

HB 110



Proposed Changes to the Oil & Gas Production Tax



*Presentation to the
House Finance Committee
Saturday, March 26, 2011
Alaska Department of Revenue*



Outline for Presentation



- Goals and Rationale for HB110
- HB110 Overview
- Outlook and Conclusion



HB 110 Goals



1. Improve investment climate
2. Increase production
3. Create jobs for Alaskans



The Problem



1. Oil production is declining in Alaska, faster than the rest of the U.S.
2. Higher taxes have chilled investment in Alaska
3. Alaska's economy is fueled by a robust oil patch, however the pipeline currently runs two-thirds EMPTY.
4. Low through-put levels increase maintenance costs and threaten a shutdown.



The Solution

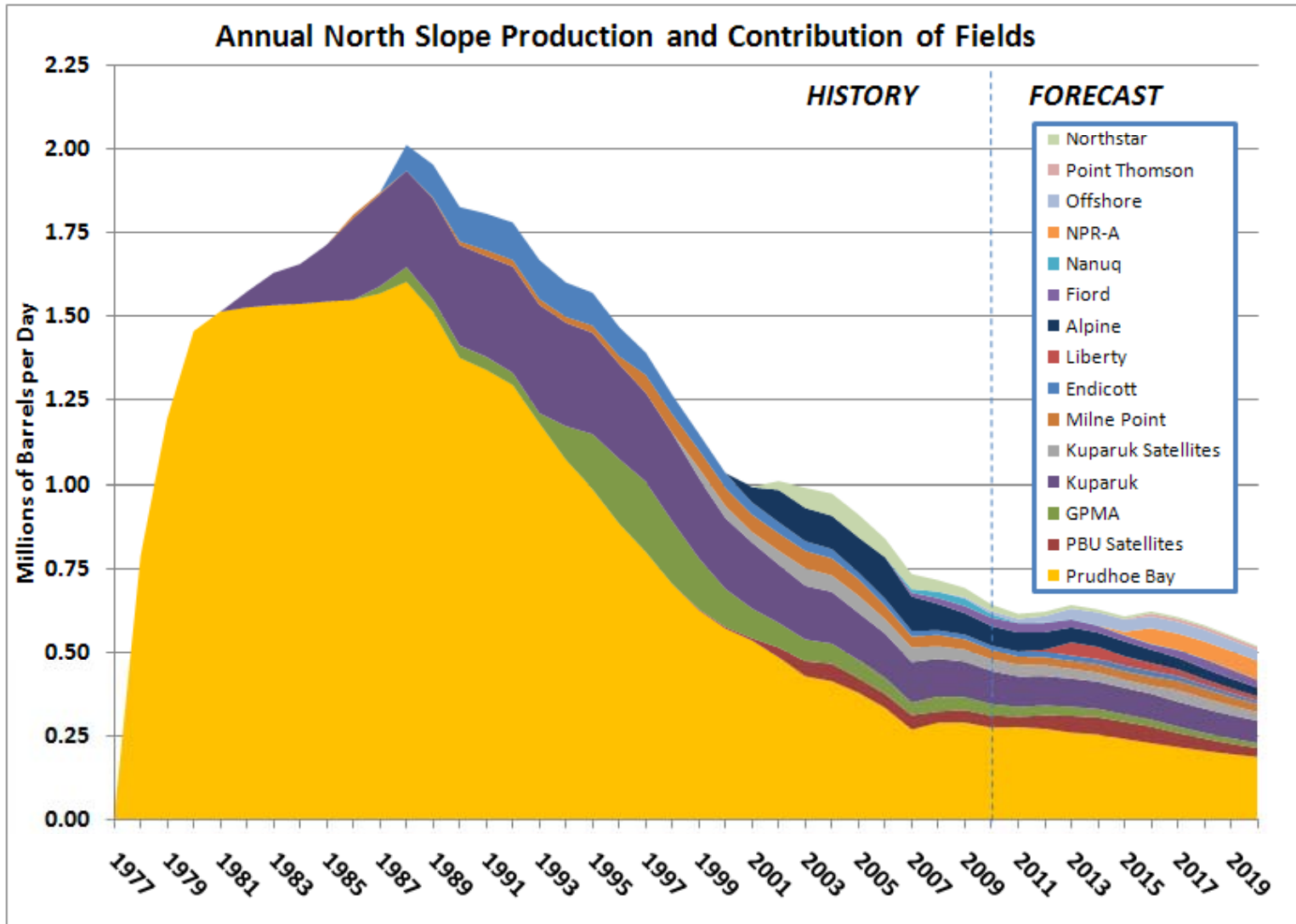


We MUST:

1. Reform our oil taxes to be globally competitive.
2. Provide tax credits for drilling in technically challenged fields.
3. Lower the tax rate for drilling new, untapped fields.
4. Cap taxes to encourage more immediate investment at higher oil prices.



