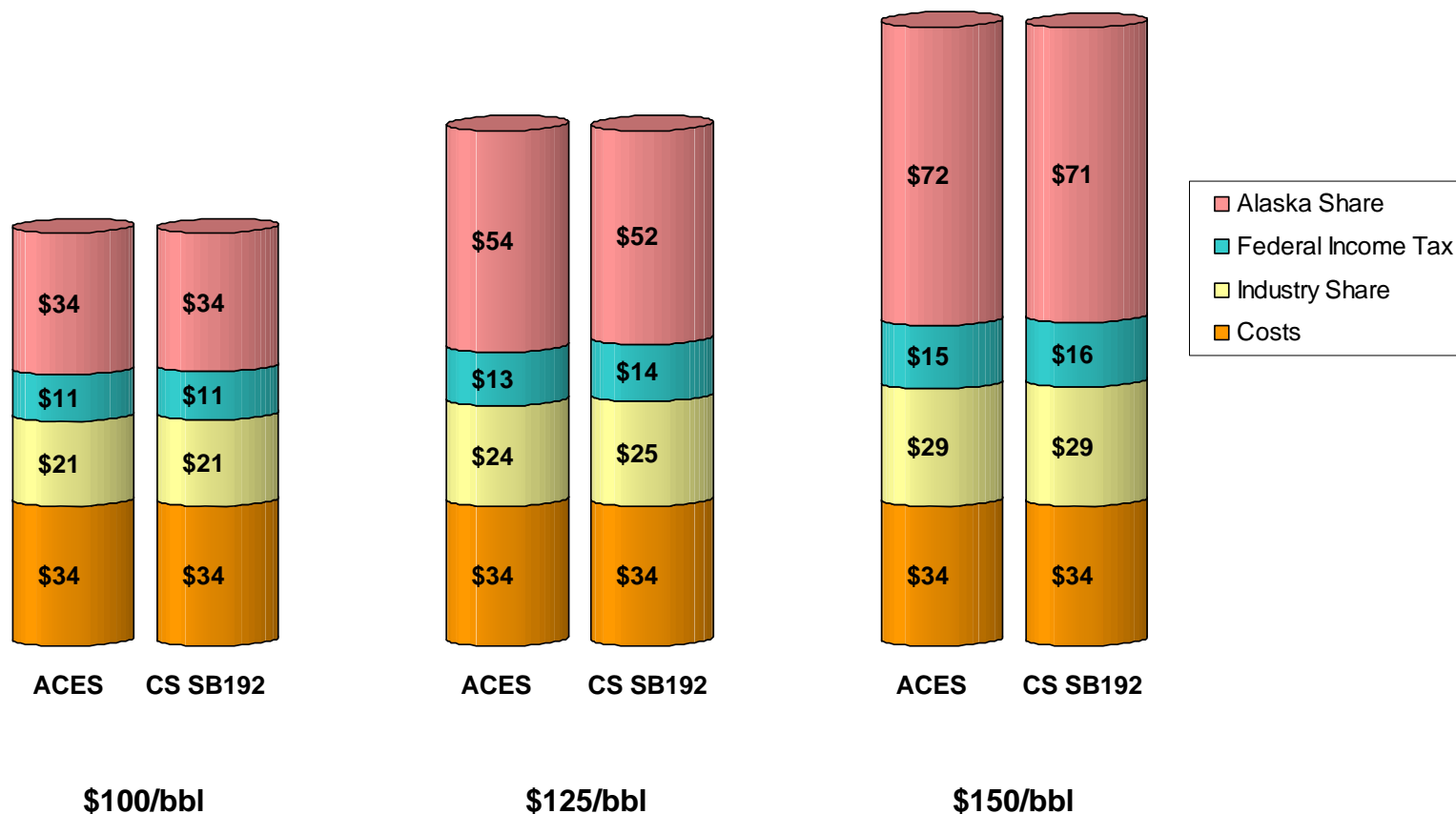
Senate Resources

CS SB192 and Potential Amendments

Bob Heinrich, VP Finance
