# Technical Aspects of SB 267 (Version A)

Dan E. Dickinson, CPA

Senate Resources Committee Feb 17, 2010

# 6 Changes in SB 267

- Change progressivity from .4% to .2% per dollar
- 2.30% credit for well work
- 3. Tax rate tied to Resident Hire
- Interest not due on retroactive reg changes prior to implementation
- Interest rate is lower of fed funds +2 or 11%
- Restore 3 year statute of limitations

S	tructure of SB 26	7									26-	LS	452	21A							Ke	y Pr	ovis	ion			Nee
_	section:	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	201 Eff I
5	Interest rate is lower of fed funds + 2 or 11%						6																			25	
4	Interest not due on retroactive regs changes prior to implementation							7							14											25	
1	Change progressivity from .4 % to .2 %		Γ									11													24	20	
	Housekeeping - reference to interest	1				5	6		8	9	10		12	13			16		18	19		21	22			25	
3	Tax rate tied to Resident hire		2	3	4											15			18	10		-1		23		25	
2	30% credit for well work																	17						20	24	20	
3	Restore 3 year statute of limitations														٦						20					25	

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#### What is Progressivity?

- Base Production Tax rate is 25% (AS 43.55.011(e)(1)) of net value or "PTV"
- Combined Progressivity Tax (on same PTV base) can range from 0 to 50%
- Sum= Total tax rate can range from 25% to 75%
- Progressivity rate is calculated as net value of all the (dil and gas produced less royalty)/taxable barrels (boe)= PTV/per barrel
- No progressivity charge when PTV/bbl<\$30,</li>
- Current Law:
- · For each dollar above \$30, .4% added to tax rate
- At PTV/bbl of \$92.5, rate drops to .1% for each dollar SB 267 (Section 11): drop rate to .2%, increase bend-over point to \$155

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# Progressivity Effect (FY 2008)

- FY 2008 Estimate (year of high prices)
- 25% Base tax \$4.2 billion
- Progressivity \$3.2 billion
- (less credits of \$.5 billion)
- Compare to FY 2008
- Royalties (2.4 to GF, .8 to PF) \$3.2 billion
- Oil and Gas Income Taxes \$.6 billion
- Oil and Gas Property Taxes (State and Local) \$.4 billion

Source: State of Alaska DOR Revenue Sources Book (Fall 2008)

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# Progressivity in AS 43.55.011(g) vs. Personal Income Tax

- Under AS 43.55.011(g) the progressivity rate generated at high net values (PTVs)/bbl is applied to all the net value.
- ((PTV/bbl-30)\* .004)+ 25%\* PTV= Tax
- Under federal personal income tax rules:

Schedule X-If your filing status is Single

If your taxable income is:	:1/==	The tax is:		
Over—	But not over—		of the amount over—	
\$0	\$9,350	10%	\$0	
9,350	33,950	\$835,00 + 15%	8,350	
33,950	82,250	4,675.00 + 25%	33,950	
82,250	171,550	16,750.00 + 28%	82,250	
171,550	372,950	41,754.00 + 33%	171,550	
372,950		108,216,00 + 35%	372,950	

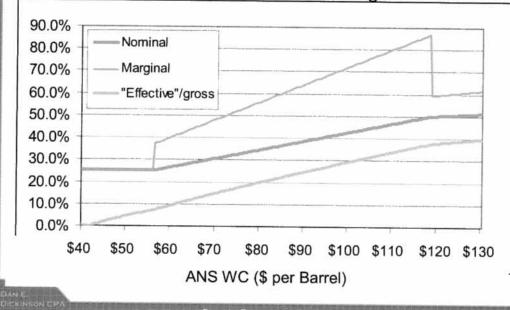
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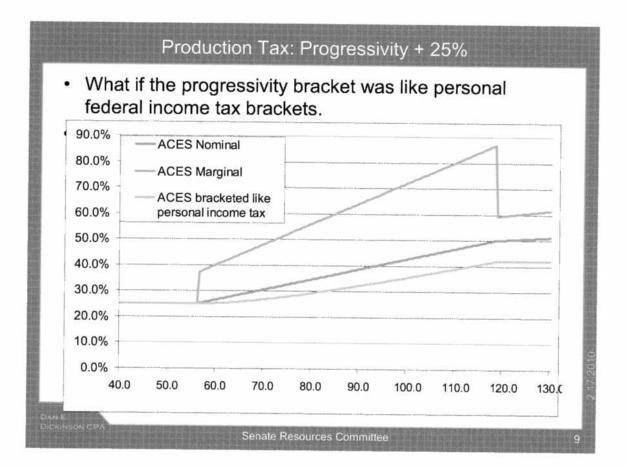
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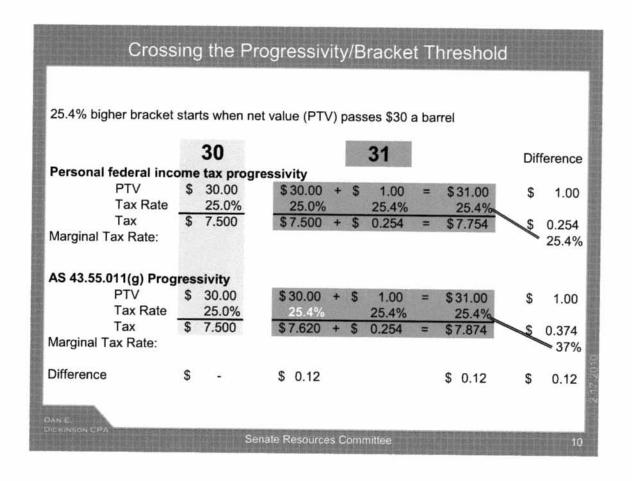
#### Production Tax: Progressivity + 25%