North Slope Production

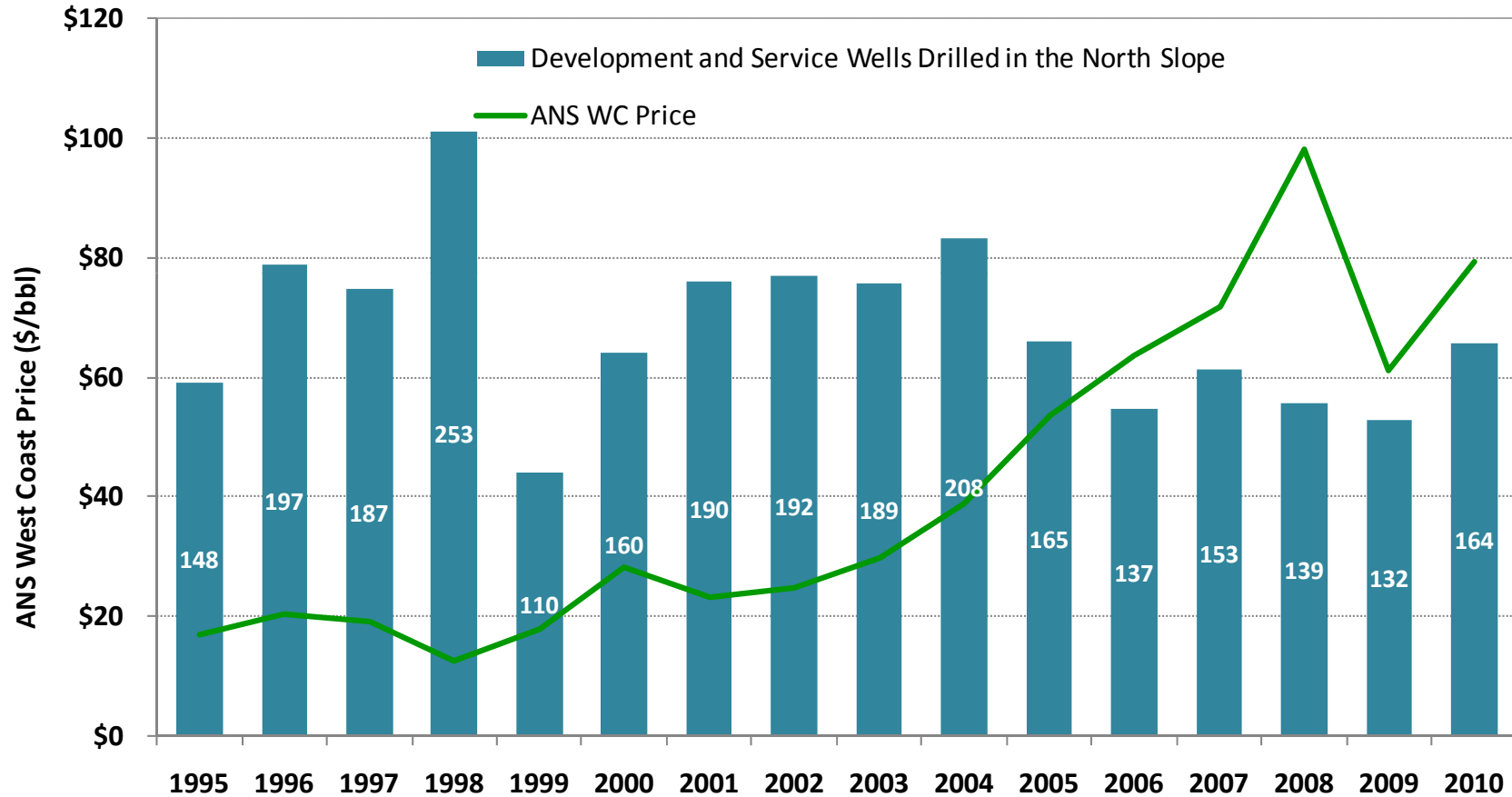


3/26/2011

Source: Fall 2010 Revenue Sources Book



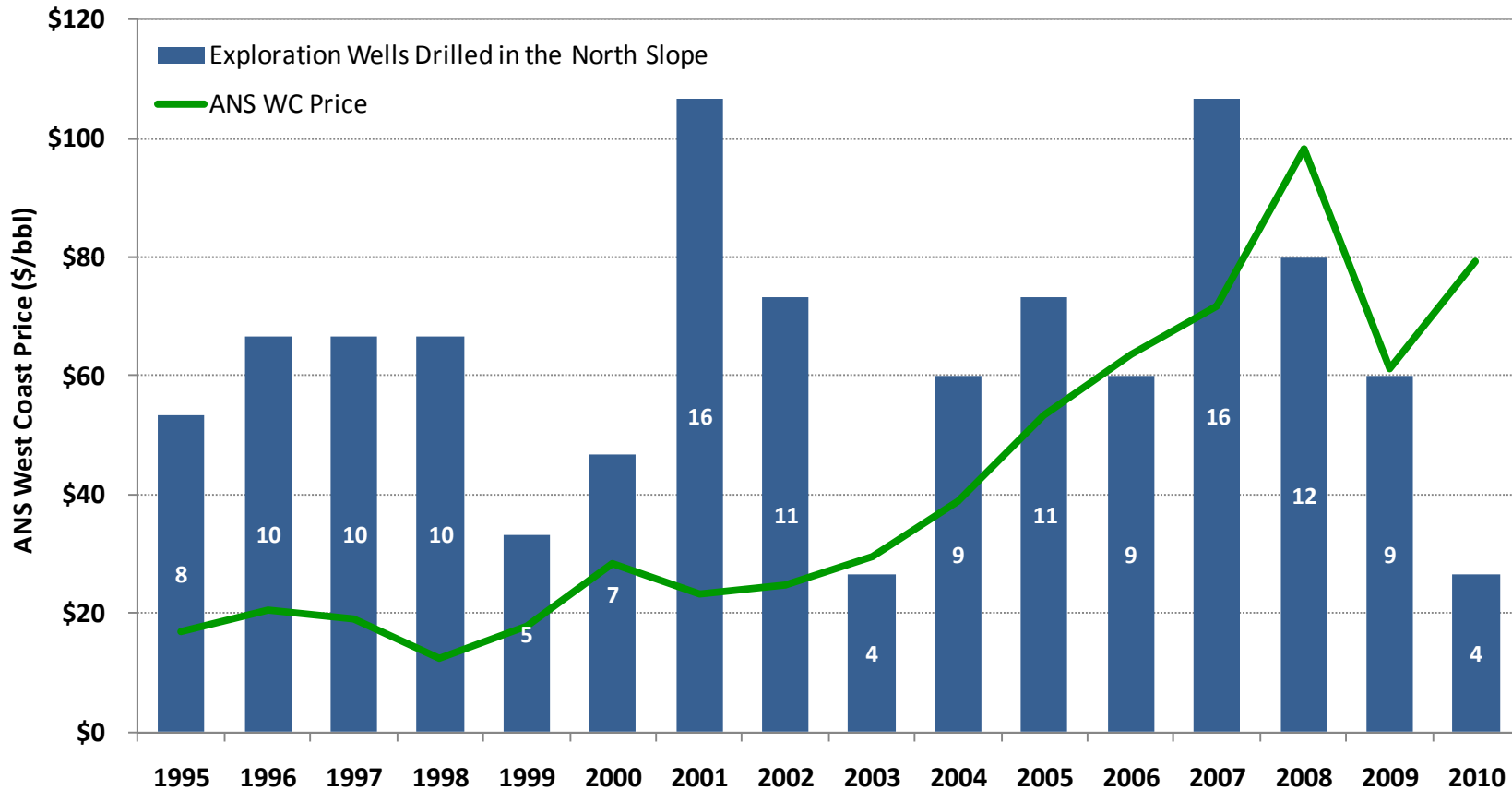
North Slope Development Drilling



Source: Alaska Oil and Gas Conservation Commission (revised)



North Slope Exploration Drilling



Source: Alaska Oil and Gas Conservation Commission (revised)



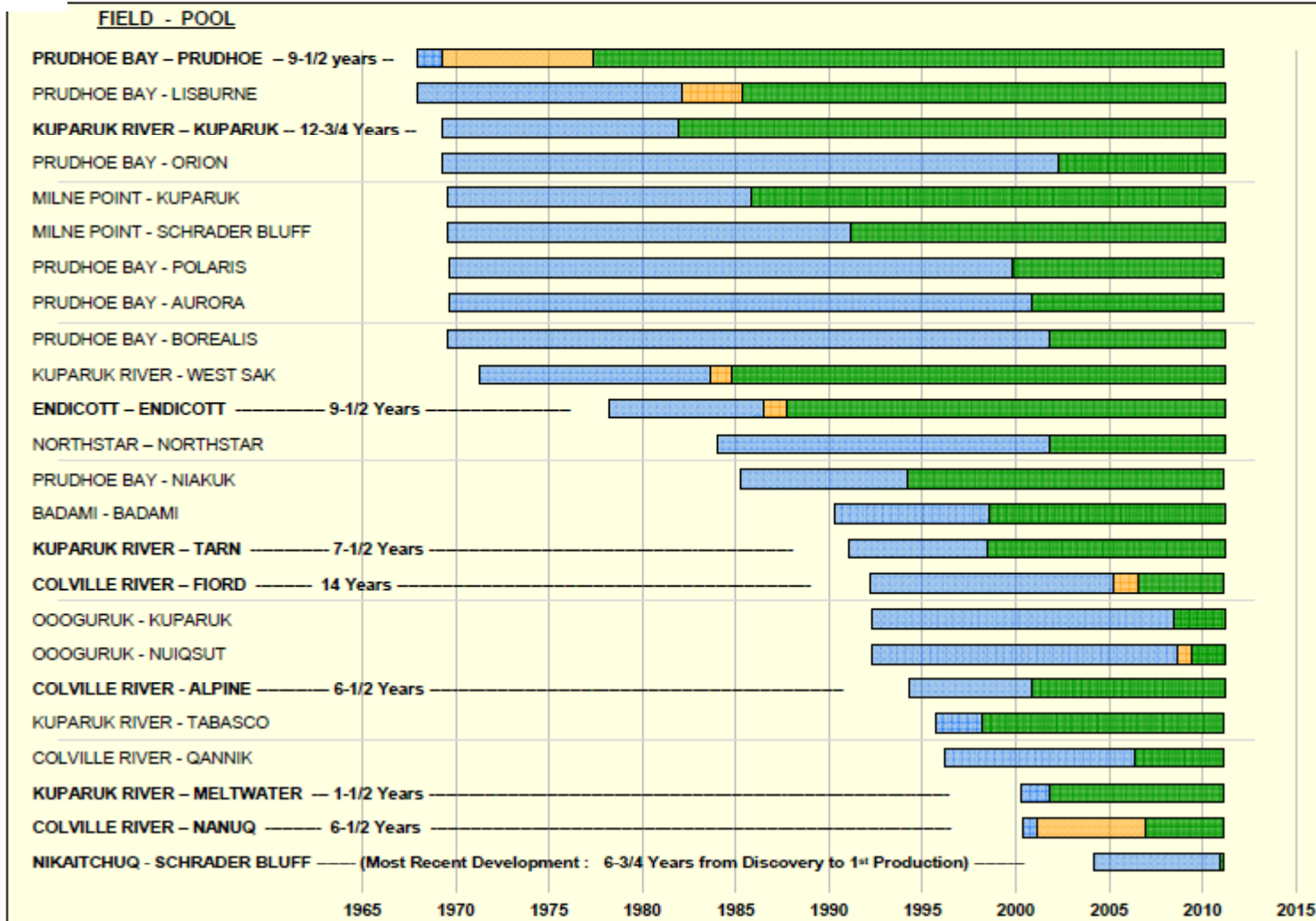
There's lots of oil left in Alaska...



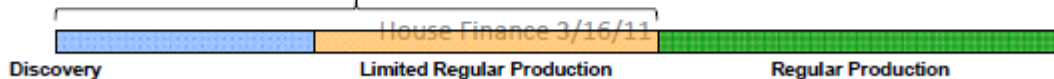
- Cumulative production through 2010 has been over 16 billion barrels
- Remaining North Slope recoverable volumes exceed 5 billion barrels
- Geology-based estimates of total oil volumes are much higher. For instance, we do not include any of the approximately 20 billion barrels in the giant Ugnu deposit, or offshore volumes from the Chukchi or Beaufort Seas, in our forecast



Development Timeline for North Slope Oil Fields



Average = 11 years (neglecting the 5 longest)





Outline for Presentation



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Main proposed changes

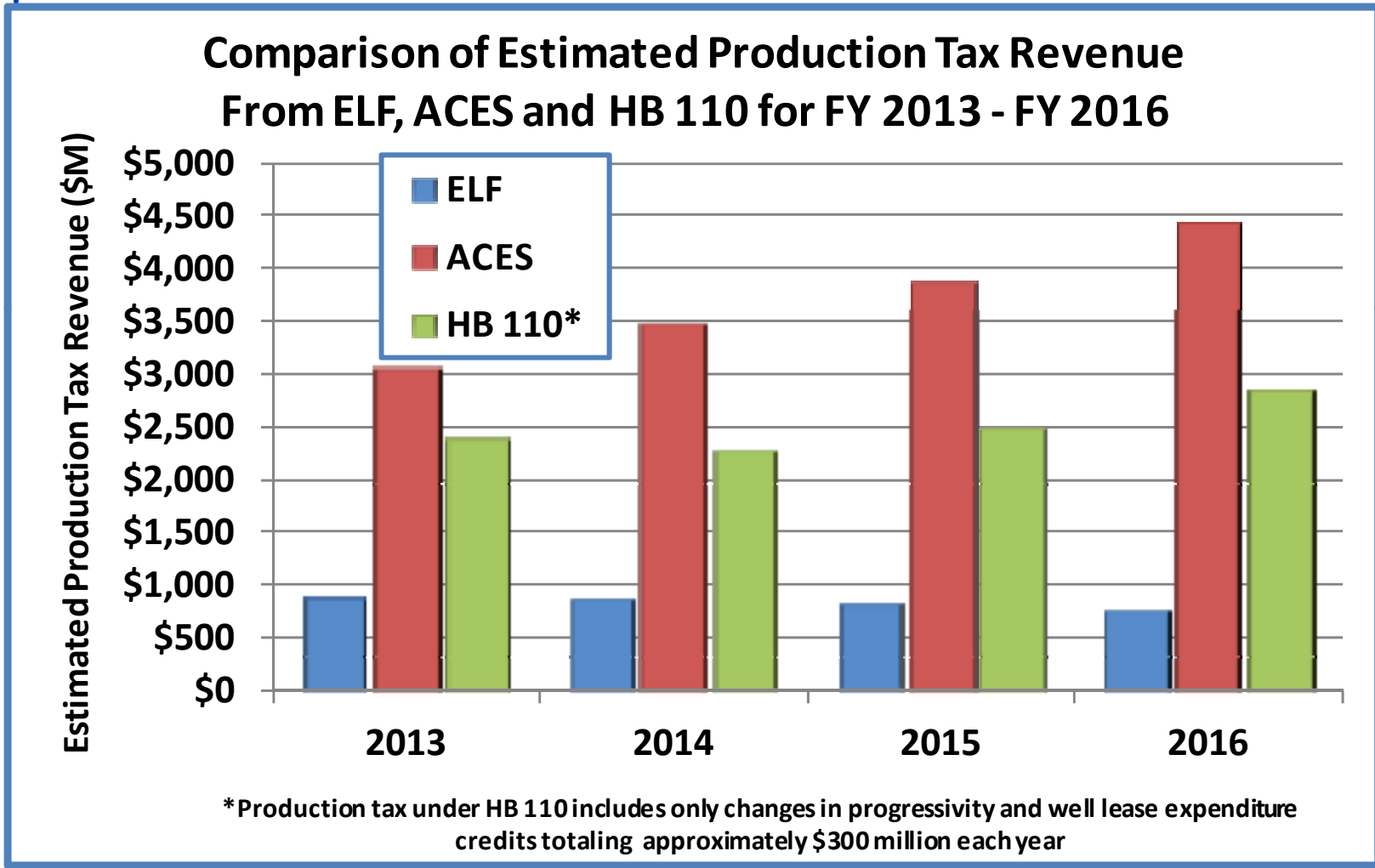


| | |
|--------------------------------------|--|
| Progressivity Rates & Cap | Progressivity levied as discrete brackets, rather than as a continuous function, and applied only to incremental revenue. 2013 |
| Base Tax Rate | Base tax rate of 15%, plus progressivity for leases or properties neither unitized nor producing as of 12/31/2008. Base rate of 25% plus progressivity for currently producing fields. 2013 |
| Tax Credits | Extension of 40% well lease expenditure tax credits to North Slope. Tax credits can be claimed in a single year instead of two years. 2012 2011 |
| Tax Calculation | Yearly tax calculation based on average prices and costs, instead of monthly tax calculation impacted by short term price and cost peaks. 2013 |

- 2011** Effective 1/1/2011 for expenditures made after 12/31/2010.
- 2012** Effective 1/1/2012 for expenditures made after 12/31/2011.
- 2013** Effective 1/1/2013, applies to production after 12/31/2012.



