

## **Tony Reinsch - Senior Director, Upstream & Gas Group**

Tony Reinsch, Senior Director, Upstream & Gas Group advises global energy companies on Upstream Strategy, Planning, Business Development and Competitor Analysis. Tony has broad experience in the energy arena, both domestic and international. Tony has held senior executive positions with international oil and gas companies in the areas of strategy, planning, budgeting, and corporate management.

He has spent over 20 years engaged in consulting and research in the global crude oil, natural gas and power sectors, and has held senior economist positions with financial, government, and utility institutions. Tony is an accomplished writer and highly regarded speaker.

In addition to his time at PFC Energy, Tony was Executive Vice President with an Independent developing assets in East Africa; Senior Advisor with EnCana/AEC International; and Senior VP of International Research at Canadian Energy Research Institute.

Tony completed his Doctoral studies in Economics (sans dissertation) at the University of Western Ontario, and holds a M.Sc. in Transportation Economics from the London School of Economics and Political Science, and M.A. and B.A.(Hons) degrees in Economics from the University of Calgary.

## **Janak Mayer - Manager, Upstream & Gas Group**

Janak Mayer leads PFC Energy's Upstream & Gas Analytics team, which focuses on fiscal terms analysis and project economic and financial evaluation, along with business analytics, data management and data visualization.

An economist by training, Janak specializes in building economic and financial models that can be complex and powerful, yet fast to run, and straightforward to audit, understand and use. In addition to a strong modeling and data analytics skillset, he has a broad background in the extractive industries.

Prior to joining PFC Energy in 2008, Janak advised major minerals industry clients on a range of controversial environmental and social risk issues, from uranium mining through to human rights and climate change, eventually working in Citigroup's corporate and investment bank, advising bankers on the management and mitigation of environmental and social risk in major projects around the world. Janak has also undertaken macroeconomic research with senior development economists at the World Bank and the Peterson Institute for International Economics, and has particular regional expertise in South Asia and Australia.

At PFC, Janak has modeled upstream fiscal terms in all of the world's major hydrocarbon regions, and has built a wide range of economic and financial models to value prospective acquisition targets and develop strategic portfolio options for a wide range of international and national oil company clients. He has also created a wide-range of interactive data analysis tools, to enable clients to quickly understand and compare the financial and operating performance of major global upstream companies, or to examine the details of all existing and proposed LNG projects and competitors across the LNG value chain.

Janak holds an MA in International Relations (International Finance & South Asia Studies) from School of Advanced International Studies at Johns Hopkins University, and a BA from the University of Adelaide, Australia.