



## Anchorage Convention & Visitors Bureau

524 West Fourth Avenue, Anchorage, Alaska 99501-2212 | Phone: 907.276.4118 | Fax: 907.278.5559 | [ExploreAnchorage.net](http://ExploreAnchorage.net)

February 17, 2011

Senator Johnny Ellis  
Chair, Senate Rules Committee  
Alaska State Senate  
State Capitol, Room 119  
Juneau, AK 99801-1182

Dear Senator Ellis:

It is with pleasure I present you with the enclosed Anchorage Convention & Visitors Bureau (ACVB) Resolution 2011-01 in support of SB 23/HB 67, Extension of Alaska Film Production Incentive Program. Our Board of Directors unanimously approved the film efforts in Alaska and go on record supporting the incentive program, providing a written resolution. As you know, the economic impact resulting from film productions will flow into our Alaska communities, presenting new business opportunities resulting in a positive impact on our economy.

We appreciate the groundbreaking efforts you began in 2007, resulting in the current program in place, and look forward to our state reaping these benefits for years to come. Thank you for your continued support of this program and your commitment to bring new industry to Alaska.

ACVB wholeheartedly supports SB 23/HB 67 and the opportunity to bring the film industry to Alaska through this incentive program.

Sincerely,

Julie Saupe  
President & CEO



## Anchorage Convention & Visitors Bureau

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### ANCHORAGE CONVENTION & VISITORS BUREAU BOARD OF DIRECTORS

#### RESOLUTION 2011-01

#### **A Resolution in support of SB 23/HB 67 - Extension of Alaska Film Production Incentive Program**

**WHEREAS**, since its inception in 2008 Alaskan communities have benefitted greatly from the Alaska Film Production Incentive program as a result of productions large and small filming in Alaska with the positive financial impacts from the film production felt across the community; and,

**WHEREAS**, film and television projects also offer millions of dollars worth of marketing and promotion for Alaska businesses, products and Alaska tourist destinations; and,

**WHEREAS**, SB 23/ HB 67 seeks to continue the success of the Alaska Film Production Incentive Program by extending the opportunities created in Alaska for economic development and diversification; and,

**WHEREAS**, as some other states are struggling with budget deficits and have been cutting their film incentives, Alaska is in a uniquely strong fiscal position to capitalize on this opportunity in the short and medium term by signaling our commitment to keep Alaska open for the film and television business; and,

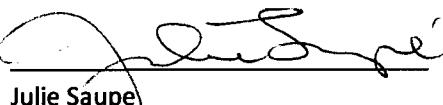
**WHEREAS**, SB 23/ HB 67 seeks to continue the positive economic development of the Alaska Film Production Incentive Program by creating a climate that fosters the growth of the television and film production industry and encourages the incremental capital investments necessary to support this multi-million dollar industry; and,

**WHEREAS**, SB 23 / HB 67 extends the Film Production Tax Incentive Program for 10 years, offering \$100 million in transferable tax credits in the first 5 years of the extension and \$100 million in credits for the final 5 years of the extension; and,

**WHEREAS**, tax credits will be issued after the production has completed filming in Alaska and only after a thorough audit of those Alaska expenses by an independent auditor.

**NOW THEREFORE** be it resolved that the Board of Directors of the Anchorage Convention & Visitors Bureau strongly supports the continuation and extension of the film incentive program via SB 23/ HB 67.

  
\_\_\_\_\_  
Maggie Kelly  
Chairman for the Board of Directors

  
\_\_\_\_\_  
Julie Saupe  
President & CEO

Submitted by: Chair of the Assembly  
Prepared by: Municipal Clerk's Office  
For reading: February 15, 2011

CLERK'S OFFICE

APPROVED

Deficit

275-11

ANCHORAGE, ALASKA

AR No. 2011-54

1    **A RESOLUTION IN SUPPORT OF THE SB 23/HB 67 - AN EXTENSION OF**  
2    **ALASKA FILM PRODUCTION INCENTIVE PROGRAM.**

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5    WHEREAS, since its inception in 2008 Anchorage has benefitted greatly from the  
6    Alaska Film Production Incentive program as a result of productions large and small  
7    filming in Anchorage with the positive financial impacts from productions felt across  
8    the community and state; and,

10   WHEREAS, the film and television industry offers an opportunity to diversify our  
11   economy and creates jobs and opportunities for business large and small; and

13   WHEREAS, local businesses that have benefited from recent film and television  
14   productions have included construction companies, towing companies, hardware  
15   stores, lumber yards, communication companies, landscaping, restoration  
16   companies, dumpster services and rentals, plumbing, heating, rental equipment  
17   companies, truck leasing, crane companies, paving companies, catering, cleaning,  
18   boat charters, diving companies, survey companies, engineering firms, printing, office  
19   supplies, motor-home rentals, shipping companies, airlines, hotels, and restaurants;  
20   and

22   WHEREAS, film and television projects also offer millions of dollars worth of  
23   marketing and promotion for Alaska businesses, products and Alaska tourist  
24   destinations; and,