HB 110 compared to ELF and ACES



Based on Fall 2010 Revenue Forecast assumptions. This analysis **does not include** any incremental production as a result of bill passage.



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- Goals and Rationale for SB 49
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HB 110 Fiscal Projections



- General Fund Revenue, General Fund Appropriations, and Savings Balances (CBR / SBR only).
- Based on 10-year Fiscal Model developed by DOR Tax Division, DOR Treasury, and OMB.
- Incorporates preliminary Spring 2011 revenue forecast, production forecast, and investment forecasts.
- Spending projections using Legislative Finance presentation from March 1, 2011.
- Key provisions of HB 110 / SB 49 added – tax rate change, tax calculation, well lease expenditure credit.
- Alternative production scenarios & associated costs developed to evaluate various possible outcomes



Preliminary Spring 2011 forecast compared to Fall 2010 forecast



ANS Price Forecast (nominal \$ per barrel)

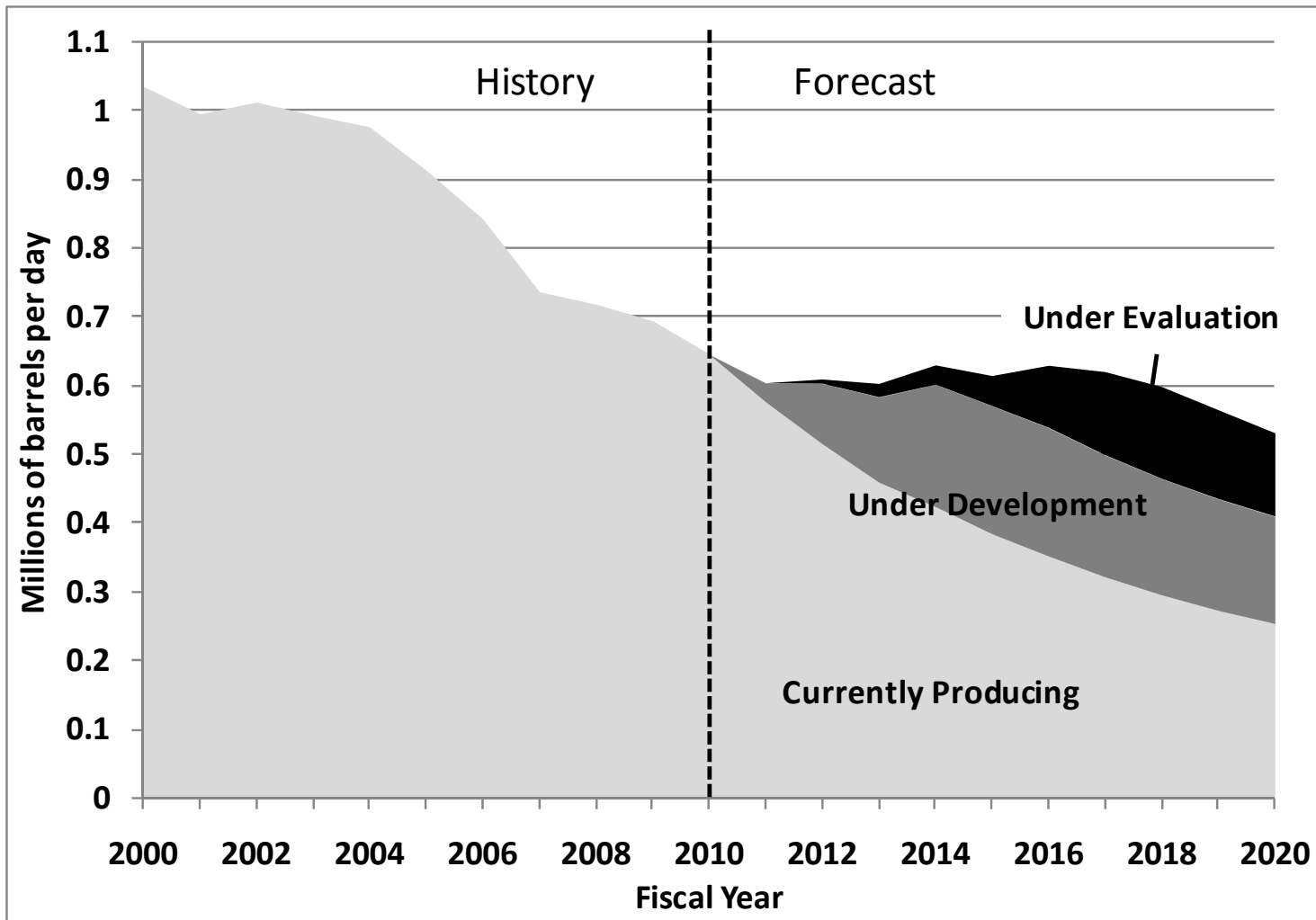
| | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 |
|--------------------------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Fall 2010 | 77.96 | 82.67 | 87.86 | 92.41 | 97.34 | 100.08 | 102.9 | 105.8 | 108.78 | 111.84 |
| Preliminary Spring 2011 | \$91.13 | \$94.70 | \$95.79 | \$96.33 | \$100.76 | \$103.60 | \$106.52 | \$109.52 | \$112.60 | \$115.76 |
| \$ change | \$13.17 | \$12.03 | \$7.93 | \$3.92 | \$3.42 | \$3.52 | \$3.62 | \$3.72 | \$3.82 | \$3.92 |
| % change | 16.9% | 14.6% | 9.0% | 4.2% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% |

ANS Production Forecast (million barrels per day)

| | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Fall 2010 | 0.616 | 0.622 | 0.642 | 0.629 | 0.608 | 0.623 | 0.607 | 0.582 | 0.551 | 0.520 |
| Preliminary Spring 2011 | 0.602 | 0.608 | 0.601 | 0.628 | 0.613 | 0.628 | 0.618 | 0.597 | 0.563 | 0.530 |
| Volume change | (0.014) | (0.014) | (0.041) | (0.001) | 0.005 | 0.005 | 0.011 | 0.015 | 0.012 | 0.010 |
| Percent change | -2.2% | -2.3% | -6.3% | -0.1% | 0.8% | 0.8% | 1.9% | 2.5% | 2.2% | 1.9% |



Forecasted ANS Production FY 2010 - 2020

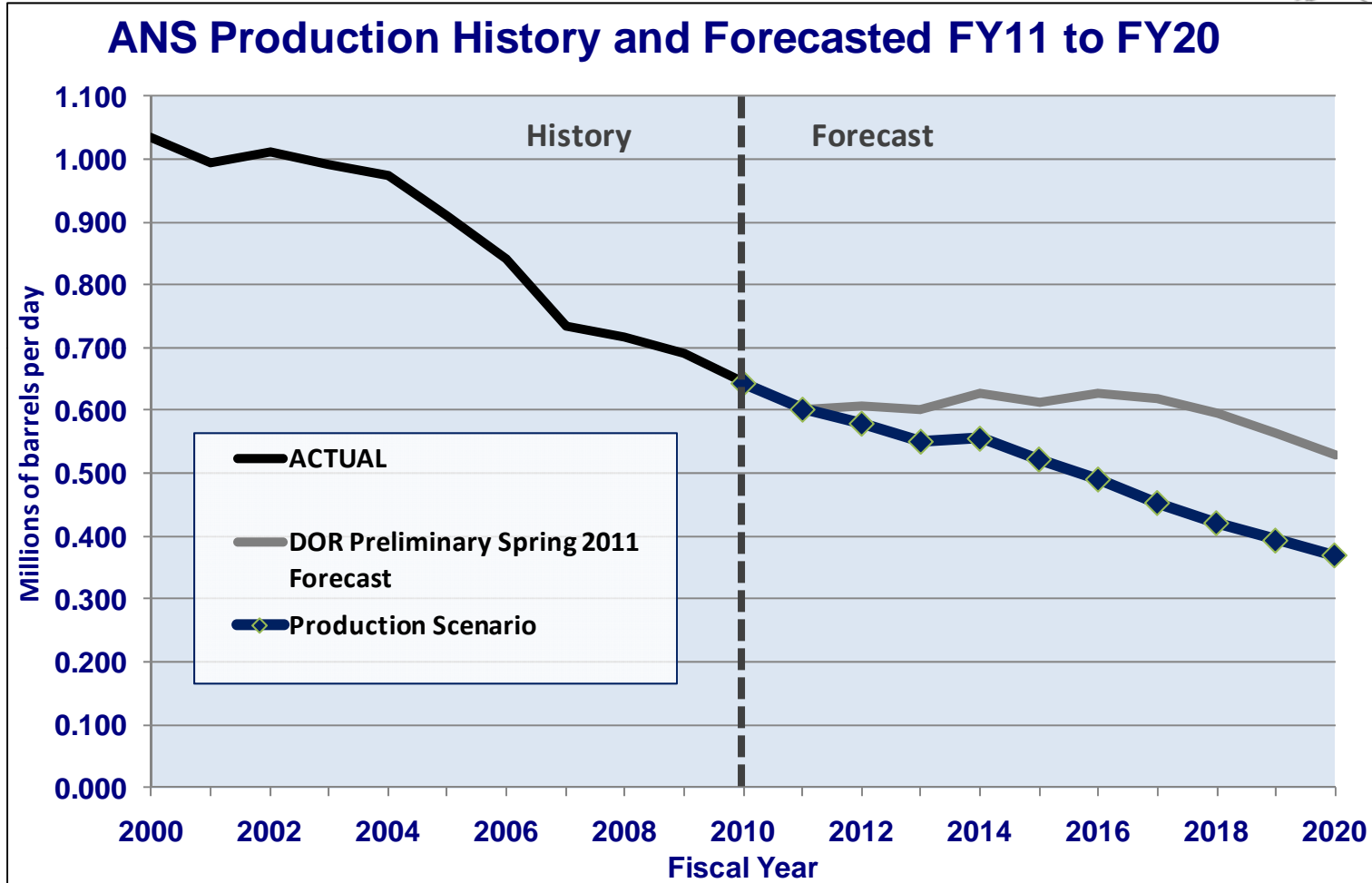


3/26/2011

Source: Preliminary Spring 2011 Revenue Forecast



Scenario 1: ACES Tax Structure, No “Under Evaluation” and only 75% of “Under Development” Production *



*Assumes that the “Under Evaluation” component of the DOR forecast does not materialize and only 75% of “Under Development” component materializes.