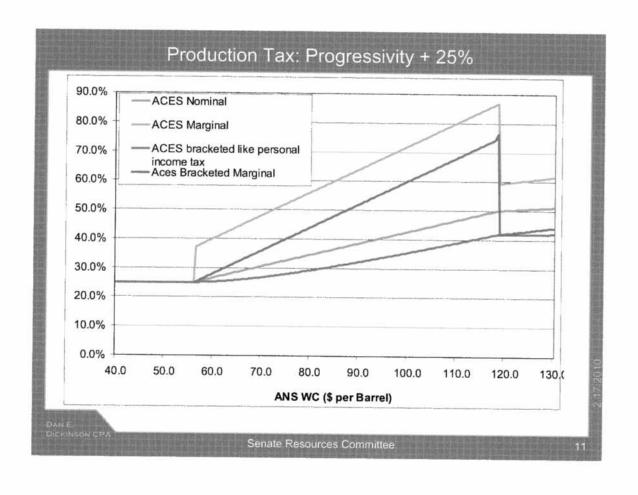
- Reproduction of Figure G from DOR January 14 Report
- "ACES Nominal, Effective and Marginal Rates"

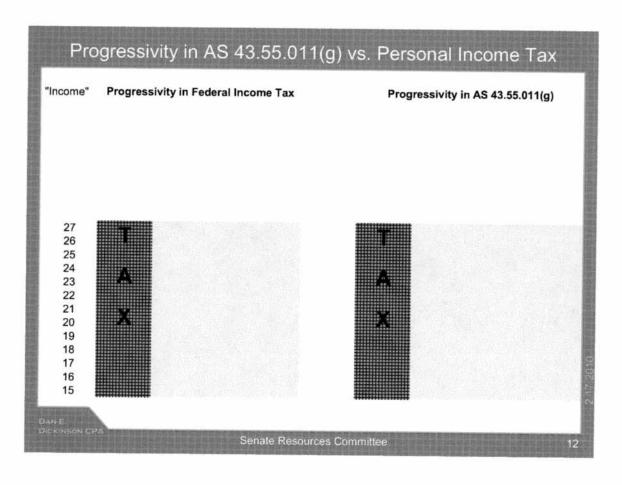


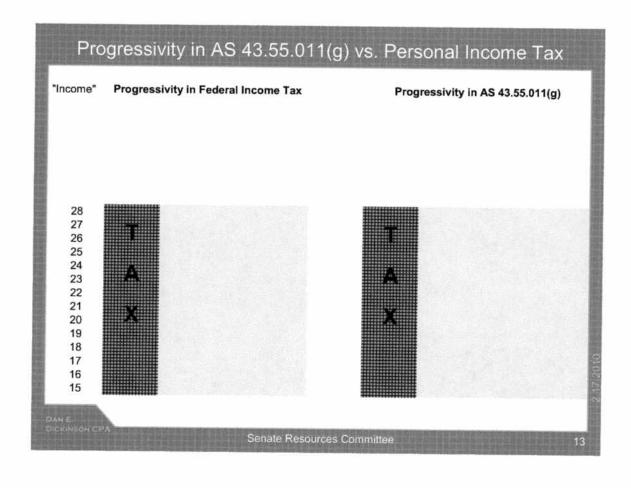
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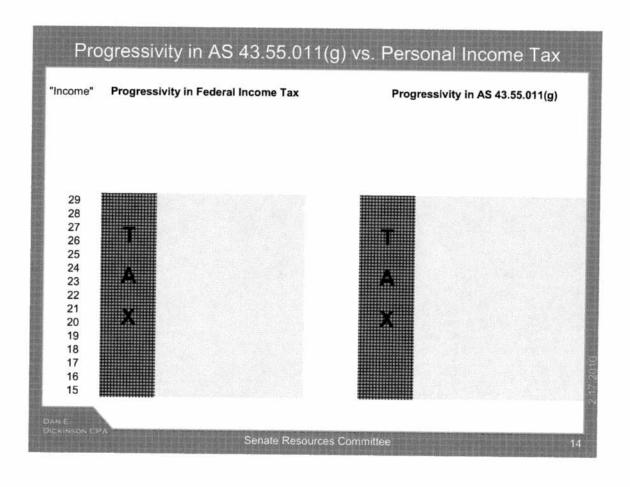