Scott Jepsen, VP External Affairs
ConocoPhillips Alaska

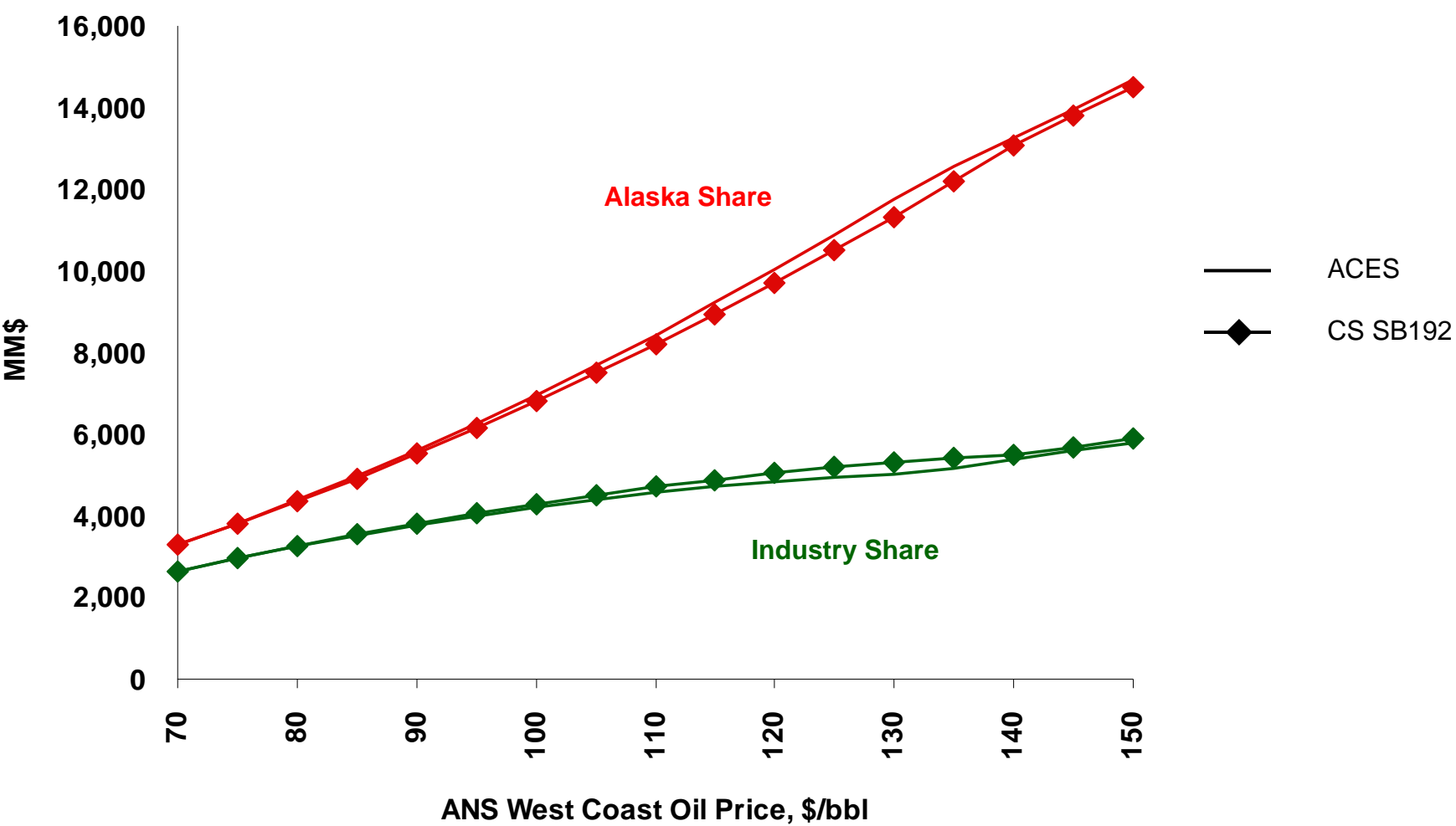
March 1, 2012