26   WHEREAS, SB 23/HB 67 seeks to continue the success of the Alaska Film  
27   Production Incentive Program by extending the opportunities created in Alaska for  
28   economic development and diversification; and,

30   WHEREAS, as some other states are struggling with budget deficits and have been  
31   cutting their film incentives, Alaska is in a uniquely strong fiscal position to capitalize  
32   on this opportunity in the short and medium term by signaling our commitment to  
33   keep Alaska open for the film and television business; and,

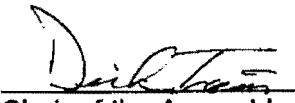
35   WHEREAS, SB 23/HB 67 seeks to continue the positive economic development of  
36   the Alaska Film Production Incentive Program by creating a climate that fosters the  
37   growth of the television and film production industry and encourages the incremental  
38   capital investments necessary to support this multi-million dollar industry; and,

40   WHEREAS, SB 23/HB 67 extends the Film Production Tax Incentive Program for 10  
41   years, offering \$100 million in transferable tax credits in the first 5 years of the  
42   extension and \$100 million in credits for the final 5 years of the extension; and,

44   WHEREAS, tax credits will be issued after the production has completed filming in  
45   Alaska and only after a thorough audit of those Alaska expenses by an independent  
46   Alaska auditor now, therefore,

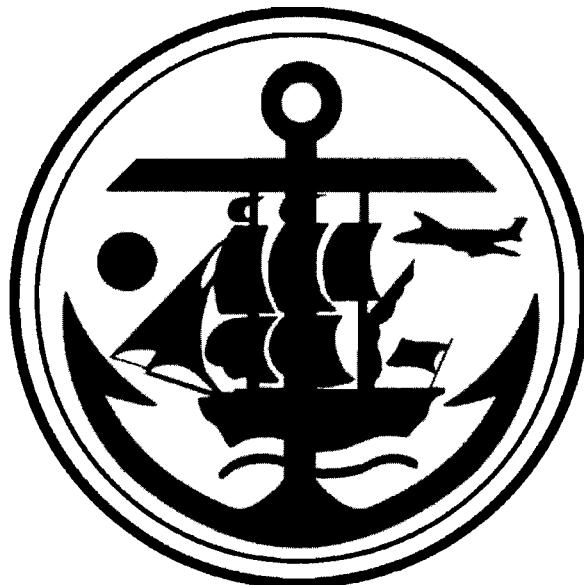
1 THE ANCHORAGE ASSEMBLY RESOLVES: that the Anchorage Municipal  
2 Assembly strongly supports the continuation and extension of the film incentive  
3 program via SB 23/HB 67.

4  
5 PASSED AND APPROVED by the Anchorage Assembly this 15<sup>th</sup> day of  
6 February, 2011.

7  
8  
9  
10   
11 Dick Tracy  
12 Chair of the Assembly

13 ATTEST:

14  
15 Barbara S. Dement  
16  
17 Municipal Clerk  
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**Municipality of Anchorage  
2011 State Legislative Program  
(State Fiscal Year 2012)**

**Dan Sullivan, Mayor**

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who may have no way to supplement current income or cut costs. Current law provides sufficient fiscal protection without legislative repeal of the program: Cash assistance provided under the Alaska Senior Benefits Payment Program is explicitly subject to appropriation under AS 47.45.302(c). The program should not be made subject to sunset June 30, 2011. The sunset should be extended or repealed.

## Energy

- ✓ **Natural Gas:** Support legislation that promotes natural gas development in the Cook Inlet, and modernizes aging Railbelt electrical transmission facilities.
- ✓ **Oil Production:** The MOA strongly supports all efforts to maximize oil production to maintain Trans Alaska Pipeline Service (TAPS) viability; and encourages a competitive analysis be performed to address the existing regulatory and fiscal framework to identify whether Alaska is globally positioned to attract maximum development.

## Private Sector Development



- ✓ **Film Credits:** Because of the proven economic benefits that film production is providing Alaskan communities, MOA supports extension of the Alaska Film Production Incentive Program and full funding of the transferable film production tax credits for Alaska corporations.
- ✓ **Little Davis Bacon:** Consistent with the Alaska Municipal League priority, the MOA supports raising the limit from \$2,000 to \$50,000 on Little Davis Bacon projects.

## Public Safety

- ✓ **Drug Legislation:** The MOA has identified the need for strong legislation that criminalizes the use of Tetrahydrocannabinol (THC) mimicking drugs or synthetic marijuana products, to include the incense commonly sold as "Spike", "Spice" or "K2."
- ✓ **Involuntary Commitment:** Amend AS 47.27.190 on Involuntary Commitment, Section (a) by adding language to make the statute more consistent with AS 47.37.180 on Emergency Commitment.
- ✓ **Prosecution Surcharge:** Under the philosophy that cost-causers should be cost-payers, add a surcharge for prosecution similar to that for law enforcement to allow law departments to capture at least a portion of the funds expended in the interest of public safety. Under AS 12.55.039, a surcharge is assessed to defendants in the amount of \$75, \$50, or \$10, depending on the type of offense.
- ✓ **Indigent Defense Fee:** Make the indigent defense fee assessed to defendants post-conviction or plea a mandatory, not discretionary, fee to allow local jurisdictions to capture at least a portion of the funds expended.