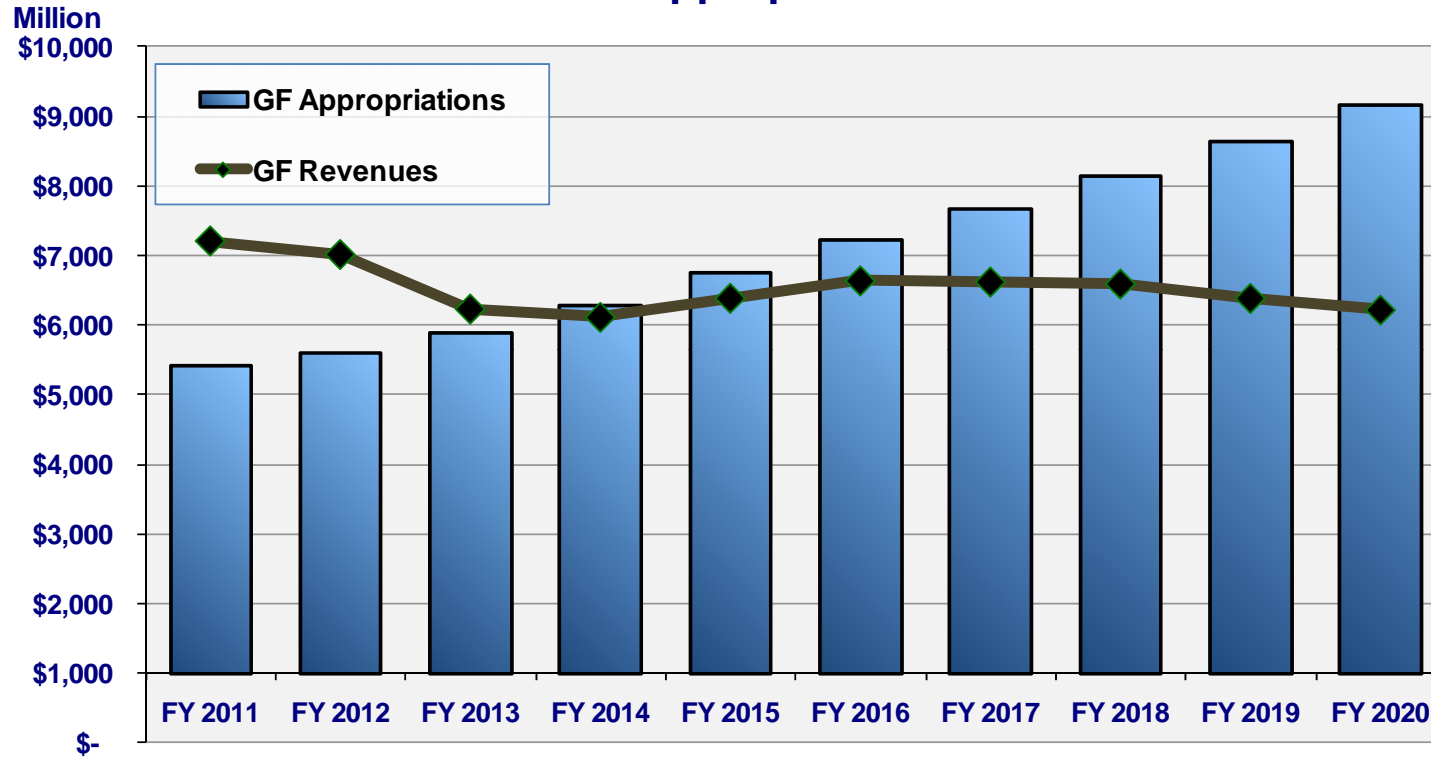


Scenario 1: ACES Tax Structure, No "Under Evaluation" and only 75% of "Under Development" Production *

Tax: ACES / Prices: Prelim Spring 2011 / Budget: LFD projection



GF Revenue versus Appropriations FY11 to FY20



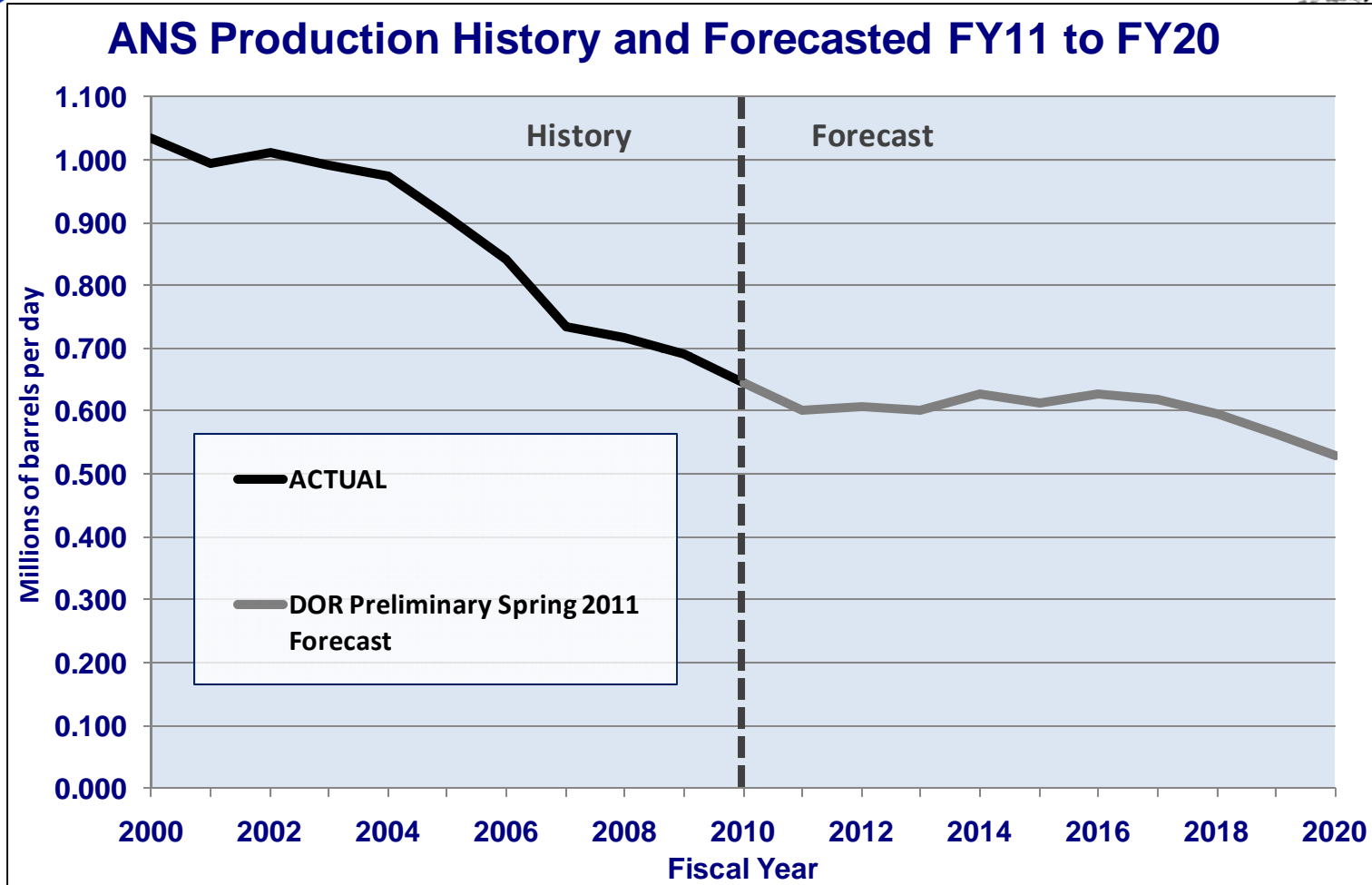
Annual appropriations exclude deposits to Public Education Fund and other special purpose appropriations such as to the Constitutional Budget Reserve or Statutory Budget Reserve.

| | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|
| Forecast Oil Production (barrels / day) | 602,377 | 580,006 | 551,336 | 556,042 | 522,950 | 491,052 | 453,605 | 421,445 | 393,741 | 370,091 |
| Forecast Oil Price (ANS \$ / bbl) | \$ 91.13 | \$ 94.70 | \$ 95.79 | \$ 96.33 | \$ 100.76 | \$ 103.60 | \$ 106.52 | \$ 109.52 | \$ 112.60 | \$ 115.76 |
| <i>(Amounts below in \$ Millions)</i> | | | | | | | | | | |
| General Fund Revenues | \$ 7,207 | \$ 7,012 | \$ 6,229 | \$ 6,111 | \$ 6,383 | \$ 6,634 | \$ 6,618 | \$ 6,589 | \$ 6,382 | \$ 6,215 |
| General Fund Expenses | \$ 5,403 | \$ 5,596 | \$ 5,894 | \$ 6,286 | \$ 6,752 | \$ 7,224 | \$ 7,664 | \$ 8,132 | \$ 8,629 | \$ 9,164 |
| Budget Surplus / (Deficit) | \$ 1,804 | \$ 1,417 | \$ 335 | \$ (175) | \$ (369) | \$ (590) | \$ (1,047) | \$ (1,543) | \$ (2,247) | \$ (2,949) |
| TOTAL RESERVES (CBRF & SBR) | \$ 13,283 | \$ 15,291 | \$ 16,252 | \$ 16,741 | \$ 17,075 | \$ 17,231 | \$ 16,975 | \$ 16,272 | \$ 14,890 | \$ 12,775 |

*Assumes that the "Under Evaluation" component of the DOR forecast does not materialize and only 75% of "Under Development" component materializes.