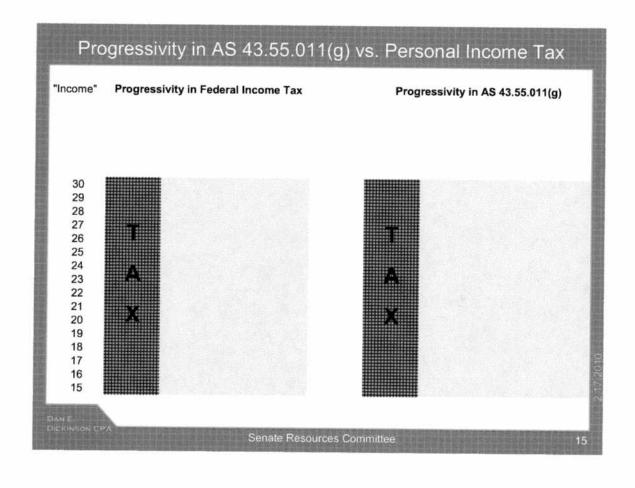


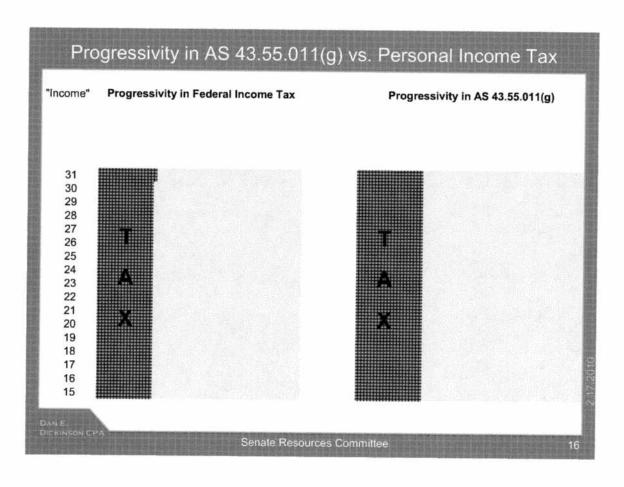


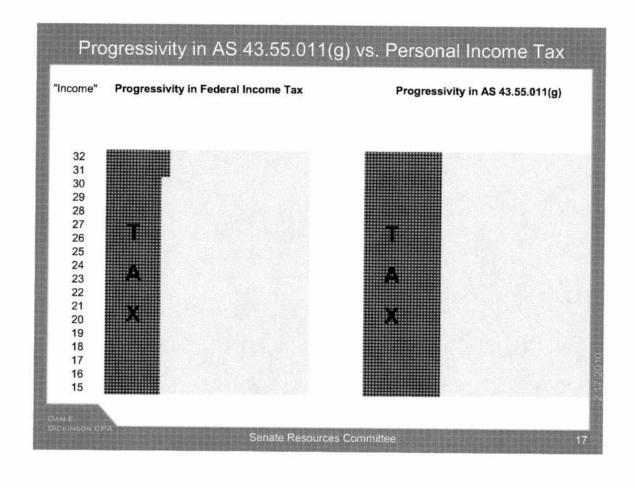


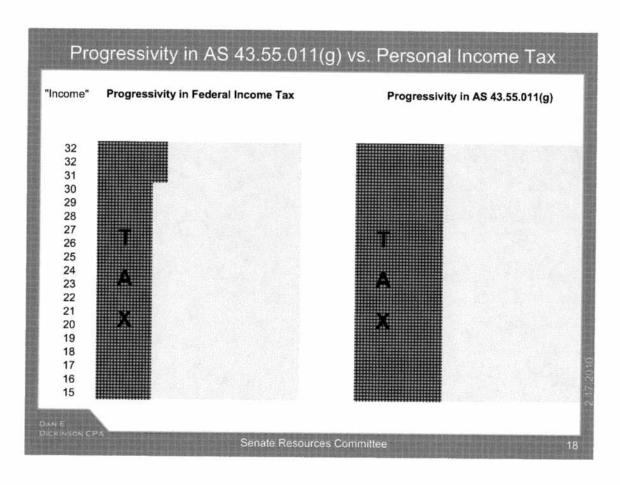


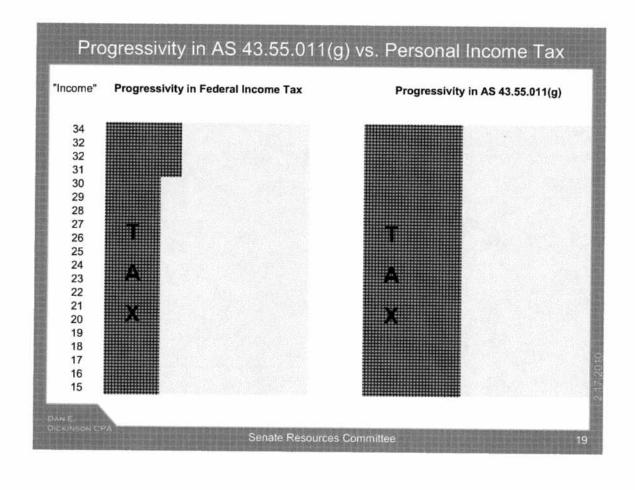


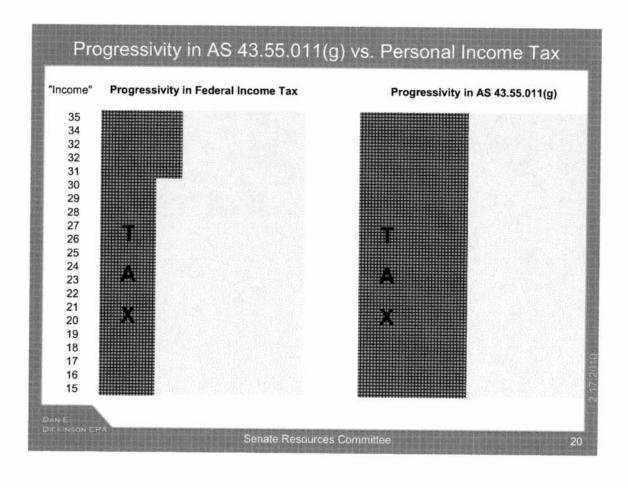


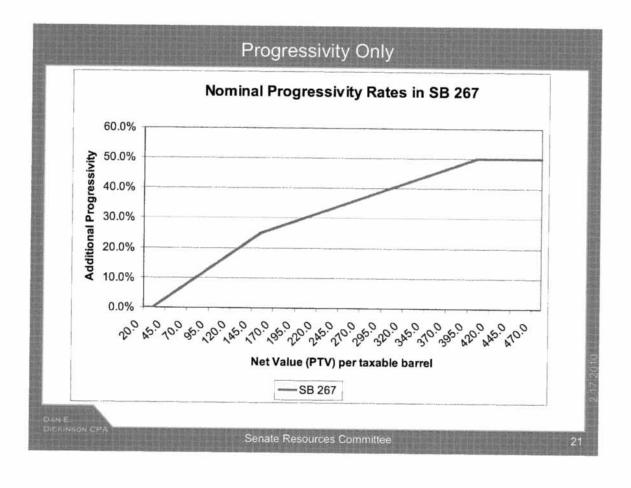


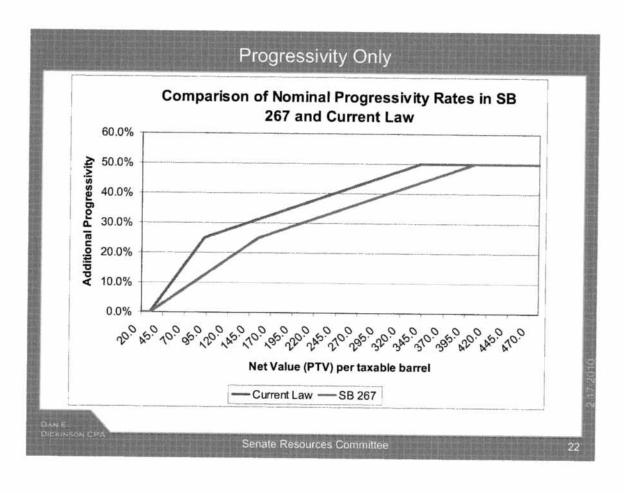


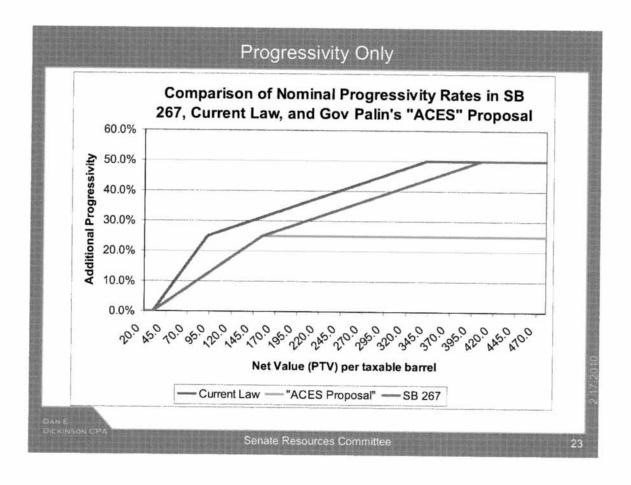


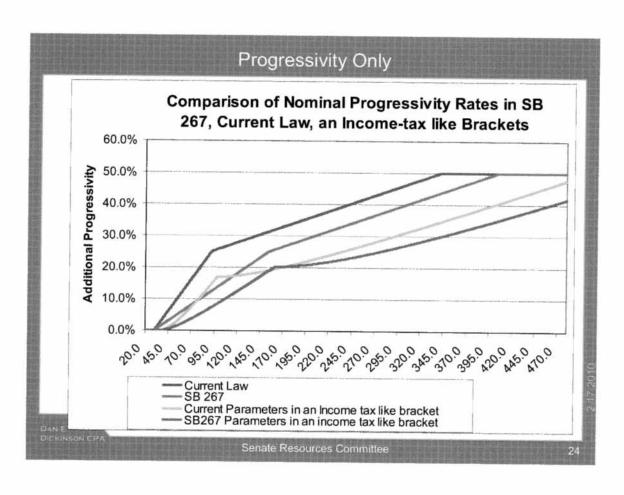


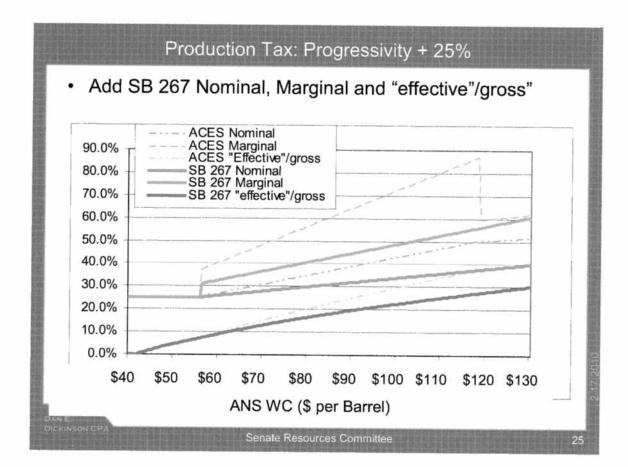


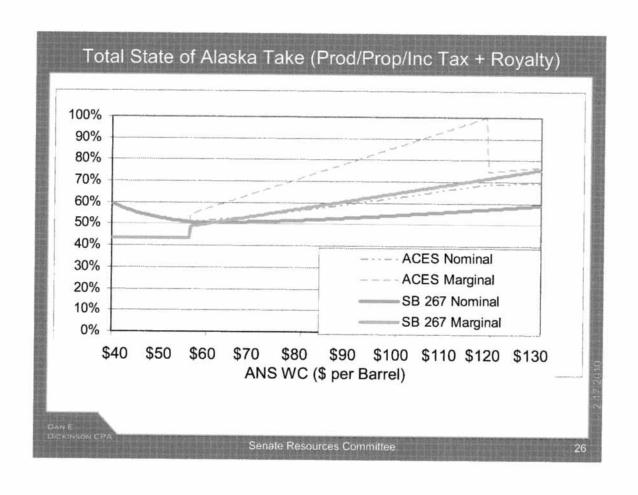


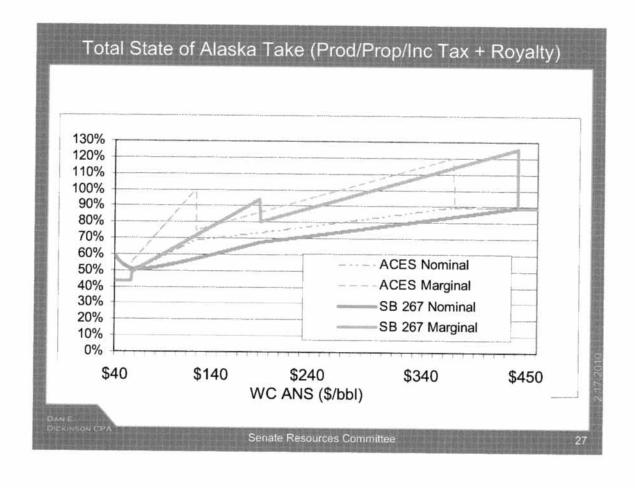












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#### **Investment Credits**

- Section 17 adds 30% well work credit to investment credits
- · Under Current Law -
- 30% Credit for exploration wells (AS 43.55.025)
- · 40% Credit for seismic work outside of existing unit,
  - or exploration wells 25 miles from existing unit, and
  - 3 miles from any prior well (or with certification from DNR that it is for a new target in the Cook Inlet) (AS 43.55.025)
- 20% Credit for any capital investment (AS 43.55.023(a))
- No change to Exploration Credits AS 43.55.025 under this bill

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#### Compare with Other Well Work Proposals

- How does this compare with Governor's "Well Credits" proposal
- -Both create a 30% credit for well work
- -Both include pertinent capex and opex
- -CS should be effective on the first day of a month (Gov's bill is July 1, 2010) year.
- · Differences:
- CS for HB 308 places the credit among the .023 "<u>Tax</u> <u>Credits for certain losses and expenditures</u>" Governor's bill changes name of .025 from "<u>Exploration</u>" to "<u>Exploration</u> and <u>Development</u>" and places it there.
- · Different definition of well related expense.
- (Other changes to AS 43.55.025 in Gov's bill)

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#### Differences between AS .023 and .025

AS 43.55.025 – Alternative tax credit for oil and gas exploration
AS 43.55.025 deals only with exploration costs –by explorers. Administration suggests totally re-writing and re-titling to cover this work by explorers and producers.
Prohibitions summed up in one paragraph (AS 43.55.025(b)(3)
AS 43.55.011(m) ("credits clawback") does apply.