415 E. Railroad Avenue\* Wasilla, Alaska 99654

Email: [contact@wasillachamber.org](mailto:contact@wasillachamber.org)

Telephone (907)376-1299 \* Fax: (907)373-2560

Home Page: [www.wasillachamber.org](http://www.wasillachamber.org)

Voted "Alaska's Outstanding Chamber of Commerce of the Year ~ 1998 & 2006"

**A RESOLUTION OF THE GREATER WASILLA CHAMBER OF COMMERCE  
(GWCC) - 2011-02  
IN SUPPORT OF SB23  
ALASKA FILM PRODUCTION TAX INCENTIVE PROGRAM**

WHEREAS, the Greater Wasilla Chamber of Commerce represents a community of more than 88,000 residents in the Mat-Su Borough and nearly 300 member businesses and organizations by building partnerships, advocating for a healthy economic environment and promoting the greater Wasilla area as an attractive place for business and community; and

WHEREAS, the Film Production Tax Incentive Program has created jobs for Alaskans and economic opportunities for Alaska businesses both large and small since its inception in 2008, through film and television projects that have provided invaluable marketing and promotional opportunities for Alaska tourism and business; and

WHEREAS, forty-five states currently have film production incentive programs of some type in place, providing those states with the economic benefit the film production industry offers its labor force, area businesses and communities; and

WHEREAS, extension of Senate Bill 23 will continue the successful economic diversification and development it has already provided while making available Alaska business opportunities that capitalize on Alaska's newest multi-million dollar industry;

**THEREFORE BE IT RESOLVED**, that the Board of Directors of the Greater Wasilla Chamber of Commerce, supports the extension of Senate Bill 23, the Alaska Film Production Tax Incentive Program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years.

415 E. Railroad Avenue\* Wasilla, Alaska 99654



Telephone (907)376-1299 \* Fax: (907)373-2560

Email: [contact@wasillachamber.org](mailto:contact@wasillachamber.org)

Home Page: [www.wasillachamber.org](http://www.wasillachamber.org)

Voted "Alaska's Outstanding Chamber of Commerce of the Year ~ 1998 & 2006"

**THEREFORE BE IT FURTHER RESOLVED**, the Board of Directors of the GWCC would like to formally thank the Alaska State Legislature for working towards a more prosperous Alaska film industry to the benefit of all of its residents.

**BE IT FURTHER RESOLVED** that this resolution is distributed to:

Governor Sean Parnell, State of Alaska  
Lieutenant Governor Mead Treadwell, State of Alaska  
Mike Nizich, Chief of Staff, Governor Parnell  
Randy Ruaro, Deputy Chief of Staff, Governor Parnell  
Alaska State Legislature  
U.S. Senator Lisa Murkowski  
U.S. Senator Mark Begich  
U.S. Representative Don Young  
Mayor Vern Ruperight, City of Wasilla  
Mayor DeLena Johnson, City of Palmer  
Mayor Larry DeVilbiss, Mat-Su Borough  
City of Wasilla Council Members  
Mat-Su Borough Assembly Members

David Johnston, President

Dated: 3/29/11

Lyn Carden, Executive Director

Dated: 3/29/2011

RE: SB 23 & HB67- Film Production Tax Credit

Dear Senator Ellis,

I would like to offer my support for Senate Bill 23 and companion House Bill 67 - the extension of the Alaska Film Production Tax Incentive Program.

Since its inception in 2008, the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business.

The fact is, financial incentives have changed the way filming decisions are made. Across the U.S. forty-five states currently have incentive programs of some type in place; demonstrating recognition by those states of the economic benefit this industry offers its labor force, area businesses and communities. Internationally, Alaska faces aggressive and long established film incentives from provincial and federal governments in Canada and around the globe. In order to stay competitive in this global industry Alaska needs to send a clear message.

I support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the successful economic diversification and development it has already shown while providing Alaska businesses opportunities to properly plan for and capitalize on Alaska's newest multi-million dollar industry.

For all of these reasons I fully support the Film Credit Tax Credit Bill and thank the Alaska State Legislature for working towards a more prosperous Alaska.

Sincerely,

Ted Mala, Jr.  
Business Development Manager  
NANA Management Services  
Direct: 907.729.5566  
Mobile: 907.748.5110  
[www.nmsusa.com](http://www.nmsusa.com)



April 6, 2011

Honorable Johnny Ellis  
Alaska State Senate  
State Capitol, Room 119  
Juneau, AK 99801

Dear Senator Ellis:

I am writing in support of Senate Bill 23, which continues the successful Alaska Film Production Incentive Program. Since its inception, this program has brought millions of production dollars to Alaska, created hundreds of jobs, and provided a host of opportunities for Alaskan businesses. The continuation of these incentives will help the private sector plan and invest in Alaska's growing film industry.

