

Date: February 17, 2022

The Alaska State Legislature
Capitol Building
Juneau, Alaska 99801

Dear Alaska Legislature:

As a travel and hospitality company with a deep history of delivering iconic Alaska experiences and employing hundreds of Alaskans seasonally, we encourage your support of the Alaska Railroad's efforts to receive legislative authority to bond for \$60 million for the replacement of the passenger cruise dock in Seward. The passenger dock is an important part of the infrastructure and the economy not just in Seward but all along the Railbelt.

The current dock was built in 1966 and must be replaced in order to safely continue serving the 200,000 passengers that cross over it every year during their visit to Alaska. Those visitors support all of Pursuit's Alaskan travel and hospitality experiences, including our Kenai Fjords Tours, Denali Backcountry Adventure tour and our five lodging properties along the Railbelt. Those visitors allow us to employ over 440 staff seasonally and drive significant economic value with local suppliers, partners and vendors, who all help us deliver unforgettable guest experiences in Alaska. Additionally, the bed taxes, head taxes, sales taxes, and other fees that those visitors pay support necessary services for the residents of Alaska.

An important part of this proposal is the assurance that the bonding will not be executed by the State of Alaska to ensure that the people will not be paying the bill. As outlined in the proposal the Alaska Railroad will use its bonding authority to raise the funds and the fees for the use of the dock to pay for this dock replacement.

Thank you for your support of this effort.

Sincerely,



Fernando Salvador

VICE PRESIDENT & GENERAL MANAGER / ALASKA COLLECTION