Question: Are we certain that the restructuring of AS 43.55.025 will not result in inadvertent changes to the rules?

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#### Definitions of well work compared

SB 267 proposed AS 43.55.023(m)(3)	Governor's Language proposed AS 43.55.025(b) (3) and (4)				
"Well-related expenditures" means	Development well expenditures are for				
A lease expenditure	Goods, services and rentals of personal property reasonable required for				
related to a well					
and includes a lease expenditure for the purposes of sidetracking, well deepening, well recompletion, well workover,	Re-drilling, casing, cementing or logging, Completing, workover operations or other operations intended to increase or enhance well production				
	From a known productive pool;				
an injection well and well related seismic work and	And the well is not a service well [injector] or stratigraphic test well.				
an intangible drilling and development cost authorized under 26 USC (IRC) as amended, and 26 CFR 1.612-4, regardless of the elections make under 26 USC 263(C0 as amended					
up to the flange connecting the well head to the well line.					

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#### 6 Changes in SB 267

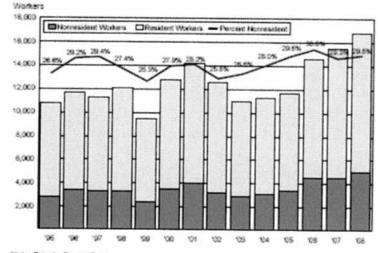
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#### Non Resident Workers

# 6 Oil Industry Number and Percent Nonresident Workers Alaska 1995-2008



Note: Private Sector Only Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section

Source: Nonresidents Working in Alaska, 2008, State of Alaska, Dept of Labor and Workforce Development (Jan 2010) http://www.labor.state.ak.us/research/reshire/nonres.pdf

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#### Rate tied to Resident Hire

- General Approach (section 15)
- Base Tax rate (in AS 43.55.011(e)) is 25%, and Taxpayers makes monthly payments at that rate
- Any direct labor that is a lease expenditure is accounted for as Resident or non-Resident.
- At the end of the year total hours of labor are used to calculate a ratio for the year: or resident hire %
- · New effective rate is calculated:
  - 20% for a 100% Resident Hire ratio up to
  - 25% (current law) for an 80% Resident Hire ratio.
- Taxpayer can then apply for a rebate of the difference for the prior year.
- · Note: effective date should be beginning of a year.

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#### Rates in CS HB 308 proposed 43.055.022 (b)

For Resident Hire Ratios		Rebate of amount under			
equal or		AS	Tax Rate in AS	Rebate as	Effective
above	but below	43.55.011(e)(1)	43.55.011(e)(1)	% of PTV	Tax Rate
70.0%	72.5%	0.0%	25.0%	0.0%	25.0%
72.5%	75.0%	0.0%	25.0%	0.0%	25.0%
75.0%	77.5%	0.0%	25.0%	0.0%	25.0%
80.0%	82.5%	2.0%	25.0%	0.5%	24.5%
82.5%	85.0%	4.0%	25.0%	1.0%	24.0%
85.0%	87.5%	6.0%	25.0%	1.5%	23.5%
87.5%	90.0%	8.0%	25.0%	2.0%	23.0%
90.0%	92.5%	10.0%	25.0%	2.5%	22.5%
92.5%	95.0%	12.0%	25.0%	3.0%	22.0%
95.0%	97.5%	14.0%	25.0%	3.5%	21.5%
97.5%	100.0%	16.0%	25.0%	4.0%	21.0%
100.0%		20.0%	25.0%	5.0%	20.0%

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#### Resident Hire -- What will it cost per job?

 "In an extreme example, [according to DOR] hiring just one Alaskan could mean \$30 million in tax savings" (Anchorage Daily News 2/11/2010, backpage (A-14))

All figures in Millions of Dollars:	
FY2008 Estimated PTV (\$millions)	\$ 16,837.7
FY2009 Estimated PTV (\$millions)	9,313.1
Average for CY 2009	13,075.4
Assumption: One company is responsible for half	6,537.7
AS 43.55.011(e)(1) taxes at 25%	1,634.4

Function of "brackets rate applied to base"
Opposite effect also occurs.

If one incremental employee (hour) moves taxpayer by one bracket in between 80 - 97.5% then effect is (.5%)

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### Resident Hire - What will it cost per job?

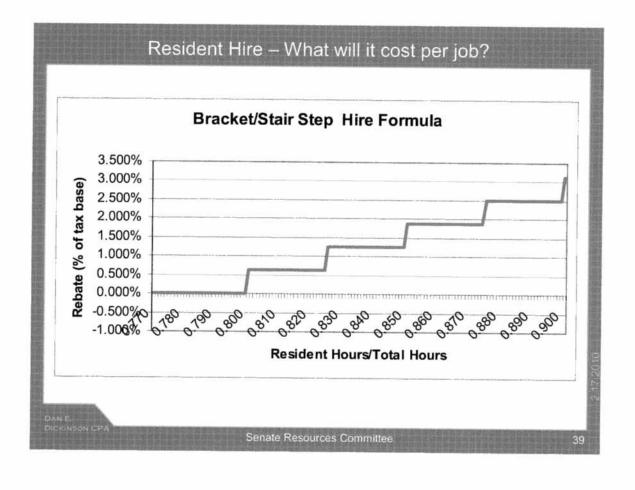
Opposite effect also occurs.

Assumption: Company has 6,500 employees and contractors at the statewide average of 70% Residents

1. When Below 70%

year one add year two	Total Workers 6,500 6,500	Resident Workers 4,550 649 5,199	Ratio 70.00% 79.98%	Tax rate 25.0% 25.0%
year one add year two "need to be at 80% to sta	Total Worker Hours 13,000,000 13,000,000 art the conversa	Resident Worker Hours 9,100,000 1,298,000 10,398,000 tion"	Ratio 70.00% 79.98%	Tax rate 25.0% 25.0%

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	Reside	nt Hire – What	will it cost pe	er job?						
A	Opposite effect also occurs. Assumption: Company has 6,500 employees and contractors at the statewide average of 70% Residents (2) When between brackets									
188			Resident							
		<b>Total Workers</b>	Workers	Ratio	Tax rate					
ye	ear one	6,500	5,200	80.00%	24.5%					
a	dd		162							
ye	ear two	6,500	5,362	82.49%	24.5%					
		Total Worker	Resident							
		Hours	Worker Hours	Ratio	Tax rate					
-	ear one	13,000,000	10,400,000	80.00%	24.5%					
	dd		324,000							
ye	ear two	13,000,000	10,724,000	82.49%	24.5%					
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#### Stair Step versus Continuous Function