A wide variety of businesses already have benefitted from this important program. We support Senate Bill 23 because it would extend the film incentive program for 10 years and provide an additional \$100 million in tax credits for the first five years of the extension and \$100 million for the final five years. We believe passage of Senate Bill 23 will encourage this new industry to continue growing here in Alaska. It will continue to help in developing a strong and diversified economy that will entice our workforce to remain in Alaska instead of looking for jobs elsewhere.

While our company is not now in the film production business, we are pleased to express our support for this bill on behalf of those Alaskan businesses that already have benefitted from this incentive and need the extension of the program in order to continue growing their businesses in the future.

Thank you for the opportunity to support this important incentive for economic development in Alaska.

Yours truly,

James R. Johnsen  
Senior Vice President of Administration

LEADER in All We Do

[www.doyon.com](http://www.doyon.com)



April 4, 2011

Honorable Johnny Ellis  
Alaska State Senate  
State Capitol, Room 119  
Juneau, AK 99801

**Re: SB 23 - Film Incentive Credits**

Dear Senator Ellis:

I am writing in support of Senate Bill 23 which extends Alaska's film incentive credit program. Few programs have proven to be so immediately effective and beneficial to our economy.

Several ASRC shareholders, including my son, and other Alaska Natives were hired to work and participate in the recent filming of the movie "Everybody Loves Whales". Likewise, many other Alaskan businesses and individuals shared in the economic prosperity brought to Alaska from Hollywood. We spent nearly two months on set, and it was rewarding to see so many Alaskans at work on the set as cast and crew members, including as service providers to the cast and crew.

I recognize the importance of the oil and gas industry to Alaska's economy. Further, I recognize the importance of a diverse economy, and I trust the legislature will also recognize the many and obvious benefits of this program. It is important to pass Senate Bill 23 this session.

I applaud your leadership on this issue and add my support to this important matter.

Sincerely,  
ARCTIC SLOPE REGIONAL CORPORATION

A handwritten signature in black ink, appearing to read "Sweeney".  
Tara M. Sweeney  
Senior Vice President External Affairs & Communications

Cc: file

RE: SB 23 & HB67- Film Production Tax Credit

Dear Senator Ellis,

I would like to offer my support for Senate Bill 23 and companion House Bill 67 - the extension of the Alaska Film Production Tax Incentive Program.

Since its inception in 2008, the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business.

The fact is, financial incentives have changed the way filming decisions are made. Across the U.S. forty-five states currently have incentive programs of some type in place; demonstrating recognition by those states of the economic benefit this industry offers its labor force, area businesses and communities. Internationally, Alaska faces aggressive and long established film incentives from provincial and federal governments in Canada and around the globe. In order to stay competitive in this global industry Alaska needs to send a clear message.

I support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the successful economic diversification and development it has already shown while providing Alaska businesses opportunities to properly plan for and capitalize on Alaska's newest multi-million dollar industry.

For all of these reasons I fully support the Film Credit Tax Credit Bill and thank the Alaska State Legislature for working towards a more prosperous Alaska.

Sincerely,

Ted Mala, Jr.  
Business Development Manager  
NANA Management Services  
Direct: 907.729.5566  
Mobile: 907.748.5110  
[www.nmsusa.com](http://www.nmsusa.com)

**From:** Hammes, Brianna (Anchorage) [mailto:Brianna.Hammes@nanaworleyparsons.com]  
**Sent:** Friday, March 18, 2011 12:11 PM  
**Subject:** SB 23 & HB67- Film Production Tax Credit

*I would like to offer support for Senate Bill 23 and companion House Bill 67 - the extension of the Alaska Film Production Tax Incentive Program.*

*Since its inception in 2008, the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business*

*The fact is, financial incentives have changed the way filming decisions are made. Across the U.S. forty-five states currently have incentive programs of some type in place; demonstrating recognition by those states of the economic benefit this industry offers its labor force, area businesses and communities. Internationally, Alaska faces aggressive and long established film incentives from provincial and federal governments in Canada and around the globe. In order to stay competitive in this global industry Alaska needs to send a clear message.*

*We support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the successful economic diversification and development it has already shown while providing Alaska businesses opportunities to properly plan for and capitalize on Alaska's newest multi-million dollar industry.*

*For all of these reasons, I fully support the Film Credit Tax Credit Bill and thank the Alaska State Legislature for working towards a more prosperous Alaska.*

*Sincerely,*

*Brianna Hammes  
NANA WorleyParsons, LLC  
(907) 375-2535  
brianna.hammes@nanaworleyparsons.com*



Outsource.  
Outshine:

February 11, 2011

Representative Bob Herron  
Representative Chris Tuck  
Senator Johnny Ellis  
State Capitol  
Juneau, AK 99801-1182

**Re: HB 67/SB 23-Extension of Alaska Film Production Tax Incentive Program**

Dear Representatives and Senator,

NMS whole-heartedly supports House Bill 67 and Senate Bill 23, the extension of the Alaska Film Production Tax Incentive Program. Since its inception in 2008, the Film Production Tax Incentive Program has created jobs for Alaskans through economic opportunities for small and large Alaska businesses. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion-dollar film and television industry that Alaska is open for business.