CS SB192 has Minimal Impact



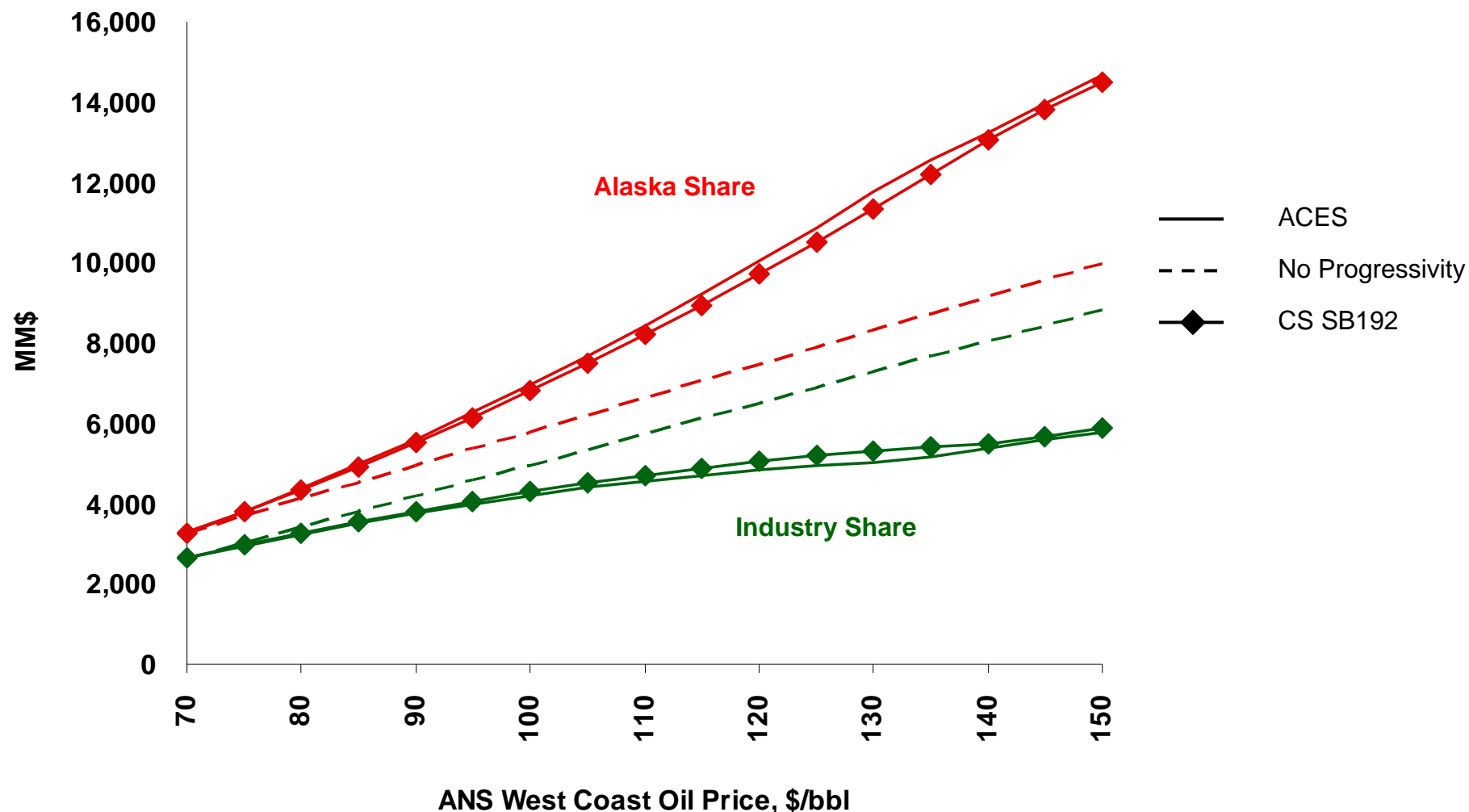
ANS West Coast Oil Price