Scenario 2: Preliminary Spring 2011 Forecast*

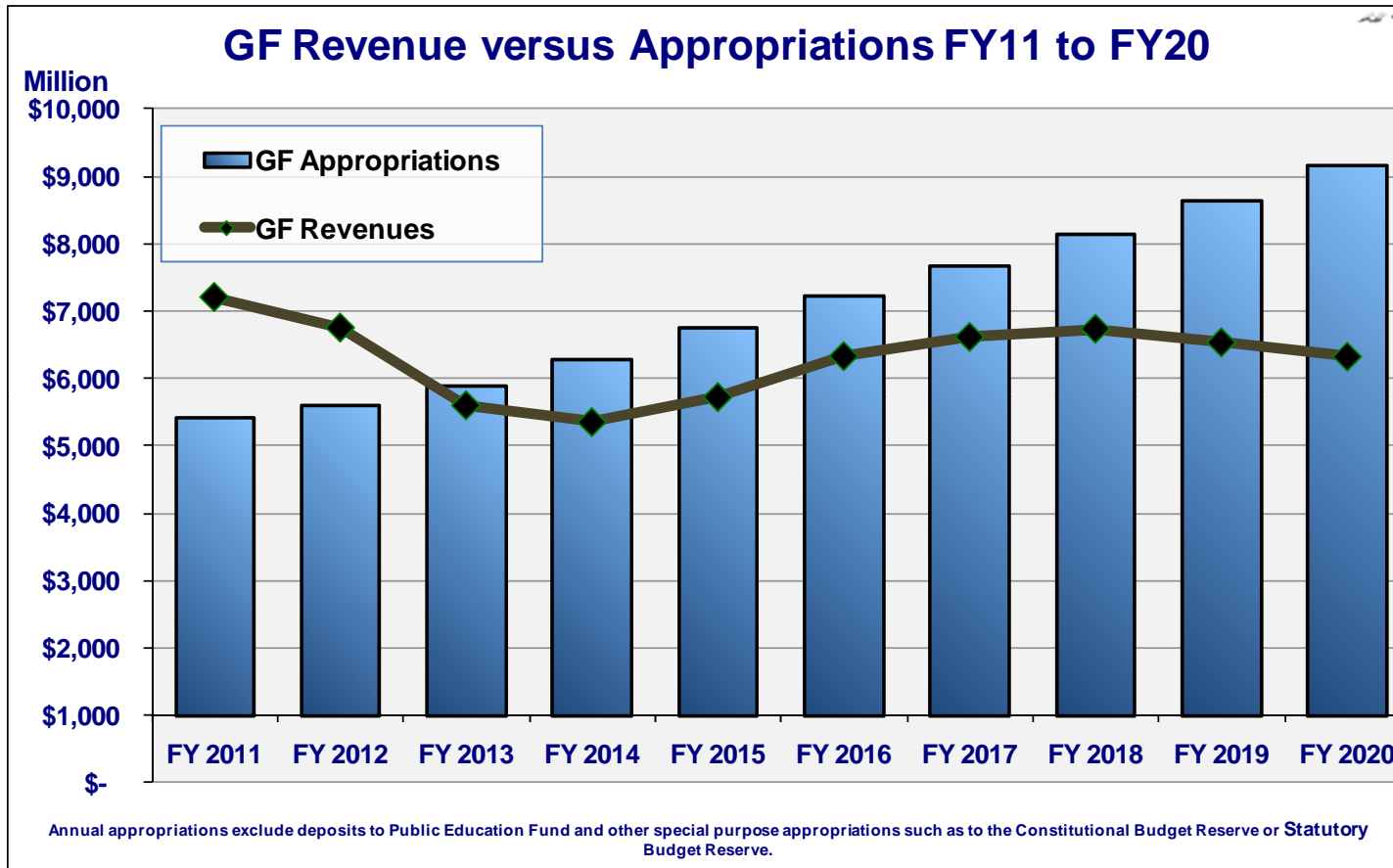


*Assumes the DOR Preliminary Spring 2011 production forecast



Scenario 2: Impact of HB 110 on Preliminary Spring 2011 Forecast*

Tax: HB 110 / Prices: Prelim Spring 2011 / Budget: LFD projection

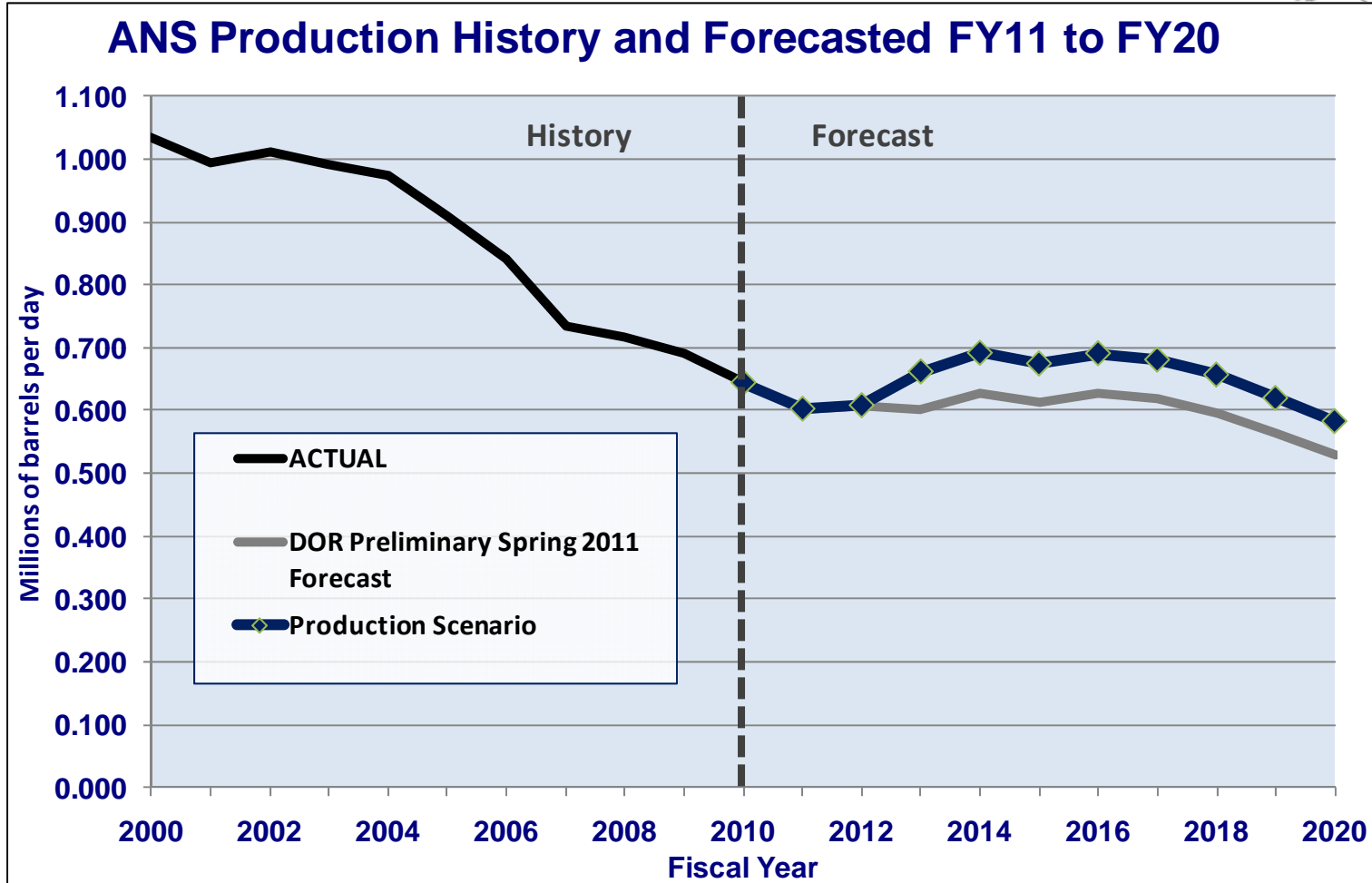


| | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|--|------------------|------------------|------------------|------------------|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| Forecast Oil Production (barrels / day) | 602,377 | 607,848 | 601,371 | 628,307 | 612,925 | 627,681 | 618,455 | 596,802 | 563,130 | 529,665 |
| Forecast Oil Price (ANS \$ / bbl) | \$ 91.13 | \$ 94.70 | \$ 95.79 | \$ 96.33 | \$ 100.76 | \$ 103.60 | \$ 106.52 | \$ 109.52 | \$ 112.60 | \$ 115.76 |
| <i>(Amounts below in \$ Millions)</i> | | | | | | | | | | |
| General Fund Revenues | \$ 7,207 | \$ 6,754 | \$ 5,603 | \$ 5,354 | \$ 5,724 | \$ 6,331 | \$ 6,615 | \$ 6,736 | \$ 6,535 | \$ 6,323 |
| General Fund Expenses | \$ 5,403 | \$ 5,596 | \$ 5,894 | \$ 6,286 | \$ 6,752 | \$ 7,224 | \$ 7,664 | \$ 8,132 | \$ 8,629 | \$ 9,164 |
| Budget Surplus / (Deficit) | \$ 1,804 | \$ 1,159 | \$ (292) | \$ (932) | \$ (1,028) | \$ (893) | \$ (1,049) | \$ (1,396) | \$ (2,094) | \$ (2,841) |
| TOTAL RESERVES (CBRF & SBR) | \$ 13,283 | \$ 15,033 | \$ 15,367 | \$ 15,099 | \$ 14,775 | \$ 14,628 | \$ 14,369 | \$ 13,782 | \$ 12,477 | \$ 10,378 |