For NMS it means an opportunity to expand our businesses in food service, hotel management and remote camp service. We see a growing film industry in Alaska as beneficial for the state as it will help create diversified business opportunities.

The fact is, financial incentives have changed the way filming decisions are made. Alaska faces aggressive, long-established film incentives from Canada. Forty-five other states currently have a program of some type. Those states understand the economic benefits that this industry can bring to businesses and communities. We need to do the same.

We support the extension of the Alaska Film Production Tax Incentive Program. House Bill 67 and Senate Bill 23 provide a clear signal that Alaska is open and ready for business when it comes to film and television industry.

For all of these reasons, NMS fully supports the Alaska Film Production Incentive Tax Program and thanks the Alaska State Legislature for working towards a more prosperous Alaska.

Sincerely,

A handwritten signature in black ink, appearing to read "M. P. Dunn".

President



101 Dunkel Street, Suite 111 • Fairbanks, AK 99701-4806  
(907) 457-3282 • (907) 459-3787 Fax  
[www.explorefairbanks.com](http://www.explorefairbanks.com)

April 4, 2011

To Whom It May Concern:

On behalf of the Fairbanks Convention & Visitors Bureau (FCVB), we would like to state our support for extending the Alaska Film Production Tax Incentive Program as proposed in HB 67 and SB 23.

FCVB contributes to the economic well-being of the Fairbanks area by executing an effective tourism marketing program. While fulfilling this role, we believe that FCVB has a unique viewpoint to share on this bill.

As an economic development program, FCVB believes the extension of the Film Production Tax Credit creates jobs for Alaskans and diversifies the economy. While films are in production in Alaska, there are measurable benefits to hotels, airlines, restaurants and others in the travel & hospitality industry. The high-profile production "Everybody Loves Whales" demonstrates the immediate impact brought by this fairly new industry to our communities and businesses.

FCVB also believes that the Film Production Tax Credit and film projects that portray images of Alaska do not replace the need to market Alaska as an attractive tourism destination. By definition, this tax credit promotes the new production of film projects within Alaska. It does not require such projects to promote Alaska as a destination, portray Alaska in a positive light, create a direct response mechanism for possible visitors, provide tools to facilitate planning a vacation to Alaska or connect viewers to Alaskan businesses. For these goals, a well-funded Alaska tourism marketing program is required.

Therefore, we wish to convey our strong support of the extension of the Film Production Tax Credits as an economic development program for an emerging industry. Feel free to contact me at (907) 459-3770 or [dhickok@explorefairbanks.com](mailto:dhickok@explorefairbanks.com).

Warm Regards,

Deb Hickok  
President and CEO



## City of Seward

P.O. Box 167  
Seward, Alaska 99664-0167

Main Office (907) 224-4050  
Facsimile (907) 224-4038

City of Seward, Alaska  
1963 1965 2005



March 17, 2011

The Honorable Johnny Ellis  
Alaska Legislature  
State Capitol  
Juneau, AK 99801-1182

Dear Senator Ellis,

The City of Seward supports Senate Bill 23 extending the Alaska Film Tax Incentive program for 10 years.

This legislation provides incentives for lower 48 film industry productions to look at Alaska as a filming location. It also provides exposure and incentives to use Alaskan film crews, production and logistical support teams and local screenwriters. The incentives to provide Alaskan jobs stimulate the local economy and facilitate free tourism marketing opportunities.

Recently, the City of Seward directly benefited from the tax incentive program as the location for the filming of the television movie, "Christmas with a Capital C". This movie brought needed income into our local economy. Seward is hopeful other film productions will look to Seward as a filming location in the future. We will continue to work with the Alaska Film Office to bring more exposure to Seward.

Sincerely,

A handwritten signature in black ink, appearing to read "Willard E. Dunham".

Willard E. Dunham, Mayor  
City of Seward



301 Cushman St., Suite 301, Fairbanks, AK 99701

February 9, 2011

Re: Support for SB 23/HB 67

Representative Bob Herron  
Representative Chris Tuck  
Senator Johnny Ellis  
State Capitol  
Juneau, AK 99801-1182

Re: HB 67/SB 23-Extension of AK Film Production Incentive Program

The Fairbanks Economic Development Corporation supports SB 23/HB67 and your efforts to continue to diversify the economy by extending the AK Film Production Incentive Program. Fairbanks has attracted the interest of producers over the years, with projects ranging from INTO THE WILD to documentaries and commercials. It is our hope that by extending current film incentives, we will have the opportunity to enjoy the positive economic impacts experienced in other areas of the state that secured locations for studio productions.

We understand that this is still a fledgling industry for Alaska. The Dept. of Commerce, Community and Economic Development are currently developing a full-scale marketing plan and strategy in under discussion for possible public-private marketing opportunities at film-related venues in the future.

Our members come from all areas of the business sector in Fairbanks and can provide many of the services needed to support a film production. In addition, the impact on tourism-related businesses as an area serves as a location for a film production is well documented.