Alaska / Industry Share



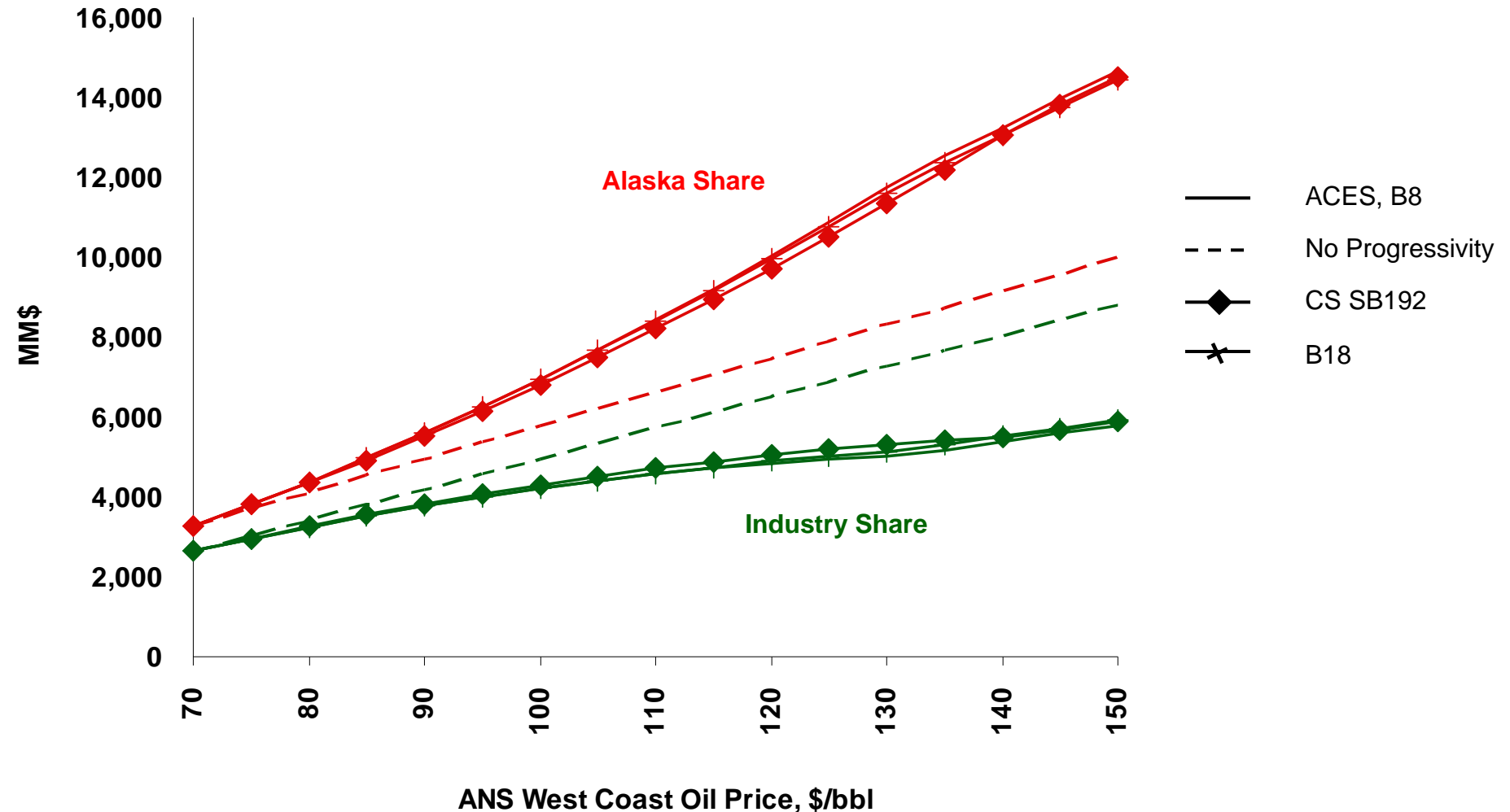
CS SB192 has minimal impact

Alaska / Industry Share