*Assumes the DOR Preliminary Spring 2011 production forecast



Scenario 3: 10% Additional Production From All Fields*



*Assumes that production is 10% higher than DOR forecast beginning in FY 2013

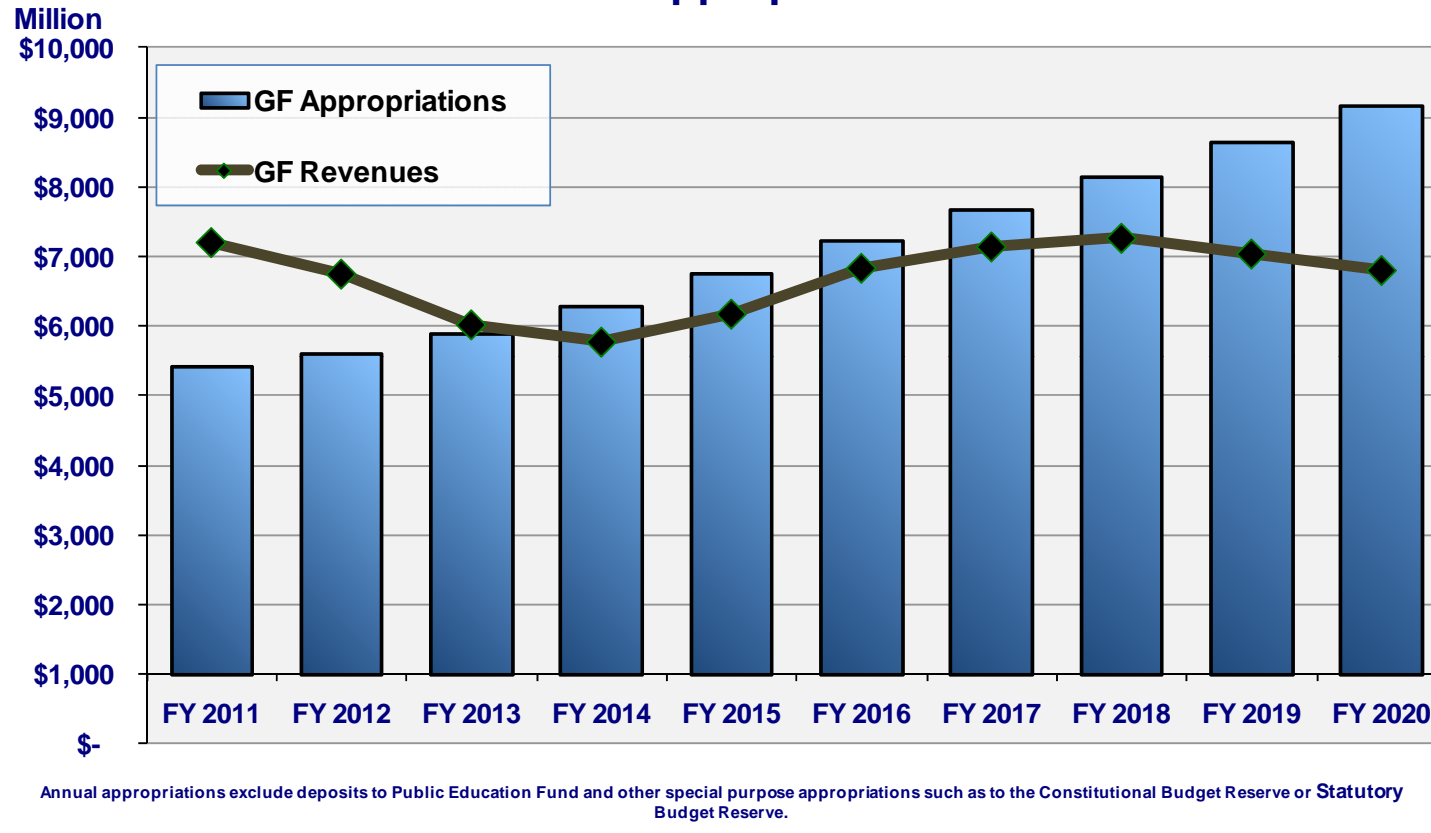


Scenario 3: Impact of HB 110 on Preliminary Spring 2011 Forecast with 10% Additional Production From All Fields*

Tax: HB 110 / Prices: Prelim Spring 2011 / Budget: LFD projection



GF Revenue versus Appropriations FY11 to FY20

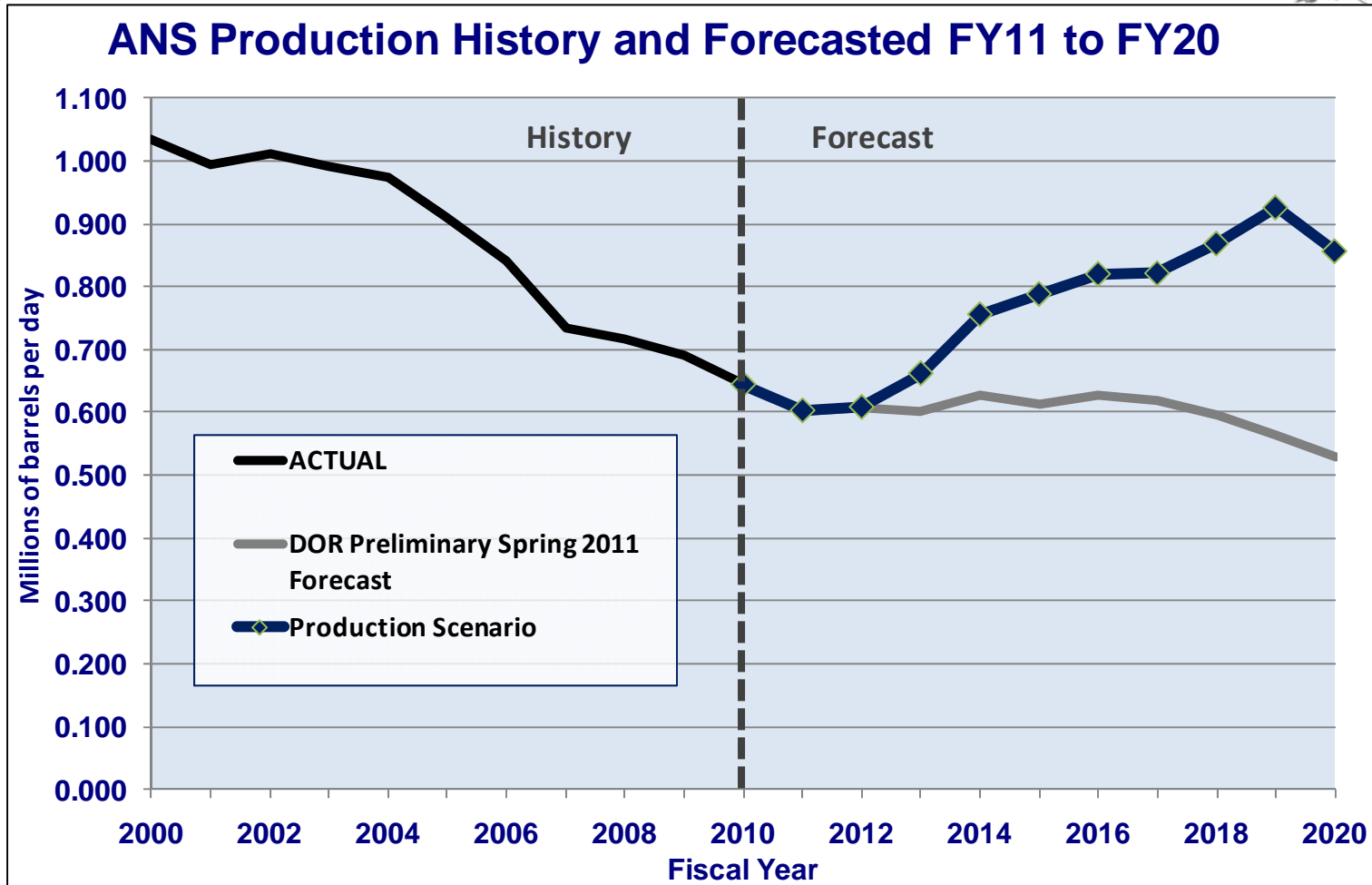


| | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|
| Forecast Oil Production (barrels / day) | 602,377 | 607,848 | 661,508 | 691,138 | 674,218 | 690,449 | 680,300 | 656,482 | 619,443 | 582,632 |
| Forecast Oil Price (ANS \$ / bbl) | \$ 91.13 | \$ 94.70 | \$ 95.79 | \$ 96.33 | \$ 100.76 | \$ 103.60 | \$ 106.52 | \$ 109.52 | \$ 112.60 | \$ 115.76 |
| <i>(Amounts below in \$ Millions)</i> | | | | | | | | | | |
| General Fund Revenues | \$ 7,207 | \$ 6,754 | \$ 6,027 | \$ 5,781 | \$ 6,180 | \$ 6,838 | \$ 7,144 | \$ 7,269 | \$ 7,043 | \$ 6,807 |
| General Fund Expenses | \$ 5,403 | \$ 5,596 | \$ 5,894 | \$ 6,286 | \$ 6,752 | \$ 7,224 | \$ 7,664 | \$ 8,132 | \$ 8,629 | \$ 9,164 |
| Budget Surplus / (Deficit) | \$ 1,804 | \$ 1,159 | \$ 133 | \$ (505) | \$ (572) | \$ (386) | \$ (520) | \$ (863) | \$ (1,586) | \$ (2,357) |
| TOTAL RESERVES (CBRF & SBR) | \$ 13,283 | \$ 15,033 | \$ 15,792 | \$ 15,950 | \$ 16,082 | \$ 16,443 | \$ 16,714 | \$ 16,690 | \$ 15,991 | \$ 14,524 |

*Assumes that production is 10% higher than DOR forecast beginning in FY 2013



Scenario 4: 10% Additional + New Alpine-Size Field + New Fields Development*



*Assumes 10% increment to forecast beginning in FY 2013, hypothetical new Alpine-size field on line in FY 2018 as presented by AOGCC, and hypothetical new fields development as presented by Brooks Range.