We support the economic development brought about by the current film incentive program. By extending and expanding the program, Alaskans can continue to benefit from new jobs and the business opportunities that come with welcoming this multi-million dollar industry to our state.

Sincerely,

Jim Dodson  
President & CEO  
Fairbanks Economic Development Corporation

Cc: FBX delegation



3100 Channel Drive, Suite 300 • Juneau AK 99801 • (907) 463-3488 • Fax (907) 463-3489  
E-mail: juneauchamber@gci.net • icc@alaska.com • Web site: <http://www.juneauchamber.com>

#### Board Members

**Tim McLeod, President**  
AEL&P  
**Bob Martin, Past Pres.**  
Goldbelt  
**Sheldon Winters, Pres. Elect**  
Lessmeier & Winters  
**Chuck Collins**  
Key Bank  
**Neil MacKinnon, Treasurer**  
Alaska Laundry  
**Sharon Burns, Secretary**  
ABC Stations  
**Jeremy Hansen**  
Hansen Gross  
**Dick Knapp**  
Petra Marine  
**Max Mertz**  
Elgee Rehfeld Mertz  
**Lance Stevens**  
Alaska USA F.C.U.  
**Nathan McCowan**  
Sealeaska  
**Karen Hansen**  
Wings of Alaska  
**Murray Walsh**  
Walsh Consulting  
**Kelly Shattuck**  
Shattuck & Grummel  
**Wade Bryson**  
Subway of Juneau

#### Benefactor Members

ACS  
Allen Marine  
Juneau Empire  
GCI Communications  
Juneau Radio Center  
Sealeaska

#### Platinum Members

AEL&P  
Alaska Litho  
Alaska Marine Lines  
Alaska Pacific Bank  
Alaska USA FCU  
Alaskan Brewing Company  
Barlett Regional Hospital  
BP Alaska  
CBI (Manager's Office)  
Capital Office Supply  
Coeur Alaska, Inc.  
Coogan Construction  
Copy Express  
Elgee Rehfeld & Mertz  
Exxon Mobil  
First National Bank of Alaska  
Hecla Greens Creek Mining  
Goldbelt, Inc.  
Huna Totem  
Shattuck & Grummel  
Taku Oil  
True North FCU  
UAS  
Wells Fargo Bank of Alaska  
Wostmann and Associates

**Senator Johnny Ellis**  
Chair Senate Rules Committee  
State Capitol, 119  
Juneau, AK 99801-1182

RE: Senate Bill 23 Film Production Tax Credit

Dear Senator Ellis:

On behalf of the Juneau Chamber of Commerce, we would like to offer our support for Senate Bill 23, the extension of the Alaska Film Production Tax Incentive Program.

Since its inception in 2008, the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business

The fact is, financial incentives have changed the way filming decisions are made. Across the U.S. forty-five states currently have incentive programs of some type in place; demonstrating recognition by those states of the economic benefit this industry offers its labor force, area businesses and communities. Internationally, Alaska faces aggressive and long established film incentives from provincial and federal governments in Canada and around the globe. In order to stay competitive in this global industry Alaska needs to send a clear message.

We support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the successful economic diversification and development it has already shown while providing Alaska businesses opportunities to properly plan for and capitalize on Alaska's newest multi-million dollar industry.

For all of these reasons, the Juneau Chamber of Commerce fully supports the Film Credit Tax Credit Bill and thanks the Alaska State Legislature for working towards a more prosperous Alaska.

Sincerely,

  
Cathie Roemmich, CEO

Juneau Chamber of Commerce



February 11, 2011

Senator Johnny Ellis  
Chair, Senate Rules Committee  
State Capitol, 119  
Juneau, AK 99801

Re: Film Incentive Credit SB23/HB67

Dear Senator Ellis:

The Juneau Convention & Visitors Bureau (JCVB) supports SB23/HB67. We understand the importance of creating jobs and diversifying the economy for Alaska and for Alaskans.

As a destination marketing organization with over 275 business members, we appreciate the economic impact that the visitor industry (both leisure and business) brings to our community. As has been demonstrated with "Everybody Loves Whales," the film industry is an economic stimulator that relies heavily on the hospitality industry and brings much-needed business to hotels, restaurants, catering, and transportation services.

As stated in the bill, the film incentive program creates transferable tax credits for eligible corporate tax payers. The subsequent tax relief this brings to a variety industries is another form of economic stimulus for our state.

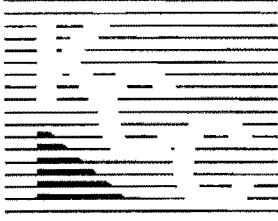
We support the objective of SB23/HB67 to make Alaska more competitive in attracting film production business, to create new jobs and generate business opportunities.