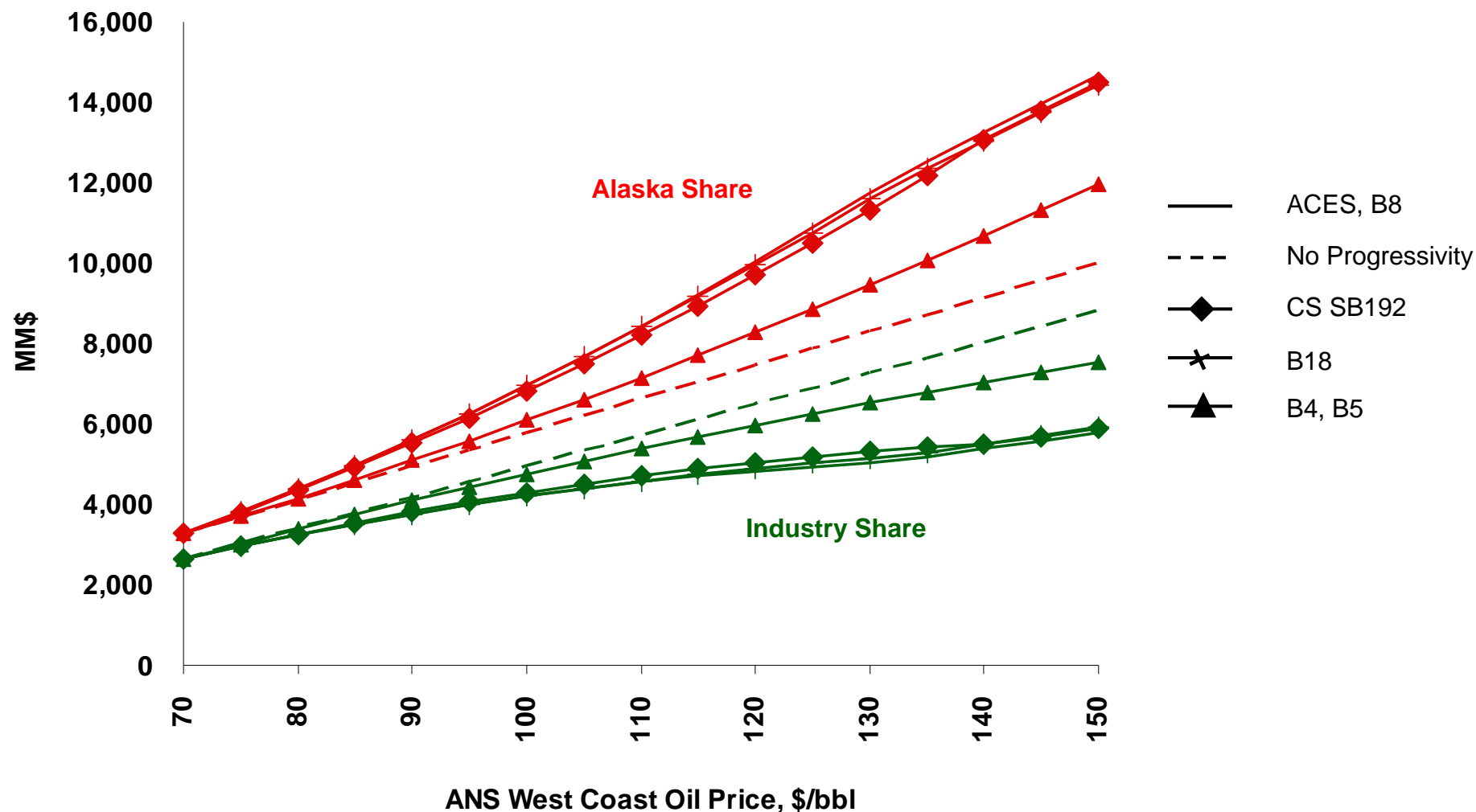
Both Alaska and industry share in the upside with no progressivity