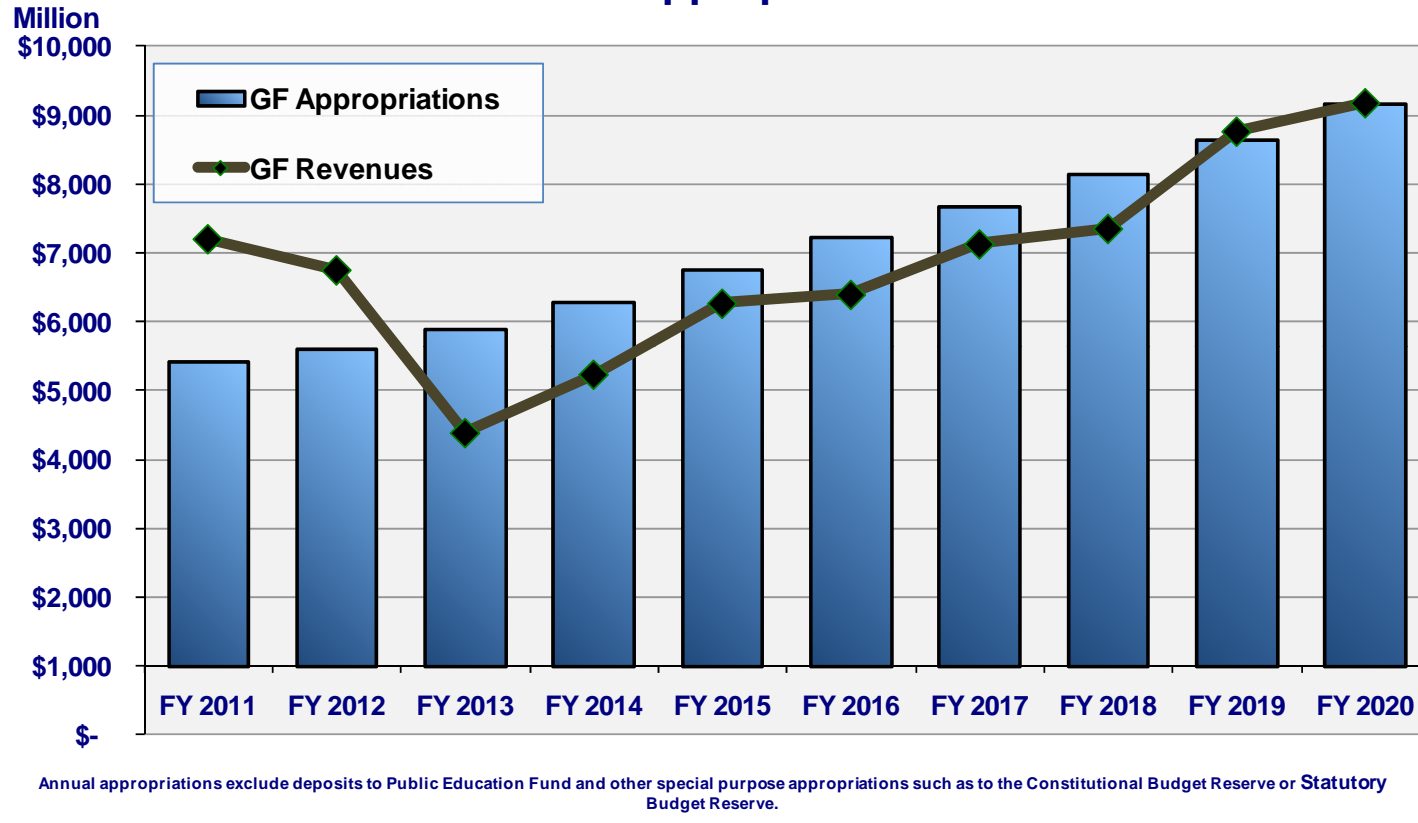


Scenario 4: 10% Additional + New Alpine-Size Field + New Fields Development*

Tax: HB 110 / Prices: Prelim Spring 2011 / Budget: LFD projection



GF Revenue versus Appropriations FY11 to FY20



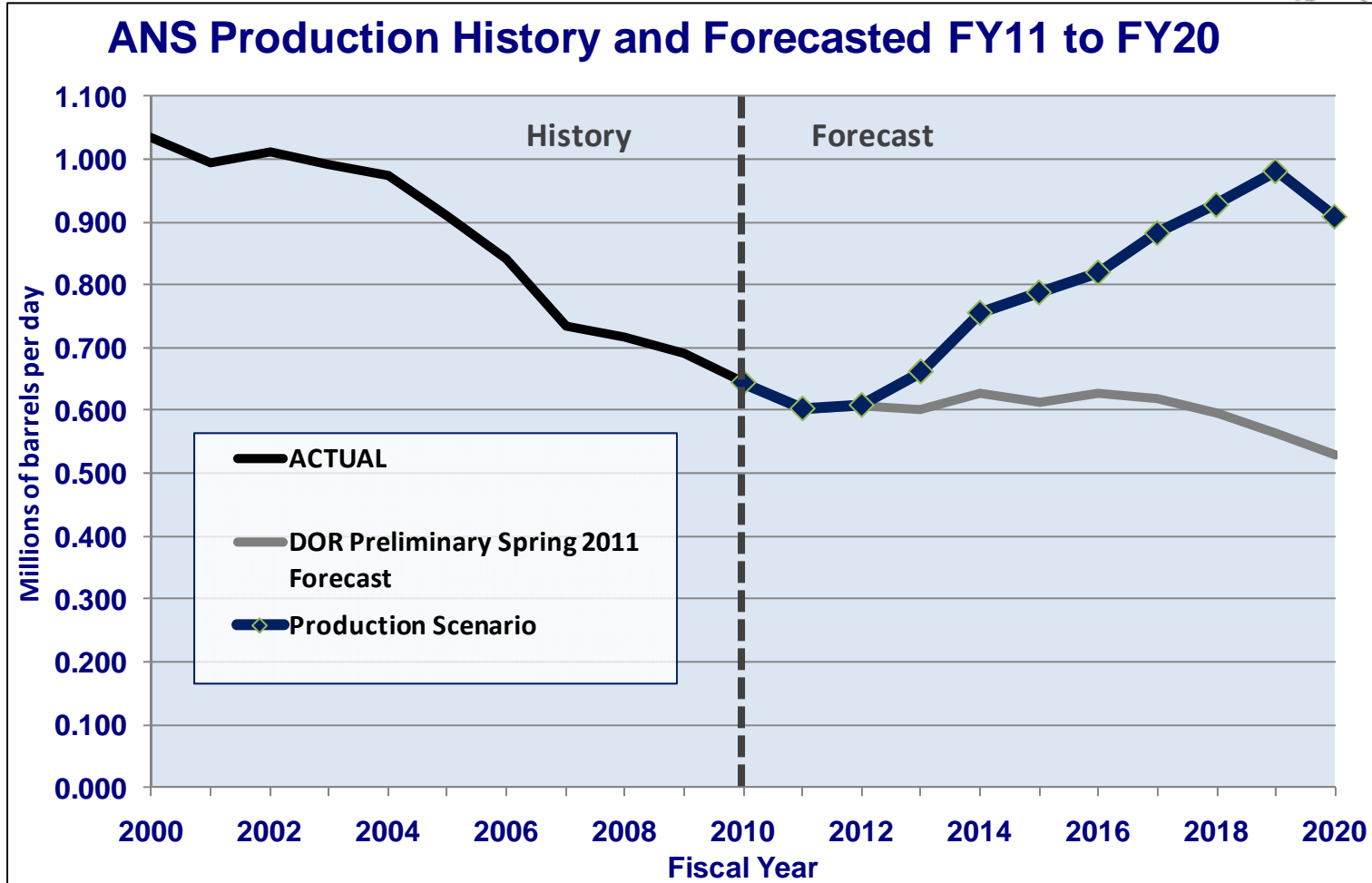
| | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|---|------------------|------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Forecast Oil Production (barrels / day) | 602,377 | 607,848 | 661,508 | 755,438 | 787,918 | 819,949 | 820,900 | 868,182 | 925,543 | 856,032 |
| Forecast Oil Price (ANS \$ / bbl) <i>(Amounts below in \$ Millions)</i> | \$ 91.13 | \$ 94.70 | \$ 95.79 | \$ 96.33 | \$ 100.76 | \$ 103.60 | \$ 106.52 | \$ 109.52 | \$ 112.60 | \$ 115.76 |
| General Fund Revenues | \$ 7,207 | \$ 6,754 | \$ 4,389 | \$ 5,236 | \$ 6,268 | \$ 6,398 | \$ 7,132 | \$ 7,356 | \$ 8,769 | \$ 9,184 |
| General Fund Expenses | \$ 5,403 | \$ 5,596 | \$ 5,894 | \$ 6,286 | \$ 6,752 | \$ 7,224 | \$ 7,664 | \$ 8,132 | \$ 8,629 | \$ 9,164 |
| Budget Surplus / (Deficit) | \$ 1,804 | \$ 1,159 | \$ (1,506) | \$ (1,050) | \$ (484) | \$ (827) | \$ (533) | \$ (776) | \$ 140 | \$ 20 |
| TOTAL RESERVES (CBRF & SBR) | \$ 13,283 | \$ 15,033 | \$ 14,153 | \$ 13,767 | \$ 13,987 | \$ 13,907 | \$ 14,160 | \$ 14,198 | \$ 15,187 | \$ 16,110 |

*Assumes 10% increment to forecast beginning in FY 2013, hypothetical new

Alpine-size field on line in FY 2018 as presented by AOGCC, and hypothetical new fields development as presented by Brooks Range.



Scenario 5: 20% Additional + New Alpine-Size Field + New Fields Development*

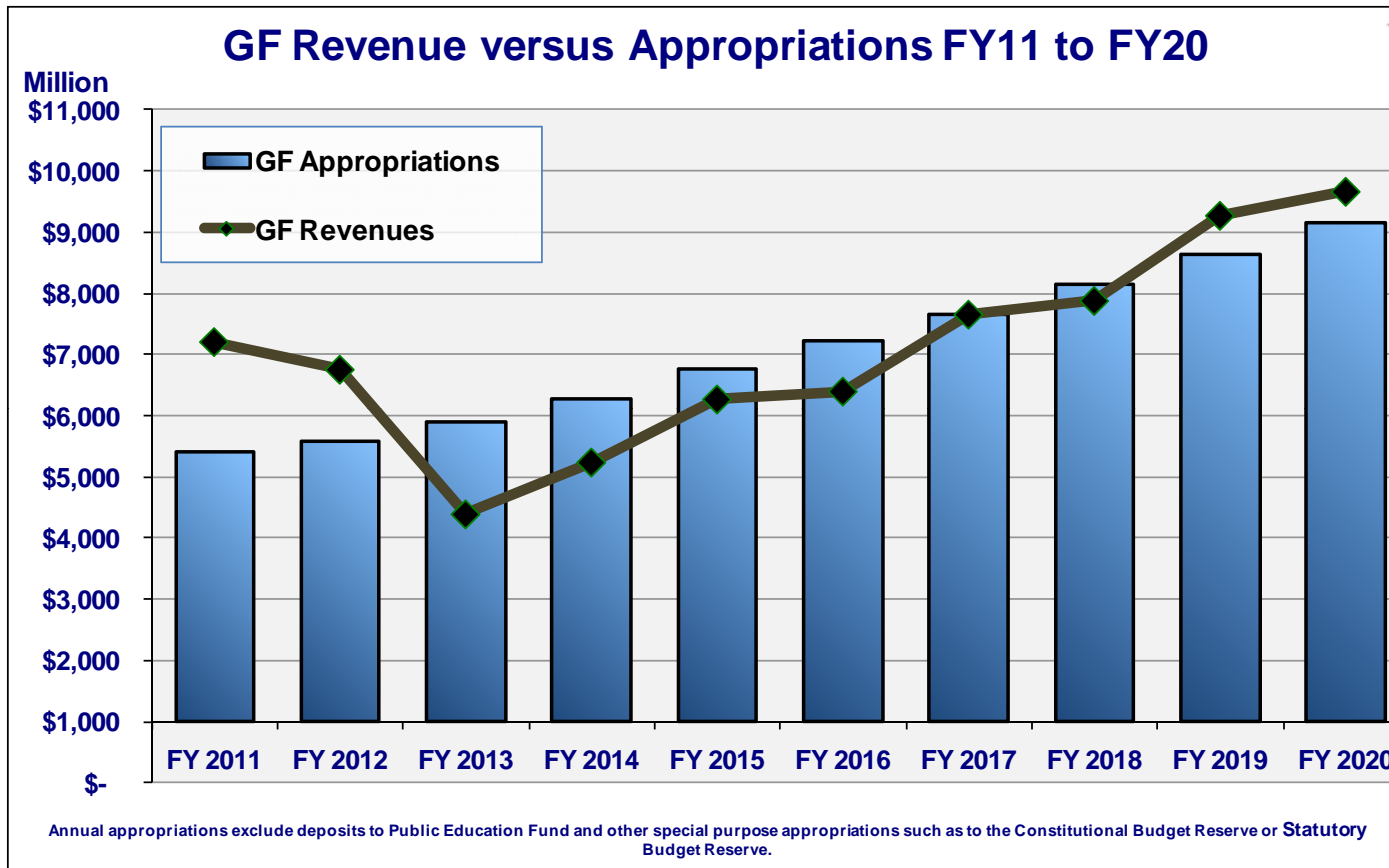


*Assumes 10% increments to forecast beginning in FY 2013 and FY 2017, hypothetical new Alpine-size field on line in FY 2018 as presented by AOGCC, and hypothetical new fields development as presented by Brooks Range.