Sincerely,

*Lorene Palmer*

Lorene Palmer  
President/CEO

Juneau Convention & Visitors Bureau  
One Sealaska Plaza, Ste. 305  
Juneau, AK 99801  
(907) 586-1737



## KODIAK CHAMBER OF COMMERCE

100 E. Marine Way, Suite 300, Kodiak Alaska 99615 • (907) 486-5557 • FAX: (907) 486-7605  
[www.kodiak.org](http://www.kodiak.org) • Email: [chamber@kodiak.org](mailto:chamber@kodiak.org)

28 February 2011

Senator Johnny Ellis  
Chair Senate Rules Committee  
State Capitol, 119  
Juneau, AK 99801-1182

RE: Senate Bill 23 Film Production Tax Credit

Dear Senator Ellis:

On behalf of the Kodiak Chamber of Commerce , I would like to offer our support for Senate Bill 23, the extension of the Alaska Film Production Tax Incentive Program. Since its inception in 2008 the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business

Financial incentives have changed the way filming decisions are made. Alaska faces aggressive and long established film incentives from provincial governments in Canada and 45 other states. These regions understand the economic benefits that this industry can bring to our businesses and communities.

We support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the economic diversification and economic development success of the film tax incentives while also providing a clear signal that offers Alaska businesses the opportunity to better plan for and capitalize on Alaska's newest multi-million dollar industry.

For all of these reasons, the Kodiak Chamber of Commerce fully supports the Film Credit Tax Credit Bill and thanks the Alaska State Legislature for working towards a more prosperous Alaska.

Sincerely,



Trevor Brown  
Executive Director  
Kodiak Chamber of Commerce

**Dedicated to Kodiak's Economic Future**

# MUNICIPALITY OF ANCHORAGE



Office of the Mayor

*Mayor Dan Sullivan*

Phone: 907-343-7100  
FAX: 907-343-7180

March 15, 2011

The Honorable Johnny Ellis  
Alaska State Legislature  
State Capitol  
Juneau, AK 99801

Re: Senate Bill 23

Dear Senator Ellis,

Thank you for introducing Senate Bill 23, *"An Act relating to transferable film production tax credits; and providing for an effective date by amending the effective dates of secs. 3 and 4, ch. 63, SLA 2008."*

I fully support the passage of SB 23 that would extend the Alaska Film Tax Incentive program for 10 years. The early success of the incentive program created jobs and stimulated our local economies, and it should be continued. With other countries and states competing for opportunities, it is important to show the film industry that Alaska is a stable place to do business.

Please contact Sara Gill, Intergovernmental Affairs Director, if you have questions. She can be reached at 343-7117 or [GillSN@muni.org](mailto:GillSN@muni.org).

Sincerely,

Dan Sullivan  
Mayor



March 1, 2011

Senator Johnny Ellis  
Chair Senate Rules Committee  
State Capitol, 119  
Juneau, AK 99801-1182

RE: Senate Bill 23 Film Production Tax Credit

Dear Senator Ellis:

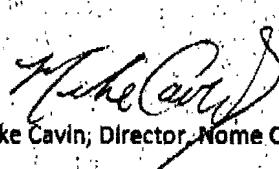
On behalf of the Nome Chamber of Commerce and the Nome Convention & Visitors Bureau, I would like to offer our support for Senate Bill 23, the extension of the Alaska Film Production Tax Incentive Program.

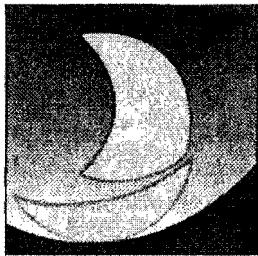
With the recent increase in Alaska related movies and television shows, the Nome Convention & Visitors Bureau has seen a marked increase in the number of phone calls and e-mails from people inquiring about Nome as a potential destination plate. Our observations lead us to believe that by promoting film productions in Alaska, that this will have a very positive impact on tourism for Nome.

The Nome Chamber of Commerce and the Nome Convention & Visitors Bureau fully supports the Film Credit Tax Credit Bill.

Sincerely,

Mitch Erickson, Director, Nome Chamber of Commerce

  
Mike Cavin, Director, Nome Convention & Visitors Bureau



prince william sound  
**ECONOMIC  
DEVELOPMENT  
DISTRICT**

Chenega Bay  
Cordova  
Tatitlek  
Valdez  
Whittier

February 4, 2011

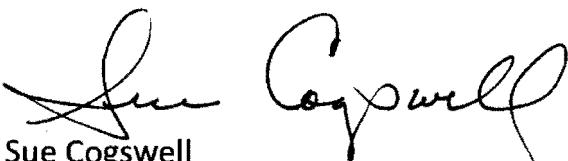
Senator Johnny Ellis  
Chair, Senate Rules Committee  
State Capitol Building, Room 119  
Juneau, Alaska 99801

Dear Senator Ellis:

On behalf of Prince William Sound Economic Development District, I would like to offer our support for Senate Bill 23, the Alaska Film Tax Incentive legislation. Since these incentives were created in 2008, millions of film production dollars have been spent in Alaska, creating many jobs and business opportunities across our beautiful state.

We support the extension of Alaska Film Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million for the following five years. These incentives will establish a positive statement to the film and television industry that Alaska is a welcoming environment for production, marketing and promotion.