Alaska / Industry Share



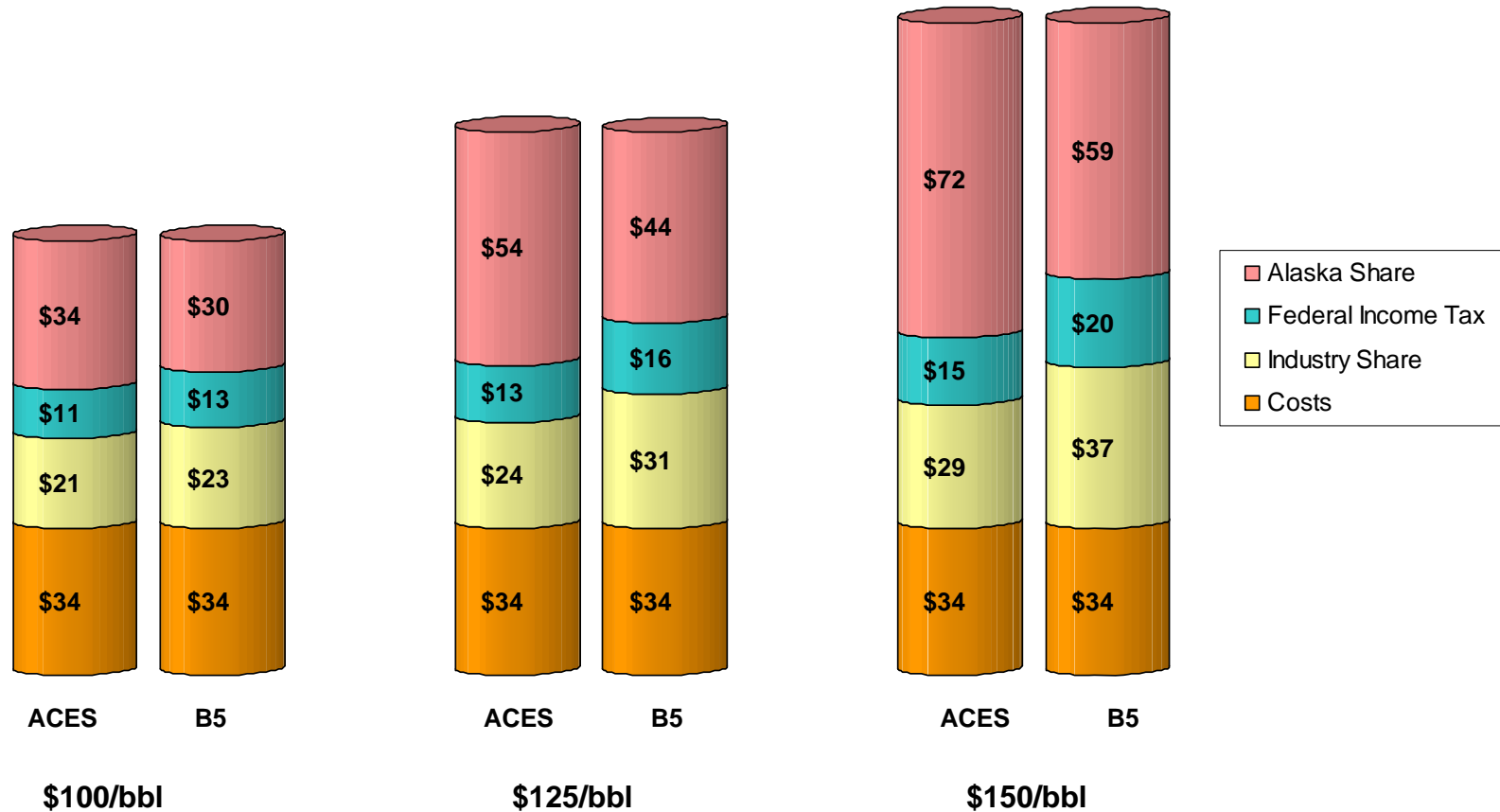
B8 and B18 amendments have negligible impact

Alaska / Industry Share



Bracketed progressivity makes a meaningful impact

Bracketed Progressivity is Meaningful



ANS West Coast Oil Price

- Bracketed progressivity has the potential to have a positive, material impact on severance tax
- Inflation indexing progressivity trigger points makes sense
- Progressivity is the problem - the other proposed amendments do not fix the problem
- CS SB192 as currently proposed will not change investment climate