Solution - Continuous function (with rounding)

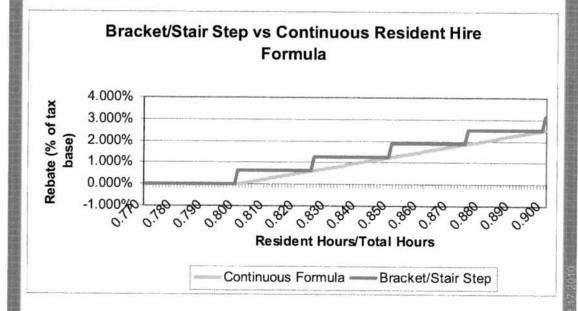
- Rebate equal to tax base (PTV) times
- Higher of ((Resident Hours/Total hours) or .8)
- Less .8
- That transforms Resident Hire rates between 80% and 100% into a series from 0% to 20%

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# 2. Stair Step versus Continuous Function



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#### Problem of "no reporting of nonresident wages"

		Actual	Rounded
FY2008 Estimated PTV (\$millions)	\$	16,837.7	
FY2009 Estimated PTV (\$millions)		9,313.1	
Average for CY 2009		13,075.4	10,000
AS 43.55.011(e)(1) taxes at 25%		3,268.8	2,500
Maximum Rebate (20% of taxes, 5% of base)		653.8	500
Non Resident Workers in industry in 2008		5043	5,000
Average Wages ( 2008) per worker (\$million)		0.083601	5,000
Total Non- Resident Wages			0.100000
Total Non- Resident Wages		422	500
Effect of not claiming Non resident wages as			
lease expense (25%) (\$millions)		105.4	125
So by simply not reporting or deducting the 504	3 non	recidente	
Decrease in taxes: (\$millions)	5 11011	548.4	275
Decrease in taxes. (withintins)		346.4	375

Sources: State of Alaska, Dept. of Labor and Workforce Development, Nonresidents Working in Alaska, 2008 (Jan 2010), derivations from figures in Dept of Revenue, Revenue Sources Book (Fall 2009)

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#### Some solutions to "no reporting of nonresident wages"

- Shift the scale so maximum tax savings are not \$500 million by \$100 million and tax rate could range from 24% to 25%.
- Require that for any labor to be allowed as a lease expense, all the labor from that company must be calculated in Resident Hire calculation – (with additional rules for pass through).
- 3. Focus on new hires only, and specific dollar rebate for every new resident hire.
- 4. Given structure of industry, have the DOR determine a tax rate every year based on the Resident Hire Ratios of 10 (20?) largest employers in the industry or largest generators of lease expenditures.

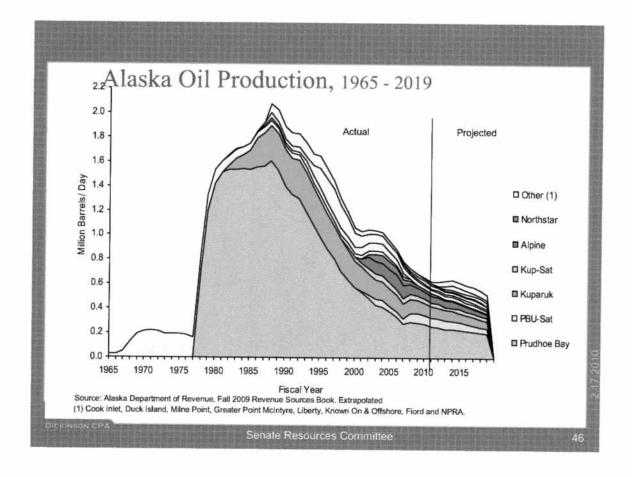
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### Structure of Industry in Alaska

- Producers (taxpayers) have employees & hire
  - · Operator who has employees & hires
    - · Contractors, and buys "stuff"
- According to the Dept of Labor & Workforce Development (2008) employment in
- Oil and gas (direct) 4,055
- Oilfield Services 12,875
- Total 16,930

Sources: State of Alaska, Dept. of Labor and Workforce Development, Nonresidents Working in Alaska, 2008 (Jan 2010),

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Who are	the '	15 Tax	Productio	n Tax	Filers	(2009)?
1	2	2	A E	-	7.4	10

	1 CP	2 BP	3 EM	4 Anadarko	5 Chevron	6 Pioneer	7 -10	Total
Production in I			EW	Anadarko	Chevron	Pioneer	4 Others(1)	Total
PBU & Sat	0.1317	0.0962	0.1328		0.0042	-	0.0001	0.365
KRU & Sat	0.0785	0.0558	0.0006	2	0.0071	12	-	0.142
North Star	-	0.0270		-	-	17		0.027
Alpine & Sat	0.0827		-	0.0233	~	-	-	0.106
Endicott	0.0004	0.0074	0.0045	2	0.0017	10	0.0001	0.014
Milne	-	0.0310		20			-	0.031
Oooguruk		-	-	-	~	0.0028	0.0012	0.004
Total bbl/day	0.2933	0.2174	0.1379	0.0233	0.0130	0.0028	0.0013	0.689
MM bbl/yr	107.0	79.4	50.3	8.5	4.8	1.0	0.5	251.5
% of NS	43%	32%	20%	3%	2%	0%	0%	100%

Cook Inlet 2009 Cook Inlet Production

> 4.0 10% of production gas (boe) 24.9 1/2 of 1% of tax due to AS 43.55.011(j) and (k) limitations Total CI 28.9 Total AK 280.43

Cook Inlet:

(1) Others 11 Aurora 7 Nana \*Chevron (heritage Unocal & Chevron) 8 Doyen \*CP (heritage Arco and Phillips) 9 Forest & 10 ENI

12 Pacific Energy (acquired Forest interests) 13 Marathon

14 ML&P

\*EM (heritage Mobil & XTO)

15 Pioneer (Lawrenceville, III)

Source: DNR Division of Oil and Gas 2006 & 2009 Annual Reports, DOR, Fall 2009 Revenue Sources Book

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#### Who are the 15 Tax Production Tax Filers?