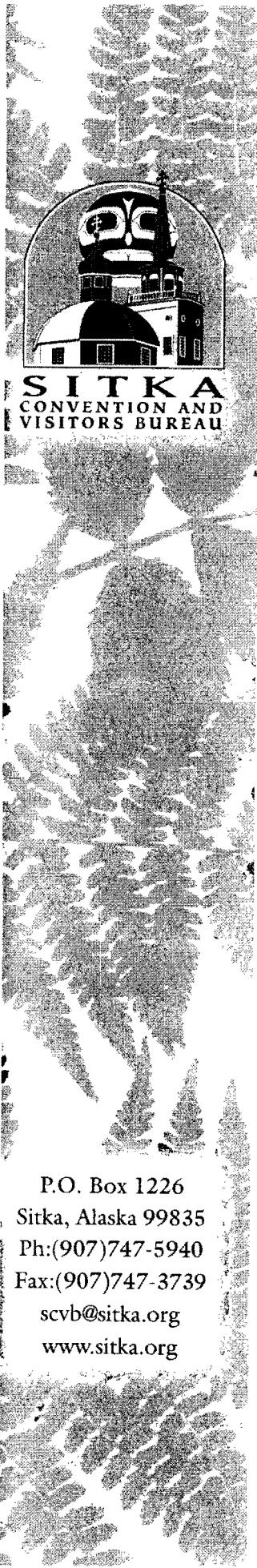
Sincerely,

  
Sue Cogswell  
Executive Director



ALASKA REGIONAL DEVELOPMENT ORGANIZATION

2207 Spenard Rd., Suite 207 • Anchorage, Alaska 99503 Phone (907) 222-2440 • FAX (907) 222-2411 • Cell (907) 223-7672 • Email: pwsedd@gci.net



February 18<sup>th</sup>, 2011

Senator Johnny Ellis  
Chair, Senate Rules Committee  
State Capitol, 119  
Juneau, AK 99801

Re: SB23 - Alaska Film Incentive Continuation

Dear Senator Ellis:

On behalf of the board of the Sitka Convention & Visitors Bureau (SCVB), we strongly support SB23 to extend the Alaska Film Incentive Program.

The recently established Film Incentive Program has finally allowed Alaska to be a contender in the lucrative film industry and has enabled our state to compete with other states and countries as a feasible filming locale. The effectiveness of the program has gained notoriety through many recent film projects, including the first major motion picture to ever be fully filmed in the State of Alaska. A film of this magnitude contributes significantly to jobs, goods and services, housing, air and marine transportation, and will continue to market Alaska for decades after being produced.

We believe there is potential for increased economic growth in this sector, even for smaller rural communities such as Sitka. City economies reap direct benefits from the many local taxes are levied on the industry. Encouraging these incentives through 2018 will continue our ability to enjoy the positive economic impacts from the film industry.

Senator Ellis, we encourage your sponsorship of SB23 for the State of Alaska to continue our ability to compete in the film industry and continue building economic strength through this market.

Respectfully Submitted:

Mary Stensfold (Chair), Pat Fager (Vice Chair), Ron Hauck,  
John Dunlap, and Evy Kinnear.

By:

Tonia Rioux, Executive Director  
Sitka Convention and Visitors Bureau

P.O. Box 1226  
Sitka, Alaska 99835  
Ph:(907)747-5940  
Fax:(907)747-3739  
scvb@sitka.org  
www.sitka.org



March 7, 2011

Senator Johnny Ellis  
Chair Senate Rules Committee  
State Capitol, 119  
Juneau, AK 99801-1182

RE: Senate Bill 23 Film Production Tax Credit

Dear Senator Ellis:

On behalf of Southeast Conference, I would like to offer our support for Senate Bill 23, the extension of the Alaska Film Production Tax Incentive Program. Since its inception in 2008 the Film Production Tax Incentive program has created jobs for Alaskans and economic opportunities for Alaska businesses small and large. Film and television projects offer invaluable marketing and promotion for Alaska tourism, products and businesses. Continuing and extending this program offers a clear signal to the multi-billion dollar film and television industry that Alaska is open for business

The fact is financial incentives have changed the way filming decisions are made. Alaska faces aggressive and long established film incentives from provincial and federal governments in Canada and 45 other states in the United States.

We support the extension of the Alaska Film Production Tax Incentive program for ten years with \$100 million available in incentives during the first five years and \$100 million in incentives for the final five years. Senate Bill 23 will continue the economic diversification and economic development success of the film tax incentives while also providing a clear signal that offers Alaska businesses the opportunity to better plan for and capitalize on Alaska's newest multi-million dollar industry.

For all of these reasons, Southeast Conference fully supports the Film Credit Tax Credit Bill and thanks the Alaska State Legislature for working towards a more prosperous Alaska.

Sincerely,

Jan Hill  
President

P.O. Box 21989 612 W. Willoughby Avenue, Suite B, Juneau Alaska 99802

(907) 523-4350 (907) 463-5670 Fax [info@seconference.org](mailto:info@seconference.org)

[www.seconference.org](http://www.seconference.org)