Scenario 5: 20% Additional + New Alpine-Size Field + New Fields Development*

Tax: HB 110 / Prices: Prelim Spring 2011 / Budget: LFD projection



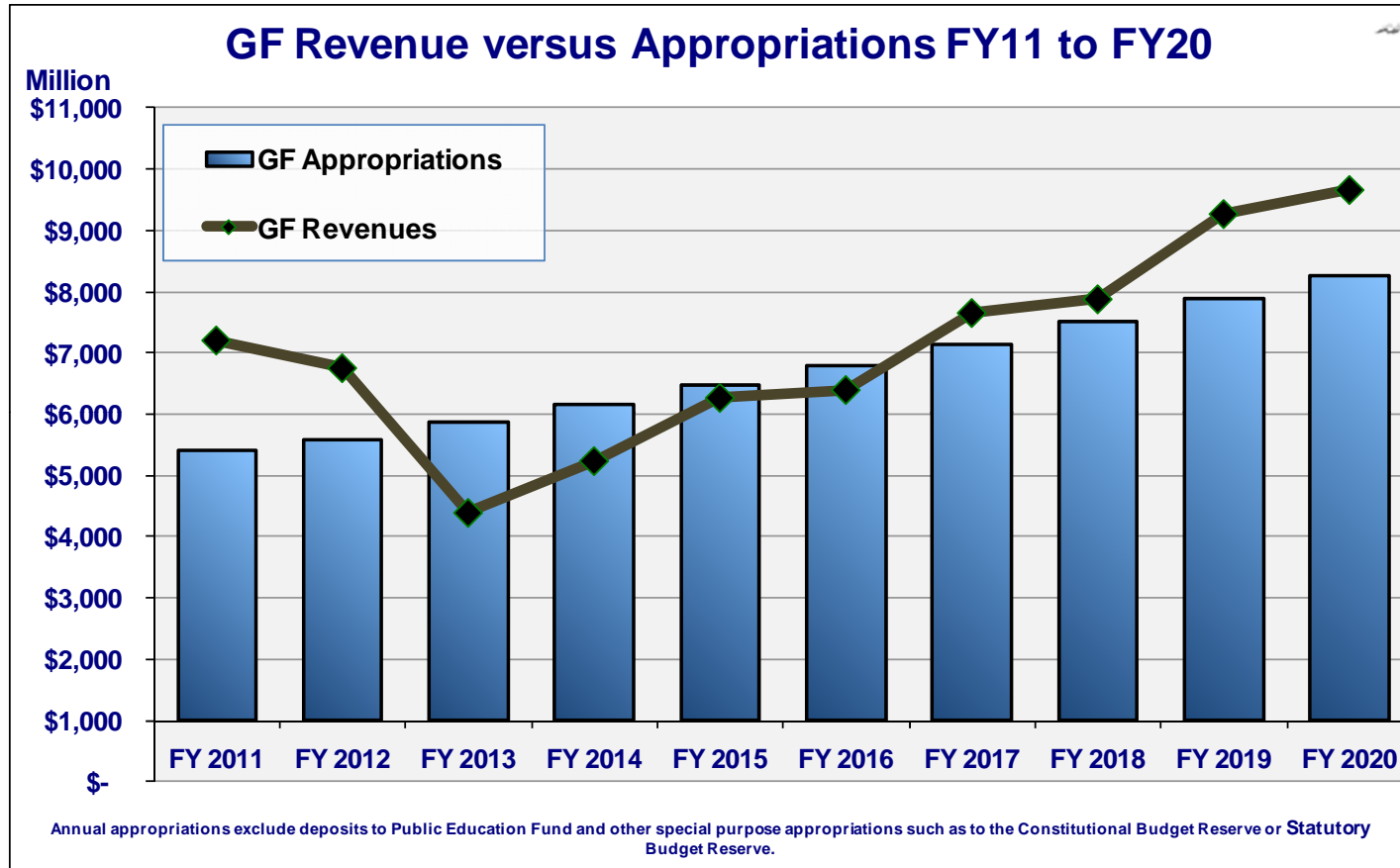
| | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|--|------------------|------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Forecast Oil Production (barrels / day) | 602,377 | 607,848 | 661,508 | 755,438 | 787,918 | 819,949 | 882,746 | 927,862 | 981,856 | 908,998 |
| Forecast Oil Price (ANS \$ / bbl) | \$ 91.13 | \$ 94.70 | \$ 95.79 | \$ 96.33 | \$ 100.76 | \$ 103.60 | \$ 106.52 | \$ 109.52 | \$ 112.60 | \$ 115.76 |
| <i>(Amounts below in \$ Millions)</i> | | | | | | | | | | |
| General Fund Revenues | \$ 7,207 | \$ 6,754 | \$ 4,389 | \$ 5,236 | \$ 6,268 | \$ 6,398 | \$ 7,656 | \$ 7,880 | \$ 9,274 | \$ 9,666 |
| General Fund Expenses | \$ 5,403 | \$ 5,596 | \$ 5,894 | \$ 6,286 | \$ 6,752 | \$ 7,224 | \$ 7,664 | \$ 8,132 | \$ 8,629 | \$ 9,164 |
| Budget Surplus / (Deficit) | \$ 1,804 | \$ 1,159 | \$ (1,506) | \$ (1,050) | \$ (484) | \$ (827) | \$ (8) | \$ (252) | \$ 645 | \$ 502 |
| TOTAL RESERVES (CBRF & SBR) | \$ 13,283 | \$ 15,033 | \$ 14,153 | \$ 13,767 | \$ 13,987 | \$ 13,907 | \$ 14,689 | \$ 15,277 | \$ 16,812 | \$ 18,259 |

*Assumes 10% increments to forecast beginning in FY 2012 and FY 2017, hypothetical new Alpine-size field on line in FY 2018 as presented by AOGCC, and hypothetical new fields development as presented by Brooks Range.



Scenario 5 (b): 20% Additional + New Alpine-Size Field + New Fields Development* (with 5% annual spending growth)

Tax: HB 110 / Prices: Prelim Spring 2011 / Budget: 5% annual growth



| | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|--|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Forecast Oil Production (barrels / day) | 602,377 | 607,848 | 661,508 | 755,438 | 787,918 | 819,949 | 882,746 | 927,862 | 981,856 | 908,998 |
| Forecast Oil Price (ANS \$ / bbl) | \$ 91.13 | \$ 94.70 | \$ 95.79 | \$ 96.33 | \$ 100.76 | \$ 103.60 | \$ 106.52 | \$ 109.52 | \$ 112.60 | \$ 115.76 |
| <i>(Amounts below in \$ Millions)</i> | | | | | | | | | | |
| General Fund Revenues | \$ 7,207 | \$ 6,754 | \$ 4,389 | \$ 5,236 | \$ 6,268 | \$ 6,398 | \$ 7,656 | \$ 7,880 | \$ 9,274 | \$ 9,666 |
| General Fund Expenses | \$ 5,403 | \$ 5,596 | \$ 5,875 | \$ 6,169 | \$ 6,478 | \$ 6,801 | \$ 7,142 | \$ 7,499 | \$ 7,874 | \$ 8,267 |
| Budget Surplus / (Deficit) | \$ 1,804 | \$ 1,159 | \$ (1,487) | \$ (933) | \$ (209) | \$ (404) | \$ 514 | \$ 381 | \$ 1,400 | \$ 1,399 |
| TOTAL RESERVES (CBRF & SBR) | \$ 13,283 | \$ 15,033 | \$ 14,172 | \$ 13,903 | \$ 14,397 | \$ 14,739 | \$ 16,045 | \$ 17,266 | \$ 19,556 | \$ 21,900 |

*Assumes 10% increments to forecast beginning in FY 2013 and FY 2017, hypothetical new Alpine-size field on line in FY 2018 as presented by AOGCC, and hypothetical new fields development as presented by Brooks Range.



Fiscal Projections Scenario Assumptions



- DOR forecast – uses the full production forecast per Spring 2011 revenue forecast (preliminary) plus associated lease expenditures and credits. These are preliminary numbers based on the forecast which will be released in early April.
- Scenario 1 – removes “Under Evaluation” and 25% of “Under Development” from the forecast along with associated lease expenditures and credits.
- Scenario 2 – 10% production increment – adds an additional 10% to forecast across the board, and an associated increase in lease expenditures and credits.
- Scenarios 3, 4, 5 – Add hypothetical Alpine-size field in 2018, and new fields development
 - Alpine size field in 2018 – production profile developed based on presentation by AOGCC to House Finance on 3/16/11. This development receives the 25% base tax rate under HB 110.
 - New fields development – production profile developed based on presentation by Brooks Range to House Finance on 3/23/11. This development receives the 15% base tax rate under HB 110.
- LFD spending scenario – 10-year spending projections as presented in House Finance on 3/1/11 – averaging 6.4% yearly budget growth FY 13-20.



Other Oil that is not in our scenarios



- Shale oil
- Heavy and viscous oil
- Most of the oil in the NPR-A
- Nearly all of the federal Outer Continental Shelf (OCS)
- Arctic National Wildlife Refuge (ANWR)



In Conclusion:



1. Tax rates must be lowered to improve the investment climate in Alaska.
2. Our economy is at risk if we decide to do nothing. Our future is at stake!
3. The decisions made now will affect Alaska's economy for decades to come.
4. Without major new investment, new drilling will continue to suffer in Alaska.
5. Oil exploration and development will create immediate return in jobs for Alaskans.
6. Just one exploratory well creates dozen of direct jobs and hundreds of indirect jobs.
7. Industry investment and exploration should be closely monitored to make sure HB110 has the desired effects.



HB110 Goals



1. Improve investment climate
2. Increase production
3. Create jobs for Alaskans