	1 CP	2 BP	3 EM	4 Anadarko	5 Chevron	6 Pioneer	7 -10	Total
Production in I			LIVI	Alladarko	Chevion	Florieer	4 Others(1)	lotai
PBU & Sat	0.1317	0.0962	0.1328		0.0042	-	0.0001	0.365
KRU & Sat	0.0785	0.0558	0.0006		0.0071		-	0.142
North Star		0.0270		-	200		-	0.027
Alpine & Sat	0.0827	-	-	0.0233			-	0.106
Endicott	0.0004	0.0074	0.0045	=	0.0017		0.0001	0.014
Milne	-	0.0310	-	-				0.031
Oooguruk	141			-		0.0028	0.0012	0.004
Total bbl/day	0.2933	0.2174	0.1379	0.0233	0.0130	0.0028	0.0013	0.689
			-3/1/14					

MM bbl/yr 107.0 50.3 8.5 4.8 1.0 0.5 251.5 % of NS 43% 20% 3% 0% 100% Cook Inlet 2009 Cook Inlet Production

4.0 10% of production gas (boe) 24.9 1/2 of 1% of tax due to AS 43.55.011(j) and (k) limitations Total CI 28.9

(1) Others Cook Inlet:

11 Aurora 7 Nana \*Chevron (heritage Unocal & Chevron) 8 Doyen \*CP (heritage Arco and Phillips) 9 Forest &

12 Pacific Energy (acquired Forest interests) 10 ENI

13 Marathon

14 ML&P

\*EM (heritage Mobil & XTO) 15 Pioneer (Lawrenceville, III)

DED estimate covered by AS 43.55.024 credit

280.43

Total AK

Source: DNR Division of Oil and Gas 2006 & 2009 Annual Reports, DOR, Fall 2009 Revenue Sources Book

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#### Who are the Employers in the Oil and Gas Industry

 Recall EM, BP and CP are largest taxpayers – they would put pressure on employers to qualify for lower rate

Ranking in Top 100	Total Empl	oyees		Non Resident %
5 ASRC	2250	2499	Oil Field Services	24.1%
8 CH2MHill	1750	1999	Oil Field Services	35.5%
9 BP Exploration			Oil & Gas Extraction	27.7%
17 Conoco Phillips	1000	1249	Oil & Gas Extraction	20.7%
36 Nabors Alaska Drilling	500	749	Oil Field Services	
43 Schlumberger Technologies			Oil Field Services	30.5%
49 Udelhoven Oilfied System Services			Oil Field Services	30.5%
52 Peak Oilfield Service Company	250	499	Oil Field Services	26.8%
69 Norcon			Oil Field Services	23.2%
73 Chevron			Oil & Gas Extraction	
78 Hallibturon			Oil Field Services	32.3%
95 Doyon Drilling			Oil Field Services	
Veritas Dgc Land Inc				47.9%
Baker Hughes Oilfield Operations Inc.				54.1%

NOTE: Does Not Include "Catering/Security", Engineering, Transportion, Communications, Construction

Sources: State of Alaska, Dept. of Labor and Workforce Development, 100 Largest Private Employers, 2008 (Alaska Economic Trends, July 2009), Nonresidents Working in Alaska, 2008 (Jan 2010)

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#### To be addressed by Statute (or Regulations)

- Is the "overhead labor" that is replaced by a formula in 15 AAC 55.270 part of the resident labor calculation?
- If a contractor has a fixed price contract, or charges a fee that includes labor (such as for transportation, turnkey modules, any manufactured good) who determines, or how is it determined whether and how to analyze the labor in that transaction for resident labor?
- Are billed professional services (say by an engineer)
   "labor" for the resident hire calculation.

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#### To be addressed by Statute

- If tax was not paid due to limitations in AS 43.55.011(j),
   (k) and (o) CI or instate gas, can it be rebated?
- If tax was not paid due to applications of .023 Capitol and Loss Carry Forward Credits, .024 "Low Production" Credits and/or .025 Exploration Credits, can it be rebated?
- If times are tough and taxpayers have to pay the "alternative minimum tax" under AS 43.55.011(f), can that be rebated? It is a tax based on gross – but will still require the calculation of labor costs.
- If there is lots of investment activity and so that generates a loss – No resident hire issues if no tax base? Or should the rebate effect the loss carryforward. (Perverse incentive)

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#### How is interest calculated?

#### **Current Law**

- Production Tax is due on last day of the month following the month of production (AS 43.55.020 (a)).
- Amount of tax due changes because of audit, revised reporting by taxpayer, retroactive revision of tariff due to a regulatory order in a rate case, retroactive change in regulations.
- Interest is charged back to when original tax is due.
- In a settlement Department can compromise amount of tax and amount of Penalty. (AS 43.55.070) – No mention of interest.
- SB 267 (section 7) For all taxes, when retroactive regulation is passed, interest only goes back to effective date of regulation.

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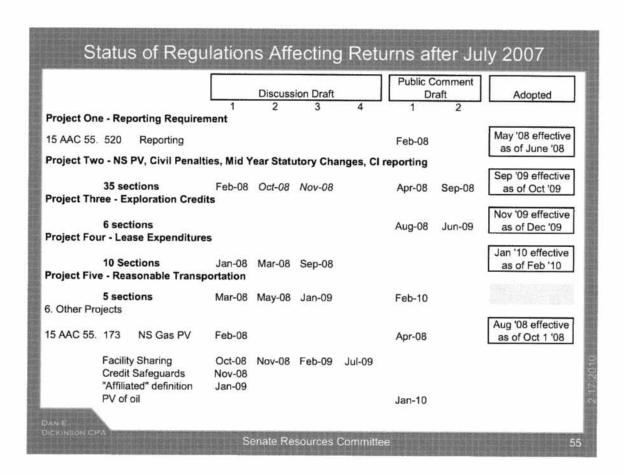
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#### Regulations required retroactive to July 2007\*

- In 2007 reforms ("ACES") Department charged with a number of specific responsibilities for regulations, as well as general implementation.
  - AS 43.55.150 "the department shall determine the reasonable cost of transportation, using the fair market value of like transportation, the fair market value of equally efficient and available modes of transportation or other reasonable methods.
  - AS 43.55.165(a) "...a producer's lease expenditures for a calendar year are ... costs ...allowed by the department by regulation..."
  - Production tax is a yearly tax however, effective dates of most of 2007 reform was July 1, 2007, so ways of combining two half years had to be implemented.
  - New reporting requirements (AS 43.55.030 & .040)
  - New rules for exploration credits (AS 43.55.025)

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#### Interest on Retroactive Regulatory Changes

- Governor Parnell's suggested approach:
  - More thorough explicitly recognizes that the absence of regulations is not the absence of any rules
  - Explicitly retroactive deals with the 2007 -2010 regulatory delay
  - Does not require restructuring AS 43.05.225 (thus eliminates half the provisions in the SB 267) – however only applies to production tax.
  - (although in current version A, section 6, page 3 line 5 requires in the insertion of an "a" in any case.)

#### Interest on Retroactive Regulatory Changes

- · Possible upgrades to Governor's Language:
- Instead of requiring a departmental determination of good faith by the producer in each case. Assume it, and allow the department to prove otherwise if it finds egregious behavior.
- · Possible upgrades to either approach
- AS 43.55.020 (a)(1)-(3) are monthly "installment payments of estimated tax" using 1/12<sup>th</sup> of estimated credits and 1/12<sup>th</sup> estimated lease expenditures - so
  - No true up caused by retroactive regs except for annual true up already required under AS 43.55.020
     (a) (4) and
  - First first day of month more than 90 days after effective date of regs.

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#### 6 Changes in SB 267

- Change progressivity from .4% to .2% per dollar
- 2.30% credit for well work
- 3. Tax rate tied to Resident Hire
- Interest not due on retroactive reg changes prior to implementation
- 5. Interest rate is lower of fed funds +2 or 11%
- 6. Restore 3 year statute of limitations

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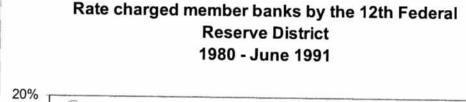
#### Interest rate in AS 43.05.225

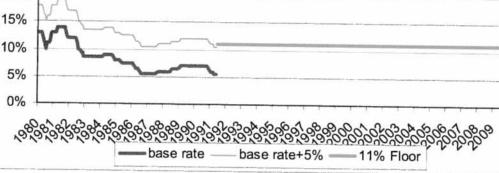
- Lower tax rate for all tax types (section 6)
- The interest rate applies to all 20 Alaska Tax Types\*
- Current law <u>higher of</u> fed funds + 5 or 11%
- Also applies to late royalty payments.
- · Compounded Quarterly
- Implemented in 1991 amidst settlement of major production tax and royalty litigation going back to 1977 and era of simple interest.
- Effective date should be end of year, or at the very least, quarter.

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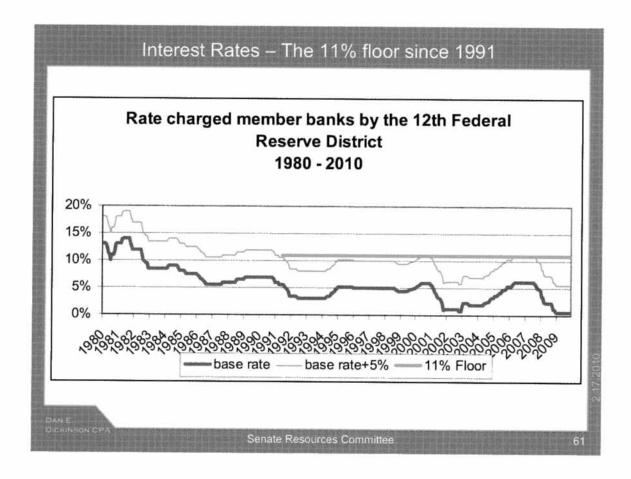
#### Interest Rates: The view from June 1991

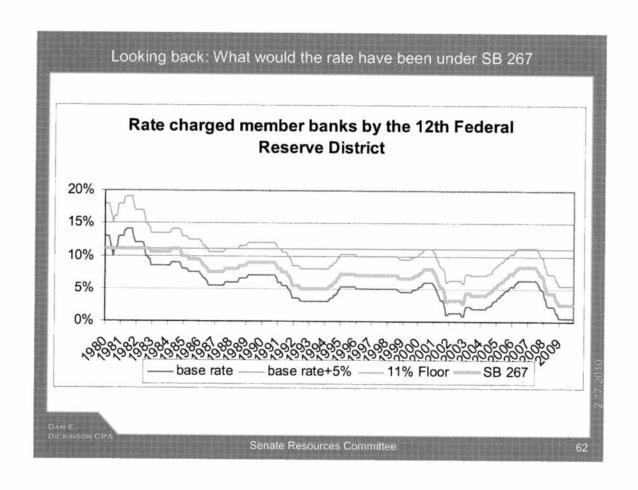




Source: Federal Reserve Bank of San Francisco (frbsf.org)

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# Alaska compared with federal rate

How are federal interest rates computed under IRC:

	riterest rates co.	Mput-
	Over Do	mputed under IRC:
	Over Payments of Tax	Under Payments of Tax
Non- Corporate	Fed Funds + 3%	
Corporate		Fed Funds + 3%
Corporate - Large	Fed Funds + 2%	Fed Funds + 3%
E. INFONCEA	Fed Funds + ½%	Fed Funds + 5%

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# 6 Changes in SB 267

- 1. Change progressivity from .4% to
- 2.30% credit for well work
- 3. Tax rate tied to Resident Hire
- 4. Interest not due on retroactive reg changes prior to implementation
- 5. Interest rate is lower of fed funds +2
- 6. Restore 3 year statute of limitations

#### Restore 3 year State of Limitations

- Section 20 Restores statute of limitations to three years for production tax - time for the state to complete a production tax audit (or, agree to an extension with taxpayer or issue a blue sky assessment)
- · Three year rule would begin with 2011 tax year
- Note: in the case of False or Fraudulent returns, or failure to file a return, may proceed "at any time"
- Prior to 2007, SOL was three years for all tax types under AS 43.05.260 –
- In 2007 production tax pulled out and extended to 6 years in AS 43.55.075

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#### Thank You

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